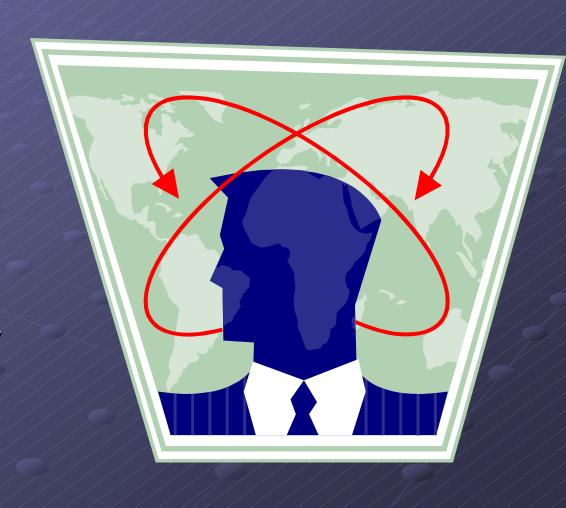
Privacy Looking Ahead...

J. Trevor Hughes Executive Director International Association of Privacy Professionals

Emerging Privacy Issues

- Show me the harm:
 - ID Theft
 - SSNs
 - Spam
 - Telemarketing
 - FCRA
- Security
 - The Ugly Stepchild
- A Look Ahead
 - Emerging Technology
 - Biometrics
 - Data Fluidity
 - Data Aggregation



The Privacy Strata

Technology Standards

Self-Regulatory Standards

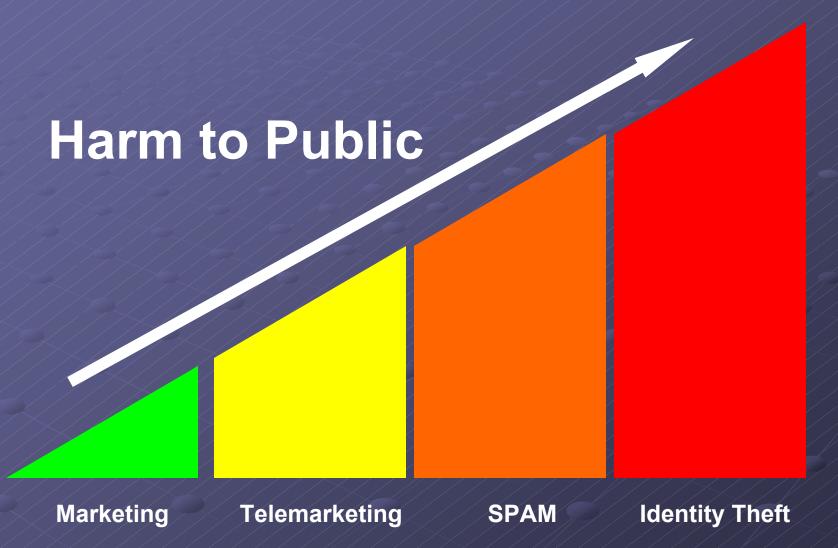
US Government

FCRA GLBA HIPPA

The States (Legislatures, DOIs and

The Rest of the World

Show me the harm...



Identity Theft

FTC Complaints:

- **2000:** 31,000
- **2001**: 86,000
- **2002**: 162,000
- Top consumer fraud complaint in 2002
- 30% growth predicted going forward
- Estimated 9.9 million victims in 2002

Average impact:

- **\$1500**
- 175 hours of clean up
- credit disruptions
- Cost to consumers = \$5 billion
- Cost to industry = \$48 billion
- 42% of complaints involve credit card fraud

Identity theft coverage now available

Social Security Numbers

California:

- Correspondence to residential addresses cannot include a SSN
- (Simitian bill) employers cannot use SSN for purposes other than taxes

Feds:

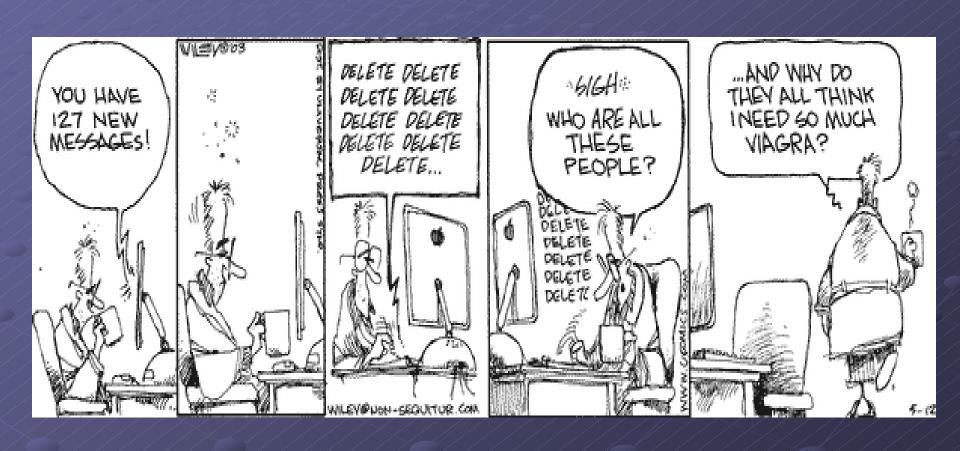
- Proposals to limit use as college ID
- Looking ahead:
 - Restrictions on the use of SSNs as internal identifiers
 - May be used for verification of identity, accessing medical files and credit reports
 - May not be used as an account number

SPAM

- Hotmail 80% unsolicited bulk email
- MSN and AOL
 - 2.5 BILLION blocked per day EACH
- 55% of all email today
- Work productivity/liability concerns
- Deliverability concerns
- Channel viability concerns (the "900" phenomenon)



What is SPAM?



Spam is in the eye of the beholder...

- FTC Study: 66% of spam in the "fridge" is false or misleading
- Brightmail: 90% of spam in their spam traps is untraceable

• At a minimum: SPAM IS DECEPTIVE

Killing the Killer App?

- Legal Responses:
 - 35 states with antispam legislation
 - Can Spam Act in Senate
 - Commerce/Judiciary efforts in House
 - EU opt-in requirements

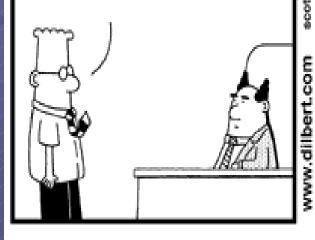
- Tech Responses
 - Blacklists
 - Filtering by ISPs
 - Solution providers
 - Habeus
 - Trusted Sender
 - IronPort
 - Brightmail

Aggressive filtering results in "false positives" (legitimate email being blocked)

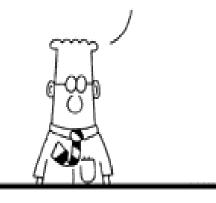
	SORG Enter: Test	*	
►Menu	SPEWS.ORG Information		
SPEWS FAQ	About SPEWS		
SPEWS News	PEWS is a list of areas on the Internet which several sys	tem	
►Using SPEWS	ninistrators, ISP postmasters, and other service providers have		
Simple Doublecheck	ssembled and use to deny email and in some cases, all n	network	
Email Filtering	iffic from.		
Packet Reject			
DNS Deny	nis private list is now available for the general public to n se for email filtering.	eau anu/or	
HTTP Reject	re tel ellan mernigi		
Spam Advisory Systems DSBL	Nost spam advisory and blocking systems work after the fact. There is		
ORDB	time lag between the spammer setting up shop, spamm	ne lag between the spammer setting up shop, spamming millions,	
Wirehub	d getting netblocks listed by these systems. SPEWS identifies		
Osirusoft	nown spammers and spam operations, listing them as so tart, sometimes even before they start spamming.	wn spammers and spam operations, listing them as soon as they	
Dorkslayers			
Spamhaus Block List	Domain ID:D74783489-LROR		
Others	nd		
Spam Filtering Systems	re Domain Name: SPEWS, ORG		
Brightmail	Created On: 07-Jul-2001 19:5	0:12 UTC	
Cloudmark	Last Updated On: 24-Jul-2002	04:21:32 UTC	
SpamBouncer	Expiration Date: 07-Jul-2003 1	9:50:12 HTC	
Declude	^{ny} III. Oo sa aasiaa Daasaasii DOF IDO	The state of the s	
Praetor	- · ·	Sponsoring Registrar: R25-LROR	
Vamsoft ORF	ith	Status: OK	
BCware NoSPAM	Registrant ID: 25-C		
SpamAssassin	Registrant Name: CONTACT NO	OT AUTHORITAT	
CommuniGate	Registrant Street1: Whois Serve		
MessageWall		_	
Nexor Mailer	An Kedizmanic prisecz: Keiemai Okr	Registrant Street2: Referral URL: www.joker.com	
VOP Mail Filter		Registrant City: N/A	
XWall	Registrant Postal Code: N/A	Registrant Postal Code: N/A	
IronMail Postini	Registrant Country: CA		
Postini Power Tools	Registrant Email:not@available.org		
MDaemon	PEV Registrant Eman: not <u>w</u> avanabie	iory	
PIDACIIIOII	2.00		

Filters

OUR E-MAIL SPAM BLOCKER IS STOPPING ALL INCOMING AND OUTGOING MESSAGES.



APPARENTLY THE SOFTWARE DECIDED THAT EVERYTHING WE DO IS A BUNCH OF WORTHLESS #\$!50.



I FEAR THAT IT'S BE-COMING A SENTIENT BEING. OUR ONLY HOPE IS FOR YOU TO DEMOR-ALIZE IT TO DEATH.



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The Value of Email

Relational Messages:
Transactional, personal, paid service,
permission-based non-marketing

Permission Retention

Permission Acquisition

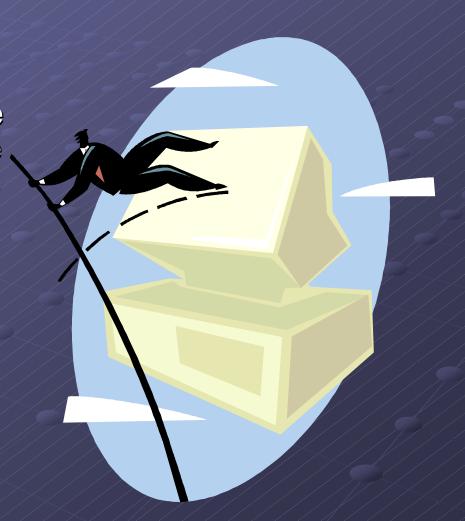
Spam

ISPs and False Positives



Employee Privacy

- Blurring of work/home boundaries
- 30% of 2002 ecommerce sales generated from the workplace
- Extensive use of company email for personal use
- Issue: employer monitoring?
- European v. US approaches



Telemarketing

- The "must have" legislation for every up-and-coming AG
- FTC's gift to consumers: a national do not call registry (44 million registrants)
- Telemarketing will diminish as a sales vehicle



Fair Credit Reporting Act

- Reauthorization in 2003
- Big issues:
 - Expand consumer privacy protections?
 - Sunset state preemption?
 - NAAG says "YES!"
 - Business community says "please, no!"
 - Expanded identity theft provisions
- For insurers: beware of scope creep in FCRA reauthorization (Sen. Shelby – GLBA did not go far enough; wants opt in for third party transfers)

Layered Privacy Notices

Nutrition Facts

Serving Size 1 pretzel (about 25g) Servings Per Container 20

Derving Oize 1 pretzer (about 20g)						
Servings Per Container 20						
Amount Pe	Amount Per Serving					
Calories 90	D Cal	lories fro	m Fat 0			
	% Daily Value*					
Total Fat 0)g		0%			
Saturated Fat 0g			0%			
Cholesterol 0mg			0%			
Sodium 470mg 20%						
Total Carbohydrate 19g 6%						
Dietary Fiber less than 1g 4%						
Sugars less than 1g						
Protein 1g						
<u>Vitamin A</u>	*	Vitamii	n C *			
Calcium	*	Iron	*			
*Contains less than 2% of the Daily Value of						
these nutrients.						
*Percent Daily Values are based on a 2,000						
calorie diet. Your daily values may be higher						
or lower depending on your calorie needs:						
	Calories:	2,000	2,500			
Total Fat	Less than		80g			
Sat Fat	Less than		25g			
Cholesterol	Less than	300mg	300mg			

Sodium

Total Carbohydrate

Dietary Fiber

2,400mg 2,400mg

25g

375g



Data Collected by Acme, Inc.	
Name	Yes
Address	Yes
Phone	Yes
Email	Yes
Medical Data	No
Financial Data	Yes
Political Data	No
Age Data	Yes
Mktg Preferences	Yes
Family Status Data	Yes

Data Use by Acme, Inc.					
Purpose		Choice			
Marketing	Yes	No			
Transfer	Yes	Opt Out			
Credit Rating	No	No			
Ins. Rating	No	No			

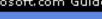
Enforcement by TRUSTe, www.truste.org, 800 222 2222 Access to personal data may be obtained through www.acme.com or by calling 800 333 3333.

All Products

Support

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microsoft.com Guide



Microsoft



Worldwide sites

Search This Site

Internet Explorer Home

Go

Advanced Search

Internet Explorer Home

Evaluation

Technical Resources

Using Internet Explorer

Downloads

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Related Technologies

Previous Versions

Windows Family

The private, reliable, and flexible Internet browsing experience

Download **Internet Explorer** 6 Now!

Internet Explorer 6 sets a new standard in privacy, reliability, and flexibility. Come see how Internet Explorer is leading the way on the Web.

- ▶ Technology Overview
- Download Now
- Order CD (U.S. and Canada only)
- Worldwide Downloads

Top Stories



What's New in Internet Explorer 6

Are you ready to see what's new in Internet Explorer 6? Take a quick tour now.



Internet Explorer 6 and Windows XP

This Expert Zone review discusses some of the great enhancements in Internet Explorer 6 with Microsoft Windows XP.



Special Offers

Don't want to download? Order the CD.

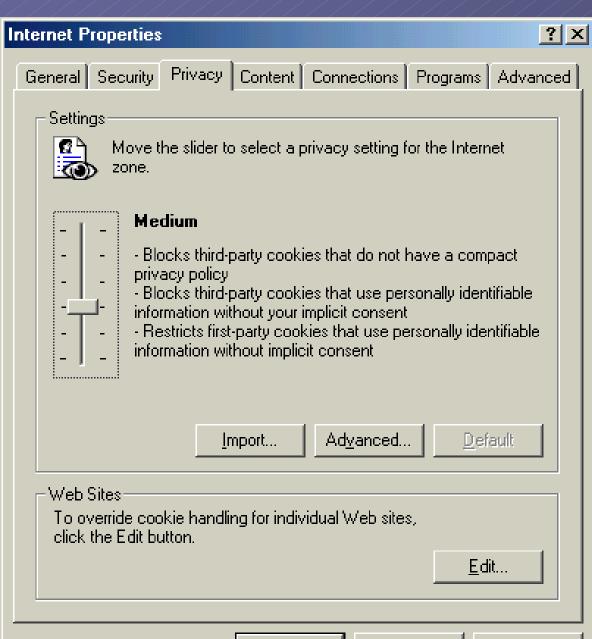
Latest Downloads

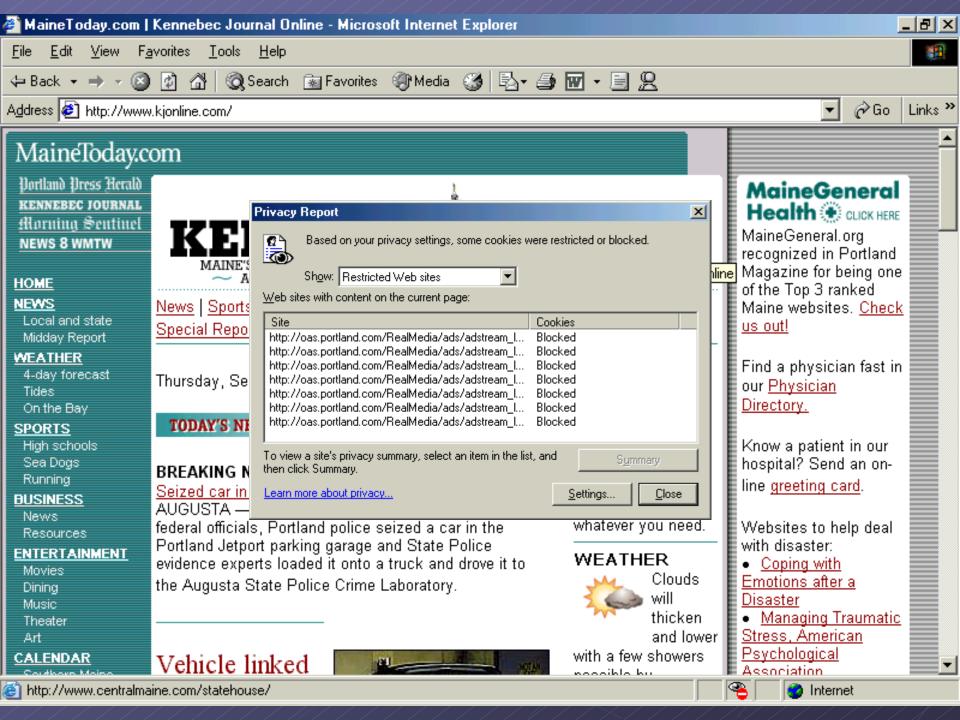
- ▶ Internet Explorer 6
- Internet Explorer 5.5 Service Pack 2
- ► Internet Explorer 5.01 Service Pack 2

Information For...

- Internet Explorer enthusiasts.
- Developers
- Corporations
- Internet service providers (ISPs)
- ▶ Internet content providers (ICPs)







Security

The Ugly Stepchild of Privacy





CNET Tech Sites: Price Comparisons | Product Reviews | Business Solutions | Downloads



Enterprise

E-Business

Communications

Media

Personal Technology

Investor

Hack at Amazon-owned service exposes thousands

By <u>Troy Wolverton</u> Staff Writer, CNET News.com March 5, 2001, 4:50 p.m. PT

Amazon.com-owned book service Bibliofind.com restarted its Web site Monday in the wake of a hacker attack that compromised some 98,000 customer records and forced the company offline.

Waltham, Mass.-based Bibliofind, which links buyers and sellers of hard-to-find and out-of-print books, discovered last week that a hacker had broken into its Web servers sometime in October and had continued to access the company's site since then, Bibliofind spokesman Jim Courtovich said. The hacker downloaded customer records from the site, including customers' names, addresses and credit card numbers, Courtovich said.

In response to the discovery, Bibliofind, a wholly owned subsidiary of Amazon, shut down its Web site Friday and removed customers' credit card information and addresses from its servers, he said. Courtovich declined to say whether Bibliofind had identified a suspect in the attack, saying only that the company notified the Federal Bureau of Investigation, which is looking into the matter.

"Bibliofind has just learned of a security violation on its site that compromised the security of credit card information used on



Today's Hot Topics Hewlett-Packard Tech jobs Taiwan's Computex JavaOne Online music Lucent Technologies Search

Gol

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News.com

Record industry target of freespeech suit

Net blackout marks Web's Achilles heel

HP sees global slump, tough guarter

Priceline shares jump on insider sale

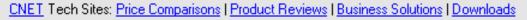
Stocks retreat as investors take a breather

Intel exec: No new lavoffs

Lucent to offer early retirement to 10,000

High-tech job growth rate at







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Egghead silent; customers angry

By Robert Lemos and Troy Wolverton Special to CNET News.com January 2, 2001, 1:30 p.m. PT

Nearly two weeks after an intruder cracked into Egghead.com's computer systems, the online retailer is still mum on whether any credit card numbers were stolen from its 3.7 million-customer database.

Representatives for Egghead and for the San Francisco office of the FBI confirmed Tuesday that investigations were continuing, but they would not provide details.

Customers, however, were talking.

"Any company that's going to do something as stupid as maintain a credit card online on a vulnerable server that long after the transaction, I have no reason to trust them at all." said John Groseclose, of Scottsdale, Ariz. "That goes against every industry best practice that's out there."

On Dec. 22, Egghead

▼ advertisement · explore within this space



Today's Hot Topics

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JavaOne

Chips

Advertising.

Video games

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High-tech job growth rate at five-year low























CNET Tech Sites: Price Comparisons | Product Reviews | Business Solutions | Downloads



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Personal Technology

Investor

Columbia House breach exposes customer info

By Stefanie Olsen Staff Writer, CNET News.com February 21, 2001, 2:20 p.m. PT

Music company Columbia House left a hole in more than its CDs during the past week, when a security breach on its Web site exposed thousands of customer names, addresses and portions of credit card numbers.

A company representative confirmed the breach Wednesday, calling it "temporary" and an unlucky outcome of routine development work on the Web site.

Mark Alway, a software developer from Seattle, discovered the breach Friday evening while shopping for CDs with a friend. He found that by eliminating part of the Columbia House Web address, which contains more than 100 characters at any given time, he could reach a directory of administrative tools normally unreachable to the average Web surfer.

This directory mapped out a treasure trove of links to personal customer data and sensitive Web files including company coupon codes, log files, and names and passwords to Columbia House's main Informix database, Alway said in an interview.

"It's almost negligent to have this type of error--it's something you're trained to solve in very basic Web training courses, not to leave directory indexing on. A large business shouldn't have such a simple mistake on their site," said Alway, who immediately sent an e-mail to technical contacts at the site Friday. He said he received a response Wednesday that the site had been fixed.

Today's Hot Topics Online music JavaOne Chips Advertising Video games

Search		
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Investor

Travelocity exposes customer information

By <u>Troy Wolverton</u> Staff Writer, CNET News.com January 22, 2001, 6:30 p.m. PT

A security breach at Travelocity exposed the personal information of thousands of the online travel company's customers, the company confirmed Monday.

Names, addresses, phone numbers and e-mail addresses of Travelocity customers who participated in a promotion on its site were exposed. Travelocity executives closed the breach, which involved an insecure directory, on Monday afternoon after it was pointed out.

For more than a month, up to 51,000 names could have been exposed by the breach, said Jim Marsicano, executive vice president of sales and service for Travelocity. Blaming the problem on human error, Marsicano stressed that no customer order information was compromised by the security hole.

"We take this privacy thing very seriously," Mariscano said. But he added, "In this case, we didn't do what we were supposed to do."

Although Travelocity is still investigating the incident, Marsicano said that it stemmed from the transfer of the company's servers from San Francisco to Tulsa last month. As part of the move, some of the company's internal data from two promotional contests that ran last year was inadvertently left on a computer that is now being used as a Web server, he said.

"We had a weak link in this particular transaction and you see the end result " he said



Latest Headlines

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Record industry target of freespeech suit

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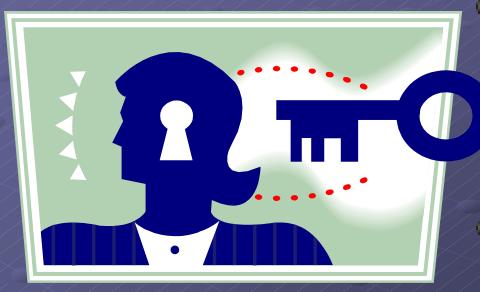
High-tech job growth rate at five-year low

Security

- Security Audit
 - Quickest, easiest way to get a snapshot of your security issues
- Develop a "Security Portfolio"
 - Internet/Acceptable use policies
 - E-mail policies
 - Remote access policies
 - Special access policies
 - Data protection policies
 - Firewall management policies
 - Cost sensitive, appropriate architecture
- Reassess, Audit, Revise

Defense In Depth!

Security



- Protect Internally and Externally
 - IIS Survey (2000) –68% of attacks are internal
- Protect Network AND Data
 - Data is usually the target of an attack, not the "network"



YOU'RE PROTECTED AGAINST HACKERS, VIRUSES AND WORMS.
BUT WHAT ABOUT ROSE IN PEDIATRICS?

RESOURCES

EN ESPANOL

FOR KIDS



FOR KIDS: Are you a Safe Cyber Surfer? Take our quiz to find out!

How to Stay Safe Online if You Use High-Speed Internet Access

Dial in to Online Safety

RESOURCES: Check This Out!





e hackers



INTRODUCTION

Our access to information and entertainment; credit and financial services; products from every corner of the world – even to our work – is greater than earlier generations could ever have imagined. Thanks to the Internet, we can order books, clothes, appliances and gifts online; book a hotel room across the ocean; check our credit card and bank balances 24 hours a day; or access our offices from an airport thousands of miles away.

And yet, while the Internet helps make our lives richer and more convenient, it also provides a gateway to our personal information; our homes, families and worksites; our security and safety. Viruses, hackers and worms have become the stuff of headlines, with results that can range from mere headaches to complete havoc.



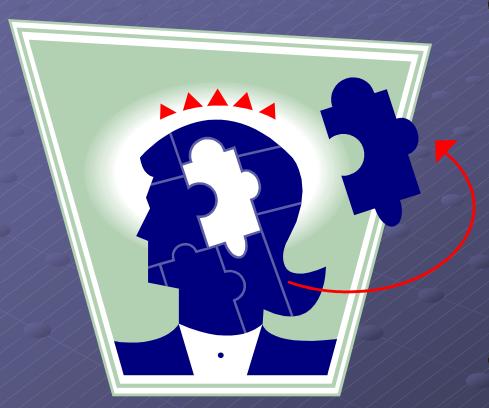
The good news is that securing your computer is largely a matter of routine maintenance. Using strong passwords, installing personal firewalls, and regularly running updated virus software can go a long way toward protecting your computer, your information, and your peace of mind from computer creeps who try to slow down a network operation, or worse yet, steal personal information to commit a crime.



The Federal Trade Commission has created this website for consumers and businesses as a source of information about computer security and safeguarding personal information. All over the site, you'll see Dewie the e-Turtle. Dewie's wired, but carries his security shell no matter what he's doing on the Internet. Even though turtles take their time, Dewie crosses the finish line first because he takes the appropriate steps to avoid a disaster. From time to time, Dewie will post new materials on this site with useful information for computer users, from kids to businesspeople. Check it often for updates.

In the **Resources** section, you'll find links to information security materials from other government agencies and non-profit organizations, including the **National Cyber Security Alliance's StaySafeOnline.info** and the beta version of the **Internet Education Foundation's Privacy Toolbox.**

Security – What to do?



Standards Emerge!

- Data encryption to the column level
- Role-based access control to the row level
- Role-based access for DBAs
- Transaction auditability
- Pay now, or Pay Later!

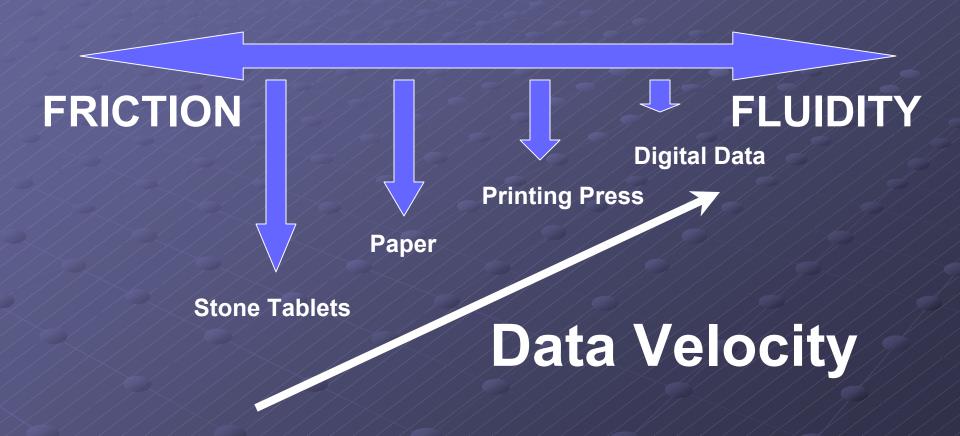
A look ahead...

Emerging Privacy Issues

- Data Fluidity
- Data Aggregation
- Personalization
- Biometrics
- PersistentSurveillance
- RFIDs
- Geo Privacy



Data Friction and Fluidity



Data Aggregation

Data Silos Aggregation **Derivative Data Meta Data Inferred Data Core Data** Personalization and Velocity

"Hello, John Anderton"



Personalization

- As data becomes more fluid, personal targeting becomes possible
- Privacy issues prevail
- The rise of GUIDs
 - Never entering your name, password, address and credit card again
- Do we really want this?





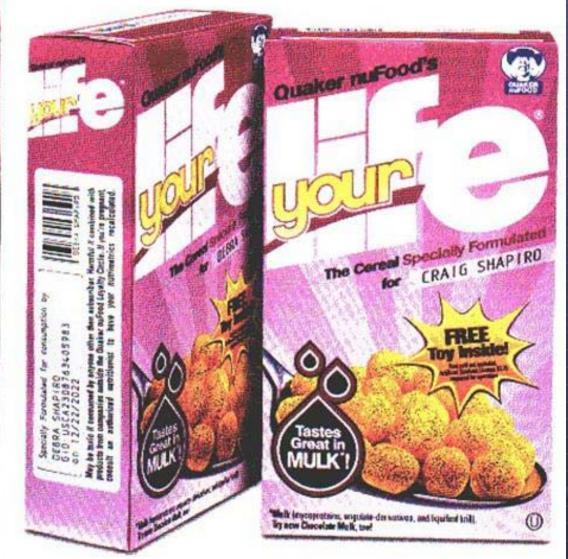
Nutrition Facts

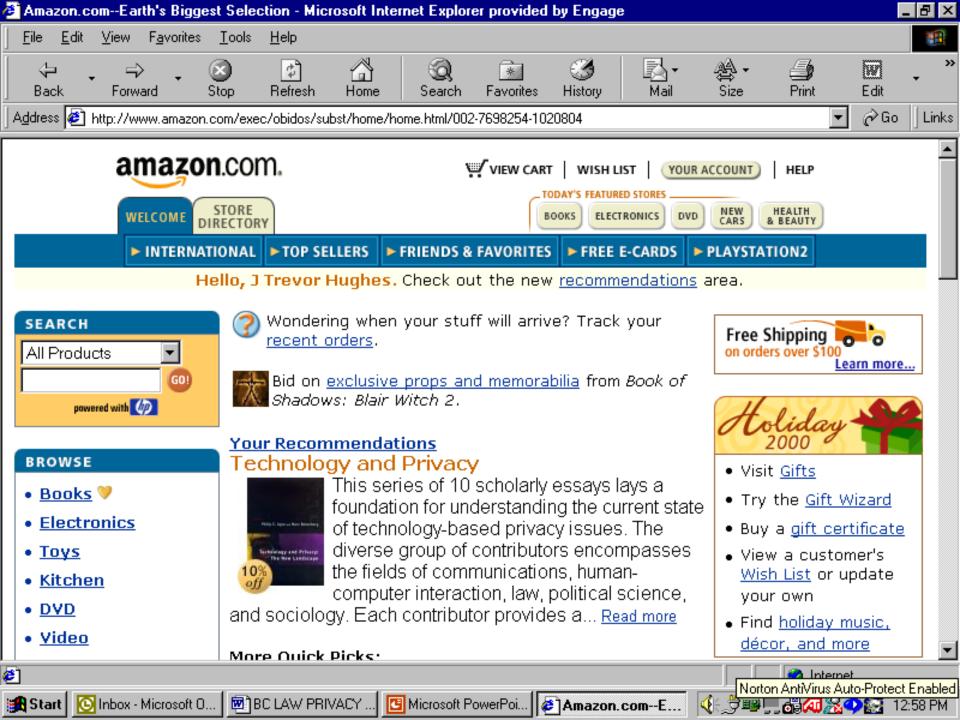
Serv Size I box (20g)-Coloniae 1107 Fet Cat. 40 1150 with 127 Gay Mater

Intel Early 25
Selected by 35
Christopi II; 45
Splen Along 35
Intel Cash 31
Selected by 55
Intel Cash 31
Selected by 55

Pension Daily Values (DV) yes house or a 1,000 cutoes d'es

INGREDIENTS: FASTGRO TRANSGENIC
ABALONE MECHANIC
CALLY SEPARATED
CAECILIAN MEAT,
ROUNGUP READY ALSAE SULFORAPHANE
SE FORTIFIED BROCCOL, VAXCINE SOV.
BEAR POWDER NATMINAL COLORING
ARTHRIDAL MOUTHFEEL TEXTORIZERS,
BITTERBIDE SEA SALT





Biometrics Everywhere

- Biometric Attestations
 - Faceprints, eyeprints, fingerprints, hand geometry, voice recognition, vein patterns, gait recognition, odor...



Face Recognition

- 2001 Superbowl
- Airports
- Urban hot spots
- Business campus



Iris/Fingerprint Recognition

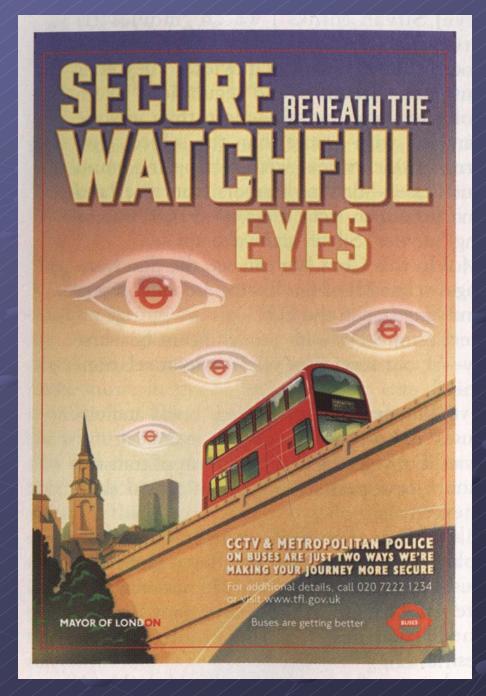
- Airports (Vancouver and Toronto)
- Signatures
- High security buildings

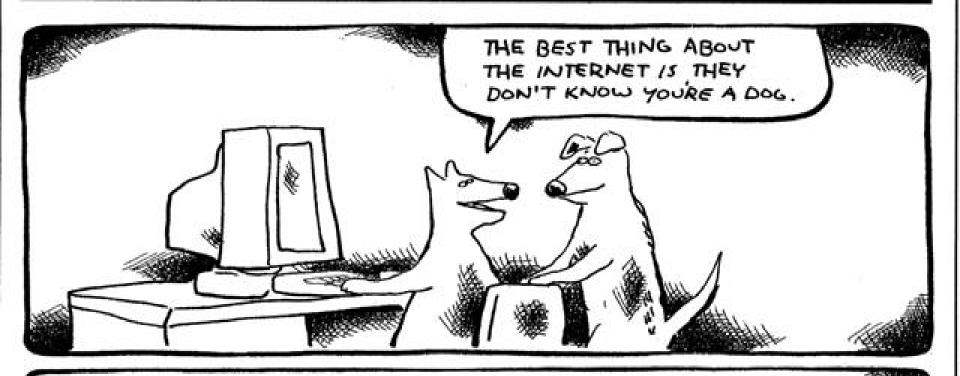




Persistent Surveillance

"He's been idented on the Metro..."







RFIDs

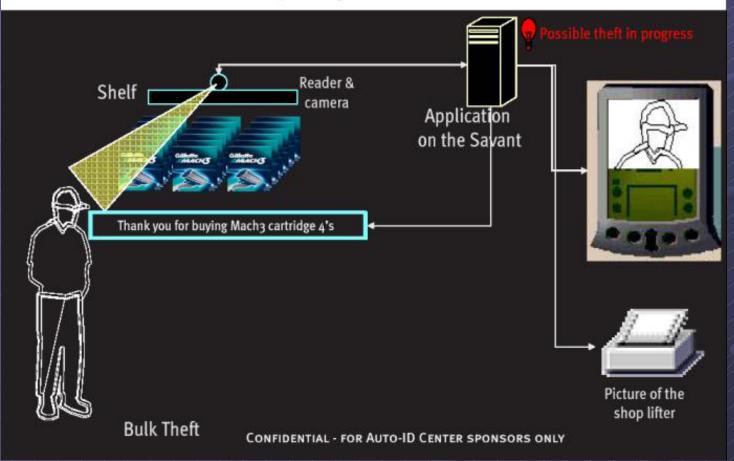




RFIDs



RF ENABLED SHELF: THEFT PREDICTION & DETERRENCE AT SHELF



Geo Privacy

- e911
- Geo TargetedWireless Services
 - "Smell that coffee?Come in for a cup!"



Lessons to be Learned



- Data Becomes Much More Fluid
- Data Management
 Becomes Much More
 Difficult
- Data Moves More Quickly
- Smart Companies will Harness the Power of Data Fluidity to Reduce Costs and Improve Their Value Propositions

THANKS!

J. Trevor Hughes jthughes@privacyassociation.org 207 351 1500