

# The National Bundled Payment Summit

Joel M. Kaufman, MD  
Executive Director and CEO,  
Lifespan/Physicians PSO

Clinical Associate Professor of Clinical  
Neurosciences (Neurology)  
The Warren Alpert Medical School of  
Brown University


June 11, 2013

A stylized, dark teal silhouette of a mountain range is positioned in the bottom right corner of the slide, extending from the right edge towards the center.


# About Lifespan

- ◆ Rhode Island, The Miriam, Newport and Bradley Hospitals
- ◆ 1155 licensed beds / 56,000 discharges
- ◆ 230,000 Emergency Department visits
- ◆ Total Operating Revenue approximately \$1.7 billion
- ◆ Rhode Island Hospital – major teaching hospital for Alpert Medical School at Brown University


# Thinking Big

- ◆ At this point, planning on taking all 48 bundles
  - ◆ Mitigate year-to-year variation within individual bundles
  - ◆ Infrastructure costs for a few not a whole lot different than for all
  - ◆ With care program changes, all patients in our system will be treated the same
  - ◆ Do not want to leave money on the table
- 
- A stylized, dark teal silhouette of a mountain range is positioned in the bottom right corner of the slide, partially overlapping the text area.

# Aligns with other initiatives – our Coordinated Care Program

- ◆ UnitedHealthcare ACCO – commercial
  - ◆ In talks with another payer – commercial and MA
  - ◆ Employee Health program
  - ◆ Dual Eligible
  - ◆ Exchanges
- 
- A stylized, dark teal silhouette of a mountain range is positioned in the bottom right corner of the slide, partially overlapping the bottom edge of the text area.


# Main Program Principles

- ◆ Guide the Transformation of Care
  - ◆ Align Lifespan and physician community
  - ◆ Common infrastructure
  - ◆ Reorganize internal and external resources to address care management needs across the continuum
  - ◆ Patient centric, physician directed, nurse managed, data driven
- 
- A stylized, dark teal silhouette of a mountain range is positioned in the bottom right corner of the slide, partially overlapping the bottom edge of the text area.


# Is a Quality Assurance program

- ◆ Not add a layer of infrastructure
- ◆ Spend effort on laying out responsibility, process and measurement

# Remedy is our partner

- ◆ Analytics
  - ◆ Benchmarking
  - ◆ Technology
  - ◆ We listen sympathetically as they work with CMS
  - ◆ Need to work out care management roles
- 
- A stylized, dark teal silhouette of a mountain range is positioned in the bottom right corner of the slide, extending from the right edge towards the center.

# Still Defining Clinical Partners and Common Goals

- ◆ Meeting with SNF's, home care and other post-acute providers
  - ◆ Common care paths
  - ◆ How to exchange data
  - ◆ Learning what we need to do
  - ◆ Will need to reach out to physicians
- 
- A stylized, dark teal silhouette of a mountain range is positioned in the bottom right corner of the slide, partially overlapping the bottom edge of the text area.



# Exciting opportunity:

Still more questions than answers

