



# IAPP Privacy Certification<sup>1</sup>

Certified Information Privacy Professional (CIPP)

## Data Sharing & Transfer

**Brian Tretick, CIPP**

Principal

 **ERNST & YOUNG**

# learning objectives

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**This course material addresses the privacy aspects of managing data flows in and out of an organization, between an organization and its subsidiaries and partners –as well as across geographical borders. It will equip students to better understand:**

- Company inventory of data assets including types of PII data and purposes of use
- Strategies for maintaining user preferences and meeting disclosure requirements
- Models for international data protection such as the EU and OECD guidelines
- Vendor and contract management including outsourcing and global marketing

**presenter**

## **Brian Tretick (CIPP)**

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**Is Ernst & Young's Americas leader for global privacy assurance and advisory services.**

**He has over 18 years of experience providing privacy, data protection and information security advice and engineering services, focusing the last eight years on privacy and data protection for global financial, pharmaceutical and online businesses.**

**Brian is a member of the IAPP, the AICPA Privacy Task Force and the Board of Directors For The Center for Social and Legal Research.**

# agenda

- **company inventory**
- **privacy policy**
- **common terminology**
- **user preference strategy**
- **access & redress**
- **transfer of information**

# agenda

- **international data**
- **oversight & governance**



# Data Sharing and Transfer

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# company inventory

- **Purpose of Inventory**
  - **Proactive & Reactive reasons**
- **Organization Chart**
- **Physical location of data storage**
  - **Domestic**
  - **Outside US**
  - **Accountability**

## company inventory

- **For each type of PII data** 8
  - **Location of data**
  - **Data ownership**
  - **Level of sensitivity and protection (e.g. encryption)**
  - **Process flow use and maintenance**
  - **Trans-border**
  - **Dependency on other systems**



**company  
inventory**

- **Purpose & Users of PII** 9
  - **How is data shared with other companies**
  - **Reasons specified**
  - **Who has access & How is it controlled**



# Data Sharing and Transfer

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# privacy policy

# OECD guidelines

- **A basic framework since 1980**

- **Collection limitation principle**
- **Data quality principle**
- **Purpose specification principle**
- **Use limitation principle**
- **Security safeguards principle**
- **Openness principle**
- **Individual participation principle**
- **Accountability principle**

# privacy policy

- **Single Policy or Multiple**
- **Approval of Policy & Revisions**
- **Training & Awareness**
- **Communication to Audience**
  - **Annual Notice**
  - **Post on location**
  - **Post online**
- **Version Control**

# privacy policy

- **Disclosure of information collected** 13
  - **Name, address, cookies, financial information, etc.**
- **Disclosure of info. use, sharing & choice**
  - **Name, address & purchase history**
  - **Internal purposes, marketing efforts, analysis, service provider, sharing with third parties for their benefit.**
  - **Opt Out/Opt In**

# privacy policy

- **Disclosure of Process**
  - **Access & redress, change in policy, etc.**



# Data Sharing and Transfer

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**common  
terminology**

**common  
terminology**

- **Know common terminology and its applicability**
  - **PII, PHI, NPI, personal data, etc.**





## Data Sharing and Transfer

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**user preference  
strategy**

## user preference strategy

- **Opt Out or Opt In**
- **Channels** - online, call center, VRU, brick and mortar, etc.
- **Applying preferences** - by account number, name, email, household, etc.
- **Confirmations**
- **Preference changes** - verbal, written, online form, etc.
- **Honoring preference** - specified time period, forever, etc.

## user preference strategy

- **No Opt**
  - **Viability and Risks**
  - **Legal/Regulatory Exceptions:**
    - joint marketing between financial institutions, service provider, subpoena
- **Acquiring preferences from third parties or affiliates & subsidiaries**
  - **Ensuring integrity**
  - **Honoring pre-existing preference elections**
  - **Compare with privacy strategy**



**user  
preference  
strategy**

- **Maintaining Customer Preference**
  - **Acquired preferences from 3<sup>rd</sup> parties, affiliates, subsidiaries**
  - **Managing preferences by product line or service variety**
  - **Making changes to preferences**
- **Honoring Customer Preferences**
  - **Joint Marketing Agreements**
  - **Affiliates or Subsidiaries**
  - **Product Line and Service Variety**
  - **Federal & State Laws**



# Data Sharing and Transfer

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# access & redress

**access &  
redress**

- **Process Disclosure**
- **Compliance with EU Directive or other applicable laws.**
- **Customer changes within one company or one division**



## Data Sharing and Transfer

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# transfer of information

## transfer of information

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- **Sharing with affiliates, subsidiaries or third parties**
- **Contract and Vendor Management**
  - (1) **Due diligence**
    - **Reputation**
    - **Financial condition**
    - **Information security controls**



## transfer of information

- **Information security controls (detail):**
  - **Access**
  - **Audits**
  - **Disposal of information**
  - **DR/BRCP**
  - **Firewalls**
  - **Insurance**
  - **Intrusion detection**
  - **Incident response**
  - **Physical security**
  - **Training & awareness**

**transfer of  
information**

- **Contract and Vendor Management (contd)**

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- (2) **Confidentiality provision**
- (3) **Further use of shared information**
- (4) **Use of sub-contractors**
- (5) **Requirements to notify**
- (6) **Background checks**
- (7) **Requirements to disclose breach**

**transfer of  
information**

- **Approval Process & Justification to Share New Information**
  - **Consistent with Privacy Policy**
  - **Review new applicable laws & enforcement actions**
  - **Business Need**



# Data Sharing and Transfer

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# international data

- **Exceptions to Global Policy**
  - **Process**
- **Transfer of info. overseas (outsourcing/vendor/affiliate)**
  - **Safe harbor/standard model contract/Article 29 Working Party**
  - **Customer Consent**
  - **Notification to foreign govt. authorities**

**international  
data**

- **International Terminology**

- **Data subject, data controller, data processor, personal data**

- **Conducting Business Overseas**
  - **Employee vs. Customer Data**
  - **Phone lists, vendor info, benefits**
- **Marketing Overseas**
  - **Opt In/Opt Out**
  - **Customer Consent**
  - **Phone, email, direct mail, instant messaging, text messaging**
- **Policy for International Law**
  - **Country-specific or Global**



# Data Sharing and Transfer

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# oversight & governance



**oversight  
&  
governance**

- **Monitoring Disclosure and Preference**
- **Management Activity**  
(compliance w/policy)
- **Self Assessments**
- **Third Party Audits**
- **Certifications**
- **Training & Awareness**
- **Physical & Information Security**
- **Security + Privacy**



**IAPP Certification** Promoting Privacy