

Fifth National ACO Summit

Friday, June 20, 2014

Track Eleven

**11:00 AM –
12:30 PM**

Caring for and Meeting the Needs of Frail and Elderly Patients

Diane E. Meier, MD, FACP, Director, Center to Advance Palliative Care; Vice-Chair for Public Policy and Professor of Geriatrics and Palliative Medicine, Cather Gaisman Professor of Medical Ethics, Icahn School of Medicine at Mount Sinai (*Moderator*)

1. **Dorothy Deremo, RN, MSN, MHSA, FACHE**, Founding President & CEO and Executive Emeritus, At Home Support
2. **Neil M. Kurtz, MD**, President and Chief Executive Officer, Golden Living
3. **Christine Ritchie, MD, MSPH**, Harris Fishbon Distinguished Professor in Clinical Translational Research and Aging, Division of Geriatrics, Department of Medicine, University of California San Francisco
4. **Michelle L. Templin**, Vice President, Strategic Business Development, Managed Health Care Associates, Inc. (MHA) ACO Network

Panel Overview

The needs of the frail and elderly populations are widely recognized as complicated, expensive, and needing extensive coordination. ACOs in particular could benefit from implementing broader person-centered service integration across the range of acute, post-acute, palliative, and long term services and supports to reduce costs and enhance the value of care offered to their populations. Post-acute care, for example, is currently utilized by a large portion of America's population with significant growth projected over the next ten years. Due to highly variable costs across the US, it also represents a great opportunity to implement collaborative programs that would better coordinate care for patients and bring down costs. This panel will highlight the work of several leaders around the country undertaking work in these various fields, and explore the innovations and potential for creating delivery models that incorporate this broad spectrum of services.

Core Questions

- What is your target population and why is it important that we focus on this group?
- How has your program contributed to the ACO's level of success on cost and quality benchmarks?
- How have you been able to integrate the services of your organization with various ACOs?
- What successes and challenges have you faced in integrating these services within an ACO?
- What, if anything, could CMS do to help support further integration and innovations with LTSS, PAC and palliative care? What do you hope ACOs will be able to achieve in the future with the integration of these services?

**11:00 AM
Focus**

Diane E. Meier, Center to Advance Palliative Care (*Moderator*)

Diane Meier will provide brief framing remarks around the issues the panel will discuss and introduce the panelists in the order they will present.

- 11:20 AM**
Focus **Dorothy Deremo, At Home Support**
Dorothy Deremo will discuss At Home Support, a national advanced illness management company and subsidiary of Hospice of Michigan. This program risk stratifies its population in order to target the top 5% highest cost patients who are not eligible for hospice services but account for 50% of the health care costs. She will tie this program into the broader clinical and financial outcomes produced by partnerships with ACOs and payers.
- 11:27 AM**
Focus **Neil M. Kurtz, Golden Living**
Neil Kurtz will discuss the required investments for the staffing, investment and technology upgrades necessary to enable post-acute providers to manage the transition of care to support ACOs. He will also discuss the role that a skilled nursing facility (SNF) can play in an ACO and the lessons learned from Golden Living’s involvement across the country in multiple ACOs.
- 11:34 AM**
Focus **Christine Ritchie, Department of Medicine, UCSF**
Christine Ritchie will discuss the potential role of palliative care in ACOs and address the quality metrics for palliative care that involve physicians and nurse practitioners. She will also speak to the predictive modeling they use with their ACO partners.
- 11:42 AM**
Focus **Michelle Templin, MHA ACO Network**
Michelle Templin will focus on the important role of post-acute-care (PAC) providers and identifying new collaborative approaches to care delivery that benefit PAC providers, ACOs and patients.
- 11:49 AM** **Q&A**