Setting the Stage



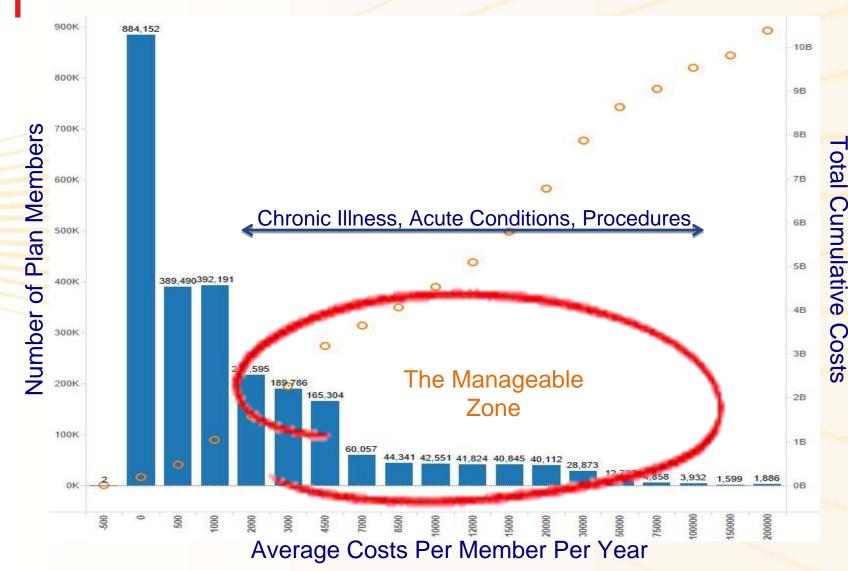
Bundled Payment Summit

June 4th 2015

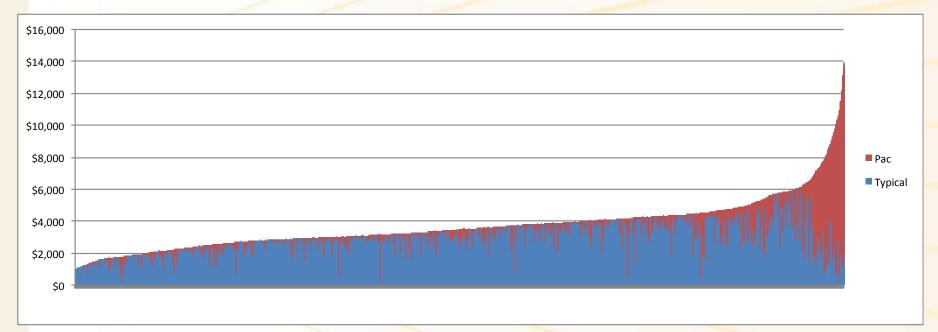
About HCI³

 Not-for-profit that designs and implements programs to improve the quality and affordability of health care in the US by modifying the current incentives driving provider and consumer behaviors.

Why Bundles?



Distribution of Cataract Surgery Episodes



2015 HCI3 Data Analysis, Commercial Payer

The tail of the distribution is driven by Potentially Avoidable Complications and the variation in Typical costs is driven by price. Bundled Payments solve both problems.

What We've Learned

- Progress is being hampered by decades-old health plan infrastructure
- Solutions exist in the market, but middle bureaucracy often blocks change and plan leadership isn't fully bought in
- There is a very strong latent demand on behalf of providers and purchasers to contract bundles and that demand is being met
- Program design decisions matter
- Clinical reengineering is tough but achievable

How We're Advancing The Cause

- State-of-the art Analytics that can be used to power bundled payments and create price transparency
 - Certified partners
- Open Source episode definitions and growing collaboration to crowd source further refinements
- Free cloud-based application to help "Discover Your Opportunity"
- Valid and reliable measures of potentially avoidable complications to create full quality transparency

What You'll Learn During the Summit

- Design decisions matter, and when they're bad, there are consequences
- States are leading the way, blending flexibility with clear objectives
- Employers, plans and providers are figuring out how to move the market
- Providers are actively re-engineering care to better manage patients...and not just in orthopedic care

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Real and Lasting Change.



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