

**THE ALLIANCE**

Employers moving health care forward



## **The National Bundled Payment Summit**

**June 17, 2014**

# Today's Discussion

- > Our “theory of change” and the critical role for employers
- > History of experimentation
- > *QualityPath*<sup>TM</sup> as a way to accelerate progress

# About The Alliance

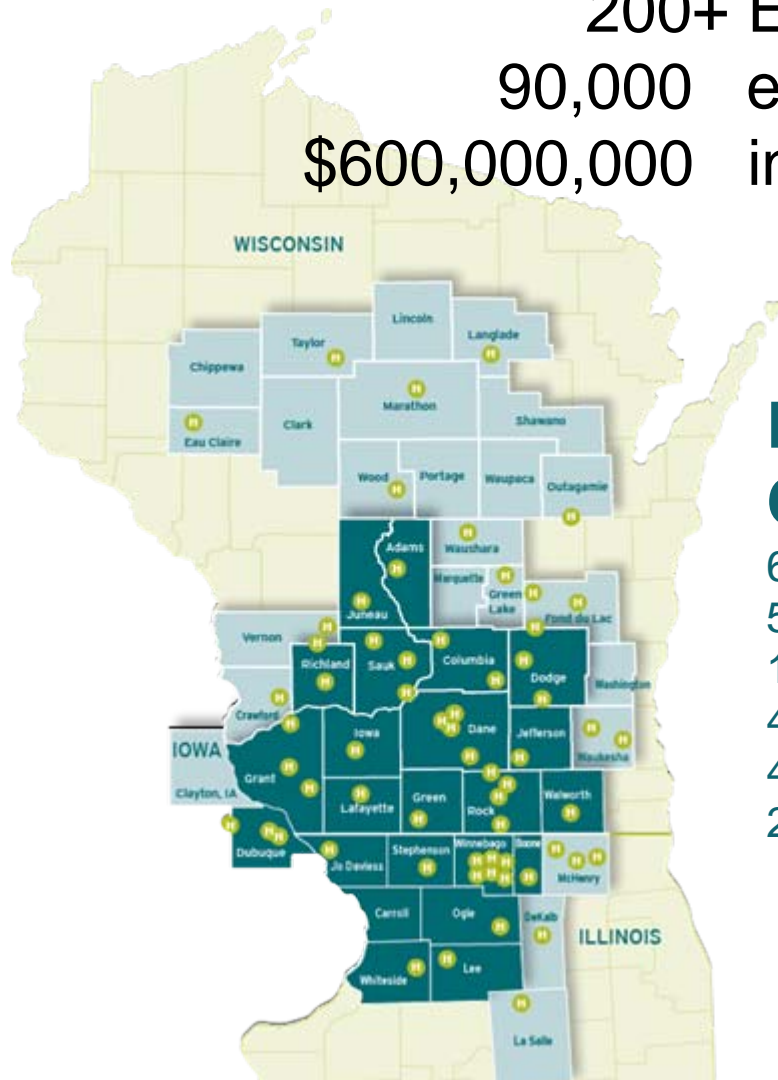
- > Not-for-profit, employer-owned cooperative
  - Shareholders = customers
- > *Move health care forward by controlling costs, improving quality and engaging individuals in their health*
- > Network management
- > Quality and cost measurement/transparency
- > Data and analysis
- > Consumer engagement
- > Health policy advocacy

# The Alliance Today

200+ Employer Owners

90,000 employees and their families

\$600,000,000 in health care services



## Provider Network – 23 Counties

63 Hospitals

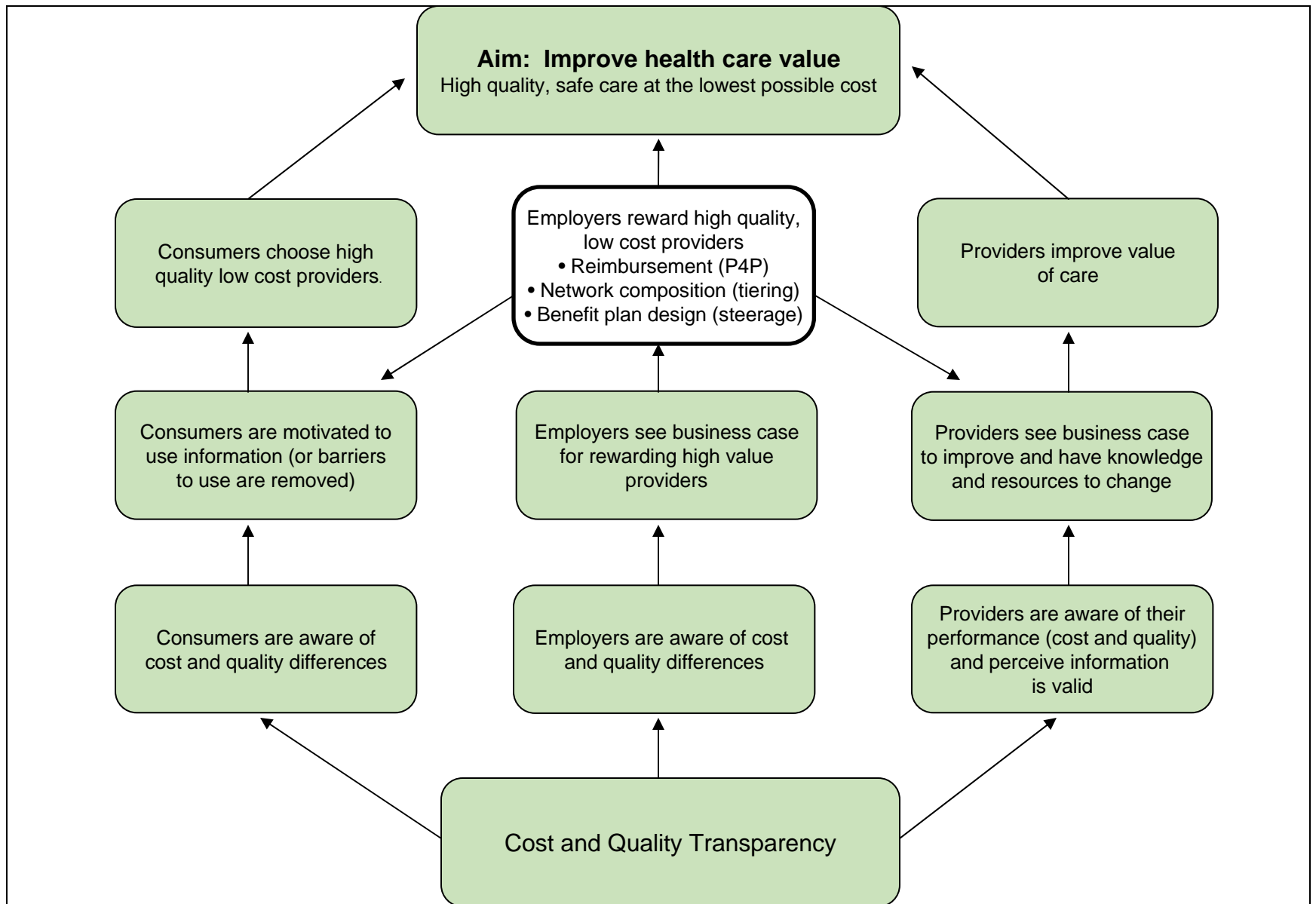
5,619 Medical Doctors

10,365 Professional Service Providers

430 Chiropractic Clinic Sites

450 Mental Health Clinic Sites

209 Home Care Agencies



# Information & Experimentation

- > *QualityCounts<sup>TM</sup>* report on safety of inpatient hospital care (2000)
  - Cost information added in 2003
- > *QualityCounts<sup>TM</sup> Outpatient Tests and Procedures (2009)*
  - Several employers incorporated into plan design
    - > Positive financial incentives
    - > Reference pricing
  - Employers wanted turn-key solution

# ***QualityPath™***

- > High-cost elective procedures
  - Cardiology and orthopedics, to start
- > Quality evaluation
  - Clinician + hospital pairing
  - Best available data and measures with input from clinicians and hospitals
    - > Appropriate in the first place
    - > Physician and patient shared decision
    - > Track record for high-quality outcomes
  - All who meet or exceed threshold for quality will qualify for next phase

## ***QualityPath***<sup>™</sup> (Continued)

- > Lower negotiated bundled price available to employers who implement plan designs to encourage employees to use *QualityPath*<sup>™</sup> physician + hospital
- > Support from The Alliance
  - Employee communication and support
  - Plan design options
  - Evaluation – what's the impact?



# Questions?

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