



## Business Associate Risk Profiling and Compliance

*Gary Glover, SecurityMetrics*

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## About Us

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- Gary Glover
  - CISSP, CISA, QSA, PA-QSA
  - Director of Security Assessment Team
  - 8 years in Information Security compliance
- SecurityMetrics
  - Regulatory security compliance assessments and consulting
  - Digital forensics & penetration testing
  - Regulatory compliance programs (validation, tracking, training, support)
  - Helped over 1 million small to large entities manage security compliance



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## Why Am I Here?



- Can a CE effectively track compliance for potentially thousands of BA's?
- For the past 8 years, worked in industry that requires annual compliance attestation from entities at all levels, small to large
  - Payment Card Industry Data Security Standard (PCI DSS)
  - Help merchants comply with payment security standards
  - Bank/merchant relationship analogous to CE/BA

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## Payment Card Industry Perspective

- Large merchant banks have hundreds of thousands of entities doing annual compliance attestation
- Validation levels defined based on risk to card data
- Typically small team at bank tracks compliance
- Merchants bear the cost of compliance validation as a “cost of doing business”



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## By the Numbers...

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- ~400K business associates in U.S.
- 62% of breached records reported to HHS, or 4.4 million, involved a BA
- Data breaches cost U.S. healthcare providers an estimated \$7 billion per year

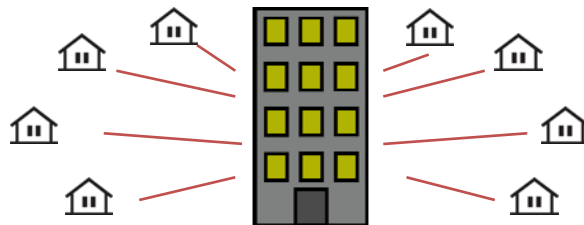


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## Covered Entity Challenge

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- Covered entities need to work with compliant BA's
- Covered entities at risk if BA loses data
- A single CE can have hundreds or thousands of business associates
  - Which BAs do security right?
  - Which BAs represent highest risk to ePHI?
  - How and where do you start?...Sept 23<sup>rd</sup> deadline



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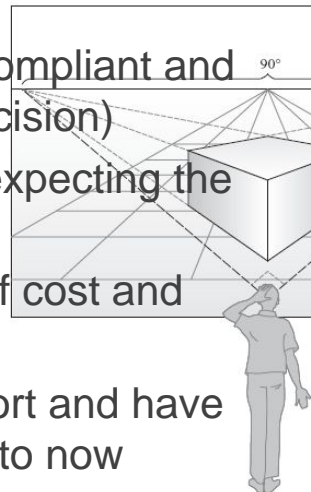
## Perspectives of Health Care Provider

- Hard for small compliance team to manage a thousand BA's (compliance and contracts)
- For our protection we want assurance above a BA's signature on an attestation letter
  - Get compliance validation based on BA risk
- What can we do to feel good about the security of small CE's that have access to our data (doctors, clinics, etc.)

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## Perspectives of Business Associate

- Large BA's motivated to be compliant and attest to it (good business decision)
- Some have been pro-active expecting the rule changes
- Many have waited because of cost and resource issues
- Small BA's may lack IT support and have not worried about it but need to now



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## The Goal

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- Get BA's moving quickly towards compliance to HIPAA ePHI security requirements
- Limit CE risk by:
  - Categorizing of BA's by their risk level / compliance status
  - Get high risk BA's done first!



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## Risk Profiling Overview

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- Compile list of BAs who handle ePHI
- Profile BAs into risk categories
  - Simple conversation using weighted questions
  - Results in risk score
- CE decides what level of validation to impose on a BA based on overall risk
- Create and execute a plan
  - Mass communication program
  - Risk analysis tools
  - Compliance/Risk assistance (support center)
  - Risk reporting



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## Sample Risk Profiling Questions

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- Profiling Questions:
  - How is PHI data received?
  - How much PHI data is received per month?
  - How/where is PHI data stored?
  - Is PHI data accessed via web applications?
  - Are mobile devices used to access PHI data?
  - Do you have an internal IT department?
  - etc.
- Each question is ranked and an overall risk score is calculated



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## Attestations of Compliance

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- Apply attestation/validation requirements based on risk, .e.g.- low risk BA needs simpler requirements
- Determine BA risk levels that require additional validation
  - BA's pay for vulnerability scanning, onsite auditing, gap analysis, detailed self assessment questionnaire, etc. (it's a cost of business)
- This is how mass compliance works in the Payment Card Industry

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## Tracking BA Compliance Status

- CE's need to manage BA's annual compliance status with minimal resources
- Management console tools essential
  - Quick snapshot of all BA data, % attested, etc.



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## Apply Mass Compliance Lessons

- Model for mass compliance programs exist now for payment card industry
  - Easily adaptable for health care industry
  - Tools exist today
  - Rapid scaling to deadlines possible
  - Compliance cost applied where service is required, and is risk based



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# Questions?

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