

Sixth National ACO Summit

Thursday, June 18, 2015

Keynote Panel #2

**11:00AM–
12:00 PM**

Future Directions for Transforming Health Care Delivery through ACOs

Elliott S. Fisher, MD, MPH, Director, Dartmouth Institute for Health Policy and Clinical Practice; John E Wennberg Distinguished Professor of Health Policy, Medicine and Community and Family Medicine, Geisel School of Medicine at Dartmouth; Co-Director, Dartmouth Atlas of Health Care (Moderator)

1. **Andrew Dreyfus**, President and Chief Executive Officer, Blue Cross Blue Shield of Massachusetts
2. **Thomas Malone, MD, MBA**, President and Chief Executive Officer, Summa Health System
3. **Richard Merkin, MD**, President and Chief Executive Officer, Heritage Medical Systems

Panel Overview

With over 700 accountable care arrangements in all parts of the United States, ACOs have quickly become a major part of the evolving health care delivery landscape. Early results suggest that ACOs have been able to improve quality on average, however, in many cases, the financial impact has not been as profound or consistent. Nonetheless, many ACO have been able to successfully change health care delivery in a way that improves outcomes and satisfies patients. This panel will explore some of the early results and experiences in health care transformation from the provider and payer perspective, some of the challenges along the way, opportunities to continue health care delivery innovation doing forward and how to complement these delivery transformations with ongoing payment reform efforts. Speakers will discuss how their organization's structure, size, and resources have affected their delivery reform efforts and what lessons other ACOs and providers can learn from their experiences. Finally, the panel will highlight some trends to expect in health care delivery reform going forward.

Core Questions

- What delivery reform efforts by ACOs have been more effective for improving quality and reducing costs?
- How does an ACO's size, structure, and resources affect or influence the delivery reform efforts undertaken by the organization?
- What have been the biggest barriers to effective delivery reform and what strategies have been used to overcome them?
- How have delivery efforts in the public and private sector differed or converged?
- What will the health care delivery landscape look like for both the public and private sector in five years? Ten years?
- Are there independent physicians in your ACO and if so, how do you align their incentives with employed physicians?
- Can ACO's be the solution for Medicaid expansion?

- 11:00 AM**
Focus **Elliott Fisher, Dartmouth Institute for Health Policy and Clinical Practice**
Elliott Fisher will provide an overview of the topic and discuss general trends in how accountable care organizations are enabling and driving delivery system reform.
- 11:05 AM**
Focus **Andrew Dreyfus, Blue Cross Blue Shield of Massachusetts**
Andrew Dreyfus will focus on four main areas: the power of payment reform to change provider behavior and foster delivery transformation; the potential or organizations of all structures and sizes to succeed; the need for improved provider incentives and increased data; and forthcoming tipping point for payment reform in Massachusetts.
- 11:15 AM**
Focus **Thomas Malone, Summa Health System**
Thomas Malone will address three major topics 1) an overview of Summa’s population health strategy and its ACO, New Health Collaborative, which includes behavioral health integrated into primary care and uses community resources to drive affordable solutions to population health strategies 2) the role of provider-based insurance plans on population health strategy; and 3) the federalization of Medicaid as expansion continues, which is setting up another unsustainable Medicare type experience.
- 11:25 AM**
Focus **Richard Merkin, Heritage Medical Systems**
Richard Merkin discuss three major themes: the ongoing and continued change and innovation in healthcare; the strategies necessary to empower this innovation; and the current obstacles to system transformation
- 11:35 PM** **Q&A**