The CareGroup approach to HIPAA

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Chief Information Officer



Our HIPAA Project

- Administrative Simplification
- Security/Confidentiality
- Education



Staffing

- Designated HIPAA point person at each major CareGroup institution
- Full time person working on compliance
- Training and major policy issues handled at the CareGroup level



Administrative Simplification

- Benefits/Eligibility
 - Web
 - Hospital Information System
- Referral/Auth
 - STARS
- Claims Status
- Claims







Site Search 🥕

Sunday, May 21, 2000

Events 🕔

Lookup Another Patient

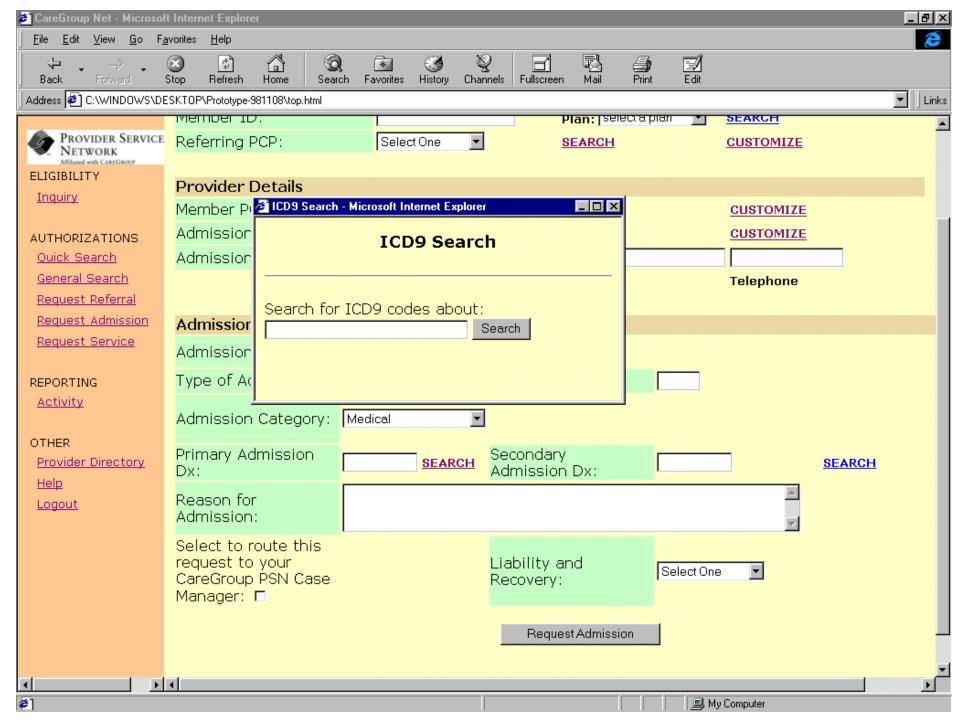
Phone

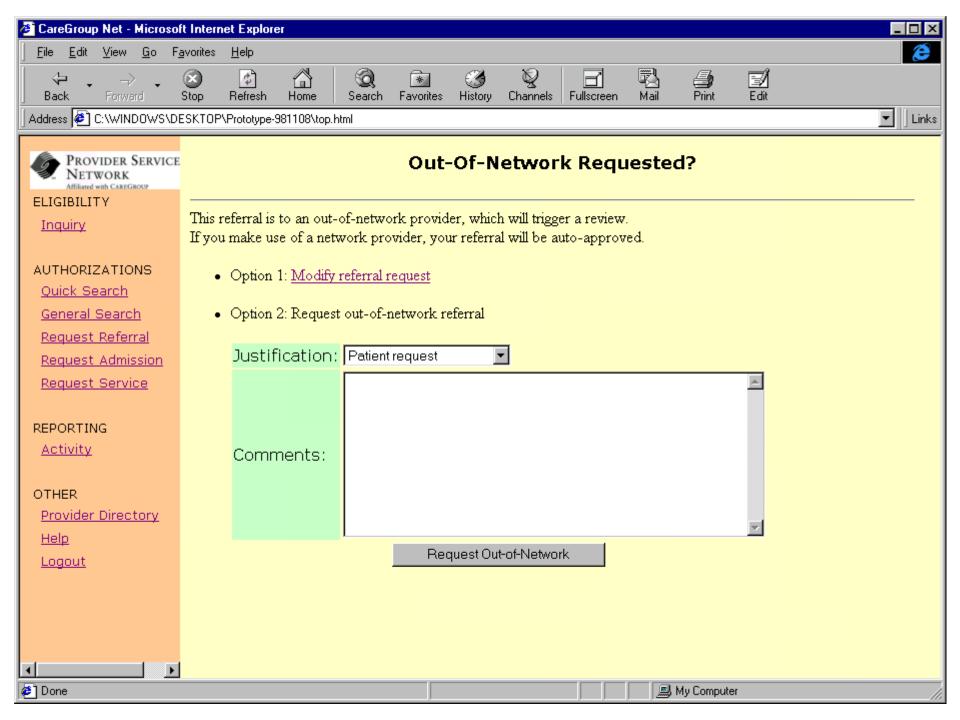
JOHN HALAMKA: Eligible

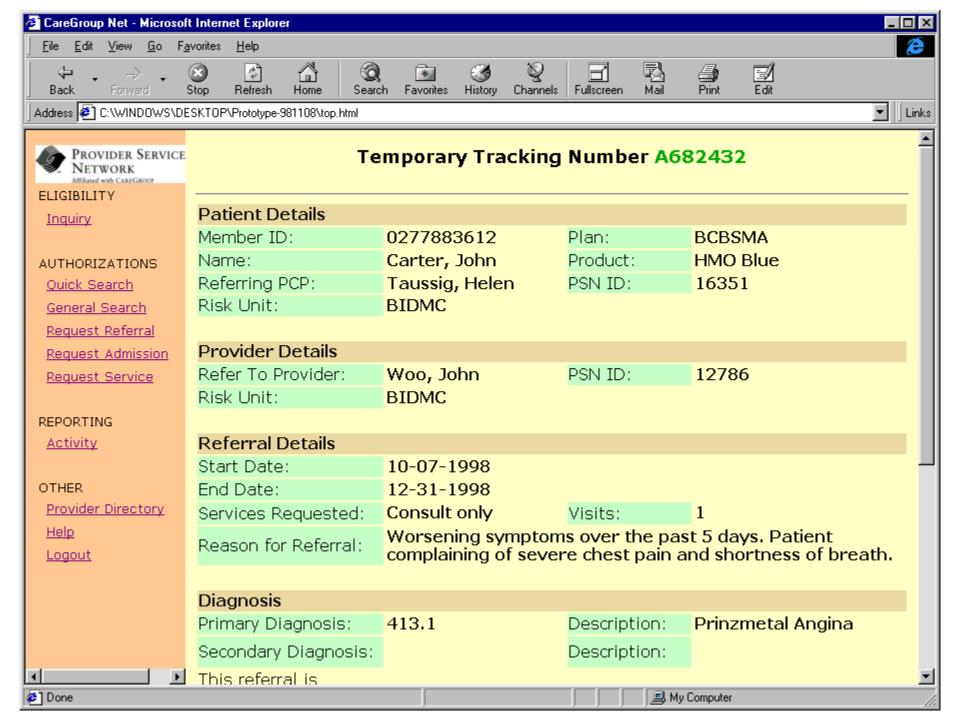
Service Date: 1/1/00

Patient Demographics HALAMKA, JOHN Member ID: HPCG02815-00 M Date Of Birth: 5/23/62 11 ALDEN RD Address: WELLESLEY HLS MA 02481-6702 Start Date 1/1/00 End Date 12/31/9999 Primary Care Provider Info PCP Name: DUPEE, RICHARD PCP Plan ID: 2928 65 WALNUT STREET Address: **WELLESLEY MA 02181** PCP Phone: (781) 235-9089 Benefits **HPHC** Product:

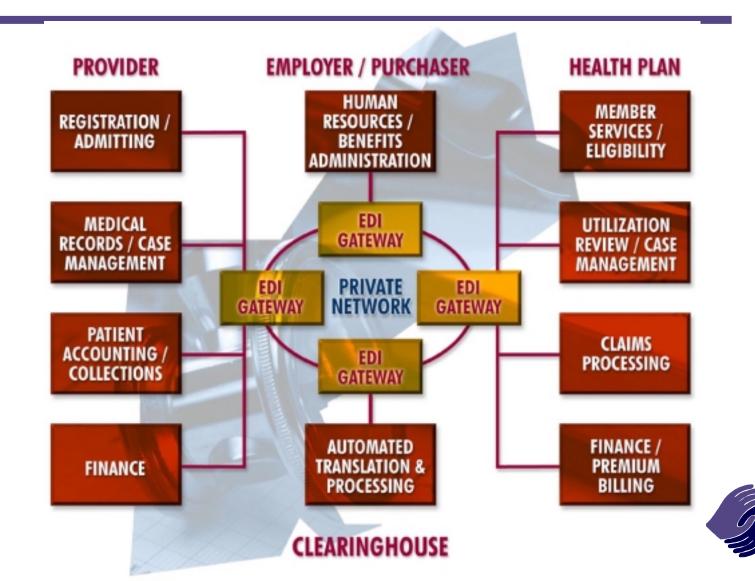
Transaction time: 2 Seconds



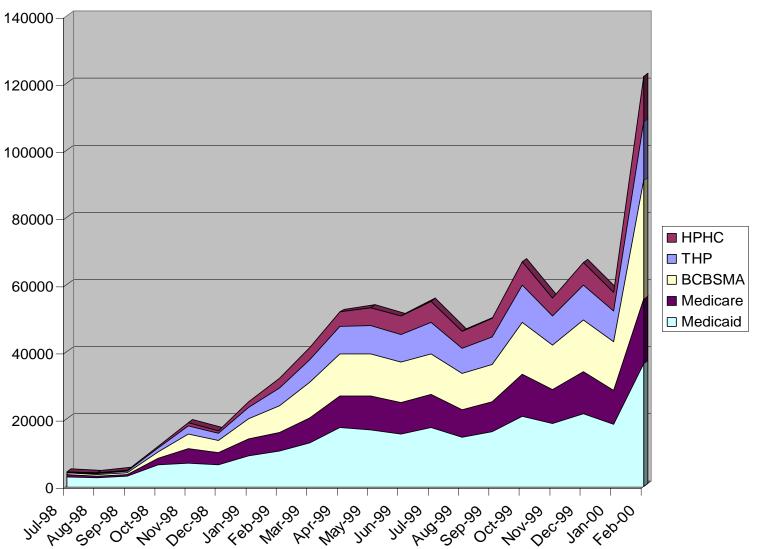




The NEHEN Model

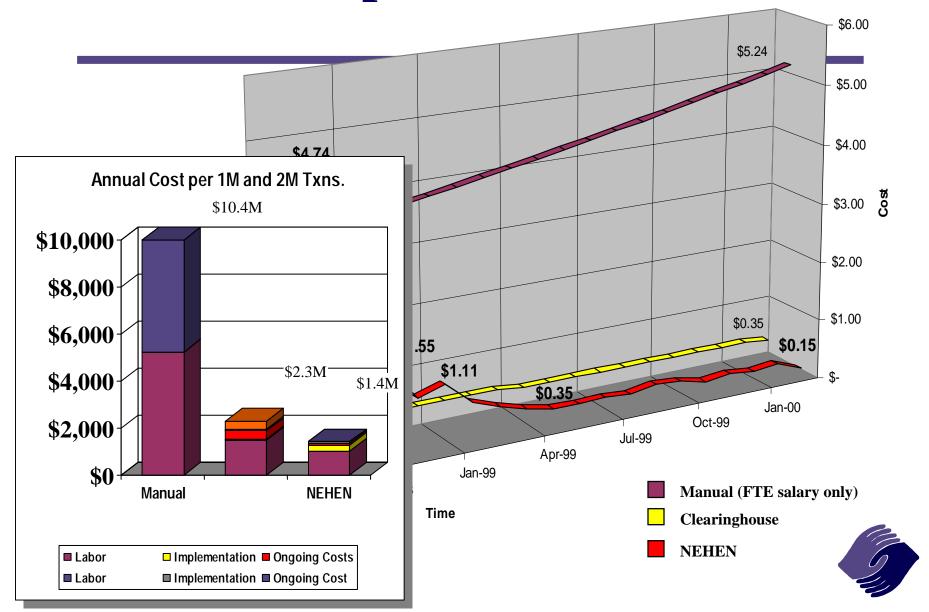


Volume Statistics





Costs per Transaction



NEHEN experience

- EDI Solution Assumptions
 - Performed <3 minutes</p>
 - Support at least 70% of the payor mix
 - 40% of current claims rework to be eliminated
 - Burdened rate of \$30K per FTE and 15% overtime
 - Cost of capital at 6%



Eligibility Results

Salary and overtime: \$845,250

x 40% claims rework labor reduction = \$338,100

Reduction in claim rework

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Salary and overtime: $110,250
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x 70% payor Mix = \$77,175

 \times 80% labor reduction (from current 15 mins. To 3) = \$57,875

• Eligibility verification process improvement

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Current rejections: $4,416,000

x 30-day A/R reduction (at 6% cost of capital) = $21,770

+ 1.5% reduction in write-offs = $66,240
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Improved collections



Eligibility ROI

Eligibility ROI	Year 1	Year 2	Year 3
Labor savings:	\$397,975	\$ 397,975	\$ 397,975
+ Improved collections:	\$88,010	\$88,010	\$88,010
Gross savings:	\$485,985	\$485,985	\$485,985
- NEHEN program mgmt. fees:	\$72,000	\$72,000	\$72,000
- Implementation costs (H/W, network, labor):	\$250,000	\$10,000	\$10,000
Net savings (cumulative): (+ incidence avoidance)	\$163,985	\$568,905	\$972,890
	ROI: 1.5X	2.4X	3X

Security/Confidentiality

- Best Practices National Academy of Sciences "For the Record"
- Current and Future Recommendations
- Implemented in all our systems



Education

- Formal training in confidentiality
- Volunteers are trained
- Web based training and record keeping
- Single program for all of CareGroup



Summary

- Administrative Simplification
 - Live today with 270/271, 278
 - September for 834/837
- Security/Confidentiality
 - Full auditing, strong authentication and access control in place
- Education
 - Ongoing effort

