

Bridges to Excellence: Building a Sustainable Model for Quality & HIT

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**National Business
Coalition on Health**

Presentation Outline

- Who are Business and Health coalitions?
- What is the Value Based Purchasing agenda?
- What is the NBCH BTE Initiative?
- What is the relevance of RHIOs/HIEs to the coalition/employer community?
- Can BTE become a “sweet spot” for Business Coalition - HIE collaboration?

Who are Business and Health Coalitions?

- Started in late 1970s
- Expanded in 1980s, early 1990s, corresponding with rising employer costs
- Currently 80 coalitions, in 41 states
- 7,000 participating employers, 25 million lives

Common Mission

- To advance high quality, affordable health care
- With a community focus
- And through collective employer action

What is the Value Based Purchasing agenda?

A demand side strategy of:

- Standardized performance measurement
- Transparency and public reporting
- Payment reform
- Consumer activation/informed consumer choice

For the end goal of continuous quality improvement

Coalitions in Action: A Snapshot

- ***Quality Counts*** – The Alliance
- ***California P4P*** - Pacific Business Group on Health & Integrated Healthcare Assoc
- ***eValue8*** – New York Business Group on Health
- ***Save Lives, Save Dollars*** – Greater Detroit Area Health Council
- ***Smart Buy Alliance*** - Buyers Health Care Action Group

What is the NBCH BTE Initiative?

- National distribution network for coalition-led BTE efforts
- National NBCH - BTE licensing agreement
- Implementation sites: Colorado, Minnesota, Arkansas, Georgia
- NBCH provides technical assistance and the establishment of an ongoing learning network

What is the relevance of HIEs to the Coalition/Employer Community?

- Both have clear focus on health system reform at the community level.
- Some high level understanding that HIT infrastructure has potential to enable higher quality, greater efficiency and population care management. But where is the evidence?
- And will HIEs become a community based infrastructure to support the value based purchasing agenda of coalitions/employers?
- Unanswered questions- multi-stakeholder dialogue needed.

Can BTE become a “sweet spot” for Business Coalition-HIE collaboration?

- eHI partnership with BTE is a clear signal that VBP is on the agenda
- HIEs have potential to build a community database of clinical “money measures” not available through claims
- For the purpose of powering BTE’s performance-based payment and choice strategy
- Can we execute on the vision?

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