

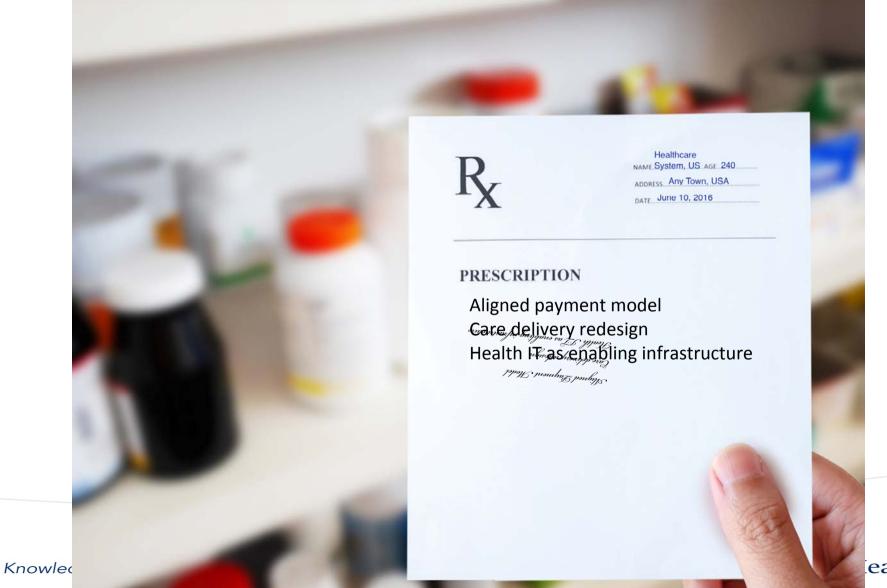
Opportunities to Maximize Data and Technology

7th National ACO Summit Track D – Friday June 10, 2016

Peter Basch, MD, MACP

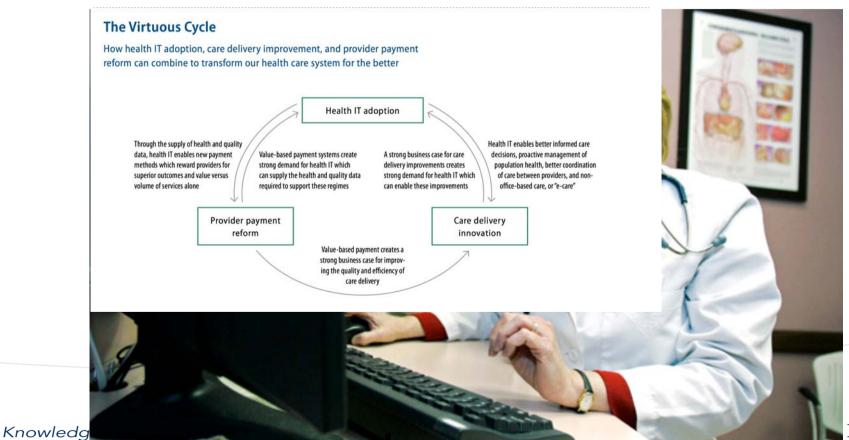
- General internist in Washington, DC
- Senior Director for IT Quality and Safety, Research, and National Health IT Policy – MedStar Health
- Chair, Medical Informatics Committee, ACP
- Visiting Scholar in Health IT Policy, Center for Healthcare Reform, Brookings Institution
- Senior Fellow in Health IT Policy, Center for American Progress





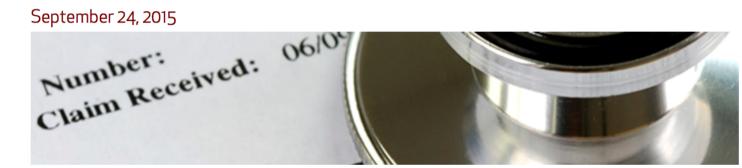
A Historic Opportunity

Wedding Health Information Technology to Care Delivery Innovation and Provider Payment Reform



MSSP Year Two: Medicare ACOs Show Muted Success

David Introcaso and Gregory Berger



A Modest Number Of Successful ACOs Yields Modest Savings

First, that only 25 percent of ACOs have been successful explains the very modest amount of savings to date. Two-year MSSP savings equaled approximately 0.1 percent of total Medicare spending over the two performance years, or \$1.5 billion on a base of more than \$1 trillion.

ACO Success Has Been Driven By Higher Benchmarks

Second, success has been primarily determined by comparatively higher benchmarks. Lower utilization mattered only marginally. This point is likely best made by noting that the 92 ACOs eligible for shared savings in PY2 spent only \$29 less per beneficiary per year (\$10,537 versus \$10,566) compared to the 67 ACOs that fell below their negative MSR.









What This Panel Is Not About

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verb

gerund or present participle: maximizing

make as large or great as possible.

"the company was aiming to maximize profits"







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"a rider can maximize a young horse's athletic potential"



Panel Format and a Request to the Audience



Craig A. Long

- Chief Operating Officer of MyOnCallDoc
- Subject matter expert in the use of Telemedicine for practice efficiency and improved patient outcomes
- Member of the CTel Industry RoundTable
- Speaker and educator for the American Academy of Private Physicians
- Advisor for Telemedicine Magazine



Martin Kohn, MD, MS, FACEP, FACPE

- Attended MIT, Harvard Medical School, Stanford and NYU
- Board certified in Clinical Informatics
- Over 30 years of hospital-based practice and management experience
- Research work includes healthcare population analytics and the role of expert systems in the clinical decision process
- Dr. Kohn was the Chief Medical Scientist for Care Delivery Systems in IBM Research



Charlie Lougheed

- Cofounder and President of Explorys founded in 2009 as a spinoff from Cleveland Clinic
- By 2015, Explorys became the leader in healthcare big data and value-based-care analytics, spanning 26 healthcare networks, 317 thousand providers, 360 hospitals, and 50 million patients across the United States
- President and Chief Strategy Officer, IBM's Watson Health Explorys division



Mischa Dick, MS, MBA

- MS in Aeronautical Engineering from the Technical University of Munich, Germany
- MBA from the William E. Simon Graduate School of Business Administration at the University of Rochester
- Master Black Belt Trainer in Six Sigma techniques
- Master in Lean Manufacturing.
- Co-founder of Healthcare Excellence Institute (HEI)



PANEL DISCUSSION



QUESTIONS

