



Arthur Muratyan
Secretary General of ETHICS

# Enhancing the Professional Role of Compliance Officers

Asia Pacific Pharmaceutical Compliance and Best Practices Forum
Shanghai, Sept.18, 2014

## Compliance & Ethics Profession An Extraordinary Development

- Probably no other profession has developed more than Compliance and Ethics in the last 20 years:
  - In size
  - In background
  - In positioning and empowerment
  - In career perception
  - In recognition and expectations
- Unique situation majority of Compliance & Ethics professionals come from diverse origins and backgrounds to build a new profession.



## Is Compliance & Ethics a profession?

- Do we constitute a "Profession"?
- Do we meet all criteria for defining a profession?
  - "A profession arises when an occupation transforms itself through the development of formal qualifications, emergence of regulatory bodies, with powers to admit and discipline members and some degree of monopoly rights."



## Is Compliance & Ethics a profession?

- Or, a more elaborate definition given by L.D.BRANDEIS :
  - "A Profession is an occupation for which the necessary training is intellectual in character, involving knowledge and to some extent learning, as distinguished from mere skill.
  - It is an occupation which is pursued largely for others and not merely for one's self.
  - It is an occupation in which the amount of financial return is not the accepted measure of success."



## Be "Plugged In"

- Everything goes faster
- Yesterday/Beginning : well established rules
- Today : rapidly evolving rules
- Enormous amount of information to understand and "digest"
- Need for C P to be "aware" and able to explain and interpret new rules
- Fundamental tasks for Compliance and Ethics Professionals :
  - -identify most important risks/issues to which Regulators, Customers / Public, Investors may pay attention;
  - -try to address them as early as possible.



## Develop all your professional skills

- Initial focus on Technical skills
  - Strong knowledge of laws/regulatory practices perceived as the most important
  - Knowledge on Compliance Program
- More emphasis now on Soft Skills
  - Overly technical analysis insufficient
  - Need for leadership and communication skills
- Values rather than rules based tools
  - Not simply "check the box" exercises
  - Asking "Should we do this?" Instead of just "Do we have the right to do this?"
- Main tasks of C and E Professionals:
  - Educate/Inform/Convince
  - Be able to market the function



#### Be "Connected"

- For long time, difficulty to get benchmark information or referentials,
- Today, lot of professionals Diverse experiences and diverse trainings,
- Do not hesitate to create forum or professional societies for networking and exchange of best practices,including outside the Healthcare sector
- Take advantage of the diversity of professional backgrounds in our profession,
- Develop connections with Universities or Business Schools to help building training courses or curriculum offers.



#### Be Leaders and Drivers

- Many evolutions in our activities or organizations have often resulted from external authorities / regulators or self regulation bodies
- Be a leading voice :
  - initiate/participate to public debates
  - position papers of Trade Associations
  - recommendations/proposals
- Support developing self-regulation
- Development interactions with external stakeholders on key matters and new trends (e.g.: Transparency,...)
- Help our environment to be more prepared to listen



#### Conclusion

- The ethical approach within the Healthcare Sector must ensure balance between internal and external factors, regulatory and human, in order to support fair decision making process
- Such an approach becomes a key element of Companies sustainable development thus becomes a strategic asset for its sustainability and for building trust



## Ethics Historical Background

- 2008 Insead and J&J collaboration key leadership competencies
- 2009-10 European Compliance Officers meeting ad hoc 2-3 times per year, launched by few "pioneers" without any reference of benchmark
- 2010-11 Sciences Po / Seton Hall Law School collaboration core knowledge
- 2011 decision to create a legal entity (French non profitable association)
- 2012 ETHICS officially created as a legal entity in Paris



## Ethics Mission and key pillars

- Mission Statement:
  - ETHICS is a forum of Ethics and Compliance individuals committed to:
    - developing and enhancing the highest professional standards in the Healthcare Sector;
    - contributing to the development of individuals and the success of Ethics and Compliance organizations.
- Ethics' 4 pillars:
  - Think Tank
  - Networking/sharing of best practices
  - Education and professional development
  - Communication
- Within ETHICS:
  - mix of experience
  - mix of professionals active in different parts of the world
  - mix of company size (large and small companies)



#### Where is Ethics now?

- Around 60 members / National or regional chapters under development
- Ethics members are key players in seminars and training programmes
- Ethics Key Activities:
  - Compliance & Ethics Professionals Core Competency Model
  - Education platform under development
    - Compliance & Ethics Training and Education materials / Best Practices Sharing
    - Tools to raise business ethics awareness
  - Continuing education / Educational partnership with Universities and Schools
  - Conferences on Compliance and Ethics related matters, through sponsorship or partnership.
  - Webinars, educational web based resources, articles...



### How to Get in Touch

- Via our website: www.ethicspros.com
- Email to me: <u>Arthur.Muratyan@gmail.com</u>
- Email to: <a href="mailto:EthicsPros@gmail.com">EthicsPros@gmail.com</a>