NPI Update
Are Stakeholders Prepared?

Results from the WEDI Survey Conducted in January 2007

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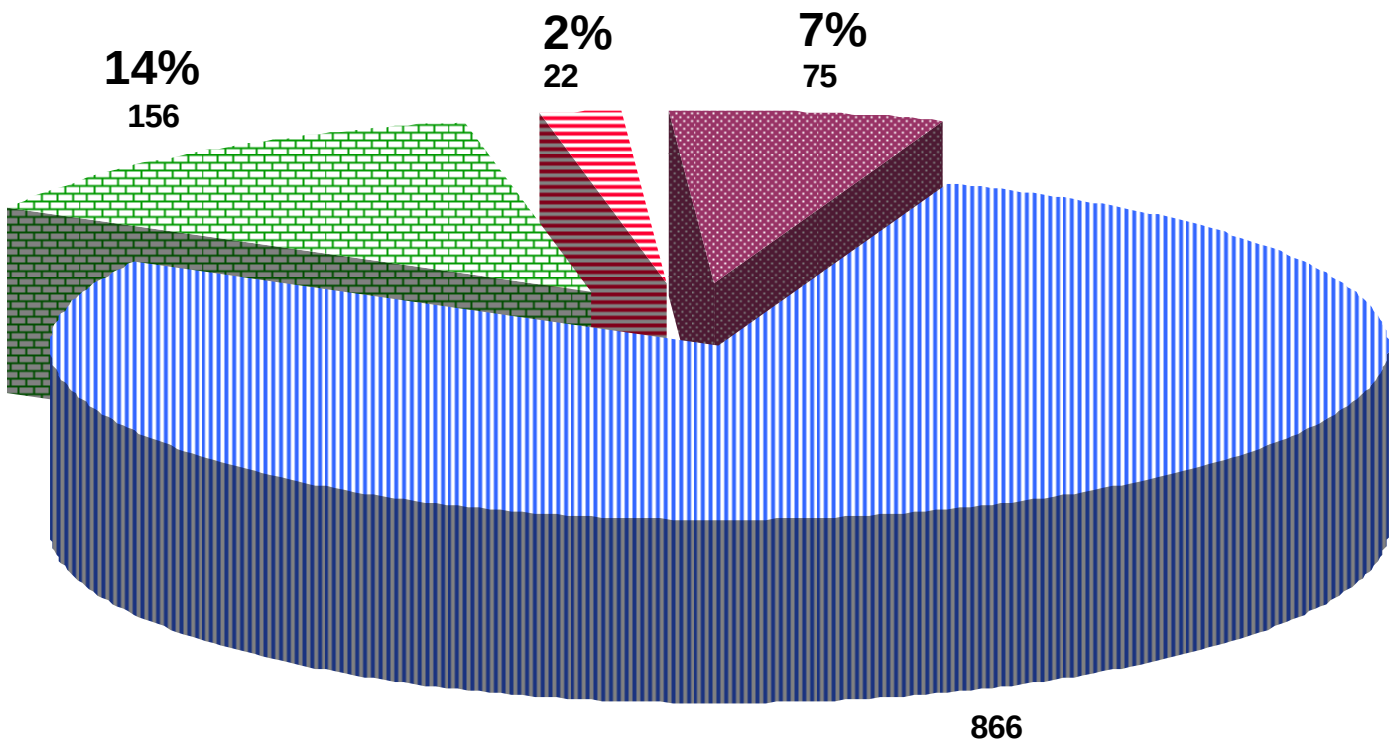
Chair, WEDI
Director of EDI, Intermountain Healthcare
Accounts Receivable Management
March 8, 2007

Survey Demographics

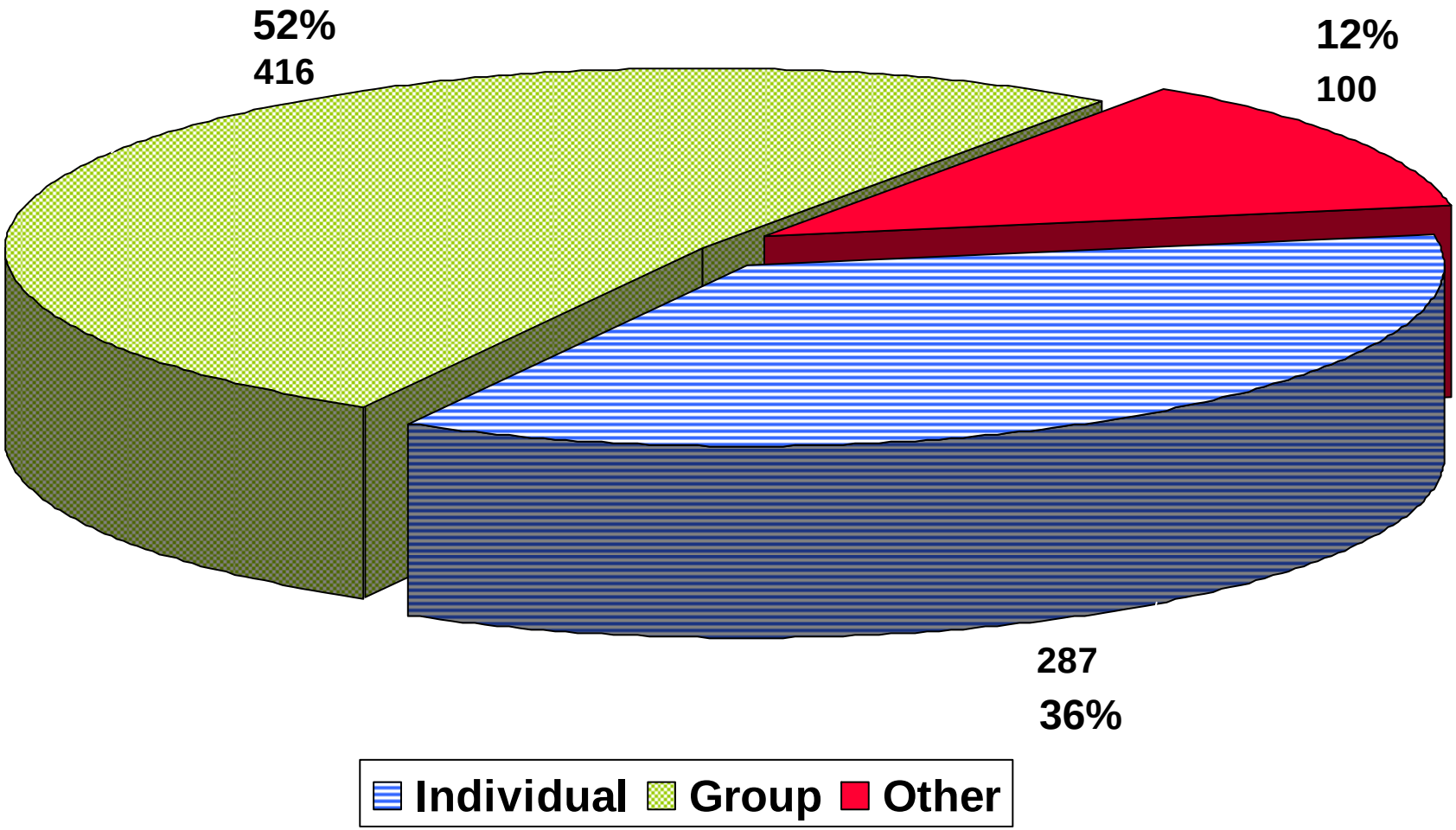
Respondent Categories



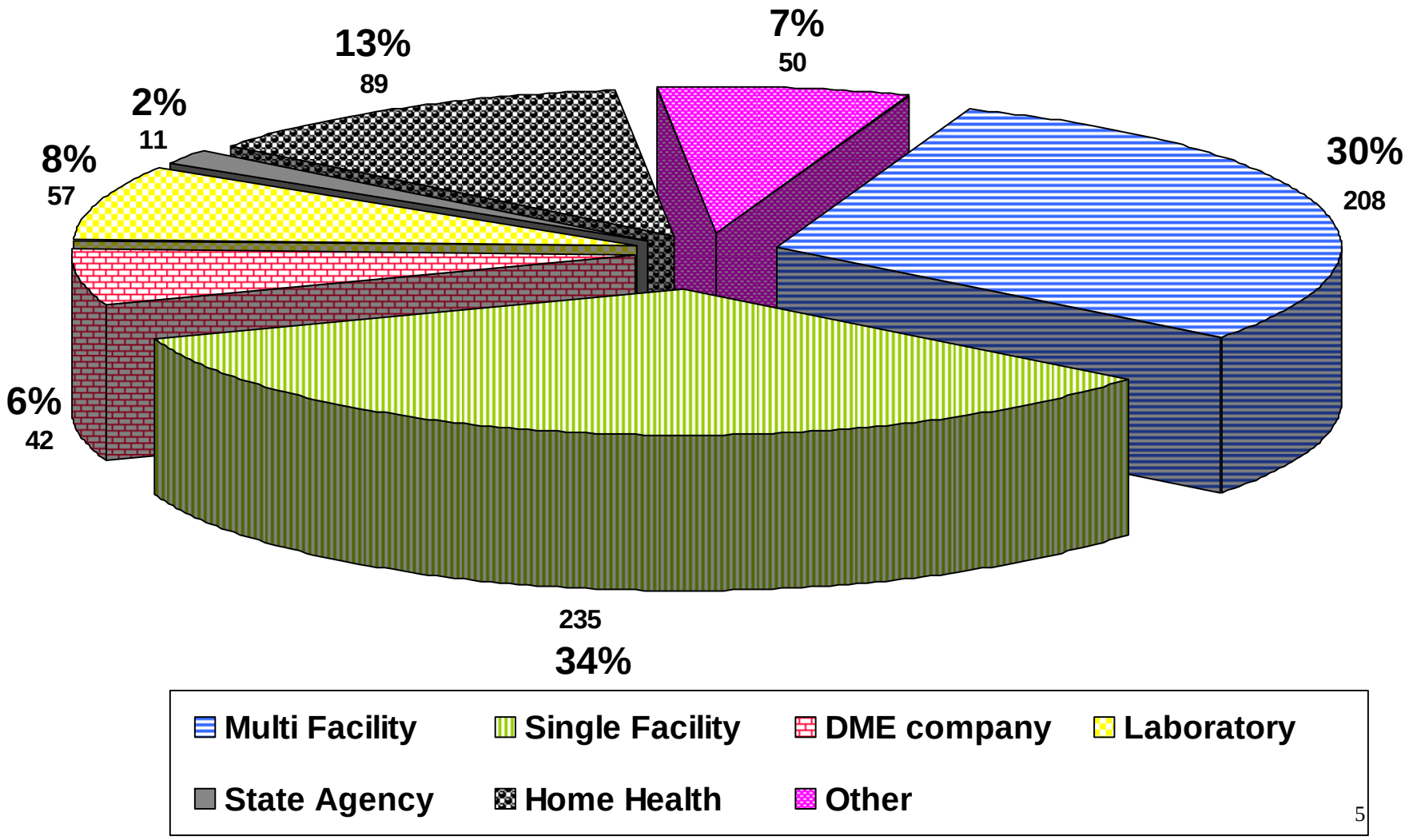
Total Respondents = 1,119

Providers | Health Plans | Clearinghouses | Vendors

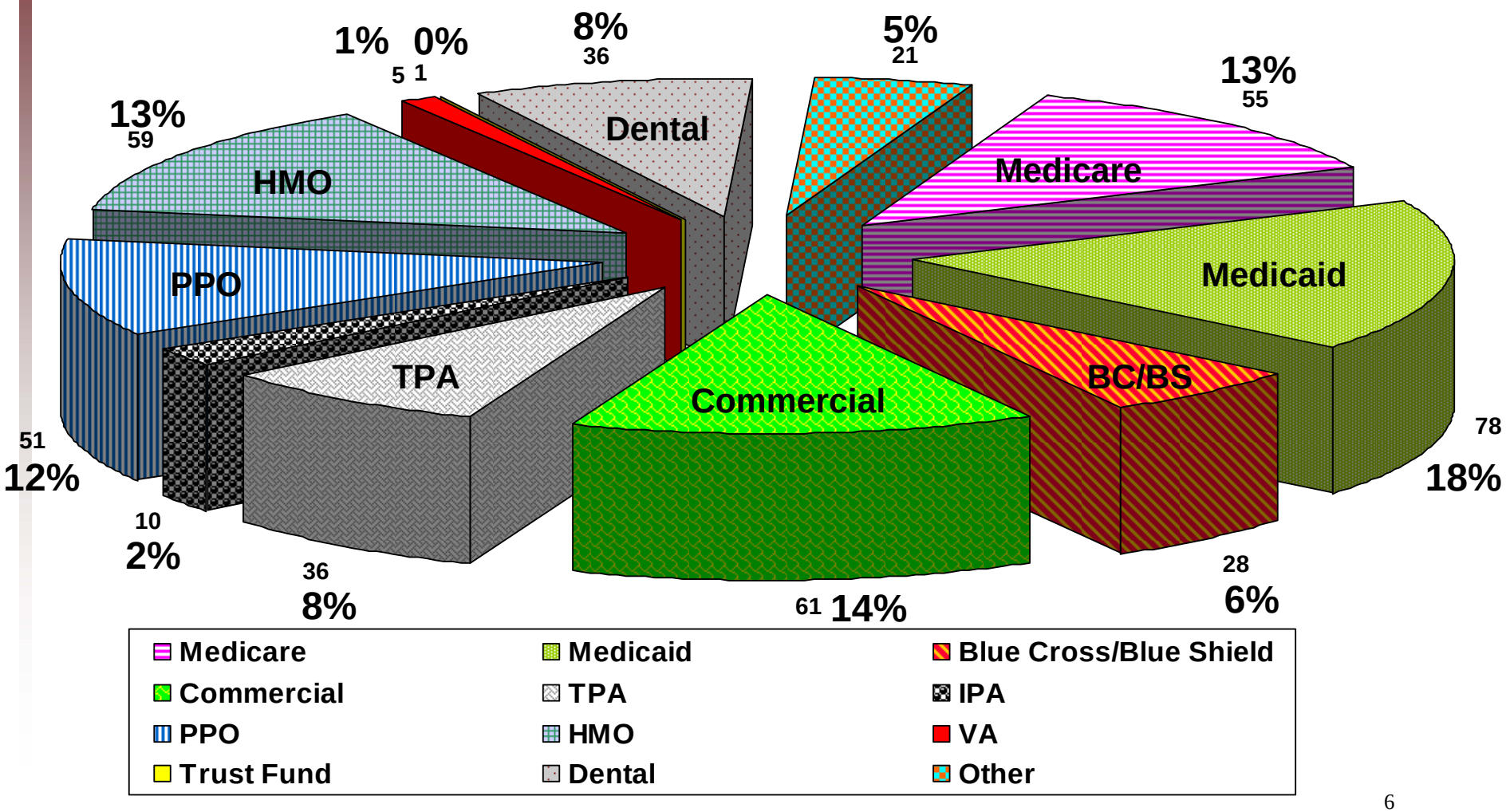
Professional Provider Respondent Types



Institutional Provider Respondent Types

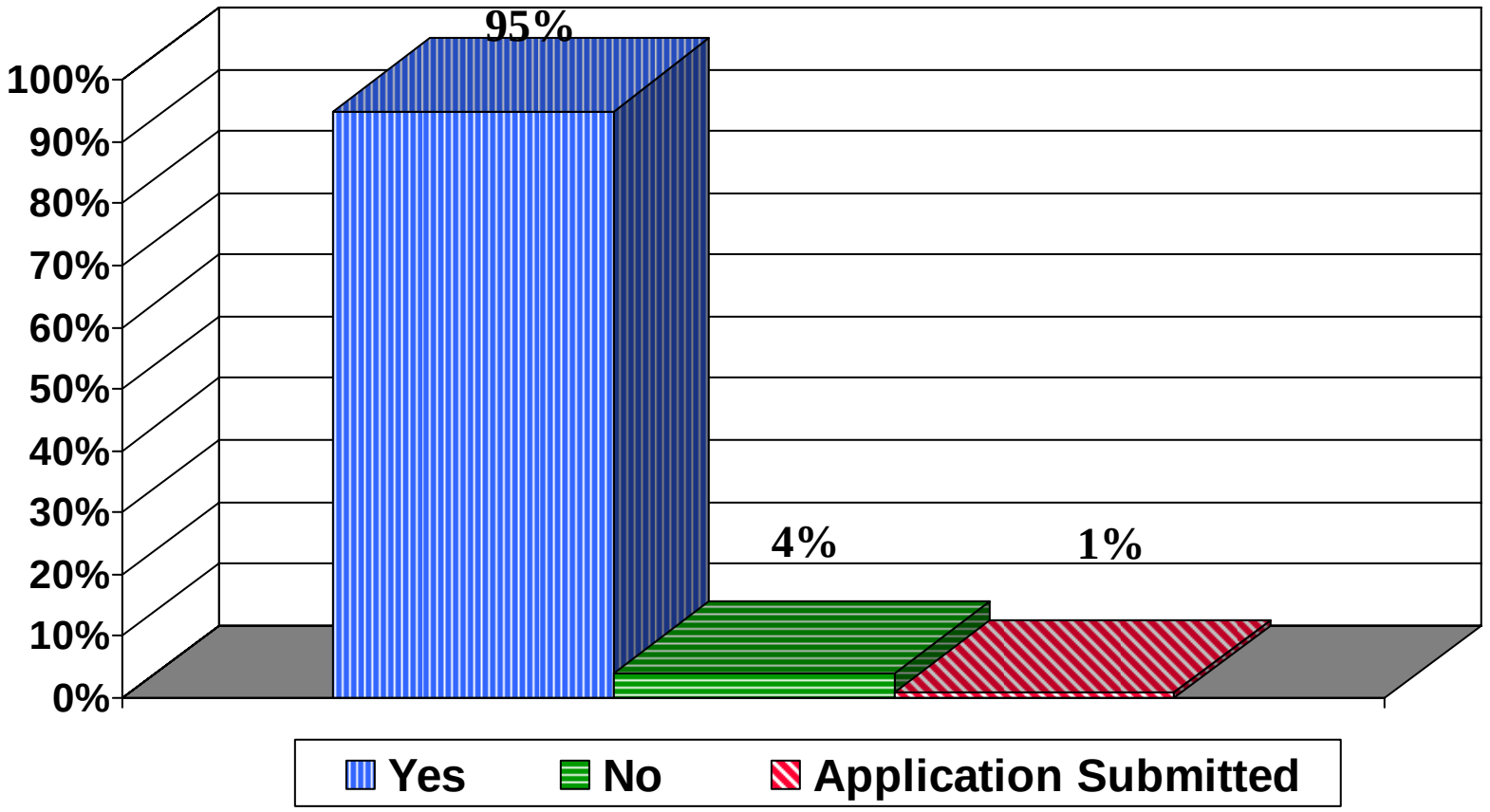


Health Plan Respondent Types

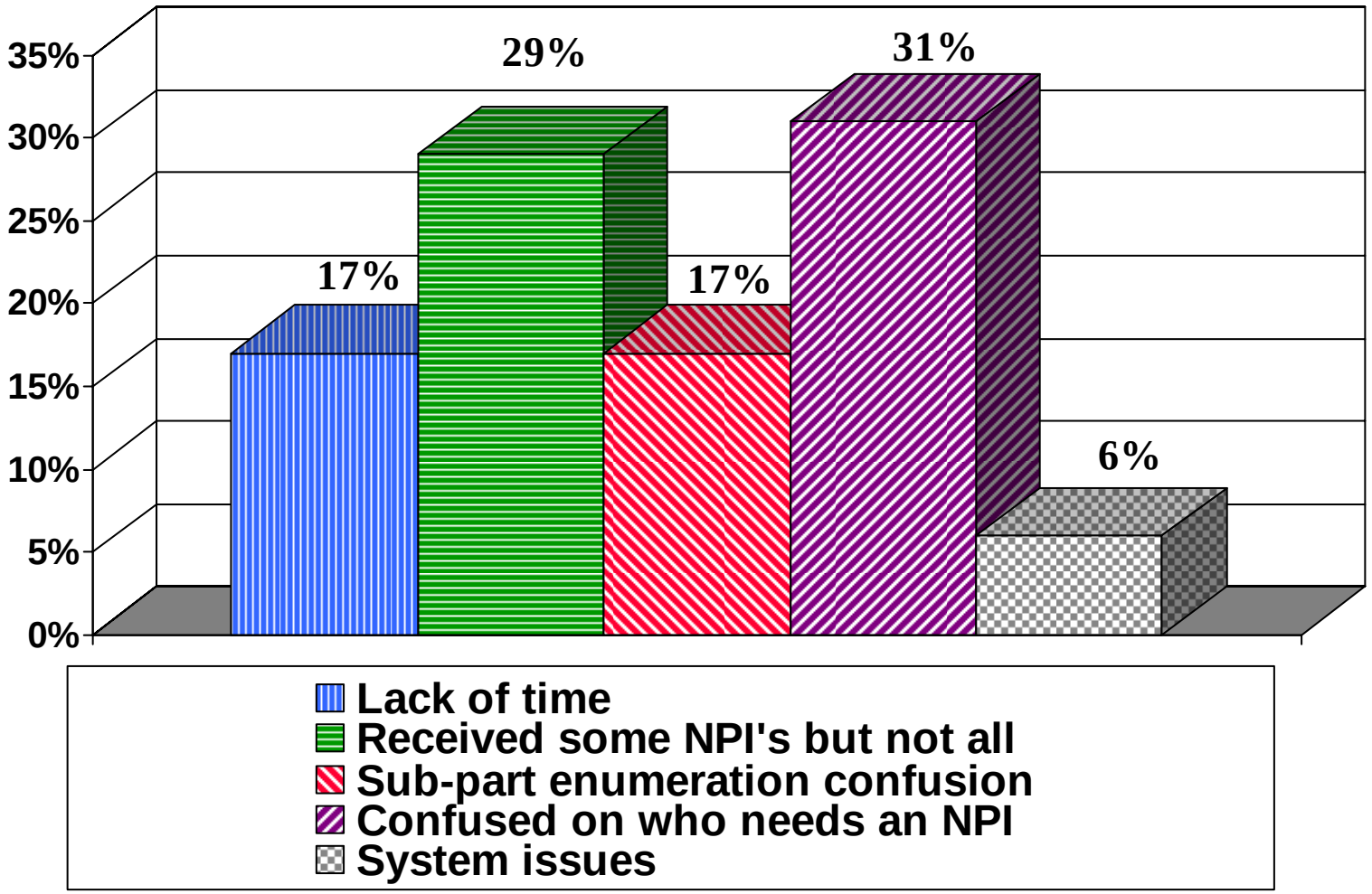


Provider Responses

Have you obtained your NPI(s) from NPPES?
Providers

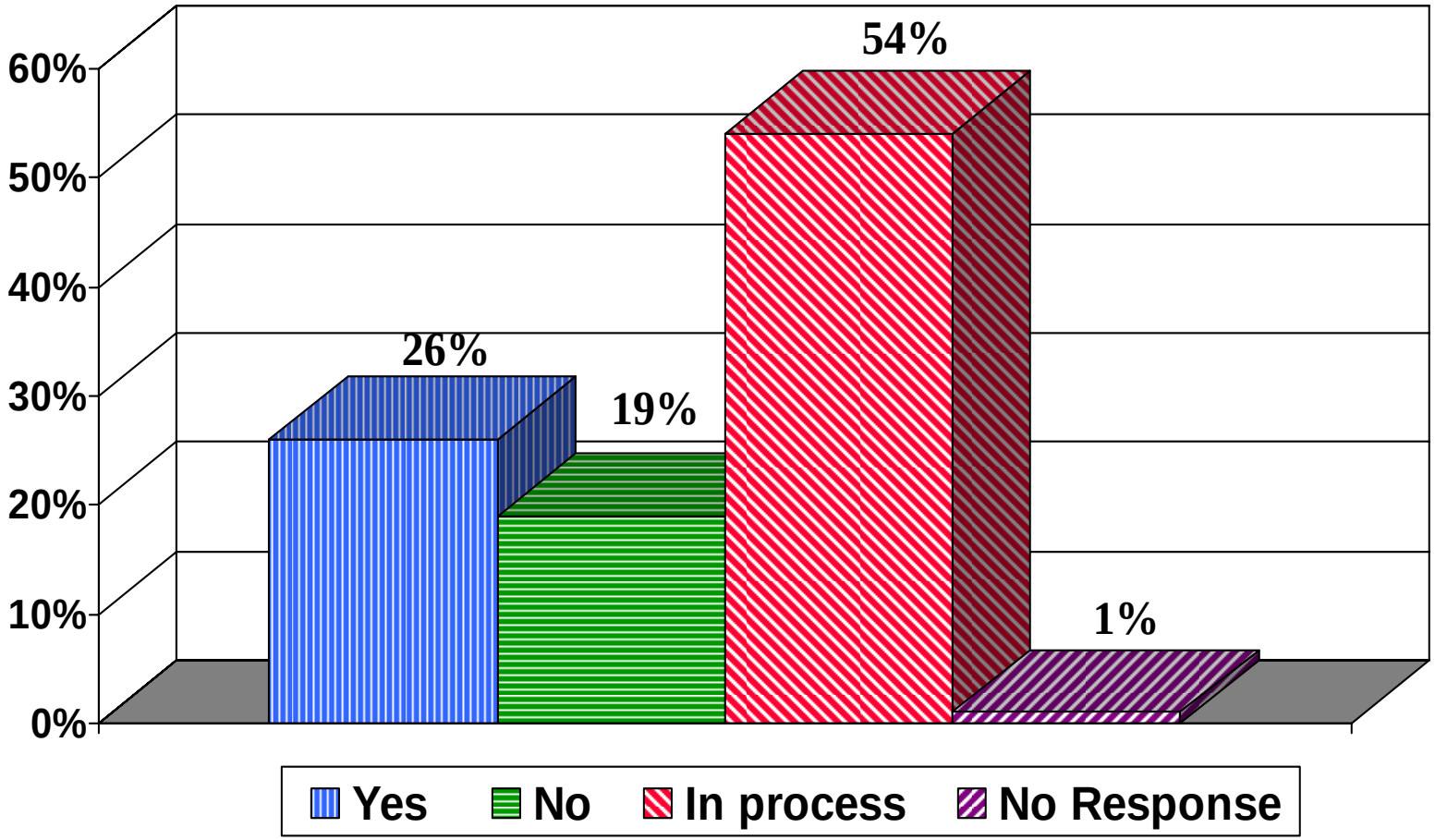


If you do not have your NPI, what is preventing you from obtaining your NPI? Providers



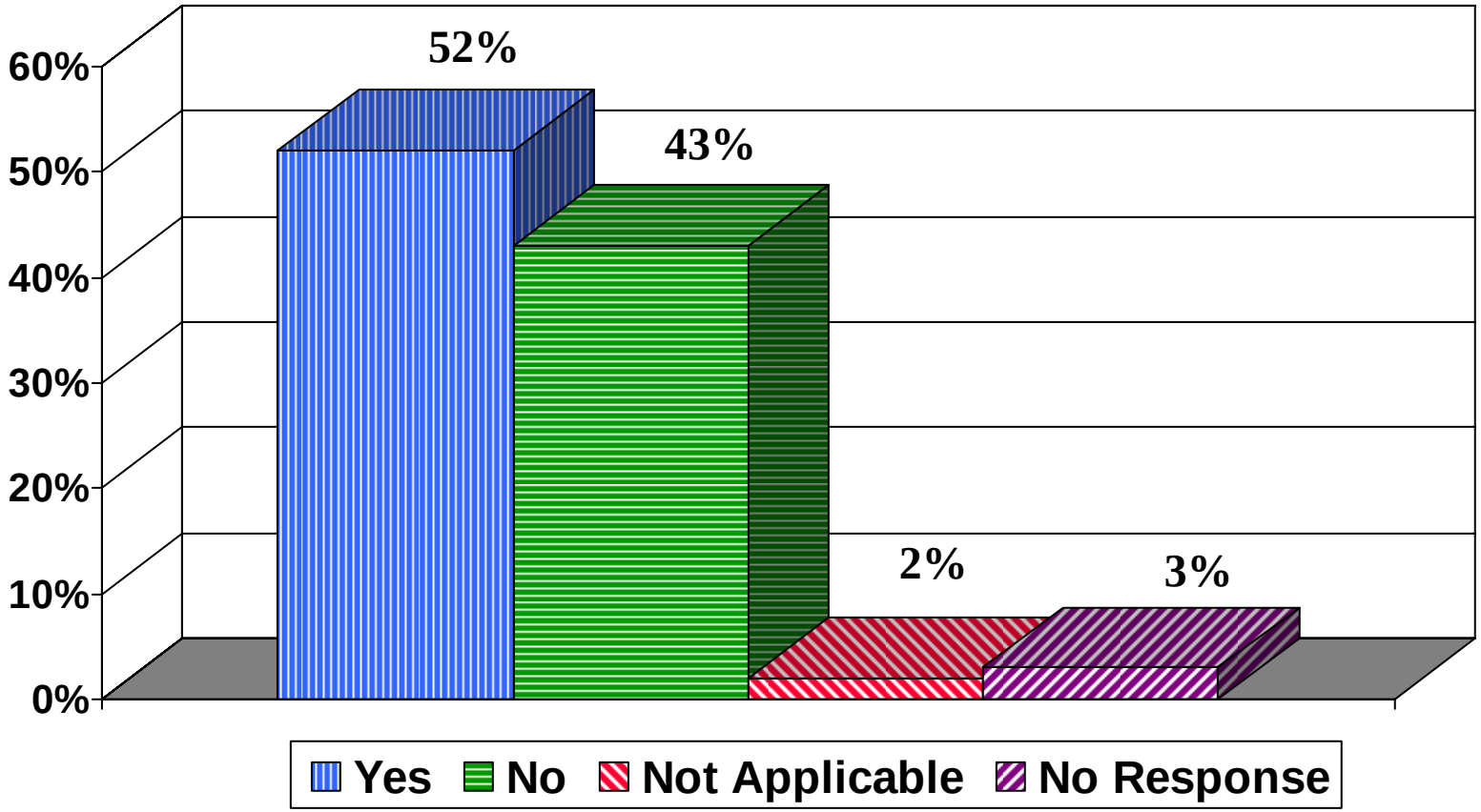
Have you communicated your NPI(s) to your Payers and Trading Partners?

Providers



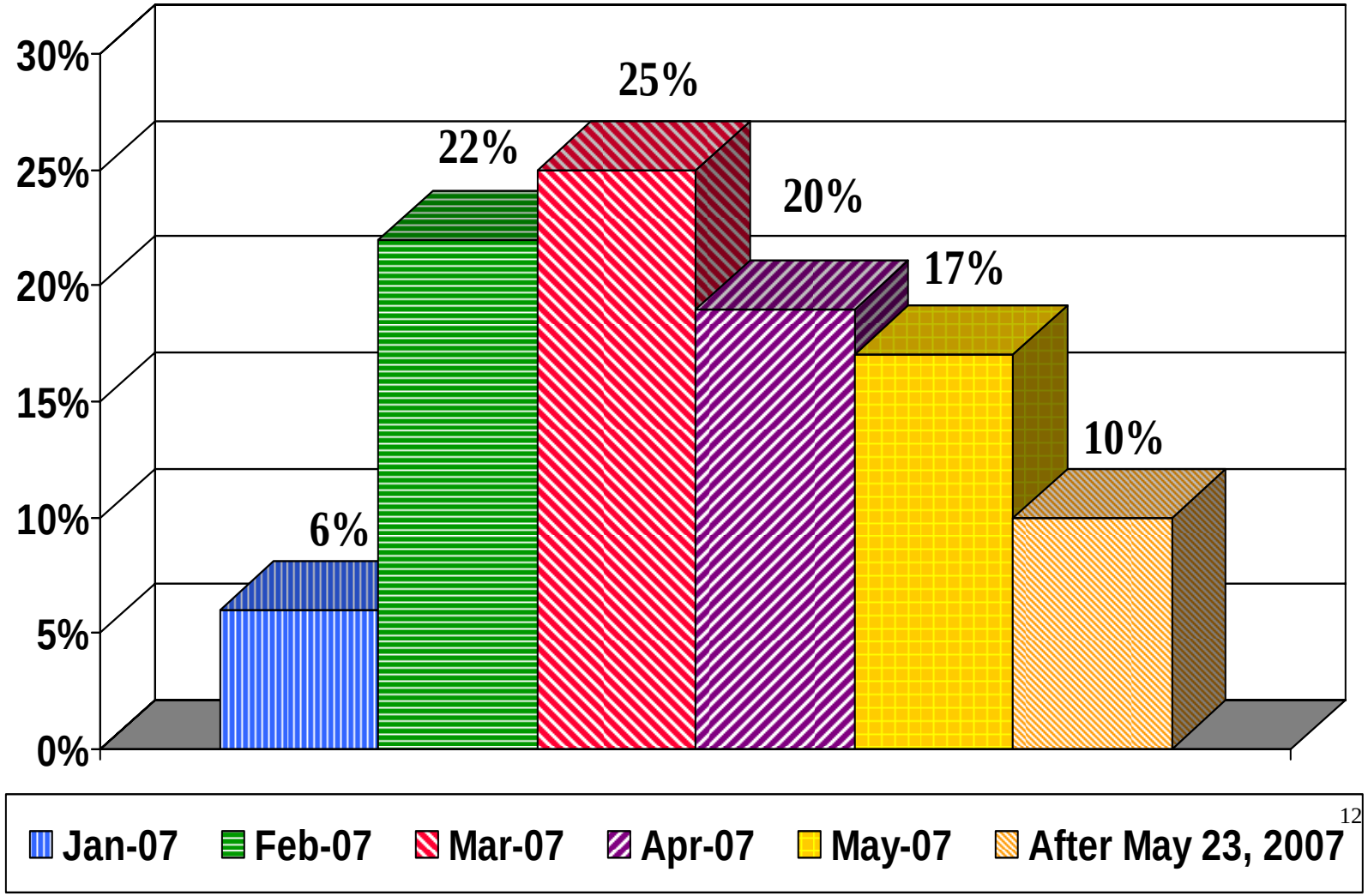
Can your billing system generate electronic claims in the HIPAA standard format that contain the Billing Provider's NPI and all accompanying data required to support the NPI dual use strategy?

Providers



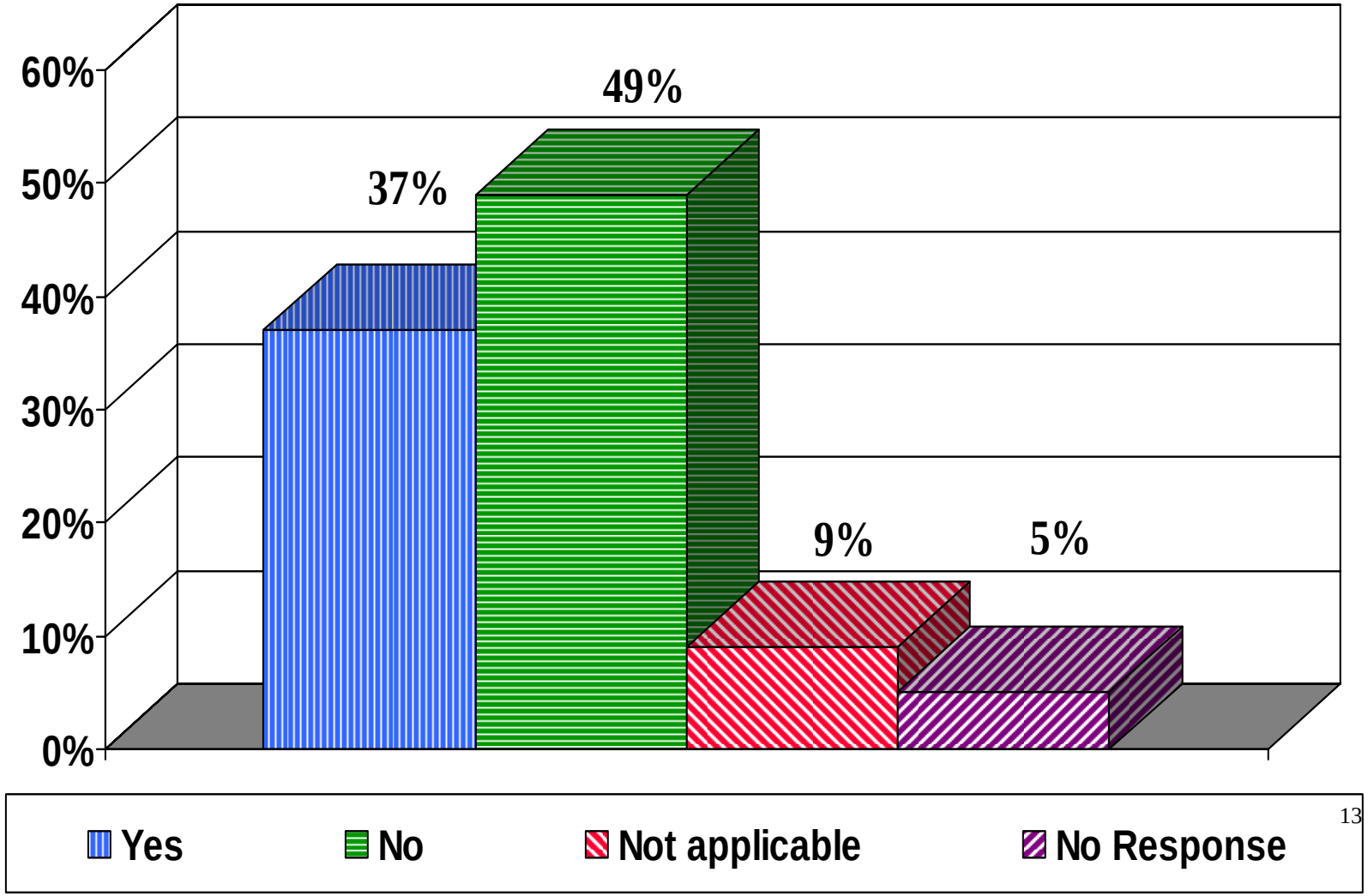
If you answered no to the previous question, when will your system be ready?

Providers



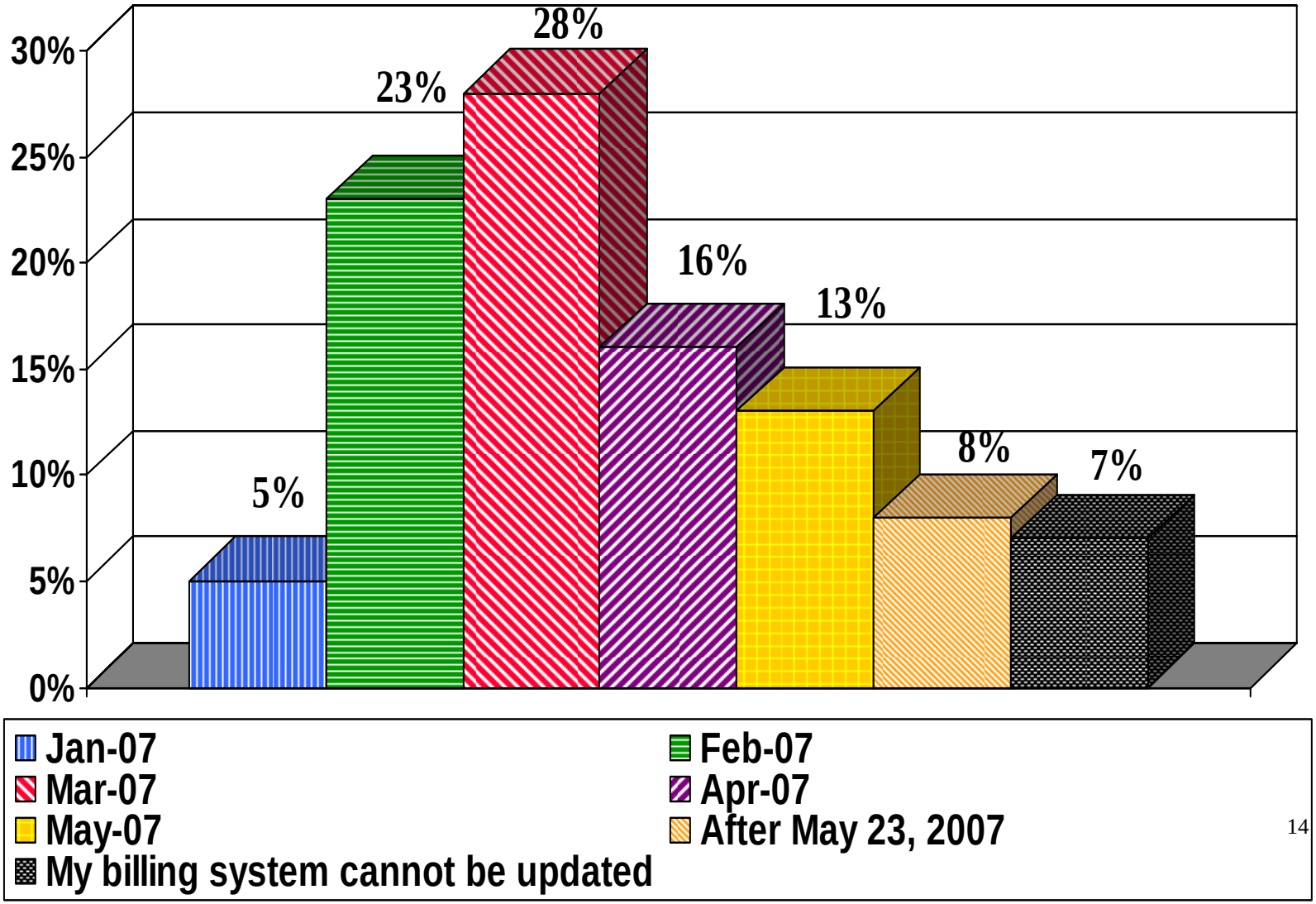
Can your billing system print paper claims using the new paper claim form for professional claims?

Providers



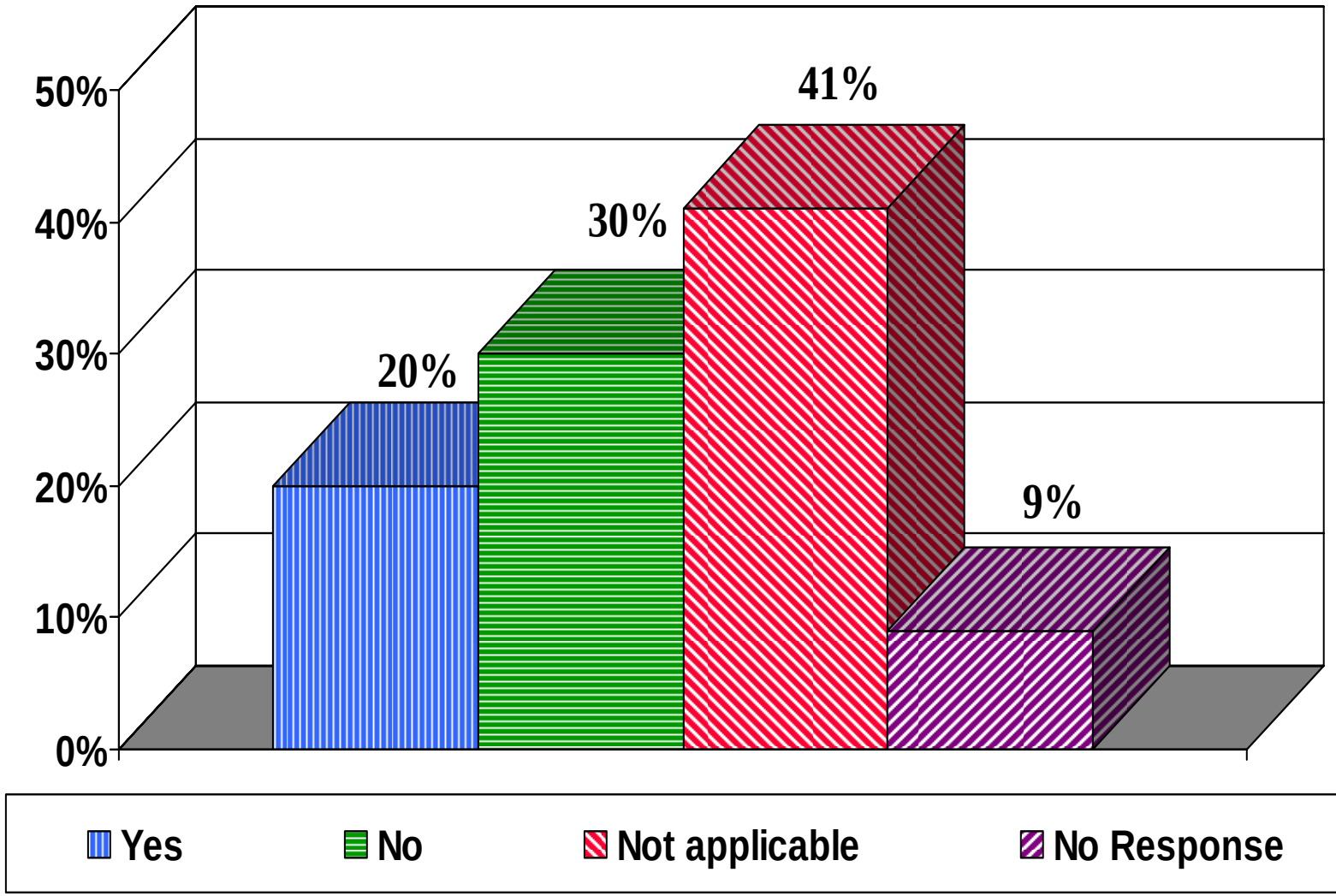
If you answered no to the previous question, when will your billing system be able to print paper claims on the new professional claim form?

Providers



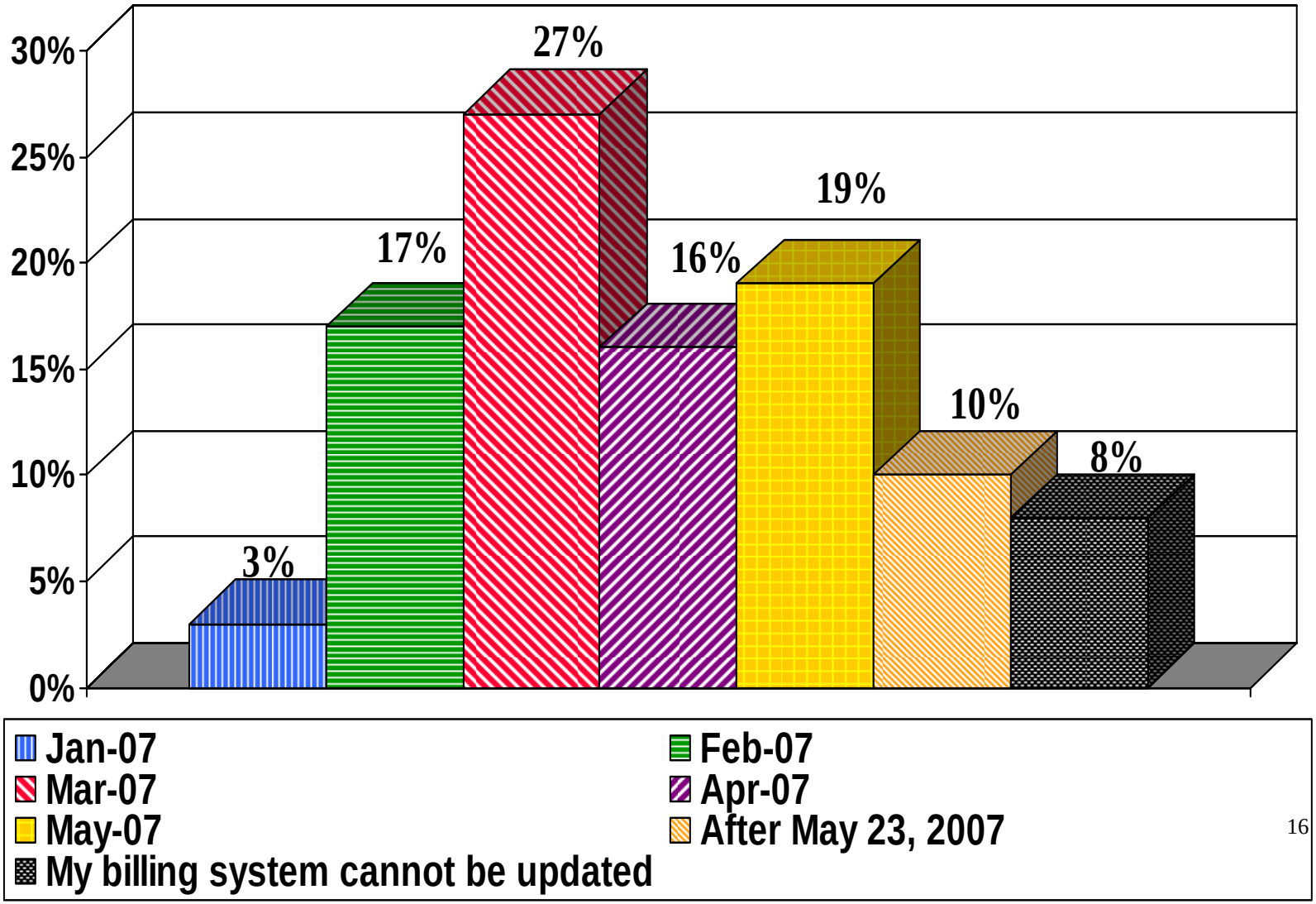
Can your billing system print paper claims using the new paper claim form for institutional claims?

Providers



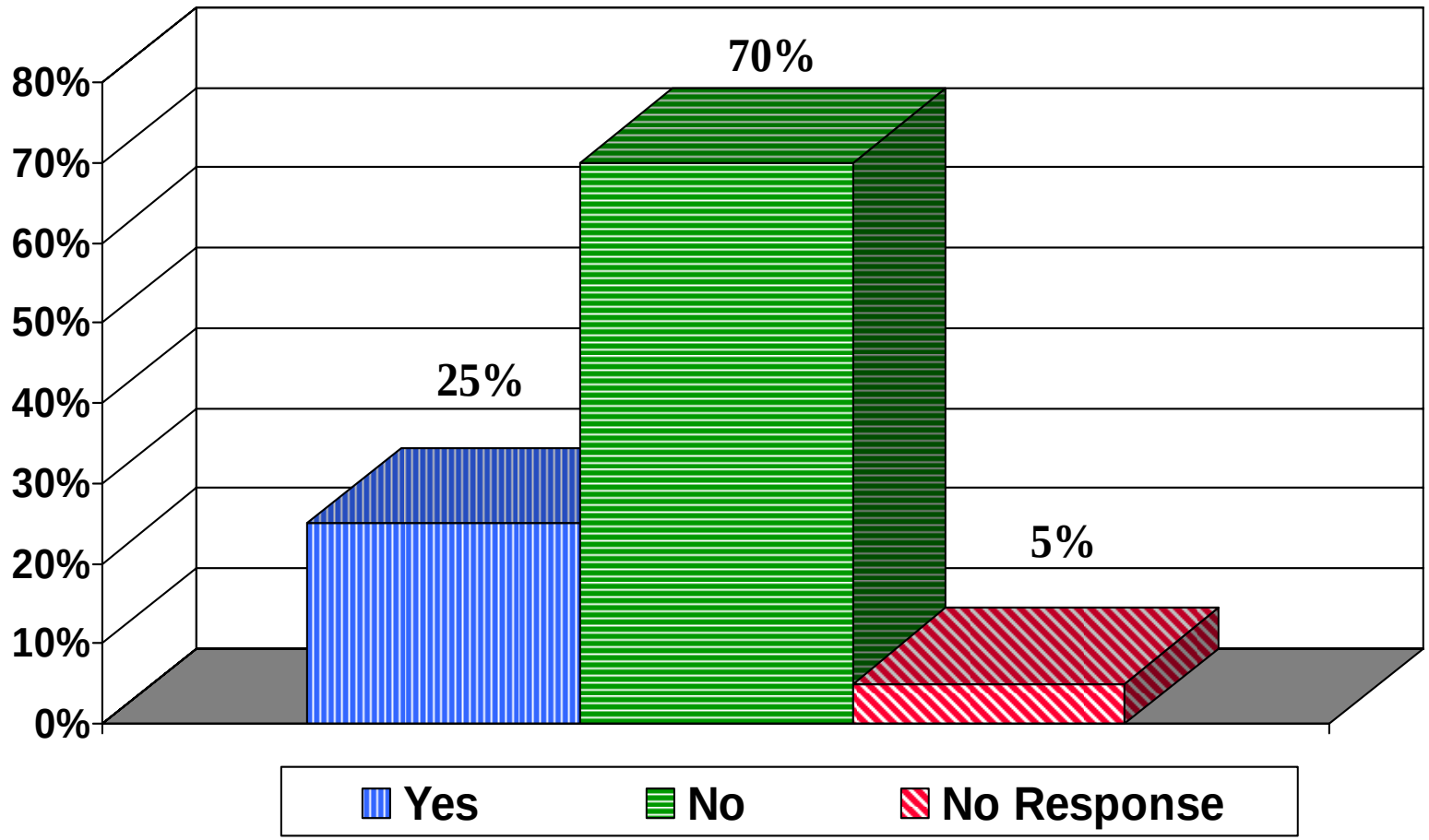
If you answered no to the previous question, when will your billing system be able to print paper claims on the new institutional claim form?

Providers



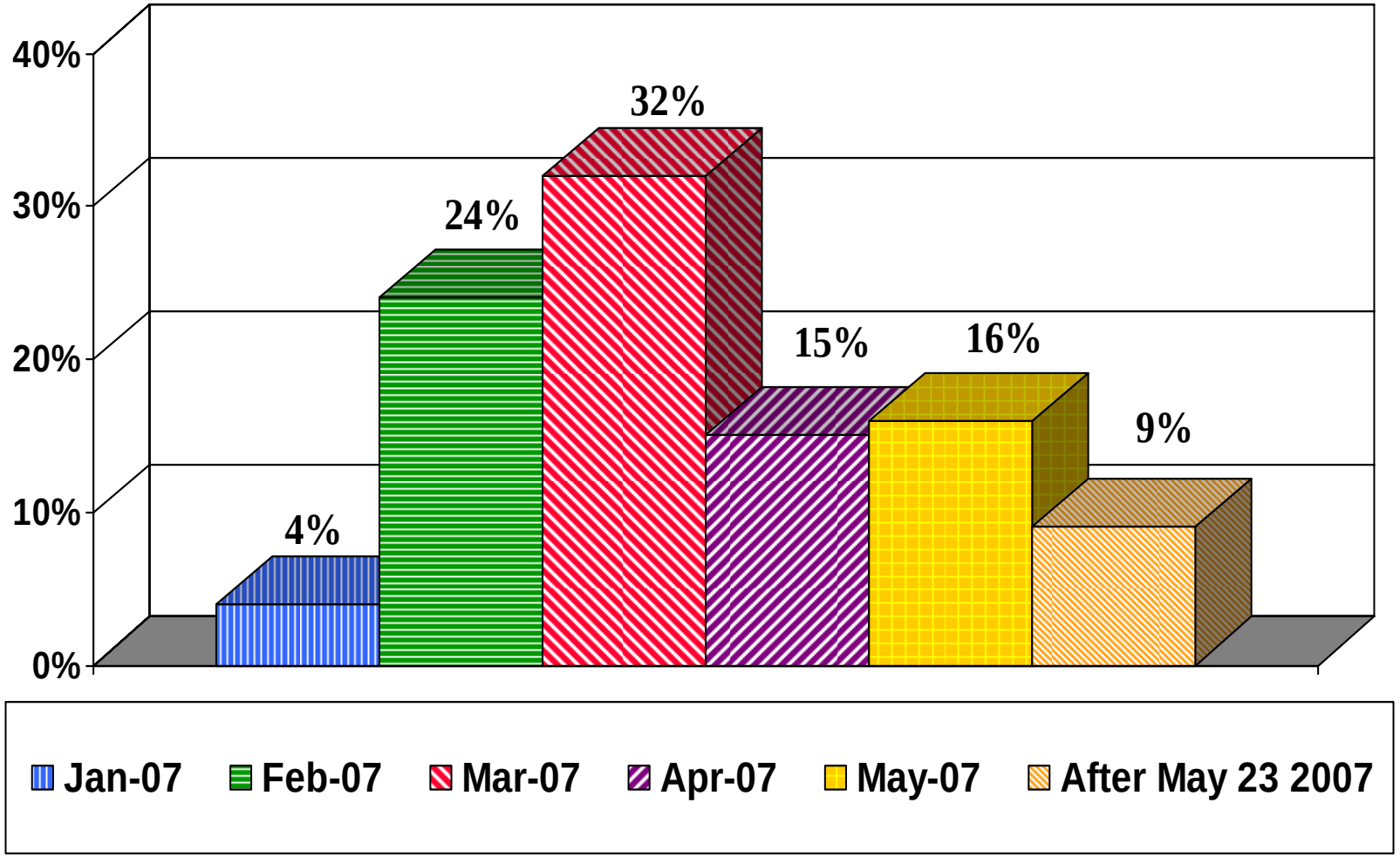
Are you currently submitting claims electronically to your payer/trading partners that contain both NPI and legacy identifiers (dual use)?

Providers



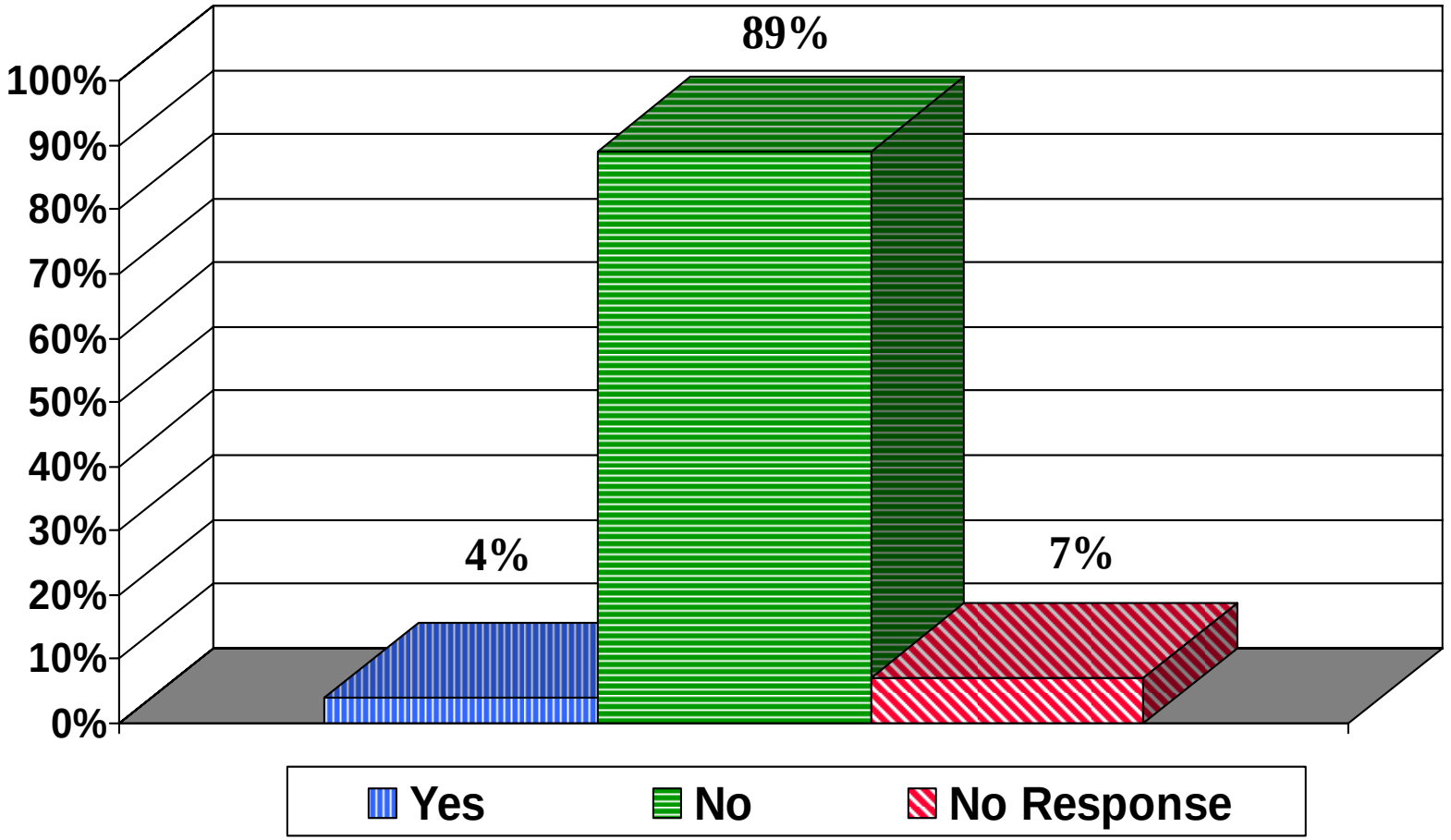
If you answered no to the above question, when will you begin submitting claims electronically that contain both NPI and legacy identifiers (dual use)?

Providers



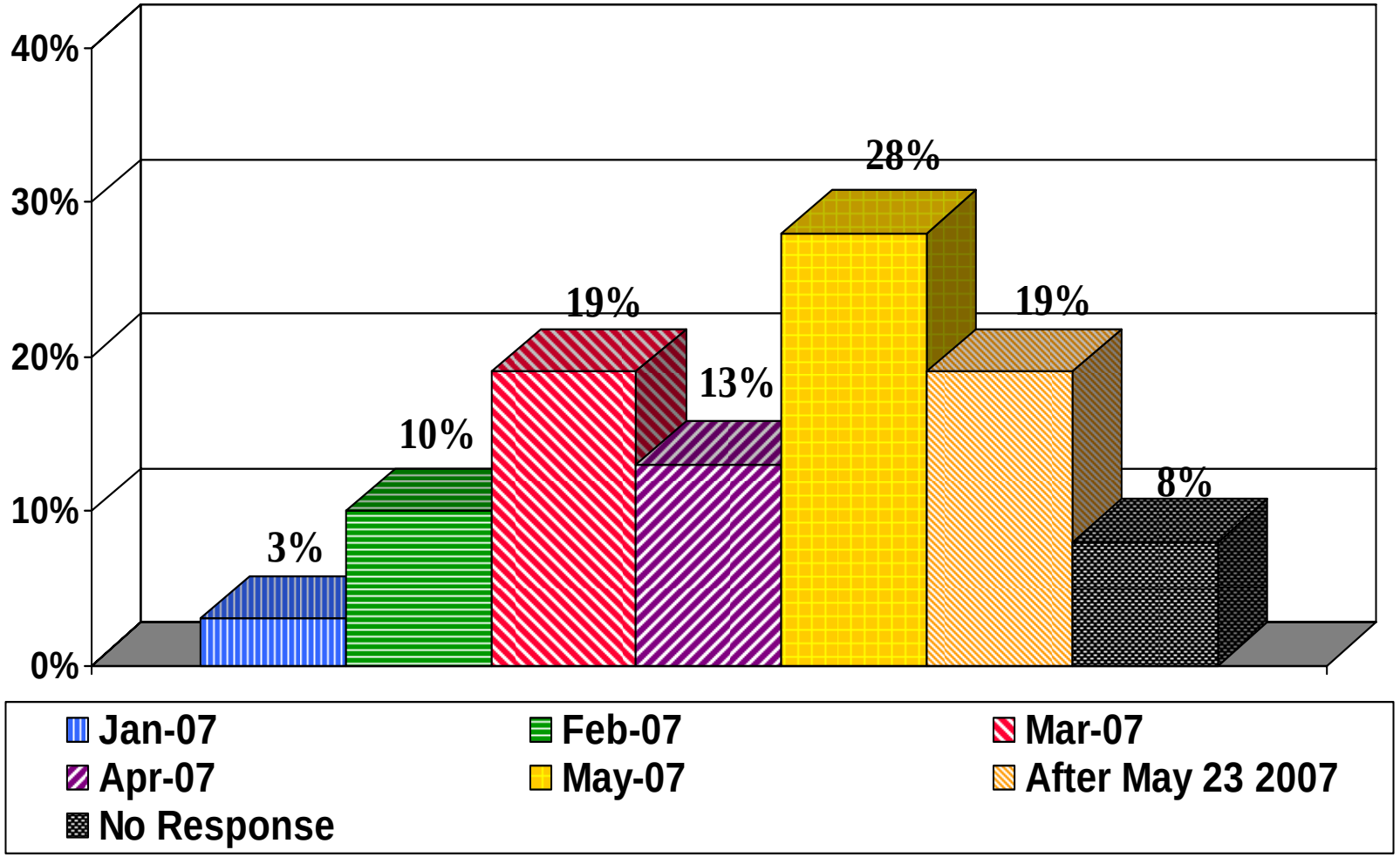
Are you currently submitting claims electronically to your payer/trading partner that contain NPI only?

Providers



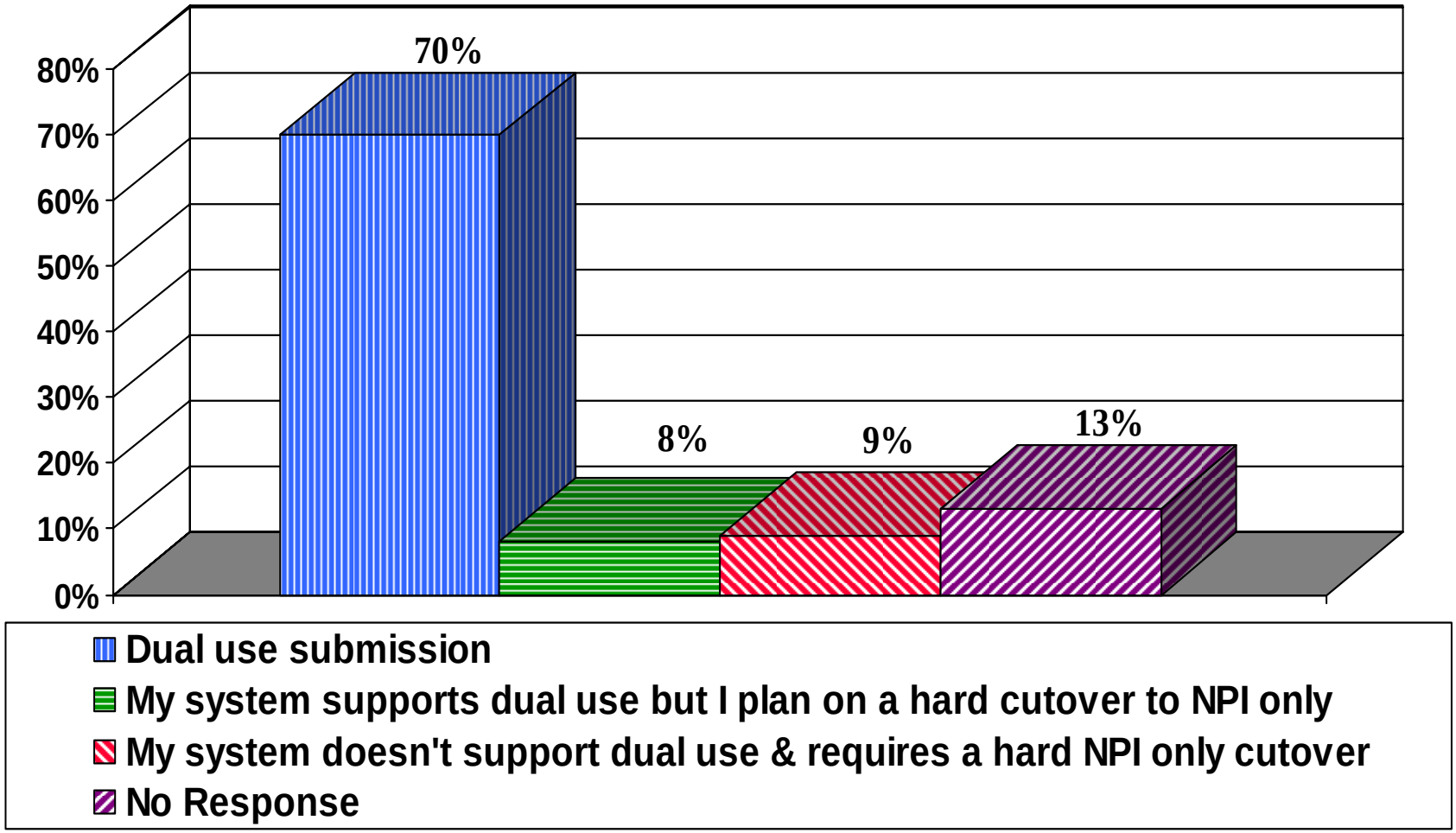
If you answered no to the above question, when will you be ready to begin submitting claims electronically that contain NPI only?

Providers



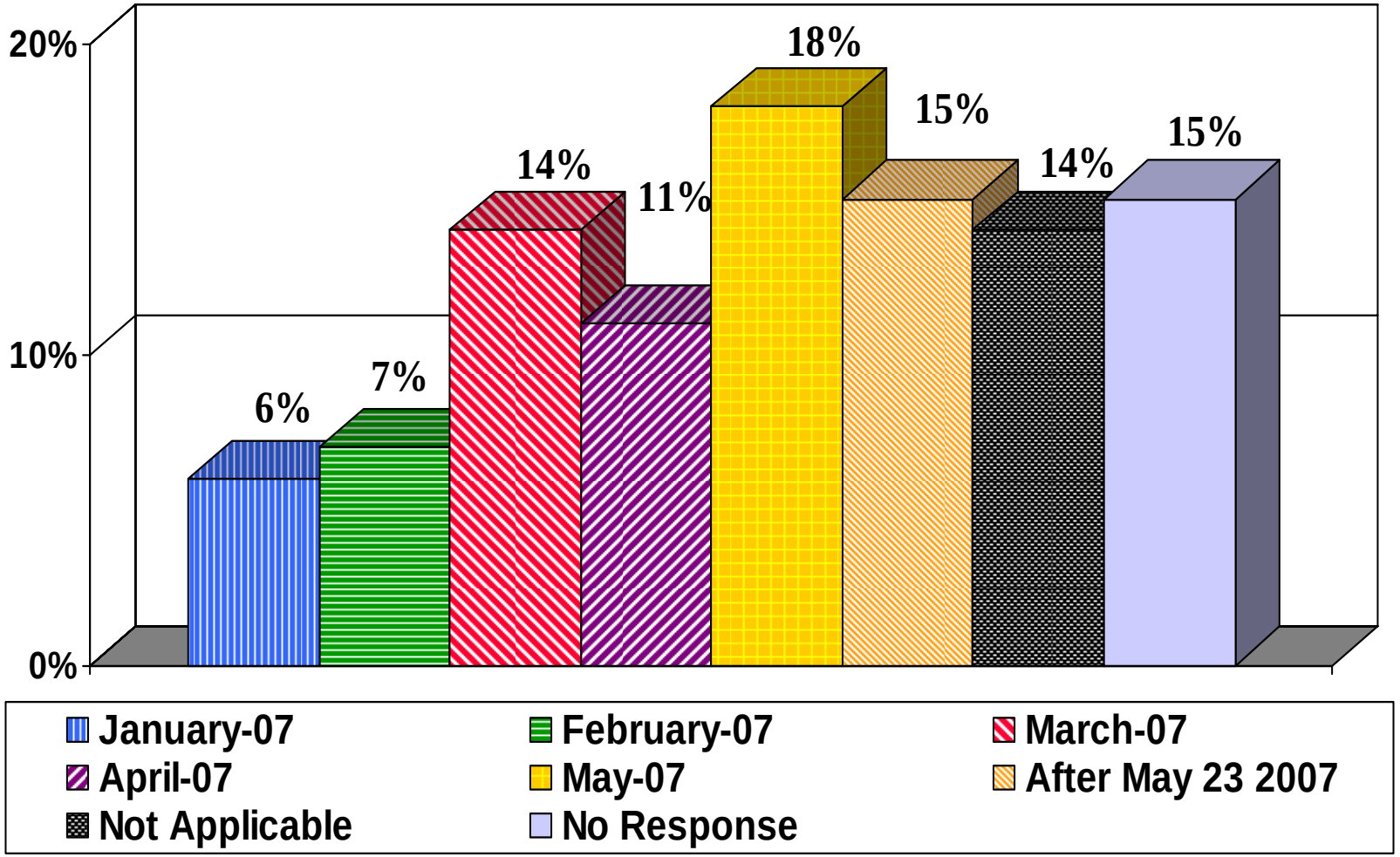
Do you plan to submit claims containing both NPI and legacy identifiers (dual use) or do you plan a "hard" cutover to submitting claims with NPI only?

Providers

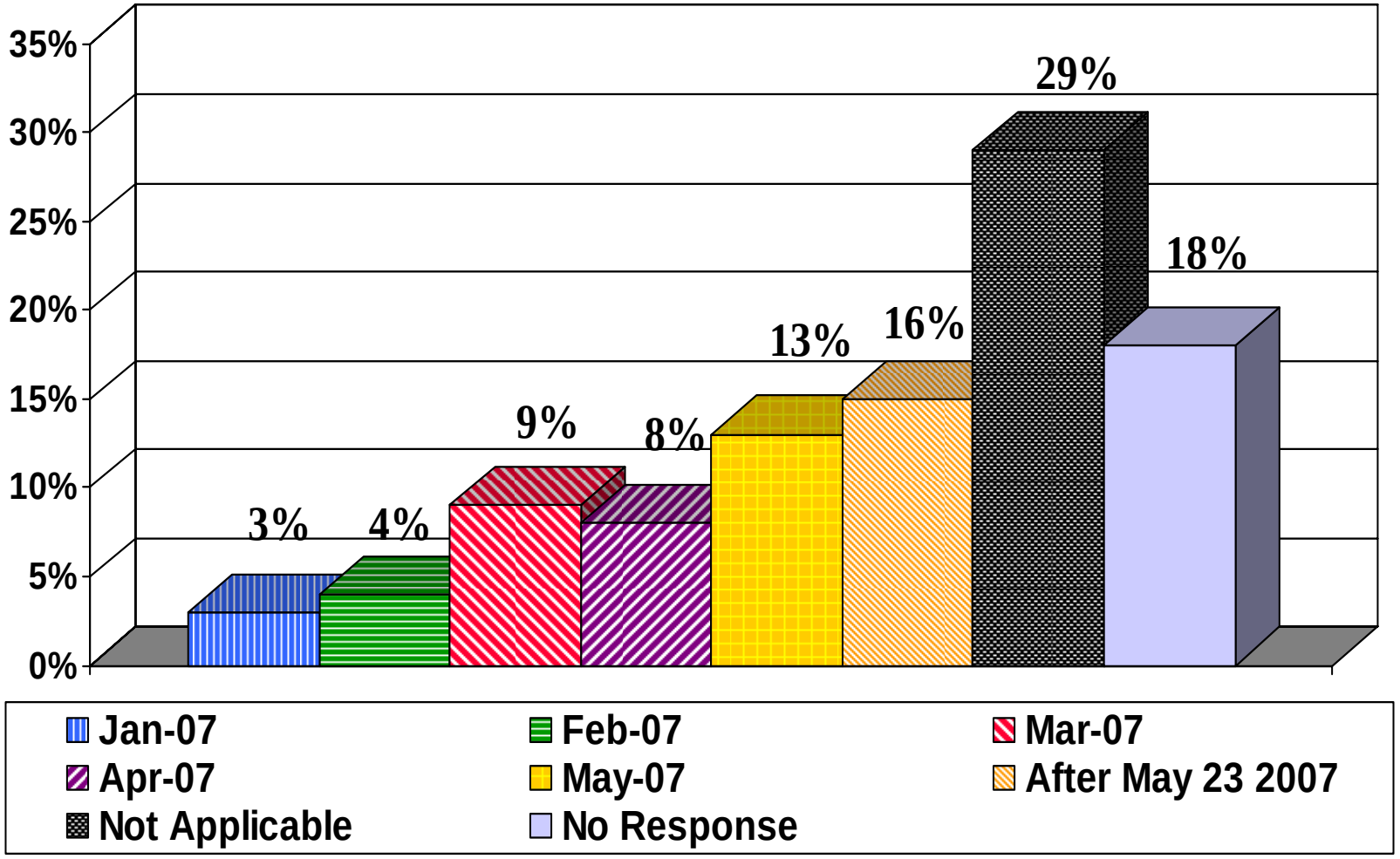


When will your internal systems be ready to accept a HIPAA 835 electronic remittance with NPI only?

Providers

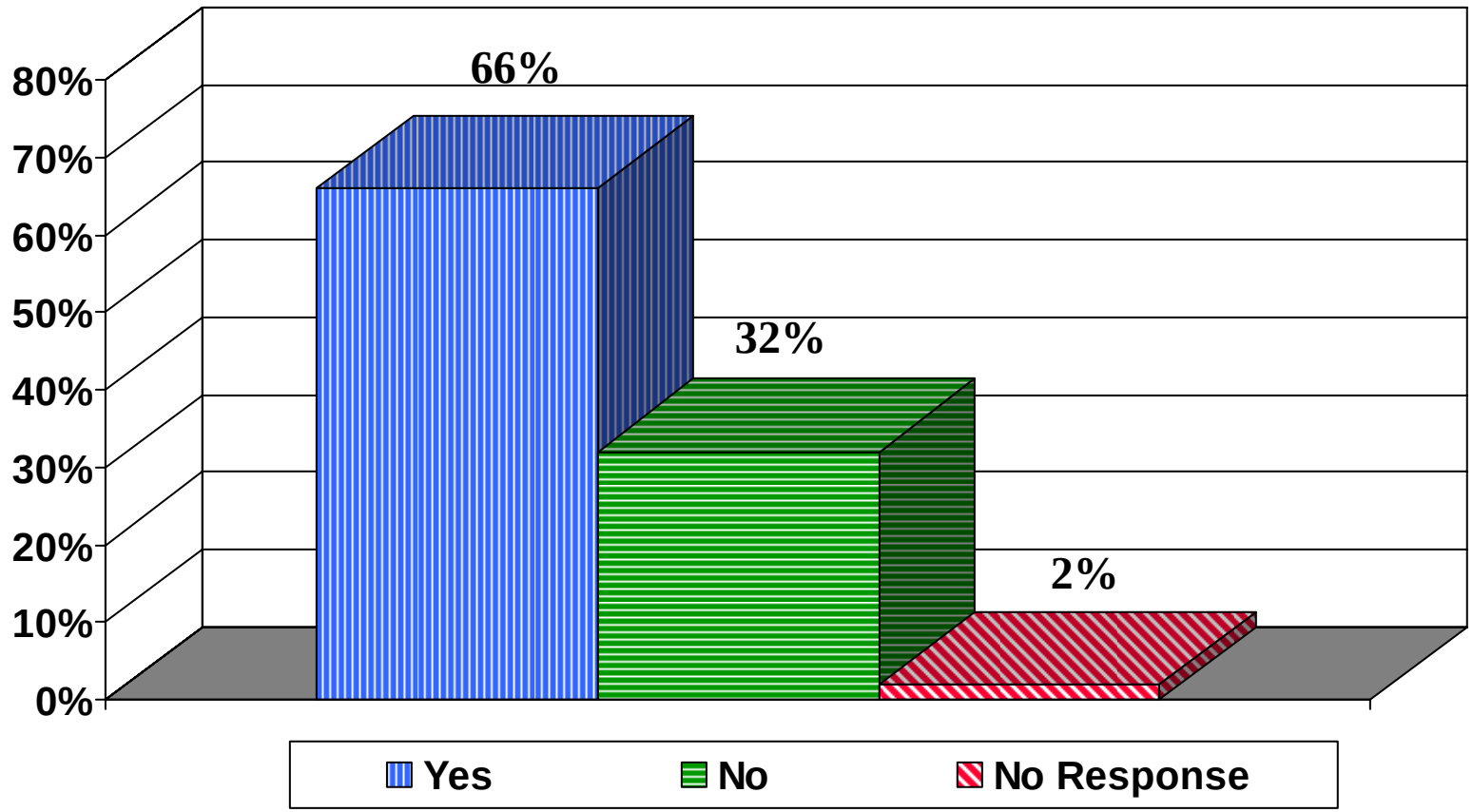


When will your internal systems be able to create / accept a 270/271 eligibility response with NPI only?
Providers



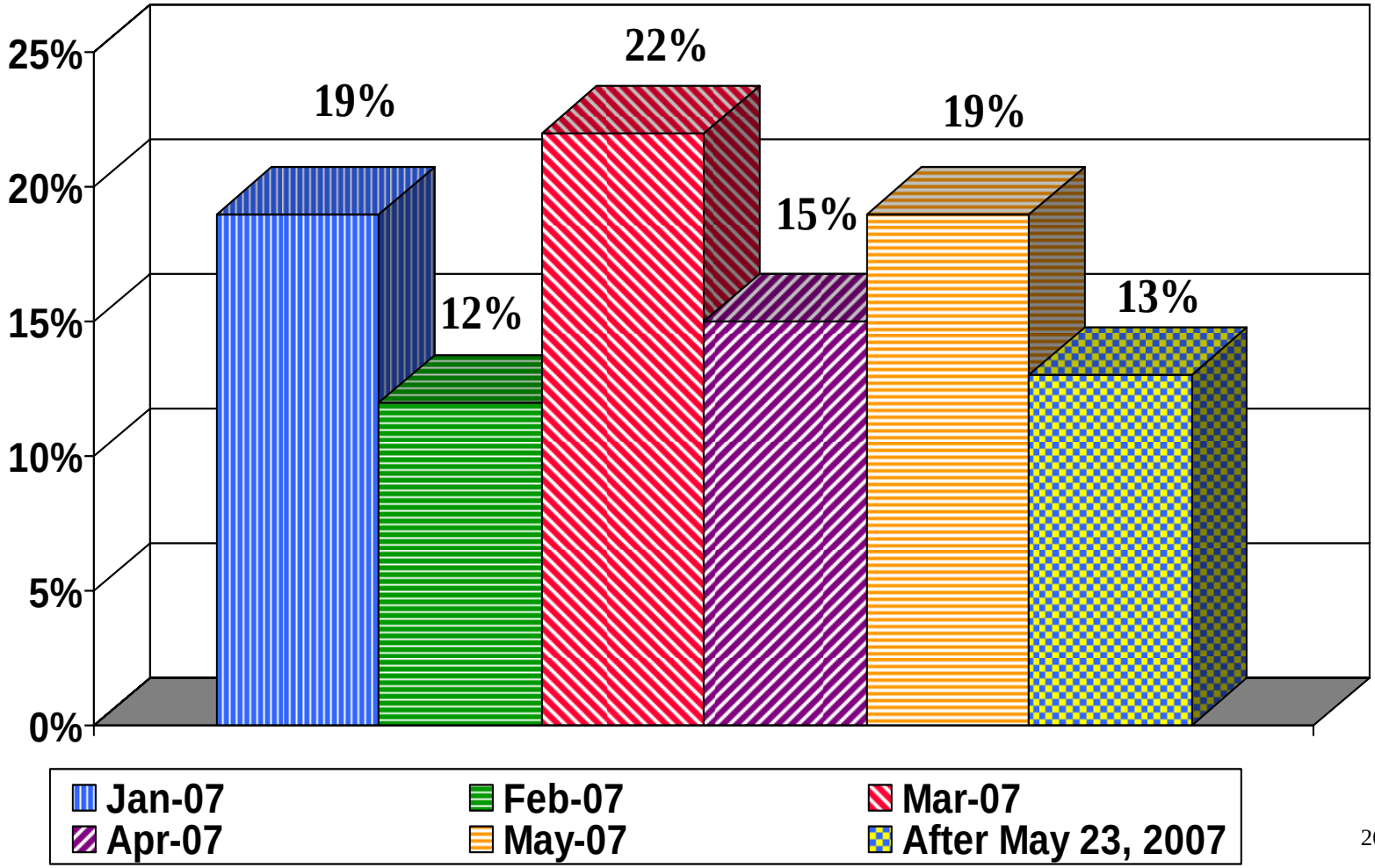
Health Plan Responses

Are you currently accepting claims electronically containing both legacy identifiers and NPI (dual use)? Health Plans

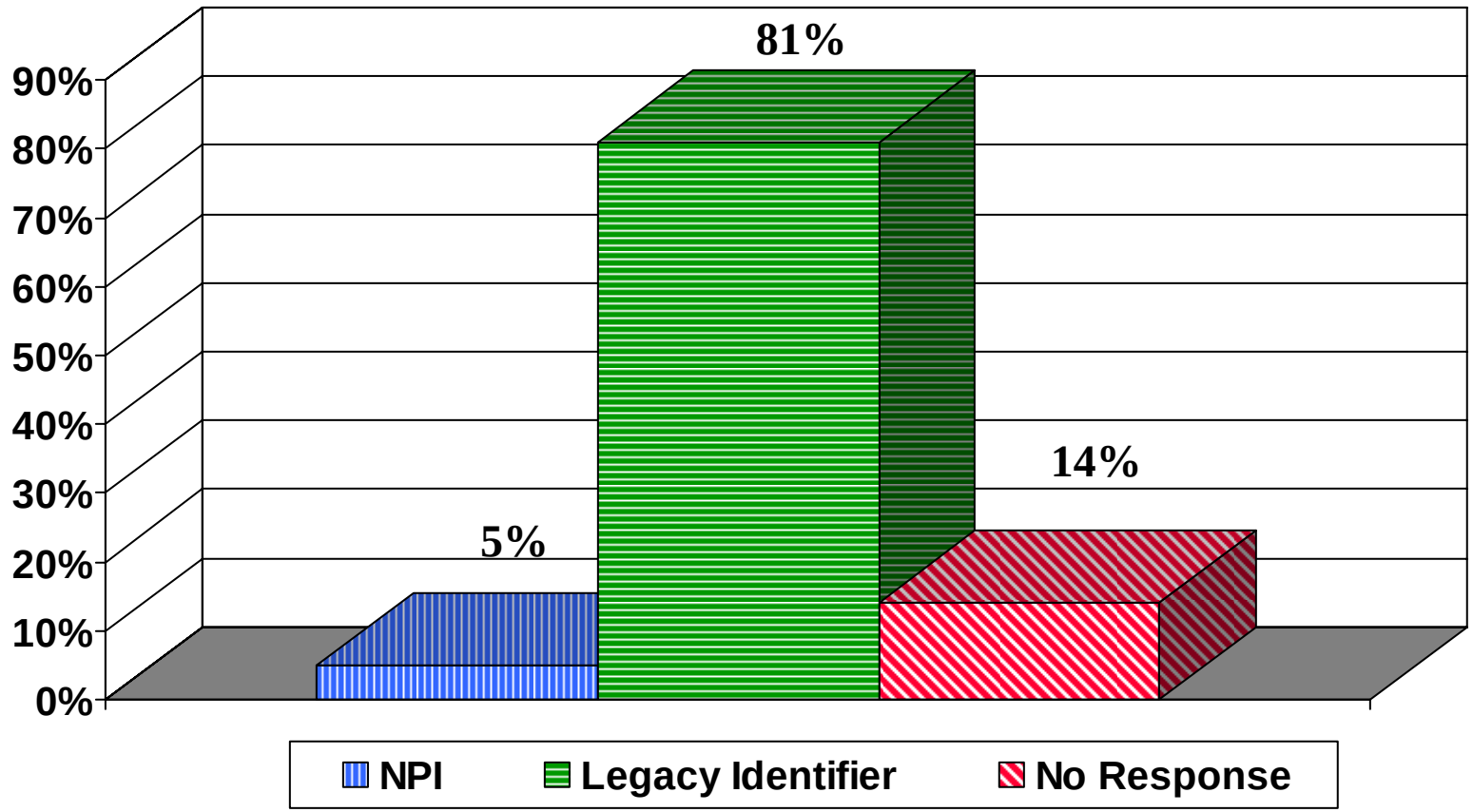


If you answered no to the previous question, indicate the month you will begin accepting electronic claims containing both legacy identifiers and NPI (dual use)

Health Plans

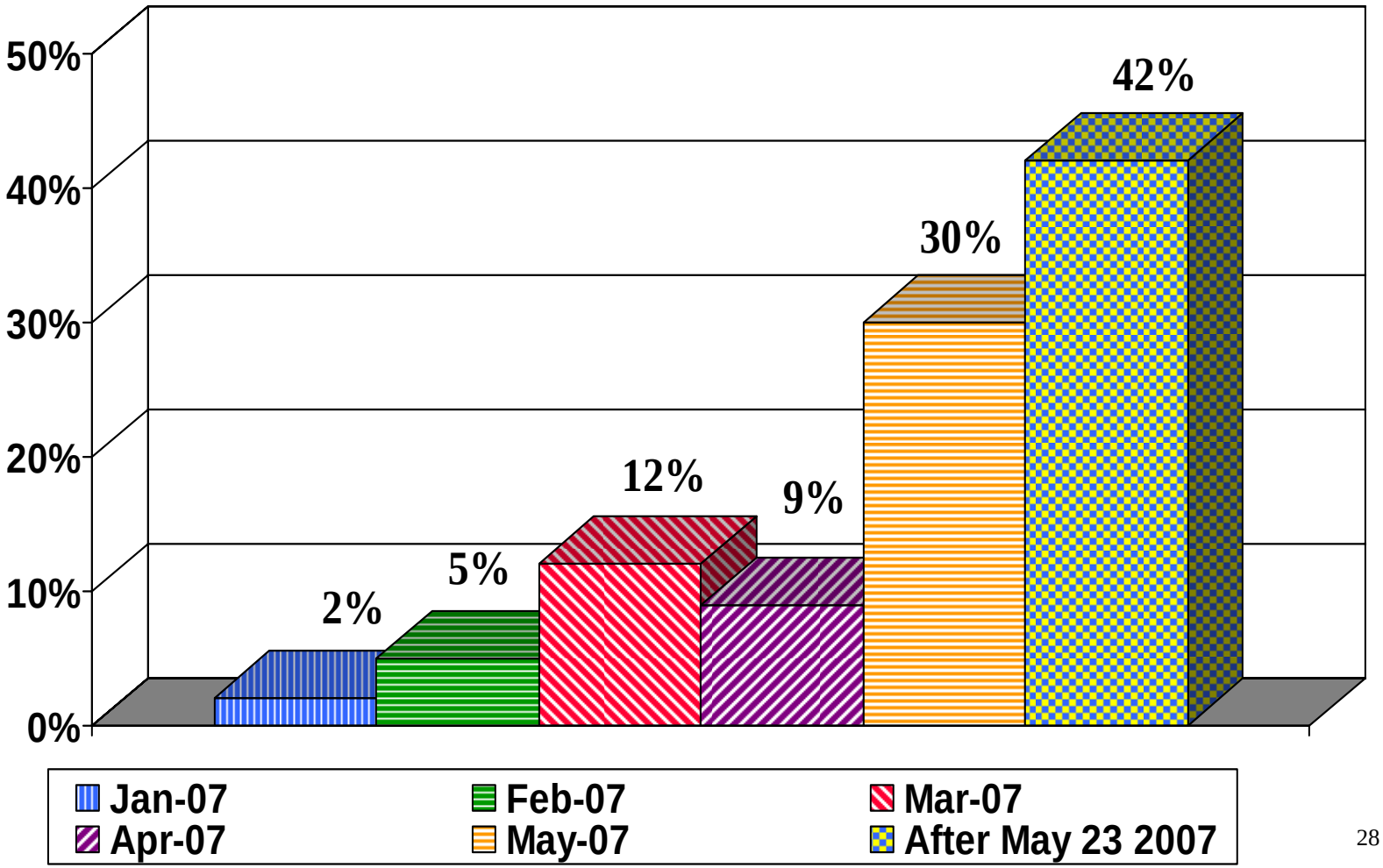


If you currently receive a claim containing both legacy identifiers and NPI, do you adjudicate the claim based on the NPI or legacy identifier?
Health Plans

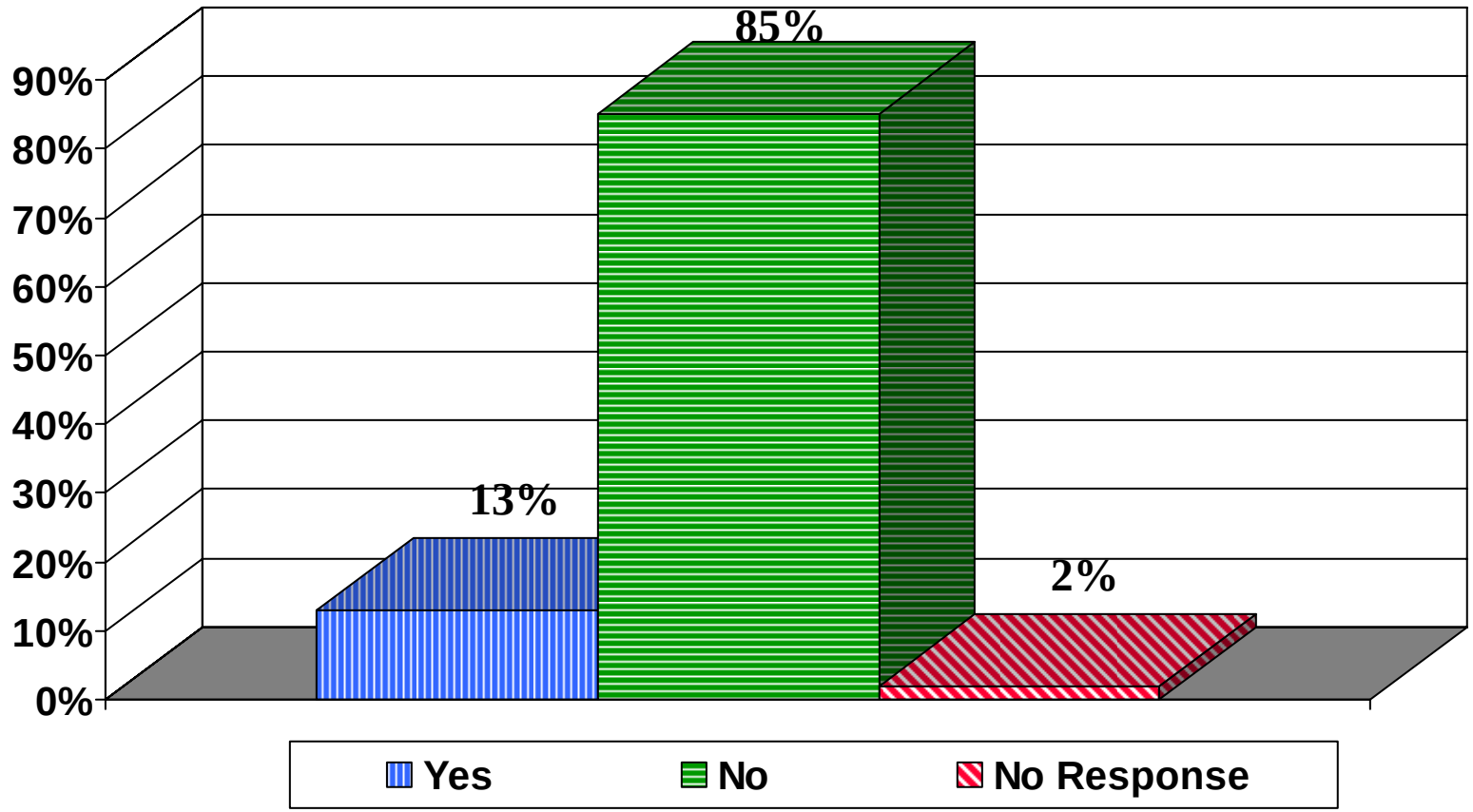


If you answered "legacy identifier" when will you be able to adjudicate claims in your system based on the NPI instead of the legacy identifier?

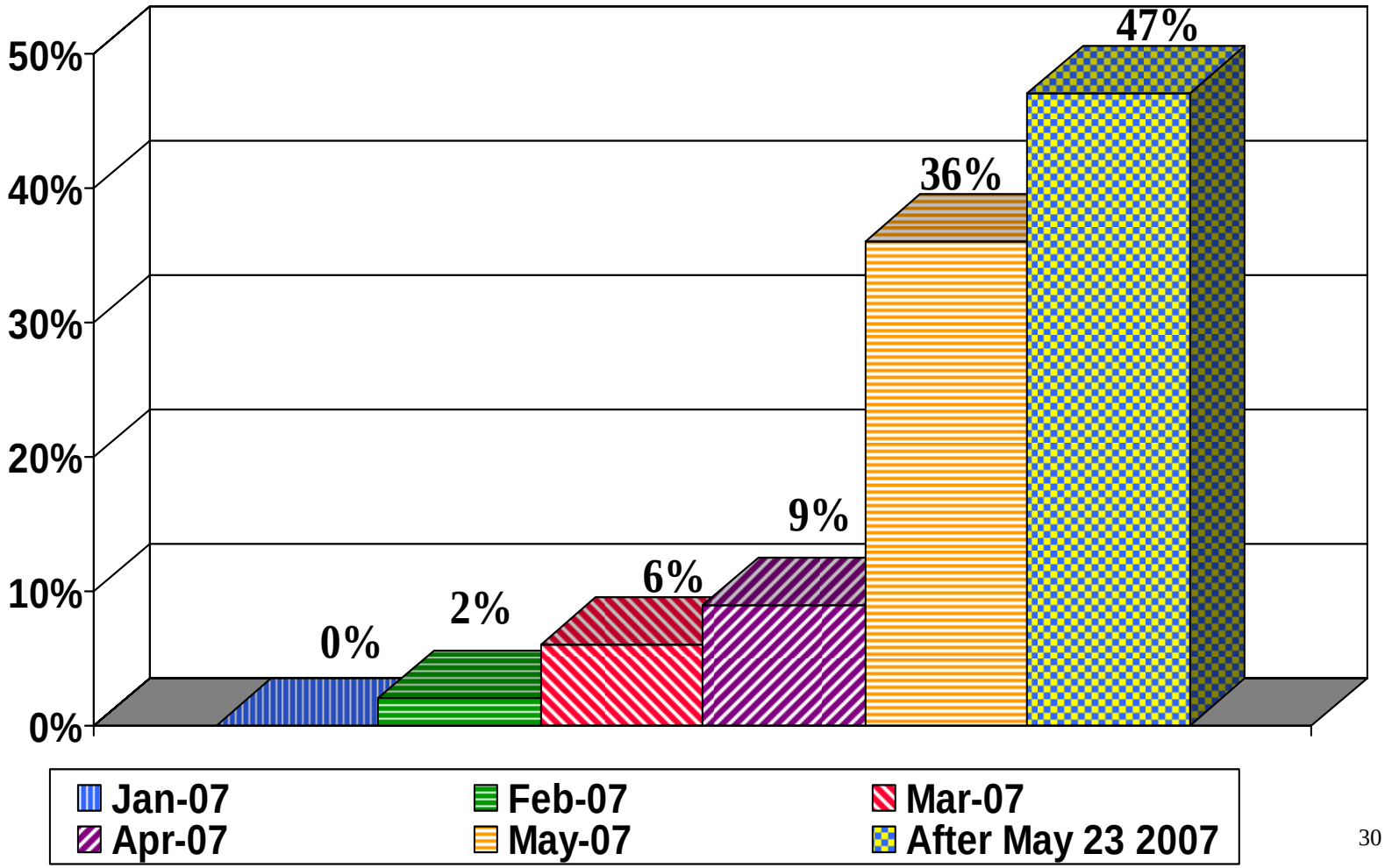
Health Plans



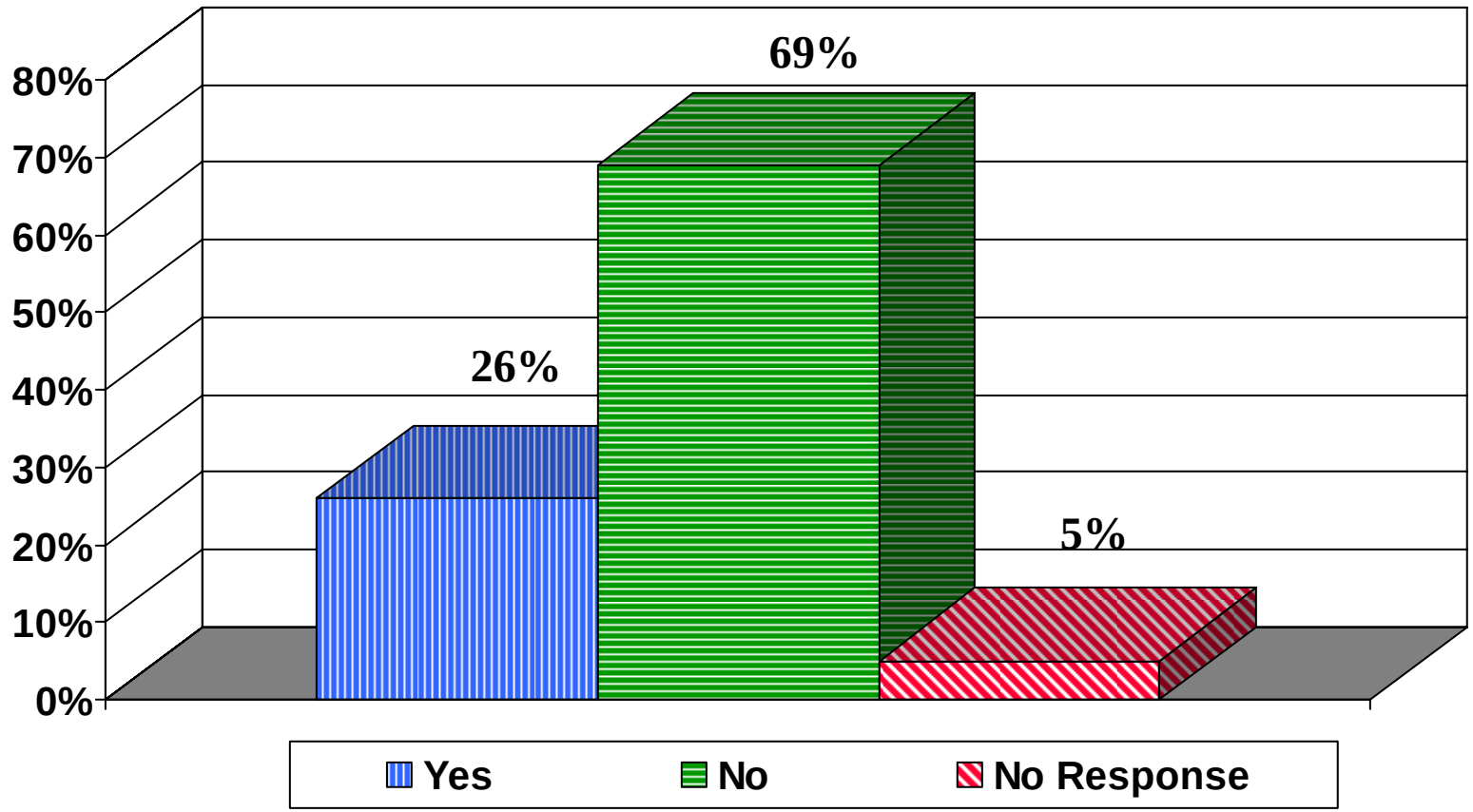
Are you currently accepting claims electronically containing NPI only?
Health Plans



If you answered no to the previous question, please indicate the month you will begin accepting claims electronically containing NPI only.
Health Plans

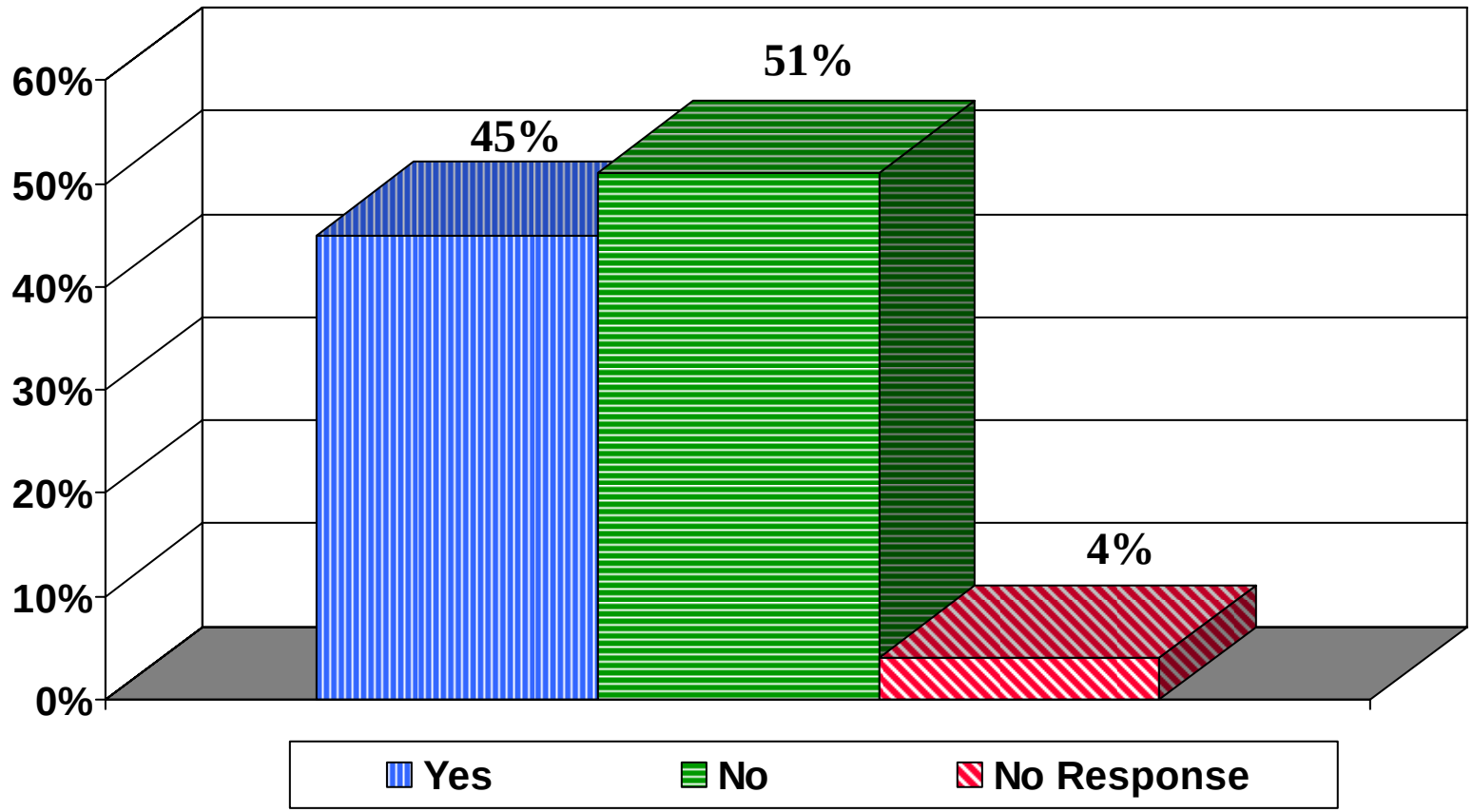


Will you require claims submitted electronically after the May 23rd deadline to contain legacy identifiers (dual use)
Health Plans

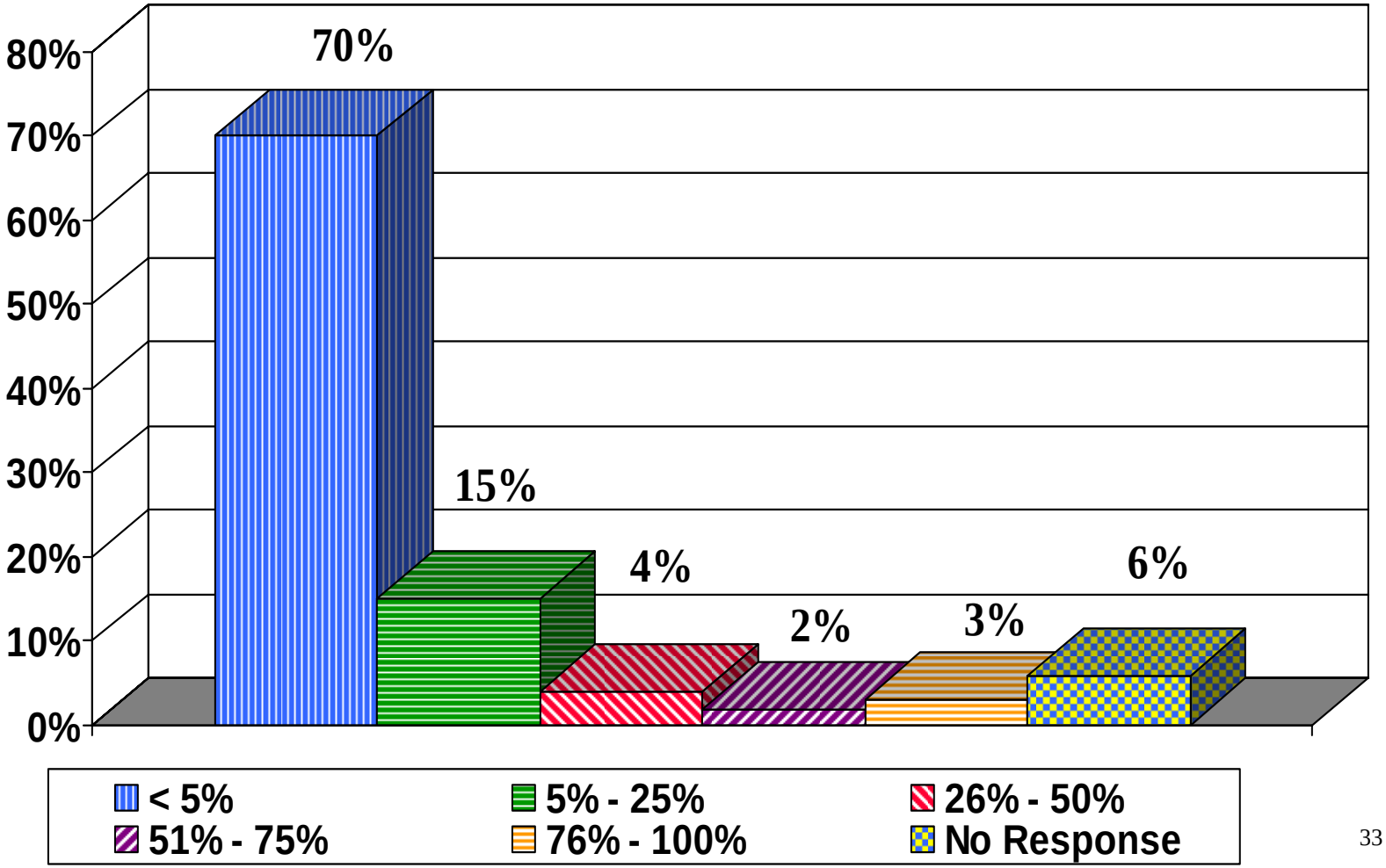


Will you accept an electronic claim after the May 23rd deadline that contains only legacy identifiers?

Health Plans

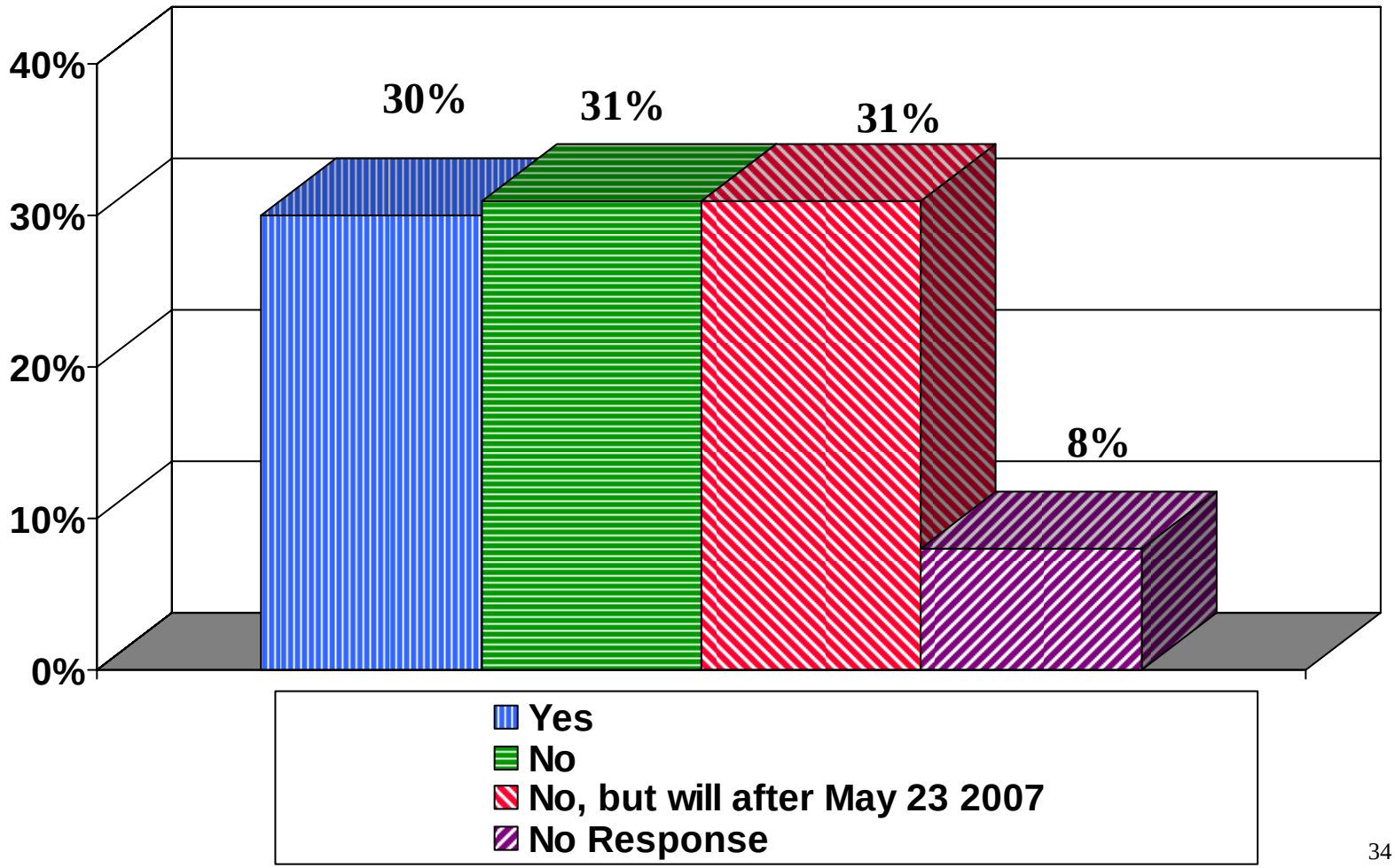


What percentage of your current electronic claims volume contain NPI?
Health Plans

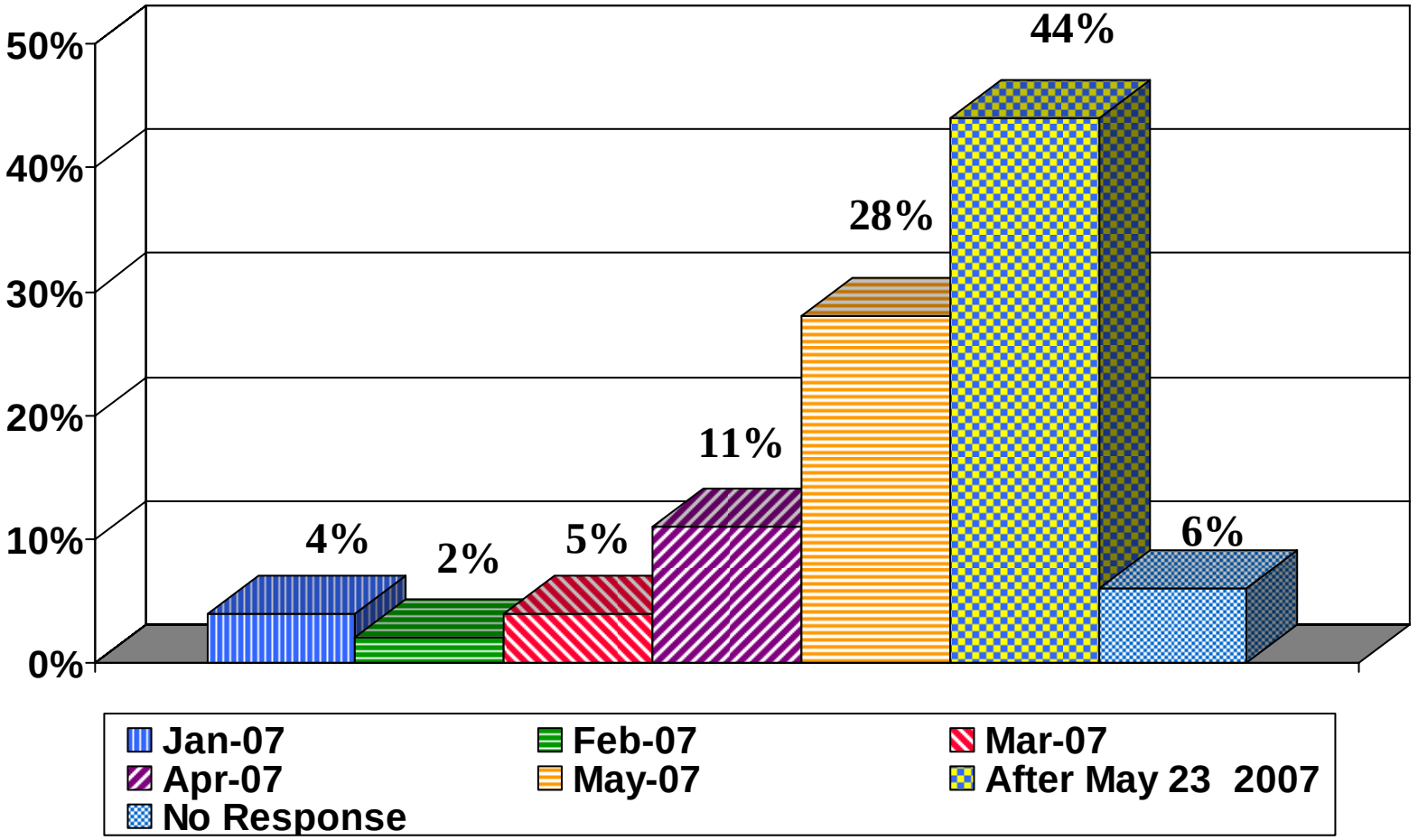


Do you reject or plan to reject electronic claims (by May 23, 2007) that fail check digit validation if the claim also contains a legacy identifier?

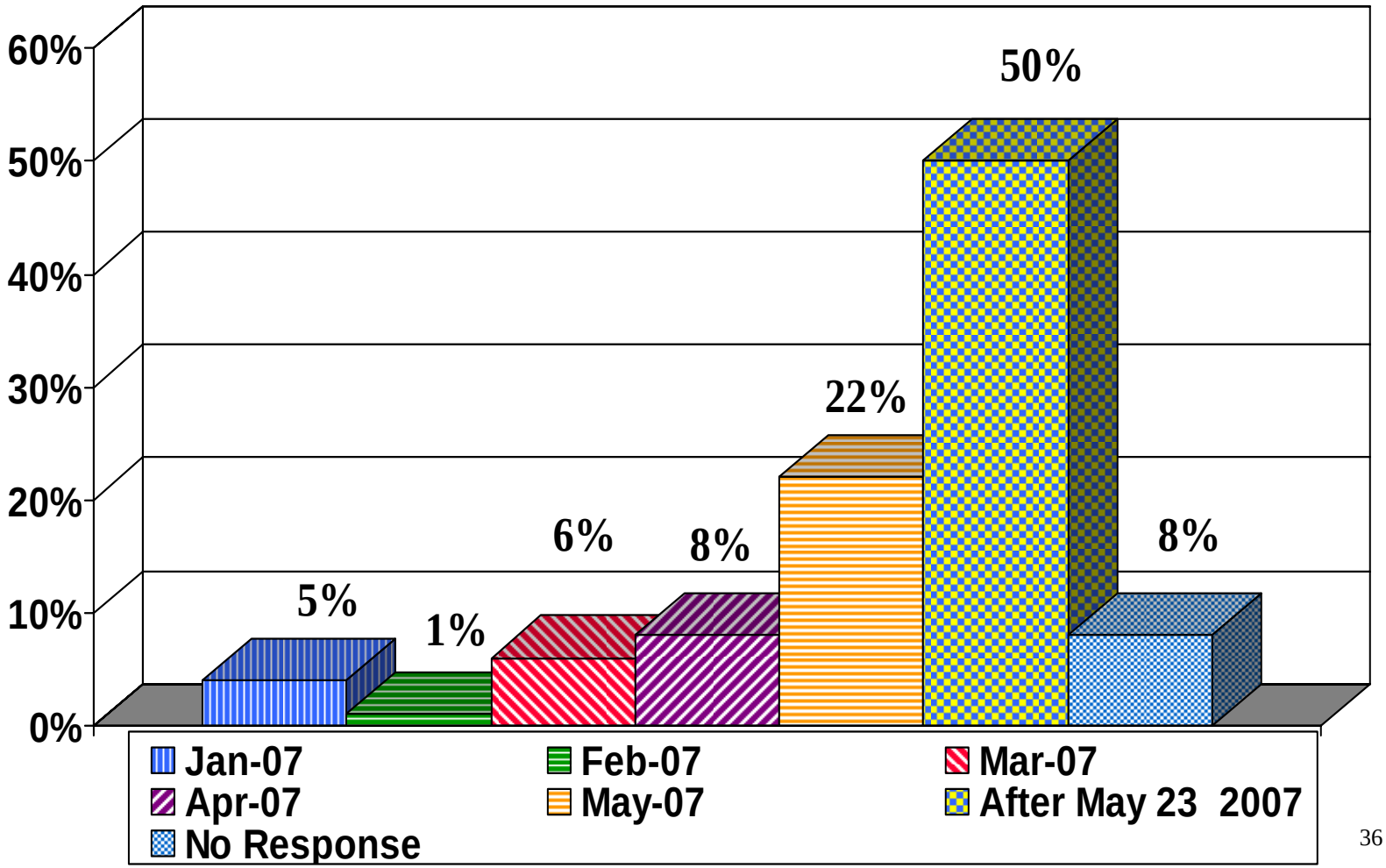
Health Plans



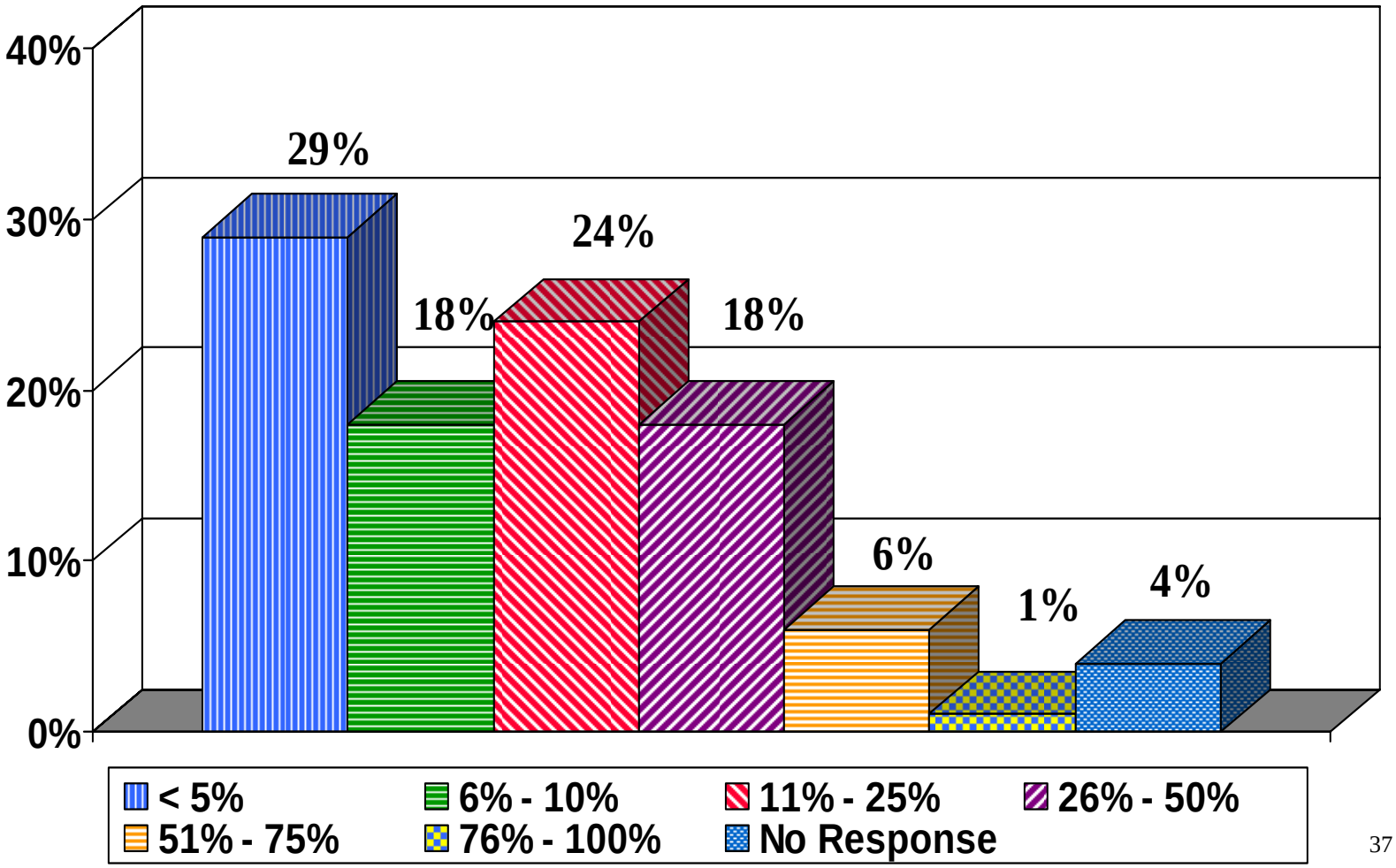
When will you be ready to create a HIPAA 835 remittance with NPI only?
Health Plans



When will you be ready to process a HIPAA 270/271 transactions with an NPI only?
Health Plans

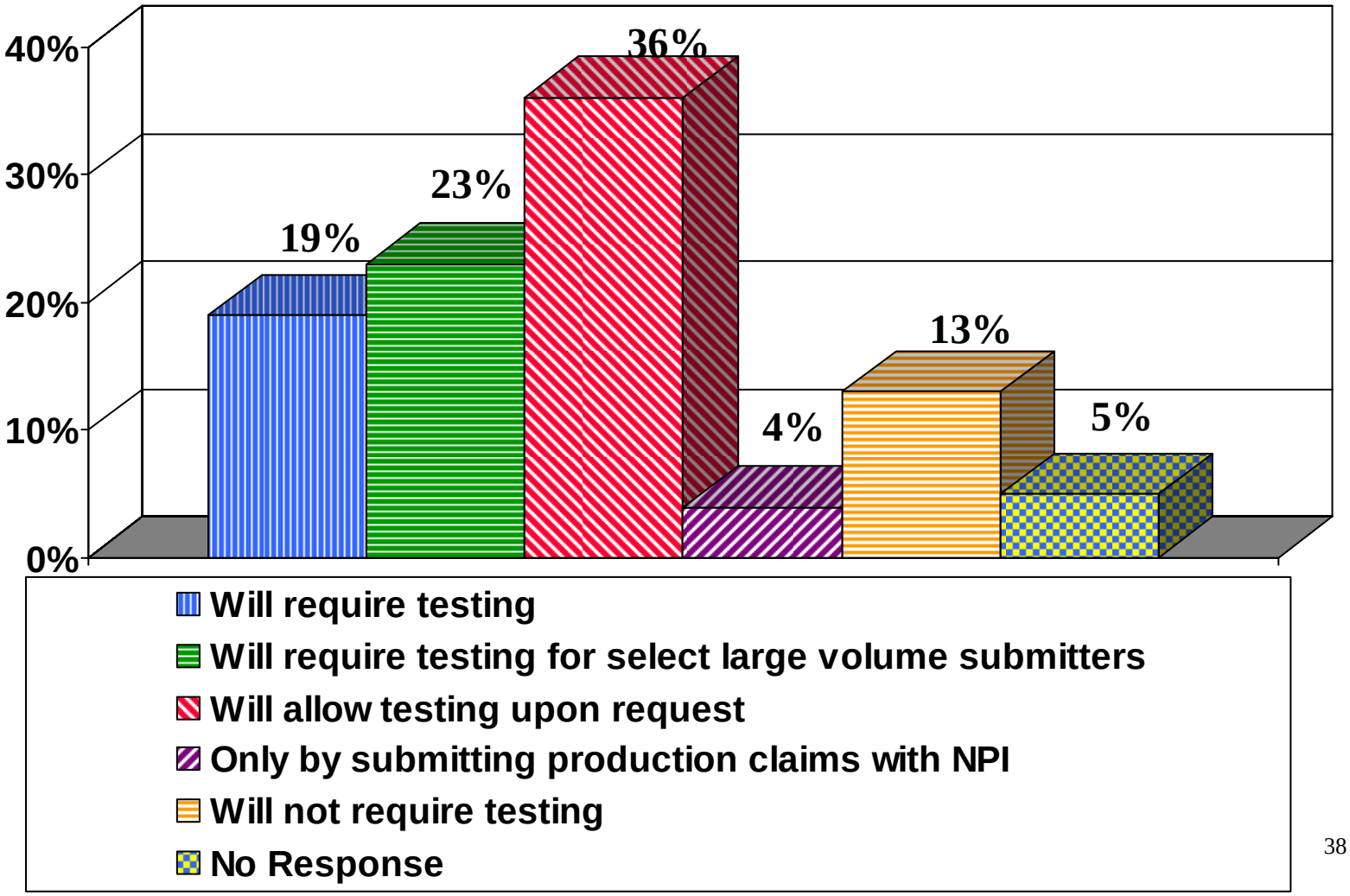


What percentage of your providers have communicated their NPI to you?
Health Plans



What is your position around testing NPI claims with your trading partners and providers?

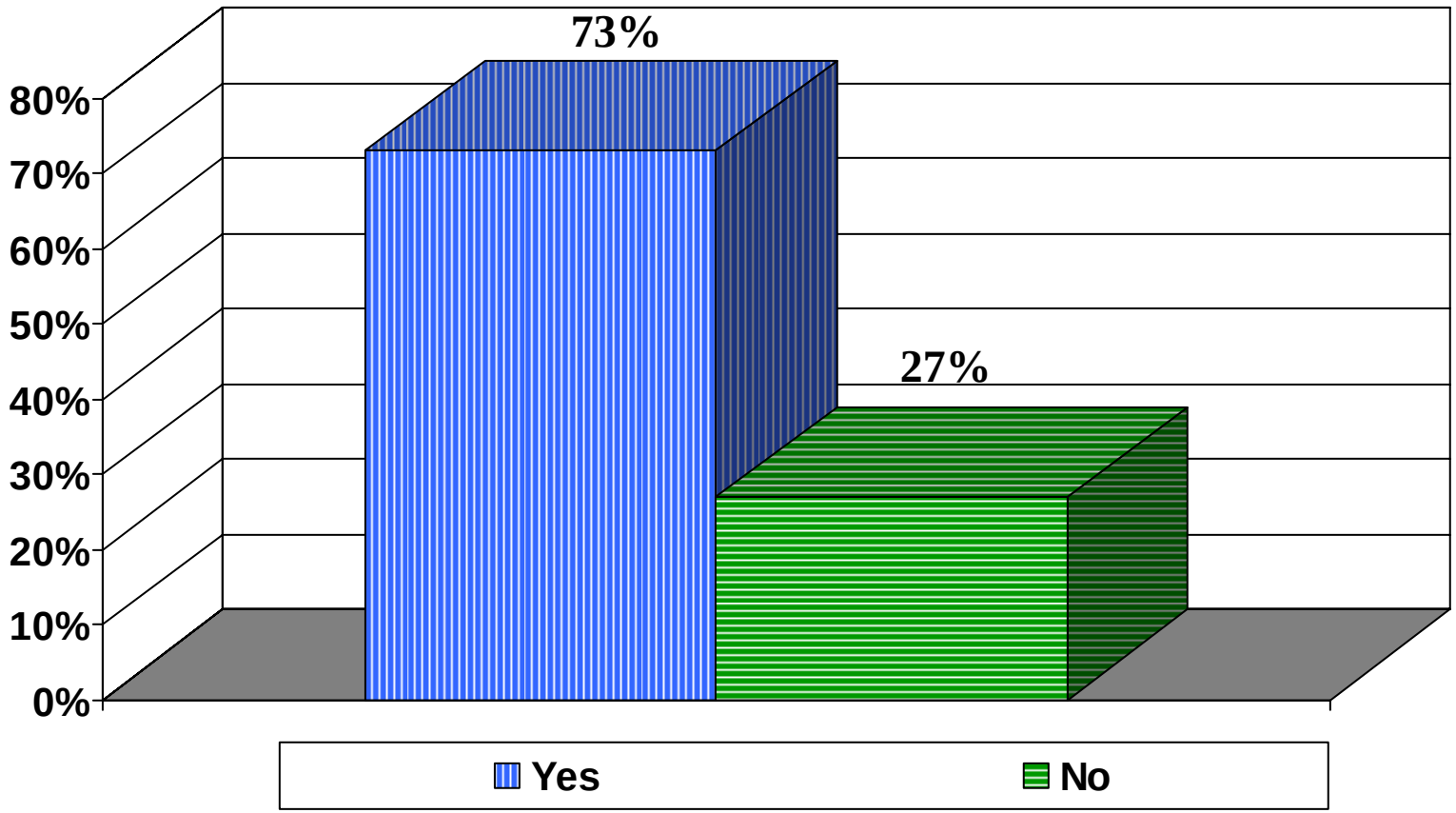
Health Plans



Clearinghouse Responses

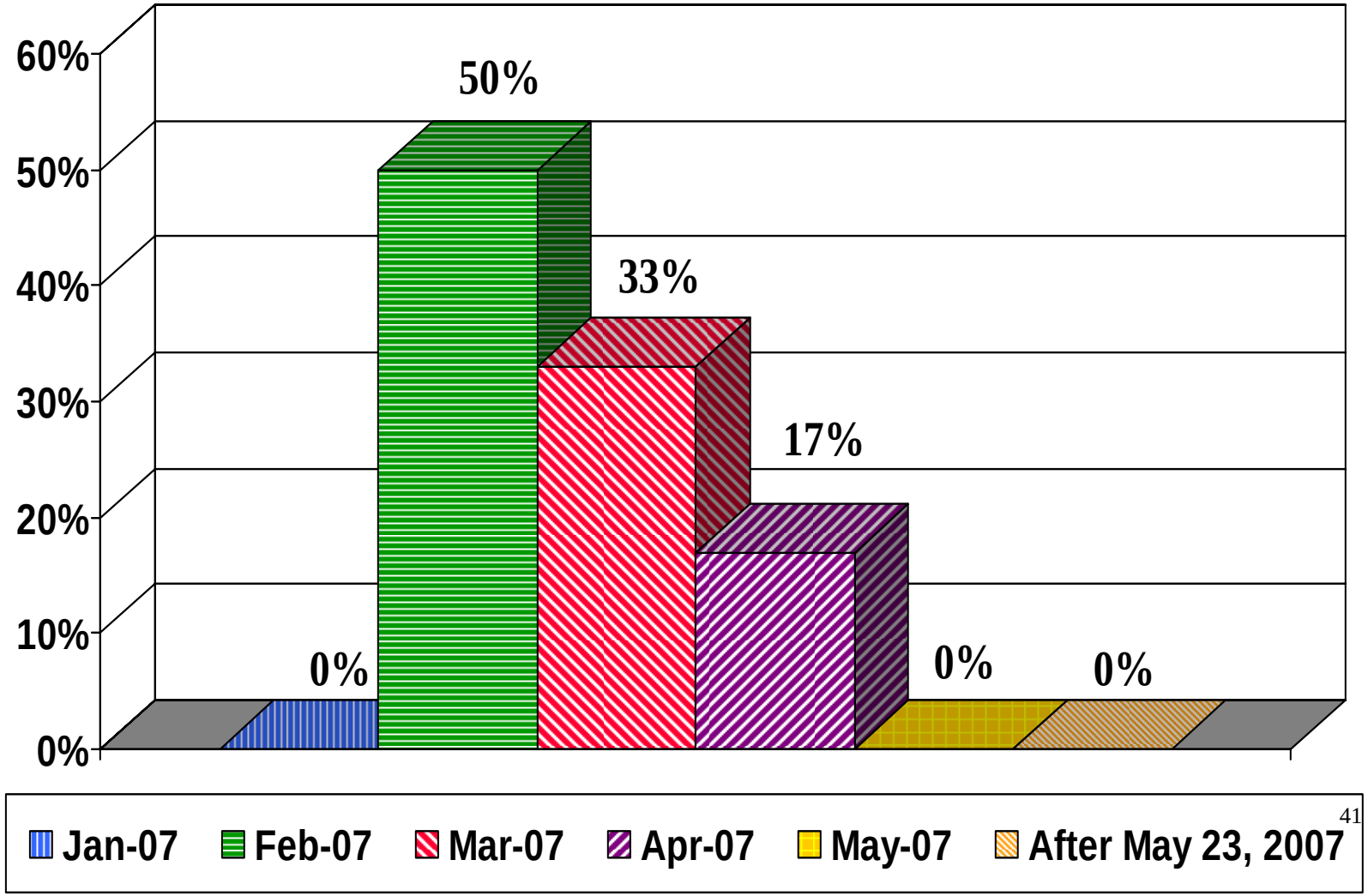
Are you currently accepting claims electronically containing both legacy identifiers and NPI (dual use)?

Clearinghouses



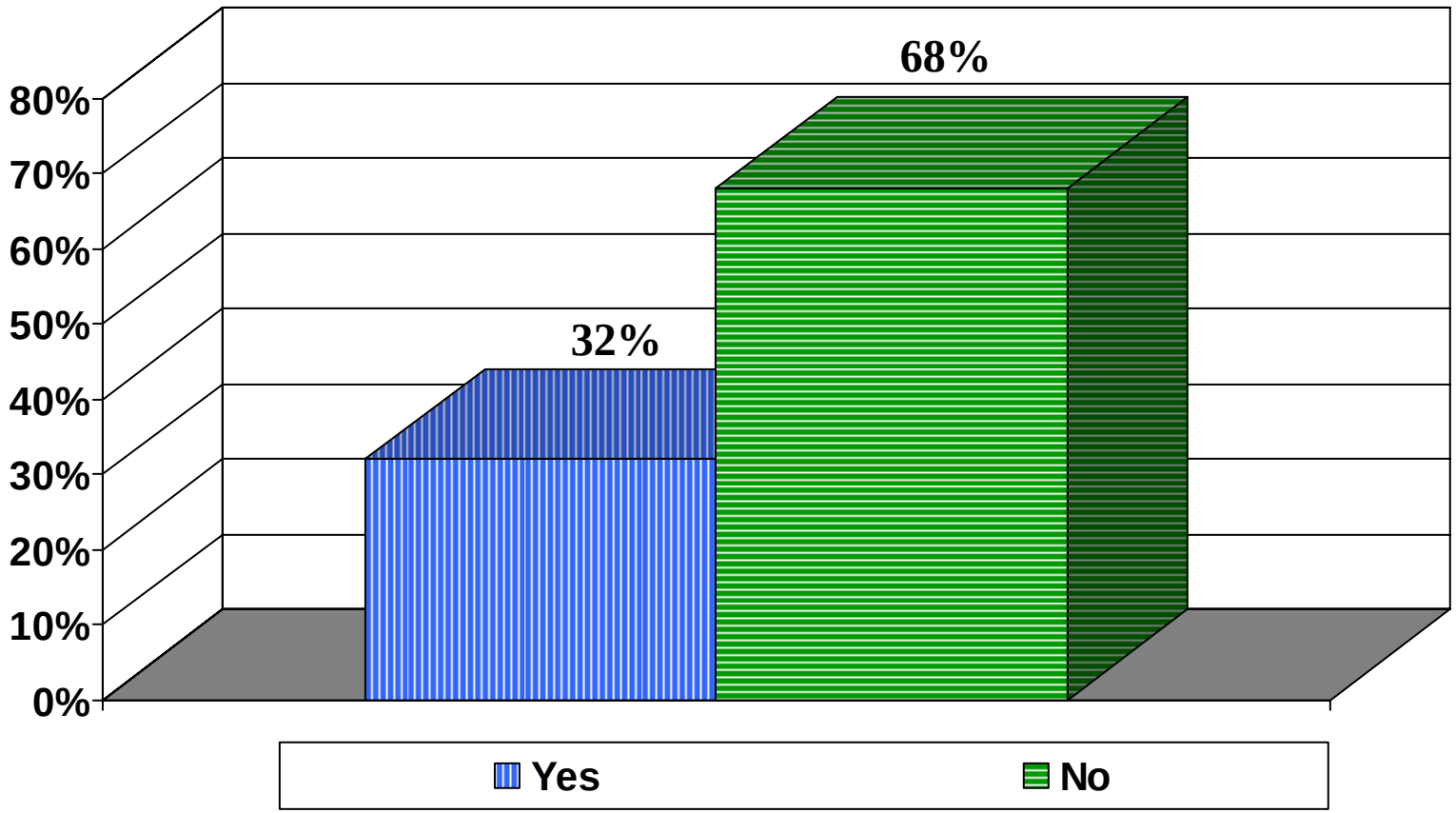
If you answered no to the previous question, indicate the month you will begin accepting claims electronically containing both legacy identifiers and NPI (dual use)

Clearinghouses



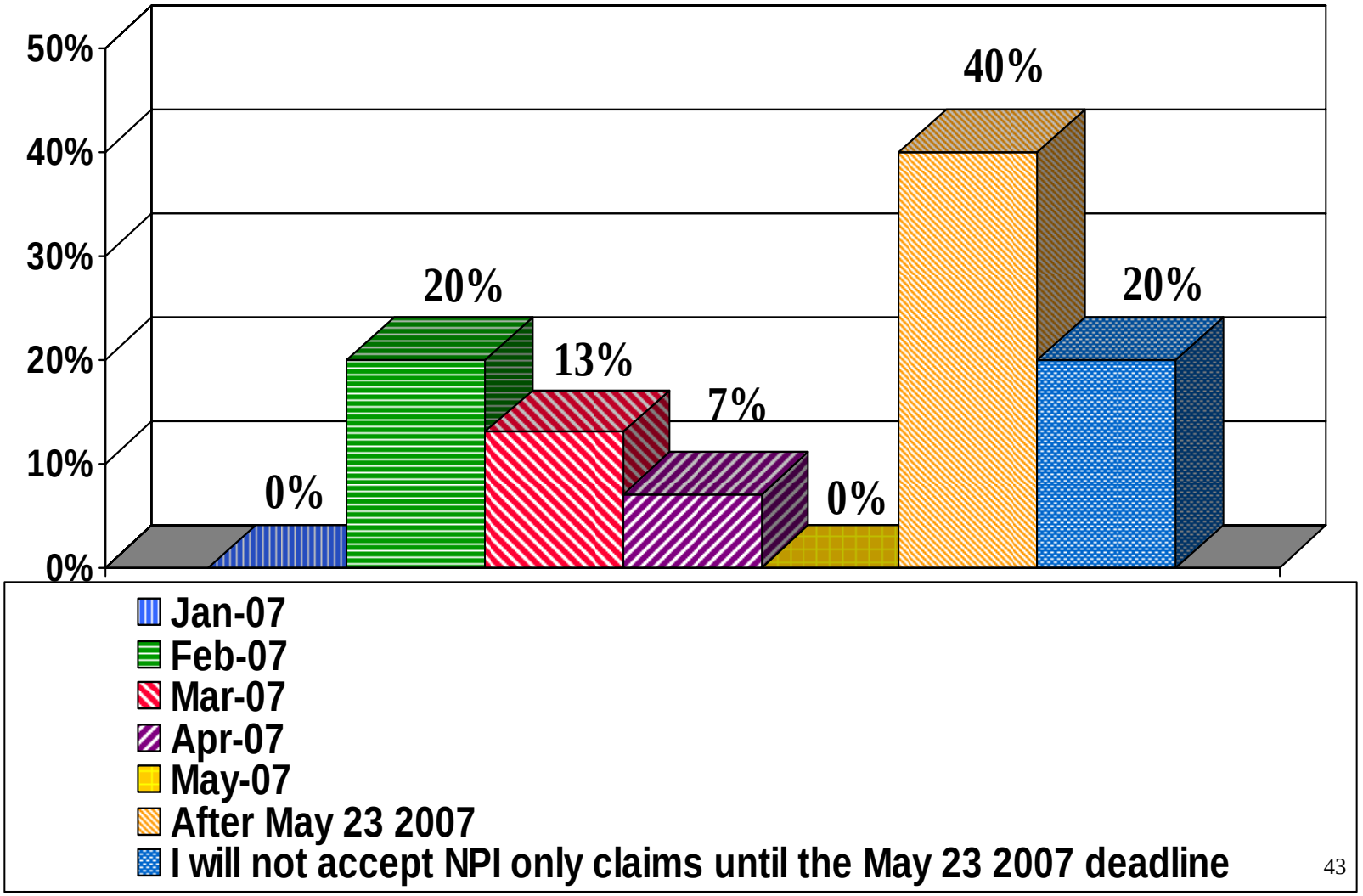
Are you currently accepting claims electronically containing NPI only?

Clearinghouses

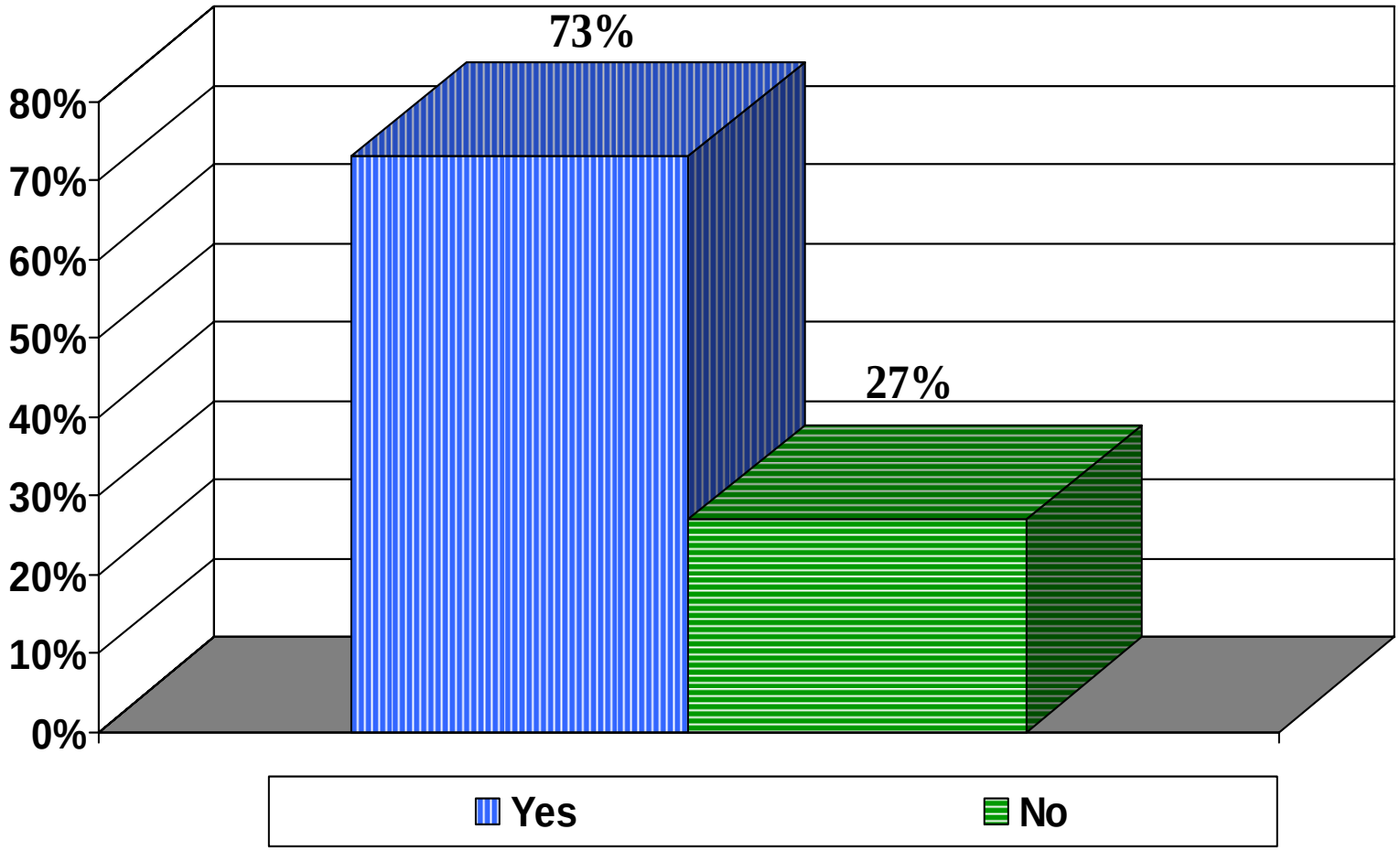


If you answered no to the previous question, indicate the month you will begin accepting claims electronically containing NPI only

Clearinghouses

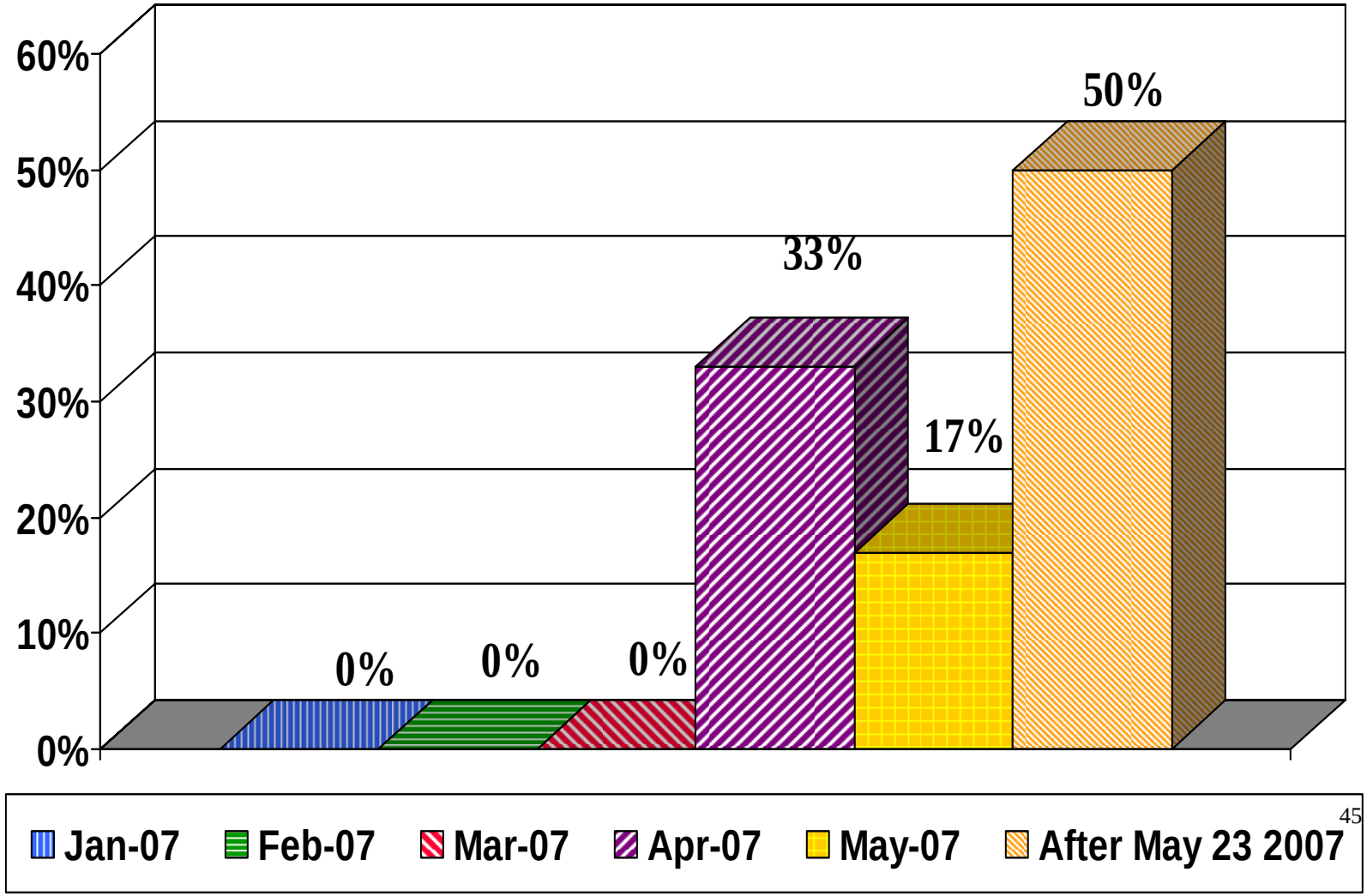


Do you plan on accepting claims electronically containing only legacy identifiers thru the May 23 2007 deadline? Clearinghouses

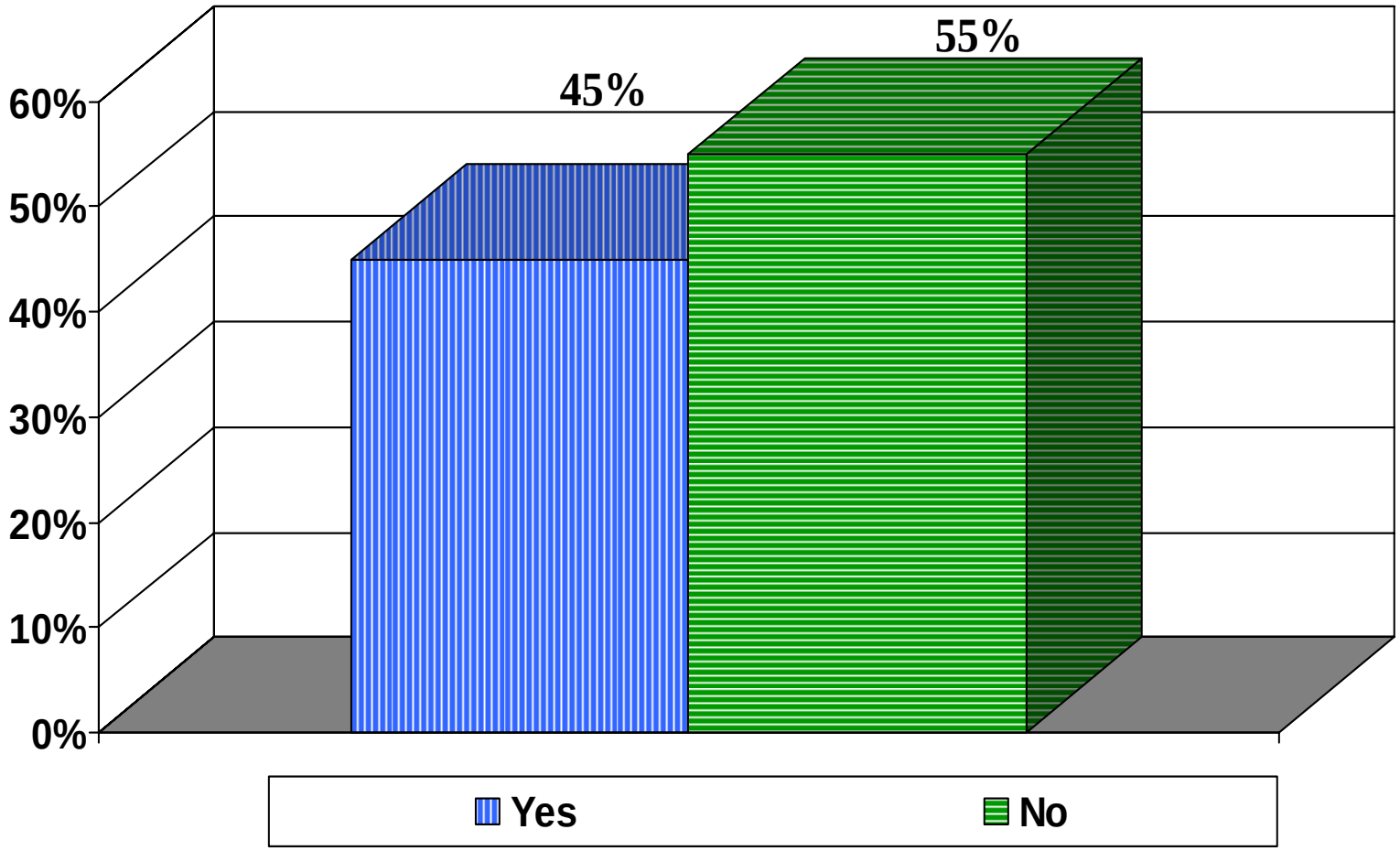


If you answered no to the previous question, indicate the last month you will accept claims electronically containing only legacy identifiers

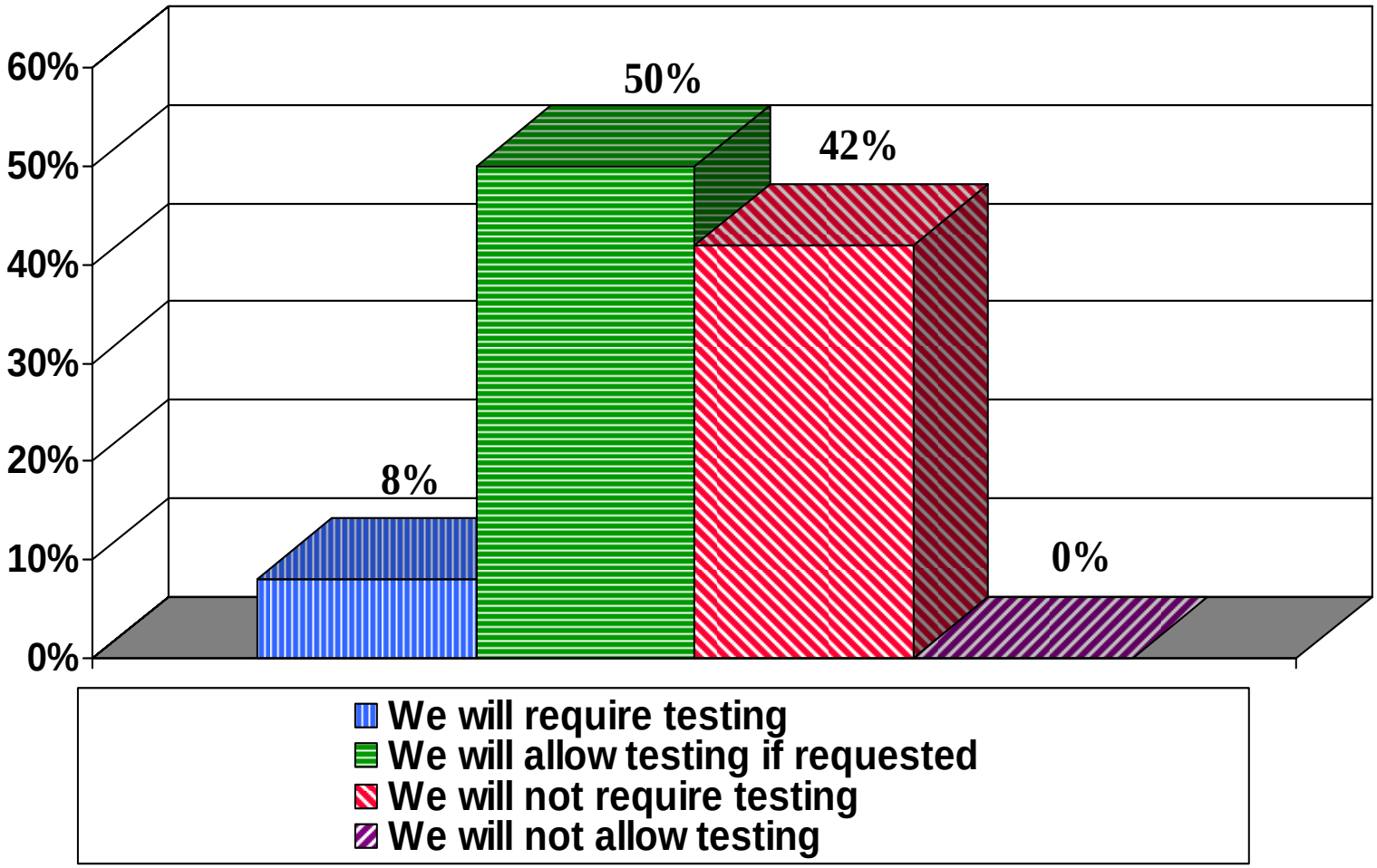
Clearinghouses



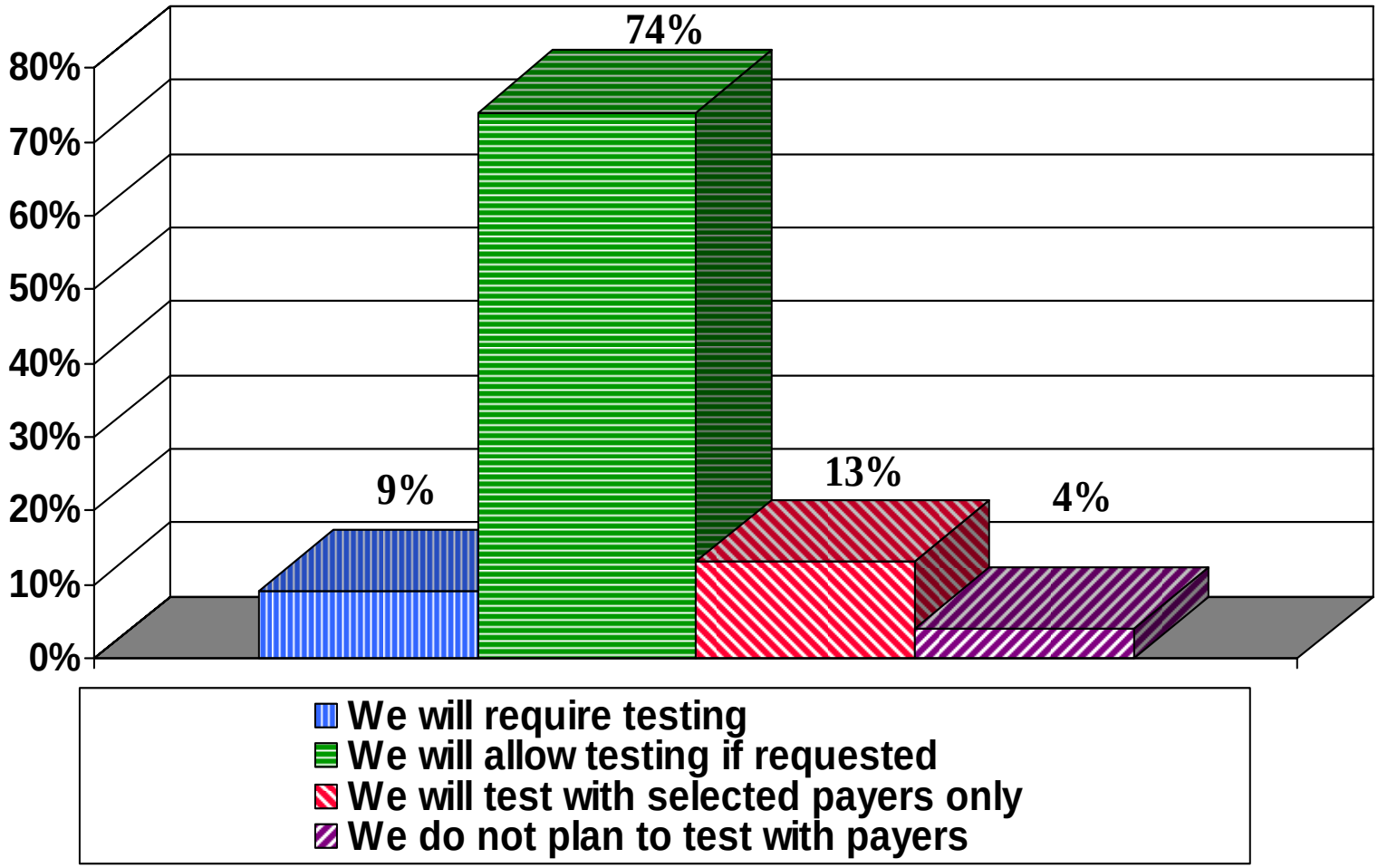
Will you accept claims after the May 23 2007 deadline that contain legacy identifiers only? Clearinghouses



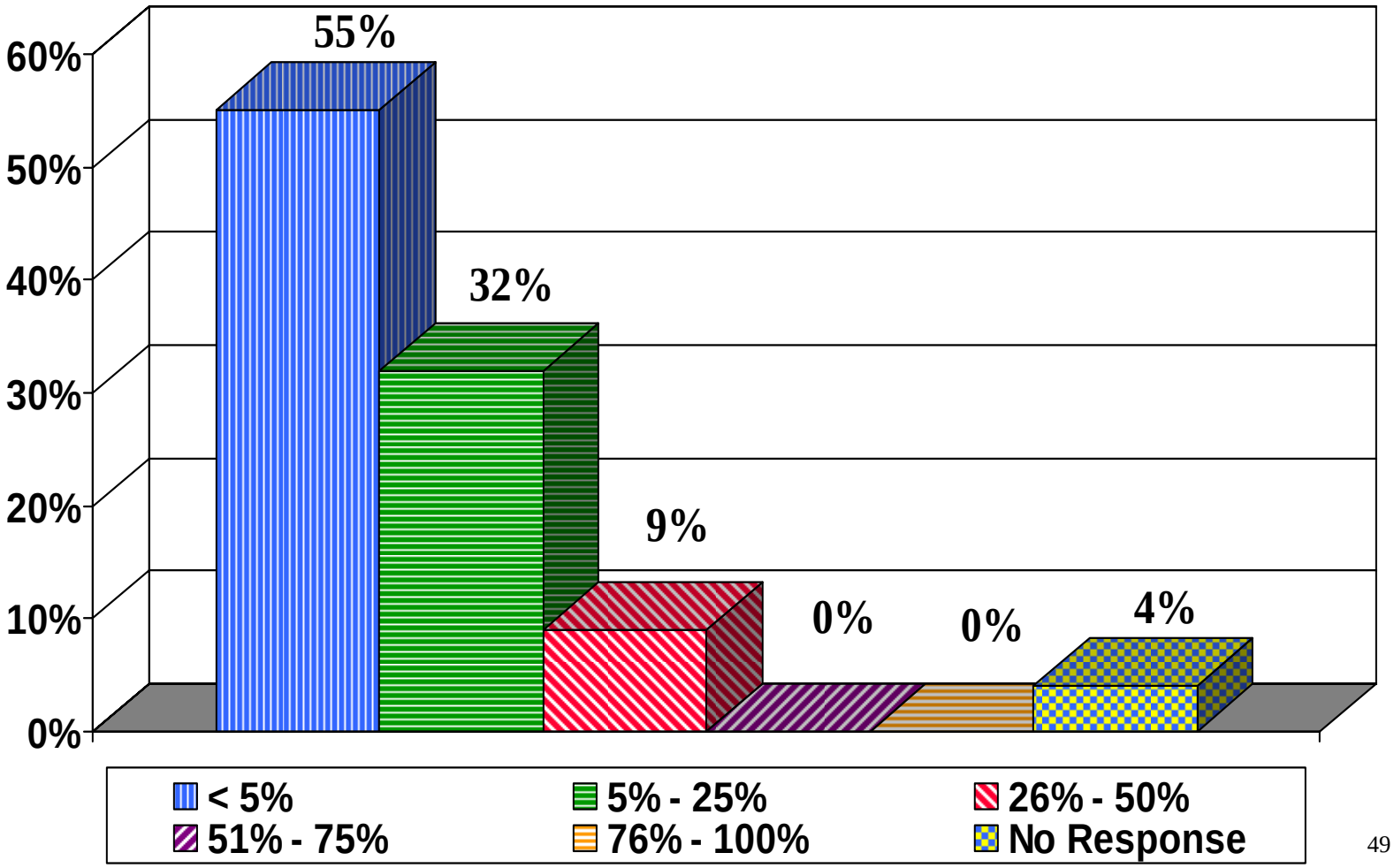
What is your position regarding testing with Submitters?
Clearinghouses



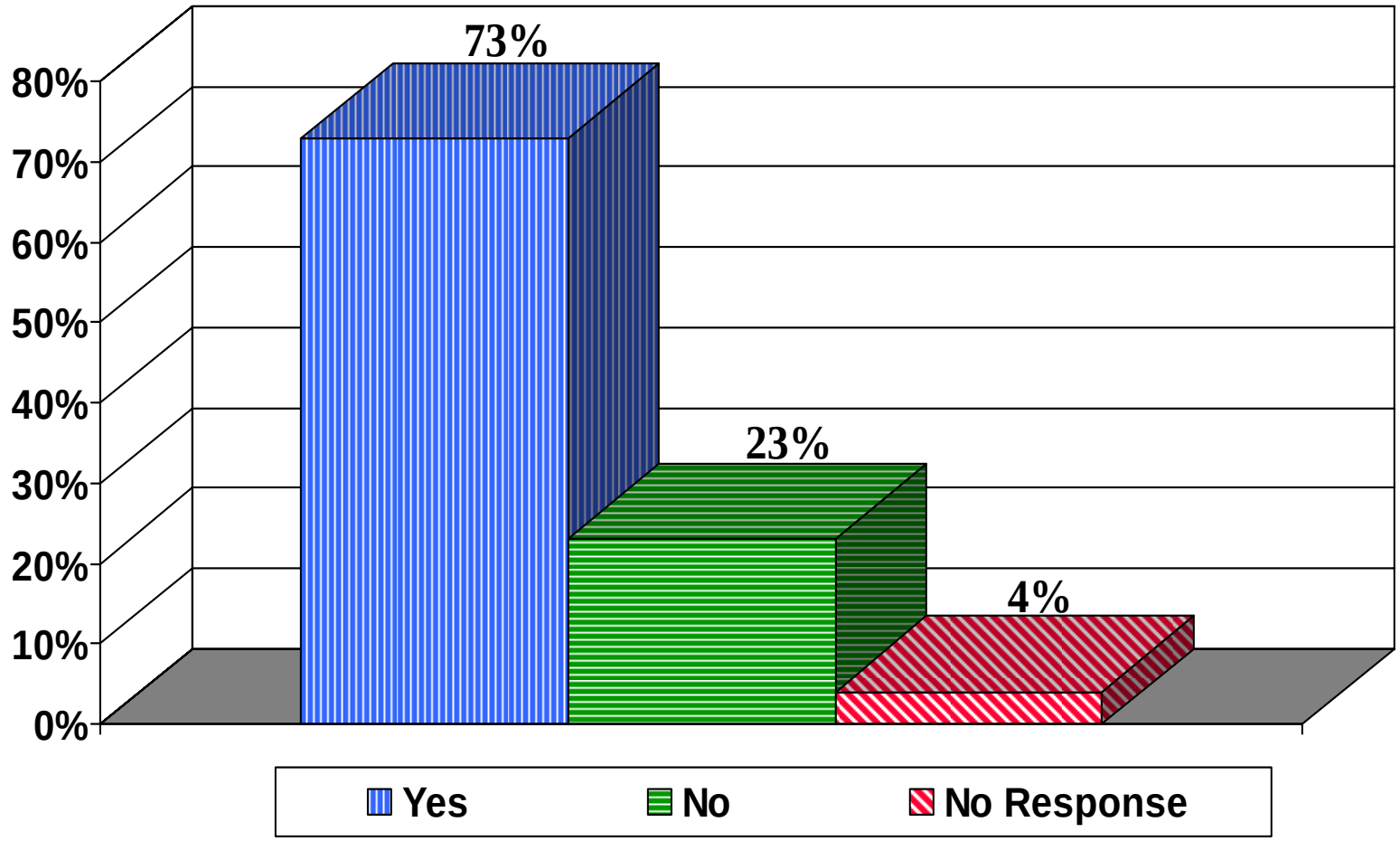
What is your position regarding testing with Payers?
Clearinghouses



What percentage of your current claim volume received contain NPI?
Health Plans

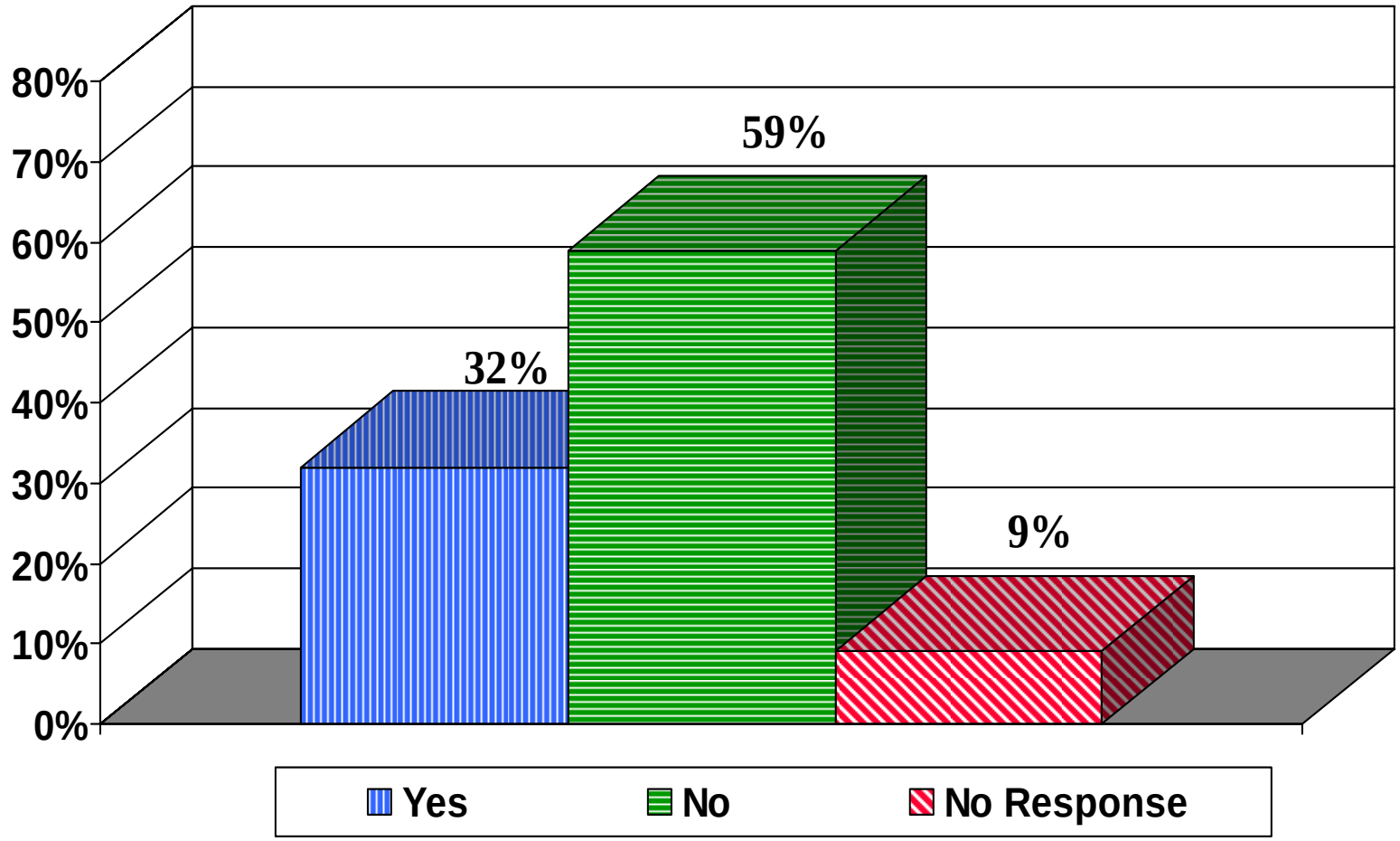


Are you performing check digit validation for claims received that contain NPI? Clearinghouses

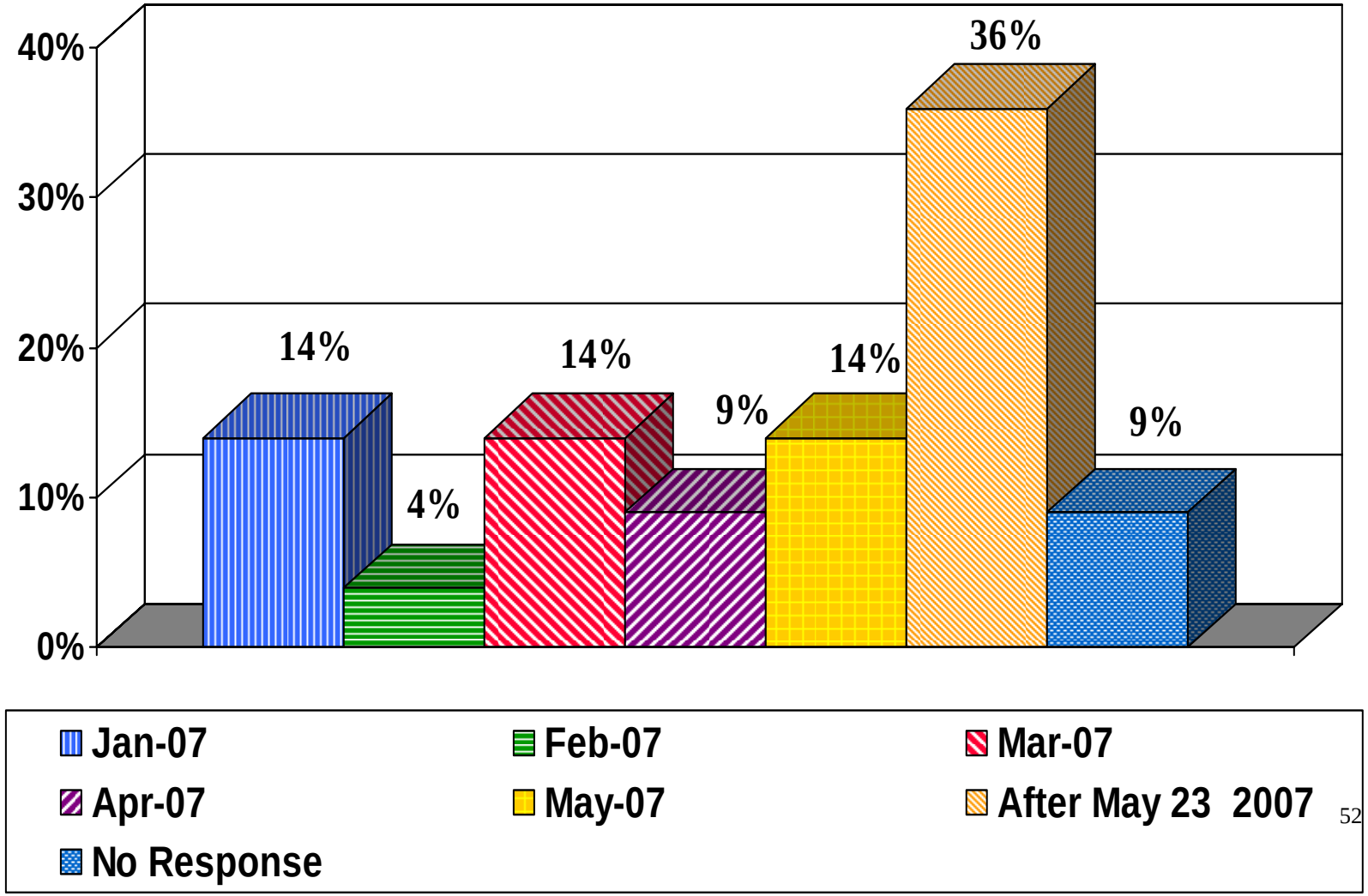


Are you rejecting claims that fail check digit validation if the claim also contains a legacy identifier?

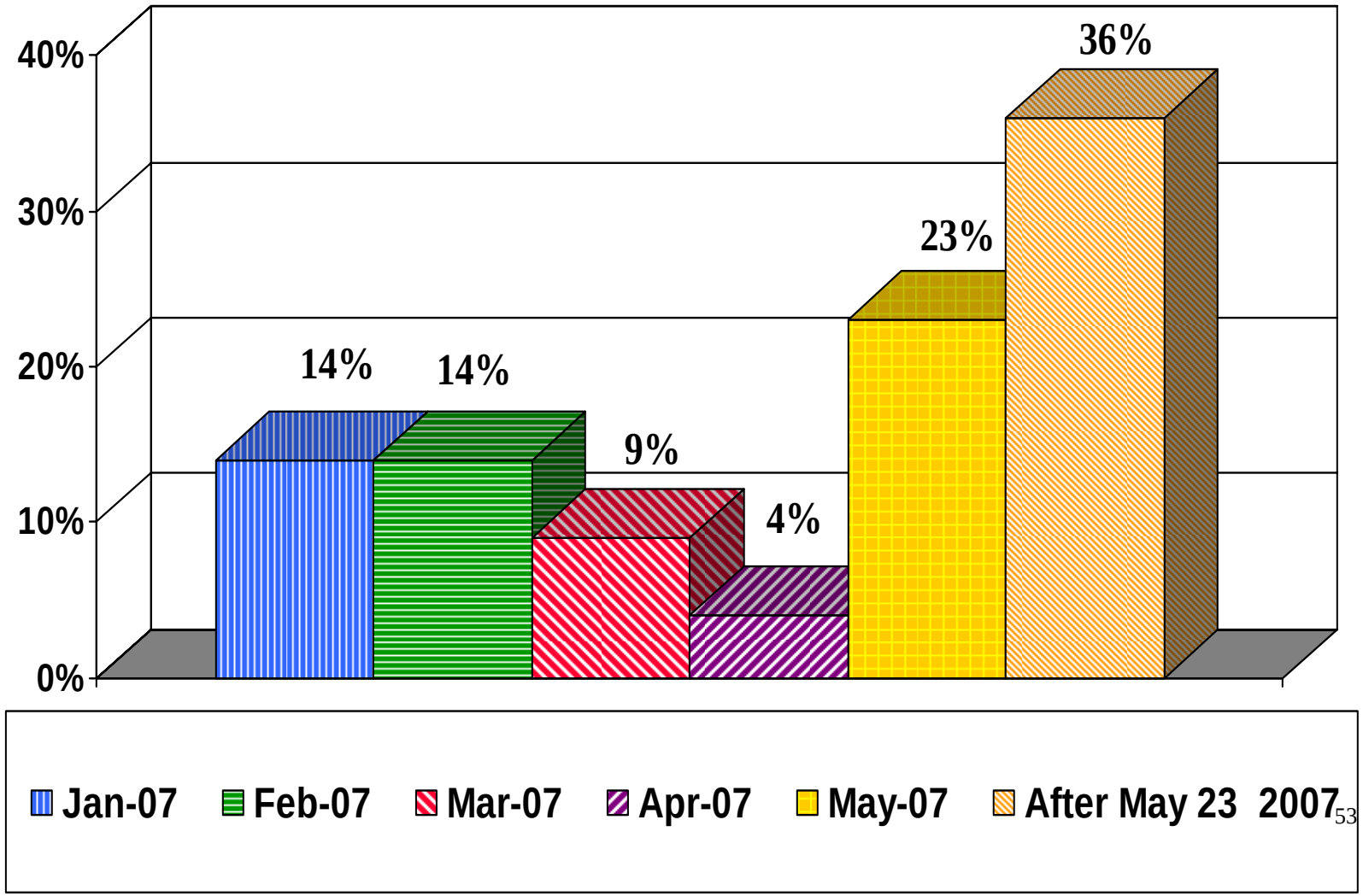
Clearinghouses



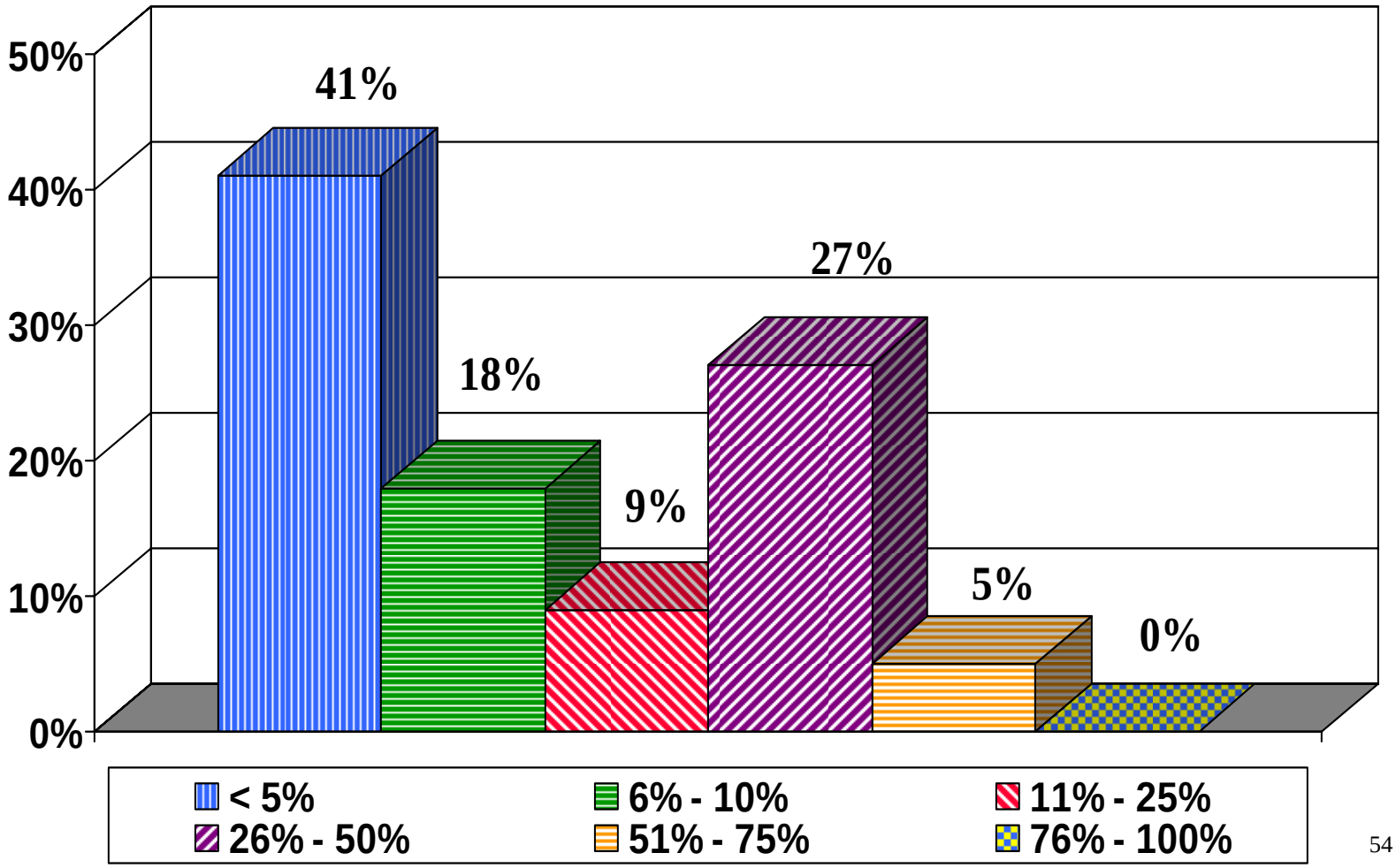
When will you be ready to process a HIPAA 835 remittance with NPI only?
Clearinghouses



When will you be ready to process a HIPAA 270/271 transactions with an NPI only? Clearinghouses

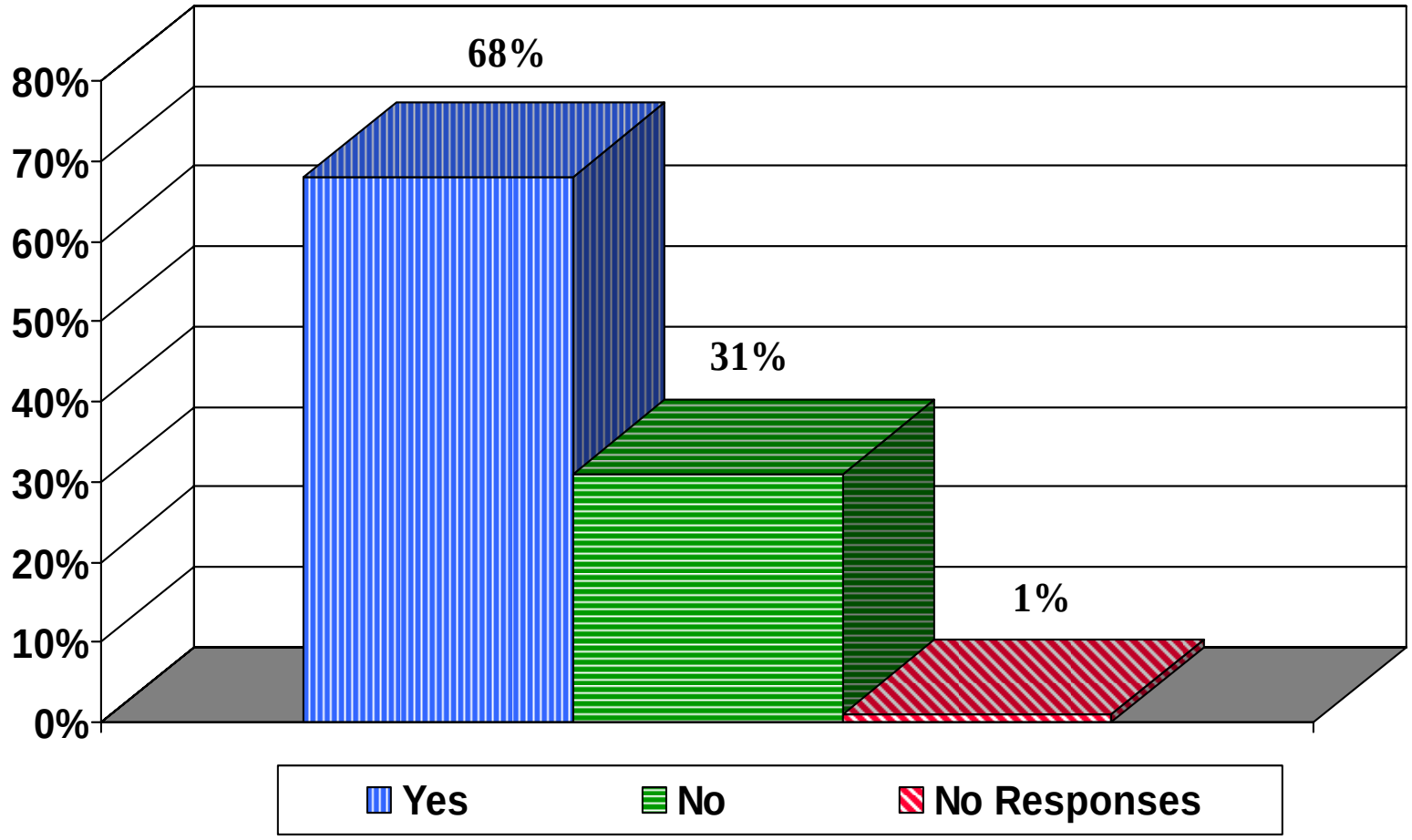


What percentage of your providers have communicated their NPI to you? Clearinghouses

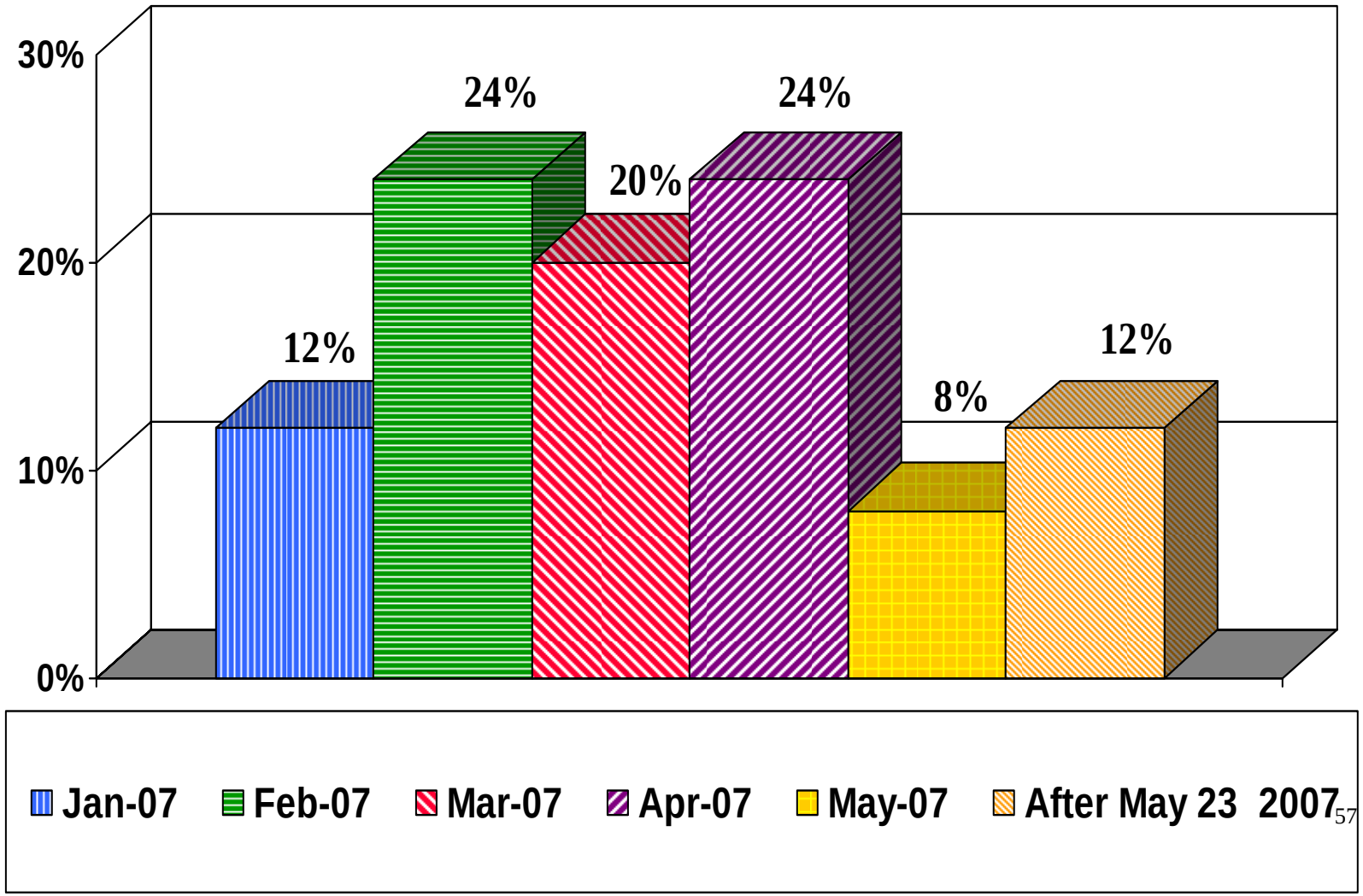


Information System Vendors

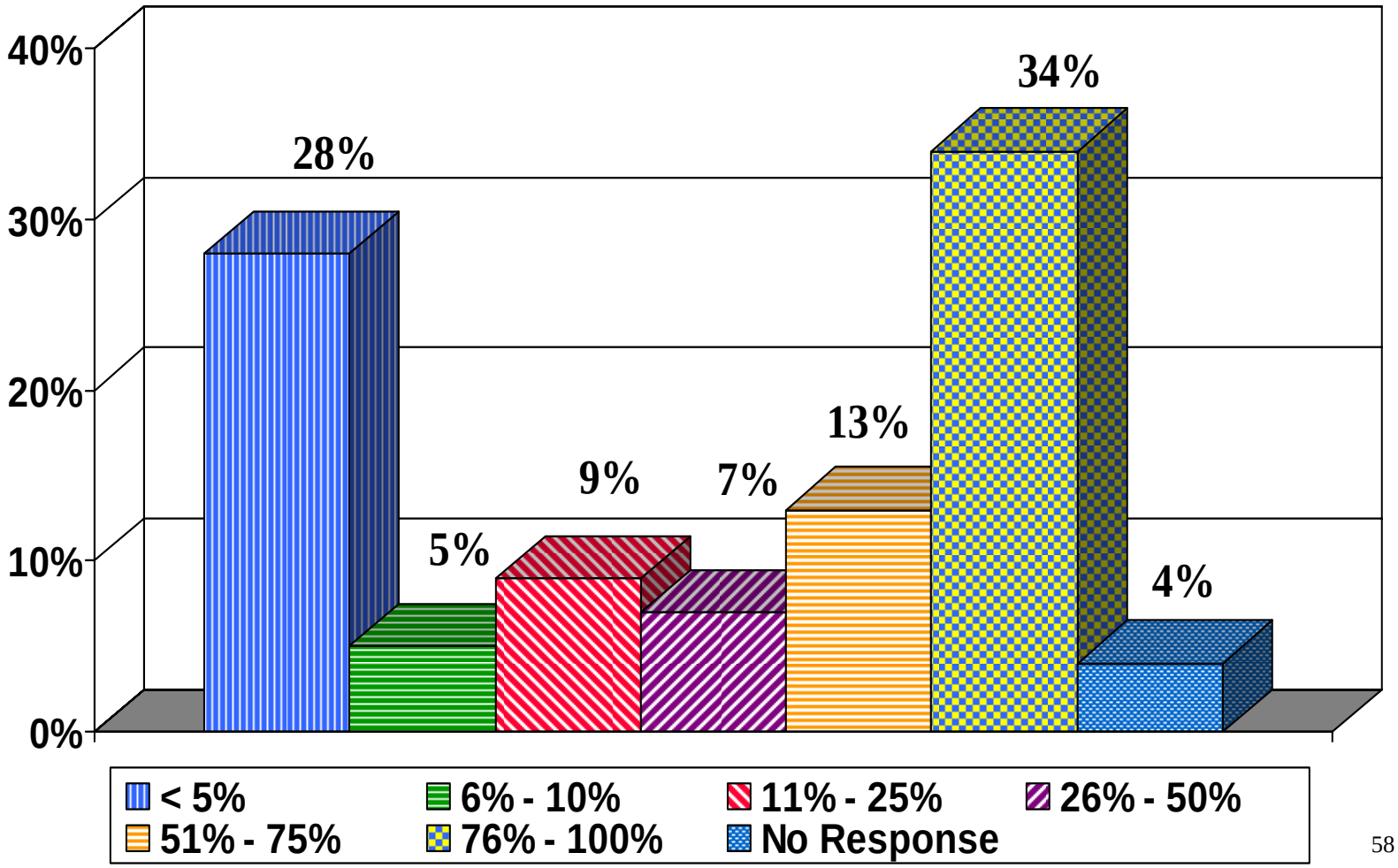
Can your billing system generate electronic claims in the HIPAA standard format that contain the Billing Provider's NPI and all accompanying data required to support the NPI dual use strategy?
Information System Vendors



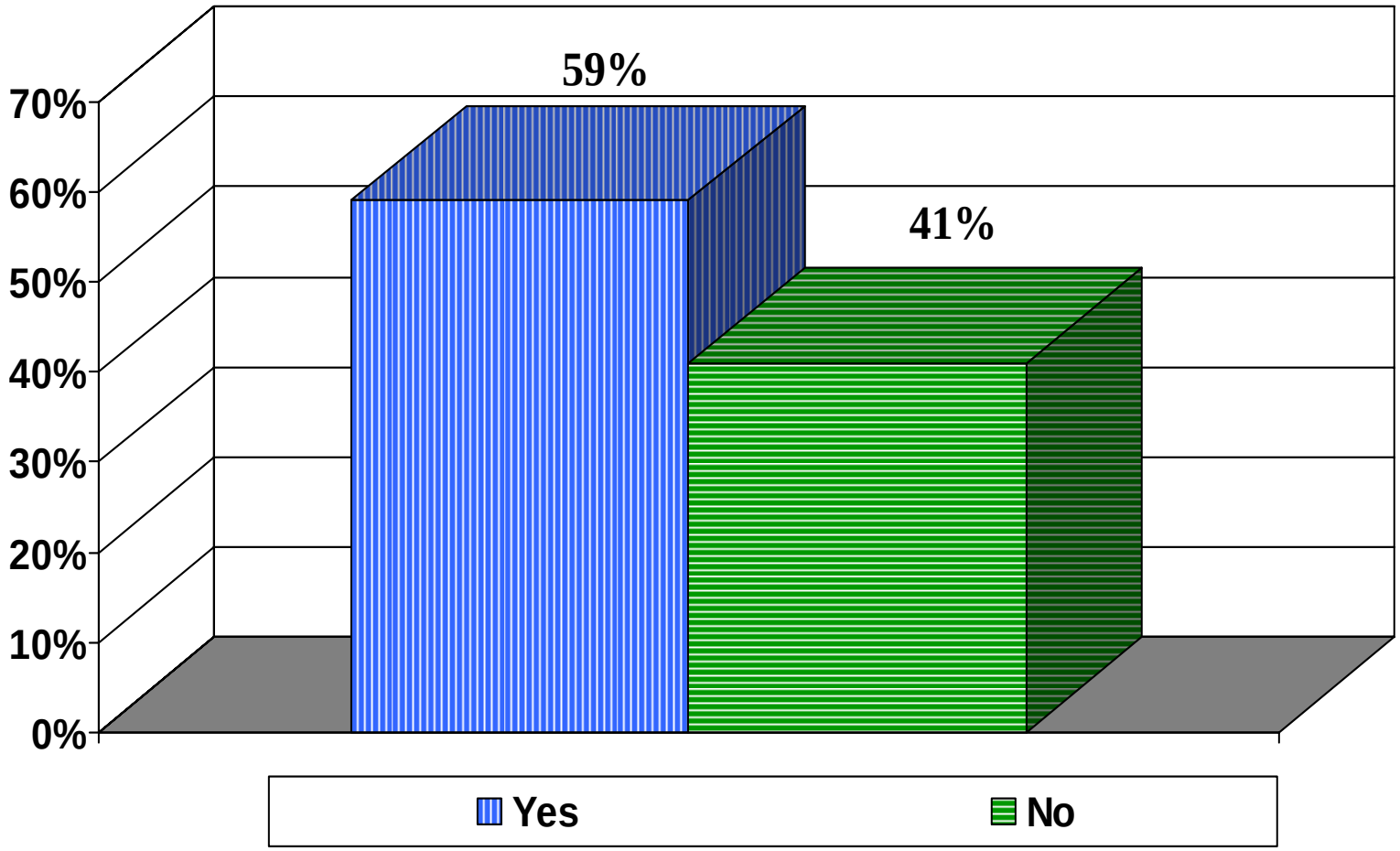
If you answered no to the previous question when will your system be ready? Information System Vendors



What percentage of your installed client base have received all required system updates needed to generate electronic claims containing both legacy identifiers and NPI (dual use)?
Information System Vendors

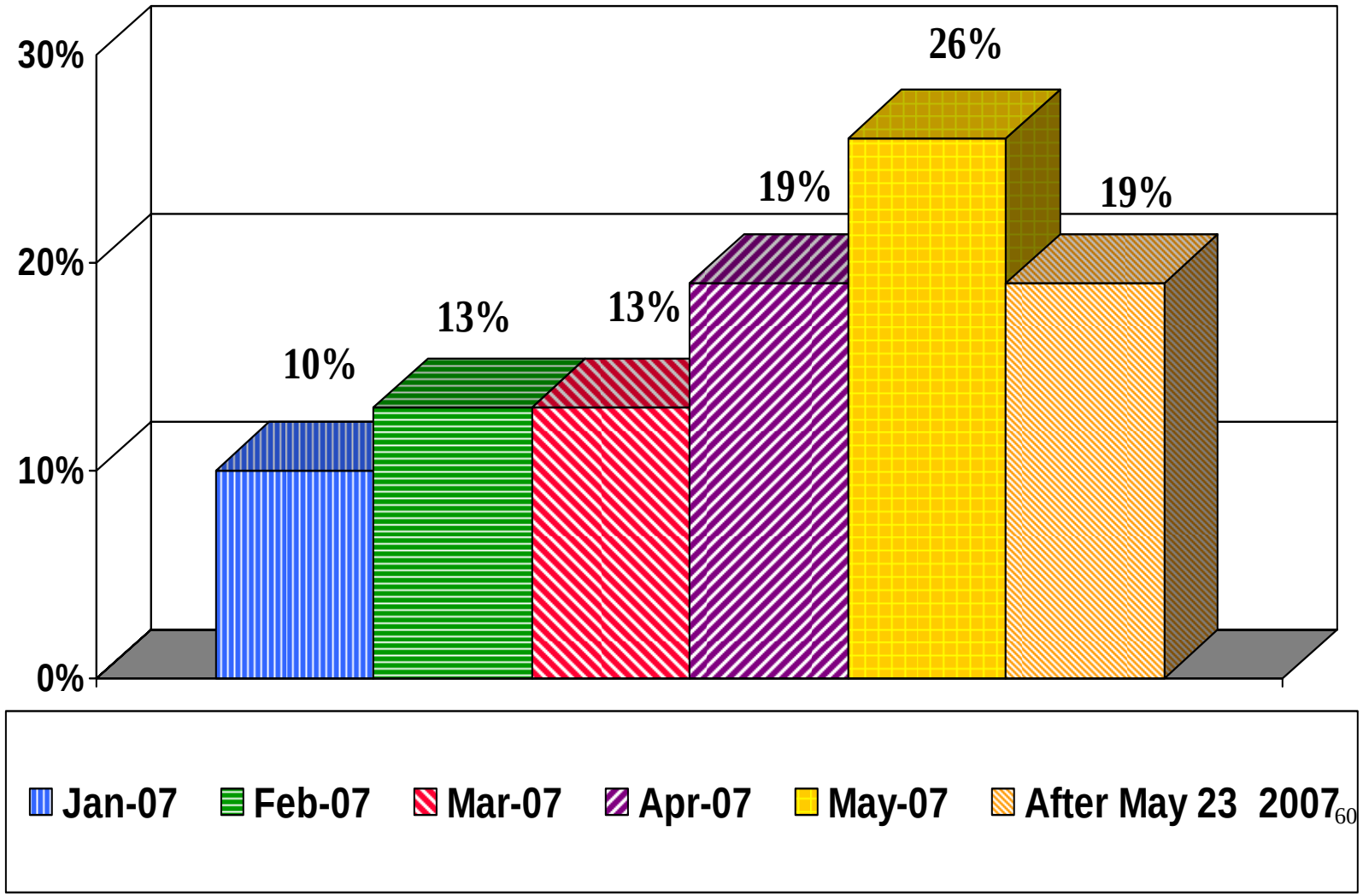


Can your application currently generate electronic claims containing NPI only?
Information System Vendors

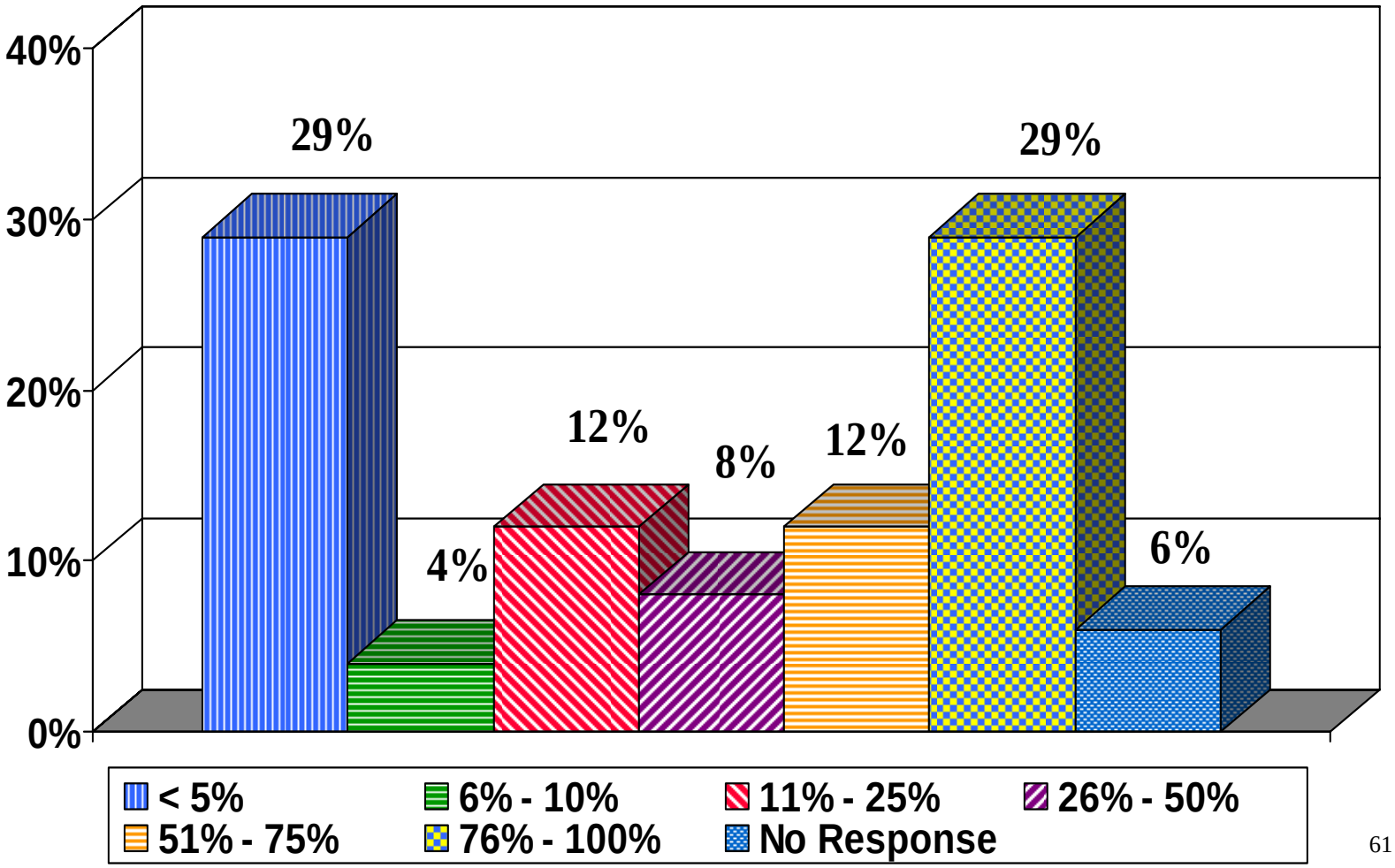


If you answered no to the previous question please indicate below the month your application will be able to generate electronic claims containing NPI only

Information System Vendors



What percentage of your installed client base have received all required system updates needed to generate electronic claims containing NPI only?
Information System Vendors



NPI Survey Conclusions

- Survey participants are leaders in the NPI work effort
  - They have invested time, resources, and capital
  - Many are struggling to meet the May 23rd deadline
  - Some will not meet the May 23rd deadline
- It is questionable whether non-survey participants have adequately invested in NPI and therefore at a greater risk of not meeting the May 23rd deadline
- Provider enumeration rates appear to have increased
  - 95% respondents have an NPI
- Reasons for not having an NPI evidence that continued education and outreach is needed
  - 17% - Lack of time
  - 17% - Confused about subparts
  - 31% - Confused about who needs an NPI

NPI Survey Conclusions

- There is still a lack of communication between providers & trading partners
  - Providers may not fully understand who they need to report their NPIs to
  - Non-enumerated Providers are survey non-responders
- Statistical Support
  - 26% of Providers indicated they have already communicated their NPI to their payers or trading partners
  - 11% of Payers indicated they have received >50% of their Providers' NPIs
  - 5% of Clearinghouses indicated they have received >50% of their Providers' NPIs
  - 70% of Payers are receiving <5% of claims with NPIs

NPI Survey Conclusions

- Dual Strategy Myth
  - 43% of Providers (372) cannot generate an electronic claim with the Billing Provider's NPI and all accompanying data to support dual use strategy
    - 37% (135) of these will be able to between April 1st and May 23rd
    - 10% (39) of these will be able to after May 23rd
  - 31% of Vendor systems (23) cannot generate an electronic claim with the Billing Provider's NPI and all accompanying data
    - 32% (8) of these will be able to between April 1st and May 23rd
    - 12% (3) of these will be able to after May 23rd
  - 32% of Payers (50) cannot currently accept dual strategy claims
    - 34% (20) of these will be able to between April 1st and May 23rd
    - 13% (8) of these will be able to after May 23rd

NPI Survey Conclusions

- Dual Strategy Myth Reasons
  - Information systems continue to be a barrier to implementation, due to issues such as lack of systems capabilities, vendor products delivery schedule,
  - There will be little to no time available for a significant portion of the industry to fully test prior to May 23rd (regardless of whether testing is true test environment or production testing)

NPI Survey Conclusions

- NPI only cannot be achieved 100% industry-wide on May 23rd
  - 89% of Providers (770) are not submitting claims with NPI only
    - 41% (319) of these will be able to between April 1st and May 23rd
    - 19% (147) of these will be able to after May 23rd
  - 41% of Vendor systems (31) cannot generate an electronic claim with NPI only
    - 45% (14) of these will be able to between April 1st and May 23rd
    - 19% (6) of these will be able to after May 23rd
  - 85% of Payers (132) cannot currently accept NPI only claims
    - 44% (57) of these will be able to between April 1st and May 23rd
    - 47% (61) of these will be able to after May 23rd

Thank you!

- Thanks to the following WEDI members for their work with the WEDI NPI survey and results:

Lonnie Hardin, EVP (MedAvant)
Michael Ubl, Director (BCBS Minnesota)
Gail Kocher, Technical Business Analyst (Highmark)