

naviHealth Overview

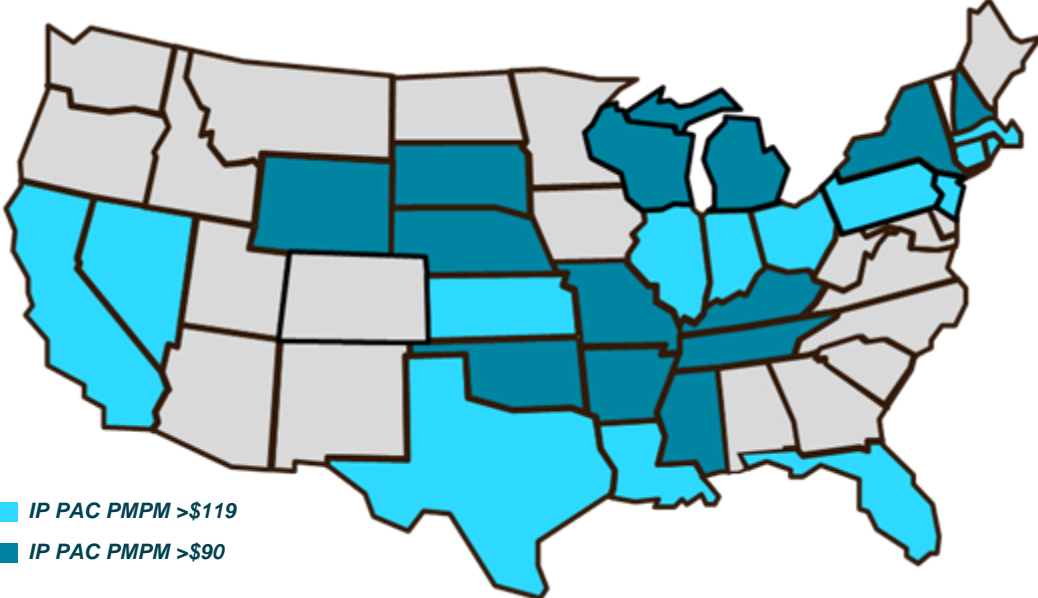
June 2015



Post-acute Heat Map

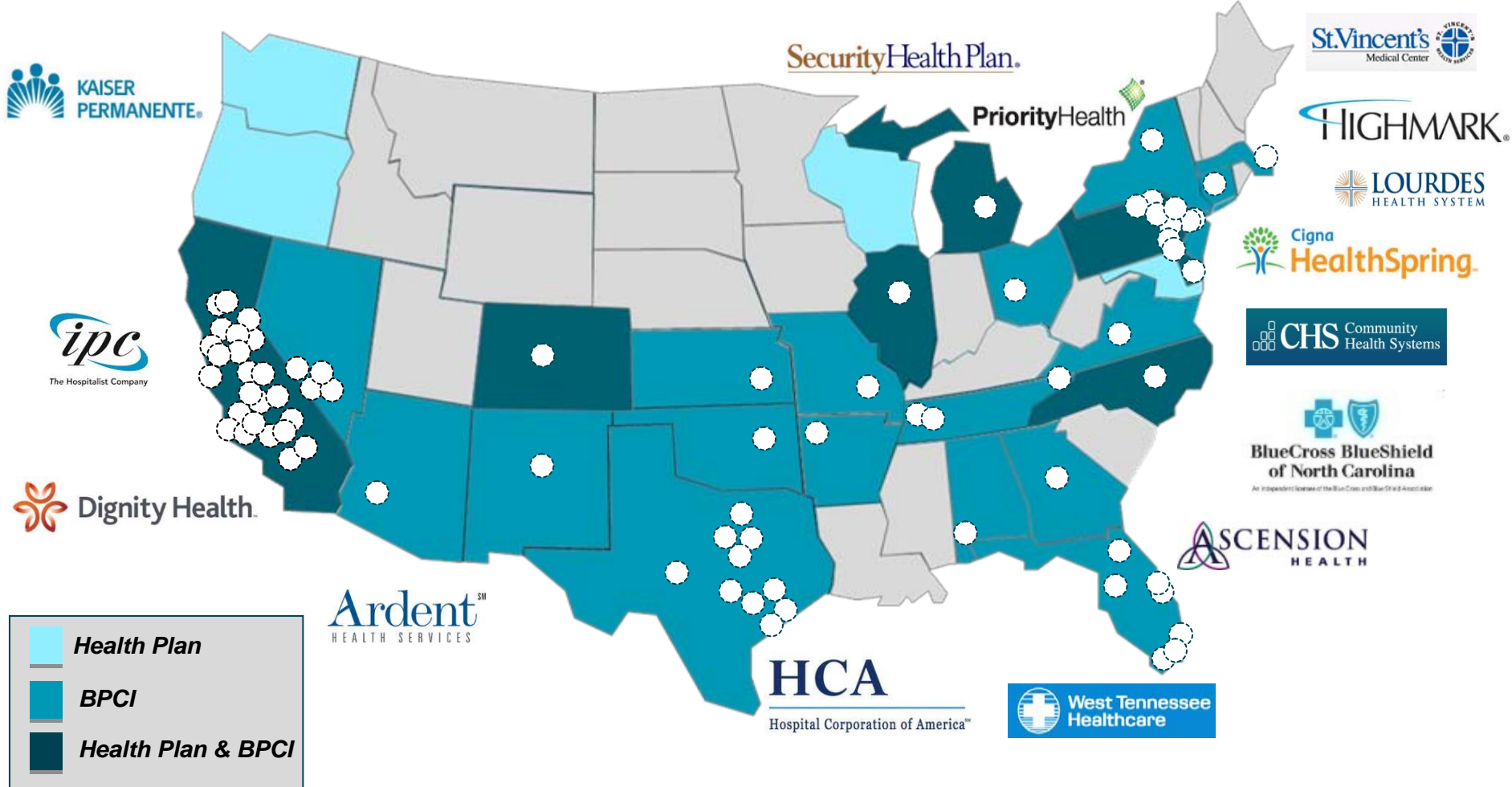
High PAC utilization in many cases is regionally focused and primed for opportunity

POST-ACUTE HEAT MAP (LTCH, IRF, SNF)



- Extreme variation exists in PAC spending nationwide
- IOM study revealed that if regional variation in PAC spend did not exist, Medicare spending variation would fall by 73%
- High utilizing states outspending low by >51% on LTCH, IRF, SNF
- Large % of industry-wide MA membership mapped to high utilizing states

Footprint



How We Create Value

Proactive, patient-centric solutions for better management of post-acute care



PEOPLE



PROCESS



TECHNOLOGY

- Mission to engage, empower and guide each of our patients on their personal recovery journey
- High-touch in-market care management utilizing clinical staff to drive stakeholder engagement

- Technology Enabled Services Platform
- Standardized clinical protocols across the post-acute continuum
- Pioneering Shift to Value for Post-Acute Care

- Proprietary PAC management workflow system and function based assessment technology, LiveSafe™
- Dedicated PAC analytics engine to enable prospective underwriting and real-time, point of care decision support

Best in Class Post-Acute Technology

LiveSafe™: the key differentiator versus other PAC solutions

- **Generates individualized patient centered care plan based on outcomes database containing >750,000 patient records**
- **Patient function is key variable**
- **Common language across all PAC settings, ability to integrate with existing platforms**
- **Risk adjusted reporting to plan on the network of PAC providers**

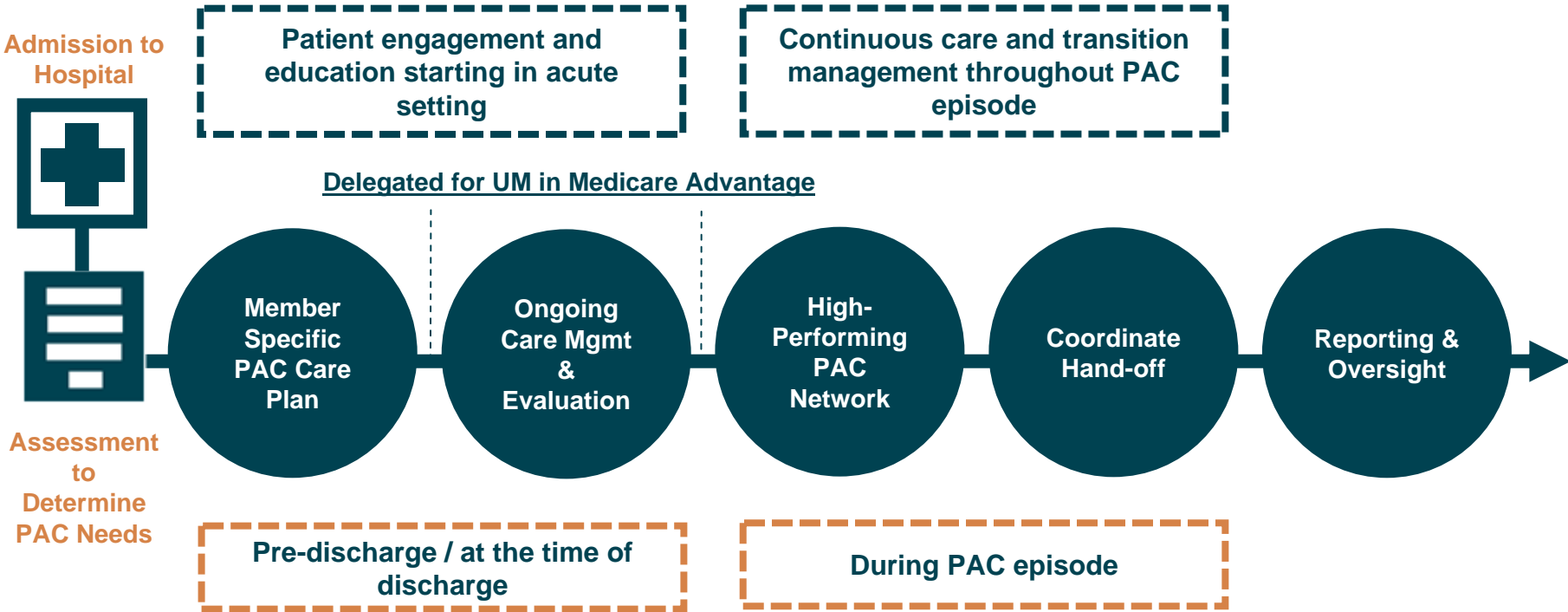


- LiveSafe™ projects:**
 - PAC setting
 - Length of Stay
 - Therapy intensity
 - Expected functional improvement
 - Risk of readmission

Targeting improved post-acute outcomes and decreased unnecessary utilization through use of proven technology and in-market care management

Workflow Management

Proactive, patient-centric solutions for better management of post-acute care



- Concierge like guidance throughout PAC episode continuum
- Proactive care plan development based on “real” best practice outcomes

Complementary Segments

Payer neutral solutions for optimizing post-acute medical spend

	Medicare Advantage	Bundled Payments
Model	PAC Population Risk ¹ ("PMPM")	Episodic Risk ²
Partners	Payers / At-Risk Physicians	Health Systems / Physicians
Payer/Funding	Managed Care	CMS/Fee-for-Service Medicare
Footprint	10 States & DC	14 States
Point of Care Technology	✓	✓
Use of Proven PAC Protocol	✓	✓
PAC Analytics	✓	✓
Provider Network Alignment	✓	✓

Notes:
 1.Contracts comprehensive or tailored list PAC services including LTCH, IRF, SNF, Home Health and 60-day readmissions
 2.Episode length of 30, 60, or 90 days