



# Cognizant's Value-based Healthcare and Quality and Improvement Capabilities

**Tenth National Accountable Care Organization (ACO) Summit**

**Ninth Bundled Payment Summit**

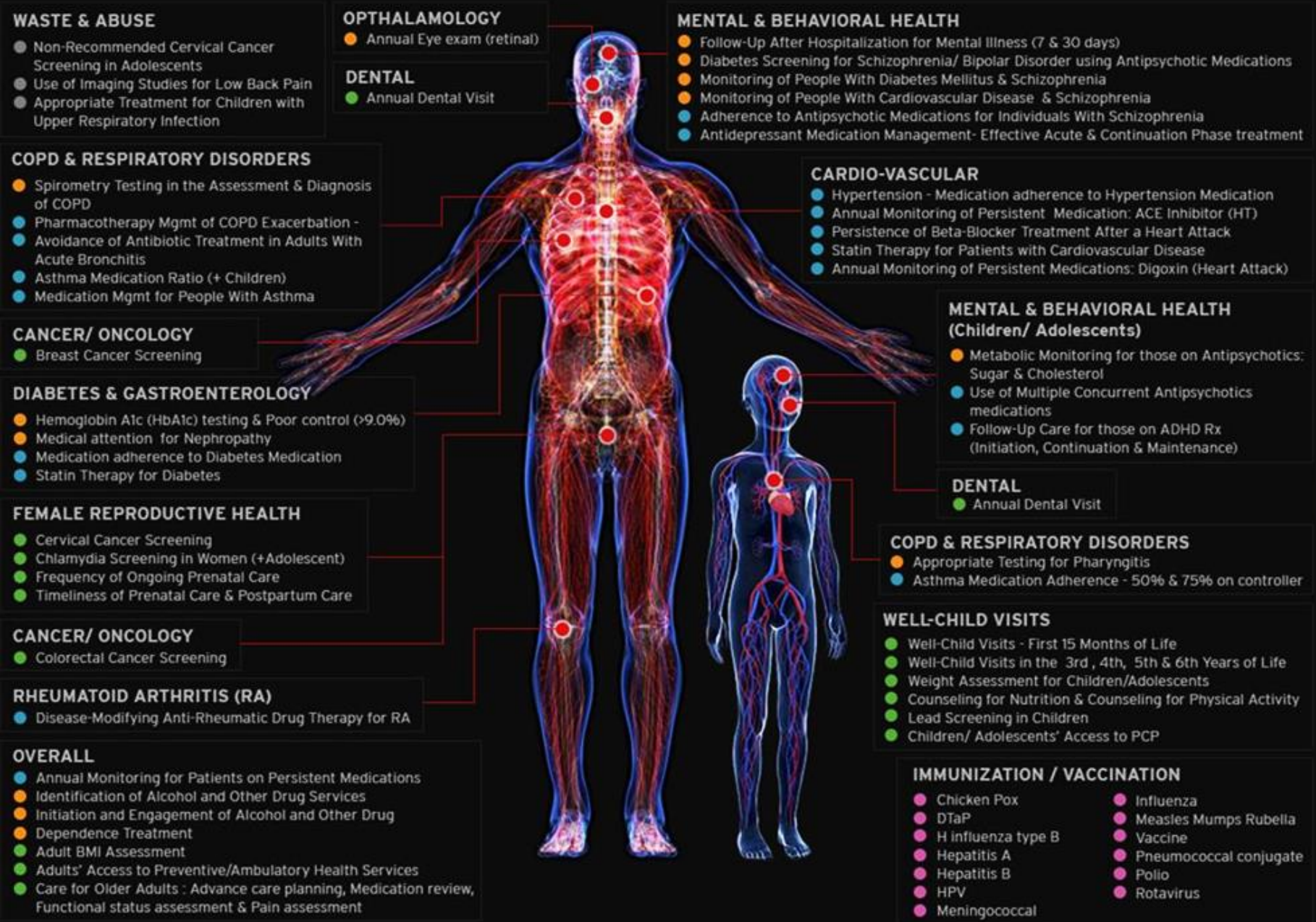
**Fourth MACRA Summit**

Washington, DC

June 17 – 19, 2019

# EVIDENCE BASED CLINICAL GUIDELINES

- Disease Condition
- Medication Adherence
- Wellness & Prevention
- Immunization / Vaccination
- Waste & Abuse



Holistic  
Member approach to  
Clinical Quality  
improvement

# MACRA Quality Payment Program tracks: MIPS and Advanced APM

## MIPS TRACK

Providers may earn positive payment adjustment based on **PERFORMANCE** or may be subject to **PENALTIES** for non-compliance



Advancing care information



Quality



Resource use



Clinical practice improvement activities

## ADVANCED APM TRACK

Providers may earn 5% **INCENTIVES** for participating in an innovative model and bear more **FINANCIAL RISK** based on:

**1** Care cost and patient outcomes

**2** Quality measures comparable to MIPS

**3** Certified EHR technology

# Who qualifies for what track?

## MIPS

92%

- Physicians
- Physician assistants
- Nurse practitioners
- Clinical nurse specialists
- Certified registered nurse anesthetists (CRNA)

## ADVANCED APM

8%

- **Practices**
- APM is a payment approach that applies to:
  - A care episode
  - A specific clinical condition or
  - Population
- Advanced APMS are subsets of APMs (CMS identified 7 – see Appendix)

# Pathways to MIPS and Advanced APM

## MIPS TRACK

Report on over 271 measures via:

Qualified Clinical Data Registry  
(QCDR)

Certified EHR

**Claims**

CMS Web Interface

CMS Certified CAHPS Vendor

## ADVANCED APM TRACK

2 pathways to allow eligible clinicians  
to become QPs:

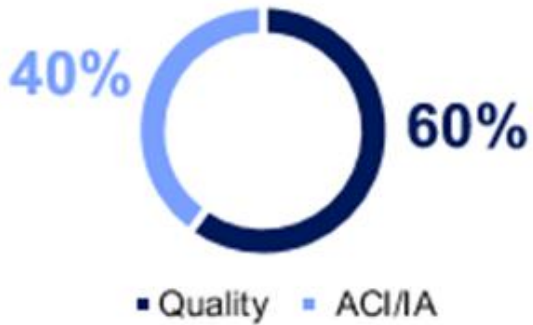
Medicare option: available for all  
performance years; status achieved based  
on eligibility and participation in an AAPM  
within Medicare FFS

**All Payer Combination Option:** available  
starting with performance year 2019; status  
achieved based on eligibility and a  
combination of participation in AAPM within  
Medicare FFS and **Other Payer AAPMs**  
(offered by other payers)

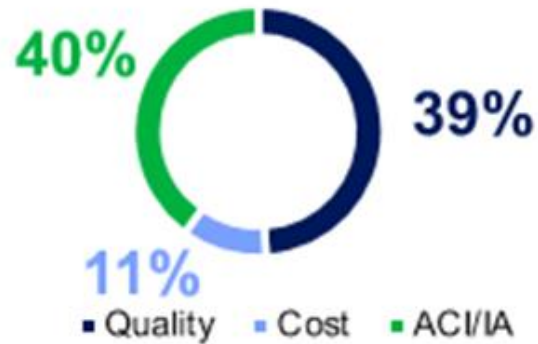
# MIPS performance categories weights

Scoring formula → add all 4 category score x weights and multiply by 100

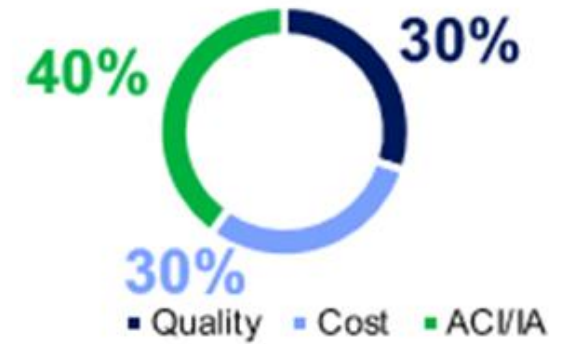
## 2019 Weights by MIPS Category



## 2020 Weights by MIPS Category



## 2021 Weights by MIPS Category



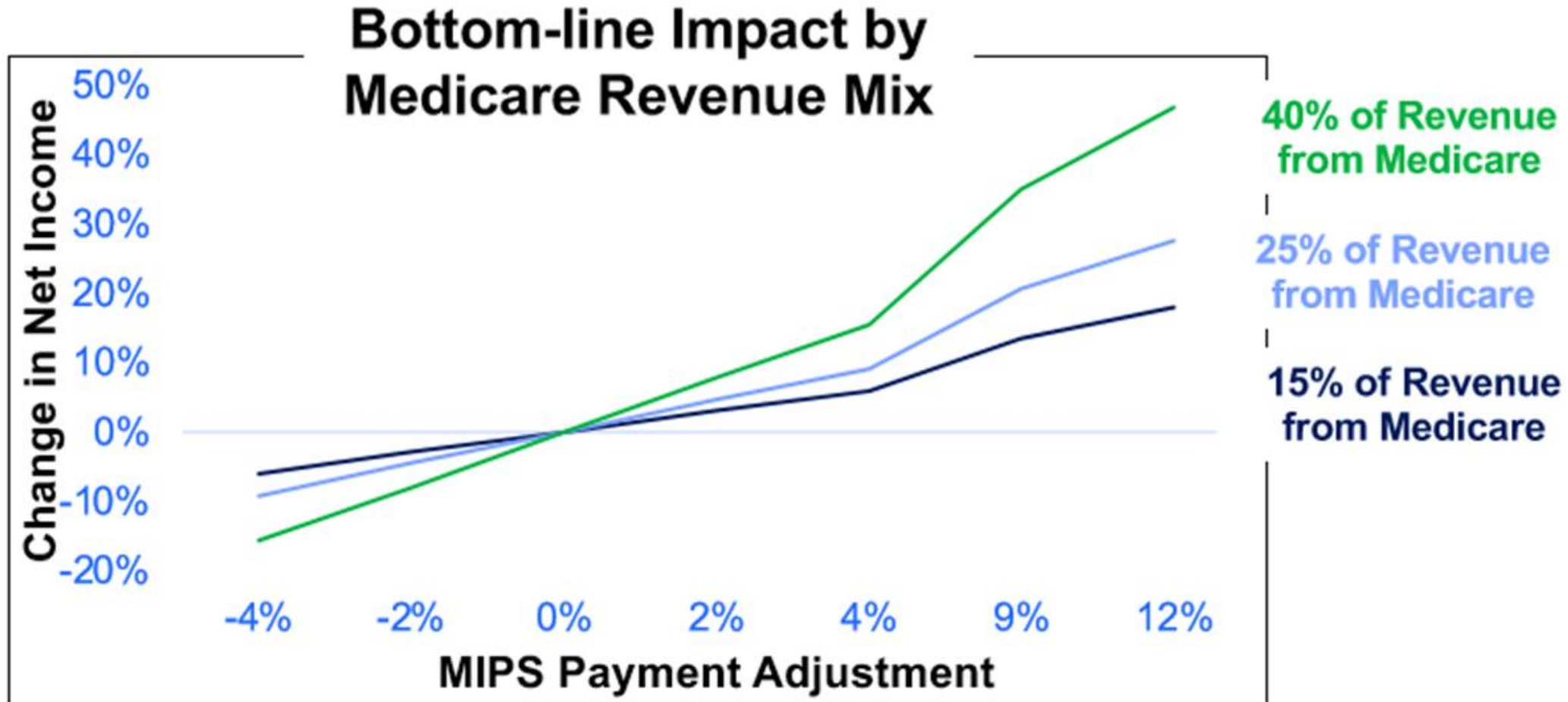
2017 – Reporting year

2018 – Evaluation year

2019 – Reimbursement year based on 2017 performance

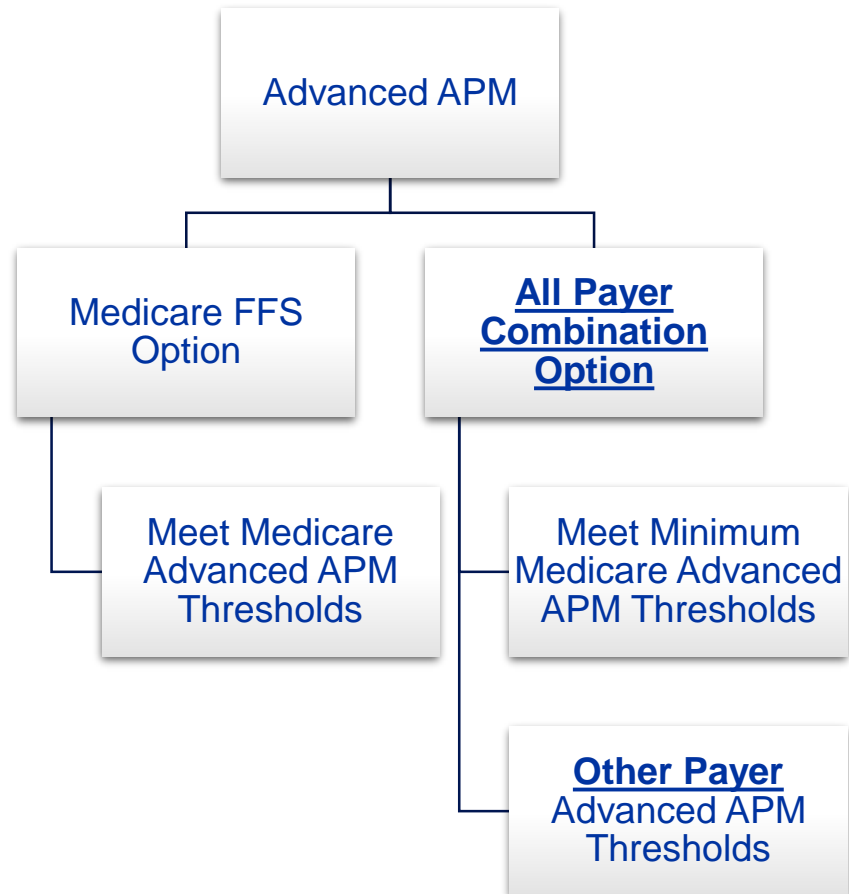
# Organizations dependent on Medicare face greater risk

Organizations with a greater share of revenue from Medicare face disproportionate gains and losses depending on performance under MIPS



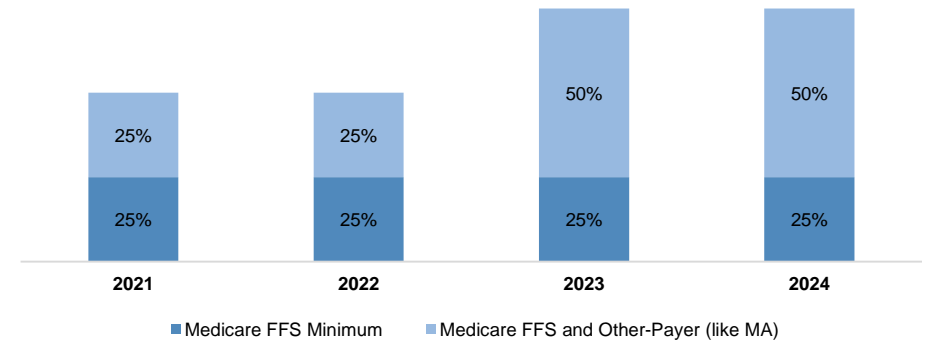
# Advanced APM → All Payer Combination Option

All Payer Combination Option, takes into account the clinician's participation in Advanced APMs both with Medicare (FFS) and Other payers (like Medicare Advantage and Commercial)

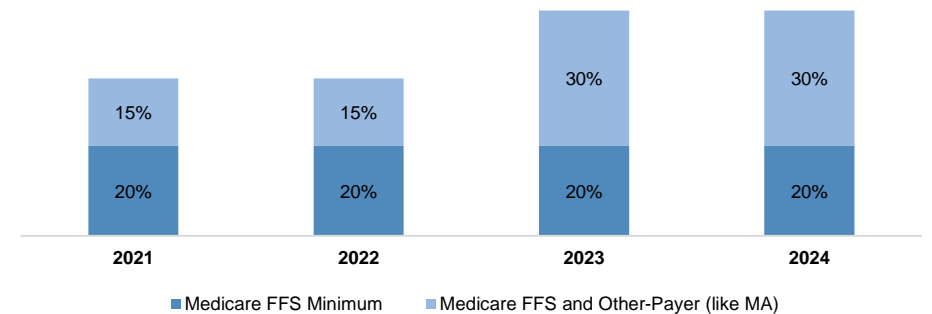


## All Payer Combination Option Thresholds

Eligible Clinician Qualifying Participant (QP) Payment Count Threshold

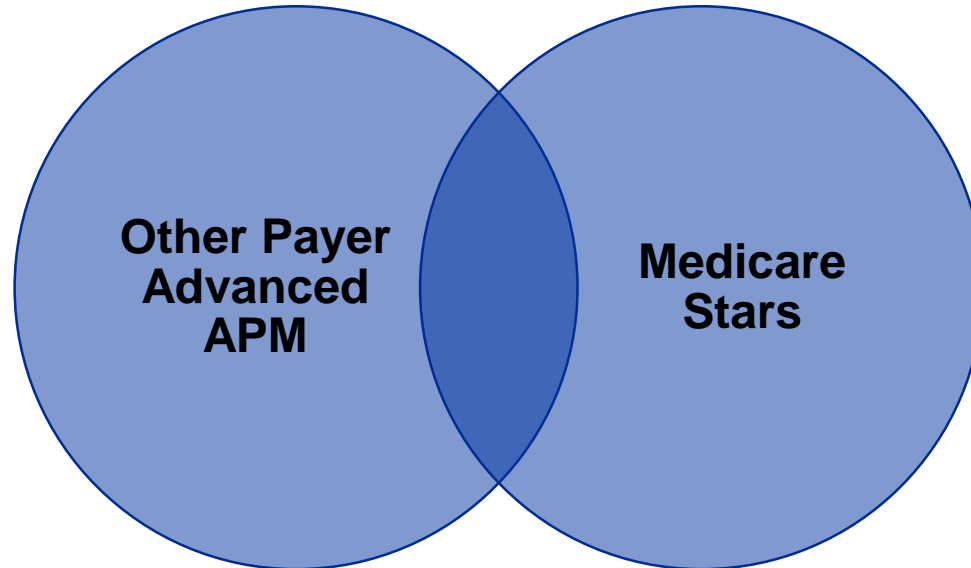


Eligible Clinician Qualifying Participant (QP) Patient Count Threshold





# Intersection and Synergy of Other Payer Advanced APM and Medicare Stars program

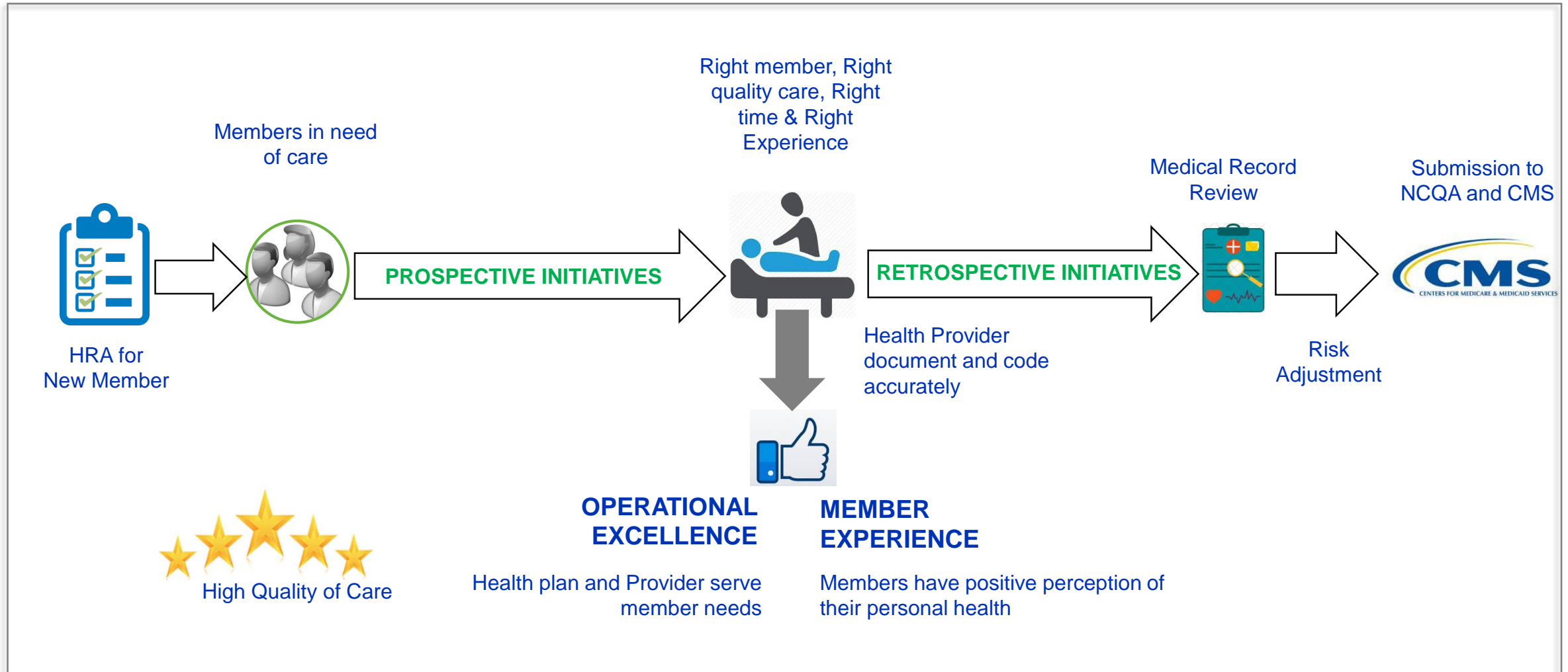


**Quality measures:** Overlapping measures between Stars, MSSP and MIPS

**Financial risk:** Risk-based contracts to improve Star measures that also qualify for Advanced APM

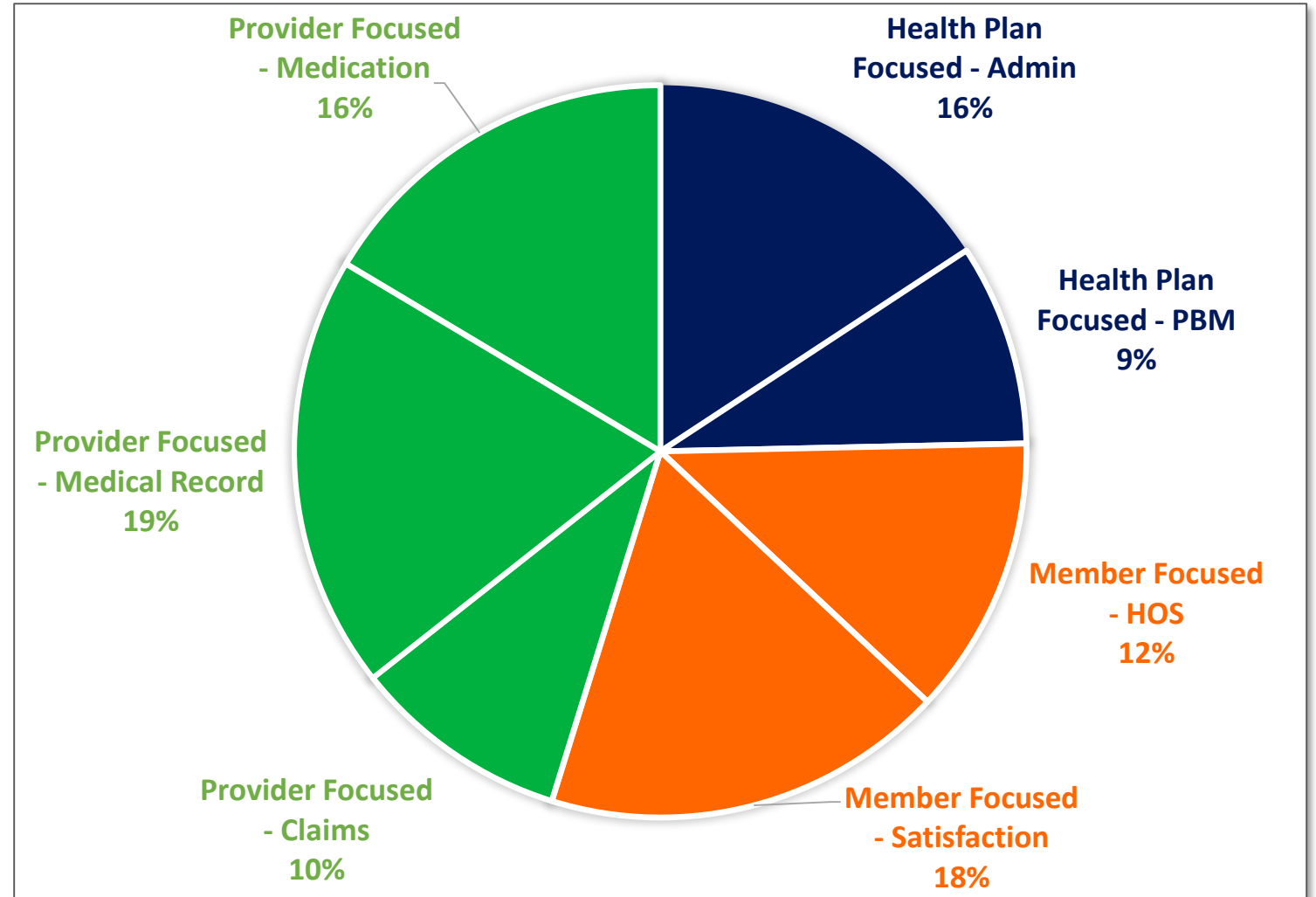
**Use of CEHRT:** FHIR and Interoperability to share clinical information

# Success requires performance across the Value chain



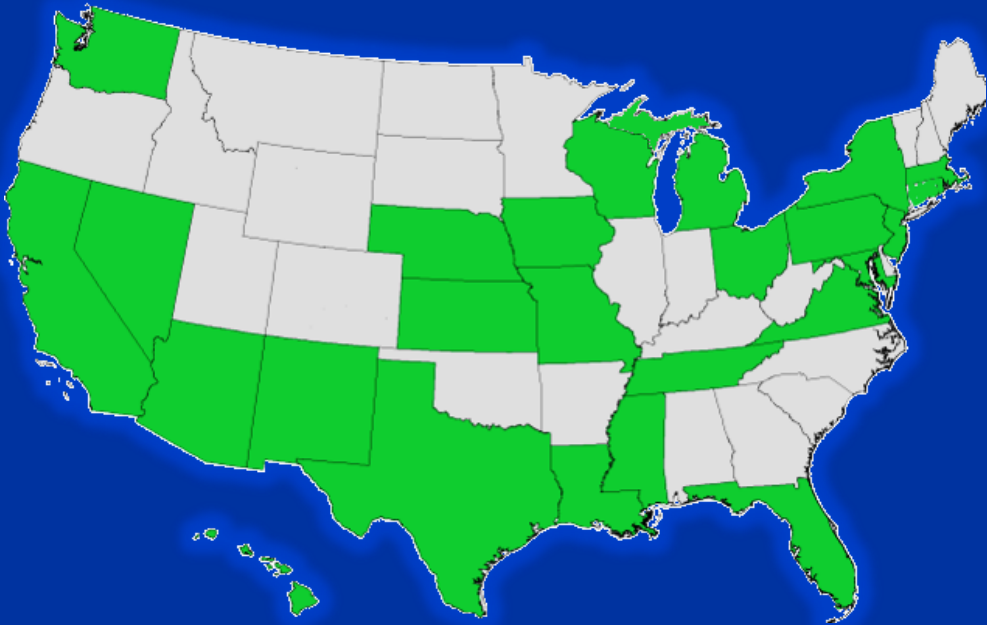
# What is being measured by CMS Stars?

- ❖ Clinical Quality - 45%
- ❖ Health Plan Operations - 25%
- ❖ Member Satisfaction and Perceptions of Health - 30%



# Cognizant's Quality Improvement Solution Footprint

Quality and Star Rating improvement achieved through Partner-Centric Planning covering **15+ Million Total Lives** across **25 States** and **Medicaid, Medicare & Commercial Line of Business**



**9 Years of Successful  
NCQA Certification**  
**25 States**  
Growing Foot Print

**11 Mn Medicaid Lives**  
One of the largest  
Medicaid quality  
reporting vendors

**268,000**  
Providers Touched

**1000+ Measures**  
Medicaid in a Box

**258,000+**  
Medical Record  
Chases

**10,000**  
Provider Incentive  
Reports

**Outcomes  
Delivered**

**\$24  
Mn+** Enabled MA &  
Medicaid Plan  
to earn incentive

**4.5 CMS  
Star Rating**

**10+** Quality  
Improvement  
Case Studies

Recognized by Research Analysts



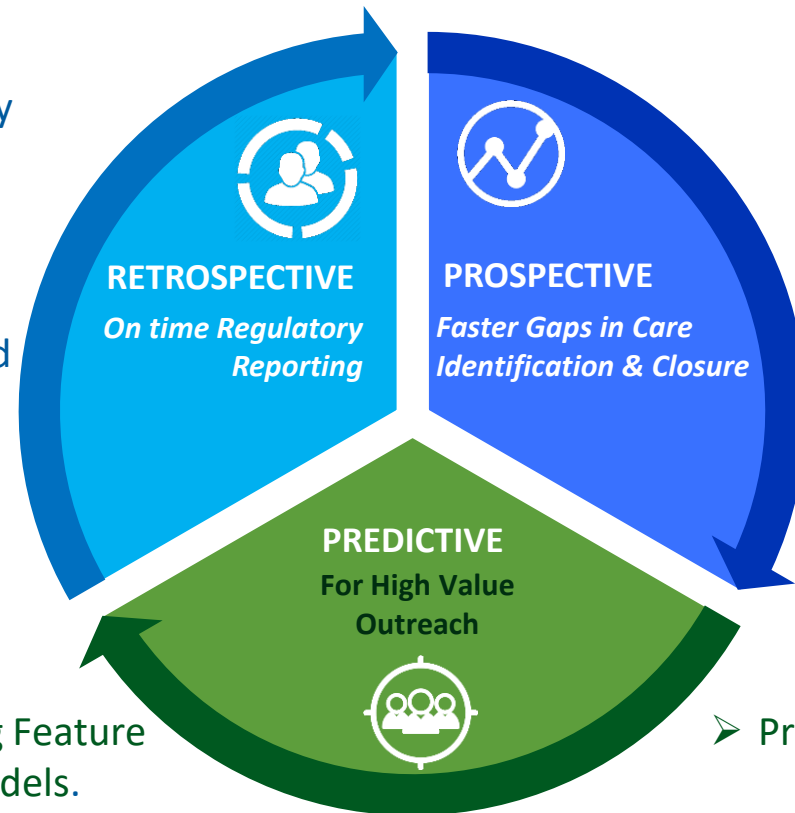
# Quality Management Solution

*ClaimSphere™ QaaS*  
On Time Regulatory Reporting

*StarServ™*  
Quality Improvement Analytics

*Clinical+*  
Payer-Provider Convergence Platform

- ✓ E2E HEDIS vendor offering Regulatory Reporting as a Service
- ✓ Extensive Quality Measure Library
- ✓ Unified Claims & Clinical data processing engine, with an Integrated Data Quality Engine



- ✓ Population Health Registry with Provider Scorecard and support for various Value-based programs
- ✓ Star Quality Improvement Analytics and Cohort Explorer features
- ✓ TriZetto Core Engine Integration

➤ Data Science Workbench Including Feature Engineering and Predictive Models.

➤ Predict Member Adherence to Evidence based Clinical Guidelines

# Quality Reporting & Star Improvement Solution Footprint

Cognizant  
TriZetto® ClaimSphere® QaaS

## HEDIS® REPORTING & STATE MEDICAID LIBRARY

Gaps in Care Analytical engine  
with Extensive Member profiling  
features

Faster turn around time with daily  
processing of Quality measures

Integrated Data Quality Engine to  
uncover data gaps

TriZetto Core Engine Integration  
- FACETS & QNXT

Cognizant  
TriZetto® StarSERV®

## STAR & QUALITY IMPROVEMENT ANALYTICS

STAR Rating Performance  
Insights across measures and  
data sources

What-if Modelling to develop a  
comprehensive Star  
improvement strategy

Improve member experience by  
offering Next Best Action insights

Cognizant  
TriZetto® ClaimSphere® Clinical+

## QUALITY REGISTRY FOR PROVIDERS

Gap closure engine - NCQA  
certified platform enables Bi-  
Direction data exchange between  
Payers and Provider in Near real  
time

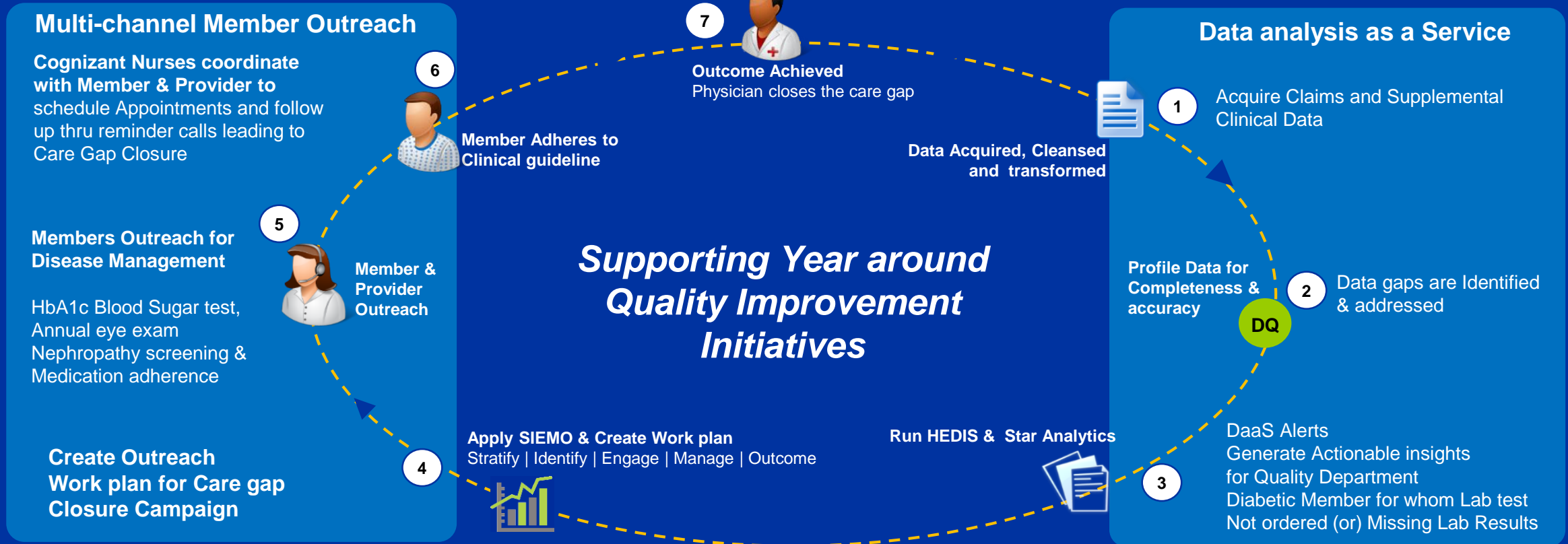
Enable Providers to track MIPS  
and HEDIS® measure  
performance

Detailed Patient level insights at  
point of care

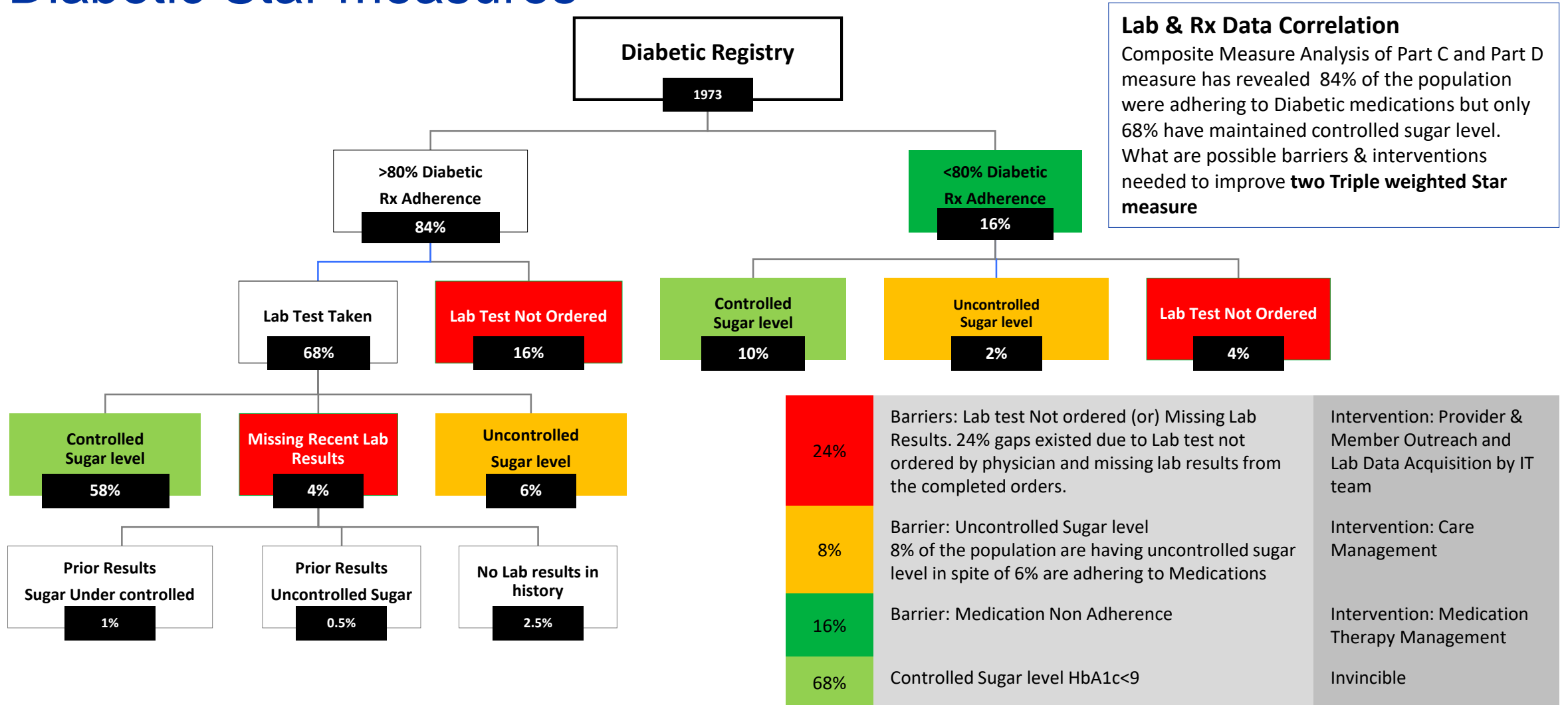
# QaaS Prospective Quality Improvement

## Clinical Data Integration

Screening completed by the Physician and gaps are closed and communicated to payers in real time



# Cohort segmentation: Composite analysis of two triple weighted Diabetic Star measures





# Barrier Assessment

## DATA COMPLETENESS

BARRIER	REMEDY
Missing Encounter, Vision & Lab Results	Supplemental Data Collection
Disparity in Pharmacy Data between CMS & Health Plan	Reconcile data. Perform member level analysis
Late arriving Member enrollment records and and Missing Member Contact Info.	Data Governance and Establish SLAs with Stakeholder. Outreach Teams procuring correct info
Hospital Readmission Data Lag & Missing Medication History Data	Prior Authorization/ ADT to enable better monitoring of readmissions. Supplemental Data Collection - Prospective Chart retrieval
Missing Provider credentials and Specialty mapping	Uncover Provider data gaps relevant HEDIS/Star measures and fix the gap
New Members Data Gaps	Conduct HRA. Retrieve prior medical records from IPAs

## PROVIDER & CONTRACTING

BARRIER	REMEDY
Incorrect Coding	Handbook - <i>University</i>
Missing lab data	Relook IPA contract with lab vendors
Missing Big picture	Monthly IPA scorecards with member list
Lack of incentive	PCP incentive. Risk sharing contracts with IPAs

## BENEFIT DESIGN

BARRIER	REMEDY
LIS members not taking meds	Copay and Donut hole
High cost of meds:	Generic substitutes
Unable to Pay Rx	Copay for Drugs

## SYSTEMS

BARRIER	REMEDY
Inability to segment & identify high ROI cohorts	Comprehensive Data analysis and <b>Measure Benchmarking to deliver actionable insights</b> at Measure, Member & Provider Level
Stakeholders lack ONE view	Implementation of Star Dashboard
Up to date patient info	Implement Patient registry for high impact cohorts

## MEMBER CARE

BARRIER	REMEDY
Multiple Steps in Mammogram Tests	Facilitating Mammograms Pre-Authorizations through Outreach.
Geographical access issue in mammo-gram Screening	Set up of Mobile mammogram centers for easy accessibility
Reluctance for Cancer Screening	Overcome member reluctance by sending/ receiving FOBT kits
Non adherence to Time-Sensitive Tests	Proactive scheduling of Osteo BDT scans
New Members	Conduct HRA. Retrieve prior medical records from IPAs

## MEMBER COMMUNICATION

BARRIER	REMEDY
Call fatigue	Reduce call to <10mins. Spread member outbound throughout the year. > Meds mid year. > Prevention early in year
Multiple outreach	Remove members touched by IPA calls from outreach
Wrong timing	Avoid holidays and seasons

## MEMBER BEHAVIOR

BARRIER	REMEDY
Members with Minimal PCP/OP visits	Schedule In home assessments for such members
Member perception that their symptoms can be controlled without treatment	Member education programs
Low motivation at member level	Member rewards/ gift cards



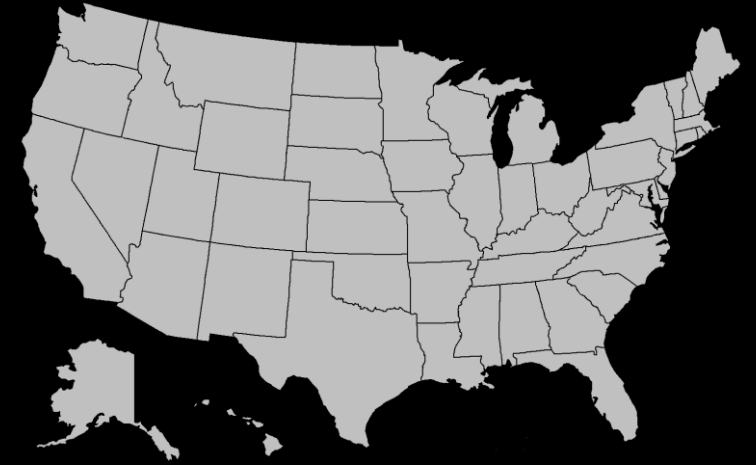
# Enabling 'Micro-segment' Intelligence for National Campaign

'Gaps in Care' scored and segmented through Predictive Analytics

- Prioritized Member List on Predictive Scores
- Flexible Levers for Segmentation
- Micro-Segment Propensity Score for Success
- Campaign feedback Analysis and Re-prioritization

**National Campaign**

*“ 5-8% Rate Improvement by Targeting less than 20% of Population ”*



## Outcomes as Realized by comparing Predicted and Actuals for State of NM # 170K Lives

### Breast Cancer Screening (BCS)

Uncovered 266 Lives with potential of 6% Rate Improvement

**Eligible Population 4740 Lives**

**Target Segments 890 Lives**

**Microsegment 266 Lives**

### Cervical Cancer Screening (CCS)

Uncovered 947 Lives with potential of 5% Rate Improvement

**Eligible Population 17477 Lives**

**Target Segments 3374 Lives**

**Microsegment 947 Lives**

### Patients on Persistent medications (MPM)

Uncovered 39 Lives with potential of 5% Rate Improvement

**Eligible Population 526 Lives**

**Target Segments 110 Lives**

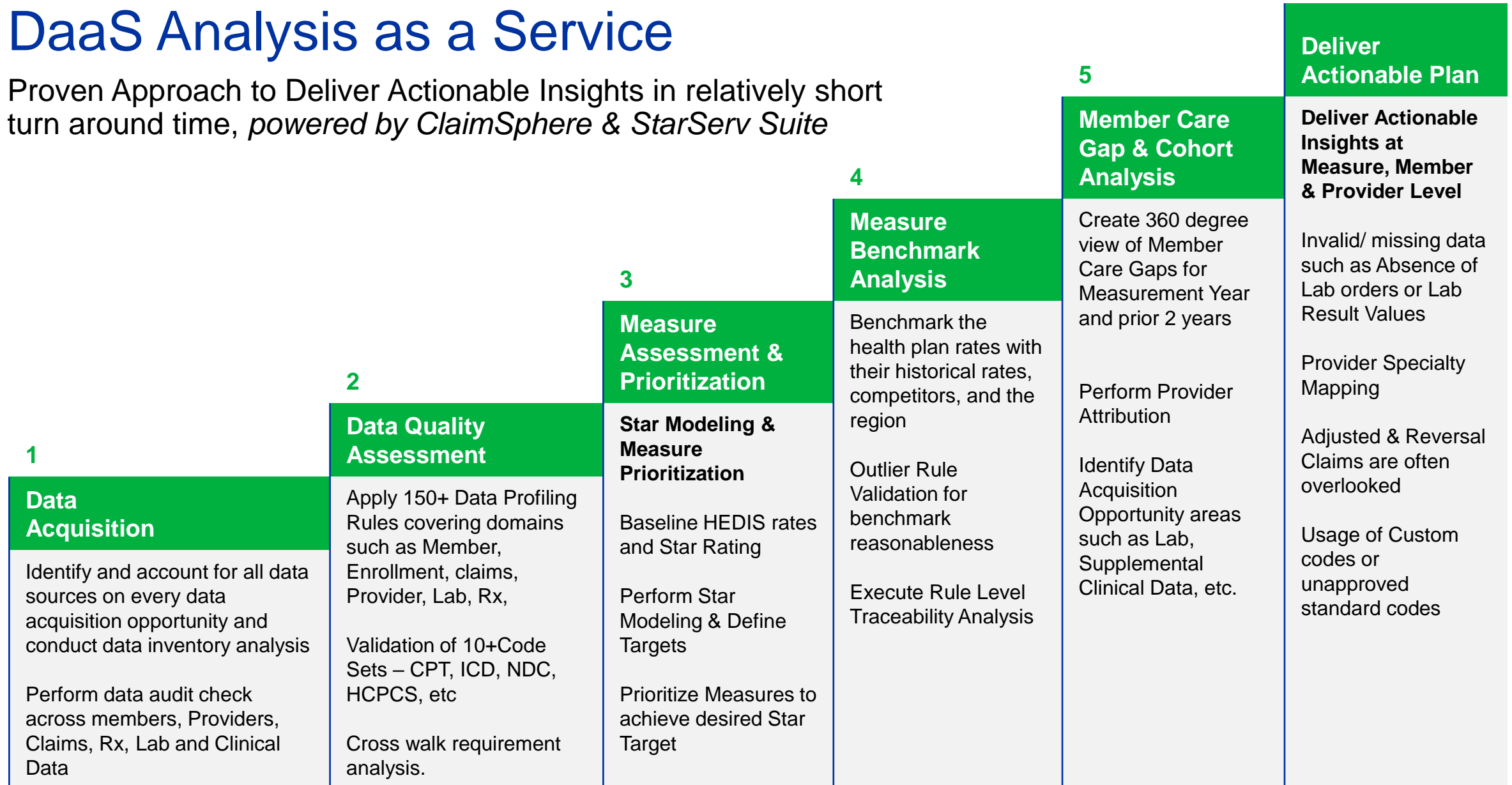
**Microsegment 39 Lives**



## **DaaS - Data Analysis as a Service for Quality Rate Improvements**

# DaaS Analysis as a Service

Proven Approach to Deliver Actionable Insights in relatively short turn around time, *powered by ClaimSphere & StarServ Suite*

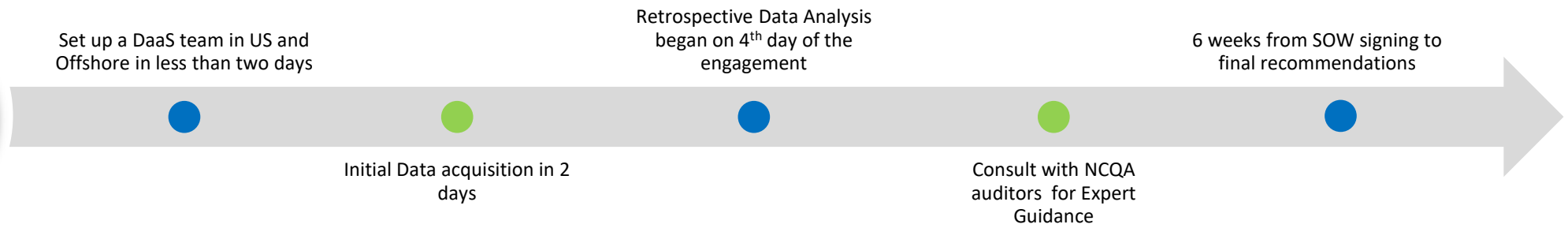


# Data Analysis as a Service for Enhanced Rate Improvements

## Capabilities

- Analytical competency – DaaS SMEs who are familiar with both Star and HEDIS program along with technical know-hows to analyze data to identify actionable insights
- Domain leadership - Consultants who are well versed in Quality of care and Value based healthcare can converse with client’s business leaders like Star czars and Chief medical officers

## Approach



## Key Differentiator

- DaaS Program delivered Actionable insights in daily increments
- Customer was able to act on the findings and it enabled them to Create Quality Improvement Program
- Demonstrated Operational Excellence with well-established Communication process & Governance structure

# ClaimSphere® DaaS Alert – Prenatal and Postpartum Care

## ClaimSphere® DaaS Alerts

Insight #3 **Potential 10% Point Impact By Verifying Practitioner Type**  
**Prenatal and Postpartum Care (PPC)**

### 6% potential improvement in rate for Timeliness of Prenatal Care for Administrative Data Reporting

- **1,449** patients non-complaint for PPC1 (Timeliness of Prenatal Care) have the relevant qualifying events for Prenatal Care but with practitioner type is NOT OB/GYN
- Leading to rate increase from **68% to 74%**

### 10% point improvement in rate for Hybrid Data Reporting

- **39** of these non-compliant patients are also included in the Hybrid sample frame
- Leading to rate increase from **71% to 81%**

Alert Date  
02/25/2019

Admin Data Refresh Date  
02/12/2019

Measure Priority  
Medi-Cal Auto-Assignment Measure

### Measure Snapshot for MediCal Reporting Population

	2019 Hy DR	2019 Hy NR_Admin	2019 Hy NR_MR	2019 Hy %	HEDIS 2018 IDSS (Hy)	2019 Admin DR	2019 Admin NR	2019 Admin %
PPC1	405	289	0	71.6%	82.22%	22,619	15,286	68%
PPC2	405	209	0	51.6%	56.54%	22,619	11,874	52%

# ClaimSphere® DaaS Alert – Controlling Blood Pressure

## ClaimSphere® DaaS Alerts

### Insight #2 Physician Awareness To Increase Use of CPT Category II Codes Controlling Blood Pressure (CBP)

For The First Time NCQA is Allowing Admin Data Numerator Events for CBP

- **76% (90,155)** of patients identified with Hypertension who had an Outpatient Visit, don't have a CPT Category II code associated with Blood pressure
- Opportunity to reduce Medical record retrieval for up to **74% (303)** of CBP sample patients via admin hits

Improved usage of CPT II codes leads to:

- 1** Fewer Medical record request for
- 2** Better performance in
- 3** Lesser reminders to patients for screenings

Alert Date  
02/22/2019

Admin Data Refresh Date  
02/12/2019

Measure Priority  
Medi-Cal Auto-Assignment Measure

#### Measure Snapshot for MediCal Reporting Population

	2019 Hy DR	2019 Hy NR_Admin	2019 Hy NR_MR	2019 Hy %	HEDIS 2018 IDSS (Hy)	2019 Admin DR	2019 Admin NR	2019 Admin %
CBP	411	58	-	14.11%	65.03%	118,254	19,922	16.8%

#### CPT Category II Codes

Current Procedural Terminology (CPT) Category II codes were developed by the American Medical Association (AMA) as a supplemental performance tracking set of procedural codes in addition to the Category I and III.

# ClaimSphere® DaaS Alert – Well Child Visits

## ClaimSphere® DaaS Alerts

Insight #1 Opportunity for 2% point improvement to W34 Hybrid Rate  
Well-Child Visits in the Third, Fourth, Fifth and Sixth Years of Life (W34)

### Analysis of W34 Hybrid Sample Frame for HEDIS 2019

- Administrative Rate of W34 = 64.91%
- Denominator = 149,136
- **Members w/ Well-Care event but Missing Provider Info= 2,071**
- Hybrid sample frame size = 321
- Numerator compliant using administrative data = 205
- Hybrid Rate (using admin data) = 63.86%
- Admin Non-Compliant Members (potential chases) = 116
- **Members w/ Well-Care event but Missing Provider Info = 7**
- Lab Flag = 0 and PCP Flag = 0
- Lab Flag = 1 and PCP Flag = 0
- Lab Flag = 1 and PCP Flag = 1

### Benefits

Potential rate increase to 66.04% (from 63.86%)  
Reduced medical record retrieval operations

Alert Date  
02/13/2019

Admin Data Refresh Date  
01/18/2019

Measure Priority  
Medi-Cal Auto-Assignment Measure

### W34 Measure Snapshot for Medi\_Cal Reporting Population

	2019 Hy DR	2019 Hy NR_Admin	2019 Hy NR_MR	2019 Hy %	HEDIS 2018 IDSS	2019 Admin DR	2019 Admin NR	2019 Admin %
W34	321	205	-	63.86%	74.65%	149,136	96,181	64.91%

### NCQA HEDIS 2019 Specification

"At least one well-child visit (Well-Care event) with a PCP during the measurement year. The well-child visit must occur with a PCP, but the PCP does not have to be the practitioner assigned to the child"

Lab Flag should be = 0 | PCP Flag should be = 1



# ClaimSphere® DaaS Alert – Osteoporosis Management in Women

**4 Star rating at risk for Osteoporosis Management in Women**

① Numerator event time sensitive measure

For the measure C13 - Osteoporosis Management in Women who had a Fracture, as of 23<sup>rd</sup> September (today) only **19 of 60** non-compliant members (open care opportunities) are within the 180 days' time window from the date when they suffered a fracture.

OMW is a time sensitive measure and treatment provided after 180 days will not make a member compliant.

Out of the remaining 41 there are 7 members whose 180 days window ends in August and September and there is a possibility that they would have received the service and it's not available with us due to claims lag.

For 3 out of 19 members the window closes in **next 10 days** which may be too close to the date for Cognizant CER outreach.

We would suggest that they are immediately communicated to schedule a bone mineral density (BMD) test or a prescription for osteoporosis treatment drug be triggered.

Member	Target date	IPA	Action	Note
1	26 <sup>th</sup> September	!	<input type="checkbox"/>	
2	28 <sup>th</sup> September	Or...ii	<input type="checkbox"/>	
3	3 <sup>rd</sup> October	HI IG	<input type="checkbox"/>	

It would be great if you can reply to this email and mark the Check box X after these members have been contacted. This would allow us to flag these members in StarSERV.

The performance of some of the bigger IPAs are listed below

- All re: 6 of 6 open opportunities have crossed the 180 day window as of today
- Alte re: 5 of 7 open opportunities have crossed the 180 day window as of today
- SA: 6 of 10 open opportunities have crossed the 180 day window as of today
- Cini: 4 of 6 open opportunities have crossed the 180 day window as of today

**Current Star** ★ Data Run

**Achievable Target** ★★☆☆ 26<sup>th</sup> August

2016 Preview Cut points

Star	Cut point	Additional compliant members
★	< 20%	-
★★	≥ 20% to < 32%	6
★★★	≥ 32% to < 51%	14
★★★★	≥ 51% to < 75%	27
★★★★★	≥ 75%	43

Trending

Run date	Denominator (Total care opportunities)	Numerator (Closed care opportunities)	Rate	Star
08/26	68	8	11.76%	①
08/14	61	7	11.45%	①

# ClaimSphere® DaaS Alert – Medication Adherence

### Aggressive Outreach for Medication Adherence “Hopeful” Registry

ⓘ Time sensitive measure   
 Ⓞ Denominator event count sensitive measure

100% conversion of the hopeful registry can enable A\_n\_H to achieve 5 Star for all 3 PDC measures as per the 2016 cut-points.

The PBM report (data thru 10/31) was used to generate the list of members for focused outreach of the medication adherence measures.

Members with a single fill were removed for this analysis as they will not qualify for adherence measures

- Diabetes – 61 members
- RAS – 16 members
- Statins – 3 members

The members in the hopeful registry should be of high priority for the Outreach programs.

**Invincibles** – List of members who will be compliant without any further refills

**Hopefuls < 30** – List of member who need less than 30 days of refill for compliance

**Hopefuls 30-60** – List of members who need 31-60 days of refill for compliance

**Impossibles** – List of members who need more than 60 days of refill for compliance

2016 Cut points		
Measure	Star	Cut point
Medication Adherence for Diabetes Medications	★	< 60%
	★★	≥ 60% to < 69%
	★★★	≥ 69% to < 75%
	★★★★	≥ 75% to < 82%
	★★★★★	≥ 82%
Medication Adherence for Hypertension (RAS)	★	< 58%
	★★	≥ 58% to < 73%
	★★★	≥ 73% to < 77%
	★★★★	≥ 77% to < 81%
	★★★★★	≥ 81%
Medication Adherence for Cholesterol (Statins)	★	< 50%
	★★	≥ 50% to < 61%
	★★★	≥ 61% to < 73%
	★★★★	≥ 73% to < 79%
	★★★★★	≥ 79%



# Case Studies and Outcome Delivered

# Quality Improvement Case Studies across Value Stream

## Case Study 1

Helped a MA plan to attain 4.5 Stars and realize **\$16 Million** additional payment from CMS for **7,000 lives**

## Case Study 2

Cognizant's E2E Quality Improvement services helped a MA plan boost its Star ratings from **3.0 to 4.5**

## Case Study 3

**Sustained High Quality 4.5 Star ratings** for a Provider sponsored plan across MA Stars and NCQA Accreditation

## Case Study 4

**Integrated Risk and Quality Coding** for capturing diagnosis for CMS Risk Adjustment and to close Star/ HEDIS Gaps in care

## Case Study 5

Achieving "**Commendable**" **Accreditation status** for largest publicly-operated health plan in the West coast

## Case Study 6

**40% improvement** in NCQA Accreditation points for a **Large Blues Plan**

# Case Study - Attaining 5 STARS Rating for Clinical Measures in 120 days Using a Payer-Provider Convergence Platform

Clinical Data Acquisition & Management

Payer-Provider Convergence

Double Digit Rate Improvement



## Opportunity

- **Complex network of providers** – PCP, Specialty, Hospitals, Lab etc.
- Increased investments and Challenges in **Aligning Physician Groups** with CMS Star Improvement Goals
- **Claims data quality issues** such as coding errors, claims data lags, historical information, etc.



## Solution

- Bi-Directional Provider Registry for Year round supplemental data collection
- Taps into the inherent competitive nature of providers via a Peer performance scorecard



## Business Outcomes

- First time **4.5 Star** rating in 2019 Stars
- \$250-300/Member **Eligibility for Federal Funding**
- **45%** Overall Increase in Gaps Closures
- Approval for all HEDIS 2018 **Supplemental Databases**
- Newly introduced **Transitions in Care** measure. 81% vis-à-vis 38% for 90<sup>th</sup> percentile benchmark for Med Rec.

# Helped a MA plan to attain 4.5 Stars and realize \$16 Million additional payment from CMS

## The Customer

A Florida based MA plan offering boutique concierge-level services across three counties, and utilizing a narrow network of quality providers engaged via risk-based arrangements.

Cognizant has been supporting their NCQA HEDIS® reporting since 2013 and they are also a Cognizant TMG client.

## The Context

To grow their business and successfully compete with the strong market presence of large health plans the plan needed to raise its Star ratings from 3.5 to 4+ and improve HEDIS® measures.

Key challenges were:

- Enhancing clinical data acquisition and management
- Aligning Physician groups with CMS Star Improvement goals

## The Solution

- Cognizant collaborated with the MA plan to develop a **Bi-directional Care Gap Registry** module to extend the functionality of ClaimSphere
- Supported client to run a **120 Days CMS Star Measure Rate Improvement** program, focusing on Preventive and Chronic care measures

### Provider Incentive Program & Scorecard 1

Delivering actionable quality metrics and P4P reporting at the point of care

Impact of **\$16 M** additional premium & rebate from CMS for attaining 4.5 Stars

### Prospective Care Gap Closure 2

Across 10+ HEDIS measures including the newly introduced TRC – Med Rec

**45%** increase in care gap closure

### Supplemental Data Acquisition 3

Year-round with providers uploading medical records as gap closure evidence. Successful **NCQA audit & PSV**

**Dramatic reduction** in Medical record review at year end

# Cognizant's E2E Quality Improvement services helped a MA plan boost its Star ratings from 3.0 to 4.5

## The Customer

A California based Mid-sized MA plan offering a coordinated continuum of care and serving Seniors, Duals and Low income subsidy population in & around Los Angeles county.

## The Context

*“We absolutely have to be at 4 Stars to continue to live in and 4.5 Stars to thrive in this market” – CIO*

The plan has been consistently rated below 4 Stars, with \$8 - 10 Million annual impact to the topline in terms of lost Quality Bonus Payment and Rebates

Key challenges were:

- Premium pricing of HEDIS vendor for prospective analytics for a Mid-sized plan
- Star CoE team had bandwidth issues to support multiple ad hoc analytics requests

## The Solution

- Cognizant conducted an initial data assessment and then deployed its **StarSERV®** platform for Star and HEDIS analytics
- Star analytics and weekly **member target list** pushed to **OnVida** Omni-channel engagement platform for member outreach by **10+ nurses**

## Pathway to 4 Stars using SIEMO Framework

### Member-Provider-Measure Analytics 1

PPVA to support provider incentive program; Micro-segmentation like time sensitive Dexa scans; Outreach prioritization & effectiveness analytics

### Omni-channel Member Engagement 2

Call scripting and routing, Care gap closure (mammogram, FOBT, HbA1c test, Bone density etc) and Medication refill reminder program

### Data Inventory and Profiling 3

Data acquisition opportunities like missing Eye and A1c test data; exclusions for BCS using prior year medical records

### Cognizant Program Management – Multi vendor environment 4

# Sustained High Quality Star ratings for a Provider sponsored plan across MA Stars and NCQA Accreditation

## The Customer

A Provider sponsored health plan with 800,000+ enrollees across Medicare, Medicaid and Commercial in Michigan. Highly rated plan including 4.5 Star rated MA contracts and an existing TriZetto® Facets® client.

## The Context

HEDIS measures, specifically gaps in care analytics are a core aspect of maintaining high quality rating across Stars and NCQA.

In addition they had a PCP Incentive Program covering all LOBs to improve patient care.

The plan wanted to transition from incumbent HEDIS vendor due to various reasons including lack of support for analytics and NCQA audit.

## The Solution

- Cognizant implemented TriZetto® ClaimSphere® for **HEDIS regulatory reporting and Hybrid MRR**
- Premium Service bureau support and **Facets data mapping best practices** lead to implementation completed **6 weeks** ahead of schedule

### Hybrid Rate Improvt. and MR Analytics **1**

Analysis of 4 levers/ KPIs – Chart retrieval completion, Error events & records, Missing events and Yield rate.

**20,000+** chases

### MiHIN Integration for Supplemental Data **2**

Standard supplemental data from Michigan Health Information Network including vitals, meds and laboratory test/ results

**Positive impact** on rates of clinical measures like HbA1c

### PCP Incentive Program Reports **3**

An integrated program focused on patient-centered care. 27 measures including 15 HEDIS/ Star measures

**10,000** PCPs



# Integrated Risk and Quality Coding for capturing diagnosis for CMS Risk Adjustment and to close Star/ HEDIS Gaps in care

## The Customer

A worldwide health services organization offering medical, dental, disability, life and accident insurance.

## The Context

Cognizant was in a large BPaaS engagement with the customer where Medicare Advantage Risk Adjustment and Quality Coding Services was a part of the solution scope.

Integrated Risk and Quality coding enables better operational efficiencies, improved clinical documentation and coding, leading to faster care gap closure and reduced provider abrasion, which has a direct impact on Star Rating and Revenue.

## The Solution

Cognizant delivered an As-a-Service model leveraging:

- **Risk Adjustment Manager (RAM)** platform that enables identification and collection of risk adjustment data to accurately assess the Member's Risk score and maximize revenue accuracy
- **ClaimSphere® Clinical+** Platform that enables clinical data acquisition to help close the Gaps in Care thereby improving quality scores and STAR ratings for higher quality bonus payouts

Member HRA initiated by plan

Physician completes HRA

Completed HRA shared via secure network

Cognizant's clinical coding team captures Diagnosis and Gaps in care closure details

Clinical data shared with plan in standard format for CMS reporting

**25,000** HRA forms/  
charts abstracted per month

**60,000** Care gaps  
processed per month

**99.9%** average audit  
percentage for Clinical data  
acquisition.  
RADV and NCQA PSV  
audits.

# Achieving “Commendable” Accreditation status for largest publicly-operated health plan in the West coast

## The Customer

A California based local public agency providing health insurance to low-income individuals with 2+ Million Medi-Cal and MMP enrollees. They are also a Cognizant TriZetto® QNXT client.

## The Context

California DHCS has mandated set of incentive measures including MPL, Quality Withhold measures for capitation payment, and AA measures to automatically assign Medicaid beneficiaries when they fail to chose a plan.

Key challenges with incumbent HEDIS vendor were:

- 20% of HEDIS measure rates dropped in 2017
- Inability to support monthly HEDIS rate regeneration and benchmarking to drive improvement in incentive measures
- 2+ weeks for data refresh
- Lack of analytics support

## The Solution

- Cognizant implemented TriZetto® ClaimSphere® and Clinical+ for **HEDIS regulatory reporting, Hybrid MRR and Supplemental data acquisition**
- **Service Bureau Support** with dedicated HEDIS SMEs for measure rate improvement analytics

### Focused Strategy for Rate Improvement 1

15 Ad hoc measure diagnosis using QBuilder and Cohort tool; non-compliant members, claims and event details shared post rate refresh

**75%** of measures had a rate improvement of 5% or more.

### NCQA Accreditation 2 Scoring

To benchmark NCQA Accreditation measures with national & regional percentiles and prior/ year rates

**Commendable**  
NCQA accreditation status in first year. Prior year was Accredited status.

### Gaps in Care Reports 3 for Providers

On various grouping such as LOB & PPG. Reports are shared on monthly basis via email or provider portal to view care gaps.

**10,000** providers covered

## 40% improvement in NCQA Accreditation points for a Large Blues Plan

### The Customer

A East Coast based not-for-profit health insurer serving 3+ Million individuals and groups across three states, including one of the largest Federal Employees Health Benefits Program enrollments,

### The Context

The plan wanted to transition from the incumbent HEDIS vendor and the key requirements were:

- Integrated quality reporting and improvement platform
- HEDIS Engine Migration for producing higher Quality rates across 65 Admin and 10 Hybrid measures.

### The Solution

- Cognizant implemented TriZetto® ClaimSphere® for **HEDIS regulatory reporting and Hybrid MRR**
- Client specific **MRR Sample Swap logic** programs accurately sampled unique members across major & sub-set of populations

#### Optimized Performance **1** and Hardware Config

MRR chases out **3 weeks** earlier with improved chase processing rules

**1 Million** members processed in <24 hours

#### IDSS Across 18 **2** Reporting Populations

**40%** increase in NCQA accreditation points

**Commendable** NCQA accreditation status from Accredited status.

#### PCMH Reporting for **3** PCP Incentive

Including Prospective reporting instance for proactive care gap closure

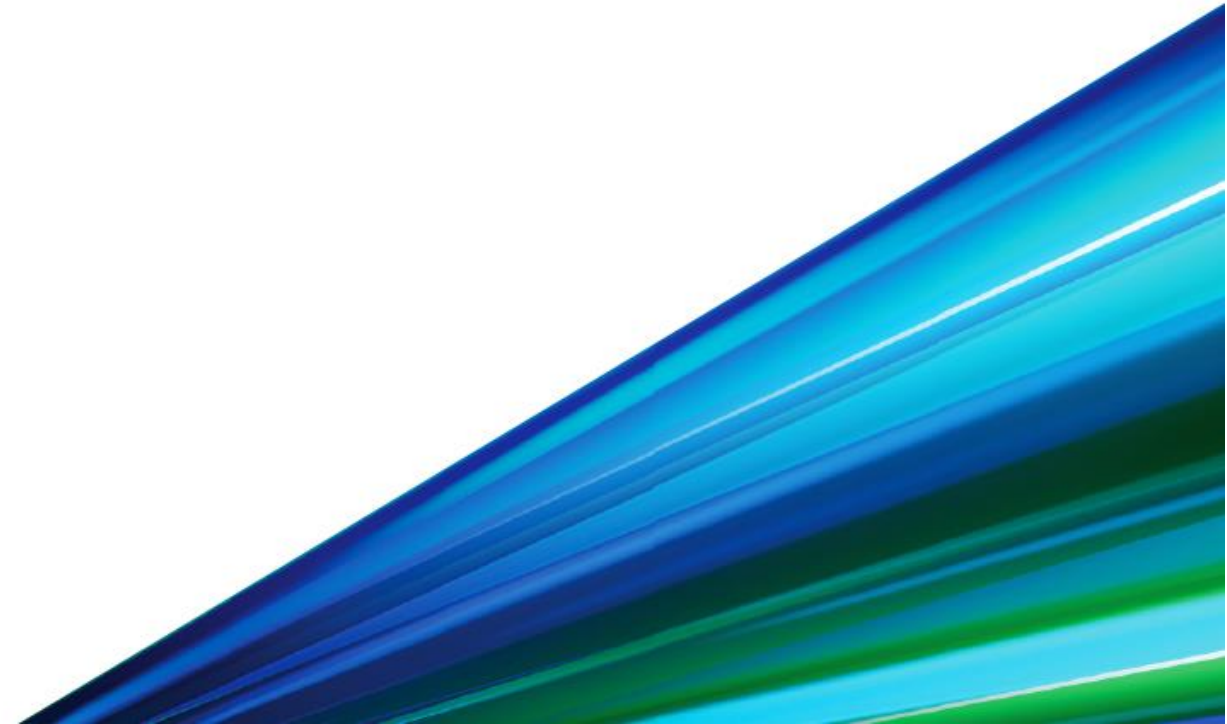
**2-3X** Faster Provider & Member Outreach through timely actionable insights

# Cognizant

# Thank You

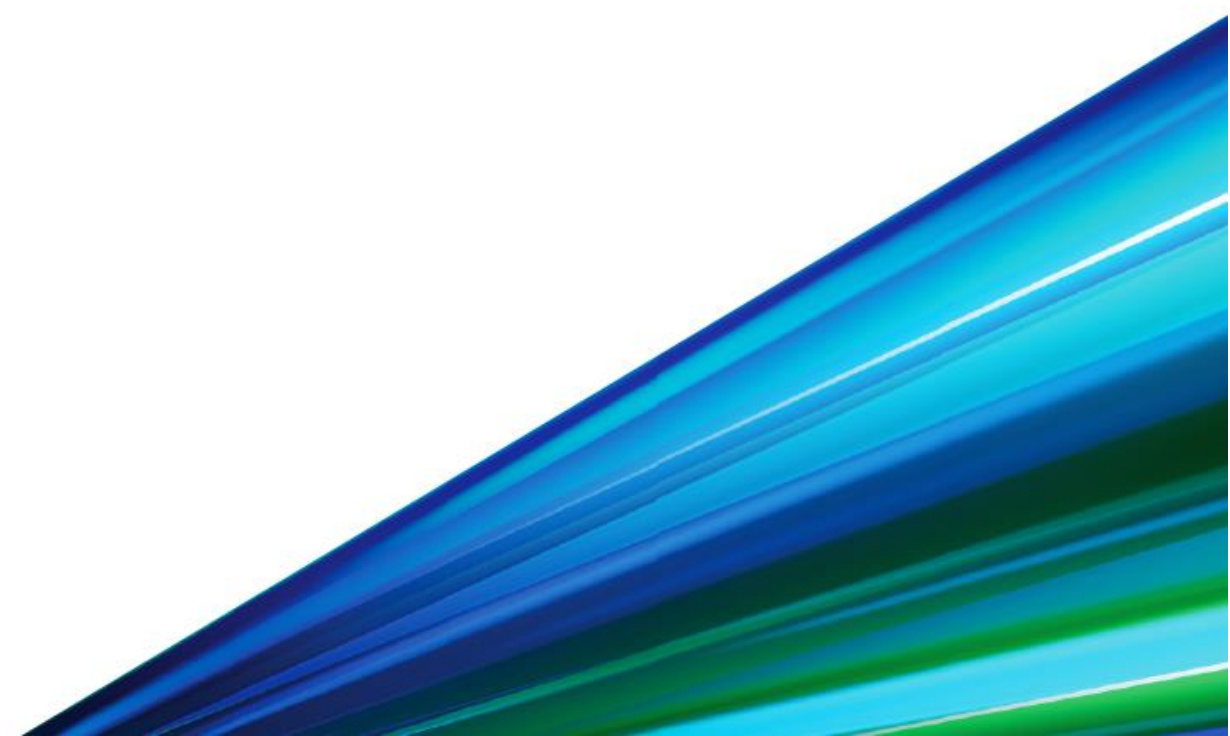
---

Dr Vishnu Mohan



## appendix

---



# Future of Quality Reporting

Trend 1: Digitization of Quality Measure Specification (eCQM)

# Quality Measure Evolution

## HEDIS® Measure Evolution

**HEDIS®**  
Administrative  
Measures

**HEDIS®**  
Hybrid Measures

**HEDIS®**  
Administrative  
measures

**HEDIS®**  
ECDS Measures

**eMeasure**  
Digital Measure  
Specification

Traditional HEDIS measures treat Claims as Standard data and EHR data formats as Supplemental data

Hybrid Measures using Clinical data gathered thru Manual (or) Automated Chart Retrieval

Clinical data often converted to "pseudo claims" and undergoes Auditor scrutiny

ECDS measures treat Clinical data as Standard data

Digital measures use CQL based specifications to work off of Claims and Clinical data

# Digital Measure Framework

What data to look for  
in patients medical  
record?

**Data Model**

**QDM**

Quality Data Model

How to calculate the  
results of data to  
measure care?

**Expression Logic**

**CQL**

Clinical Quality Language  
FHIR Compatible

What is the structure  
of the measure?

**Structure**

**HQMF**

Metadata, Denominator,  
Numerator, Exclusion



# Digital Measure (eCQM)

eCQM Title	Breast Cancer Screening		
eCQM Identifier (Measure Authoring Tool)	125	eCQM Version number	7.2.000
NQF Number	2372	GUID	19783c1b-4fd1-46c1-8a96-a2f192b97ee0
Measurement Period	January 1, 20XX through December 31, 20XX		
Measure Steward	National Committee for Quality Assurance		
Measure Developer	National Committee for Quality Assurance		
Endorsed By	National Quality Forum		
Description	Percentage of women 50-74 years of age who had a mammogram to screen for breast cancer		

## Population Criteria

### Initial Population

```
exists ( ["Patient Characteristic Sex": "Female" ]
  and exists ["Patient Characteristic Birthdate"] BirthDate
  where Global."CalendarAgeInYearsAt"(BirthDate.birthDatetime, start of "Measurement Period")in Interval[51, 74 ]
  and exists AdultOutpatientEncounters."Qualifying Encounters"
```

### Denominator

"Initial Population"

### Denominator Exclusions

```
Hospice."Has Hospice"
or ( Count("Unilateral Mastectomy Procedure")= 2 )
or ( exists "Right Mastectomy"
  and exists "Left Mastectomy"
)
or exists "History Bilateral Mastectomy"
or exists "Bilateral Mastectomy Procedure"
```

### Numerator

```
exists ( ["Diagnostic Study, Performed": "Mammography"] Mammogram
  where ( Mammogram.relevantPeriod ends 27 months or less before day of end "Measurer"
) )
```

```
<!--
-->
</a:s>
</annotation>
- <expression locator="48:2-49:92" localId="61" xsi:type="Query">
  - <source locator="48:2-48:80" localId="55" alias="UnilateralMastectomyProcedure">
    - <expression locator="48:2-48:50" localId="54" xsi:type="Retrieve" templateId="PositiveProcedurePerformed" dataType="ns7:PositiveProcedurePerformed"
      codeProperty="code" xmlns:ns7="urn:healthit-gov:qdm:v5_3">
        <codes name="Unilateral Mastectomy" xsi:type="ValueSetRef"/>
      </expression>
    </source>
    - <where locator="49:3-49:92" localId="60" xsi:type="Before">
      - <operand locator="49:54-49:57" localId="57" xsi:type="End">
        <operand locator="49:9-49:52" localId="57" path="relevantPeriod" xsi:type="Property" scope="UnilateralMastectomyProcedure"/>
      </operand>
      - <operand locator="49:66-49:92" localId="59" xsi:type="End">
        <operand locator="49:73-49:92" localId="58" name="Measurement Period" xsi:type="ParameterRef"/>
      </operand>
    </where>
  </expression>
</def>
- <def locator="51:1-56:82" localId="79" accessLevel="Public" name="Right Mastectomy" context="Patient">
  - <annotation xsi:type="a:Annotation">
    - <a:s r="79">
      <a:s>define "Right Mastectomy": </a:s>
      - <a:s r="78">
        - <a:s>
          - <a:s r="72">
            - <a:s r="71">
              <a:s> </a:s>
              - <a:s r="71">
                - <a:s r="63">
                  - <a:s>["Diagnosis": </a:s>
                    - <a:s>
                      <a:s>"Status Post Right Mastectomy"</a:s>
                    </a:s>
                  </a:s>
                </a:s>
              </a:s>
            </a:s>
          <a:s> union </a:s>
          - <a:s r="70">
            <a:s> </a:s>
            - <a:s r="70">
              <a:s> </a:s>
            </a:s>
          </a:s>
        </a:s>
      </a:s>
    </a:s>
  </def>
```

**Human Readable**  
Measure Header and Background

**Human Readable**  
Measure Logic  
An equation that relates information and calculates a measure result

**Machine Readable**  
Measure Logic  
“a machine can parse the content into sections and perform calculations”

# Future of Quality Reporting

## Trend 2: Clinical data exchange standards

*Industry collaboration to apply interoperability standards like FHIR and CCD to support Value-based Care Programs*

# About the Da Vinci Project



## Use Cases on Quality Measures

**Data Exchange  
for Quality  
Measures**

**Coverage  
Requirements  
Discovery**

**Documentation  
Templates and  
Coverage Rules**

**eHealth Record  
Exchange: CDeX**

**eHealth Record  
Exchange: PDeX**

**Prior Authorization  
Support**

**Gaps in Care &  
Information**

**Risk Based Contract  
Member  
Identification**

**Alerts: ADT  
Notifications – TRC,  
ER**

**Performing Lab  
Reporting**

**Chronic Illness  
Documentation for  
Risk Adjustment**

**Patient Care  
Transparency**



# DaVinci Use Case

To succeed in population health and **value-based care, gaps in care** and must be addressed efficiently and in a timely manner.

Gaps in Care Information: **Disparities in claims vs. clinical information** which makes it difficult to assess if best practices are being followed:

**Bi-directional, real-time, FHIR-based** communication that **reconciles payer information** with **clinical EHR** data to ensure best practices are followed, improve outcomes, and exchange information to reduce expense and disruption to provider workflows.

# HEDIS® Measure Evolution



Traditional HEDIS measures treat Claims as Standard data and EHR data formats as Supplemental data

Hybrid Measures using Clinical data gathered thru Manual (or) Automated Chart Retrieval



Clinical data often converted to “pseudo claims” and undergoes Auditor scrutiny

ECDS measures treat Clinical data as Standard data

Digital measures use CQL based specifications to work off of Claims and Clinical data

# Digital Measure Framework

What data to look for  
in patients medical  
record?

**Data Model**

**QDM**

Quality Data Model

How to calculate the  
results of data to  
measure care?

**Expression Logic**

**CQL**

Clinical Quality Language  
FHIR Compatible

What is the structure  
of the measure?

**Structure**

**HQMF**

Metadata, Denominator,  
Numerator, Exclusion

# Digital Measure (eCQM)

eCQM Title	Breast Cancer Screening		
eCQM Identifier (Measure Authoring Tool)	125	eCQM Version number	7.2.000
NQF Number	2372	GUID	19783c1b-4fd1-46c1-8a96-a2f192b97ee0
Measurement Period	January 1, 20XX through December 31, 20XX		
Measure Steward	National Committee for Quality Assurance		
Measure Developer	National Committee for Quality Assurance		
Endorsed By	National Quality Forum		
Description	Percentage of women 50-74 years of age who had a mammogram to screen for breast cancer		

## Population Criteria

### Initial Population

```
exists ( ["Patient Characteristic Sex": "Female" ]
  and exists ["Patient Characteristic Birthdate"] BirthDate
  where Global."CalendarAgeInYearsAt"(BirthDate.birthDatetime, start of "Measurement Period")in Interval[51, 74 ]
  and exists AdultOutpatientEncounters."Qualifying Encounters"
```

### Denominator

"Initial Population"

### Denominator Exclusions

```
Hospice."Has Hospice"
or ( Count("Unilateral Mastectomy Procedure")= 2 )
or ( exists "Right Mastectomy"
  and exists "Left Mastectomy"
)
or exists "History Bilateral Mastectomy"
or exists "Bilateral Mastectomy Procedure"
```

### Numerator

```
exists ( ["Diagnostic Study, Performed": "Mammography"] Mammogram
  where ( Mammogram.relevantPeriod ends 27 months or less before day of end "Measurer"
)
```

```

</a:s>
</annotation>
- <expression locator="48:2-49:92" localId="61" xsi:type="Query">
  - <source locator="48:2-48:80" localId="55" alias="UnilateralMastectomyProcedure">
    - <expression locator="48:2-48:50" localId="54" xsi:type="Retrieve" templateId="PositiveProcedurePerformed" dataTypes="ns7:PositiveProcedurePerformed"
      codeProperty="code" xmlns:ns7="urn:healthit-gov:qdm:v5_3">
        <codes name="Unilateral Mastectomy" xsi:type="ValueSetRef"/>
      </expression>
    </source>
    - <where locator="49:3-49:92" localId="60" xsi:type="Before">
      - <operand locator="49:54-49:57" localId="57" xsi:type="End">
        <operand locator="49:9-49:52" localId="57" path="relevantPeriod" xsi:type="Property" scope="UnilateralMastectomyProcedure"/>
      </operand>
      - <operand locator="49:66-49:92" localId="59" xsi:type="End">
        <operand locator="49:73-49:92" localId="58" name="Measurement Period" xsi:type="ParameterRef"/>
      </operand>
    </where>
  </expression>
</def>
- <def locator="51:1-56:82" localId="79" accessLevel="Public" name="Right Mastectomy" context="Patient">
  - <annotation xsi:type="a:Annotation">
    - <a:s r="79">
      <a:s>define "Right Mastectomy":</a:s>
      - <a:s r="78">
        - <a:s>
          - <a:s r="72">
            - <a:s r="71">
              <a:s>(</a:s>
                - <a:s r="71">
                  - <a:s r="63">
                    - <a:s>["Diagnosis":</a:s>
                      - <a:s>
                        <a:s>"Status Post Right Mastectomy"</a:s>
                      </a:s>
                    </a:s>
                  </a:s>
                </a:s>
              </a:s>
            <a:s>union</a:s>
            - <a:s r="70">
              <a:s>(</a:s>
                - <a:s r="70">

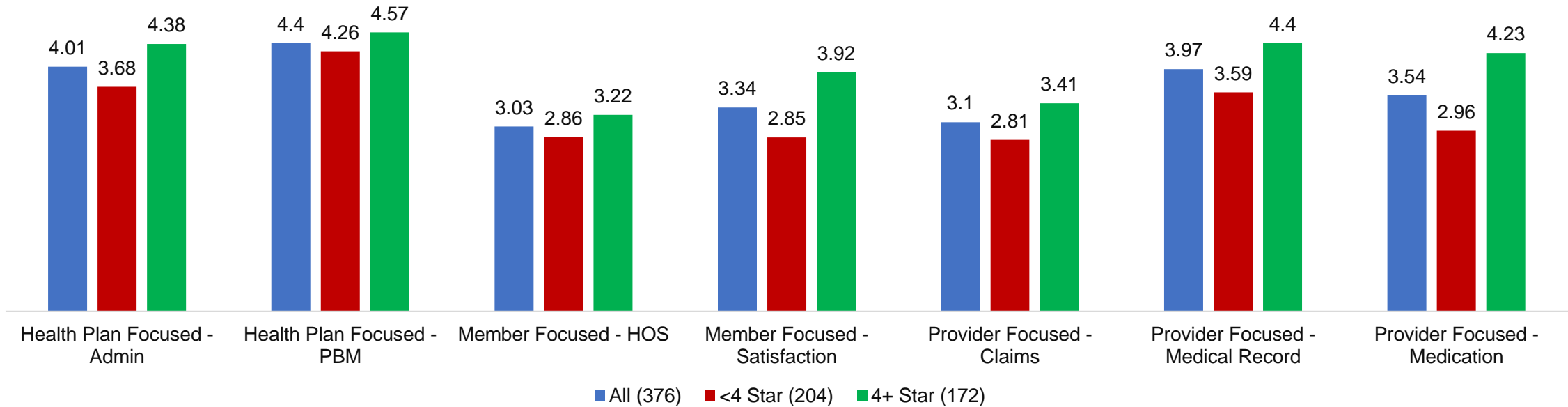
```

**Human Readable**  
Measure Header and Background

**Human Readable**  
Measure Logic  
An equation that relates information and calculates a measure result

**Machine Readable**  
Measure Logic  
“a machine can parse the content into sections and perform calculations”

# Benchmark Analysis by Measure Classification for 2019 Star Ratings



Measure Classification I	All (376)	<4 Star (204)	4+ Star (172)
Health Plan Focused - Admin	4.01	3.68	4.38
Health Plan Focused - PBM	4.4	4.26	4.57
Member Focused - HOS	3.03	2.86	3.22
Member Focused - Satisfaction	3.34	2.85	3.92
Provider Focused - Claims	3.1	2.81	3.41
Provider Focused - Medical Record	3.97	3.59	4.4
Provider Focused - Medication	3.54	2.96	4.23



# About the Da Vinci Project



## Use Cases on Quality Measures

**Data Exchange  
for Quality  
Measures**

**Coverage  
Requirements  
Discovery**

**Documentation  
Templates and  
Coverage Rules**

**eHealth Record  
Exchange: CDeX**

**eHealth Record  
Exchange: PDeX**

**Prior Authorization  
Support**

**Gaps in Care &  
Information**

**Risk Based Contract  
Member  
Identification**

**Alerts: ADT  
Notifications – TRC,  
ER**

**Performing Lab  
Reporting**

**Chronic Illness  
Documentation for  
Risk Adjustment**

**Patient Care  
Transparency**



# DaVinci Use Case

To succeed in population health and **value-based care, gaps in care** and must be addressed efficiently and in a timely manner.

Gaps in Care Information: **Disparities in claims vs. clinical information** which makes it difficult to assess if best practices are being followed:

**Bi-directional, real-time, FHIR-based** communication that **reconciles payer information** with **clinical EHR** data to ensure best practices are followed, improve outcomes, and exchange information to reduce expense and disruption to provider workflows.