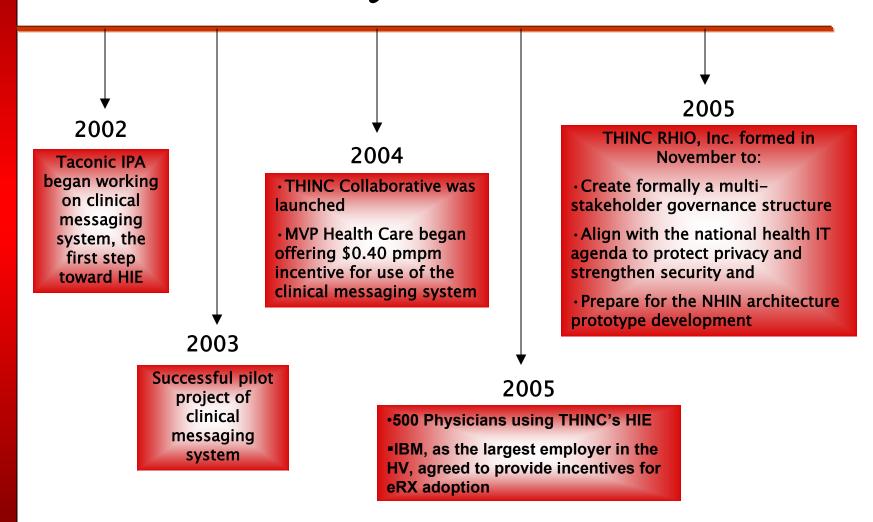
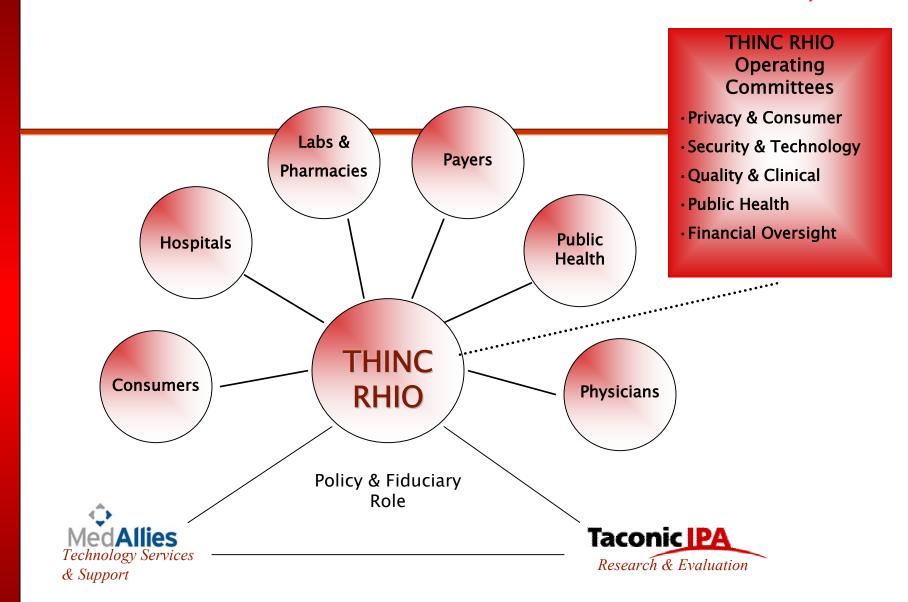
Taconic Health Information Network & Community

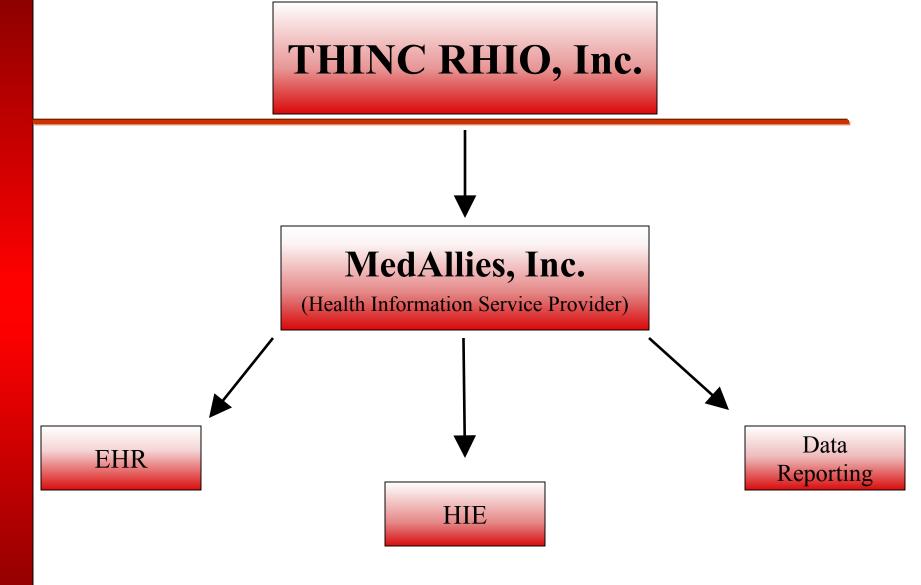
Building a Sustainable Model for Your Health Information Exchange

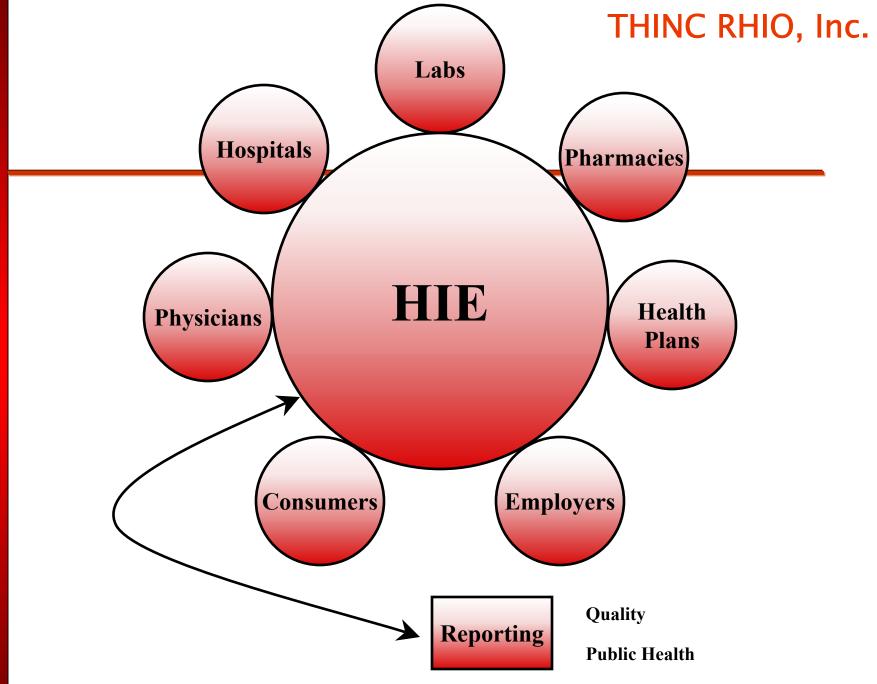
A. John Blair, III, MD
President / CEO
Taconic IPA

THINC History









MedAllies Contracts

- * Terms
- Service Level Agreements (SLAs)
- Data
- * Revenue

MedAllies Contracts

- Data Transfer Agreements
- Subscription Agreements
- Vendor Service Agreements
- Value Added Reseller Agreements

Incentive Programs

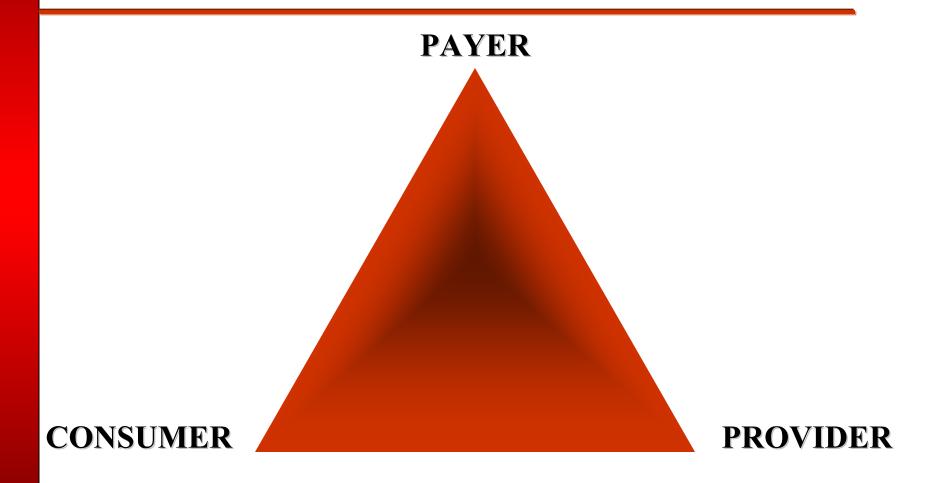
- Quality Measure Consensus
- EHR Vendor Involvement
- * HIE
- Data Aggregation
- Reporting
- Coordinated Incentive Programs

Successful Strategy

HIE + EHR + Incentives
-

Sustainable Model

Success: Value Proposition



Taconic Health Information Network & Community

Thanks for your time!

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