## The Third National ACO Congress Actuarial Perspectives on ACOs: Client Case Studies

Presented by

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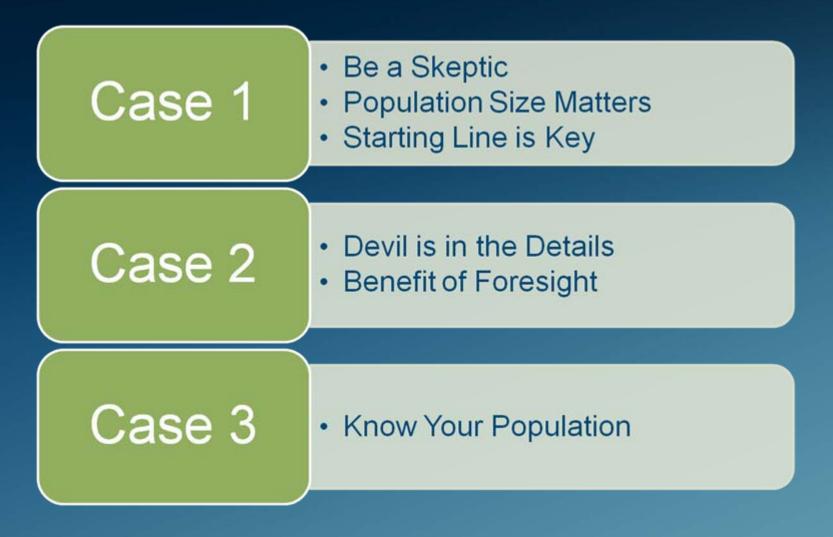


## Approach

- Range of initiatives but common goal
- High-level background
- Focus on defining items
  - "Top 6"
  - Can be broadly applied



## **Top 6 Defining Items**



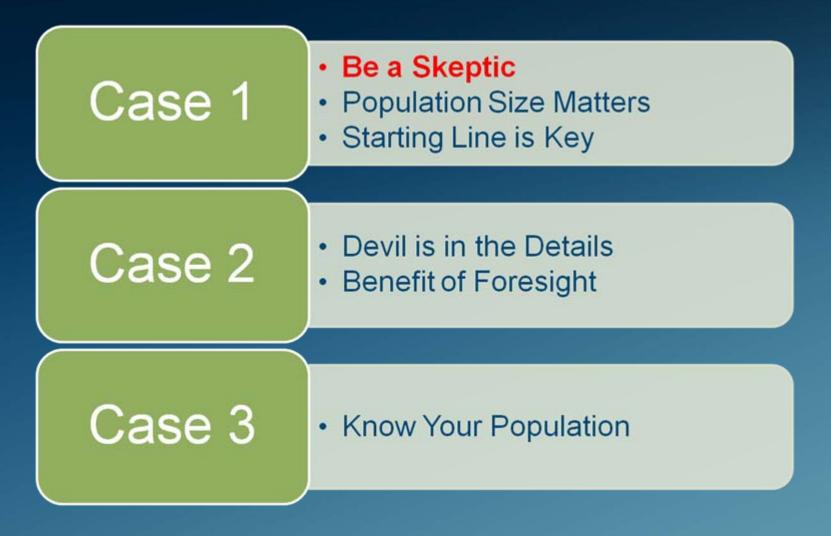


## High-level Background: Case 1

- Large hospital system in Midwest
- 2 health systems town
- Biggest payer is its own employee health plan
  - Also biggest opportunity
- Strategy engagement



### **Be A Skeptic**



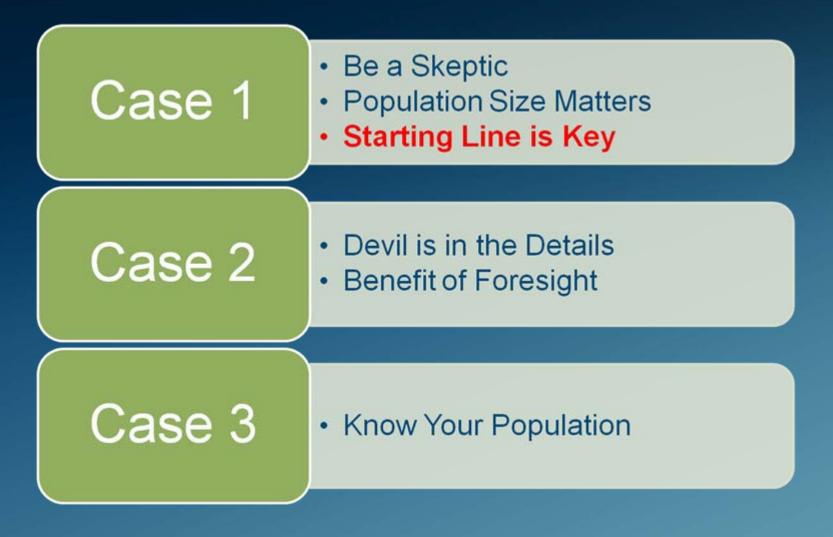


## **Population Size Matters**





## **Starting Line is Key**





## High-level Background: Case 2

- Large hospital system in South
- Implementing several co-management agreements
- Validation of measures and calculations



## **Devil is in the Details**





### **Benefit of Foresight**





## High-level Background: Case 3

- Pediatric hospital
- Interested in improving care for pediatric Medicaid population
  - Care management program
  - Primary care clinics



## **Know Your Population**





# Questions?

