



# Fifth Annual National ACO Summit

June 18-20, 2014

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# Accountable Care Organization Summit

The Leading Forum on  
Accountable Care Organizations  
and Related Delivery System  
and Payment Reform

## Track 10: Optimizing the Value of Pharmaceuticals in New Care Models

### Keynote

**Dan Mendelson, MPP**

Chief Executive Officer and Founder, Avalere Health

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## Track 10: Optimizing the Value of Pharmaceuticals in New Care

**S. Lawrence Kocot, JD, LL.M., MPA (Moderator)**

Visiting Fellow, Engelberg Center for Health Care Reform, The Brookings Institution; Member of the Firm, Health Care and Life Sciences, Epstein Becker Green

**Woody Eisenberg, MD, FACP**

Senior Vice President, Performance Measurement and Strategic Alliances, Pharmacy Quality Alliance

**Ed Pezalla, MD, MPH**

National Medical Director, Pharmacy Policy and Strategy

**Will Shrank, MD, MSHS**

Senior Vice President, Chief Scientific Officer and Chief Medical Officer, Provider Innovation and Analytics, CVS Caremark

# Optimizing the Value of Medications in New Care Models

## Quality Improvement and Measurement Systems

Woody Eisenberg, MD

PQA

June 20, 2014



# Seismic shift emphasizing quality in health care delivery



## Led by the federal gov't, value purchasing will become the norm

- Health Plans are rapidly evolving their business to survive
  - MA, MAPD compete for Quality Bonus Payments (QBPs) thru Stars Ratings
- ACOs strive for Shared Savings, and must meet quality measures
- Medicaid is migrating to managed care w core & state quality measures
- HIEs (Markets) Quality Rating System (QRS) just announced
- FEHB developing standardized quality monitoring program
- Physicians Quality Reporting System (PQRS) and Value-based Payments (VBP) underway

# Framework: The Triple Aim and Six Priorities in the National Quality Strategy



Better Care



Making care safer by reducing harm caused in the delivery of care.



Ensuring that each person and family are engaged as partners in their care.



Promoting effective communication and coordination of care.



Promoting the most effective prevention and treatment practices for the leading causes of mortality, starting with cardiovascular disease.



Working with communities to promote wide use of best practices to enable healthy living.



Making quality care more affordable for individuals, families, employers, and governments by developing and spreading new health care delivery models.

Healthy People /  
Healthy Communities

Affordable Care





**So, what does this have to do with drug therapy and pharmacists?**





## Accountable Prescribing

Nancy E. Morden, M.D., M.P.H., Lisa M. Schwartz, M.D., Elliott S. Fisher, M.D., M.P.H., and Steven Woloshin, M.D.

Physicians spend a lot of time treating numbers — blood pressure, cholesterol levels, glycated hemoglobin levels. Professional guidelines, pharmaceutical marketing, and public health campaigns teach physicians and patients that better numbers mean success. Unfortunately, better numbers don't reliably translate into what really matters: patients who feel better and live longer. Often the health benefit gained by reaching a goal depends on how it is reached. When physicians

strive for numerical goals without prioritizing the possible treatment strategies, patients may get less effective, less safe, or even unnecessary medications.

Many quality measures reinforce a focus on numerical goals. For example, performance-measure targets for hypertension control, as defined by the Healthcare Effectiveness Data and Information Set (HEDIS) and the Physician Quality Reporting System (PQRS), are met if a blood pressure below 140/90 mm Hg is reached after

treatment with any antihypertensive medication, without a trial of dietary and exercise interventions (see table). Medications are the quickest and easiest way to reach the goal. Targets for cholesterol-control measures are met if a low-density lipoprotein (LDL) cholesterol level below 100 mg per deciliter is achieved in patients with coronary artery disease using ezetimibe before trying simvastatin, even though only the latter has been shown to reduce myocardial infarction risk. Simi-



# Where are medication measures used?



- **Medicare Part D Plan Ratings of Health Plans**
  - Star measures: medication adherence & safety
  - Display measures: safety, adherence and MTM
- **Medicaid DE Pilots**
- **Pharmacies**
  - EQuIPP, Certification (CPPA, URAC)
- **Physician Offices**
  - IHA of California P4P
  - CCNC of North Carolina – network monitoring
- **PBM Accreditation programs**
  - URAC
- **National Business Coalition on Health (NBCH)**
  - eValue8 (health plan evaluation)
- **Federal / State Marketplace (HIEs)**
- **Federal Employee Benefits Program ?**

# What Is the Pharmacy Quality Alliance?



- **Established in 2006 as a public-private partnership through leadership of CMS**
- **Now operates as an independent, nonprofit 501(c)3 corporation**
- **Consensus-based, multistakeholder, transparent alliance with over 135 members and over 400 active representatives from these member organizations**
- **Develops medication performance measures and quality improvement indicators for pharmacy services, drug plans, and integrated systems of care**



## Goals of the Task Force

1. Develop a framework including medication management measures
2. Development a quality measurement system to support the 33 ACO measures
  - Identify those related to appropriate and safe use of medications
  - Develop a cross-walk referencing existing measures that are in the marketplace (NQF-endorsed, or endorsed by another consensus-based entity)
  - Identify gaps in the ACO measure set
3. Develop new measures of Optimal Use of Medications
4. Identify ACO and PCMH partners willing to test, implement and monitor impact of medication use measures

# Where to start building medication measures that support ACO performance?



ACO Measure #	Measure Name
12	Medication reconciliation
22	Diabetes composite A1c < 8%
23	Diabetes composite LDL control
24	Diabetes composite high blood pressure
27	Diabetes mellitus poor control
28	Hypertension controlling high blood pressure
29	Lipid control in patients with CAD
31	Heart failure beta-blocker therapy for LVD
32	CAD composite lipid control
33	CAD composite ACEI or ARB

# ACO Performance Measures Medications Crosswalk



ACO	NQF	Description	NQF	PQA
22, 23, 24, 27	729	Diabetes composite: % adults w diabetes who have optimally mngd risk factors	541  546	<ul style="list-style-type: none"> <li>Adherence measures: All class diabetes agents, statins, blood pressure agents</li> <li>Appropriate treatment of hypertension</li> <li>Diabetes medication dosing</li> </ul>
12	97	Medication Reconciliation: % patients > 65 years who had discharge medication reconciliation		<ul style="list-style-type: none"> <li>Gap (Under development: 2 post discharge MTM Quality Improvement Indicators)</li> </ul>



# Two Chronic Condition Examples



Condition	Type	Rx Focus	Rx Impact on Quality?	Quality measure in ACO CMS model?	Rx Share of cost?	Cost offset from Rxs?
Heart failure	Chronic , Hospital	Outpatient	Receiving B-blocker Rx; % of patients requiring re-hosp	Yes #31; B-Blocker Rx written	Low	Impact re-hospitalization
Rheumatoid Arthritis	Chronic	Outpatient	Receiving DMARD Rx; Functional Status	No	High	Unknown

# What is a Quality Improvement and Measurement System (QIMS)?



Must Have:	To Facilitate:	To Support:
<ul style="list-style-type: none"><li>• Aligned meaningful measures based on data</li><li>• Data collection and analytics</li><li>• Tools for practice support and improvement</li><li>• Reporting capabilities for use of measures in payment, public reporting, evidence development</li></ul>	<ul style="list-style-type: none"><li>• Aligning reporting requirements with data collection</li><li>• Reducing burden of redundant reporting of measures and mechanisms</li><li>• Information exchange</li><li>• Maintaining data security outside of systems used in care delivery</li></ul>	<p>Health Care</p> <ul style="list-style-type: none"><li>• Delivery</li><li>• Improvement</li><li>• Accountability</li></ul>

# EQuIPP – a Practice Support and Improvement Tool



Pharmacy Report

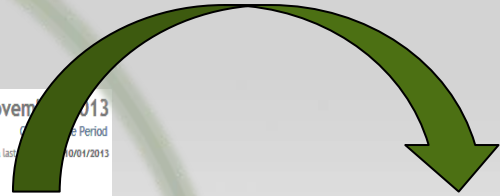
Goal: Default

Print this report

View as: Table Chart

HOW DO I IMPROVE?

Measure	Trend	Pharmacy		Versus Goal		Versus Others	
		# of Patients	Performance Score	Goal	Gap	Organization Average	State Average
ACE/ARB in Diabetes	●	84	<b>86.9%</b>	87%	0.1%	81.9%	79.7%
ACE/ARB PDC	●	129	<b>77.5%</b>	79%	1.5%	86.2%	80.6%
Cholesterol PDC	●	72	<b>62.4%</b>	75%	12.6%	82.4%	76.7%
Diabetes PDC	●	44	<b>59%</b>	77%	18%	84.1%	78.8%
Drug-Drug Interactions	●	73	<b>8.2%</b>	5.5%	2.7%	4.6%	4.8%
High Risk Medications	●	205	<b>3.9%</b>	3%	0.9%	7%	7.4%



Link to resources to support improvement on measures



Measures included in Star Ratings and other national programs

Multi-disciplinary Collaboration and Alignment



# Conclusions



- With the rapidly changing health care environment, payers and policy makers are increasingly interested in payment models that reward quality and patient safety
- A core set of medication quality measures can be built to compliment existing clinical quality measures, with an eye toward expanding this as gaps are identified
- In order to achieve quality and cost goals, accountable systems of care need to include medication management as a primary accountability in a system of performance measurement

# Questions



**Woody Eisenberg, MD**

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### Models

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Quality health plans & benefits  
Healthier living  
Financial well-being  
Intelligent solutions

aetna<sup>SM</sup>

# Optimizing the value of pharmaceuticals in new care models

**Ed Pezalla, MD, MPH**  
June 20, 2014



# Healthcare reform re-aligns relationships

- **From employer based to consumer based**
- **From contract work on the part of providers to true partnerships in patient care**
  
- **New payment models should encourage**
  - Higher quality care
  - Innovation in care delivery and population health

# Direct involvement of providers

**Improving adherence will increase success of first line therapies including generics**

**Closer monitoring may reduce adverse events**

**Collaboration with specialists will ensure more appropriate use of complex biologicals**



# Hepatitis C

- **Adherence to treatment guidelines is crucial**
- Patients need more than just a prescription
- Patients with advanced liver disease are still at risk for cancer and must be followed accordingly
- **Adherence to medication is just as important**
- Gaps in care increase opportunity for resistant strains
- Premature discontinuation of treatment may result in the avoidable expense of re-treatment



# Thank you

Ed Pezalla, MD, MPH  
VP and National Medical Director  
Pharmaceutical Policy and Strategy

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