



Indiana HIPAA

- Background
 - Indiana HIPAA Workgroup
 - Indiana HIPAA Consortium
- Lessons Learned
- Going Forward



Background

- Indiana HIPAA Workgroup
 - Volunteers discussed HIPAA and creating a local user group similar to Y2K.
 - Vendor companies led the charge, but also got grass root interest from payers and State Govt.
 - Education focused
 - Monthly meetings bringing in leading local law firm and leading Payer.
 - Volunteer Model
 - WEDI/SNIP Affiliate



Background

- Indiana HIPAA Consortium
 - Single vendor driven
 - Focused on TCS
 - Facilitate trading partner interaction
 - Leading Providers, Payers, CH, Billing Co's
 - Membership Model,
 - Fee For Services
 - Define Services
 - WEDI/SNIP Affiliate



Background

- Competition
- Poor Cooperation
- Bad Blood
- Pushed each side to improve
- Changed IWG model towards membership



Lessons Learned

- Democratic/Volunteer organization is politically best
- Dictator/Single entity organization is best to drive results
- After being educated, people want to move forward on implementation.
- Get sponsorship from key stakeholders
 - State, Medicare, Leading Payers, Leading Law Firms, Leading Hospitals, Leading Physician Groups, Leading Clearinghouses, Leading PSM Vendors



Lessons Learned

- Establish Goals and Ensure Organization and Funding can accomplish goals.
- Forge win-win relationships to accomplish goals
 - Ensure trading partners are benefiting from activities
 - Keep activities vendor neutral to forge cooperation



Lessons Learned

- Snowball Theory works
 - Build momentum, get more and more stakeholders involved.
 - People will get involved if other players are involved.
 - Leverage WEDI/SNIP, other organizations to bring provide value and credentials.



Going Forward

- Buried the hatchet – merging two HIPAA organizations
- IHWG focused on education, organization, & Privacy
- Old IHC works with IHWG TCS sub committee and focuses on deliverables.
- Let's get HIPAA Implemented



Going Forward

- TCS focusing on Companion Documents, Trading Partner Agreements & Testing
- Privacy focusing on template documents ie NPP, BAA, Policies, etc..
- Security will be focusing on education and privacy collaboration



Questions:

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