

A pair of black-rimmed glasses with clear lenses is positioned diagonally across the frame. The background is a light blue surface with various letters and symbols scattered across it, creating a textured, abstract effect. The text is overlaid on this background.

Aging in PA: Opportunities for Change

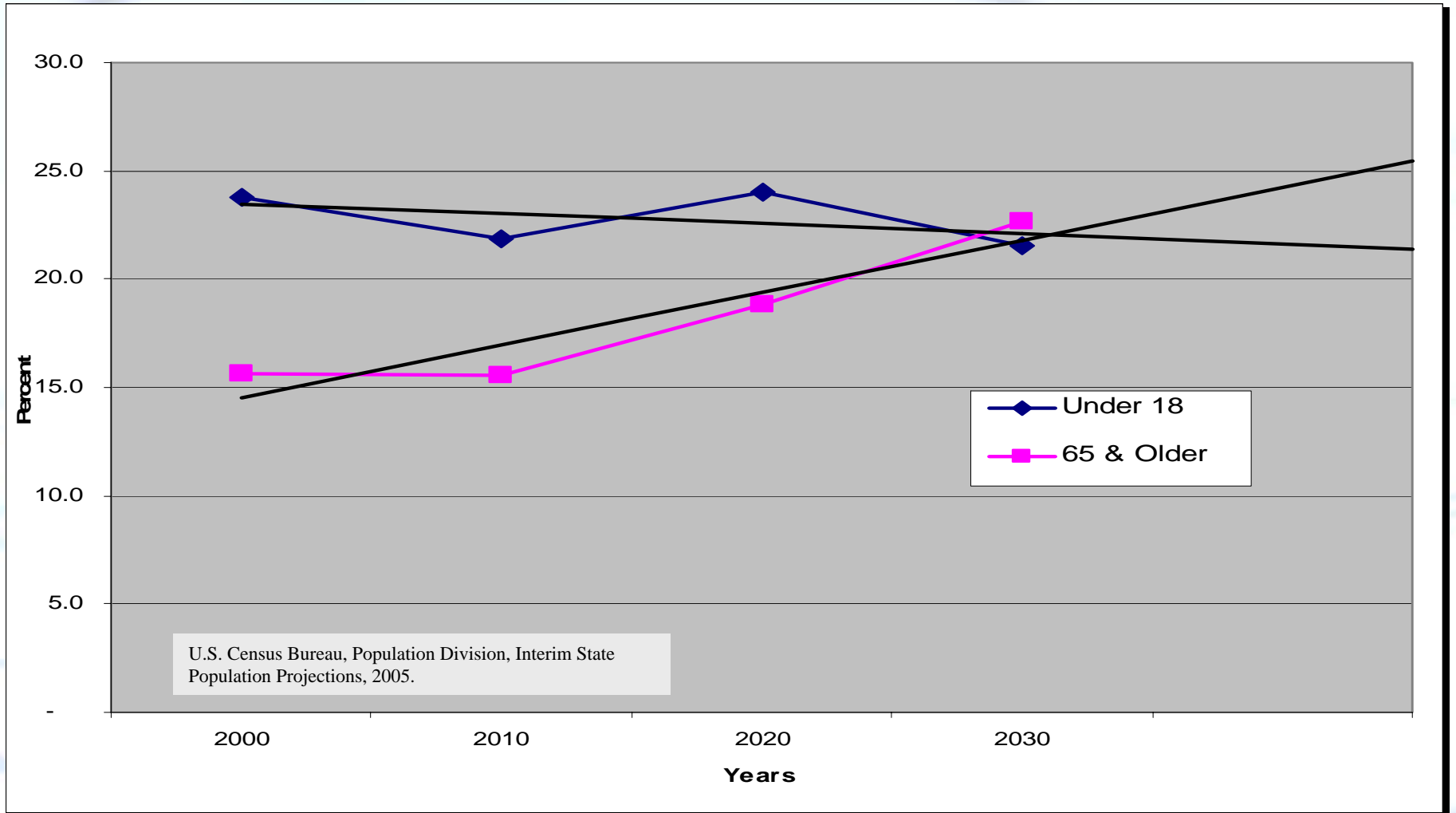
**Secretary Nora Dowd Eisenhower
Pennsylvania Department of Aging**

Demographic Trends

2010 – 2020

- **Huge increases in 60 – 80 year-old group (boomers)**
- **By 2020, the 60+ population will be 1/3 larger than today – 3.3 versus 2.5 million.**
- **Significant decreases in younger groups**

Percent of Pennsylvania Population Under Age 18 & Age 65+ 2000 - 2030



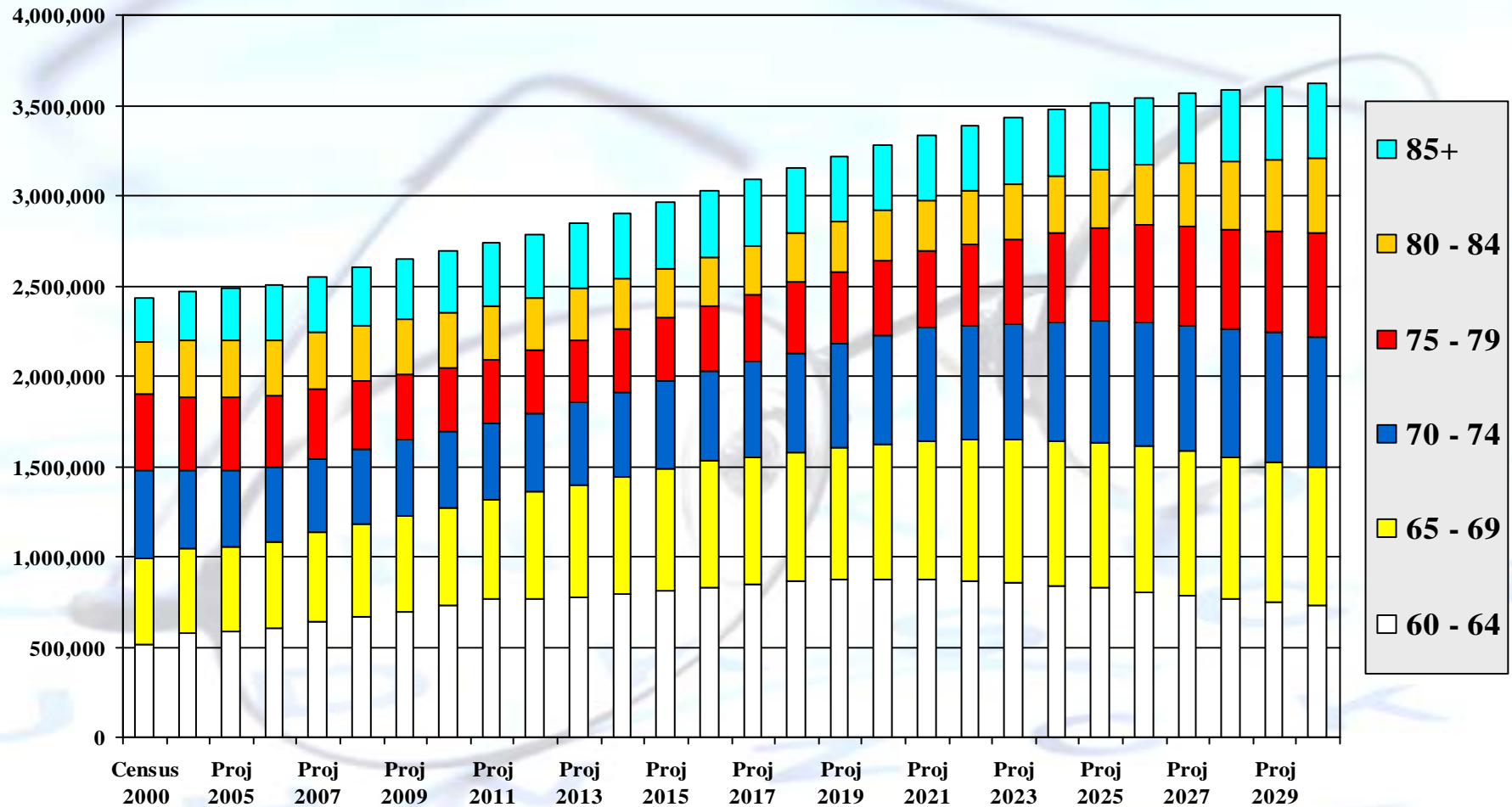
Percent of Older Population in Each Age Group

	Census	Projection	Projection
Age	2000	2010	2020
60-69	8.1%	10.1%	12.7%
70-79	7.4%	6.1%	8.0%
80+	4.3%	5.1%	5.0%
Total	19.8%	21.4%	25.6%

U.S. Census Bureau, Population Division, Interim State Population Projections PA, 2005.

Projections of 60+ age groups

2000-2030



Besides the Numbers

*Why the boomers are going
to change everything about
aging as we know it*

Boomers Have *Always* Changed Everything

- **Will Continue To Do So**
- **“60 ain’t what it used to be!”**
 - A key theme
 - Even more true over the next decade, as majority of boomers pass age 60
- **Lifestage Analytic Matrix™**

Boomer Values

- **Boomers have a very different mindset & value structure from “seniors” as we know them**

WWII/Post-War Values Mindset

- **“Don’t make waves”**
- **“Fit in – don’t stand out”**
- **No Surprises!**
- **“Follow the Rules”**

Boomers Values Mindset

- **Do What's "Right" (embrace causes)**
- **Do What Feels Good**
- **Challenge Institutions & "Authority"**
- **Don't just "Follow the Rules"**

Why are they so different?

- Same country**
- Same culture**
- Not that far apart in time**

***Because different cohorts have
different defining moments***

U.S. Cohorts: 1930 - 2006

Birth Year:

1910 1920 1930 1940 1950 1960 1970 1980 1990

Depression
(1912 - 21)

WW II
(1922 - 27)

Post-War
(1928 - 45)

Boomer I
(1946 - 54)

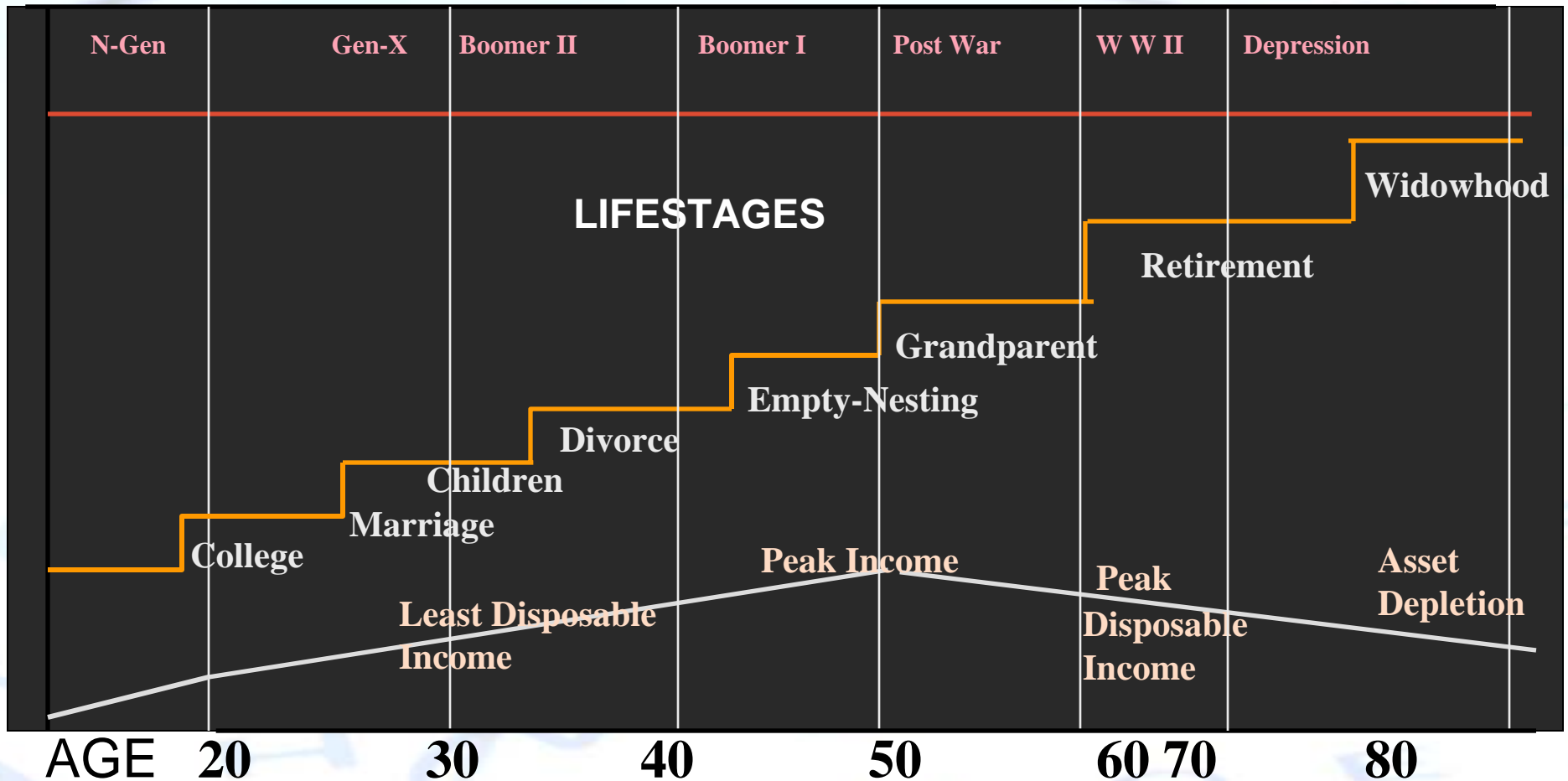
Gen X
(1966 - 77)

N-Gen
(1978 - ?)

Boomer II
(1955 - 65)

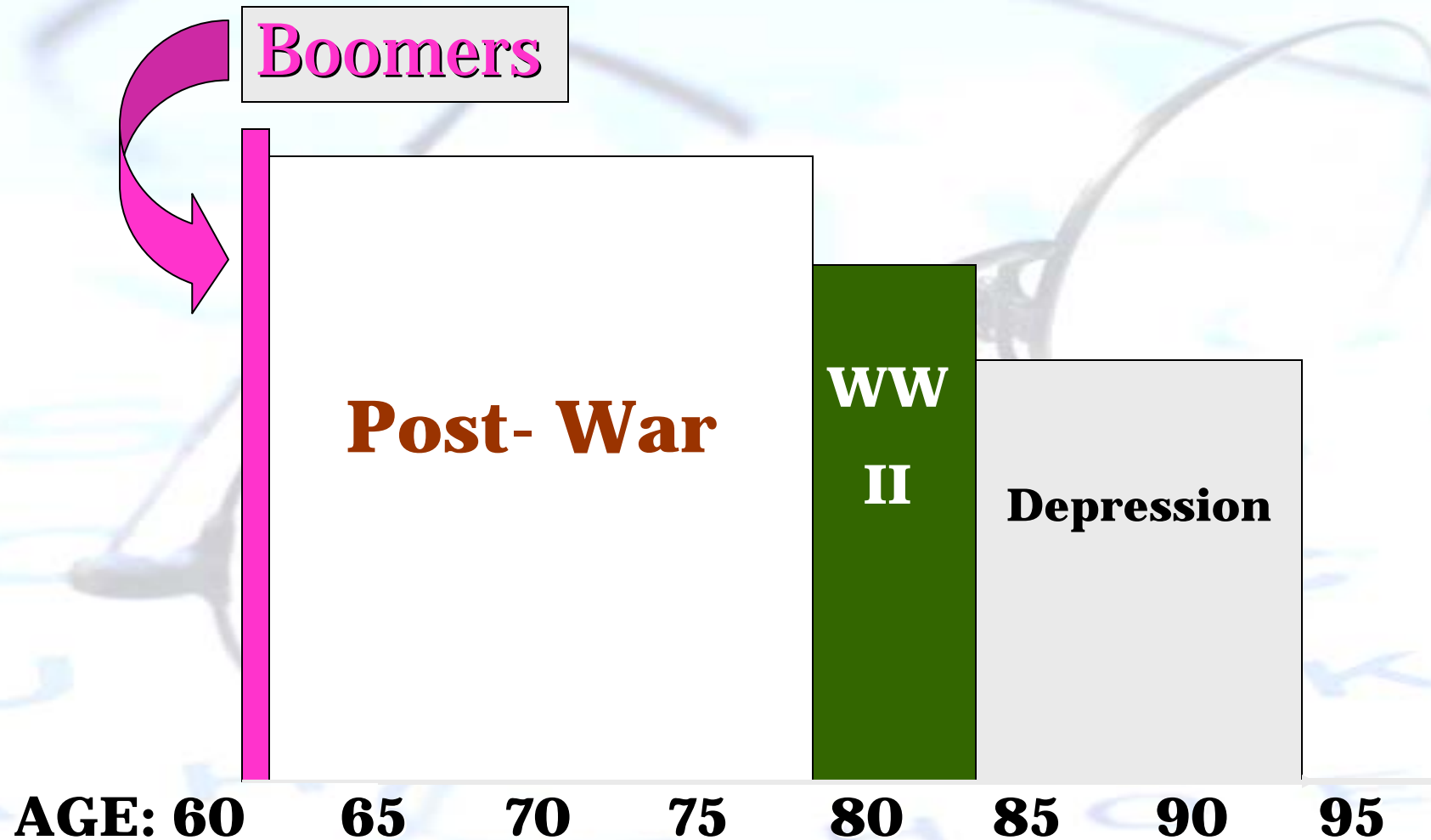
Cohort Years (@ 18) :	1930	1940	1950	1960	1970	1980	1990
Age in 2006:	94 - 85	84 - 79	78 - 61	60 - 51	50 - 40	39 - 29	28 - 18
% US adult Pop.	4%	6%	21%	14%	22%	19%	14% ²

Lifestage Analytic Matrix

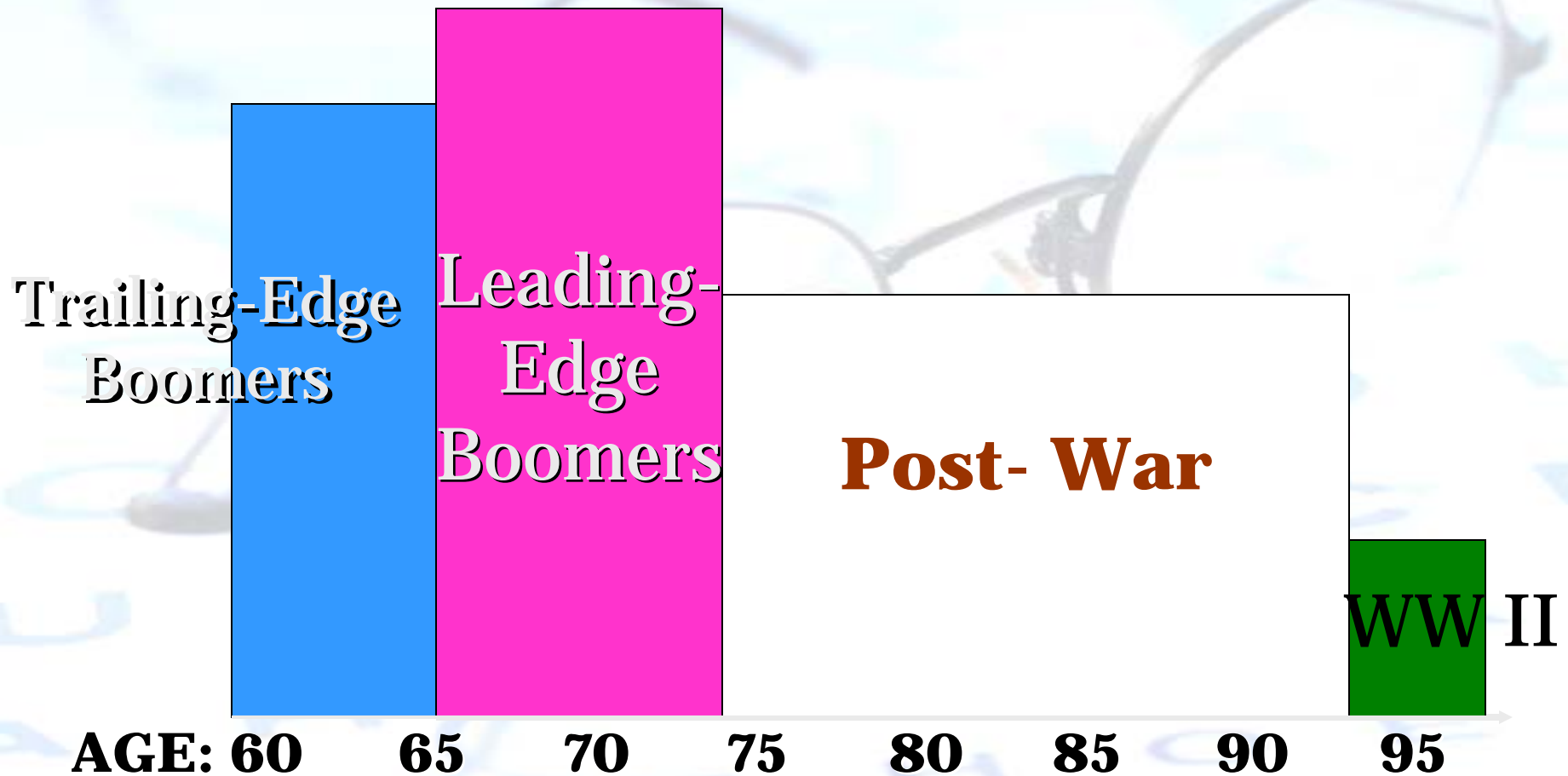


Source: Defining Markets, Defining Moments, Meredith & Schewe

60+ Age Cohorts: 2006



60+ Age Cohorts: 2020



Conclusion: *You Can't Focus on an Age*

- **In constant flux**
- **“Cohort Metabolism”:**
 - **New cohorts being added at younger end of spectrum**
 - **Old cohorts being depleted at older end**

Huge Increase in 'Frail Elderly'

- **55% increase in 85+ demographic happening NOW!**
- **Major pressure on services**
- **More than Aging**
 - **Public Health Preparedness**
 - **Agriculture**
 - **Parks & Recreation; Fish & Game**
 - **Housing / Health Care /Workforce**
 - **Transportation**
 - **Education**

Short Term: Good News

Big growth until 2010 (+28 %) in the number of workers at maximum earnings ages (50 – 62)

- **Implication: strong income tax receipts until the boomers start to retire**

Bad News: Boomer Retirement

- **Once boomers start to retire**
 - **Income tax receipts down sharply**
 - **Pressure on pension funds (public & private)**
- **Fewer people available in the workforce**
 - **Smaller number of workers supporting much larger number of elders**
 - **Major implications for health care & housing**
 - **Tax breaks for elderly will become very costly**

Shortage of Health Care Providers

- RN shortage to grow to 12% by 2010
 - By 2020, a shortage of 1 million nurses, nationally
- Higher demand for doctors (per 1000 population)
 - 2.8 in 2000 → 3.1 in 2020
- Increased demand for pharmacists
 - Expected shortfall of 157,000 by 2020

Health Care for Older Adults

- **80% of 65+ have one chronic disease; 50% have two**
- **32% of physician care hours on 65+**
 - **39% by 2020**
 - **5% of seniors will experience macular degeneration – need for programs for visually impaired**
 - **35% will fall & break a bone**
 - **Most likely to suffer from depression**
 - **Rising incidence of HIV**

So what are we doing in PA?

- **PA 2020 Vision**

- **Prescription for Pennsylvania**

PA “2020 Vision”

Executive Order 2006-04:

June 16 2006

- **Assess challenges & opportunities**
 - Analyze projected PA demographic/psychographic shifts from 2006-2020

- **Develop Agency Response Plan**
 - Determine program & fiscal impact
 - Survey agencies under the governor’s jurisdiction

Step I: Survey

■ Surveyed Agencies

- To identified long-range planning efforts
- 72 entities surveyed
 - 37 cabinet-level agencies
 - 45 other agencies & stakeholder groups

■ 37 responses received

- 17 cabinet level
- 20 others

Conclusion: Need Long-Range Planning

■ 17 Cabinet-level responses

- 7 had a plan
- 6 developing plans
- 4 had no plan
- Most short-term (3 – 5 yrs)

■ 20 other agency responses

- 1 had a plan
- 12 developing plan
- 7 had no plan

Data Driven Response

- 1. Each agency selected three trends that most affect their area of responsibility**
- 2. Determined what they should be doing NOW to prepare = Agency Response Plan**
- 3. PDA compiling a final report for the governor due out this summer**

2020 Next Steps

1. Report due to Governor July 2007

- Crosscutting themes heard from other agencies:

Technology

Workforce

Public Education

Long-Term Living

2. Form Stakeholder Partnerships

- The Commonwealth cannot do this alone

Prescription for Pennsylvania

- **Provide access to affordable, quality health care for all Pennsylvanians**
- **Improve the quality of care available in the state**
- **Bring health care costs under control for employers and employees**

Why?

- Every year, Pennsylvania businesses, consumers and taxpayers pay at least \$7.6 billion for unnecessary and avoidable health care costs.

Prescription for Pennsylvania

Four Dimensions:

- Affordability
- Access
- Quality
- Cost

Affordability

Cover All Pennsylvanians (CAP)

- Offer affordable basic health coverage to small businesses and the uninsured through the private insurance market

Access

- Help health care providers to practice to the fullest extent of their training and skills
- Promote incentives for health care providers who offer services in the evenings and on weekends, reducing unnecessary ER visits

Quality

- Increase accountability of consumers, hospitals and other care providers
- Improve patient safety by eliminating hospital-acquired infections and targeting avoidable medical errors
- Use nationally proven model for managing chronic conditions
- Reward wellness, include consumer incentives

Cost

Driving Down Costs: Some Examples

- Bring down the cost of health insurance coverage (CAP) for individuals and small businesses
- Require state of the art patient safety and electronic health records
- Promote wellness and stop paying for unnecessary or ineffective medical services

Summary

- **Information sounds challenging**
- **Huge Opportunity**
 - **We know what's coming (not a surprise)**
 - **Mandate to think ahead (for a change)**
- **Keep 'em healthy**