



# HIPAA Privacy Compliance for E-Health Sites

Michael Rozen, MD  
Chief Privacy Officer  
VP, Consumer Affairs  
WellMed, Inc.



Howard Bell  
Writer,  
Healthcase  
Informatics  
Feb, 2000

" We are in the very early stages of health care informatics—just climbing out of the primordial cyber soup to blink like kids at the future and all its potential."



# eHealth

Non Traditional Stakeholders

Connectivity

Data Empowerment

Interactivity

Up close and personal

# Consumer-Centric Health Management



## eCare

Traditional stakeholders

Using electronic medium to deliver care

32 % Employers using Internet to  
Administer health benefits



# Evolving Issues

Data Interchange

Messaging

Email

Ubiquitous Wireless Connectivity

Decision Making Support

Data Interpretation

Closing the Loop to Physician Desktop

Consumer Claims-Processing Support



# Personally Identifiable Health Information

How do you protect consumer privacy,  
set proper consumer expectations,  
build trust, provide connectivity,  
interactivity and be profitable

What is the consumer's /patient's  
expectation of privacy and  
confidentiality?

# Privacy

**“It is a riddle wrapped in a  
mystery inside an  
enigma”**

Winston Churchill  
Russia





"The right to be left alone..."

Louis Brandeis

The right to  
be left alone is  
the most  
comprehensive  
of rights..."

Olmsted v. United  
States  
1928

Communication  
Technology 1890:  
Photography  
Cheap Printing



“ You already have zero privacy. Get over it.”

Scott G. McNealy  
CEO, Sun Microsystems, Inc.  
1999



# Privacy Protection at Commercial Web Sites

93% of commercial web sites collect at least one type of personal identification

Less than 10% of sites encompass all five principles

One third of sites post no privacy policy

Only 19% disclose steps taken to safeguard data

Examples of abuse are widespread

Five Principles for Privacy Protection:

Notice, Choice, Access, Security, Enforcement

Privacy Rights  
Clearinghouse  
Beth Givens, Director  
1999



# Privacy Among Top Shopping Sites

Only a third of surveyed sites guaranteed not to send visitors' personal information to third parties

31% of sites have privacy policies that appears to give owner the right to send personal details to third parties

eMarketer, July 2000  
Top 101 Consumer  
Websites



Amazon: " Personal info may be shared"

" Dear Customer,

We have just updated Amazon.com's privacy policy and, because privacy is important, we wanted to e-mail you proactively in this case and not just update the policy on our site, as is the common Web practice. Thanks for being a customer and allowing us to continue to earn your trust.

To read the updated Privacy Notice, visit:

<http://www.amazon.com/privacy-notice>"



## The fine print

"As we continue to develop our business, we might sell or buy stores or assets. In such transactions, customer information generally is one of the transferred business assets," the company said. The company also said that "in the unlikely event that Amazon.com Inc., or substantially all of its assets are acquired, customer information will of course be one of the transferred assets."



# Consumer Attitudes

86 % favor opt-in privacy policies that require permission for use

54 % view website tracking of users as invasion of privacy

Only 27 % feel that website tracking is helpful

54% have provided personal information to use a Web site.

48% have bought online using a credit card

55 % have sought health information

43 % have sought financial information

36 % went to support-group sites or medical information sites

27 % say they will never divulge personal information online



# Medical Record Privacy Concerns

78% of Doctors withhold information from patient record due to privacy concerns

87% of Doctors reported having had a patient request to withhold information from their records

*Association of American Physician and Surgeons*





# Regulatory Environments

**Federal**

**State**

**International**

**Governing Agencies**

**Industry self regulation**

**Consumer Expectations**

**Court of Public Opinion**

Sectoral Laws

Unleveled playing field

"Safe Harbor"

HHS, FTC, FDA, SEC...

Hi Ethics, OPA



# Fair Information Practices

1965 House of Representatives Subcommittee

1973 HEW "The Code of Fair Information Practice Principles"

1974 Federal Privacy Act

Notice (awareness)

Choice

Access

Security

Data Integrity

1998 FTC defacto standards for privacy protection on the Internet



# Important Regulations

COPPA-Children's Online Privacy Protection  
Act of 1998 FTC

HIPAA-Health Insurance Portability and  
Accountability Act of 1996

Gramm-Leach Bliley Act (GLBA)



# Children's Online Privacy Protection Act of 1998

**Child**-Individual under age 13

**Collection**-Includes direct or passive..." actual knowledge"

**Release of Personal Information**-"sharing, selling, renting, or any other means of providing personal information to any third party."

Provide Notice

Inform Parents

Obtain Parental Consent

Allow Review

Establishes Rules



# Children's Online Privacy Protection Act of 1998

## "Personally Identifiable Information"

Name

Physical Address

Email address or online contact  
information

Telephone number

Social Security number

Persistent identifier (cookie, etc.)

Information concerning a child



# HIPAA Privacy History

Aug. 21, 1996

HIPAA, Public Law 104-109

Aug. 21, 1999

Congressional Deadline

Oct. 29, 1999

HHS Draft Issued

Nov. 3, 1999

64 FR 59918

Feb. 17, 2000

End comment Period

Dec. 20, 2000

HHS Final Privacy Rule

Dec. 28, 2000

65 FR 82462

Feb. 26, 2003  
plans)

Compliance Date (2004 smaller  
plans)



# Purpose of Administrative Simplification Privacy Regulations

1. Protect and enhance consumer rights:
  - access to their information
  - controlling inappropriate use
2. Improve quality by restoring trust
3. Improve efficiency and effectiveness by creating national framework for health privacy protection



# HIPAA Privacy Overview

Establishes a set of basic national privacy standards

Sets a floor for privacy ground rules

Seeks to balance need of individual with needs of society

“Privacy is a fundamental right”





# Components of Final Privacy Rule

Consumer control over Health Information  
Boundaries on Medical Record Use and Release  
Ensure Security of Personal Health Information  
Establish Accountability for Medical Record Use  
and Release  
Balance Public Responsibility with Privacy  
Protections  
Special Protection for Psychotherapy Notes



# Changes from Proposed Regulation

Provide coverage to all individually identifiable health information held by a covered entity

Requires consent for routine use and disclosure - Health providers obtain general consent for treatment, payment and health care operations accompanied with detailed notice

Allows disclosure of full medical record for treatment

Protects against unauthorized use of medical records for employment purposes



# Changes from Proposed Regulation

Enforcement – OCR

“Business associate”

Clearinghouses are not subject to certain requirements in the rule when acting as business associates of other covered entities.

Minors-federal privacy right attached to consent for treatment right

Marketing and fund raising use of information



## Covered Information

In final rule, scope of protection extended to all individually identifiable health information in any form, electronic or non-electronic, held or transmitted by a covered entity.



# Consent

Covered health care providers who have a direct treatment relationship with an individual are required to obtain a general consent from the individual in order to use or disclose the protected health information for treatment, payment and health care operations.

Providers may condition treatment on patient's providing consent.

For psychotherapy notes, for most purposes, an individual's authorization is required.

# Authorization

Required for all disclosures and uses not expressly exempted in the regulation.

Can not condition services or payment on receipt of authorization

# Marketing (authorization required)

Communication about a product or service a purpose of which is to encourage recipients to purchase or use the product or service

Three exceptions:

- Marketing the organization
- Part treatment or health of individual
- In the course of managing the treatment of individual or directing to recommending other treatments, etc.



# Notice

**“THIS NOTICE DESCRIBES HOW MEDICAL INFORMATION ABOUT YOU MAY BE USED AND DISCLOSED AND HOW YOU CAN GET ACCESS TO THIS INFORMATION. PLEASE REVIEW IT CAREFULLY”**

Covered entities must describes all uses and disclosures of protected health information they are permitted or required to make without authorization including those uses and disclosures under consent requirements.





# Notice

Additionally, covered entities have to disclose those activities where they may want to contact the individual

- providing appointment reminders
- describing/recommending treatments
- providing health benefit information
- soliciting funds

Direct treatment providers must provide notice at time of first service delivery either in person or electronically. Under final rule, a covered entity that maintains a web site describing the services and benefits it offers must make its privacy notice prominently available through the site. Individual has



## Data Interchange

For release of personally identifiable information, the user must explicitly authorize such release. The authorization must state:

- Purpose for release

- Information to be shared

- Who information shared with

- Duration of authorization

- Provide user opportunity to revoke authorization at any time

# What is Medical Record?

No accepted standard definition



# What is Health Information?

The Health Insurance Portability and Accountability Act of Aug, 1996. HR 3103, PL 104-191.

“(4) HEALTH INFORMATION.—The term ‘health information means any information, whether oral or recorded in any form or medium, that—

“(A) is created or received by a health care provider, health plan, public health authority, employer, life insurer, school or university, or health care clearinghouse; and

“(B) relates to the past, present, or future physical or mental health or condition of an individual, the provision of health care to an individual, or the past, present, or future payment for the provision of health care to an individual.”



# " Individually Identifiable Health Information"

## “(6) INDIVIDUALLY IDENTIFIABLE HEALTH INFORMATION.—

The term ‘individually identifiable health information’ means any information, including demographic information collected from an individual, that—

“(A) is created or received by a health care provider, health plan, employer, or health care clearinghouse; and

“(B) relates to the past, present, or future physical or mental health or condition of an individual, the provision of health care to an individual, or the past, present, or future payment for the provision of health care to an individual, and—

“(i) identifies the individual; or

“(ii) with respect to which there is a reasonable basis to believe that the information can be used to identify the individual.



# What is a Personal (Consumer) Health Record?

ASTM Subcommittee  
Consumer Health Record

An electronic application where individuals can maintain and manage their health information and that of others for whom they are authorized in a private, secure, and confidential environment that allows the individual or other authorized persons to access and share such information.



## Designated Record Set

Certain records maintained by or for a covered entity that are always part of a covered entity's designated record sets and to include other records that are used to make decisions about individuals.

The means of retrieval of a record is not a defining criteria.



## Creation of De-identified Information

164.502(d) permits a covered entity to use protected information to create de-identified information, whether or not the de-identified information is to be used by the covered entity. It is not subject to privacy rules unless re-identified.



# Aggregate Data VS. Personally Identifiable Information

"Who owns the  
data?"

"Who has a right  
to the data?"



# Employers

Not covered entities under the privacy regulation  
Are subject to federal disability nondiscrimination laws

ADA, 42 U.S.C. 12111-15 or more employees

Governs transmission to covered entity

Can use medical information for insurance purposes



# Clinical Laboratories

CLIA, 42 U.S.C. 263a and  
reg 42 CFR part 493

Require clinical labs to disclose test results/reports only to authorized persons as defined by State Law. Federal law defines it as the person who orders the test. Under this law, a clinical lab may be prohibited from providing the individual who is the subject of the test result access to this information. Under HIPAA, then the lab is exempted from reporting the result to the patient.

If the clinical lab operates in a state in which the term authorized person is defined to include the individual, then the lab would have to provide the individual with these rights.

Similarly, research labs that do not report patient specific results for diagnosis prevention or treatment are exempted from providing patient access under HIPAA.

**Patients/consumers are not covered entities and therefore HIPPA does not offer privacy protection to the individually identifiable health information they maintain/hold about themselves or their family.**



## EU Safe Harbor

“We believe they are essentially consistent and that an organization complying with our privacy regulation can fairly and correctly self-certify that it complies with the Principles.”

Questions regarding compliance and interpretation will be decided based on U.S. Law



# U.S. " Safe Harbor Principles"

Notice

Informed Consent

Choice

" Opt-out"

Sensitive

" Opt-in"

Onward Transfer

Third Parties

Security Protection

" Reasonable

Data Integrity

Accurate, current

Access

Unconditional v Reasonable

Enforcement

Recourse & Penalty



## Gramm-Leach-Bliley (S.900)

- Deregulation of Financial Service Organizations
- Act pertains to “Customers’ nonpublic personal information.”



## Gramm-Leach-Bliley (S.900)

- Accurately, clearly and conspicuously disclose to consumers, at the time relationship is established and not less than annually after that, the organizations' privacy policy for disclosing customers non-public information
- Provide the Consumer the right to "opt out" of disclosures of their nonpublic personal information to non-affiliated third parties (*limited exceptions...*)
- Establish appropriate security and confidentiality measures for customer records and information





# Medical Financial Privacy Protection Act (H.R. 4585)

Goal: Prevent financial institutions from sharing medical financial information without an individual's consent and prohibit the use of medical information in making credit decisions.

The bill requires a specific and separate consent for mental health information, HIV information, genetic information and abortion information.



# Medical Financial Privacy Protection Act (H.R. 4585)

- "Opt-in" Consent for health information
- Prohibit disclosure of Information about IHI - Personal Spending Habits
- Notice and Consent for Aggregate data disclosure to third party
- Exempt use for customer service
- Prohibit re-disclosure and re-use by third parties
- Prohibit requesting of health information from a third party to make a loan or credit decision



# Customized Connectivity





# Tailored Communication

Deliver personalized content, tailored advertising,  
relevant information

Personal Health Manager Home Page

Tailored email

Secure instant messaging

Targeted ecommerce

Access and pre-qualification to appropriate clinical  
trials

Problem: Content of the electronic message may  
allow an individual to be associated with their  
unique health characteristics and thus their privacy  
violated



# Email and Messaging

## WellMed's Philosophy

Push

Pull

Secure

Wellness (Opt-out)

Disease (Opt-in)

The Unmentionable

## The Prime Directive

The actions of an eHealth or eCare Web site do not allow an individual to be identified with their unique health characteristics without the individual's opt-in authorization.

# Hi-Ethics Principles

Reliable online information

Responsible online advertising

Private and secure personal health  
information



A group of major commercial ehealth sites

Hi-Ethics sites reach more than 30% of Internet audience in general

More than 60 million visitors have visited Hi-Ethics sites

Projected 2000 revenues are 2/3 of total eHealth companies<sup>1</sup>

<sup>1</sup> Includes 22 eHealth companies designated by Wit Capital, January 31, 2000

LaurusHealth.com

HealthGate adam.com  
the first name in online health

drkoop.com  
InteliHealth The Trusted Source. | C i careinsite

Village allHealth.com formerly BetterHealth | Medscape®

wellmed

healthwise® PHYSICIANS' ONLINE  
AmericasDoctor.com™  
Real Doctors. Real Answers. Real Time. 24 Hours a Day

HEALTHvision  
Enabling secure interactive patient care  
a new way to look at everything

onhealth

AMERICA Online

Discovery Health  
CHANNEL  
discoveryhealth.com

PersonalMD.com  
Your Lifeline Online

HEALTHCENTRAL

Healtheon | WebMD

planetRx.com. Life is better on PlanetRx™



# 14 Hi-Ethics Principles

- 1-3 Privacy and Confidentiality
- 4-6 Advertising and Commerce
- 7-9 Quality of Health Information
- 10-11 Best Practices for Professionals
- 12-14 Disclosure and Feedback

# Privacy and Confidentiality

Must conform with Fair Information Practices

Protection for Health-Related Personal Information “opt in”

Privacy in Relationships with Third Parties

Provide customers with meaningful choice

# Advertising and Commerce

Disclosure of Ownership and  
Sponsorship

Identifying Advertising and  
“Sponsored” Content

Promotional Offers, Rebates and Free  
Items or Services

# Quality of Health Information

Accuracy and Reliability Editorial Policy

Authorship and Accountability and  
Date

Validation for Self-Help Services



# Best Practices for Healthcare Professionals

Clarity of Relationships

Professionalism

Qualifications

# Combination of Law and Industry Self Regulation

Independent  
Multi Faceted  
Multi Tiered

# CAV Program

Trustee will administer Independent implementation, evaluation and dispute resolution

Hi Ethics will maintain the code and interpretation

Web site does not need to belong to Hi Ethics to obtain the seal

Annual Renewal

Feedback and Monitoring

# Multi Faceted

Privacy Audit

Financial Audit

Security Audit

Professionalism compliance

Editorial Policy compliance

Advertising Policy compliance

Evaluation of third party relationships



# Multi Tiered

1. Adopt Hi Ethics Principles
2. Perform Self assessment
3. Publicly announce compliance
4. Independent assessment
5. Voluntary participation in “Hi Ethics Seal Program”
6. Join Hi Ethics



# eHealth Site Privacy Policy

**Disclosure**

**Authorization**

## In Summary

**Migration of eHealth to eCare**

**Rapid explosion of communication technologies**

**Background of conflicting sectoral laws and regulations exist**

**Issues extend beyond privacy and security**

**Difficult to legislate ethical behavior and morality**

**Blend of Industry Self-regulation augmented with legislation offers enhanced consumer protection**



**wellmed**

Making health manageable.



# References

- IEEE Privacy Statement <http://www.ieeeusa.org/forum/POSITIONS/healthinfo.html>
- Cybercitizen Health Study [www.cyberdialogue.com](http://www.cyberdialogue.com)
- Children's Online Privacy Protection Rule  
<http://www.ftc.gov/os/1999/9910/childrensprivacy.pdf>
- Proposed Standards for Privacy of Individually Identifiable Health Information  
Summary: <http://aspe.hhs.gov/adminsimp/pvcsumm.htm>  
Full Reg: <http://aspe.os.dhhs.gov/admnsimp/pvctemp.htm>
- Security and Electronic Signature Standards  
[http://erm.aspe.hhs.gov/ora\\_web/plsql/erm\\_rule.rule\\_text?user\\_id=&rule\\_id=81](http://erm.aspe.hhs.gov/ora_web/plsql/erm_rule.rule_text?user_id=&rule_id=81)
- WellMed Privacy Statement  
[www.WELLMED.com/privacy](http://www.WELLMED.com/privacy)
- Privacy and Human Rights  
[www.epic.org](http://www.epic.org)



# References

California Healthcare Foundation Privacy Report

<http://ehealth.chcf.org>

HIPAA

US Health & Human Services on Administrative Simplification -

<http://aspe.hhs.gov/admsimp/>

Proposed Standards for Privacy of Individually Identifiable Health Information

Summary: <http://aspe.hhs.gov/adminsimp/pvcsumm.htm>

Full Reg.: <http://aspe.os.dhhs.gov/admsimp/pvctemp.htm>

HIPAAcomply -

<http://www.hipaacomply.com/>

FTC HIPAA Response

Summary <http://www.ftc.gov/opa/2000/02/hhsmedpriv.htm>

Letter <http://www.ftc.gov/be/v000001.htm>



# References

Security and Electronic Signature

Security and Electronic Signature Standards

[http://erm.aspe.hhs.gov/ora\\_web/plsql/erm\\_rule.rule\\_text?user\\_id=&rule\\_id=81](http://erm.aspe.hhs.gov/ora_web/plsql/erm_rule.rule_text?user_id=&rule_id=81)

US Encryption Policy, Jan 14, 2000 <http://www.cdt.org/crypto/admin/000114cryptoregs.pdf>

HCFA's Internet Security Policy <http://www.hcfa.gov/security/iseclply.htm>

HCFA's Internet Policy FAQs <http://www.hcfa.gov/security/fq011399.htm>

State Laws

California senate bills are:

AB 416 Personal information: disclosure.

BILL NUMBER: AB 416 CHAPTERED 09/28/99 CHAPTER 527

SB 19 Medical records: confidentiality.

BILL NUMBER: SB 19 CHAPTERED 09/28/99 CHAPTER 526.



# References

Privacy Journal's ranking of states Privacy Protection:

[www.townonline.com/privacyjournal](http://www.townonline.com/privacyjournal)

October 1999

"The State of Health Privacy: An Uneven Terrain" Health Privacy Project 7/24/99.

<http://www.healthprivacy.org/resources/statereports/preface.html>

OECD

Guidelines on the Protection of Privacy and Transborder Flows of Personal Data, September 23, 1980, Council of the OECD.

[www.oecd.org/dsti/sti/it/secur/prod/PRIV-EN.htm](http://www.oecd.org/dsti/sti/it/secur/prod/PRIV-EN.htm)

Privacy Protection on Global Networks, OECD Ministerial Conference, Ottawa, October 7-9, 1998. [www.oecd.org/dsti/sti/it/secur/act/privnote.htm](http://www.oecd.org/dsti/sti/it/secur/act/privnote.htm)

Electronic Commerce OECD Policy Brief, No. 1, 1997.

[www.oecd.org/publications/pol\\_brief/9701\\_pol.htm](http://www.oecd.org/publications/pol_brief/9701_pol.htm)





# References

## Safe Harbor

Safe Harbor: Draft International Safe Harbor Privacy Principles Issued by the U.S. Department of Commerce <http://www.ita.doc.gov/td/econ/Principles1199.htm>.

Working Party On the Protection of Individuals with regard to the Processing of Personal Data 5146/99/EN/final Letter Adopted December 3,1999.

March 17, 2000 U.S. Department of Commerce latest Draft

[http://erm.aspe.hhs.gov/ora\\_web/plsql/erm\\_rule.rule\\_text?user\\_id=&rule\\_id=81](http://erm.aspe.hhs.gov/ora_web/plsql/erm_rule.rule_text?user_id=&rule_id=81)



# References

## Global

Privacy & Human Rights 1999. Country Reports.

<http://www.privacyinternational.org/survey/>

None of Your Business; Peter P. Swire & Robert E. Litan; Brookings Institution Press: 1998.

UK Data Protection Act of 1998; <http://www.open.gov.uk.dpr.htm/>

Privacy and Human Rights-An International Survey of Privacy Law s and Developments; 1999; Electronic Privacy Information Center and Privacy International; ISBN 1-893044-05-X; [www.epic.org](http://www.epic.org)

## Children's Online Privacy

Children's Online Privacy Protection Rule; 16 C.F.R. Part 132 RIN 3084-AA84; Agency Federal Trade Commission Final Rule ;

<http://www.ftc.gov/os/1999/9910/childrensprivacy.pdf>

New Rule Will Protect Privacy of Children Online Press Release; FTC

<http://www.ftc.gov/opa/1999/9910/childfinal.htm>



# References

## Fair Information Practices

Five Principles [http://www.iss.stthomas.edu/lc/fair\\_information\\_practices.htm](http://www.iss.stthomas.edu/lc/fair_information_practices.htm)

## Code of Fair Information Practices

[http://www.epic.org/privacy/consumer/code\\_fair\\_info.htm](http://www.epic.org/privacy/consumer/code_fair_info.htm)

Privacy Act of 1974 Law [ftp://ftp.cpsr.org/cpsr/privacy/law/privacy\\_act\\_1974.txt](ftp://ftp.cpsr.org/cpsr/privacy/law/privacy_act_1974.txt)

The citation for the report is as follows: U.S. Dep't. Of Health, Education and Welfare, Secretary's Advisory Committee on Automated Personal Data Systems, Records, computers, and the Rights of Citizens viii (1973).

WellMed Privacy Statement <http://www.wellmed.com/wellmed/aboutus/privacy.html>

## Other Sources

Tunitas Group - <http://www.tunitas.com/>

Health Privacy Project - <http://www.healthprivacy.org/>

Arthur Anderson - <http://ww3.knowledgespace.com/Healthcare/>



# References

WEDI - <http://www.wedi.org/>

AHIMA - <http://www.ahima.org/>

Washington Publishing Company - [http://www.wpc-edi.com/HIPAA\\_40.asp](http://www.wpc-edi.com/HIPAA_40.asp)

IEEEPrivacy Position Paper

<http://www.ieeeusa.org/forum/POSITIONS/healthinfo.html>

Cybercitizen Health Study - [www.cyberdialogue.com](http://www.cyberdialogue.com)

FTC Advisory Committee on Online Access and Security - <http://www.ftc.gov/acoas/>

Hi Ethics - [www.hiethics.com](http://www.hiethics.com)

eHealth Ethics Code- [www.ihealthcoalition.org/ethics.html](http://www.ihealthcoalition.org/ethics.html)

AMA Web Guidelines- <http://www.ama-assn.org/about/guidelines.htm>

Department of Commerce: Elements of Effective Self Regulation for the Protection of Privacy and Questions Related to Online Privacy.

[http://www.ntia.doc.gov/ntiahome/privacy/6\\_5\\_98fedreg.htm](http://www.ntia.doc.gov/ntiahome/privacy/6_5_98fedreg.htm)

Institute for Health Care Research and Policy -Georgetown University:

[www.healthprivacy.org](http://www.healthprivacy.org)

Final Rule: Privacy Standards. <http://aspe.hhs.gov/admsimp/>