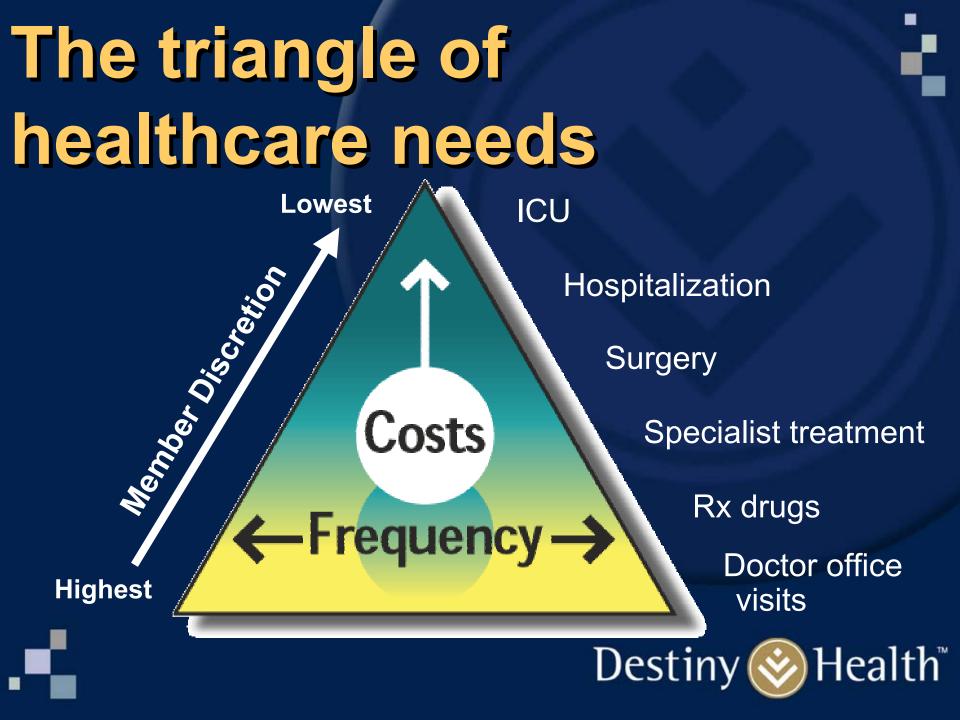
Destiny (♦) Health[™]





The Destiny Model

Comprehensive Insurance & Member Advocacy High-deductible coverage Hospital and Surgery Rider Chronic Medication Rider

Destiny

Member incentives

Personal Medical Fund

Health

The Destiny Health Vitality Program

Health and Wellness Guidelines

Vitality Points

Vitality Rewar ds Vitality Status



Destiny Health: Changing Behavior

- 40% take a more active role in well-being and physical activity
- 18% reduced number of doctor visits by using nurse line or audio library
- 44% asked pharmacist for lower cost Rx
- 34% improved preventive healthcare regimen

Strong Anecdotal Evidence of Success

Destiny 🤡 Health

Destiny Health Renewal Experience (mostly small group)

- Average Renewal Increase: 14.6%
 PMF Carryovers: 57% of members
- Average PMF Carryover:
- Renewals after carryover:
- Overall lapse rate to date:

\$310 5.8% 3.6%

A More Sustainable Solution

Destiny 🛞 Health