

# EFPIA PRE-CONGRESS WORKSHOP The Privilege of Self-regulation – Compliance & Enforcement



# **Declaration of Interest**

- **Marie-Claire Pickaert** is a full-time employee of EFPIA, holding the position of **Deputy Director General** and is a member of EFPIA's **General Management**.
- Since 2008, Marie-Claire is coordinating EFPIA's ethics and compliance activities. She is acting as the **Chief Ethics & Compliance Officer** at EFPIA.

In 2015, she was asked to take the role of **Ambassador to the Medical Communities**, coordinating EFPIA's relationships with medical & scientific societies, including learned societies, also through professional communities within the pharmaceutical companies that interact with medical communities.

- Marie-Claire Pickaert declares having **no direct / indirect financial interest** in any life science company.
- This slide deck includes **EFPIA public policy positions**, unless otherwise indicated.
- When expressing personal opinions, Marie-Claire will clearly indicate so. efpia



# **EFPIA Mandate**

"The aim of the European Federation of Pharmaceutical Industries & Associations is to promote pharmaceutical discovery and development in Europe and to bring to the market medicinal products in order to improve human health worldwide."

EFPIA, which has no profit-making purpose, pursues a mainly scientific aim, ensuring and promoting the technological and economic development of the pharmaceutical industry in Europe.

EFPIA's represents the pharmaceutical industry operating in Europe. Its direct membership includes **33 national associations** and **40+ leading companies**. Two specialised groups within EFPIA represent vaccine manufacturers – **Vaccines Europe - VE**, with 12 member companies and **European Bio-pharmaceutical Enterprises – EBE** with 50+ member companies.

"Partners in Research" is constituted of non-pharma companies that collaborate in the IMI publicprivate membership. This constituent entity, created in June 2014, counts 15+ members.















# VALUES

VISION

# STRATEGY

> MISSION



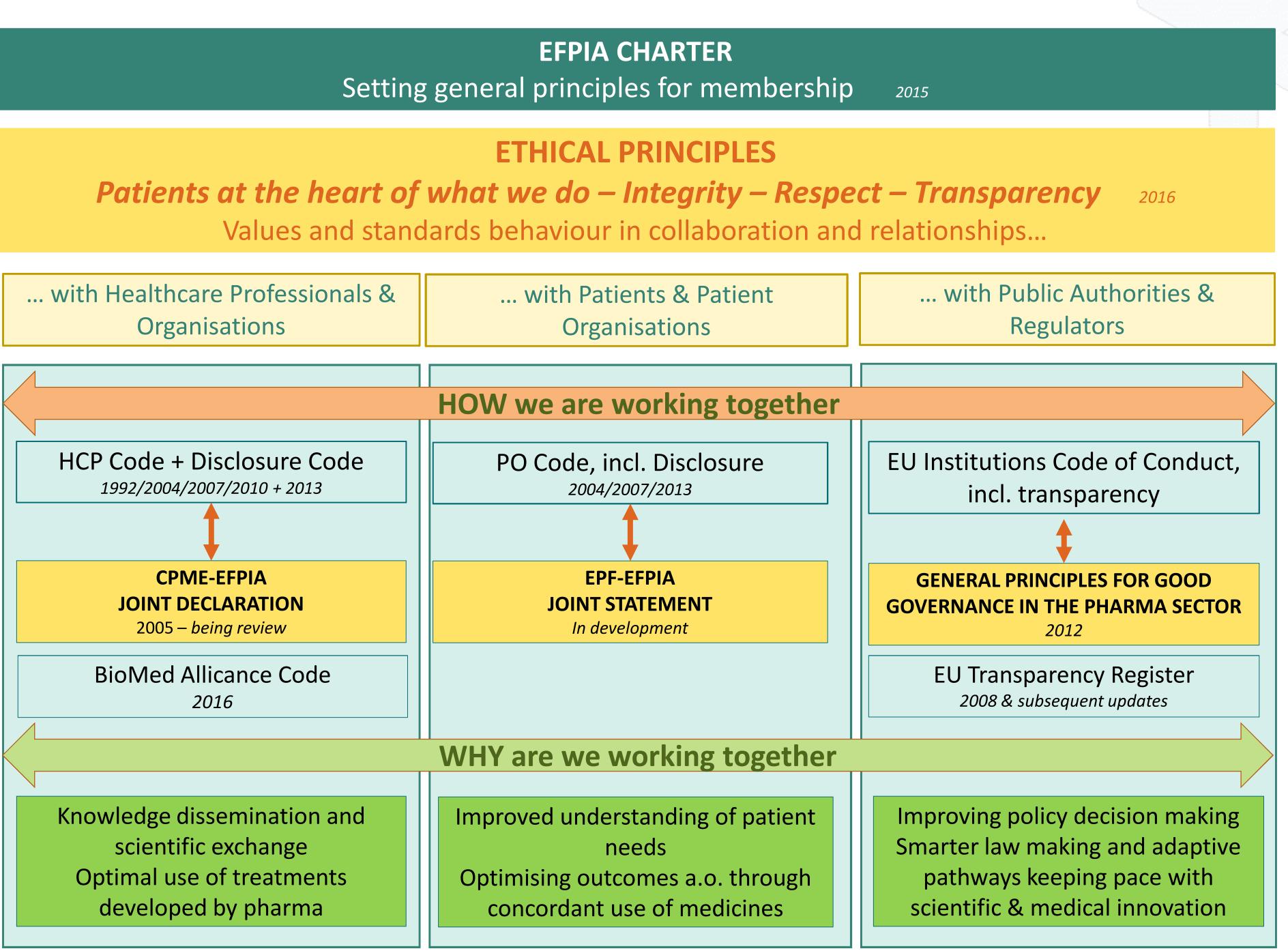








# **EFPIA CHARTER**









# Legal & Self-regulatory background

## \*

\*

## Legal background

- EU Directive 2001/83 (including the 1992 Directive)
- National law & regulations

**Self regulation background** – complementing legal provisions in place at national level

- Code of Conduct for the Promotion of Medicines (1992)
  - > Update Code on the Promotion of Prescription-Only Medicines to, and Interactions with, Healthcare Professionals (2007): HCP Code
  - Guidelines for Internet websites (2001 incorporated to the HCP Code in 2007)
- Code of Practice on Relationships between the Pharmaceutical Industry and Patients Organisations (2004 – updates in 2007): **PO Code**
- Joint Declaration between CPME and EFPIA (2005) *under review*
- European Commission Guiding Principles Promoting Good Governance in the Pharmaceutical Sector (2011)
- Pre-assessment Platform **e4ethics** (2012)
- Code on Disclosure of Transfers of Value from Pharmaceutcial Companies to Healthcare Professionals and Healthcare Organisations (2013): HCP & HCO Disclosure Code
- Principles for Responsible Clinical Trial Data Sharing joint PhRMA-EFPIA Principles (2013)







## **EFPIA HCP Code EFPIA Code on the Promotion of Prescription-only Medicines** to, and Interactions with, Healthcare Professionals

- **Marketing authorisation**
- Information to be made available reference documents
- Promotion and its substantiation
- Use of quotations in promotion
- Transparency of promotion
- No advice on personal medical matters
- Informational & educational materials, and items of medical utility
- **Events & hospitality**
- **Donations & Grants that support healthcare of research**
- Fees for Service
- **Sponsorship of HCPs**
- The use of consultants
- Non-interventional studies for marketed medicines
- **Medical Samples**
- **Prohibition of gifts**







# **EFPIA PO Code**

**EFPIA Code of Practice on Relationships between the Pharmaceutical Industry and Patient Organisations** 

- **Non-promotion of prescription-only medicines**
- Written agreements
- Use of logos and proprietary materials
- **Editorial control**
- **Transparency**
- **Contracted services**
- Single company funding
- **Events and hospitality**







# **EFPIA HCP/HCO DISCLOSURE Code**

**EFPIA Code on Disclosure of Transfers of Value from Pharmaceutical Companies** to Healthcare Professionals and Healthcare Organisations

- **Disclosure Obligations**
- Form of Disclosure
- **Individual and Aggregate Disclosure**
- Enforcement
- Amendments to, and Guidance regarding Compliance with, the Code
- Definitions
- Template
- **Implementation and Procedural Rules**





# Minimum Standards at European Level

The EFPIA Codes set **minimum standards** which EFPIA considers must apply to all EFPIA Member Associations in all member states.

All EFPIA Member Associations were required to **transpose the Code into their national codes in full, except where its provisions are in conflict with applicable national laws or regulations**, in which case deviations are allowed, but only to the extent necessary to comply with such national law or regulation.

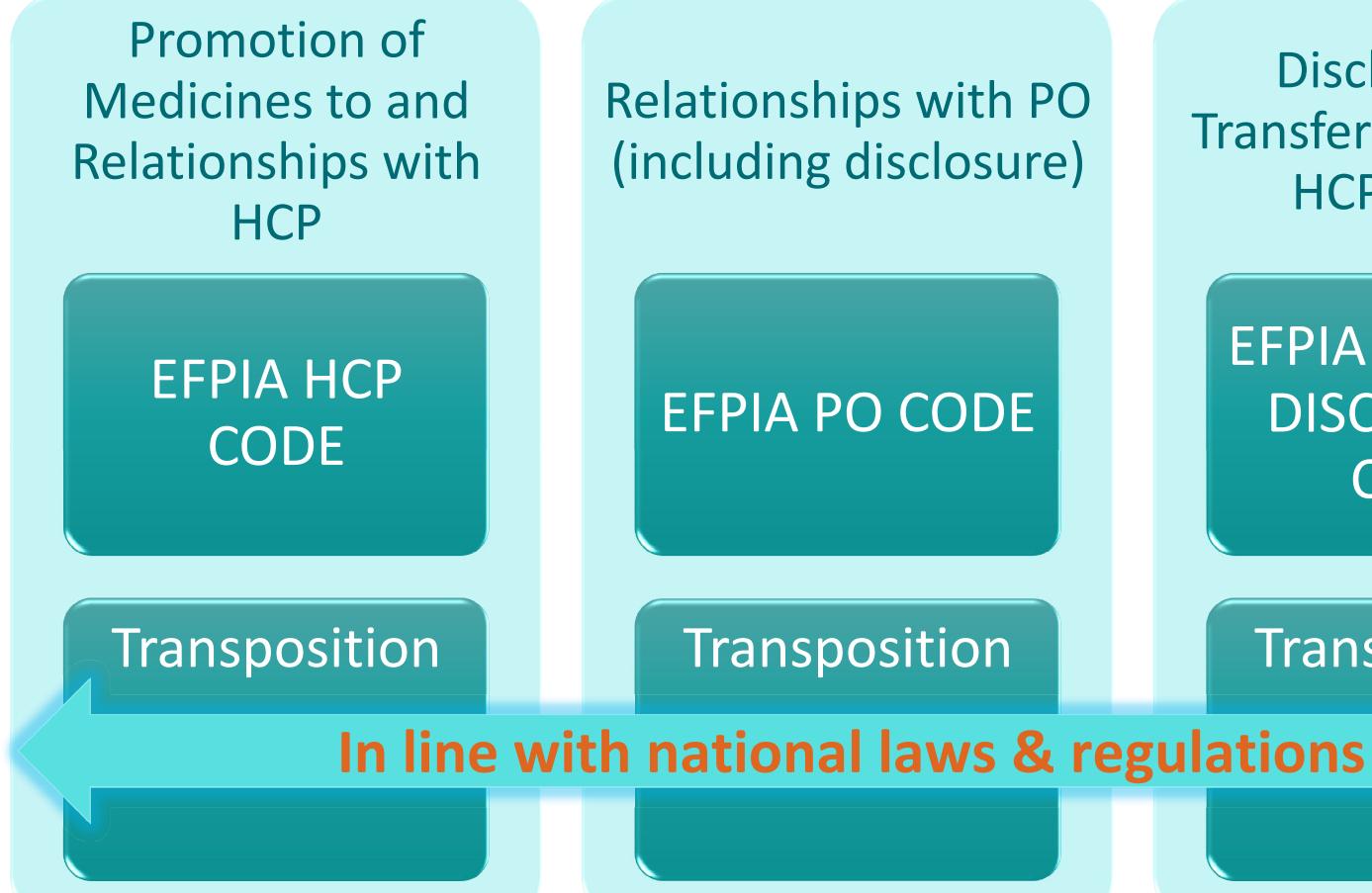
Member Companies shall be bound by the relevant EFPIA Member Association's code in each country in Europe in which they operate (whether directly or through its relevant subsidiary)

**EFPIA's CODES COMMITTEE regularly reviews the transposition of the EFPIA Codes into national codes.** Applicable codes are posted on the EFPIA website (in English).





## **Setting Standards at European level Transposition, Implementation and Enforcement in the Countries**





## **Disclosure of** Transfers of Value to HCPs/HCOs

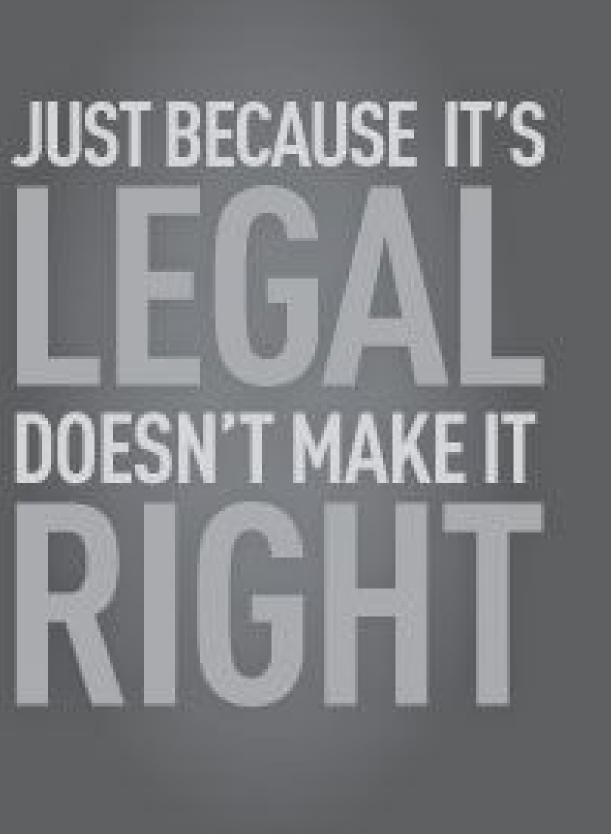
## EFPIA HCP/HCO DISCLOSURE CODE

Transposition

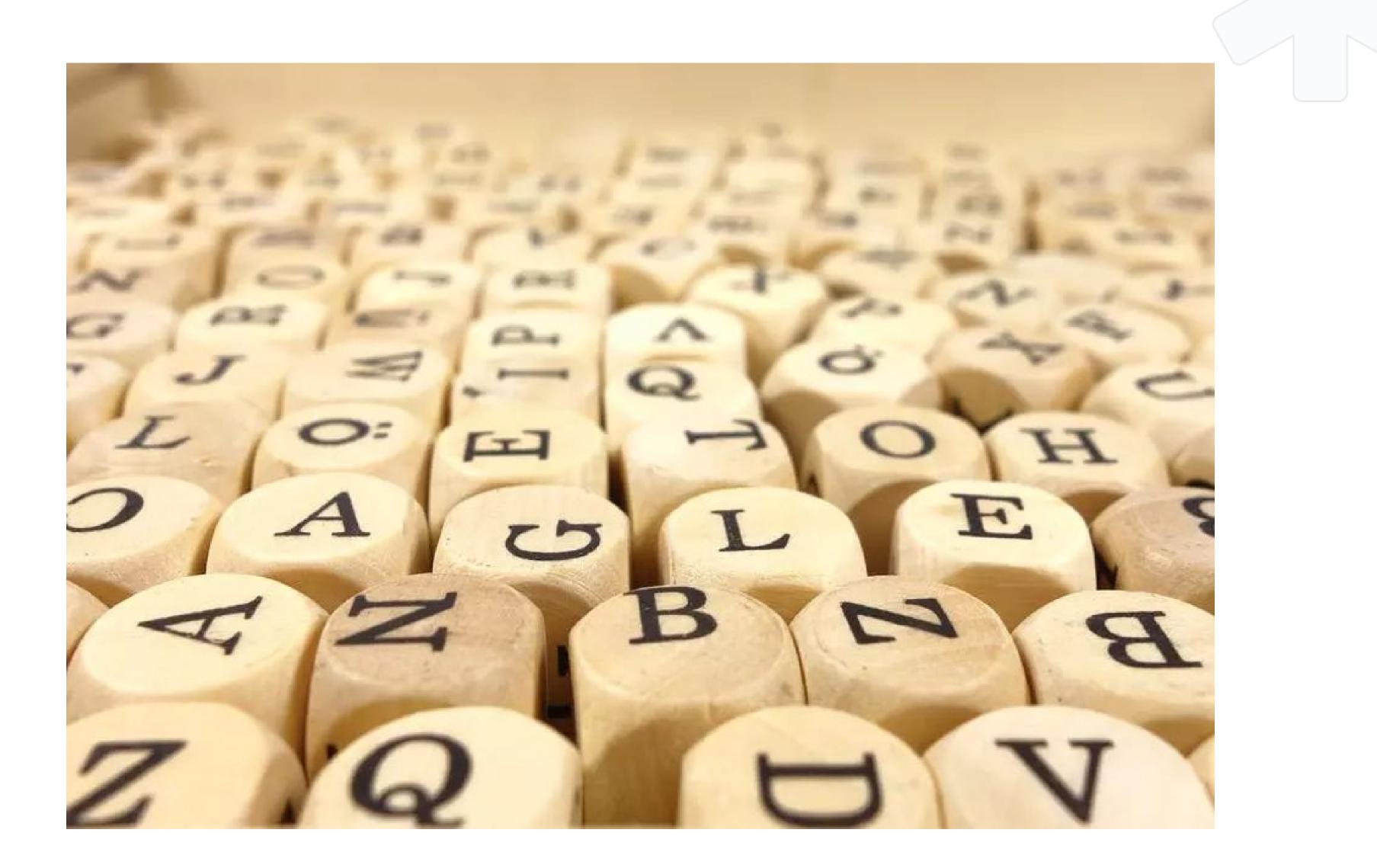


# JUST BECAUSE IT'S DOESN'T MAKE IT













# **CASE STUDIES** HCP CODE – Article 10: Events and Hospitality e4ethics assessment process illustrated







## **Declaration of Interest**

- José Zamarriego has a PhD on Economics & Business Studies by Universidad Complutense de Madrid, MBA on Business Administration by the University of Wales (Aberystwyth) and General Management Program in IESE Business School.
- Since January 2004, he has been working as Director of the Code of Practice Surveillance Unit, one of the control bodies of FARMAINDUSTRIA Self – Regulation System. FARMAINDUSTRIA is the National Trade Association of the Spanish based pharmaceutical industry.
- He is Chair of the EFPIA's Compliance Committee. He is also Chairman of IFPMA's Code Complaint Procedure Adjudication Group and Member of the eBIC. He has actively participated in several modifications of the EFPIA, IFPMA and FARMAINDUSTRIA Codes.





## **Case Studies 1 – EVENTS & HOSPITALITY** Article 10 – HCP Code

Section 10.01. All promotional, scientific or professional meetings, congresses, conferences, symposia, and other similar events ... organised or sponsored by or on behalf of a company must be held in an "appropriate" venue that is conducive to the main purpose of the event and may only offer hospitality when such hospitality is appropriate ...

Section 10.02. No company may organise or sponsor an event that takes place outside its home country unless:

- most of the **invitees are from outside of its home country** and, given the countries of a. origin of most of the invitees, it makes greater logistical sense to hold the event in another country; or
- b. given the location of the **relevant resource or expertise** that is the object or subject matter of the event, it makes greater logistical sense to hold the event in another country (an "international event").

Section 10.03. ...

Section 10.04. Hospitality extended in connection with events shall be limited to travel, meals, accommodation and genuine registration fees.





Section 10.05. Member Companies shall not provide or offer any meal (food and **beverages)** to healthcare professionals, unless, in each case, the value of such meal (food and beverages) does **not exceed the monetary threshold** set by the relevant Member Association in its national code. ...

Section 10.06. Hospitality may only be extended to persons who qualify as participants in their own right.

Section 10.07. All forms of hospitality offered to healthcare professionals shall be "reasonable" in level and strictly limited to the main purpose of the event. ...

Section 10.08. Hospitality shall not include sponsoring or organising entertainment (e.g., sporting or leisure) events. Companies should avoid using venues that are "renowned" for their entertainment facilities or are "extravagant".

Section 10.09. Member associations shall provide guidance on the meaning of the term: "reasonable" – "appropriate" – "renowned" – "extravagant" venues







The purpose of e4ethics is to serve as a reference for the EFPIA members. Companies belonging to the EFPIA membership are encouraged to consult the e4ethics Events **Database** and should **be mindful of the rules and provisions that apply** when deciding to sponsor, participate or collaborate in an event.

It is however the company's individual decision to decide to sponsor / participate in the event.

The pre-assessment reports posted on the e4ethics website are **without prejudice to full compliance with laws and regulations applicable**. It is recommended to check the rules prevailing under applicable national codes.









The EFPIA Codes Secretariat assesses each event in regard of the 5 areas:

- 1. Scientific Programme Schedule/Structure;
- 2. Venue;
- Hospitality Provided (Directly or Indirectly) to HCPs; 3.
- 4. Other Activities;
- 5. Accompanying Persons;

and submits the draft pre-assessment reports to:

- The assessors' team appointed by the EFPIA Codes Committee;
- The **Member Association of the event hosting country**.

The pre-assessment report validated by the assessors' team is shared with the Learned Society (or the event organiser, where applicable).

Following completion of the pre-assessment process the final reports posted on the e4ethics public website are shared with EFPIA members and other interested parties including IPCAA, Medicines for Europe and MedTech.



## **PRE-ASSESSMENT PROCESS**







## **Selection of Events**

- Multinational events in Europe
- Attendance from at least 5 countries
- Significant number of delegates (5,000)
- Ad hoc, upon request

6 months prior to event



## Preliminary preassessment, prepared by EFPIA

- Information available on events' dedicated website
- 5 criteria

#### Validation, by EFPIA Assessors' Team

- with input from organizing society
- Additional comments by Member Association in the event's host cor

**10 days for validation** 

## **Final pre-assessment** report posted on the e4ethics platform

- Colour-code for each of the 5 areas
- Where applicable, **Member Association** comment added sign



## **PRE-ASSESSMENT PROCESS**

preceded by attention

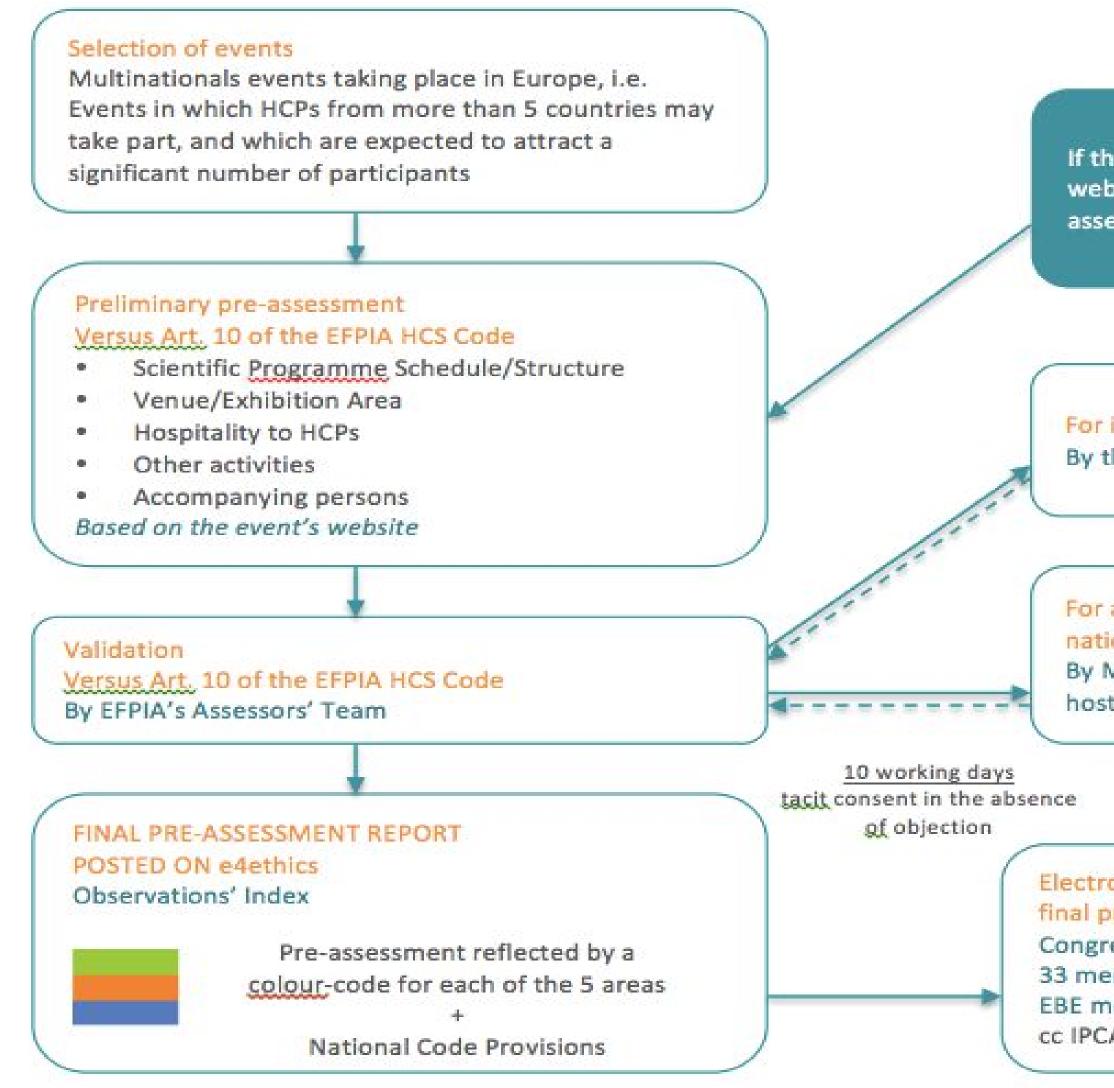
**Final pre-assessments** reports are sent to:

- **Congress organisers**
- All EFPIA members (corporate & associations)
- Pharma communities: IPCAA, IFAPP, etc.
- Other life science associations: MedTech, Medicines for Europe

## **MAY BE REVIEWED**







Pre-Assessment of Events with Regard to the EFPIA HCP Code



If the information available in the congress website(s) is added or modified, the preassessment may be reviewed.

#### For input from the organizer By the relevant scientific & medical society

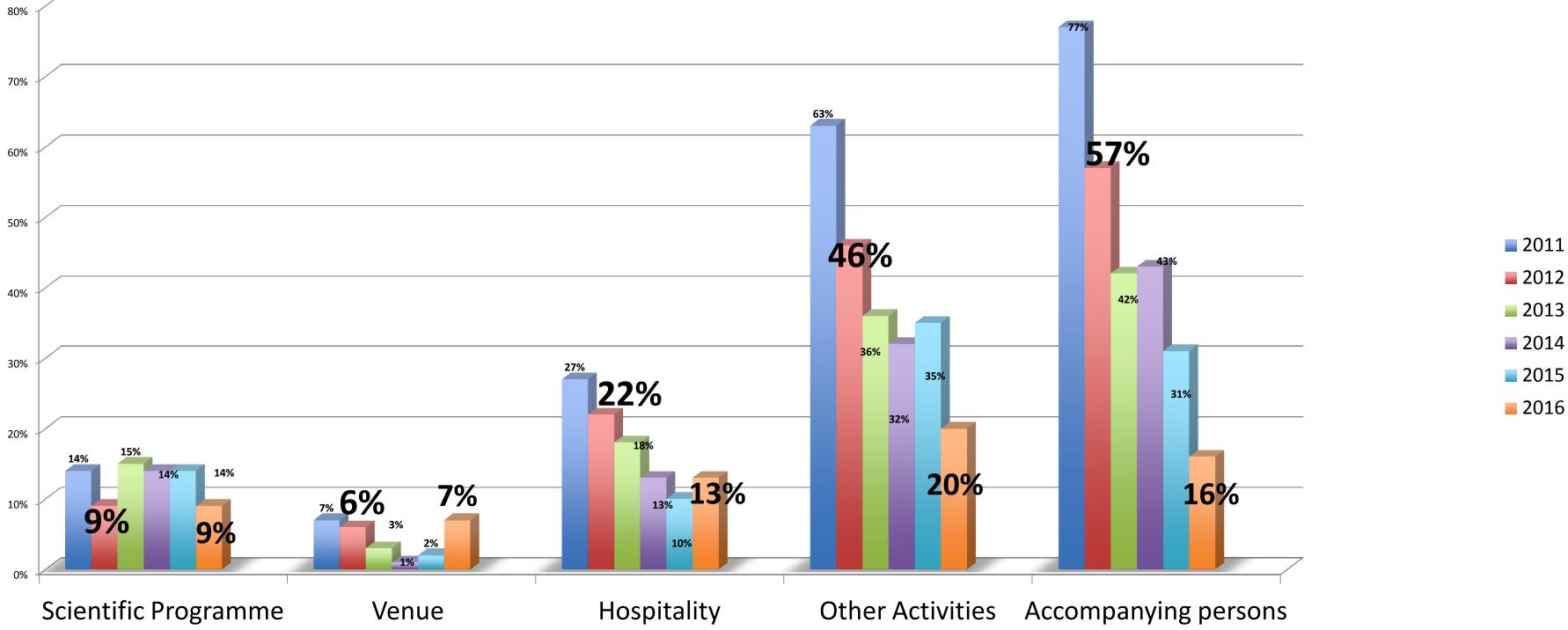
For additional comments with regard to national provision, where appropriate By Member Association of the Event hosting country

Electronically generated message informing of the final pre-assessment report to:

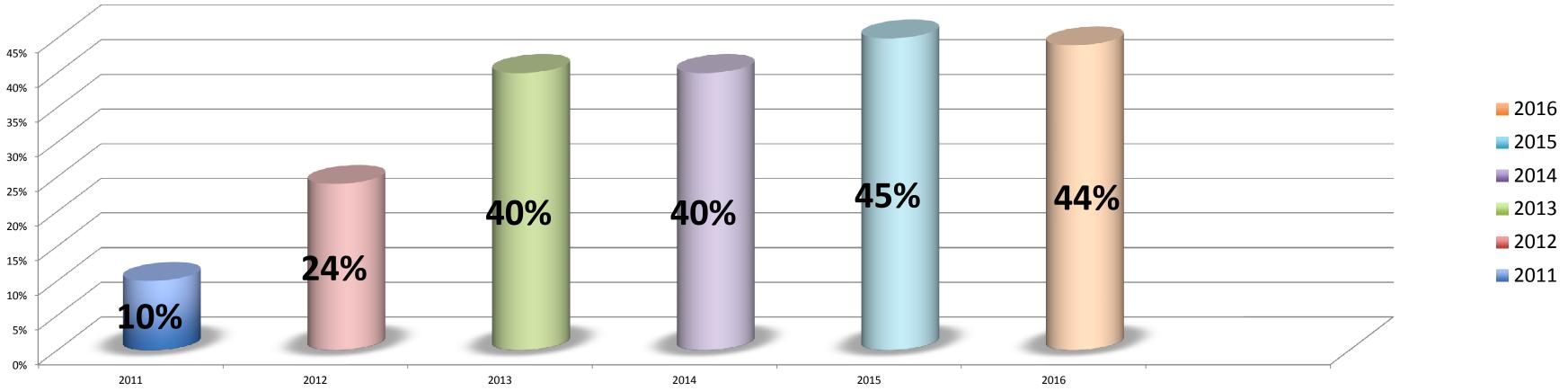
Congress organisers + all EFPIA members, including: 33 member associations + 40 corporate members + EBE members + VE members

cc IPCAA + IFAPP + Medicines for Europe

## **Elements that may raise concern**



### All Green: may not raise concern







## **Euroanaesthesia 2017 (ESA)** concern regarding "other activities" (social evening live music performance)

**European Hematology Association (EHA) 22nd Congress** National Code provision regarding 5\* Hotels

http://www.edtnaerca.com/resource/edtna/files/EDTNA2017\_2nd\_Announcement.pdf

And after discussion with the organisers they changed the brochure taking out the accompanying people section:

http://www.edtnaerca.com/resource/edtna/files/EDTNA2017 2nd Announcement Final 20170303.pdf

**European Society of Human Reproduction and Embryology** Clarifying "Networking event"



## **ILLUSTRATION & DISCUSSION**



# **CASE STUDIES Perception and Reputation** Addressing reputational damage resulting from activities that are not supported by pharma companies





## **ADDRESSING REPUTATIONAL DAMAGE** How should we handle situations where activities not supported by pharma companies are not aligned with industry standards?

# Tempo Médical

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Premier magazine médical digital en Belgique. Toute l'actualité médicale présentée dans un Journal Interactif reprenant des vidéos, interviews, enquêtes, de l'imagerie médicale, du son et toujours bien évidemment du texte.

## **MEDIPRESS SERVICES SA**

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## Tempo Digital

Les médias médicaux réinventés.

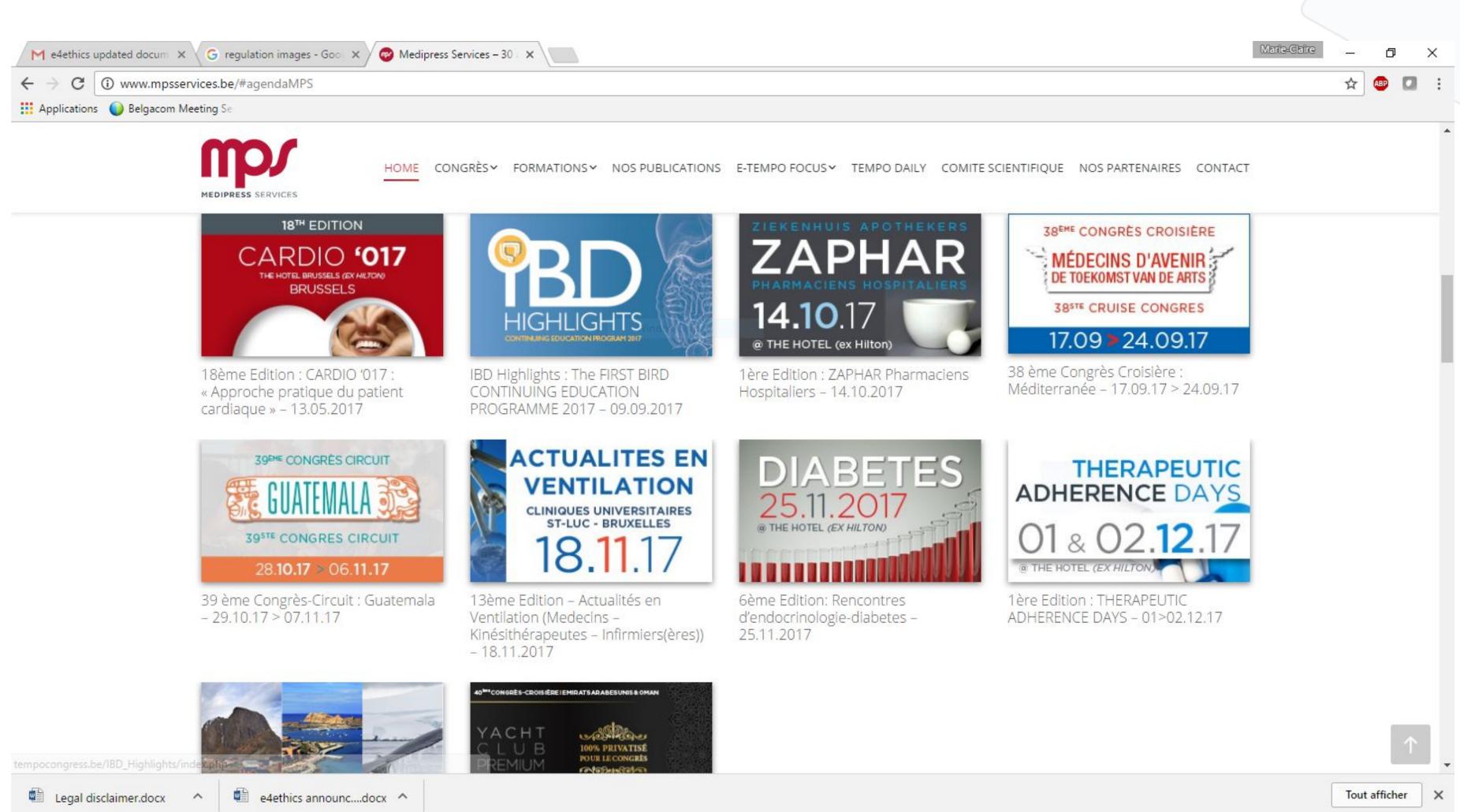


TempoDaily et son best-of hebdomadaire TempoWeekly

La quotidienne d'actualité médicale et santé pour les médecins et pharmaciens belges. Disponible en temps réel sur smartphone, tablettes et ordinateurs pour ne rien rater du fil de l'actualité.

# Société d'édition et de communication depuis 1982

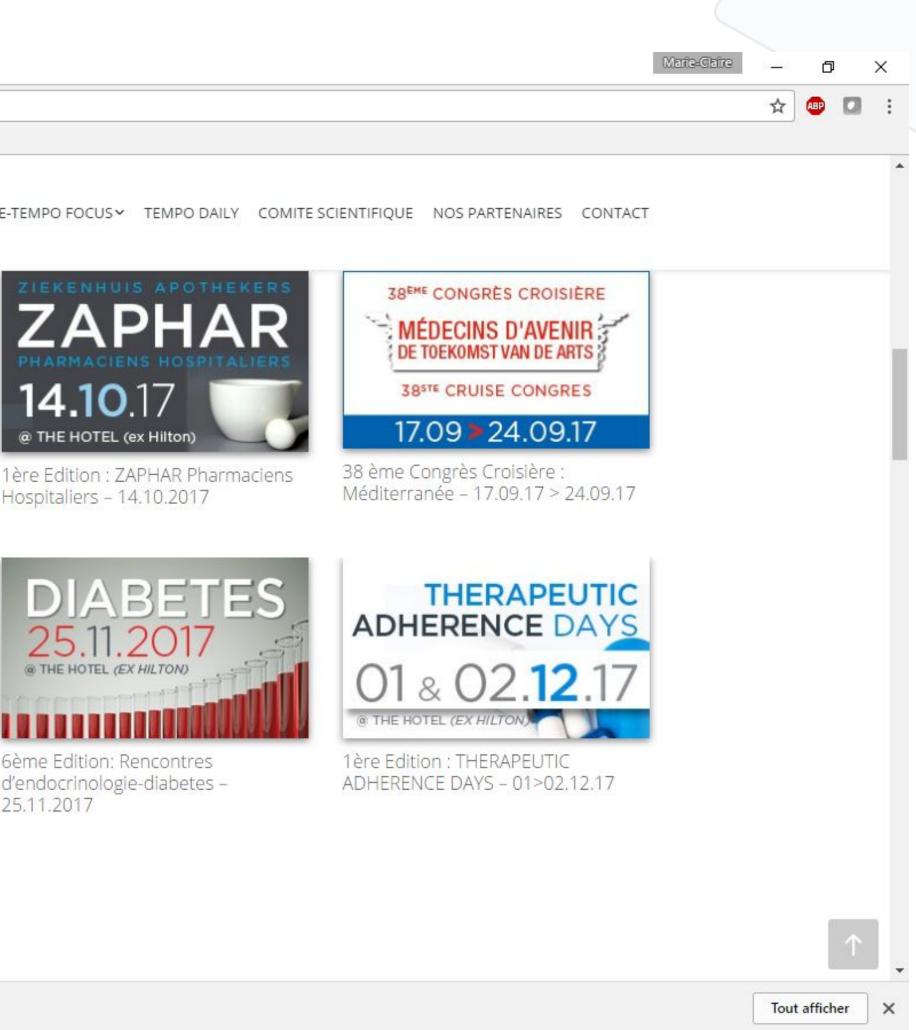






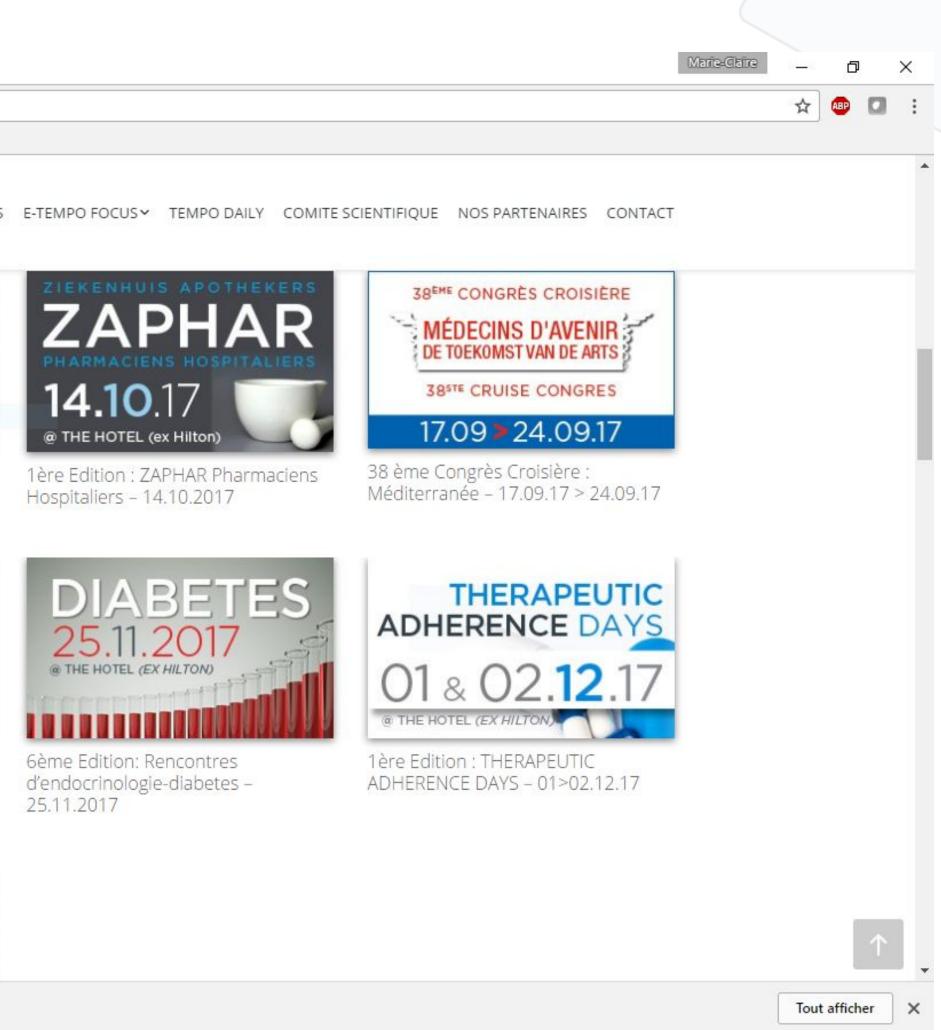














www.medipress.be











# **COLLABORATIONS WITH PATIENT ORGANISATIONS Perception becoming reality**







# **Declaration of Interest**

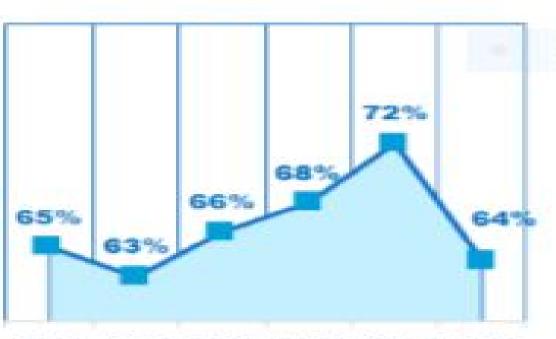
- Holger Diener has been Managing Director of the Association of Voluntary Self-Regulation for the Pharmaceutical Industry (Freiwillige Selbstkontrolle für die Arzneimittelindustrie e.V. – **FSA**) since January 2012.
- Holger previously worked in the legal department of the German Association of Research-based Pharmaceutical Companies (Verband der forschenden Arzneimittelindustrie e.V. – vfa.
- He is Vice Chair of the Codes Committee and member of the Ethics and Compliance Committee at EFPIA. Holger is also a Vice Chair of the IFPMA Ethics and Business Integrity Committee (eBIC). Moreover, he is a Member of the International Society of Healthcare Ethics and Compliance Professionals (ETHICS).
- Holger holds a law degree and a Ph.D. from the Phillips University of Marburg.







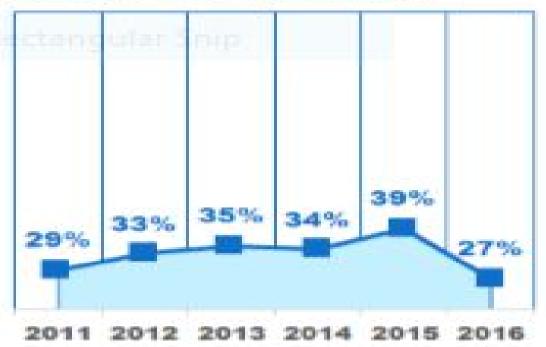
## PATIENT ORGANISATIONS ASSESSING THE PHARMA INDUSTRY AND ITS COMPANIES 2016 Findings – Source: PatientView, 21<sup>st</sup> March 2017



Making high-quality useful

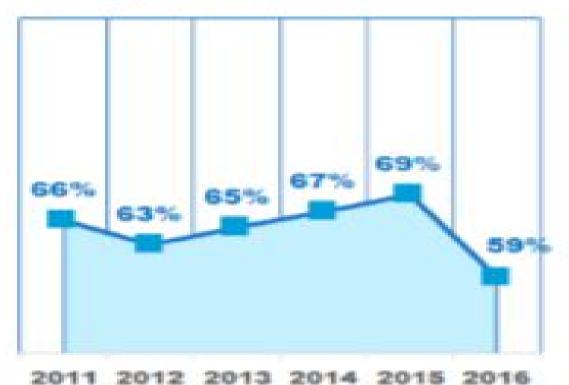
2011 2012 2013 2014 2015 2016

#### Access to clinical trials

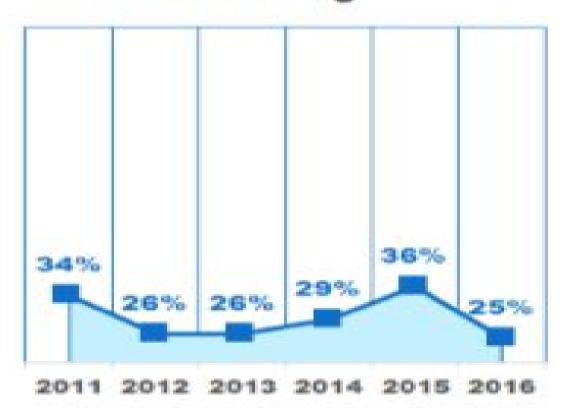


#### **Being innovative**

products

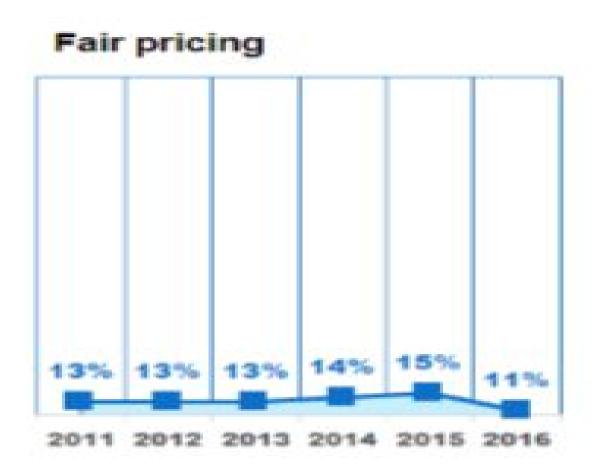


#### Ethical marketing











#### **Patient Groups Challenged on Pharma Ties**

The role of patient advocates in shaping regulations and policy has put attention on financial and operational links between drug companies and independent health organizations.

In PharmTech, 6<sup>th</sup> April 2017

**Toward a Healthier Patient Voice** More Independence, Less Industry Funding JAMA, March 2017

... subpoenas were related to groups that help cover patient co-payments for prescription drugs. ... As aggressive price hike for certain prescription medications have drawn the ire of politicians and the healthcare industry, concerns have grown that donations made by pharmaceutical companies to patient assistance groups may be contributing to the price inflation. Source: Reuters (US) – 27 February 2017

..., a charity that tried to force the NHS to buy more of an expensive ... treatment, has taken GBP 200,000 in grant funding from ... drugs giant ... since 2014. Last year, it had unsuccessfully taken NHS England to court for restricting access to the medicine on cost grounds. In 2016, the ... charity brought a High Court action against NHS England to try to force it to reconsider a controversial decision to limit a new cure ... . Source: BBC (UK) – 1 March 2017



#### **Conflict of Interest for Patient-Advocacy Organisations** The New England Journal of Medicine – 2<sup>nd</sup> March 2017





## EFPIA CODE OF PRACTICE ON RELATIONSHIPS BETWEEN THE PHARMACEUTICAL INDUSTRY AND PATIENT ORGANISATIONS

Initially approved in 2007 Amended by decision of the General Assembly in June 2011







medizinischen Fachkreise und den Organisationen der Patientenselbsthilfe. Hierzu hat der FSA





#### **FSA.** Konsequent. Transparent.



für die Zusammenarbeit der pharmazeutischen Industrie mit Patientenorganisationen

## 2005

ABO SHOP AKADEMIE JOBS MEHR •

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Suche

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#### ZEIT

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#### Pharmaindustrie

#### **Geben und einnehmen** "Give and collect"

Selbsthilfegruppen sind für Schwerkranke ein letzter Halt dabei arbeiten sie oft mit Pharmakonzernen zusammen und riskieren ihre Glaubwürdigkeit

Von Martina Keller

19. Mai 2005, 14:00 Uhr / Editiert am 28. November 2007, 13:59 Uhr / Quelle: (c) DIE ZEIT

http://www.zeit.de/2005/21/Pharmafirmen\_neu



Gesundheitswesen

Als PDF speichern

Seite drucken

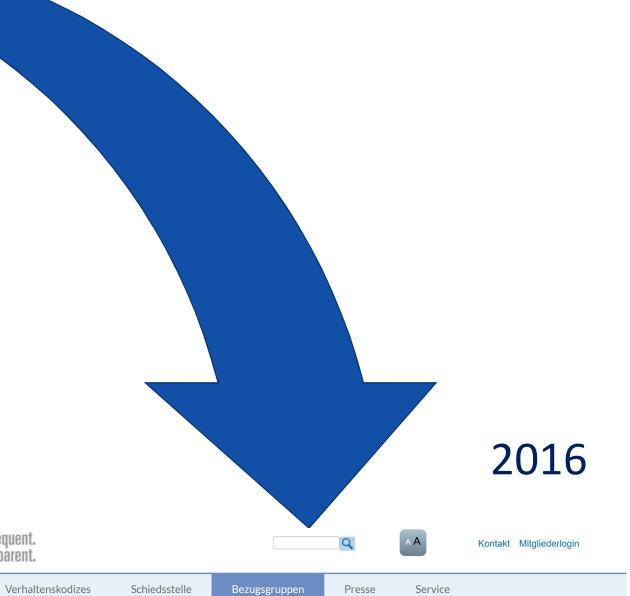
Die Mitglieder des Vereins Freiwillige Selbstkontrolle für die Arzneimittelindustrie (FSA) veröffentlichen bereits seit 2009 jährlich sämtliche Leistungen an Patientenorganisationen. Neben der Transparenzliste stehen die Daten der Pharmaunternehmen über Empfänger, Höhe und Zweck der Leistungen in einer Datenbank zur Verfügung. Nachfolgend finden Sie die durchsuchbare Datenbank. Diese erhebt keinen Anspruch auf Vollständigkeit, denn nicht alle FSA-Mitgliedsunternehmen haben direkte Patientenkontakte. Die entsprechenden Daten beruhen auf den Angaben der Unternehmen.
 Filtern nach: Unternehmen

Ba

Ing



# German PO Code 2008/2009



#### Leistungen der Mitgliedsunternehmen an Patientenorganisationen für das Jahr 2016

Unternehmen	Empfänger	Datum	Betrag	Zweck
Bayer	PHA (European Pulmonary Hypertension Association), Österreich	05.05.2016	100000€	Unterstützung der PO bezüglich Organisation des "World PH Day 2016"
3oehringer ngelheim GmbH	Stroke Alliance for Europe (SAFE), London, UK	2016	95000€	1. Regional SAFE meetings with member organisations 2. SAFE presence with stand at ESO congresses 3. Preparation Burden of Stroke report
AbbVie	European AIDS Treatment Group	20.10.2016	91275€	Mitgliedschaft 2016 (100.000 USD)



### Media Reactions 2016 in Germany

## Mehr Transparenz für Patienten

Von Jennifer Evans, Berlin / Die Zuwendungen der Pharmaindustrie an Patientenorganisationen



Pharmaindustrie zahlt an Patientenorganisationen 5,8 Millionen Euro Donnerstag, 31. März 2016

### Pharmaindustrie zahlt an Patientenorganisationen 5,8 Millionen Euro

BERLIN (dpa-AFX) - Pharmaunterneh- über Empfänger, Höhe und Zweck der Der Verein überwacht seit 2004 die men haben in vergangenen Jahr die Zuwendungen.

Auch die Pharmaindustrie setzt gern ihr werden (lesen Sie dazu Seite 6).







#### Neue Datenbank: Mehr Transparenz in der Pharmaindustrie



Zusammenarbeit zwischen Pharmaun-

Der Verein Freiwillige Selbstkontrolle für die Arzneimittelindustrie (FSA) hat die Zuwendungen seiner Mitgliedsunternehmen an Patientenorganisationen erstmals in einer Datenbank zusammengefasst. Damit seien laut FSA-Geschäftsführer Holger







#### Transparenz gefragt

Niemand lässt sich gern in die Karten Juni sollen nun auch Zahlungen an schutzgründen nur anonymisiert oder schauen. Kein Wunder: Am Spieltisch Ärzte, Apotheker und andere Vertreter zusammengefasst veröffentlichen. könnte das schließlich den Sieg kosten. von Gesundheitsberufen offengelegt Im Moment tun sich die Pharmafirmen Pokerface auf. vor allem wenn andere Die vom FSA gestellten Kodizes sollen Ärzte. Sie können damit immerhin dem

mit der Transparenz also leichter als die

#### Das Fachmagazin für Gesundheitsmarken

#### FSA: Pharmaunternehmen zahlen knapp 5,9 Millionen Euro an Patientenorganisationen

Pharmaunternehmen in Deutschland zahlten im vergangenen Jahr insgesamt 5,87 Millionen Euro an Patientenorganisationen. Das ergibt sich aus der neuen Zuwendungsdatenbank des Vereins

Freiwillige Selbstkontrolle für die Arzneimittelindustrie (FSA), Berlin. In der nach Unternehmen und Patientengruppen filterbaren Datenbank stehen ab sofort die

## PHARMAZEU HSCHE PZZEITUNG online



### Media Reactions 2017 in Germany

#### PHARMA ADHOC vom 04.04.2017



Autor:	Marion Schneider	Gattung:	Арр
Seite:	online	Jahrgang:	2017
Ressort:	Märkte		

### Pharma veröffentlicht Spenden an Patienten

Healthcare Marketing

Online

## EALTHCARE MARKETING

#### Pharma förderte Patientenorganisationen 2016 mit fünf Millionen Euro

Der Verein Freiwillige Selbstkontrolle für die Arzneimittelindustrie e.V. (FSA) hat die 2016 erbrachten Zuwendungen an Patientenorganisationen veröffentlicht. Mit rund fünf Millionen Euro Förderwert

unterstützten demnach die Pharmaunternehmen, die in der Transparenzinitiative Mitglied sind, die Verbände und Vereine in ihren Betroffenen-Zielgruppen. Die Offenlegung erfolgte zum zweiten Mal in

#### ÄRZTE ZEITUNG vom 05.04.2017

Seite: **Ressort:** Gattung:

11 Wirtschaft Tageszeitung Jahrgang: Nummer: Auflage:

2017 66

### Industrie veröffentlicht Zuwendungen aus 2016

04.04.2017

**BERLIN.** Der Verein "Freiwillige Das seien "deutlich weniger als zehn jährlich die Firmen-Zuwendungen an Selbstkontrolle für die Arzneimittelin- Prozent der jährlichen Zuwendungen, Patientenverbände und Selbsthilfe. (cw) dustrie" (FSA) hat die Zuwendungen die die Organisationen beispielsweise Geberfirmen, Empfänger, und konkrete



### ADHOC



#### FSA veröffentlicht Zuwendungen an

#### Patientenorganisationen

#### 05.04.2017 15:21

Bereits seit 2009 veröffentlichen die Mitglieder des Vereins "Freiwillige Selbstkontrolle für die Arzneimittelindustrie e.V." (FSA) jährlich sämtliche Zuwendungen an Patientenorganisationen. Neben der Transparenzliste mit den Verlinkungen zu den Veröffentlichungen der einzelnen Unternehmen steht in diesem Jahr zum zweiten Mal zusätzlich eine Datenbank zur Verfügung, in der die Daten der Pharmaunternehmen nach Empfänger, Höhe und Zweck der Zuwendungen nutzerfreundlich durchsuchbar sind.

### **ÄRZTE** *<sup>\*</sup>***<b>ZEITUNG**

48.227 (gedruckt) 5.119 (verkauft) 48.010 (verbreitet)



#### FSA Press Release, 3 April 2017



#### FS Arzneimittelindustrie e.V.

Dr. Holger Diener - Geschäftsführer Daniela von Arnim - Assistentin

> Grolmanstr. 44-45 10623 Berlin

d.arnim@fsa-pharma.de Tel.: 030 88728-1700 Fax: 030 88728-1705

#### Freiwillige Selbstkontrolle für die Arzneimittelindustrie e.V.

Pharmaindustrie ist Vorreiter bei nachhaltiger Transparenz - FSA veröffentlicht erneut Zuwendungen der Mitgliedsunternehmen an Patientenorganisationen für 2016 nutzerfreundlich in Datenbank

Berlin, 3. April 2017 - Bereits seit 2009 veröffentlichen die Mitglieder des Vereins "Freiwillige Selbstkontrolle für die Arzneimittelindustrie e.V." (FSA) jährlich sämtliche Zuwendungen an Patientenorganisationen. Neben der Transparenzliste mit den Verlinkungen zu den Veröffentlichungen der einzelnen Unternehmen steht in diesem Jahr zum zweiten Mal zusätzlich eine Datenbank zur Verfügung, in der die Daten der Pharmaunternehmen nach Empfänger, Höhe und Zweck der Zuwendungen nutzerfreundlich durchsuchbar sind.

Transparenzliste und Datenbank sind unter folgendem Link erreichbar: http://www.fsa-pharma.de/bezugsgruppen/patientenorganisation/

Für FSA-Geschäftsführer Dr. Holger Diener ist die praktizierte Transparenz der entscheidende Faktor: "Der FSA steht für nachhaltige Transparenz. Diesen Weg gehen wir konsequent mit unseren Mitgliedern - zum Wohle der Patienten. Die Offenlegung und Nachvollziehbarkeit der Daten schaffen Vertrauen und bekämpfen Misstrauen."

Bereits 2008 haben die FSA-Mitglieder im FSA-Kodex Patientenorganisationen verbindliche Regeln für die Zusammenarbeit mit dieser Gruppe beschlossen. Basierend auf diesem Kodex informieren die Mitgliedsunternehmen des FSA seit 2009 die Öffentlichkeit jährlich über alle Zuwendungen an Selbsthilfeorganisationen in Form und Höhe. Dazu zählen etwa finanzielle

03.04.2017

(...)

Dr. Martin Danner, Managing Director of BAG SELBSTHILFE, also welcomes the transparency requirements of the FSA from the view of the patient organization: "The work of self-help organizations of chronically ill and disabled people is supported above all by the voluntary commitment of those affected. However, many support and advisory services could not be realized without a sufficient financial basis. It is to be welcomed that, in addition to the public sector, statutory health insurance funds and other sponsors, the pharmaceutical companies are also involved here. It is important that the cooperation takes place on the same level and is clear from the outside. Disclosure promotes this confidence building and secures the neutrality and independence of the organizations."

(...)





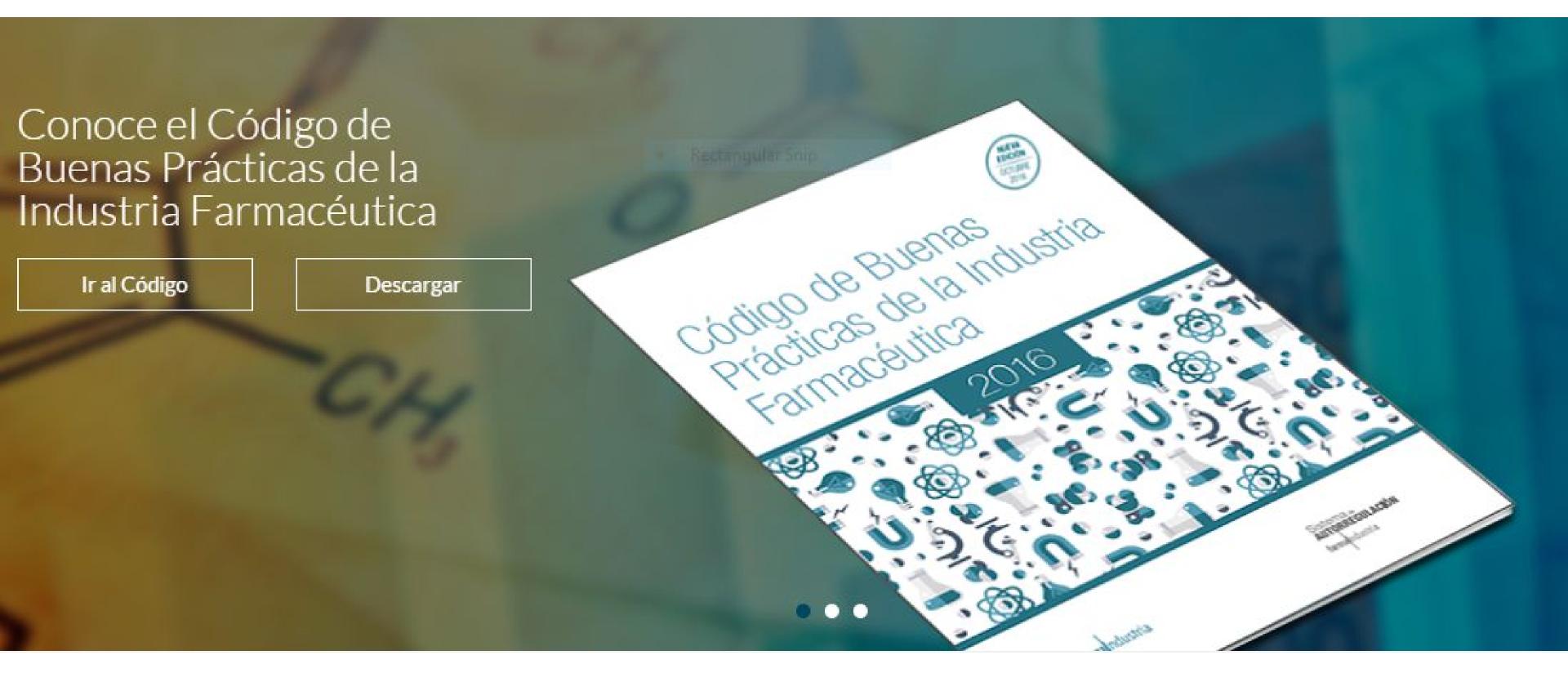


## **CODE ENFORCEMENT** Learning from case handling Corrective actions can move the needle













## **Caso práctico: REUNIONES CIENTÍFICAS**





## **Caso práctico: REUNIONES CIENTÍFICAS**





## **TRANSPARENCY IS AN ASSET** Anticipating societal expectation of the pharma sector and addressing conflict of interest





## **Declaration of Interest**

- Heather Simmonds is the Director of the Prescription Medicines Code of Practice Authority (PMCPA).
- Heather chairs the **Code of Practice Panel**, which considers complaints submitted under the **ABPI Code** in the first instance, and is responsible for the overall running of the organisation.
- Heather also works with IFPMA and EFPIA in relation to their codes of practice.
- Heather has a degree in pharmacology and joined the ABPI in 1984. Heather has been working full time on the Code of Practice since 1989 and has been Director of the Authority since 1997.





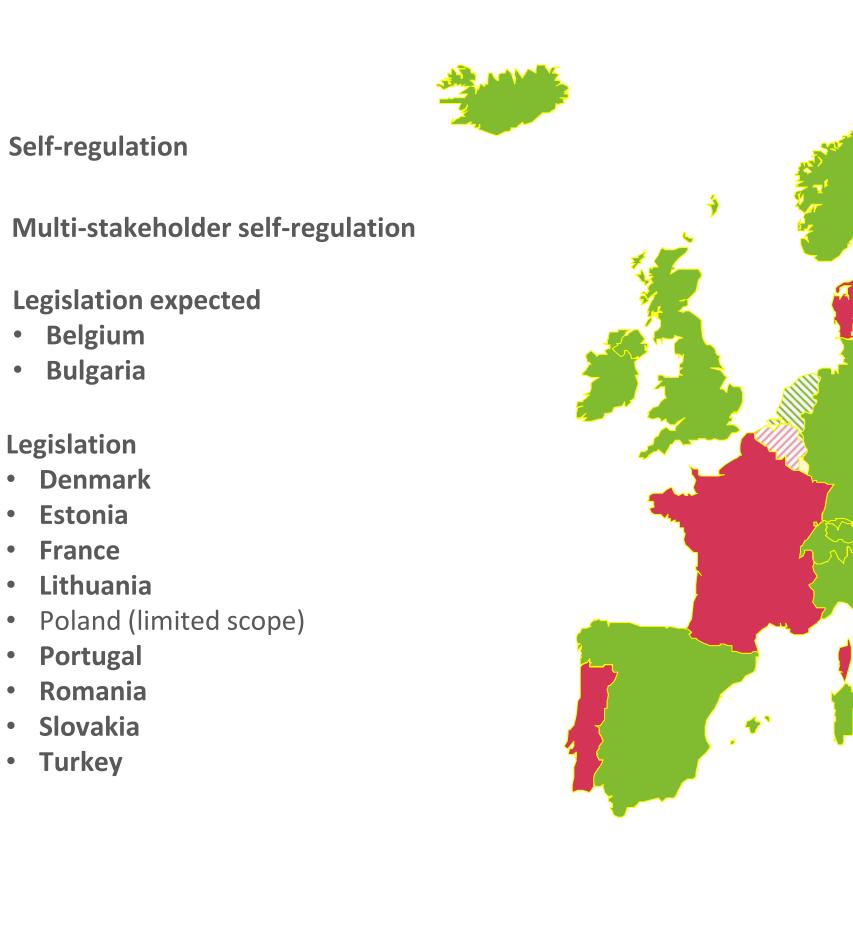




## Our next challenge? ...



### **Legislation versus Self-Regulation**



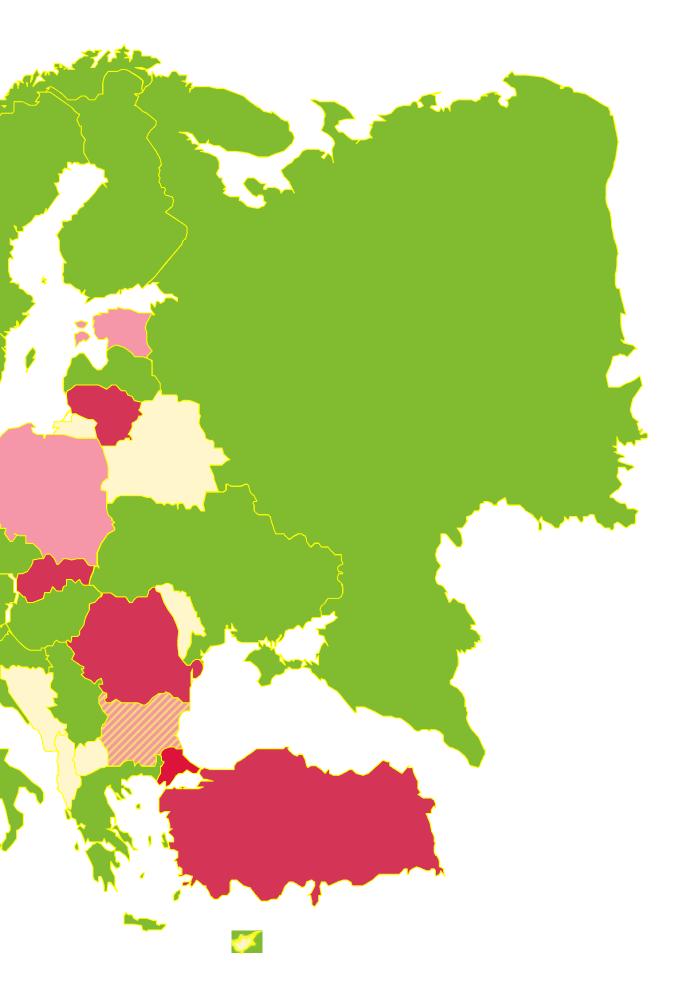


• Estonia

• France

• Turkey







## FORMS OF DISCLOSURE Company Websites / Government Platforms / Member Association Central Platforms / Member Association Gateways

Several types of **"Central Platforms"** have been implemented :

- Association platform: Czech Republic, Ireland, UK
- Association "gateways" in
  place: Bulgaria, Finland,
  Germany, Lithuania, Norway,
  Poland, Sweden, Ukraine
- Association "gateways"
  planned: Austria and
  Switzerland
- **Government platform**:
- Denmark, France, Greece, Portugal, Romania, Slovak Rep.
- Multi-stakeholders platform: Belgium (and Luxembourg), the Netherlands







## CLAUSE 24 Transfers of Value to Health Professionals and Healthcare Organisations

- Companies must document and publicly disclose certain transfers of value made directly or indirectly, whether in cash or kind, to health professionals other relevant decision makers and healthcare organisations located in Europe
- The transfers of value covered are those made in relation to: Medical and educational goods and services Joint working Contracts with organisations or individuals Sponsorship/subsistence/travel for meetings

## CLAUSE 24 Transfers of Value to Health Professionals and Healthcare Organisations

Disclosure is on a central platform.

The template which to be used is available to download from the Authority's website (www.pmcpa.org.uk).

- ABPI blogs
- Research, medical and innovation
- Medicines Manufacturing Industry Partnership
- Value and access
- Commercial
- Reputation
- Disclosure UK
- Search the database
- About Disclosure UK
- Resources
- Strategy
- Policy and parliamentary work
- **Patient Organisation Forum**
- Publications library
- Careers in the pharmaceutical industry
- **Resources for schools**
- Vaccines Group
- NICE Implementation Collaborative (NIC)



#### Disclosure UK



Click here to download a full transcript of the video.

The relationship between the pharmaceutical industry and healthcare professionals (HCPs) and healthcare organisations (HCOs) plays a vital role in the development and delivery of life-enhancing and life-saving medicines.

It is a relationship that we are proud of. At the core of the relationship is sharing knowledge to improve outcomes for patients. We want to ensure that patients and others have confidence that this relationship is open and transparent and this is why the pharmaceutical industry is taking the lead on disclosing details of payments and other benefits in kind made by industry to HCPs and HCOs.

This information will be published on the database - Disclosure UK.

Disclosure UK is part of a Europe-wide initiative to increase transparency between pharmaceutical companies and the doctors, nurses, pharmacists and other health professionals and organisations it works with.

#### **Related links**

Links

ABPI reputation with stakeholders

Industry commitment to disclosure

#### Press

Majority of healthcare professionals continue to support pharmaceutical industry drive for greater transparency

Pharmaceutical industry takes another stride towards greater transparency of financial relationships with healthcare professionals

Pharma and transparency: actions speak louder than words

Disclosing payments from drug companies should be mandatory for doctors, says academy

ABPI to work with IMS Health and C&C Group to deliver disclosure database

Resources

**Disclosure UK: FAQs** 

HCP's survey on transparency infographic

How will it work?

Understanding the value of HCP and pharma interaction

Public disclosure of payments to HCPs leaflet

Video: Disclosure of payments to healthcare professionals 2015

## **Disclosure UK - high-level analysis\***

 Total transfer of value disclosed for 2015 is £340.3 million, including research activity and nonresearch activity

Non-research activities 33%

- 2/3 £229.3 million (67%) is research activity spend in 2015
- 1/3 £111 million (33%) is non-research activity spend in 2015
- Data analysed 24 June
- 109 companies (54 ABPI members, 55 non-members)





Research activities 67%

#### www.abpi.org.uk

# Managing Conflicts of Interest in the NHS

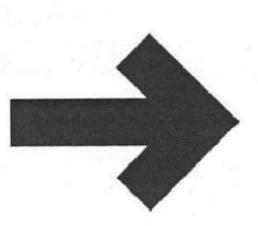
**Guidance for staff and organisations** 

**Publications Gateway Reference: 06419** 









### Hospitality

What are the issues?

Delivery of services across the NHS relies on working with a wide range of partners (including industry and academia) in different places and, sometimes, outside of 'traditional' working hours. As a result, staff will sometimes appropriately receive hospitality. Staff receiving hospitality should always be prepared to justify why it has been accepted, and be mindful that even hospitality of a small value may give rise to perceptions of impropriety and might influence behaviour.

Hospitality means offers of meals, refreshments, travel, accommodation, and other expenses in relation to attendance at meetings, conferences, education and training events, etc.

Overarching principles applying in all circumstances:

- · Staff should not ask for or accept hospitality that may affect, or be seen to affect, their professional judgement.
- Hospitality must only be accepted when there is a legitimate business reason and it is proportionate to the ٠ nature and purpose of the event.
- · Particular caution should be exercised when hospitality is offered by actual or potential suppliers or contractors - these can be accepted if modest and reasonable but individuals should always obtain senior approval and declare these.

**Principles** and rules

Meals and refreshments:

- Under a value of £25 may be accepted and need not be declared.
- Of a value between £25 and £75\* may be accepted and must be declared.
- Over a value of £75\* should be refused unless (in exceptional circumstances) senior approval is given. A clear reason should be recorded on an organisation's register(s) of interest as to why it was permissible to accept.
- · A common sense approach should be applied to the valuing of meals and refreshments (using an actual amount, if known, or an estimate that a reasonable person would make as to its value).

\*The £75 value has been selected with reference to existing industry guidance issued by the ABPI http://www.pmcpa.org.uk/thecode/Pages/default.aspx



# 6. Transparency: Maintenance and publication of register(s)

#### Maintenance of Register(s)

**6.1.** Organisations must ensure that a nominated team or individual collates and maintains up to date organisational register(s) of interests. An interest should remain on the register(s) for a minimum of 6 months after the interest has expired. Organisations should retain a private record of historic interests for a minimum of 6 years after the date on which it expired.

**6.2.** Template declaration of interests and register of interests forms for organisations to use are provided at Annex C and D. They should always contain:

- The returnee's name and their role with the organisation
- A description of the interest declared (reflecting the content of section 5 of this guidance for common situations)
- Relevant dates relating to the interest
- Space for comments (e.g. action taken to mitigate conflict)

**6.3.** Using the common format in the templates will help minimise burdens on staff who might need to submit returns to multiple organisations.



Declaration of interests template

#### Publication

**6.4.** All staff should declare interests and, as a minimum, organisations should publish the interests of decision making staff at least annually in a prominent place on their website. Organisations without websites should maintain registers locally, available for inspection on request.

6.5. The format of published registers should be accessible and contain meaningful information. Adopting the templates and advice on content in this guidance will assist organisations in this task.

6.6. Organisations should put in place processes for staff to make representations that information on their interests should not be published. This will allow for, in exceptional circumstances, an individual's name and/or other information to be redacted from any publicly available registers where the public disclosure of information could give rise to a real risk of harm or is prohibited by law.

6.7. As well as taking these steps, organisations should seek to ensure that staff who are subject to wider transparency initiatives such as the ABPI Disclosure UK scheme are aware of and comply with them: <u>http://www.abpi.org.uk/our-</u> work/disclosure/Pages/disclosure.aspx





Register of interests template

## **FROM DISCLOSURE TO TRANSPARENCY** Leaving it to third parties / media or taking credit for it

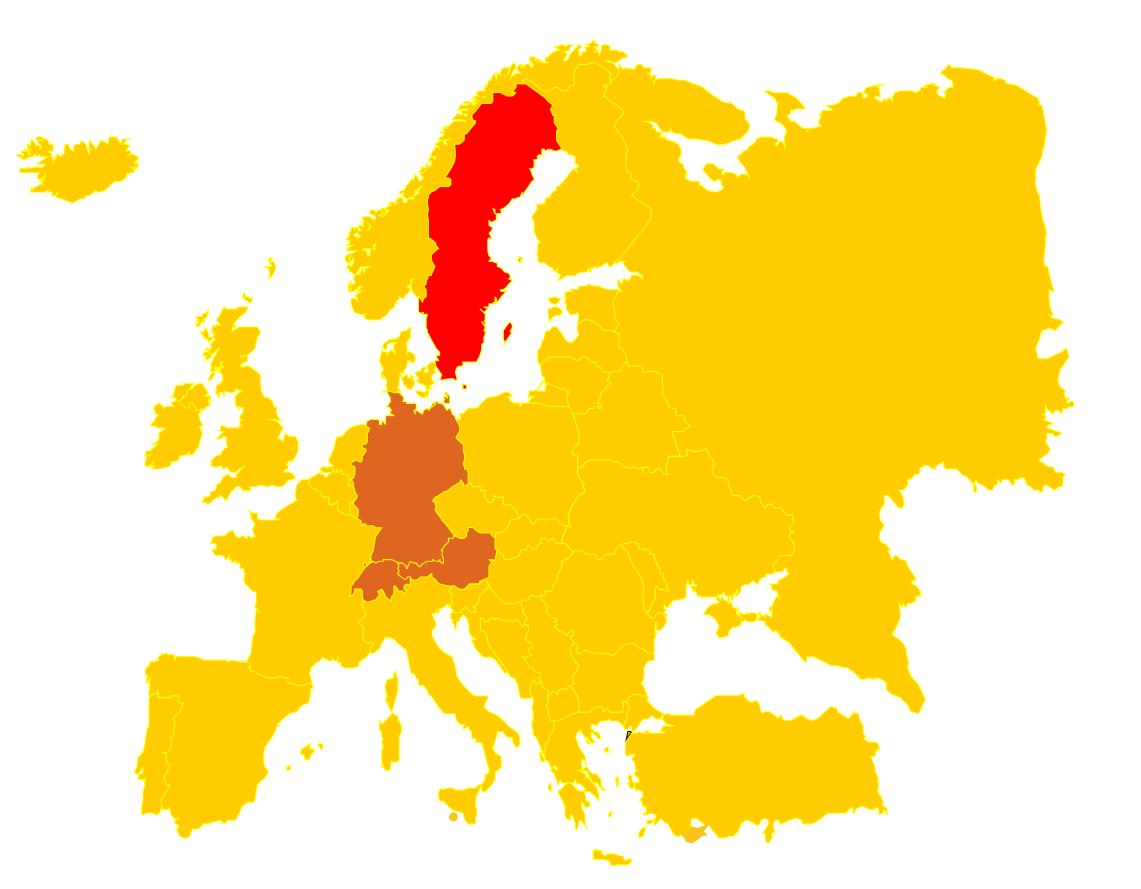
#### Germany:

Disclosure reports on companies' websites accessible through the **FSA Gateway** 

### CONNECTIV!

Replicated the reorganisation of data in Switzerland and Austria

## Recently, similar approach applied to Sweden







56

## 14 July 2016

### Database of Spiegel Online and Correctiv.org was published

# **SPIEGEL** ONLINE





## **CORRECT!V**

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Österreichische Gesellschaft Wien, Österr. Krebshilfe-Kreb	Deine Suche erc	ab folgende Treffer	
Österreichischer Verband der	Impf Anne Stucki	Adresse Lausanne 1010 Lausanne	
	Vincent Jéquier	Cabinet medical FMH Medecine inte	erne generale Routed'Oron 1

Rodrigo Da Graça Praz-Berthoud 19

1010 Lausanne





CHF 2'133.00

CHF 1'250.00

CHF 1'208.00



## **Other disclosure requirements – mixture of IFPMA** Code, EFPIA codes and principles and national codes

- Companies must disclose details of clinical trials in accordance with IFPMA, EFPIA, PhRMA and JPMA positions and include on homepage of their website information as to where details of their clinical trials can be found
  - Detailed requirements for prospective non interventional studies
  - **EFPIA PhRMA data sharing principles**
- Patient organisations



## **CLOSING REMARKS**

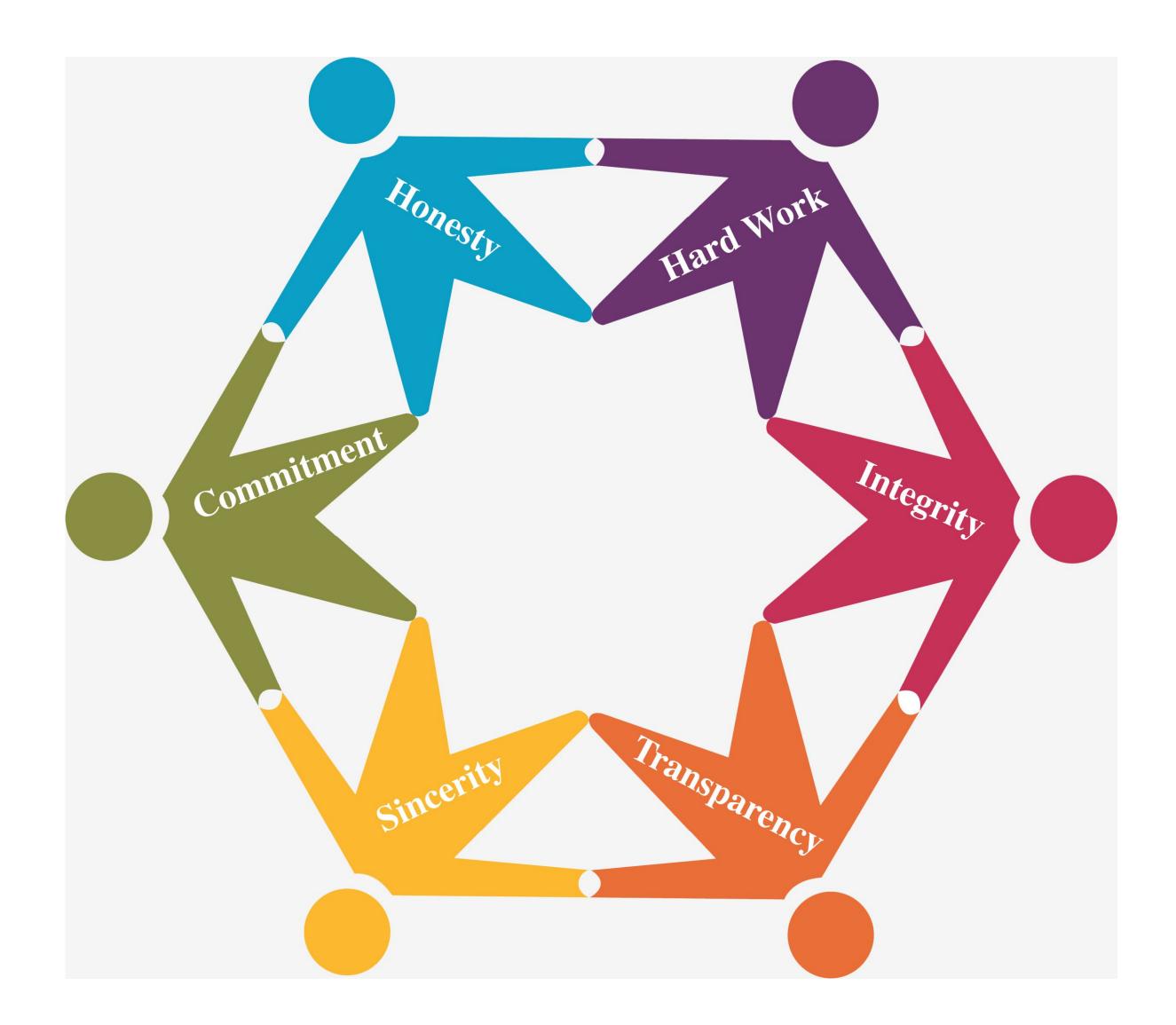
**One-line comment from the PANELLISTS** Take away messages from the AUDIENCE

















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