The Limits of HIT and the Potential Role of HIT in National Health Reform

Gilad J. Kuperman, MD, PhD
Quality Informatics, NewYork-Presbyterian Hospital
Biomedical Informatics, Columbia University
Public Health, Cornell University
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What in the health care system needs reform?

- Costs
- Financing
- Quality
- Access for the uninsured
- Evidence for appropriate decision making
- Absence of an IT infrastructure
- Organization / delivery of care
- Malpractice system
- Health care workforce
- Racial disparities
- Public health / biosurveillance

Usual targets of reform efforts

- 45 million (and increasing) uninsured
- Quality and safety of care is not what it should be^{1, 2}
- Costs increasing 2-3x faster than inflation
- * How to finance care for all in a way that will control costs and preserve quality

1-McGlynn, *NEJM*, 2003 2-IOM reports 1999, 2001

Root causes of the problems

- Uninsured
 - Employer and means-testing for insurance¹
- Potential causes of rising costs²
 - Aging / increased life expectancy? Likely no
 - Absence of spending caps? Probably not
 - Administrative costs? High costs, not rising
 - Increases in technologies? Likely yes
 - Due to provider market power? Likely yes
 - Absence of a free market? TBD
 - 1-Moran, *Health Affairs*, 2005 2-Bodenheimer, *Ann Int Med*, 2005

Root causes of the problems

- Not exactly clear why quality is poor^{1,2}
 - Providers may not know what is recommended
 - May disagree w/ what is recommended
 - Support systems to comply may be absent
 - Financial systems may be misaligned

1-Shojania, *Health Affairs*, 2005 2-McGlynn, *NEJM*, 2003

Approaches to reform Incremental and sweeping

- Access-oriented
 - Medicare / Medicaid
 - State plans
- Cost-oriented
 - Managed competition
 - Consumer directed care / health savings accounts

- Quality-oriented
 - Pay for performance (+/information technology)
 - Organizational / delivery improvement (disease / case management)
 - CQI (e.g., IHI)
 - Regulatory (CMS/JCAHO)
- Sweeping
 - Mandates / single payer / vouchers

Obstacles to sweeping reform

- Satisfaction w/ status quo
- Single issue groups
- Political system that resists radical change
- Genuine differences of opinion re: what to do
- Possible precipitators of sweeping reform:
 - Galvanized opinion of business leaders and / or citizenry, economic depression, large scale civil unrest, pandemic, war

Consumer-directed health care

- Health savings account with high deductible
 - Consumer retains control
 - May be employer-financed
 - Unspent funds can be accrued
 - More covered by HSA than by usual insurance
- Puts onus on consumer to control costs
 - May change their spending behavior
 - May change their health behaviors

Consumer directed care -- Caveats

- Assumes discretion about whether and where to receive care
 - Only true sometimes
- Assumes sufficient cost and quality information for decisions
 - Aggregated / analyzed / digestible
- Assumes consumers will act on information
- Requires consumer to consider tradeoffs of various options
 - Complex decisions with important consequences
 - May cause decrease in use of effective services
- Requires competitive environment
 - Less true after mergers and acquisitions
- May be no incentives after deductible reached
 - 70% of costs incurred by 10% of population

Do consumers use data?

- Pennsylvania Consumer Guide to CABG Surgery¹
 - Started in 1992, provided risk-adjusted mortality ratings of cardiac surgeons and hospitals
 - In 1996, only 12% of patients aware of the report
 - <1% knew ratings / said it impact their selection</p>
 - "...unlikely to succeed without a tailored and intensive program for dissemination and patient education"
- NY CABG report card²
 - Past results accurately predicted future performance
 - MDs and hospitals
 - No evidence of change in market share
 - MDs or hospitals
 - Did cause poor performers to leave practice

1-Schneider, *JAMA* 1998 2-Jha, *Health Affairs*, 2006

What's the role of HIT in reform?

- Primarily talking about electronic health records (EHRs) / clinical information systems
 - Used by providers in minute-to-minute care of patients
- Potentially relevant in cost- and qualityoriented approaches to reform

What do EHRs do?

- Change how clinicians work
 - Reviewing data for making decisions
 - Documenting orders
 - Downstream management of orders
 - Documenting clinical encounter (notes)
 - Communication (patients, other providers)
- Brings decision support to point of care
 - Guide physicians' decision making
- Capture data for analysis

Potential benefits of EHRs

- Direct cost and quality benefits
 - Increased reliability, fewer mistakes
- Enabler of transparency and consumerdirected care
 - Increase amount of data available
- Enabler of disease management
 - Via coordination of care, increased efficiency, improved communication

Studies of benefits from EHRs

- Reduction in serious medication errors
 - Bates *JAMA*, 1997
- Increased compliance w/ simple inpatient guidelines
 - Overhage, JAMIA, 1997
- Improved patient outcomes from an antibiotic advisor
 - Evans, *NEJM*, 1998
- Improved compliance w/ dosing guidelines from CPOE
 - Chertow JAMA 2000, Peterson, Arch Int Med, 2005, Teich, Arch Int Med, 2000
- Reduced inpatient costs with CPOE
 - Tierney, *JAMA*, 1993
- Improved compliance w/ outpatient guidelines by reminders
 - Shea, JAMIA, 1996
- Reduced incidence of DVTs by identification of high risk patients
 - Kucher, *NEJM*, 2005
- Improved response to critical laboratory results with alerts
 - Kuperman, JAMIA, 1999

Several models of HIT benefit

- Adoption of interoperable EHR systems could produce efficiency / safety savings of \$142-\$371B¹
- Adoption of advanced ambulatory ordering systems could save \$44B annually²
- Interoperability could save \$78B annually from increased efficiencies³

1-Hillestad, Health Affairs, 2005

2-Center for IT Leadership, 2003

3-Walker, Health Affairs, 2003

- Available literature raises questions about generalizability and impact on costs^{1, 2}
 - Most literature from a few institutions with internally developed systems
 - Quality and efficiency benefits may be limited to just a few areas
 - Minimal / mixed evidence of impact on costs
 - Certainly not enough for meaningful reform
 - Little evidence from commercial systems

- Systems are complex and may have unintended consequences unless managed well¹
 - It's not just the technology
 - Workflow analysis / change management are critical to success
 - Right workforce, leadership, project mgmt.
- Support for chronic disease will be complex²
 - Inpatient, outpatient, multiple providers, etc.
 - 1- Koppel, *JAMA* 2005, Wears, *JAMA*, 2005 2-Maviglia, *JAMIA*, 2003

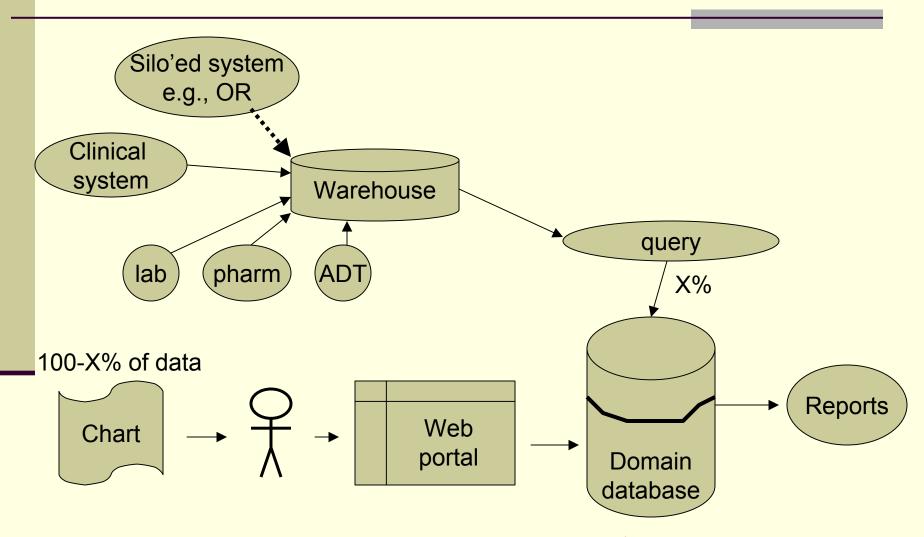
- Many modeled benefits dependent on clinical decision support systems (CDSS)
 - Often must be hand built¹
 - Not all organizations can do this
 - Effects of CDSS understudied, inconsistent²
- Many models assume interoperability
 - Interoperability still is evolving
 - Key standards still absent
 - E.g., orderable medications
 - 1-Zielstorff, *JAMIA*, 1998 2-Garg, *JAMA*, 2005

- Costly¹
 - \$156B over 5 years, \$48B / year ongoing
 - Poor alignment between who pays and who benefits
- Little research to date about physician experience with automated documentation
 - Important source of data

What about transparency?

- Can EHRs provide data to let us know "how we are doing?"
- Example: Data-oriented quality improvement program for vascular surgery
 - First, identify performance measures
 - Then, identify relevant data elements
 - Goal: Get as much of the data as possible from electronic systems
 - Domain: carotid surgery

Vision
Capture as much data as possible automatically



⁷ The University Hospital of Columbia and Cornell

Analysis of vascular indicators Required ~130 data elements

- 1. Registration
- Hospitalization, admission
- 3. Discharge info
- 4. Mortality
- 5. 30-day status
- 6. Adm. & d/c meds
- 7. History, risk factors

- 8. Clinical indication
- 9. Baseline angiography
- 10. Carotid anatomy
- 11. Procedure
- 12. Intra-procedural complications
- 13. Post-op outcomes
- 14. Follow-up

#s 1, 2, 3, 4, 6 – have largely in automated form #s 7, 8, 13 – could aim to get via clinical notes

#s 9, 10, 11, 12 – would need to brainstorm how best to get

14 – longer term (integrate inpatient and outpatient)

Pay for performance

- Many different models
- Some issues similar to transparency
 - I.e., can we measure how we're doing
- Other models pay for structure or innovative organizational models that IT can support

Summary

- Health care reform is complex
 - Incremental reform looks like the path for now
- As of now, no evidence that HIT by itself can provide sufficient cost savings for substantive health reform
- HIT is a complex technology
 - More to learn about how to use it / what are benefits
 - Can support transparency, P4P, but some hurdles
- Some benefits will come when HIT more widespread
 - Innovative delivery models / improved communication
 - Need interoperability, align payment with benefit
- HIT likely will be important in any reform effort