



Reaching consumers with (their own) health information

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September 9, 2005

CONNECTING FOR HEALTHSM
MARKLE FOUNDATION *A Public-Private Collaborative*

IOM's Six "Aims" for U.S. Health Care

- ▶ Safe—avoiding injuries to patients from the care that is intended to help them.
- ▶ Effective—providing services based on scientific knowledge to all who could benefit and refraining from providing services to those not likely to benefit (avoiding underuse and overuse, respectively).
- ▶ Patient-centered—providing care that is respectful of and responsive to individual patient preferences, needs, and values and ensuring that patient values guide all clinical decisions.
- ▶ Timely—reducing waits and sometimes harmful delays for both those who receive and those who give care.
- ▶ Efficient—avoiding waste, including waste of equipment, supplies, ideas, and energy.
- ▶ Equitable—providing care that does not vary in quality because of personal characteristics such as gender, ethnicity, geographic location, and socioeconomic status.

The “Design Rules” that depend on patients

1. *Care based on continuous healing relationships.*
2. *Customization based on patient needs and values.*
3. ***The patient as the source of control.***
4. *Shared knowledge and the free flow of information.*
5. Evidence-based decision making.
6. Safety as a system property.
7. *The need for transparency.*
8. *Anticipation of needs.*
9. Continuous decrease in waste.
10. Cooperation among clinicians.

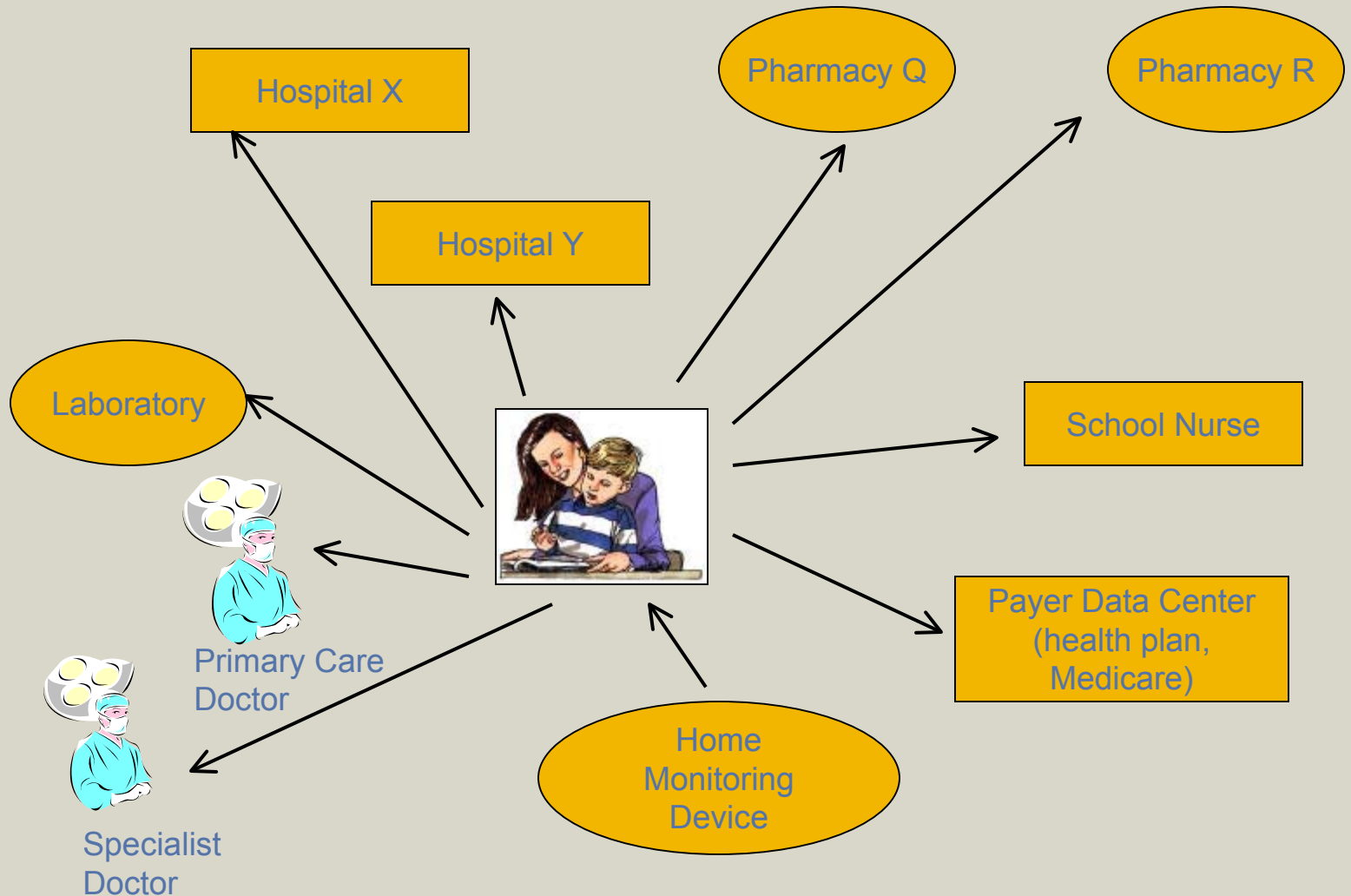
Potential of a “personal health record”

- ▶ Giving individuals access to and control over their personal health information enables:
 - Patients better able to maintain health and manage their care
 - More reliable care; e.g., in emergency situations
 - Greater efficiency, less duplication of tests and quicker access
 - Improved satisfaction, lower cost and greater choice
 - Improved health care quality and safety
 - More effective communication and collaboration between patients, doctors, pharmacies, and others

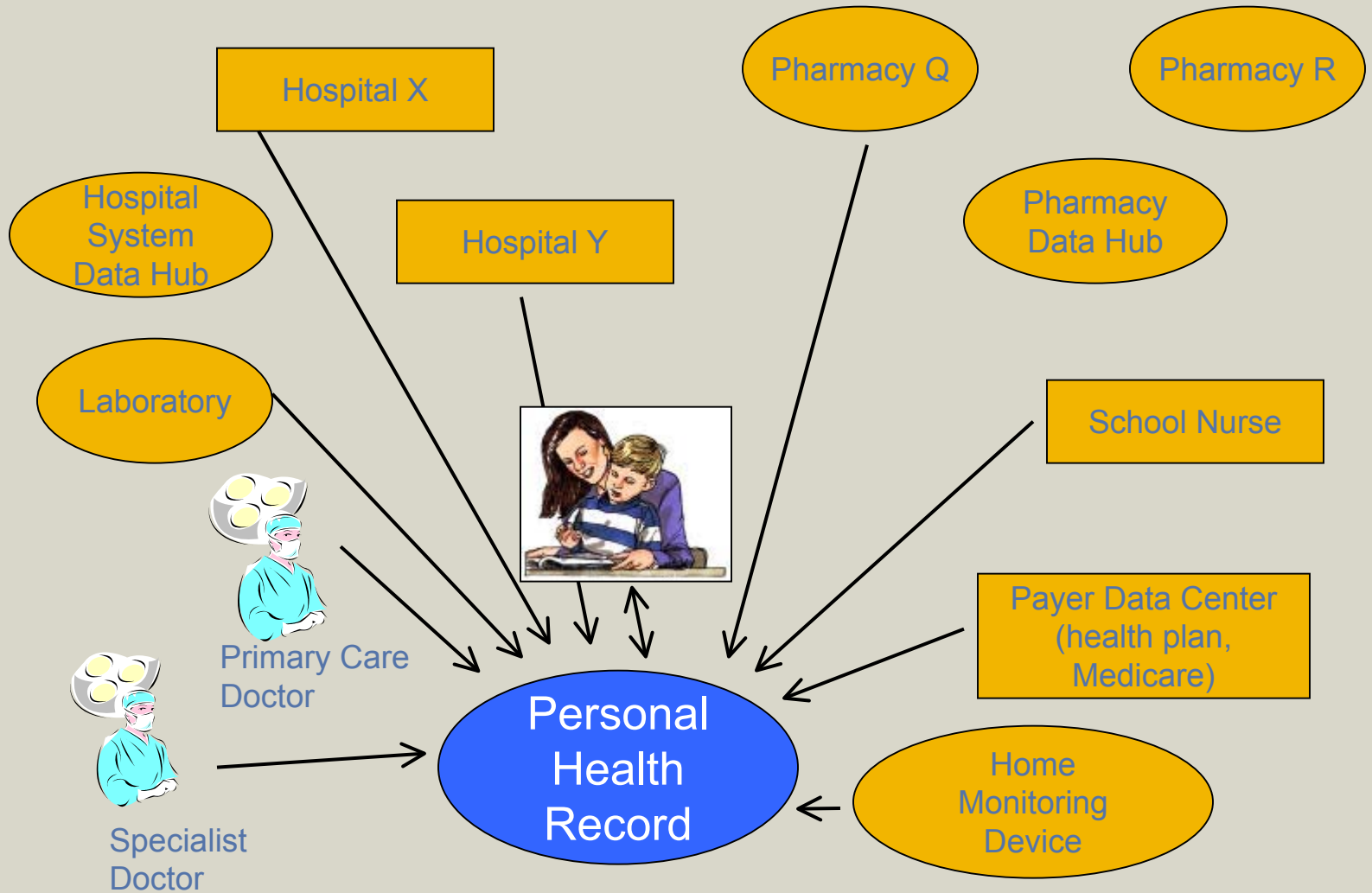
What is a “personal health record”?

- No good answer today
- Some of its attributes:
 - Person controls own PHR
 - Contains information from entire lifetime
 - Contains information from all providers and self
 - Accessible from any place, at any time
 - Private and secure
 - Transparent – strong audit trail
 - Interactive across one’s health care network

Retrieving your health information



The Person as an Information Hub



QuickStart

[Click here](#) to quickly add to your record.

My Imported Information

[Go to my imported information archives](#)

View My Records

[Visits \(8\)](#)
Prepare summaries for my visits with care providers.

[Conditions \(12\)](#)

[Medications \(4\)](#)

[Allergies \(2\)](#)

[Surgeries \(3\)](#)

[Immunizations \(7\)](#)

[Tests \(54\)](#)

[Coverage](#)

Health Record



Automatic alerts

This tool automatically scans for potentially harmful interactions among the medications, herbs, vitamins, and allergies entered in your files.

Common Questions

- How can this tool [benefit me](#)?
- How is my information [kept private](#)?
- How can I [print or fax](#) my records?
- How may I view my [past activities](#)?

Save money through mail order

Did you know that you could **save 30%** of your annual copay fees by purchasing your prescriptions mail order instead of through a retail pharmacy?

- Save time (no more trips to the

search

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[Coverage](#)

Health Record

search

Health Record

[add medication](#)

[check interactions](#)

[Health Record summary](#)

[how to](#)

Current Medications

Date▼

Frequency

Source

Click on an item to edit, delete or view related information.

Glyburide XL 5MG Tablet SA	05/30/2003	every morning	Rite-Aid
Zyrtec 10MG Tablet	05/28/2002	as needed (PRN)	Sav-on

Past Medications

Date▼

Frequency

Source

Imitrex 20MG Nasal Spray	05/30/2003		Walgreens
Roloids 550mg Tablet, Chewable	11/05/2002		Rite-Aid

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[\[Policies \]](#)

[\[Medical Review \]](#)

[\[Feedback \]](#)

Health Record

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[Coverage](#)

Health Record

dr display - Microsoft Internet Explorer

File Edit View Favorites Tools Help Google

Display Trackers

Alert

Your data indicates recent low blood sugar. Low blood sugar can be caused by a variety of factors. To learn more, [click here](#). Medications are a common cause of low blood sugar. To make sure your medication list is up to date, [click here](#).

Review data for : iSenseU1 a

Select date to display: [1/2/2003](#) [1/3/2003](#) [1/4/2003](#) [1/5/2003](#) [1/6/2003](#) [1/7/2003](#) [1/8/2003](#) [All Days](#) [All Days Enlarged](#)

Displaying Glucose Data for : 1/3/2003

Options:

Legend:

Alarm Icons:

Graph: ■ Elevated Glucose Range > 250 Areas of possible sensor errors

Auto
This
med
Com
How
How
How
How

Health Record

QuickStart

Click here to quickly add to your record.

My Imported Information

Go to my imported information archives

View My Records

Visits (8)

Prepare summaries for my visits with care providers.

Conditions (12)

Medications (4)

Allergies (2)

Surgeries (3)

Immunizations (7)

Tests (54)

Coverage

Health Record

dr display - Microsoft Internet Explorer

Display Trackers

Alert

Your data indicates recent low blood sugar. Low blood sugar can be caused by a variety of factors. To learn more, [click here](#). Medications are a common cause of low blood sugar. To make sure your medication list is up to date, [click here](#).

Review data for : iSenseU1 a

Select date to display: 1/2/2001
[Days](#) [All Days Enlarged](#)

Displaying Glucose Data for :

Options:

Legend:

Alarm Icons:

Health Record - Microsoft Internet Explorer

Medications, Herbs, Vitamins

Add Medications, Herbs, Vitamins

When (approximately) did you (or the person you are creating this record for) begin taking **Aspirin 325 MG Tablet**? 5/30/2001

Dosage taken: 1 TABLET

Frequency taken: every morning

Are you (or the person you are creating this record for) still taking **Aspirin 325 MG Tablet**? Yes No

Do you want to hide this item when you print, fax or electronically share your health record data with others? Yes No

(To see your authorizations, go to [settings](#))

back cancel finish

Message Center

[Message Center Home](#) [Inbox](#) [Sent](#)

Inbox

	From	Subject
<input type="checkbox"/>	ACME Health	Remind
<input type="checkbox"/>	ACME Health	Rezulin

Send a graph or report - Dr. Jones

Confirm and Send

The following information is exactly as your care provider will see it. Please review carefully, then click '**submit**' at the bottom to send. If you need to make changes, click the '**back**' button until you get to the part you want to change.

Message from: Janet McNichol

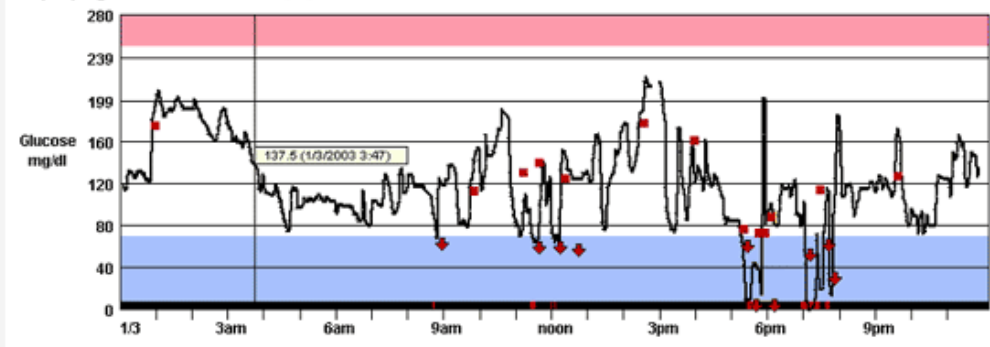
Subject:	Blood Glucose Graph	Patient Age:	53
Date:	6/2/2003 7:37 PM	Patient DOB:	4/5/1950
Patient Phone:		Patient Gender:	Female
Provider:	Dr. Jones		

Question

Dr. Jones, my PHR said that taking my aspirin may cause my blood sugars to go low, and now my blood sugars are low. Should I stop taking my aspirin?

Select date to display: [1/2/2003](#) [1/3/2003](#) [1/4/2003](#) [1/5/2003](#) [1/6/2003](#) [1/7/2003](#) [1/8/2003](#) [All Days](#) [All Days Enlarged](#)

Displaying Glucose Data for : 1/3/2003



Options:



Patient Physician Communication

user: Dr. Jones | [exit](#)

○ search for patients view records for: All Patients

- Home
- Message Center
- Health Record
- Health Risks
- Care Plans
- Trackers
- Admin
- Reports
- Inbox
- Sent
- Archive-Received
- Archive-Sent

Messages for: All

- From**
- Janet McNichol
- Buck David Smith
- Janet McNichol
- Buck David Smith
- Janet McNichol
- Buck David Smith
- Janet McNichol
- Janet McNichol
- Sample User

archive checked items

Confirm and Send

The following information is exactly as your patient will see it. Please review carefully and click the 'submit' button at the bottom to send. If you need to make changes, click the 'back' button until you get to the area of the process you want to change.

Message from: Dr. Jones

Subject:	Re: Blood Glucose Graph	Patient Age:	53
Date:	5/12/2003 2:06 PM	Patient DOB:	4/5/1950
Patient Phone:		Patient Gender:	Female
Provider:	Dr. Jones		

Reply
 Janet, I'll have you continue the aspirin - I'm glad you mentioned you are taking it. Instead, let's go to just a half pill of the Glyburide each morning, and also since it's been more than a year since our last Hemoglobin a1c and cholesterol profile I'll ask that you schedule to have this drawn by the lab in the next couple weeks. I'll share the results with you electronically once they are available.

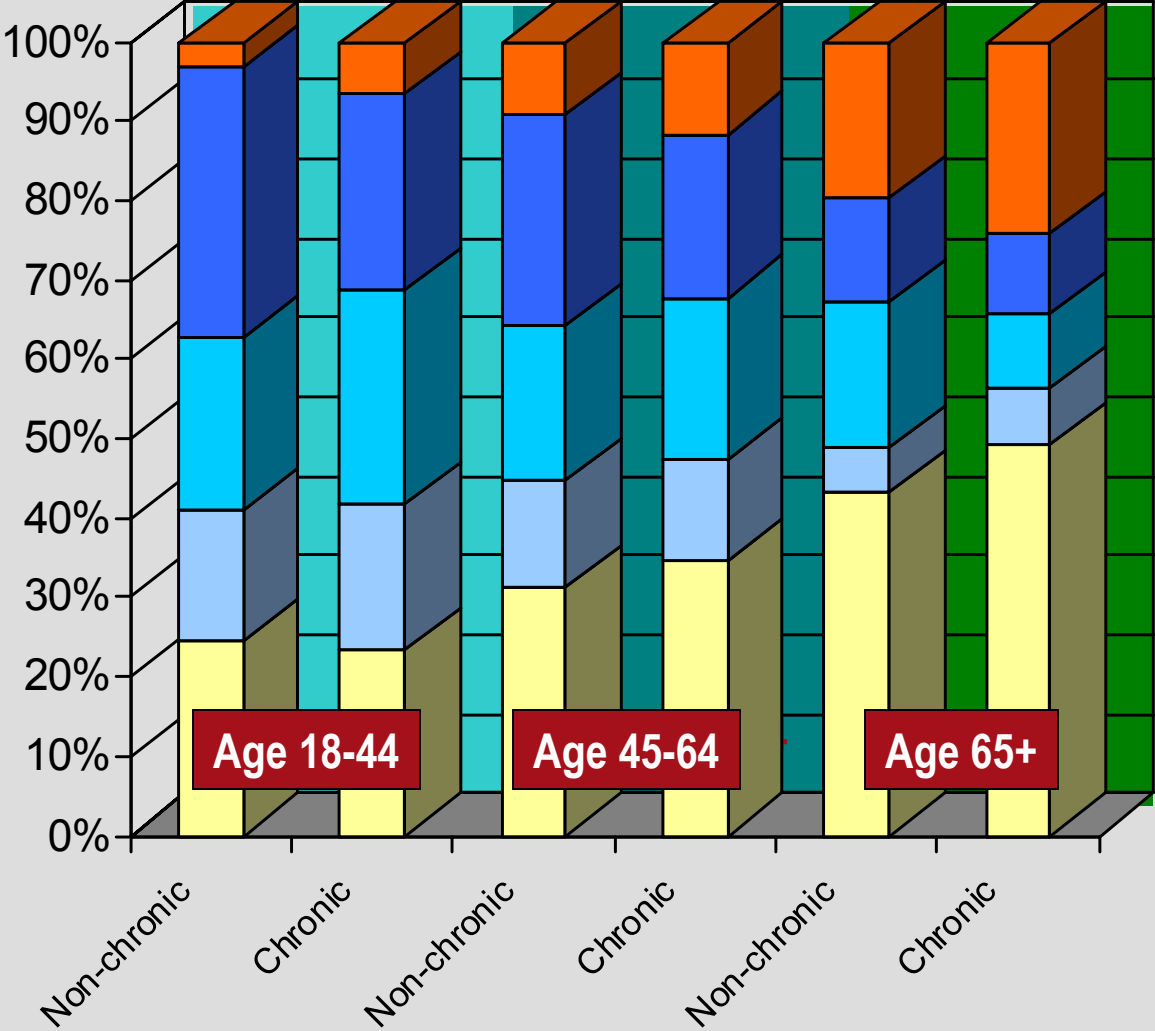
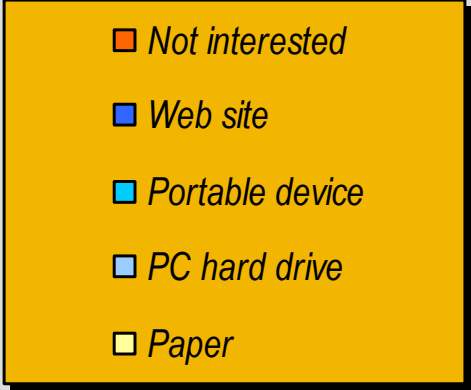
Patient Education Information:
[Why should your hemoglobin A1c be controlled?](#)
[What is hemoglobin A1c?](#)
[Monitoring test for diabetes](#)
[Beyond Blood Sugar: Testing A1c](#)

◀ back cancel submit ▶

The PHR Environment - 2005

- ▶ **Paper:** Remains the only available or practical means for many people.
- ▶ **Electronic:** Carries much greater potential for rapid, convenient and secure data sharing over time.
 - Desktop-based: Consumers may store PHR data locally on the hard drive of within software applications on their personal computer.
 - Web-based: Applications may store PHR data on a secure Web server.
 - Portable devices: Products that enable consumers to store personal health information on smart cards, personal digital assistants (PDAs), mobile phones or USB compatible memory devices.
- ▶ Each data-storage medium may be preferred by different types of patients.
- ▶ No matter the electronic data storage medium, the Internet will probably provide the best way to update the PHR with information from professionals and institutions.

People vary in their preference for PHR media



PHR services today

- ▶ **Patient education, self-care content and consensus guidelines**
- ▶ **Secure messaging**
- ▶ **Appointment scheduling and reminders**
- ▶ **Preventive service reminders**
- ▶ **Adherence messaging**
- ▶ **Patient diaries (pain, symptoms, side effects)**
- ▶ **Longitudinal health tracking tools (charts, graphs)**
- ▶ **Drug interactions checking**
- ▶ **Rx refills**
- ▶ **Financial information, such as Explanation of Benefits**

Degree of interest in PHR

- ▶ **High reported desire for specific functions:**
 - **Email your doctor – 75%**
 - **See test results – 63%**
 - **Look for mistakes in my record – 69%**
- ▶ **Principal interest by caregivers, frequent health system users (chronic illness, elderly), computer savvy**
- ▶ **Primarily offered as portal by large delivery systems**
- ▶ **Loyalty marketing**
- ▶ **Offering only a 'view' of EMR**
- ▶ **"Untethered" PHRs not proving viable**

Current interest in PHR tools

- ▶ **Thirty five percent of respondents would use seven or more features of a PHR today if it were available.**
- ▶ **Almost all respondents (91 percent) are *very concerned* about their privacy and keeping their health information secure. However, most people believe that technology provides appropriate protections.**
- ▶ **People who suffer from chronic illness and/or are frequent health care users are less concerned about privacy and security. For example, 41% of the healthy would not want to receive lab results online due to privacy concerns, compared with 36% of those with chronic conditions.**

PHR sponsors

Multiple-Service Institutional Gateways	Multiple-Service Aggregators
<ul style="list-style-type: none">• Large IDNs (e.g., VA, KP, GHC, CareGroup, Partners, Cleveland Clinic)• Some payers (e.g., Cigna)	<ul style="list-style-type: none">• Fortune 500 companies• Payers
Single-Service Institutional Gateways	Single-Service Aggregators
<ul style="list-style-type: none">• Pharmacy or PBM, e.g., Walgreens, Albertsons, MedcoHealth)• Smaller-practice physicians	<ul style="list-style-type: none">• Disease management vendors• Medicare's Web-based EOB• Individuals

PHR suppliers

Multiple-Service Institutional Gateways	Multiple-Service Aggregators
<p>Examples:</p> <ul style="list-style-type: none">• Epic• Cerner• IDX• McKesson• GE• Home-grown or gov't contracts	<p>Examples:</p> <ul style="list-style-type: none">• WebMD• Capmed• People Chart• Telemedical
Single-Service Institutional Gateways	Single-Service Aggregators
<p>Examples:</p> <ul style="list-style-type: none">• Medem• Home-grown• Plug-in applications to specific EHRs (e.g., Kryptiq's integration with GE's Logician)	<p>Examples:</p> <ul style="list-style-type: none">• Medtronic• Imetrikus• MyFamilyMD• HealthHero• eDiets and WebMD Weight Loss Clinic

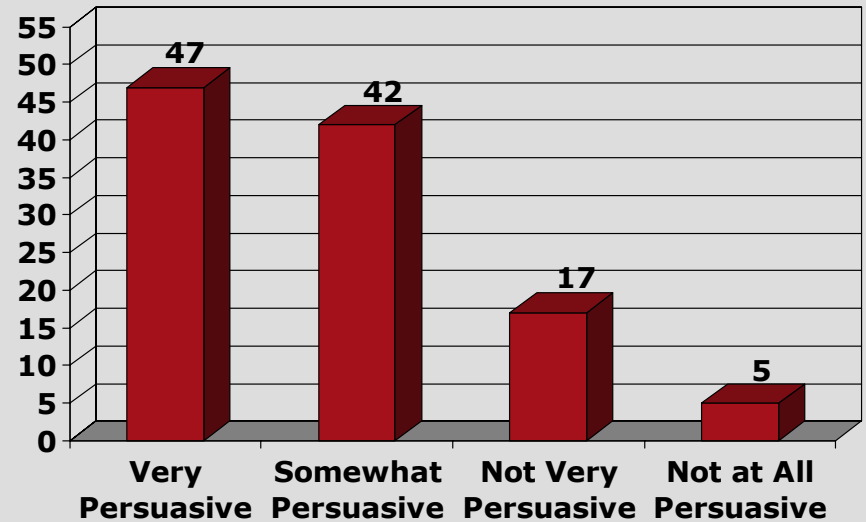
PHR challenges

Multiple-Service Institutional Gateways	Multiple-Service Aggregators
PHR not updated or portable when patient leaves institution.	Lack of standards and incentives make data-sharing difficult and business model unproven.
Single-Service Institutional Gateways	Single-Service Aggregators
PHR limited to one service, and not updated or portable when patient leaves institution.	PHR limited to one service, and lack of standards and incentives make data-sharing difficult and business model unproven.

Research findings about public messaging

- ▶ **People have a limited and inaccurate understanding of health information technology issues today. The American public is largely unaware of, but receptive toward, the potential value of PHRs.**
- ▶ **Most people want convenient access to and control over their health information, and many express a desire to check the accuracy of the records that clinicians keep on them.**
- ▶ **Most people do want certain healthcare services and information available electronically, particularly when it represents a convenience.**
- ▶ **The preferred medium of a PHR varies by age, with younger people more receptive to electronic tools and older people more receptive toward paper.**
- ▶ **People prefer to work with their doctors to access these services.**

Responses to Mock Ads



Implications for Medicare

- ▶ Focus on benefits, not features
- ▶ Prescription drug benefit is opportunity
- ▶ Migrate the portal to become personal medication list
- ▶ Experiment with authentication, portability, integration issues
- ▶ Educate beneficiaries about:
 - Value of seeing own information
 - Expectation that all providers share info
 - Specific risks associated with medications



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www.connectingforhealth.org

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