A Ten Year Experience with EMR: Grossmont Family Medical Group

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- 1. Information about our office
  - a. Size of practice
    - i. 72 computers
    - ii. 8 providers
  - b. Website (www.gfmg.net)
  - c. FAX messages from website to office
  - d. experience with patient-MD e-mail
- 2. Making appointments
  - a. Requires telephone call
  - b. Web-based scheduling
    - i. Would require secure hosting of our EMR by our software provider at a cost
  - c. reminding patients of visit
    - i. installing software that links to the scheduling program
      - 1. patients able to cancel appointments
      - 2. office reviews responses early each morning
- 3. Seeing patients
  - a. Paper superbill
  - b. Unfulfilled electronic encounter form
    - i. Poor pull down ICD-9 code list non-intuitive abbreviations
    - ii. CPT codes would have to be pulled down
- 4. ordering lab
  - a. paper requests currently
  - b. electronic ordering from independent lab via "e-bridge"
  - c. electronic ordering through EMR
    - i. unfulfilled
    - ii. requires additional module
    - iii. would track tests ordered but not yet received
- 5. receiving lab and xray
  - a. our hospital
    - i. ten year trial to get an interface
    - ii. each information flow requires an interface
    - iii. hospital has three separate information interfaces
      - 1. they thought they had two
        - a. imaging text

- b. laboratory results
- c. pathology texts
- b. commercial lab
  - i. greater experience with interfaces nationally
  - ii. able to set up the lab interface with our EMR quickly
- 6. Billing and Collections
  - a. Initial DOS system with separate database than EMR (same company)
  - b. Upgrade to Windows
    - i. But all the demographics do not always update
    - ii. Complex posting
      - 1. not as efficient as stand alone billing system
      - 2. many glitches
  - c. billing "licenses"
    - i. annual fee for each person using a module
    - ii. having to pay limits how many people are allowed to bill or schedule
  - d. sending out statements
    - i. proprietary encryption of HCFA forms to Medicare carriers
      - 1. transaction or global fee to software carrier
      - 2. then to a web-based clearing house
      - 3. then to payor
    - ii. IPA statements
      - 1. currently paper based
      - 2. to continue with current billing module, would have a perbill fee + additional cost for softward
  - e. receiving payments
    - i. Medicare directly deposits funds into our bank account within 14d
    - ii. BUT, takes a long long time to post payments
      - 1. need to compare ease of posting between systems
        - a. can really eat up a lot of billing personnel hours that could be better spent in working on collections
- 7. Provider review of tests
  - a. Lab files
    - i. Generation of patient notification letters
  - b. Text imaging and lab data
  - c. Pending third data stream for Hospital text data
    - i. History and Physicals
    - ii. Discharge summaries
    - iii. Procedure notes
    - iv. Currently, these have to be scanned in
- 8. Provider review of outside medical information
  - a. Letters from consultants
  - b. Hospital text data
  - c. Paper sent to provider

- i. Provider dictates summary
- ii. Paper then scanned into chart
  - 1. then shredded
- 9. Vendor "lock-in"
  - a. E-billing of Medicare and other third parties
    - i. Proscribed encryption
      - 1. makes bills have to go to EMR software headquarters for de-encryption
      - 2. transaction fee charged by EMR software company
- 10. Office information system specialists
  - a. Employment of a network specialist
    - i. Hourly payment
    - ii. Contracted payment
    - iii. Current "to-do" list"
      - 1. work with hospital and EMR to get third data stream
      - 2. telephone reminder software installation
      - 3. electronic prescription transmission
      - 4. installation of new billing software program
      - 5. keeping viruses off our system
      - 6. constantly changing employees
        - a. adding and deleting access
      - 7. maintaining e-mail system
      - 8. system HIPAA compliance
      - 9. current EMR difficulties with electronic transmission to Medicare
      - 10. setting up receiving FAXes from consultatants
        - a. instead of printing from FAX, making a data file
        - b. transferring the file into the chart for review
  - b. medical records personnel
    - i. Director of Medical Records
      - 1. helpful position fulltime practitioners do not have the time
      - 2. arranging software upgrades
      - 3. interfaces directly with network specialist
      - 4. HIPAA compliance officer
      - 5.
  - c. referrals specialists
    - i. linkage with IPA for paperless referrals
    - ii. separate electronic system
- 11. Accounts payable
  - a. Paper bills received
  - b. Commercial accounting program no linkage to EMR

c. Electronic payroll