

Promoting Medical Group IT through Pay for Performance

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The Perspectives

Purchasers - David Hopkins, PBGH

Health Plans – Gary Koehler, Blue Shield

**Medical Groups – Doug Allen, MD,
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The P4P Context

- **Pay for Performance (P4P) rewards physician groups for performance**
- **6 HMOs participating**
- **Focus on the delegated model**
- **Commercial HMO enrollees**
- **Clinical, patient satisfaction – & IT?**



The P4P IT Debate

- **Isn't IT part of producing the clinical data? Yes, but.....**
- **Is adequate encounter data a bonus item or entry requirement?**
- **How much is IT worth?**
- **How high do we set the bar?**

The Final Decisions About IT and P4P

- **Encounter data threshold is an entry requirement – 2.7 pmpy?**
- **IT is important to promote**
- **IT will be 10% of the P4P score**
- **IT requirements should be fair but get harder over time**



IT Measure Criteria

- **Meaningful**
- **Measurable**
- **Represent high value uses of IT in the clinical setting**
- **Supports physicians in delivering high quality care**
- **Evidence-based**
- **“Menu” approach**

IT Measure Requirements

Group demonstrates capabilities in either or both of two key domains:

- 1.** Clinical data set integration (group level)
 - any two of encounter, lab results, prescriptions, inpatient or ER, radiology
- 2.** Clinical decision support (point of care)



IT Measure Examples

Domain 1

1. GROUP LEVEL DATA INTEGRATION

- **Electronic disease registry**
- **Internally-generated electronic HEDIS measures using lab results**
- **Care reminder lists sent to physicians**



IT Measure Examples Domain 2

2. CLINICAL DECISION SUPPORT


- **On-line lab result access for PCPs**
- **E-prescribing by PCPs**
- **Automatic drug-drug interaction check**
- **PCP electronic access to clinical notes of other physicians**
- **Electronic care reminders accessed by physicians**



IT Measure Current Capabilities

Based on 2001 study of medical group infrastructure by Shortell, et al. (188 CA groups represented)

- 73% report having electronic data from at least 2 categories
- 50%(approx.) report creating disease registries (not necessarily using >1 data set)
- 13% report having an EMR
- 27% report using the Internet to communicate with chronic patients



IT Scoring Options

Total = 10%

THE DARWINIANS

- Year 1: Any activity either domain = 5%
- Year 2: One activity must be Domain 2

THE SOCIAL DEMOCRATS

- Year 1: Any activity either domain = 10%
- Year 2: Any activity either domain = 5%
- Year 3: One activity must be Domain 2



IT Measure Current Questions

- **Is this the right set of menu options?**
- **How high to set the bar?**
 - In Year 1? In Years 2-3 and beyond?
- **How to document?**
- **How much to audit and by whom?**
- **Is there bias for med groups vs IPAs?**
- **Re encounter data, is 2.7 pmpy fair?**