

Multi-Institutional/Regional Approaches to HIPAA Compliance

Utah Health Information Network
HIPAA Transaction System

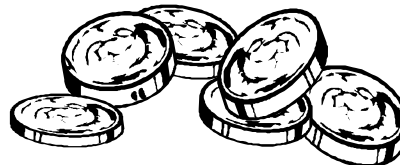
Utah Health Information Network HIPAA Focus

- Transactions
- Codes
- Security
- National Identifiers
- Privacy - not a UHIN issue



UHN Current Model

- State Not-for-Profit
- Owned by a coalition
- Consensus
- UHN acts like the postal service
- Baseline activities
- Low Cost



Major Users

- Payers:

- Regence Blue Cross
- InterMountain Health Care
- Commercial Health Plans
- Medicaid
- Medicare
- Veterans Affairs
- Department of Corrections
- EMTALA
- UnitedHealthCare
- others....

- Providers

- InterMountain Health Care
- University of Utah Medical Center
- Every hospital in the state (including mental health)
- All ambulatory surgery centers
- approximately 90% of health care providers in Utah
 - (not dental or retail pharmacy)

Cooperative Competition

- Agreement
 - Electronic commerce infrastructure
 - no competitive advantage
 - developing your own is expensive
 - reduces provider adoptance rate
- UHIN infrastructure reduces costs

UHN Current Model

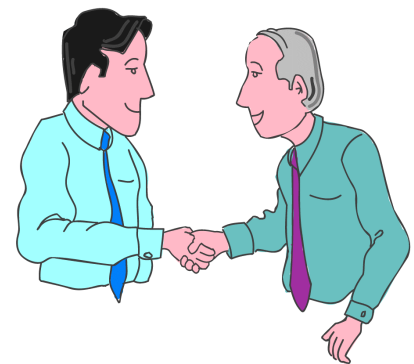
- FOR PROVIDERS:
- Operate on the lowest common platform
 - DOS
 - PC (486 or higher)
 - Manual or automated data download
 - uses common data formats
 - Print screen image for UB-92 and HCFA 1500 forms
 - NSF flat file
 - Dial-up access or frame relay
- Very inexpensive (\$50/year for 1 doc shop)
- Maximize # of potential users

The Challenge - Provider

- How to get providers to adopt Electronic commerce?
 - fewer IT resources
 - less organized as a group
 - each specialty keeps to itself
 - The owner the business (the provider) doesn't run the business
 - disconnect between business decisions and business operations
 - reluctance to give up paper methods

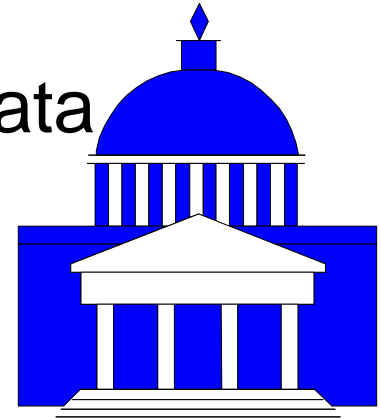
The Challenge - Payer

- The 'muscle'
- Do it my way!
 - cost considerations
 - provider pressure
- The value of UHIN
- Compromise
- Repeated education
- Learn: in EC, payers win when providers win



The Challenge - Government

- Why involve government?
 - UHIN = total community
 - Claims transaction = State health data
 - Immunization
 - Hospital discharge data
 - Ambulatory surgery centers
 - A single infrastructure is not intrusive
 - State insurance commissioner
 - UHIN Standards become rule
 - Industry generated = widespread compliance



Working in a Coalition

- Goal: Create WIN-WIN solutions
- Example: Anesthesiology claims

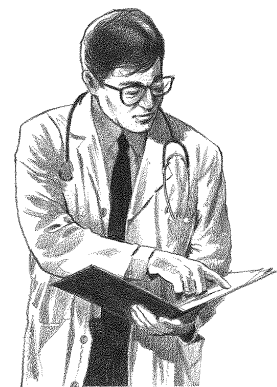
- Problem:

- payer: ASA vs CPT
 - payer: minutes vs. units
 - anesthesiologists: ASA codes and only minutes
 - waiting for surgeon
 - delayed claim filing
 - increased incidence of mis-billed claims



Working in a Coalition

- Anesthesiology Solution
 - Provider pay off:
 - ASA codes was more cost effective
 - more accurate units
 - Payer pay off:
 - more timely and accurate claims
 - fewer incorrectly paid claims
 - increased electronic claim volume



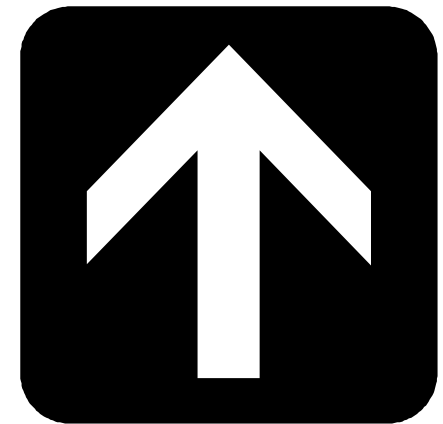
UHN Occupies a Central Position

- Win-win solutions
 - it is not about competition
 - it is about COMMUNITY health care costs
 - you get enough
- Trust
- Value
- The EC broker



UHN Current Model

- Very successful approach
 - 60% of the claims go to local payers
 - 90% of those go electronically through UHN
- Intermountain Health Care Health Plans
 - 95+%
- Regence BCBSU
 - 95+%
- Medicaid
 - 100% of institutional claims
 - moving to 100% of professional claims

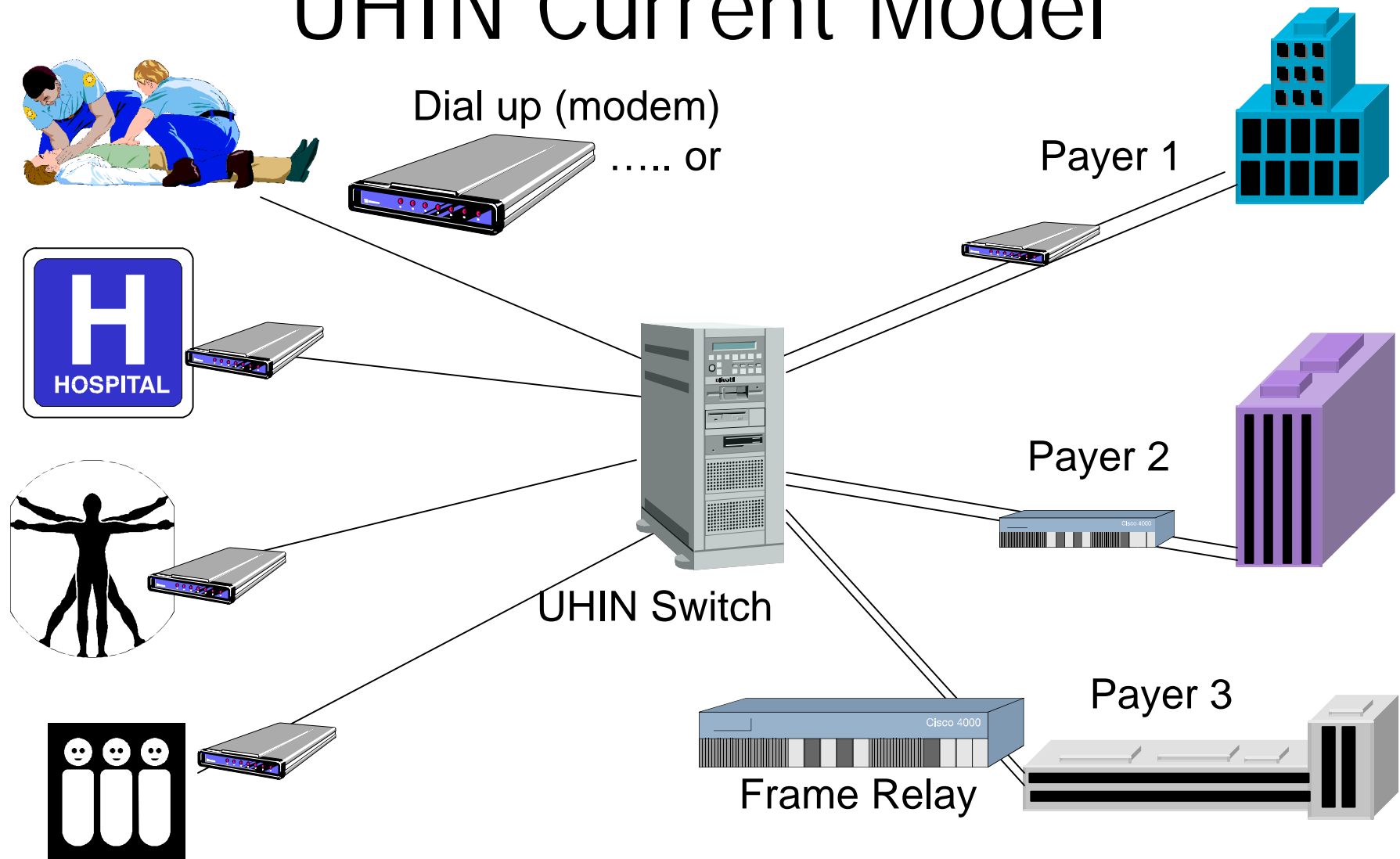


UHIN Current Model

- Pass standard X12 transactions
 - claims
 - remittance advice
 - enrollment
- Providers have the option to
 - purchase a translator offered by UHIN OR
 - use their own translator
 - must conform to UHIN transaction standards
- Payers have their own translators

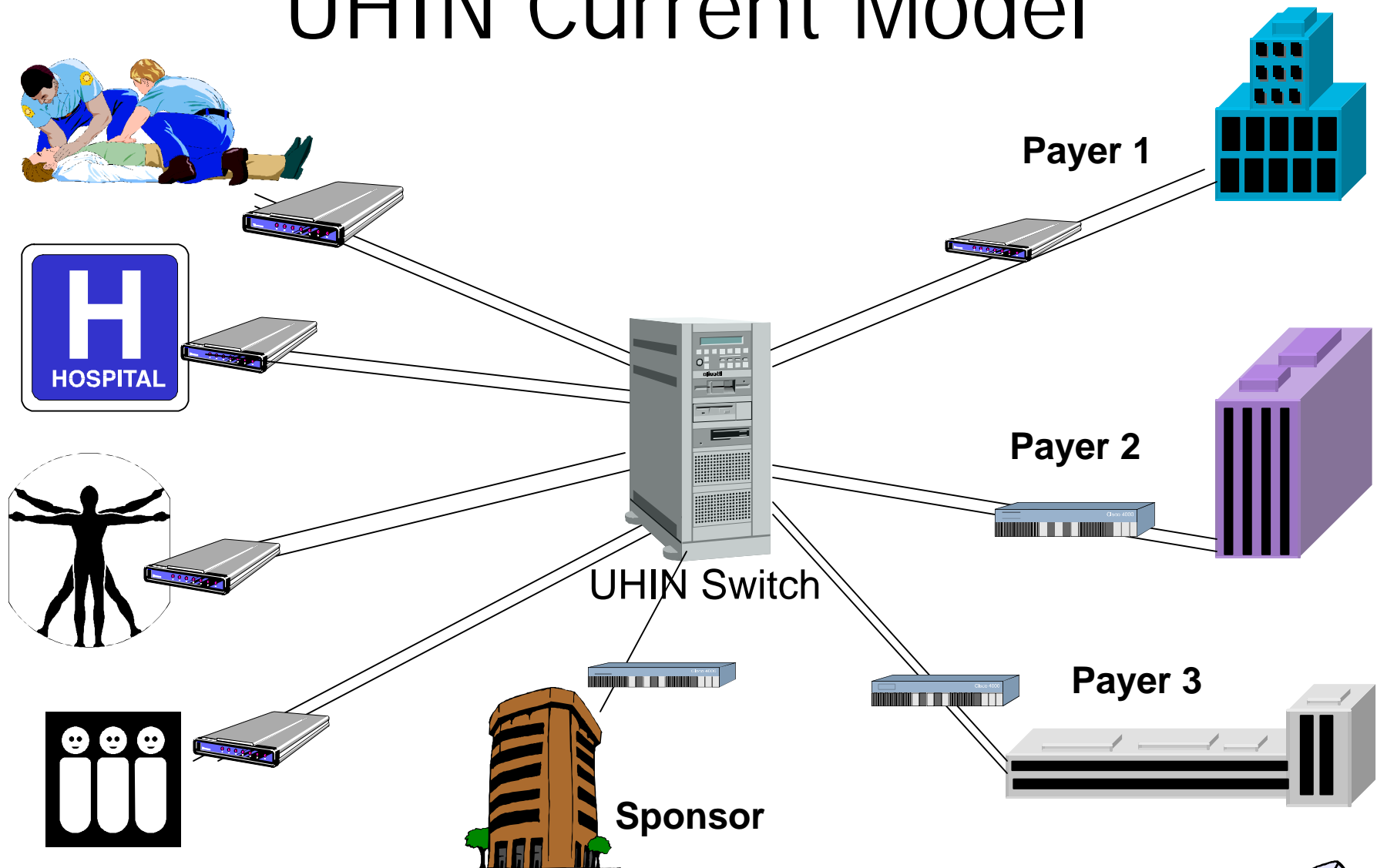


UHN Current Model



Connection methodology is standardized

UHN Current Model



Everyone picks up and receives envelopes except sponsors



Provider - Baseline Product

- baseline translator software
- upgrades/maintenance/help is free

– OR

- May use their own translator
 - Must be compliant

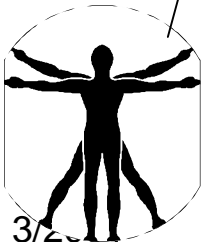
- 386 or better PC
 - modem

- Output a standard format
 - “One-stop shopping”
- Few payer-specific edits



AcClaim and ProClaim
owned by Regence

UHIN sets much of the content



UHIN 3/20



Applying the Existing Business Model to a HIPAA Implementation

- Pass all HIPAA transactions + 997
- HIPAA Security
- Bringing Sponsors/Employers
- Bringing in dental providers
- New technology - browser based
 - Intranet application
- Goal: Make it ADOPATABLE
 - must reduce workload
 - must reduce cost



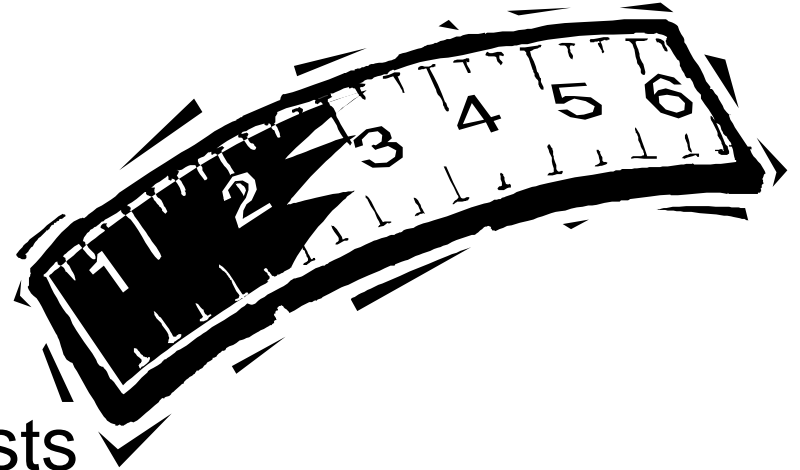
UHN HIPAA Transaction System

- Community centered approach
 - must meet the needs of all users
- UHN creates the ‘baseline’ product OR
 - users may create their own
 - must inter-operate with UHN product
 - members may create additional value-added products for themselves
- Must offer “one-stop shopping” for members
 - connecting to UHN portal gives you connection to all members

UHN Portal

UHN HIPAA Transaction System

- Scalable
- Inexpensive
 - reduce administrative costs
- All standard HIPAA X12 transactions
- All batch transactions will use 997
- Must apportion the security risks



Pilot Acknowledgement

- Pilots in a coalition environment
- Shaunna Wozab
 - UHIN Project Manager for the pilot
- Doreen Espinoza
 - Designed screens



Pilot Participants w/ UHIN

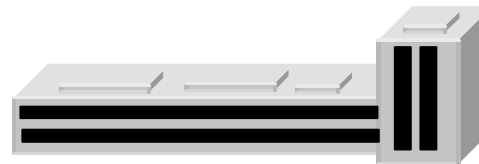
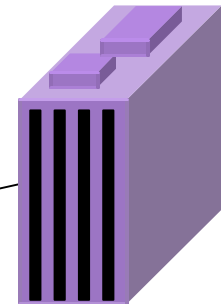
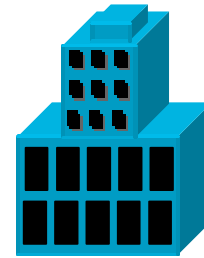
- Intermountain Health Services - Provider and Payer
- Regence Blue Cross Blue Shield of Utah - Payer
- Deseret Mutual Benefit Association - Payer
- Public Employee Health Program - Payer
- University of Utah Medical Center - Provider
- Canyon View Medical Center - Small Provider
- Salt Lake City Corporation - Employer
- A dental provider

Vision of the Product

- Payer

- receive and submit transactions
- connect when they wish
 - many will be real time
 - connect methodology is standardized
 - security methodology is standardized
- have own translator

UHIN
Portal



Vision of the Product

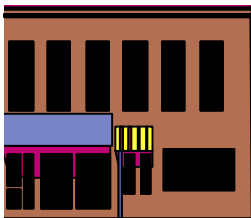
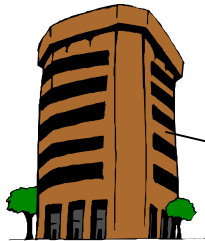
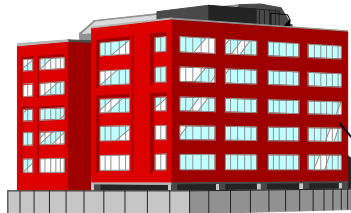
Employer/sponsor Portal

– enrollment

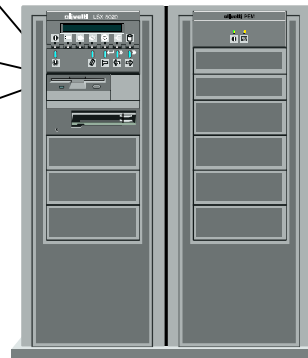
– premium payment

- More specific to each payer
 - requires set up by each sponsor

Sponsors



UHIN
Portal



Payers

How it works

- Enrollment - Batch and Real Time

- Set up screen

- choose payers

- choose plans

- results in required fields for that plan

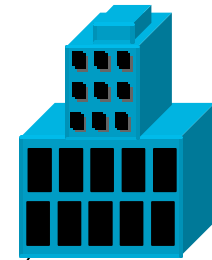
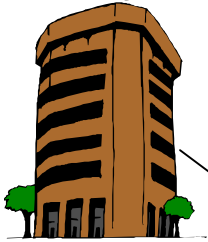
- Manual entry OR flat file download

- Basic data edits

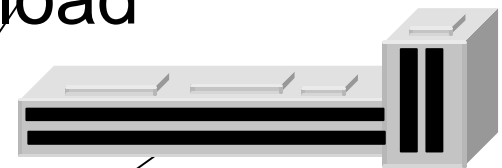
- Sorts file by payer

- Transmit encrypted file to each payer

Employer



Payers



UHIN
Portal

How it works

- Premium Payment - Batch

- Set up screen

- choose payers

- Manual entry OR flat file download

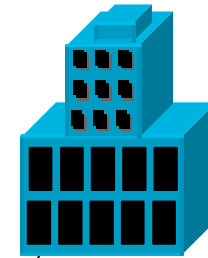
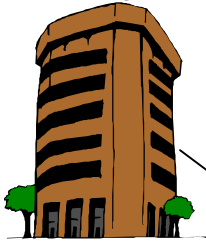
- Basic data edits

- Put all payers into a single file

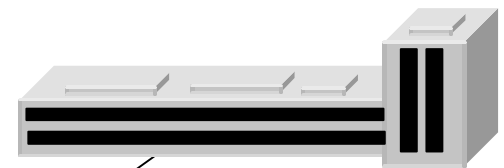
- Translator sorts file by payer

- Transmit encrypted file to each payer

Employer



Payers

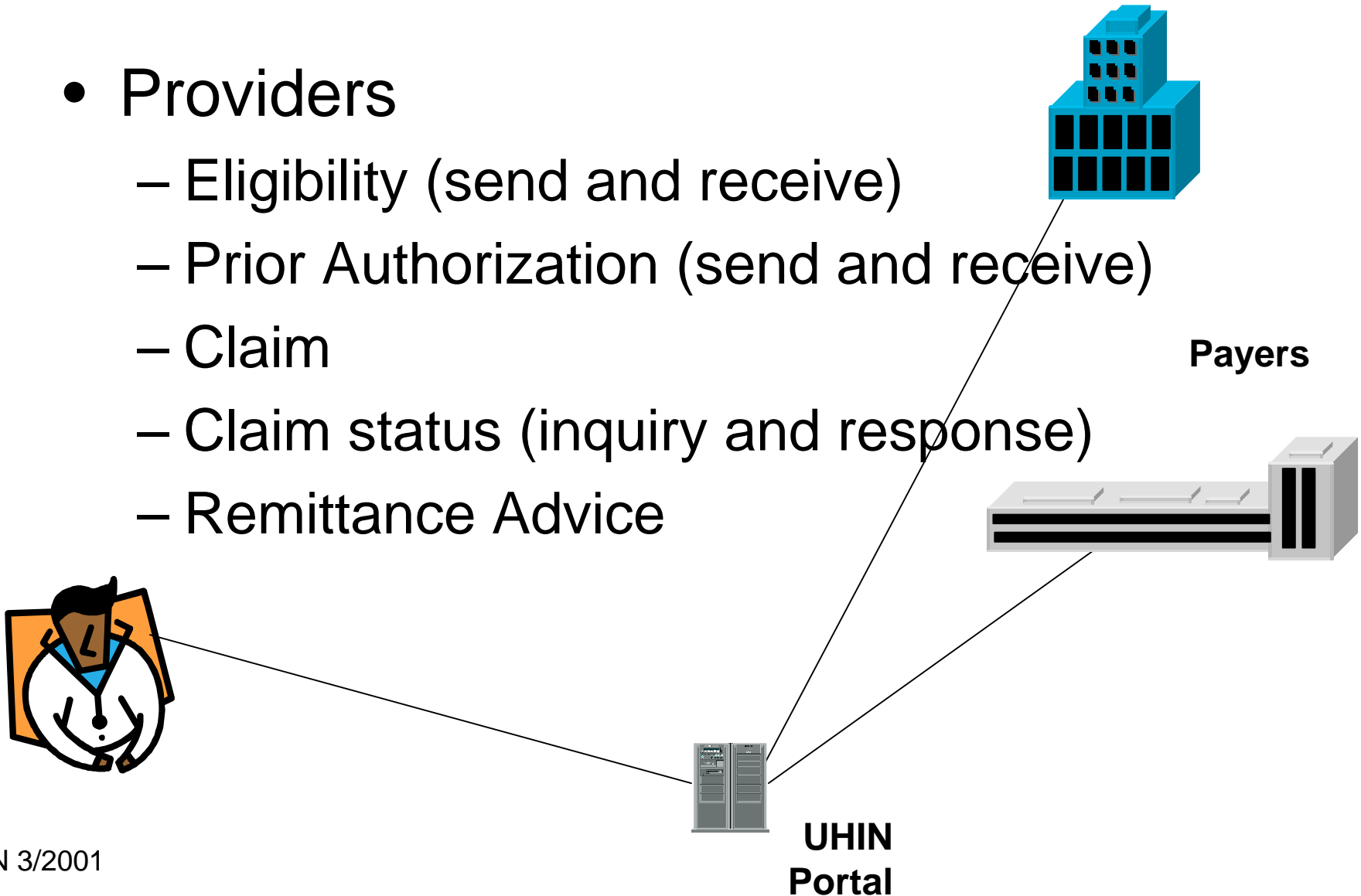


UHIN
Portal

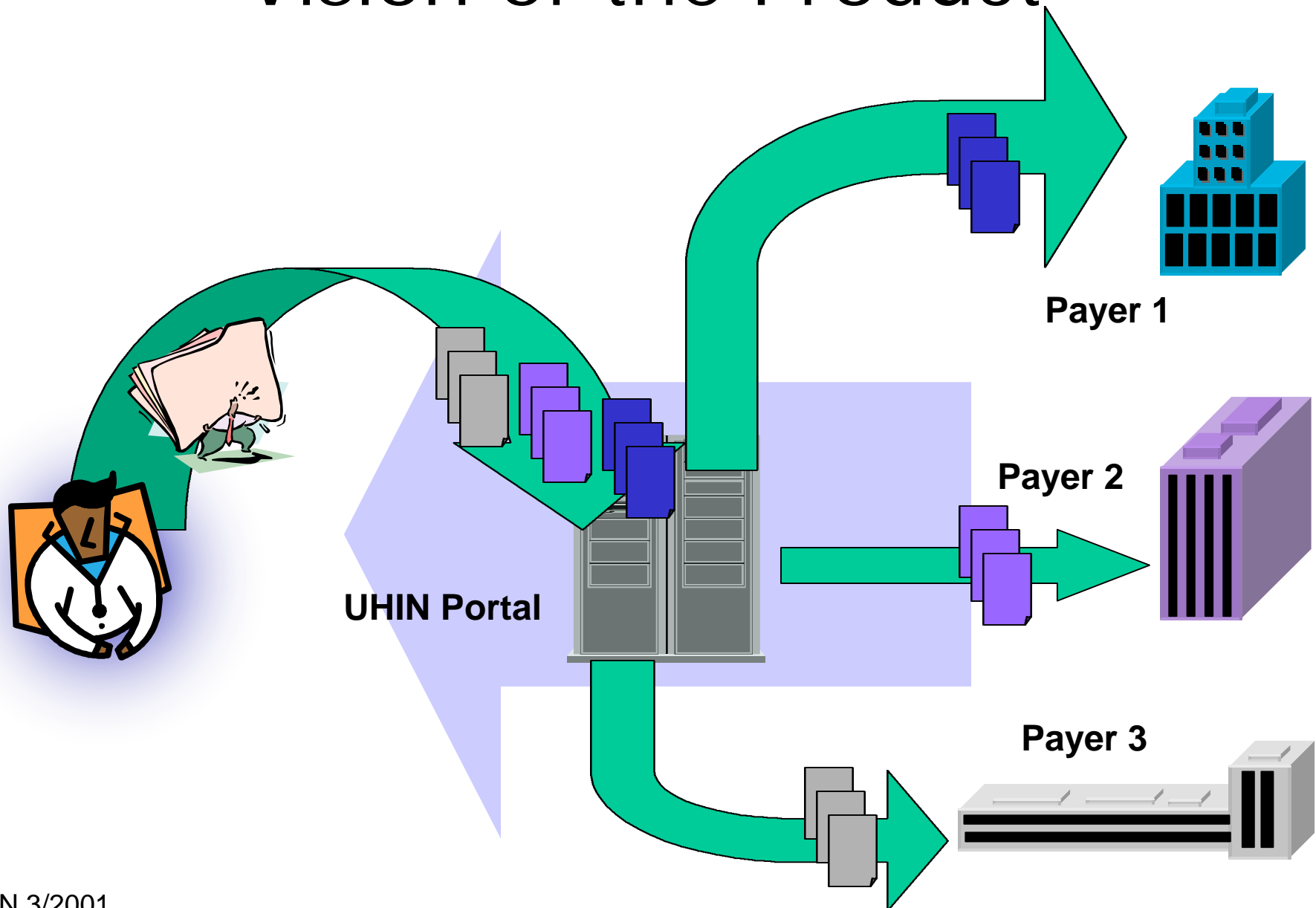
Vision of the Product

- Providers

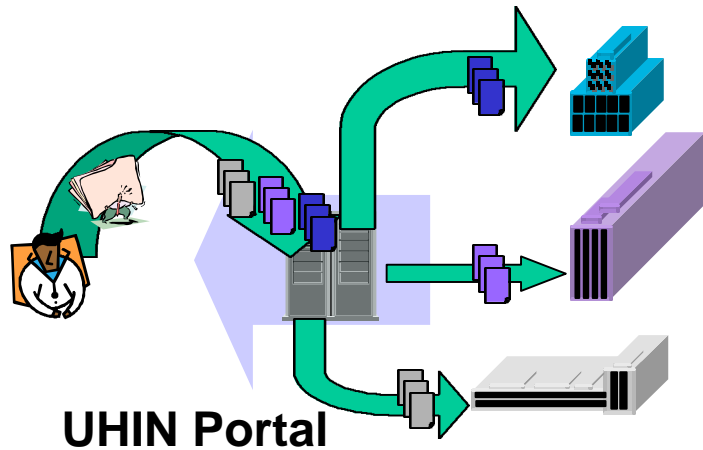
- Eligibility (send and receive)
- Prior Authorization (send and receive)
- Claim
- Claim status (inquiry and response)
- Remittance Advice



Vision of the Product



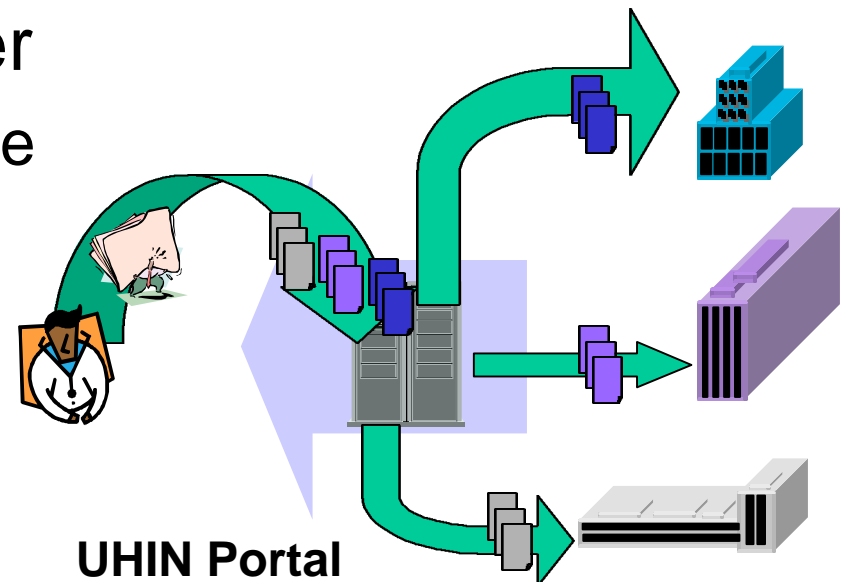
How it works



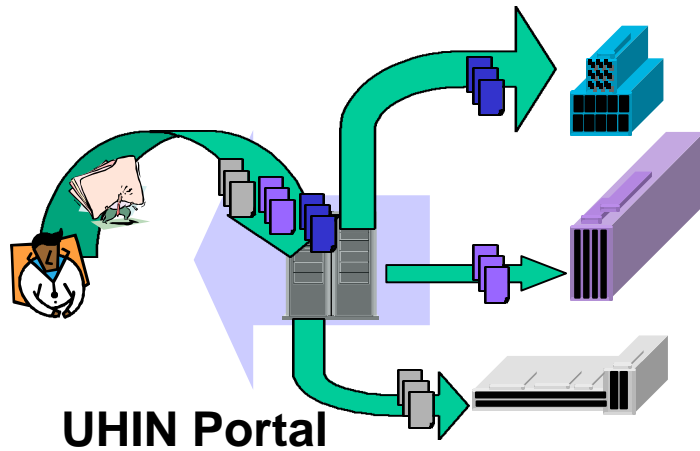
- Eligibility - Batch and Real Time
 - Real Time
 - type inquiry into screen, transmit
 - receive reply immediately
 - Batch
 - upload all of tomorrow's patients in a flat file, transmit
 - receive reply either immediately or later
 - depends on payer's capability

How it works

- Prior Authorization - Batch
 - Sent from provider to payer
 - Send prior to the claim
 - Response from payer
 - not real time response



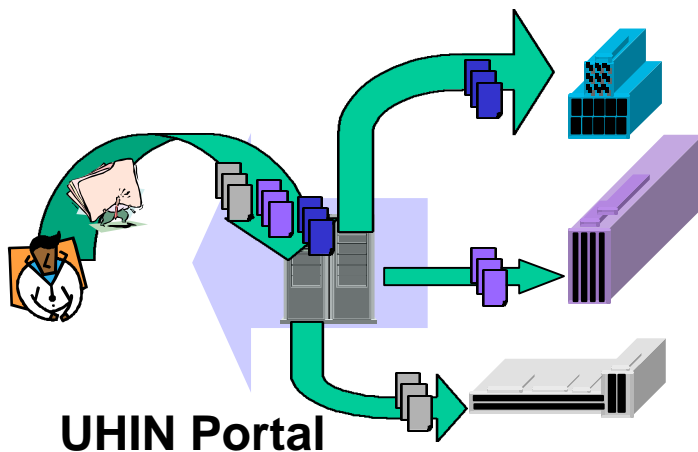
How it works



- Claims - Batch
- Standardized claim/encounter submitting
- Standardized front-end report (non-HIPAA transaction) returned to provider
 - 277 unsolicited

How it works

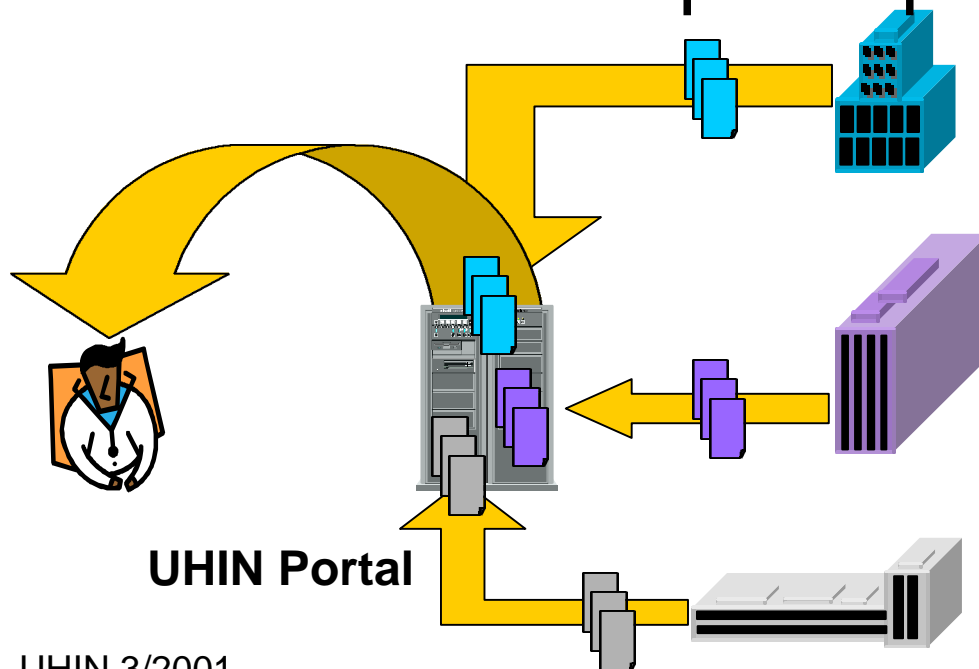
- Claim Status - Batch and Real Time
 - Batch
- Providers queue up submitted claims aged over X days
 - Real Time
- Providers type in one status inquiry at a time
 - Payers
- handle response batch or real time
 - their business decisions



UHIN Portal

How it works

- Remittance Advice - Batch
- Payers send RAs as they choose
 - some do real time processing
- Providers pick up RAs when they choose
 - autopost if they choose



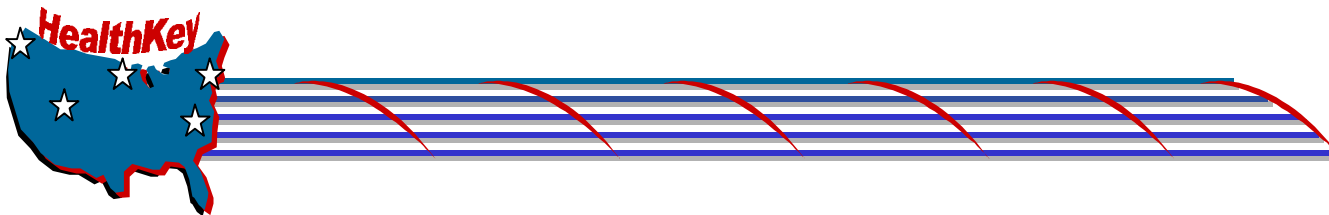
National Identifiers

- On hold until the final rules come out
- Extensive discussions about possible impact on business processes
 - If providers must request NPI, how many will they need?
 - How will they determine this?
 - How will payers number their plans?



HIPAA Security

- Grant from Robert Wood Johnson Foundation - HealthKey
 - explore the development of a security infrastructure for the UHIN HIPAA product.
 - What are “baseline” activities for security?
 - Work with other HealthKey states
 - Share progress



HealthKey

Security Infrastructure in Health Care

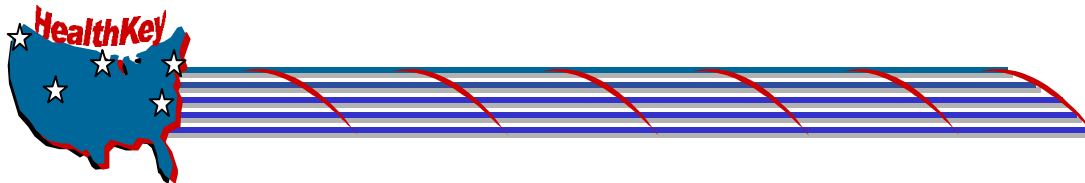
- Security Infrastructure in Health Care
 - North Carolina - using PKI for specific clinical applications
 - *HIPAA EarlyView*™ Security assessment tool
 - Washington - Chain of Trust
 - Massachusetts - Interoperable Secure Email
 - Minnesota - Bridge CA
 - Utah - HIPAA Transaction system

- Sharing ideas on security infrastructure

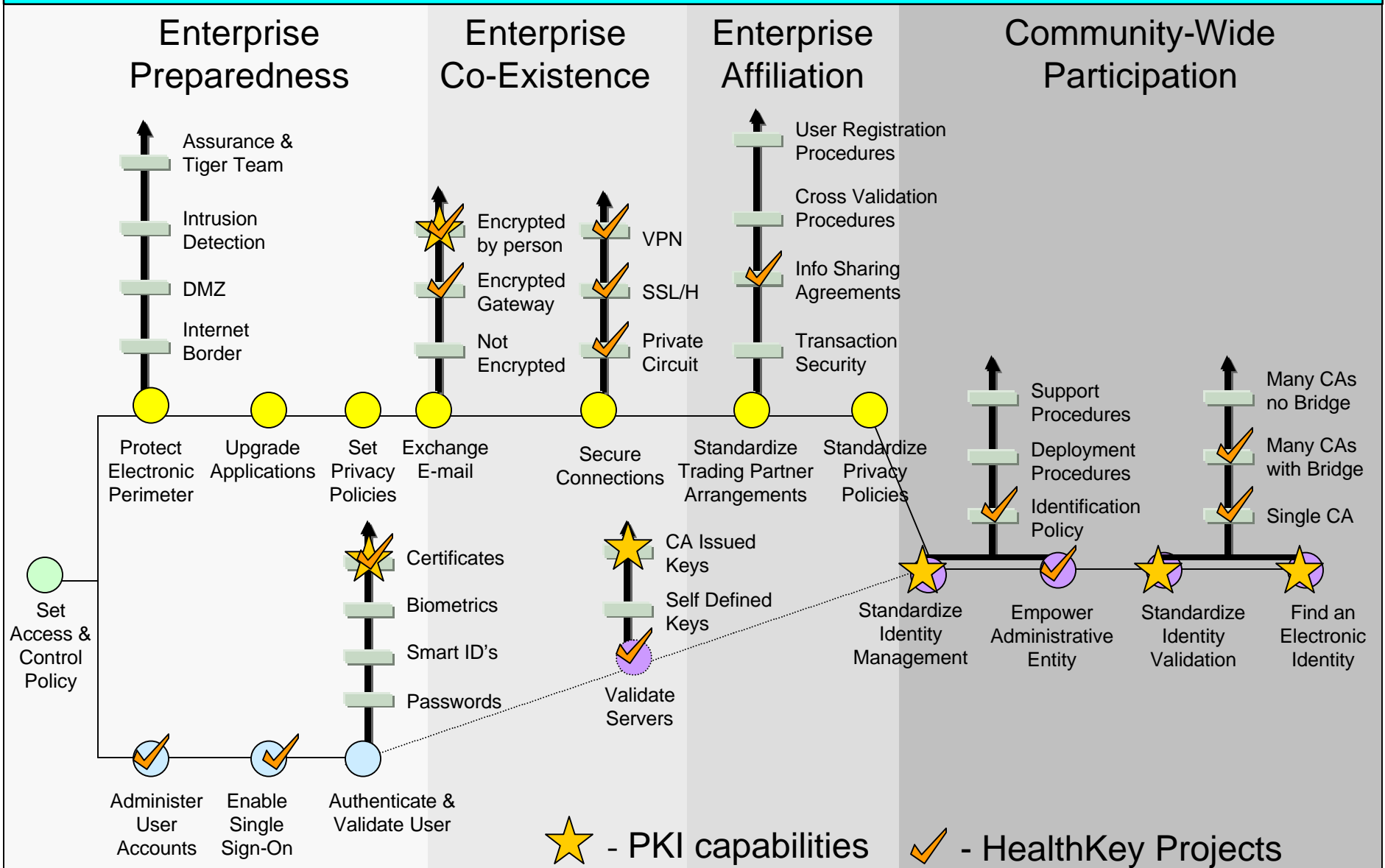


HealthKey Lessons

- Security is complex and could be costly
 - policy, procedural
 - technological challenges
 - interoperability
 - Security is more complex when you interact with outside organizations
 - Security should be approached incrementally
- HealthKey Roadmap - security landscape



HealthKey's Roadmap - Implementation Options



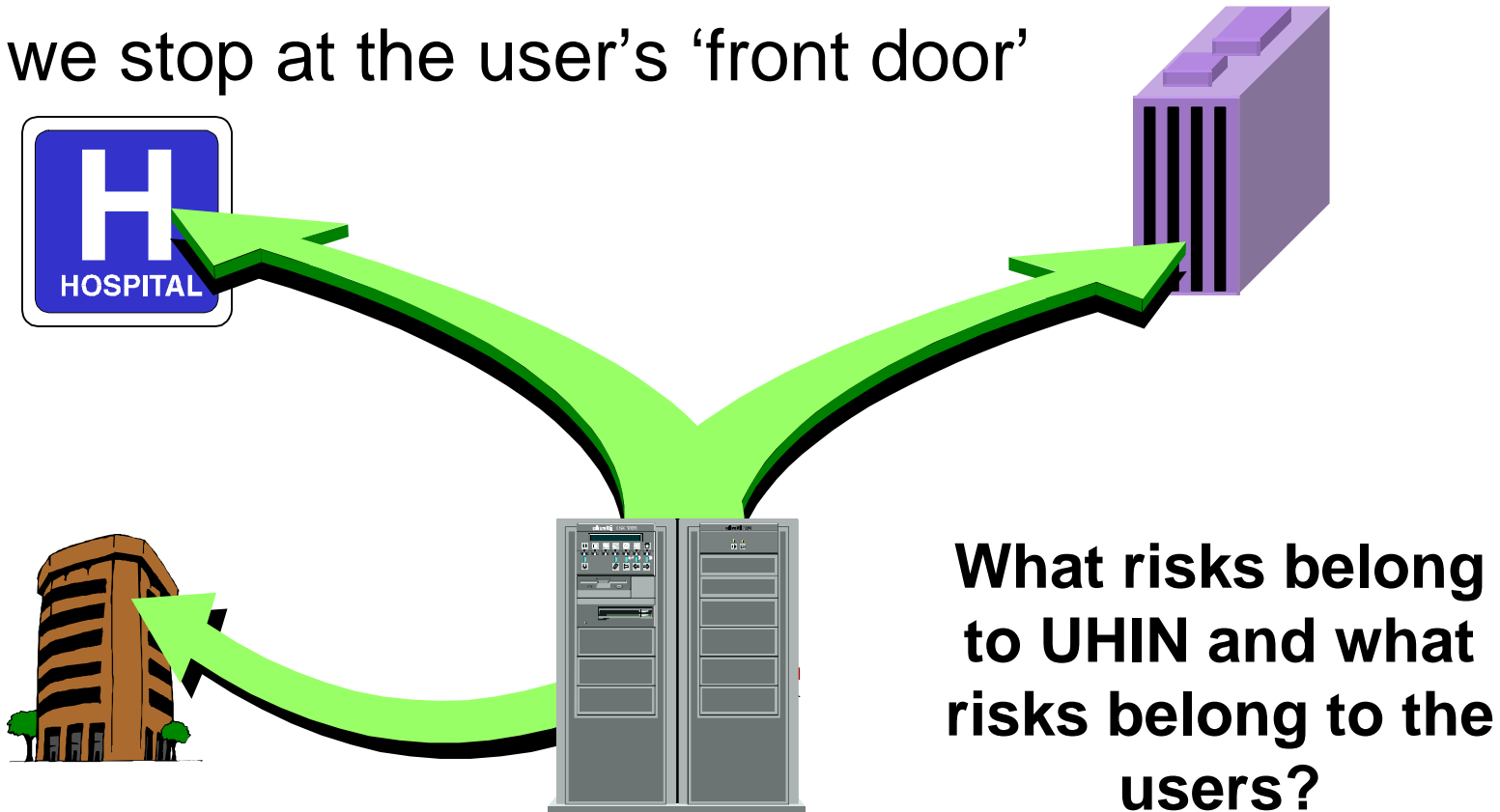
Vision of the Product

- Apportioning Security
 - UHIN Security Framework
 - Describes who is responsible for what
 - Based on Security NPRM list of security issues
 - Apportions risk between users and network



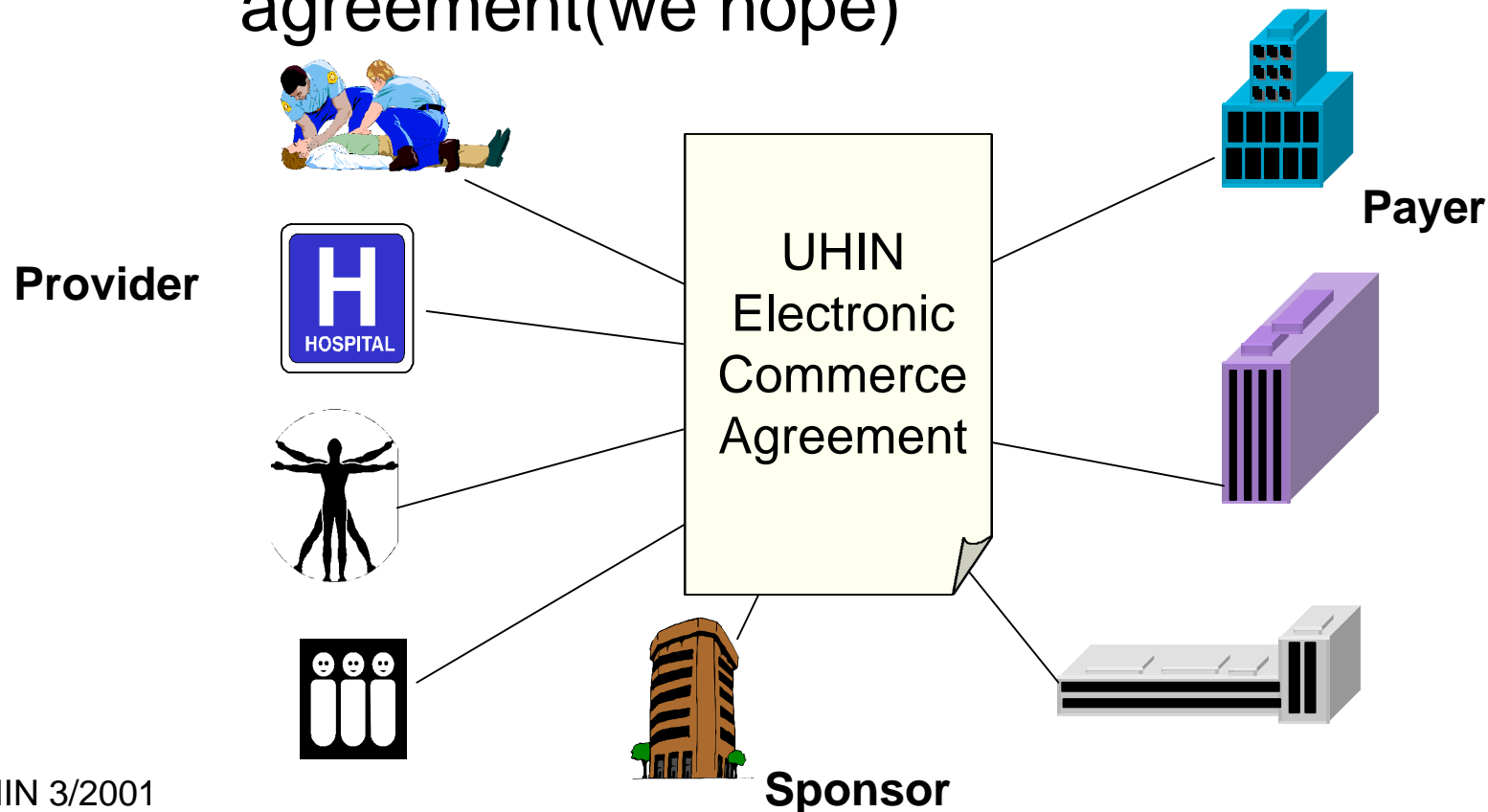
HIPAA Security

- UHIN is the “pipeline”
 - we stop at the user’s ‘front door’



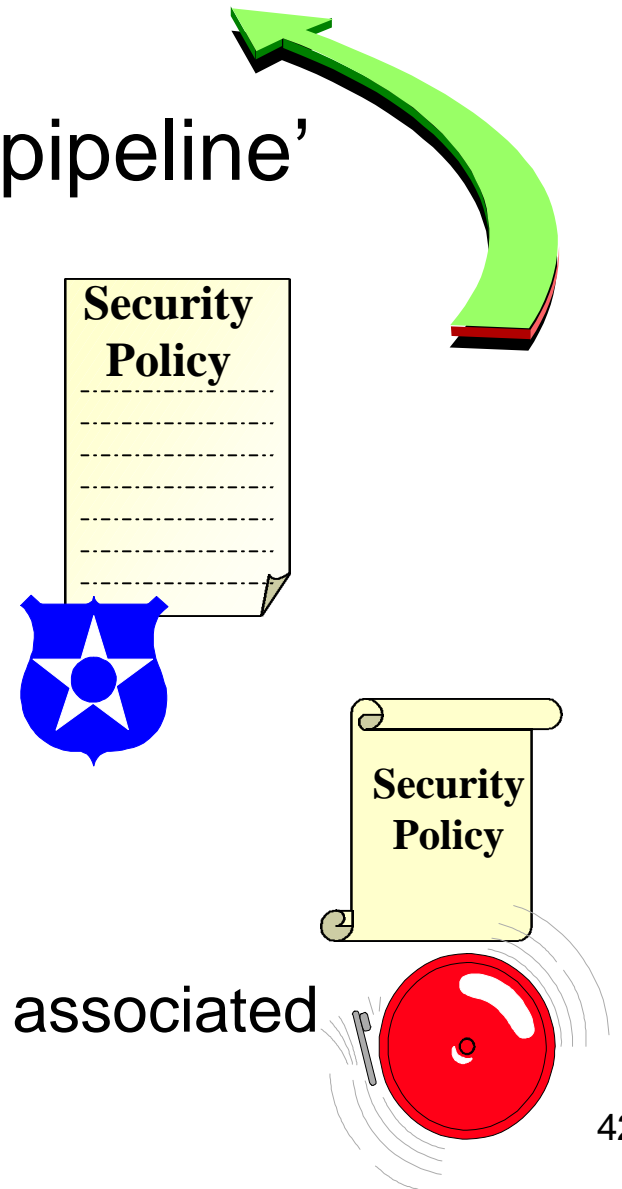
UHN Risks - Administrative

- Electronic Commerce Agreement
 - centralized chain of trust partner agreement(we hope)



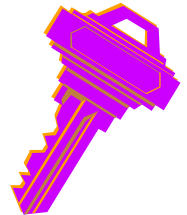
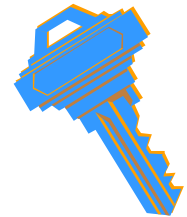
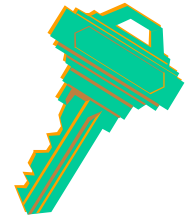
UHN Risks - Administrative

- Everything that belongs to the 'pipeline'
 - Community standards for
 - security policy
 - security configuration management
 - Participants shall have
 - a named Security Officer
 - a security policy and abide by it
 - Participants shall
 - report to UHN any security incident associated with the UHN pipeline



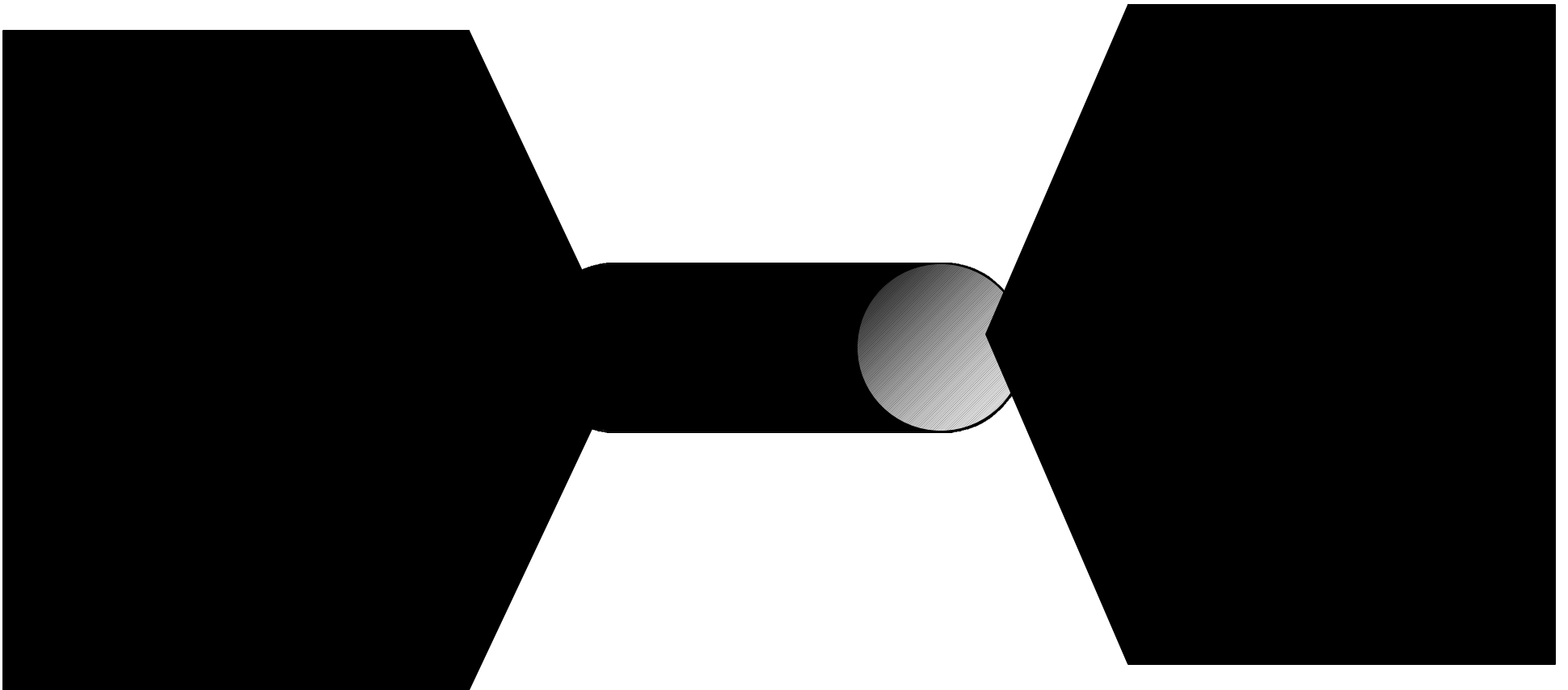
UHN Risks -Technical

- Everything that belongs to the 'pipeline'
 - 128-bit encryption (minimum) for session key(s)
 - SSL, Intranet
 - Message receiver (payer) authentication controls
 - PKI on payer servers (1024 bit)
 - Message sender (provider/sponsor) authentication controls
 - logon & password
 - plus whatever controls the user has (security badges? Swipe card? Etc.)
 - Data integrity?
 - Firewall?



HIPAA Security

- All other risks belong to the participant



HIPAA Security

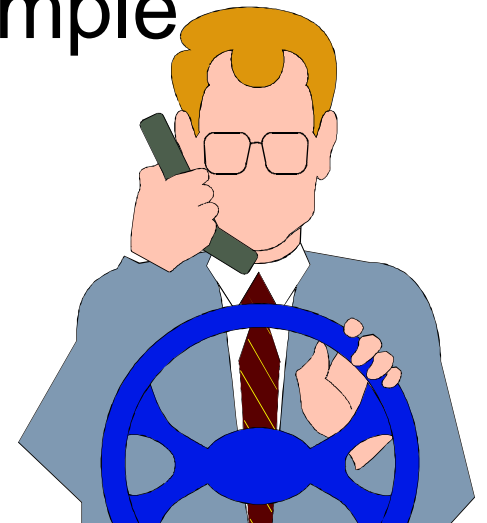
- Common Reaction upon reading HIPAA Security issues (from NPRM)

- People feel trapped
 - It will cost too much
 - I don't have the resources



HIPAA Security

- UHIN Emphasis:
 - HIPAA security = good business practice.
 - BUT
 - Elaborate security is not required
 - Keeping costs affordable is a priority
- Small business might have very simple policies
 - Example: Disaster Recovery Plan:
 - turn off lights and lock the door
 - go home and call the insurance company

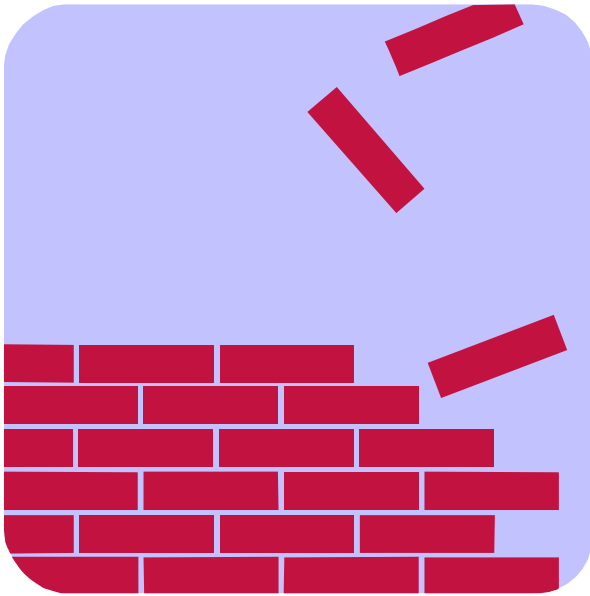


UHN's Position on Security

- Right now:
 - discussing security is saying the Emperor has no clothes!
 - Nobody wants to admit they have a problem



UHN's Position on Security



- Rome wasn't built in a day
 - Security will come to health care
 - incremental steps are key
- You must begin somewhere
 - start with small, common issues
 - termination policies
 - building (physical) security
 - work up to appropriate level of security for your business

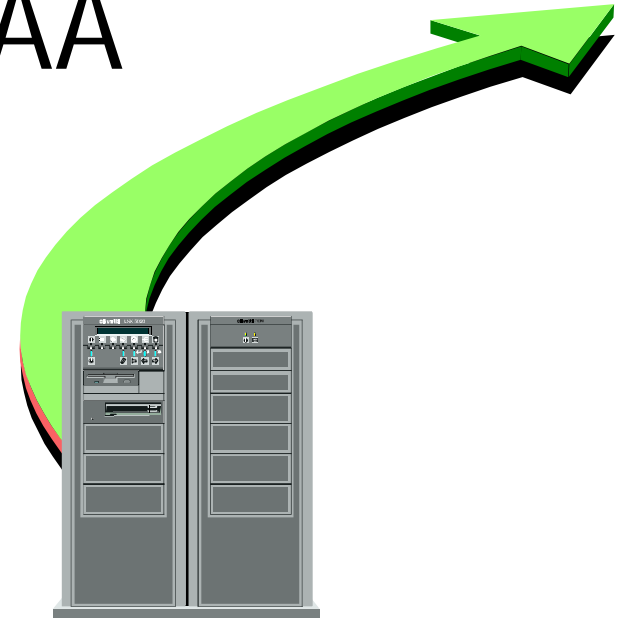
UHN's Message on Security to Coalition Members

- Start THINKING about security
 - Build it into your language
 - Build it into your business
 - Build it into your business relationships
 - Security is good business
 - UHN will help where we can
 - community standards



UHN & HIPAA

- UHN builds the pipeline
 - community input
 - community standards
- Minimize shipping costs to members
- Low shipping investment for users
- Providers, payers and sponsors
 - invest scarce resources in internal HIPAA issues



UHN's HIPAA Implementation

- Summary

- Taking current business practices
 - UHN's baseline activities
- Applying them to a HIPAA product
- Security education
- Moving in incremental steps to the future
- HIPAA is doable
- HIPAA is affordable



**UHN HIPAA
Portal**