



Mini Summit

Hubertus Stockmann

Regional Compliance Officer EMEA

Twelfth International Pharmaceutical and Medical Device
Compliance Congress

14-16.05.2018, Vienna, Austria

The views and opinions expressed here reflect the my
personal's and are not necessarily the views of Getinge.

GETINGE 

We are Getinge

Key facts

1904

Founded in Getinge, Sweden

Carl Bennet

Entrepreneurial Chairman of the
Board & Principal Owner

20

Production sites in 8
countries globally

+10,000

Employees worldwide

+150

Countries where our
products are sold

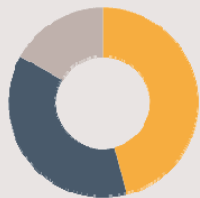
22.5 BSEK

Net sales in 2017

2017 in numbers

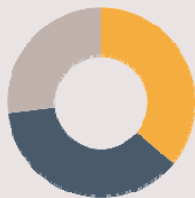
Net sales: SEK 22.5 billion

Sales per region



- EMEA , 42%
- Americas, 40%
- APAC, 18%

Sales per business area



- Surgical Workflows, 35%
- Acute Care Therapies, 40%
- Patient & Post Acute Care, 25%

Sales per revenue type



- Capital Equipment, 48%
- Recurring Revenue, 52%

Our production sites



Americ

9 production sites

as

EMEA

15 production sites

APA

2 production sites

C



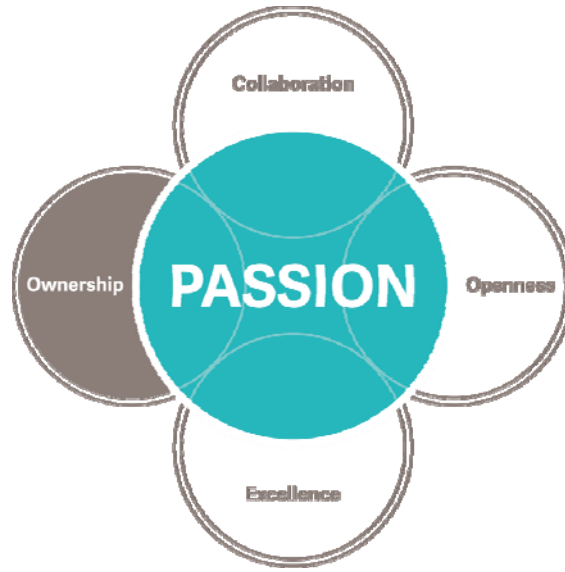
Compliance, a question of attitude!

Build the right Mindset

Mindset

We commit
to our
values.

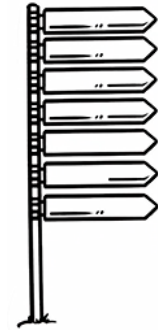
We are
Getinge



How does that
translate to our
daily business?

compliance

Compliance is
self-evident
to better understand
Compliance...



7 simple guiding principles

GETINGE 

2

Speak up
Compliance
issues without
delay



Transparency
builds trust



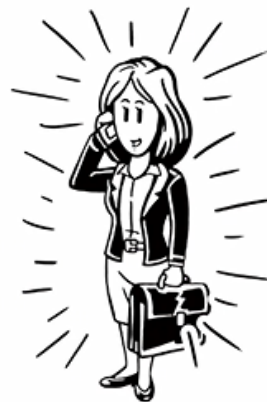
Foundation of our
success is our Culture.

1



Positive
Example for

Colleagues

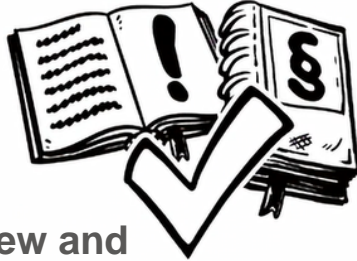


Customer



Supplier

5



I follow review and approval processes!



I do not tolerate misconduct!

Accountability is clearly defined!



3



4

I know the Risks very well!



I take ownership for Compliance in my area!



What do I have to do NOW?



Ensure that your employees know the Compliance requirements

and that they participate in our Compliance trainings.



Proactive involvement



Act when it is important!



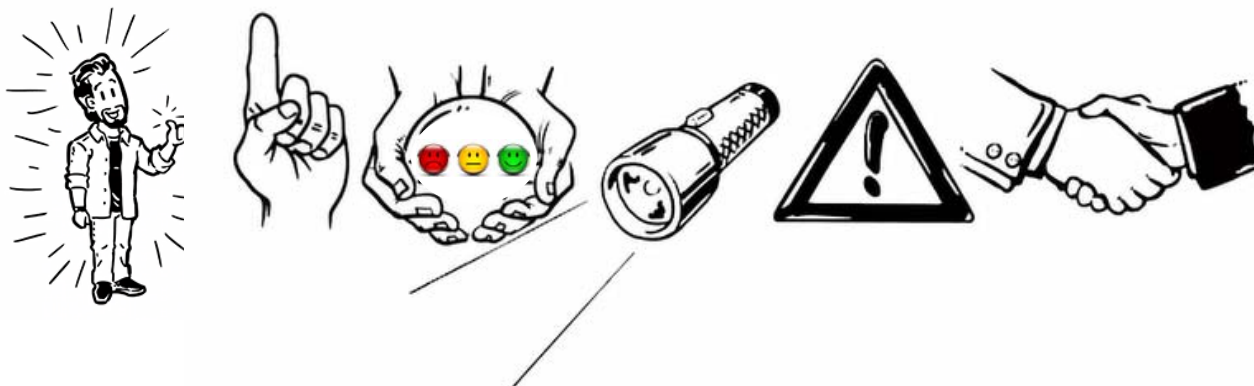
Build a trustful relationship



**Our Compliance Officer
will help you.**

It is up to you to fill the principles with life.

**Our Compliance Officer
will help you.**



These are our Guiding Principles!

The right Mindset

Compliance, a question of attitude!



Compliance

Thank you for your attention.

Any questions?

Hubertus Stockmann
+46 172 694 1966
Hubertus.Stockmann@geting.com

www.getinge.com

Getinge is a global provider of innovative solutions for operating rooms, intensive care units, sterilization departments and for life science companies and institutions. Based on our firsthand experience and close partnerships with clinical experts, healthcare professionals and medtech specialists, we are improving the everyday life for people - today and tomorrow.



GETINGE

PASSION FOR LIFE