

## Sixth National ACO Summit

Friday, June 19, 2015

Track Ten

**11:15 AM–  
12:45 PM**

### **Advancing Primary Care and Delivery Design**

**Marci Nielsen, PhD, MPH**, CEO, Patient-Centered Primary Care Collaborative

1. **Thomas H. Auer, MD, MHA**, CEO, Bon Secours Medical Group
2. **Jamie Colbert, MD**, Consultant, ACO Learning Network, Brookings Institution; Hospitalist, Newton-Wellesley Hospital; Instructor in Medicine, Harvard Medical School
3. **Cheryl Lulias, MPA**, President and Executive Director, Medical Home Network; President and CEO, MHN ACO, LLC
4. **Mary F. Temm, DSc, MHSA**, President, Temm & Associates, Inc.

### **Panel Overview**

Advanced primary care is a key feature, if not a foundational element, of many accountable care organizations (ACOs). Many ACOs have been able to achieve advanced primary care through implementation of a patient-centered medical home (PCMH) or a similar delivery model. Many of the same principles guide the missions of ACOs and PCMHs, including a focus on coordinated, comprehensive, patient-centered care that improves quality and control health care costs. While PCMHs and ACOs share these core characteristics, thought leadership on the two models has not always aligned and been fully leveraged to create complimentary and reinforcing patient care delivery. This panel will focus on understanding the similarities, differences and benefits of various advanced primary care approaches, how they can be translated to ACO implementation and practice, and ways in which ACO and PCMH efforts can reinforce each other in delivery systems. Panelists will discuss their experiences implementing advanced primary care in ACOs and other delivery models and what lessons can be learned for other organizations undertaking similar efforts.

### **Core Questions**

- What steps are necessary for aligning the goals of patient-centered medical homes (PCMHs) and other primary care focused initiatives with ACOs and other alternative payment and delivery model?
- What are the major features of successful advanced primary care and how can ACOs accelerate implementation of these features?
- What impact will ongoing payment reform efforts, including the recent SGR fix and HHS payment reform goals, have on adoption of advanced primary care models?
- What strategies can health care organizations undertake to better disseminate lessons learned, share best practices, and continue scaling their delivery reform efforts?
- How long does it take for a provider organization to see a return on investment from their practice transformation strategies?
- What approaches have been used to assess cost reduction?
- How has your organization overcome barriers to implementing technology that hold the potential to enable real-time data transfer?

- 11:15 AM**  
**Focus**
- Marci Nielsen, Patient-Centered Primary Care Collaborative (*Moderator*)**  
Marci will provide opening comments on the role of primary care as a foundational element for ACOs. She will highlight some of the work being done at PCPCC to transform primary care delivery, including efforts to highlight and assess innovative efforts from provider organizations in both the public and private that are moving toward value-based payment models. She will also discuss opportunities to integrate social services and other non-traditional care approaches into health care delivery models.
- 11:35 AM**  
**Focus**
- Mary Temm, Temm & Associates**  
Mary Temm will discuss her work with a number of insurance groups, large providers and consortiums focused on Medicaid managed care, PCMHs and ACOs. She will focus on how PCMHs and ACOs can build off of one another and discuss opportunities for ACOs to gain savings by adopting simple, low cost innovative initiatives PCMHs are already undertaking.
- 11:42 AM**  
**Focus**
- Jamie Colbert, Harvard School of Medicine and the Brookings Institution**  
Jamie will discuss his work on a white paper for the Brookings ACO Learning Network focused on advanced primary care strategies for ACOs. He will highlight some of the early learnings from interviews and case studies underway exploring these issues, in collaboration with the Patient-Centered Primary Care Collaborative. Topics include leveraging existing and building new care team relationships, managing referral patterns, and developing strategies for developing more patient-focused care practices.
- 11:49 AM**  
**Focus**
- Cheryl Lulias, Medical Home Network**  
Cheryl will discuss her work at Medical Home Network, a regional collaborative consisting of nine large FQHCs and two health systems covering 80,000 lives, which focuses on delivery reform of safety net care providers. She will highlight opportunities to leverage technology for better care management, including innovative connectivity approaches and strategies to use real-time alerts and actionable information at the point of care. Additionally, she will discuss the development of a team-based model of care, better health risk assessments and improved patient engagement.
- 11:56 AM**  
**Focus**
- Thomas Auer, Bon Secours Medical Group**  
Thomas Auer will discuss, from a provider perspective, his experience with transforming primary care. He will describe success of Bon Secours Medical Group in advancing primary care as well as lessons learned.
- 12:03 PM**                      **Q&A**

