

Inova Health System

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Inova Health System





- Northern Virginia 2.5 million population
- \$3B Revenue
- 5 hospital campuses
- 1,796 beds
- 550 employed MDs (110 PCP)
- Health Plan (Commercial & Medicare)
- CIN/ACO: ~2600 Providers
- 100K Attributed Lives
- Home Health, SNF, Assisted Living, Acute Rehab, Behavioral Health

BPCI/ACO Footprint



- BPCI Model 2 July 2015 through December 2017
 - Lower Joint at 5 hospitals 3,070 episodes
 - CHF/PCI at Inova Fairfax 1,380 episodes

18% BPCI overlap with ACO

- MSSP Track 1
 - Signature Network 12,000 lives (Inova PCPs only)
 - Signature Partners in Health 22,000 lives

Business Model



Expense reduction

Decrease unit cost



Decrease utilization

Delivery Efficiency (service/care)

- All care team members practicing at the top of their license
- Streamlined work flow
- Process automation
- Decrease care process variation

Appropriate Utilization (level/type)

- Population health risk management strategies
- Care coordination and navigation
- Decrease variation in <u>diagnosis and</u> treatment

Revenue

Growth

Increase Membership

- Total population risk and global budget arrangements
- Bundle services and payment for episodes of care or chronic health conditions

... while increasing quality and member experience