

# Report-Out from Breakouts: Provider Strategies

Bundled Payment Summit  
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# Key Takeaways

- Scalability and sustainability
- Care coordination, with a strong link to post-acute care
- Physician leadership and engagement
- Culture transformation
- Technology and tools (inpatient, outpatient, post-acute care)
- Care redesign
- Patient experience
- Provider data transparency:
  - ▶ Timely
  - ▶ Relevant
  - ▶ Accurate
- The role of employers in healthcare access and decisions
- Redefining the healthcare value equation

## Challenges to Overcome

- Model 4 presents significant operational challenges to providers
- Waiting until “you feel you are ready” to embrace change and care redesign
- Technology infrastructure decisions and implementation timeline
- Significant program implementation costs (staffing, IT, program support etc.)
- Providers understanding the full spectrum of risk contracts and arrangements
- Failure may come before success
- Providers facing decreasing inpatient admissions and reduced revenues



## The Road Ahead

- New models of provider/health plan relationships
- Increased patient engagement and accountability
- Growth in BPCI initiatives around the country
- Continued risk stratification, reporting, and analytics
- Supporting organizational culture change
- New service line bundles and models
- Continued performance monitoring, tracking, and sharing
- Investment in care coordinators, navigators, and teams to support care design and new models of healthcare