

# Mini Summit 8: Making Medicare Advantage Work, CAPG's APM Guide

April 6, 2017



*The Voice of Accountable Physician Groups*

# Agenda

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- Introduction to CAPG
- CAPG's APM Guide
- Panel discussion on physician payment
- Q&A

# CAPG

- National professional association for accountable physician organizations
- ~300 medical groups and IPAs
- 42 states, DC, Puerto Rico



Illustrates the payment foundation for risk-based coordinated care in Medicare, Medicaid, and commercial health plan relationships with physician organizations

- 14 case studies show payment to physician group and individual physician
- Successes and areas of improvement for each model
- Available for download at [www.capg.org/apmguide](http://www.capg.org/apmguide)



# Featured Models Include:

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Model	Payment to Group	Payment to Physician
Bundled Payments for Care Improvement, traditional Medicare	FFS and shared savings	FFS and shared savings
MSSP ACO, traditional Medicare	Shared Savings	FFS, care management fee, shared savings
PPO ACO, Commercial	Care management fee, shared savings	FFS and shared savings or salary and performance incentive
Pioneer ACO, traditional Medicare	Shared Savings	FFS, shared savings, and care coordination fee
Professional Risk IPA, Medicare Advantage	Capitation	Capitation plus performance incentive
Percent of premium capitation	Capitation	Salary plus performance incentive

# Today's Panel

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- Richard Manning, President of Enterprise Clinic Operations, WellMed
- Dr. Matt Poffenroth, CEO and CMO, Signature Partners Network (INOVA)
- Scott W. Disch, National Practice Leader, Privia Health