

HIPAA Summit VII

September 16, 2003



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HIPAA Transactions and Code Sets

Create a *real* HIPAA ROI using Live Validation and Filtering

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Foresight Corporation***



Our Story so far...

We scrambled to:

- Remediate systems
- Handle HIPAA
- Test partners
- Implement communities
- Meet the mandate!





Early testing was accommodative

What did we test?

- Ourselves – can we produce/accept 837...
- Assorted pre-production partner tests
- Selected test regimens



Examples of Spot Testing



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HCOs have learned...

Spot Testing Doesn't Cut It!



Why Not?





Spot Testing Doesn't Cut It

Because...

- Pre-production testing is only as good as the instances tested
- Changes are never-ending:
 - new partners
 - new transactions
 - standards versions & addenda
 - my system changes
 - your system changes





Spot Testing Doesn't Cut It

Also...

The risk of non-compliance goes beyond the legal mandate:

- Rejected batches
 - *Expensive for Providers*
- Adjudication failures
 - *Expensive for Payers*



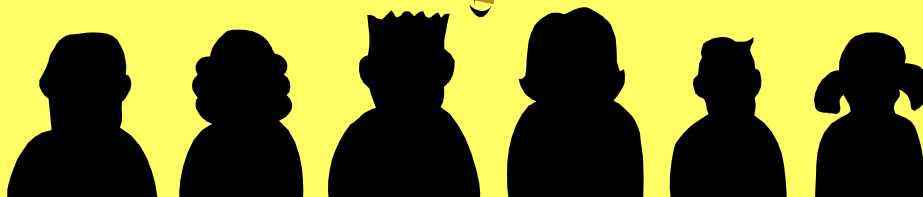
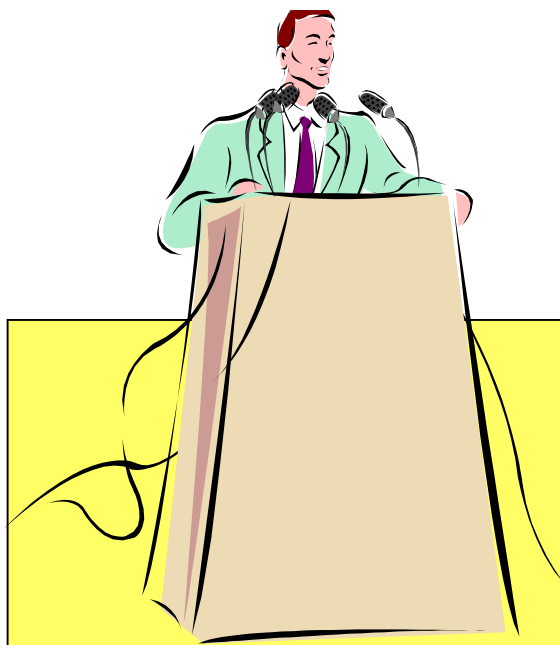


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Introducing...

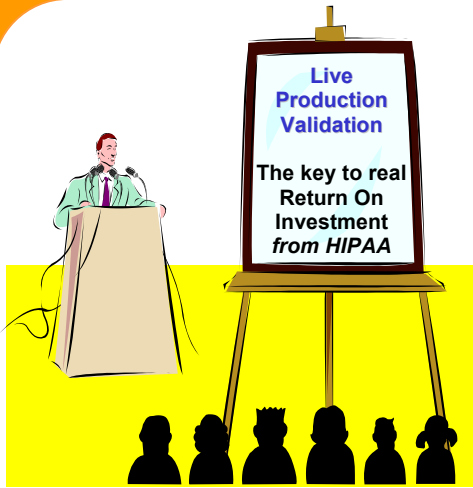
Live Production Validation

The key to real
*Return On
Investment*
from HIPAA





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Allows you to...

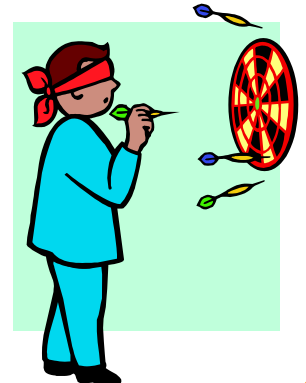
- Test and filter 100% of live transactions
- Identify *and remove* non-compliant data on the fly



Without Validation (example)...

- Provider sends batch containing 1000 claims
- 2 claims have non-compliance errors
- Entire batch is rejected
- Payment of 1,000 claims halts pending communication & identification of errors, location of error source, correction of errors & re-submittal & acceptance

From aiming blind...





With Validation (example)...

- 2 claims in error filtered out and logged in detail
- 998 claims repackaged and sent in real time for prompt payment
- Instant feedback allows rapid correction and re-submission of claims in error

**To eliminating
delays**





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Adopted by Industry Leaders

Aetna

WebMD[®]

Fairview Hospital



**BlueCross BlueShield
of Montana**

An Independent Licensee of the Blue Cross and Blue Shield Association



Truman Medical Centers

Hospital Hill | Lakewood | Behavioral Health | Jackson County Health Dept

PPO^M
MIDWEST



Nationwide[®]

Benefits



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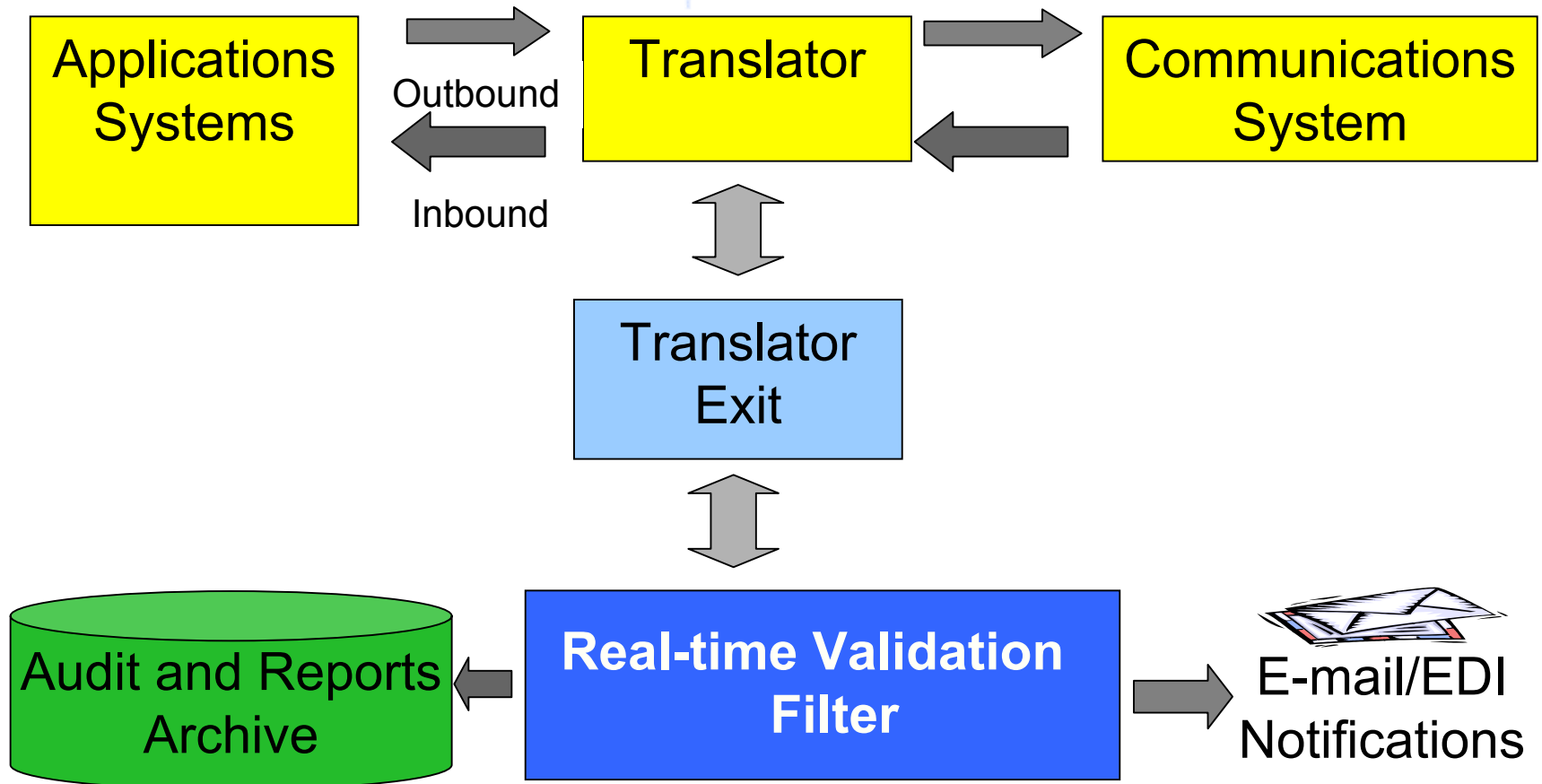
- Reduces claims rejections (providers)
- Protects applications (payers)
- Warns of potential adjudication errors
- Protects against problems from updates
- Document success with logs & reports
- Eliminates the ongoing resource required for continual spot testing and change testing
- Positions the industry to adopt more transactions sooner





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Live Validation Flow





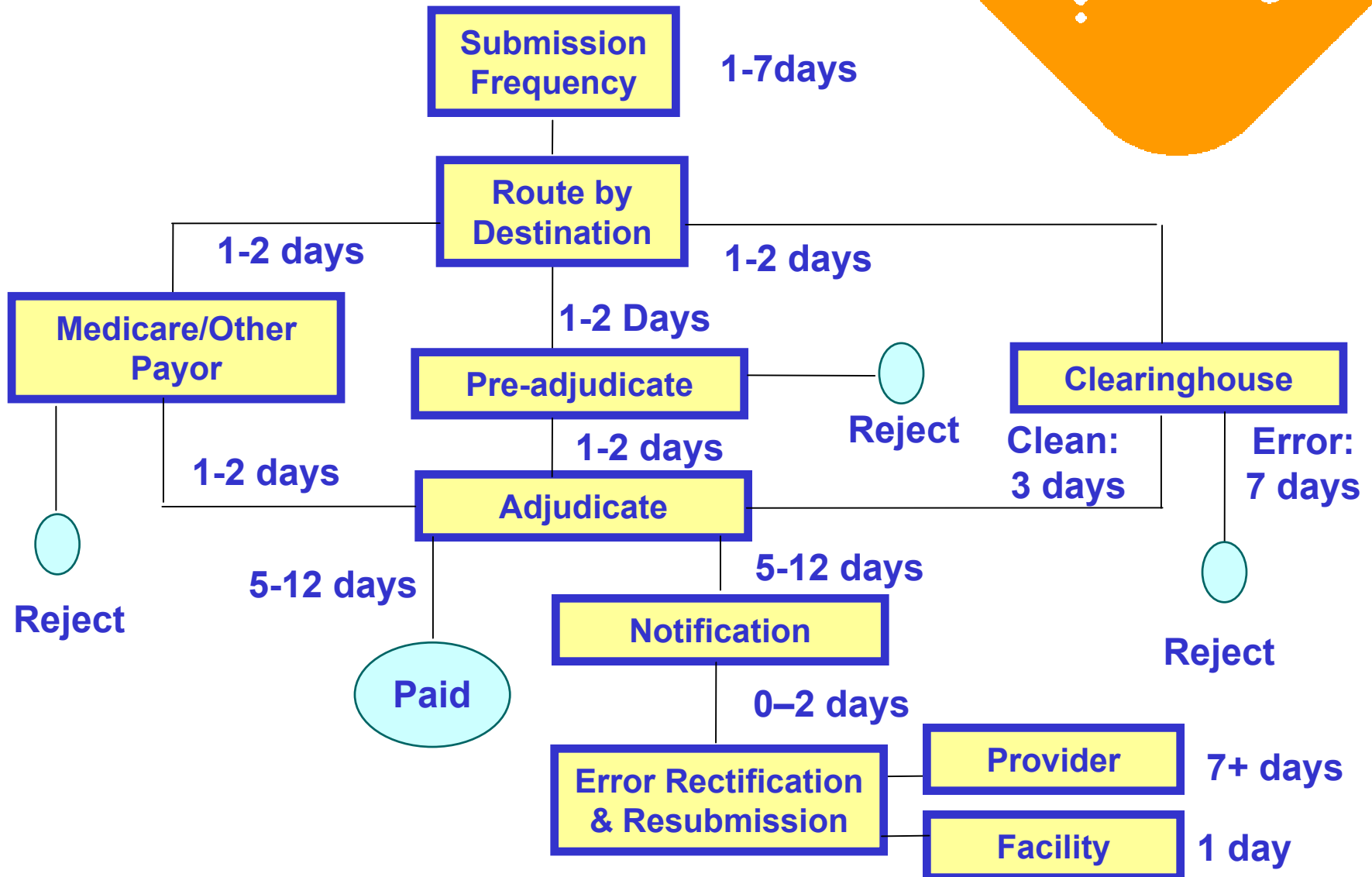
Live Validation: How it works

- Called by a process such as translation, PMS, HMS, etc. via choice of API
- Interchange, document, or claim level
- Memory-based single-pass process
- Splits & re-envelopes docs on the fly
- All output reports machine-readable *XML, positional, 824, 997, 270, etc.*
- Can tune error sensitivity

Claims Adjudication Process



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The Cost of Error Processing

- Claims adjudicated:
 - 8 days if error-free vs. 33 days w/errors
 - Reduce 60-day payment cycle to 35 days (42%)
- Reduction in Days Sales Outstanding
 - More efficient use of cash
 - Reduce need to borrow
 - Operational efficiency
- Other transactions = additional savings



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Make HIPAA Work for You...

**Get a
real Return
on your HIPAA
Investment!**



Validation Filters...

- Perform more thorough testing than translators
- Are optimized for HIPAA
- Include external code sets
- Can split data based on any criteria
- Generate a wide range of acknowledgements

Summary



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- Testing to date has been limited
- HIPAA errors are expensive
- Live validation filters transactions on the fly
- Minimizes rejections and adjudication problems
- Works for multiple transactions
- Have additional advantages over translators
- Key to rapid industry adoption

Get a real Return on your HIPAA Investment!



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Create a *real* HIPAA ROI using Live Validation and Filtering

Thank You!

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