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# Global Pharmaceutical Compliance Conference, Athens 2019

*Mini Summit 14: Third Party Due  
Diligence and Management*

*April 9<sup>th</sup>, 2019*

# Key Discussion Points for today's mini summit

*How do we shape third party due diligence programs in 2019 and beyond?*

- Evolving risk profile of third parties and industry approaches to measuring that
- Conducting due diligence with imperfect information – how can we succeed and what should we be wary of?
- Bringing the business along – approaches to managing due diligence operationally while ensuring effective business involvement and buy in
- Balancing automation vs the human touch
- Areas of focus and prioritization of due diligence programs in 2019 – what keeps us up at night?

## More detailed list of questions we'd like to address today

- *How do you see the risk profile of third parties evolve?*
- *What are the types of third parties you are increasingly focused on? How has your approach to assessing risk based on these changing dynamics changed?*
- *How are you incorporating vendor's ability to comply with increasingly more complex privacy and transparency regulations in addition to overall ABAC due diligence?*
- *What are our due diligence platforms/processes missing in terms of data that will help us to make more informed decisions? How do we compensate for these gaps?*
- *How do we balance the need to comply with various norms/requirements – ISO norms vs DoJ and FCPA requirements?*

## More detailed list of questions we'd like to address today

- *How do we bring together business intelligence and data on our vendor interactions from disparate sources (screening tools, financial systems, contracting tools, direct auditing/monitoring etc.)*
- *Are business stakeholders performing some/most of the core components of initial vendor information gathering and screening? How much is compliance involved in these initial reviews?*
- *Where is the human touch in our due diligence programs indispensable? How often should we resort to boots on the ground due diligence?*
- *What areas of discussion with regards to third party due diligence do you expect us to focus on at next year's mini summit? How is that going to be different from this year?*

**Thank you!**