



Mini Summit GDPR

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The views and opinions expressed here reflect the my
personal's and are not necessarily the views of Getinge.

GETINGE 

We are Getinge

Key facts

1904

Founded in Getinge, Sweden

Carl Bennet

Entrepreneurial Chairman of the
Board & Principal Owner

20

Production sites in 8
countries globally

+10,000

Employees worldwide

+150

Countries where our
products are sold

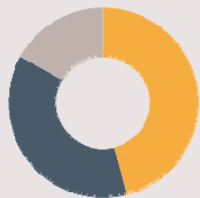
22.5 BSEK

Net sales in 2017

2017 in numbers

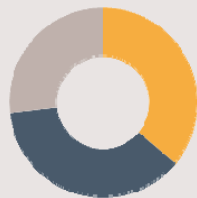
Net sales: SEK 22.5 billion

Sales per region



- EMEA , 42%
- Americas, 40%
- APAC, 18%

Sales per business area



- Surgical Workflows, 35%
- Acute Care Therapies, 40%
- Patient & Post Acute Care, 25%

Sales per revenue type



- Capital Equipment, 48%
- Recurring Revenue, 52%

Our production sites



Americ

9 production sites

as

EMEA

15 production sites

APA

2 production sites

C



GDPR Readiness, in less than $\frac{3}{4}$ year...

Risk based approach to achieve GDPR Readiness

GDPR

High Level Process to achieve GDPR Readiness



GDPR

High Level Implementation Plan



GDPR Challenges

Road blocks and other push backs

What the main Challenges?



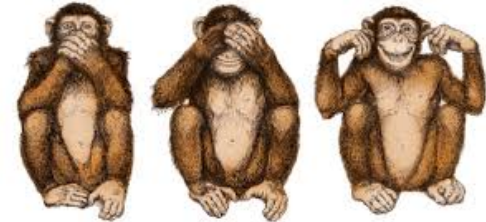
Too much / few guidance

Most companies have sufficient policies in place.



Not knowing

Most people have an idea of what is right and what is wrong.



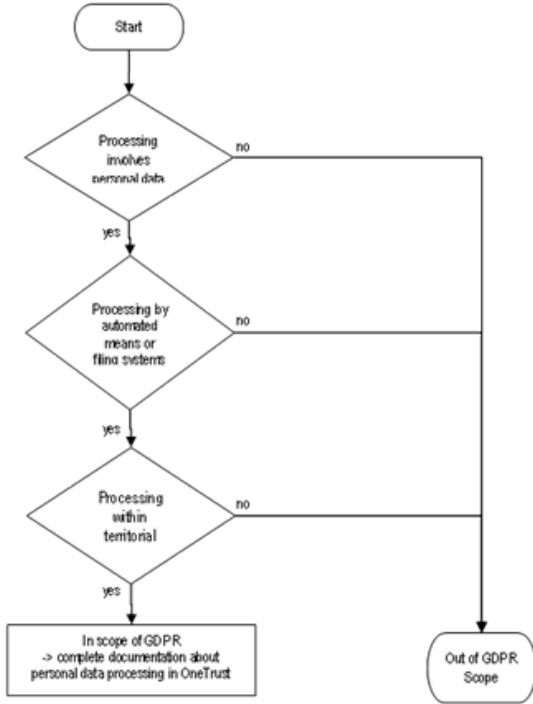
Ignorance

Some people think that willful blindness protects them.

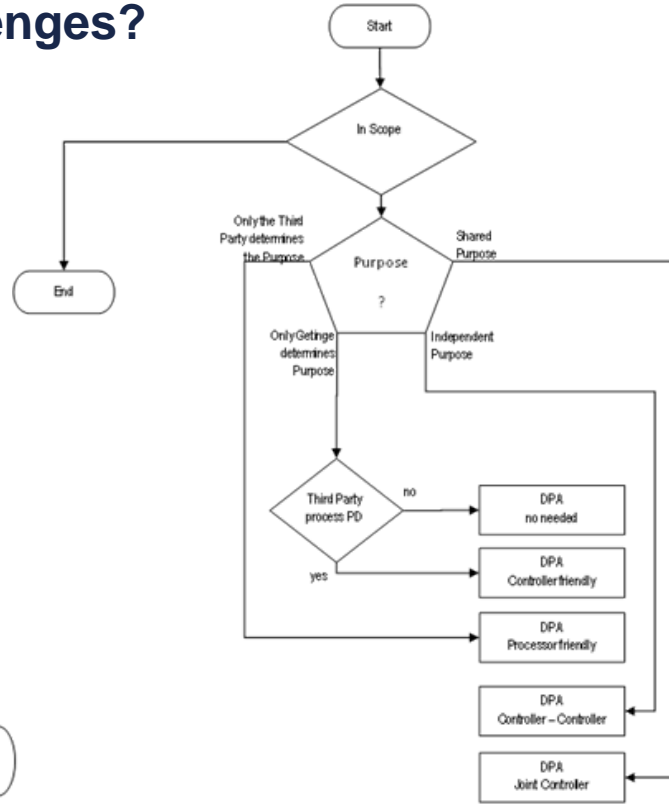
GDPR – What is coming next

Easy to understand implementation of various process flows

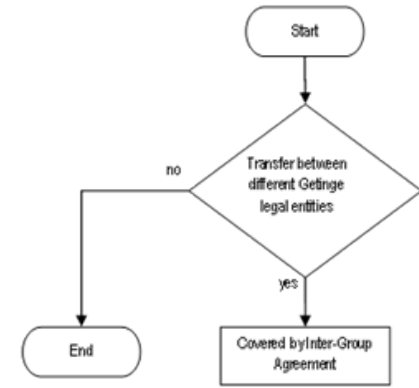
What the main Challenges?



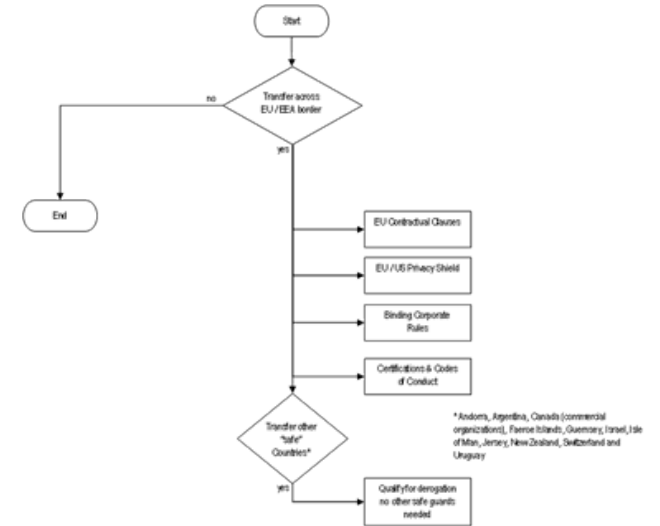
Determine Scope Process



External Contract Process



Internal Contract Process



Cross border transfer process

* Andorra, Argentina, Canada (commercial organizations), Faroe Islands, Guernsey, Israel, Isle of Man, Jersey, New Zealand, Switzerland and Uruguay

Thank you for your attention.

Any questions?

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Getinge is a global provider of innovative solutions for operating rooms, intensive care units, sterilization departments and for life science companies and institutions. Based on our firsthand experience and close partnerships with clinical experts, healthcare professionals and medtech specialists, we are improving the everyday life for people - today and tomorrow.



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PASSION FOR LIFE