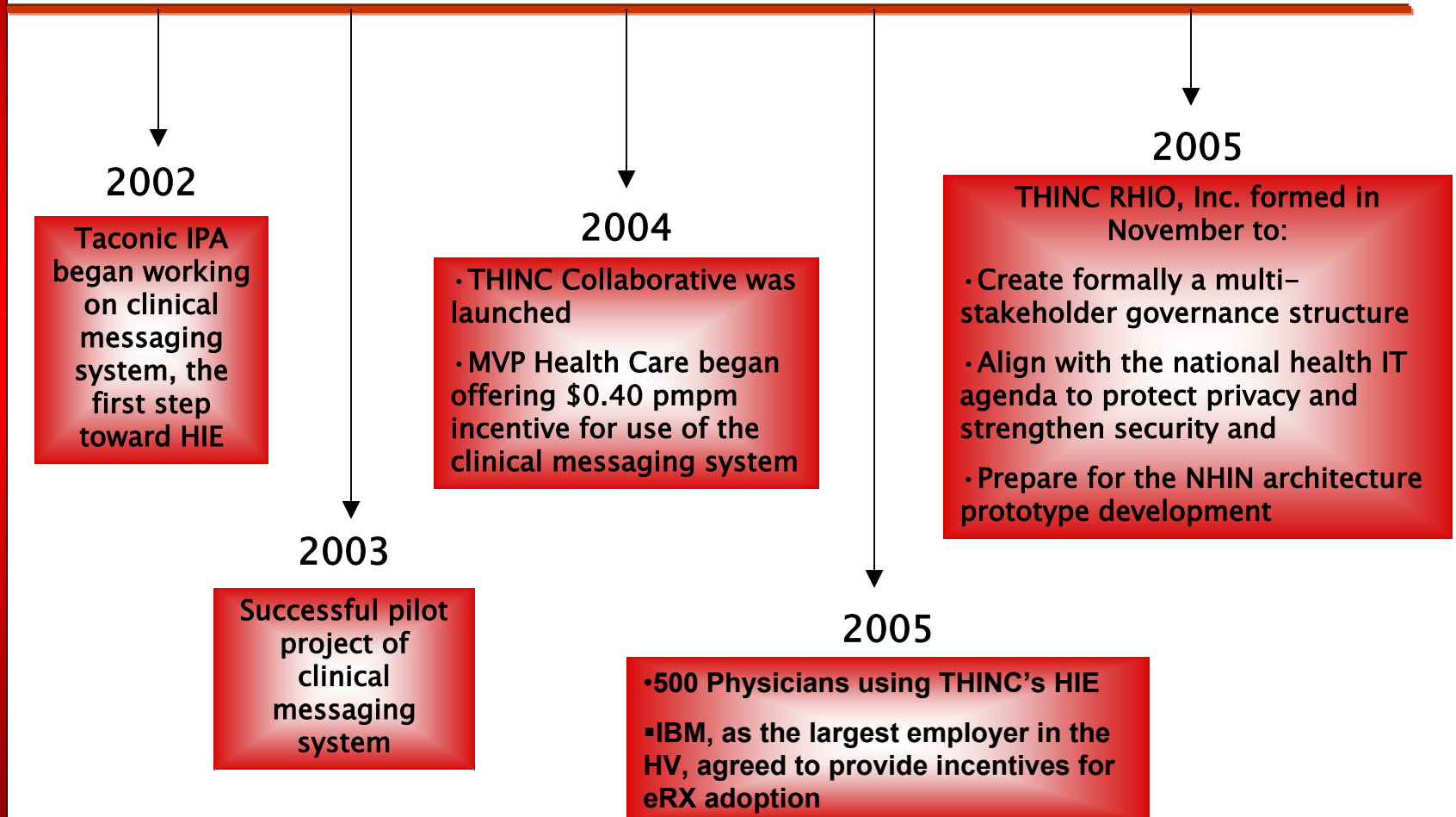


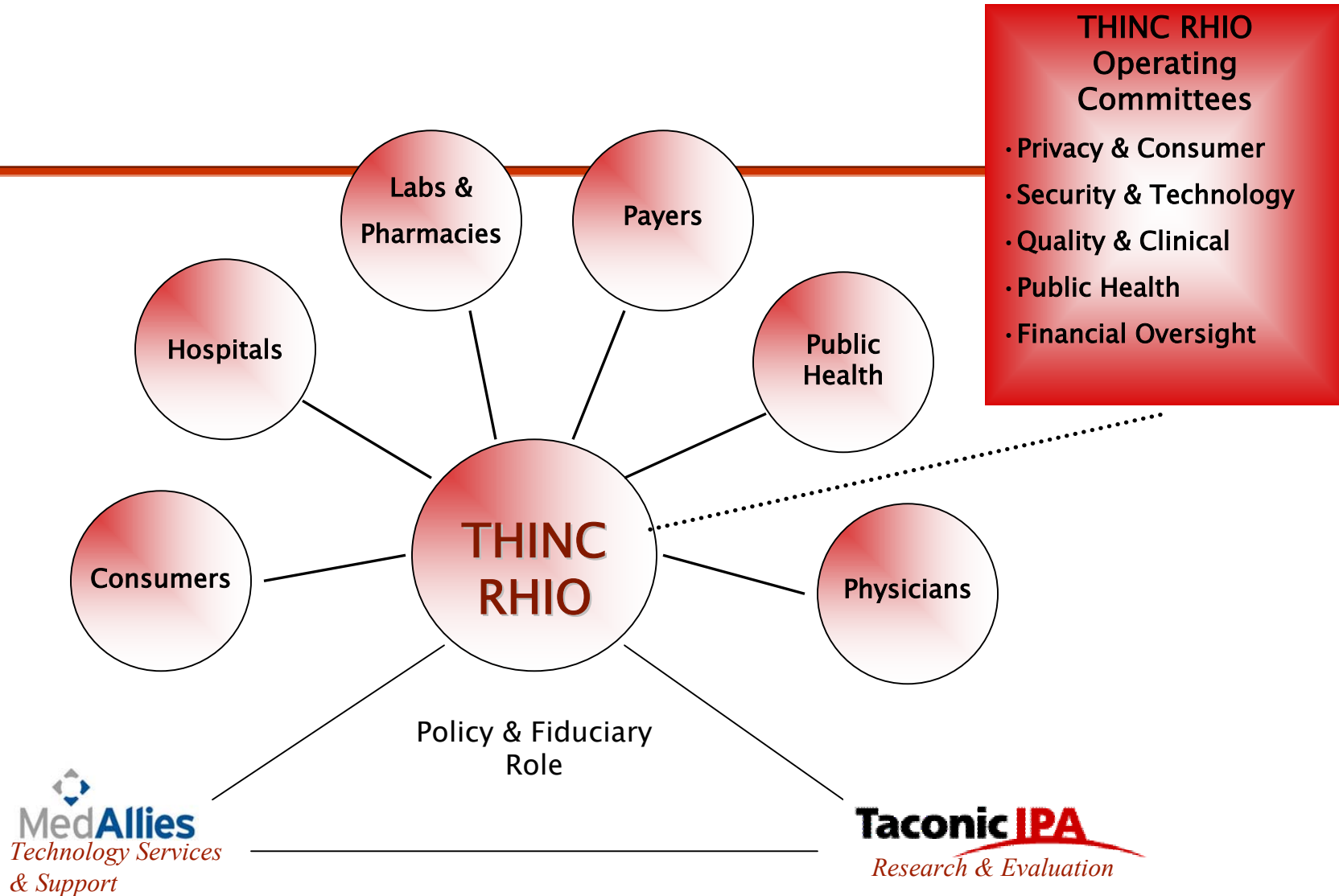
Taconic Health Information Network & Community

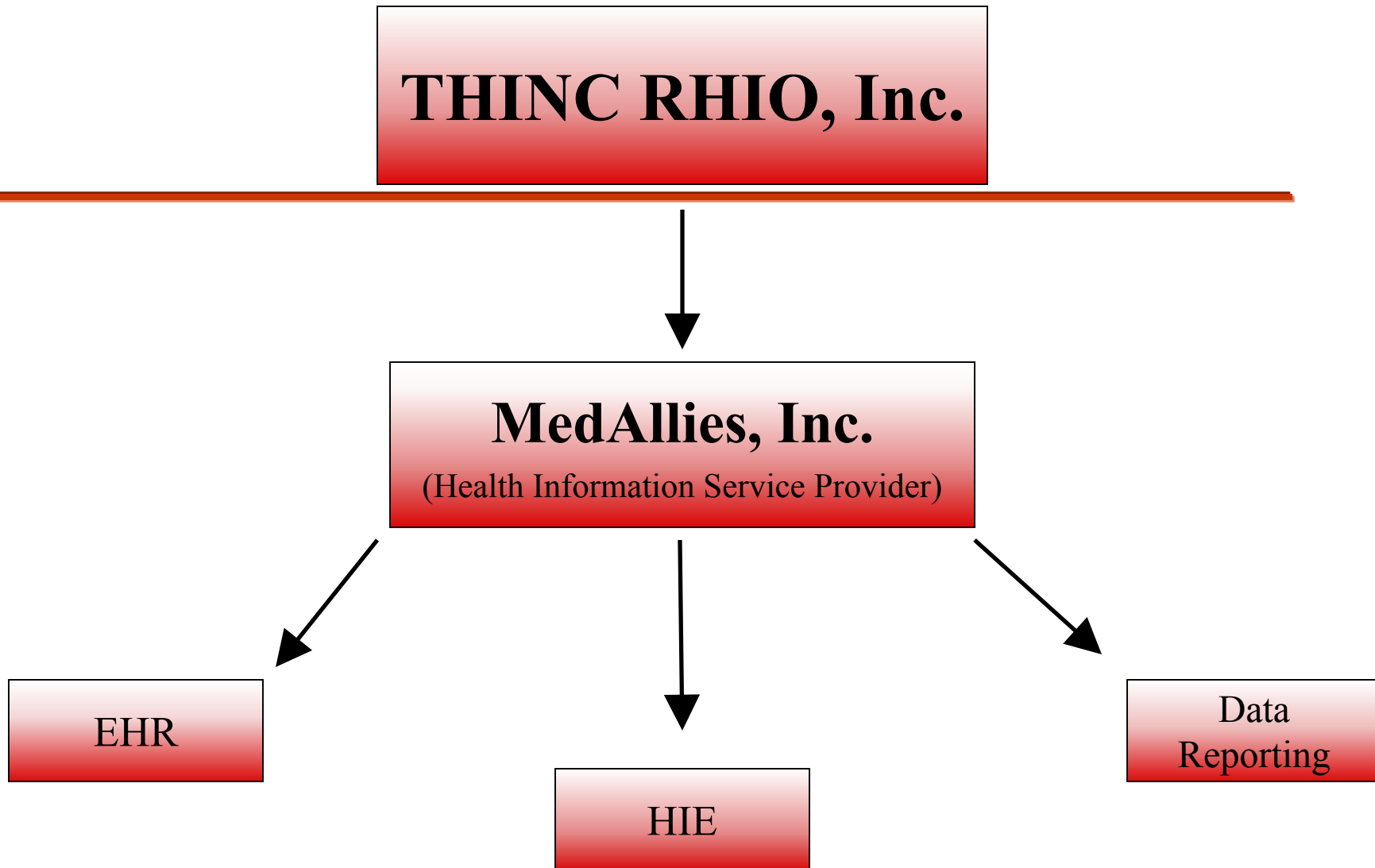
Building a Sustainable Model for Your Health Information Exchange

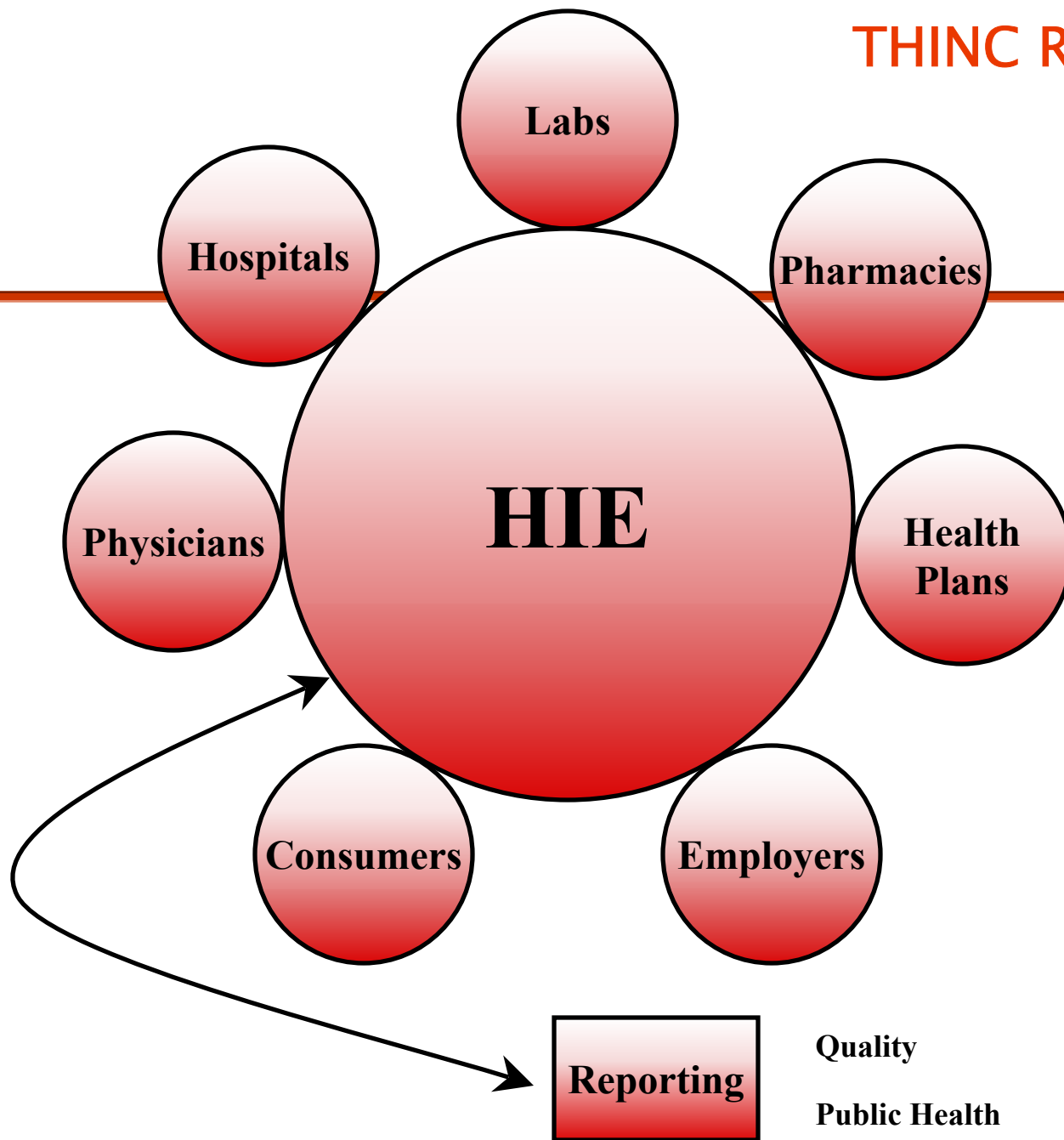
A. John Blair, III, MD
President / CEO
Taconic IPA

THINC History









MedAllies Contracts

- ❖ Terms
- ❖ Service Level Agreements (SLAs)
- ❖ Data
- ❖ Revenue

MedAllies Contracts

- ❖ Data Transfer Agreements
- ❖ Subscription Agreements
- ❖ Vendor Service Agreements
- ❖ Value Added Reseller Agreements

Incentive Programs

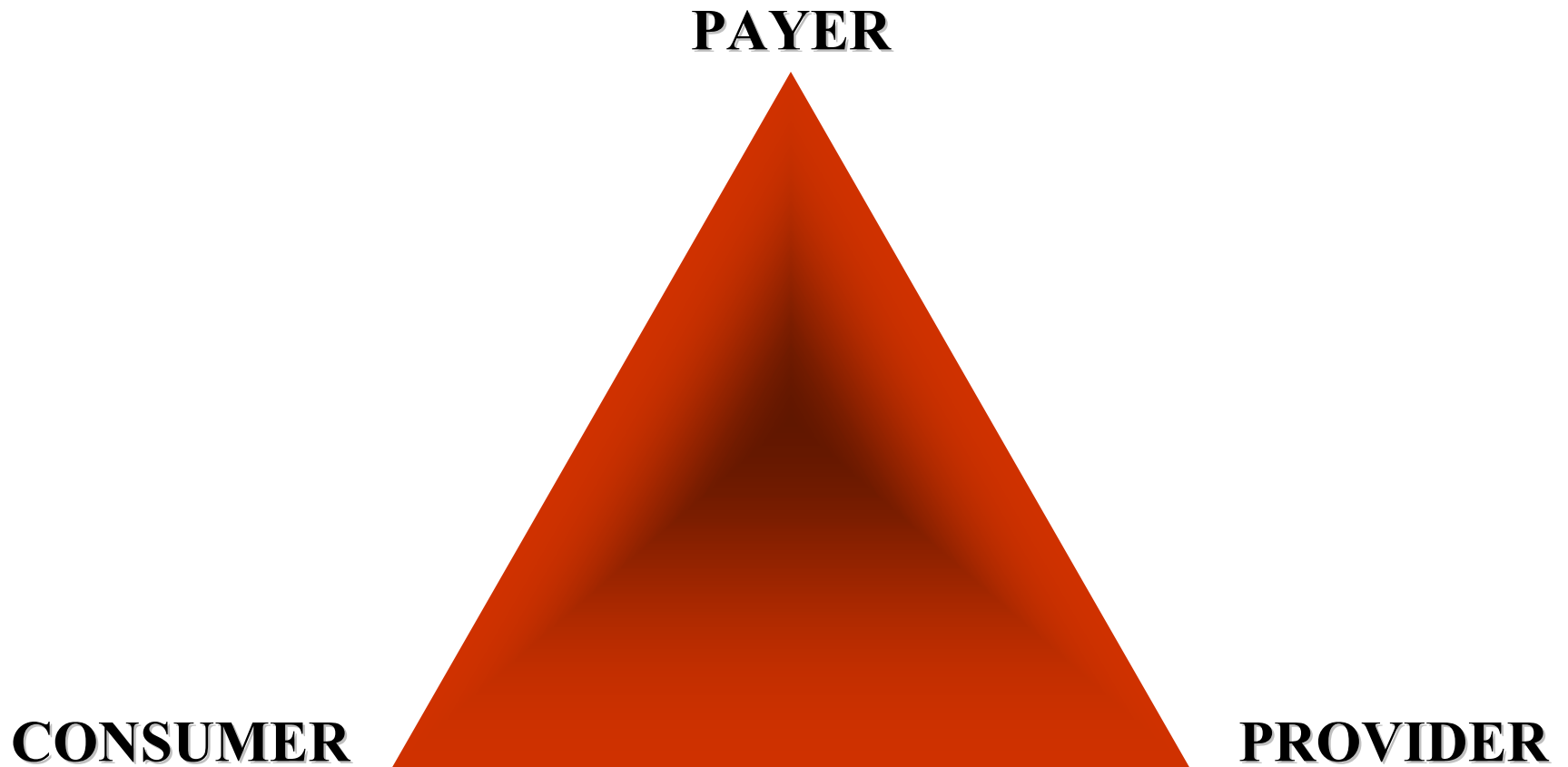
- ❖ Quality Measure Consensus
- ❖ EHR Vendor Involvement
- ❖ HIE
- ❖ Data Aggregation
- ❖ Reporting
- ❖ Coordinated Incentive Programs

Successful Strategy

$$\text{HIE} + \text{EHR} + \text{Incentives} =$$

Sustainable Model

Success: Value Proposition



Taconic Health Information Network & Community

Thanks for your time!

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Fishkill, NY