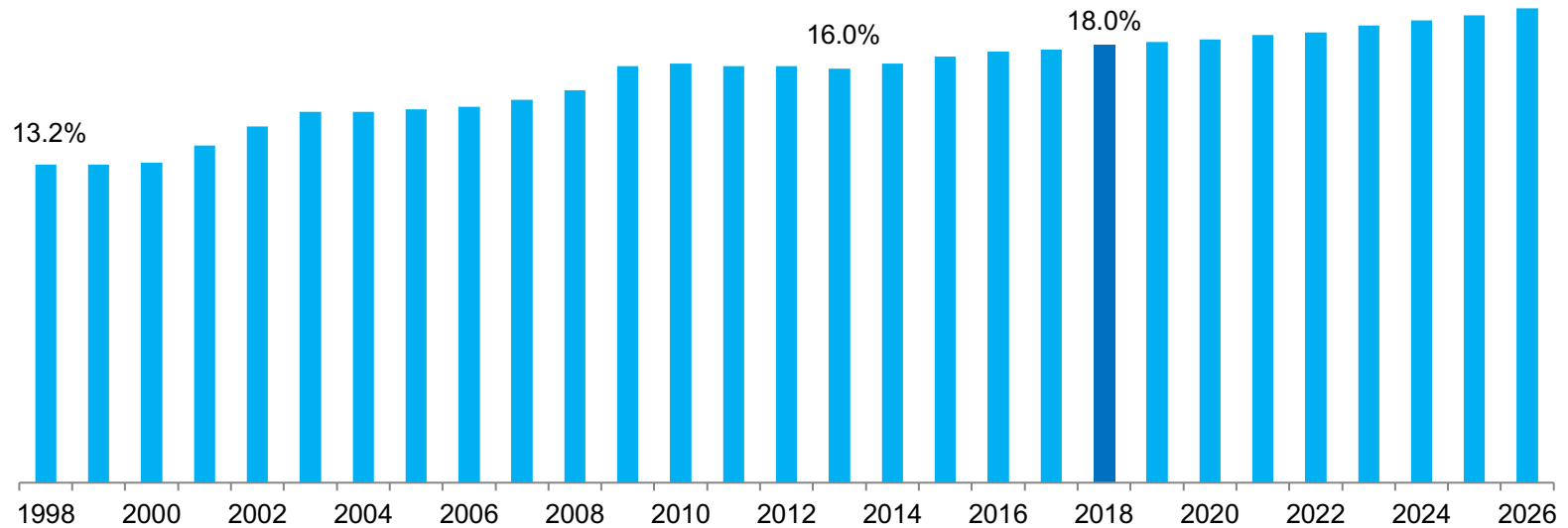


# REDEFINING THE HEALTH CARE EXPERIENCE ... ONE PERSON AT A TIME

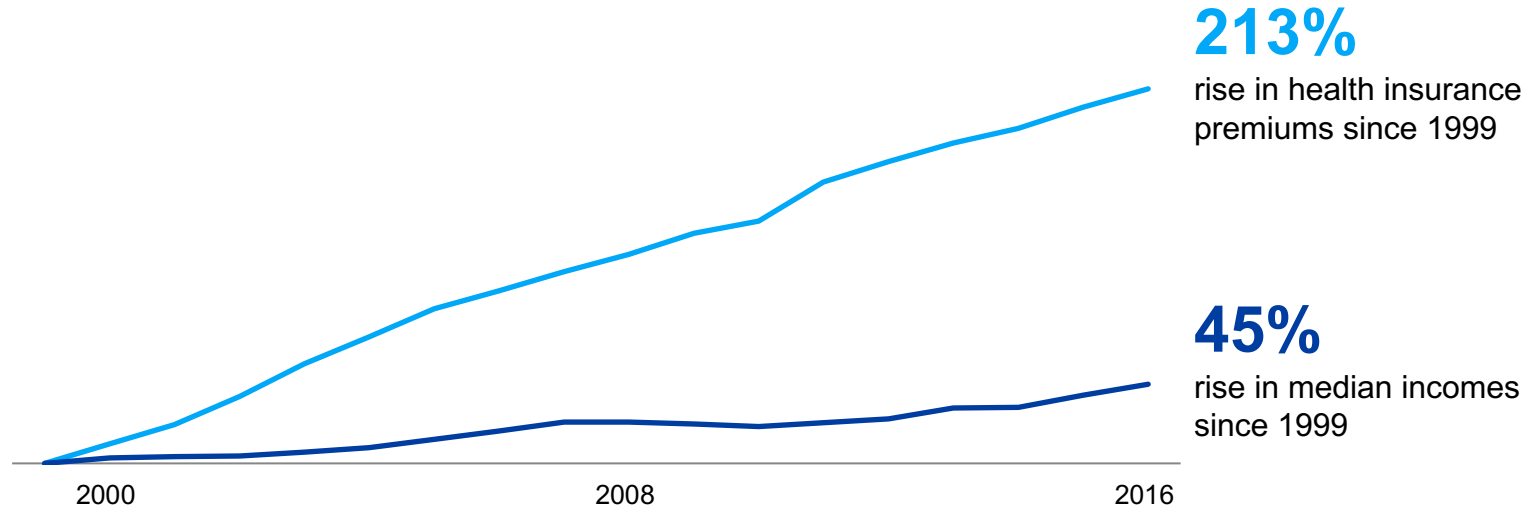
STEVE NELSON, CHIEF EXECUTIVE OFFICER  
UNITEDHEALTHCARE

# HEALTH CARE EXPENDITURES AS A PERCENT OF GDP



Source: CMS

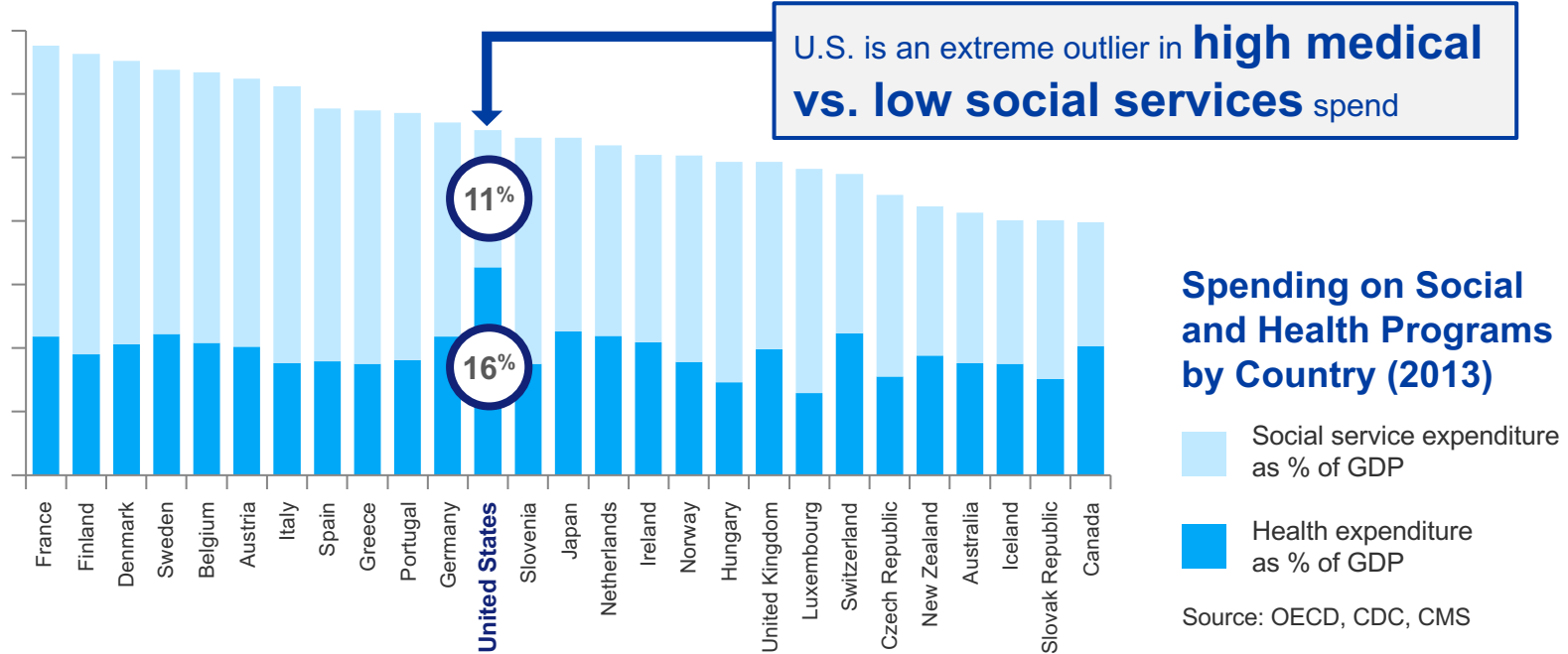
# COSTS FOR CONSUMERS CONTINUES TO RISE



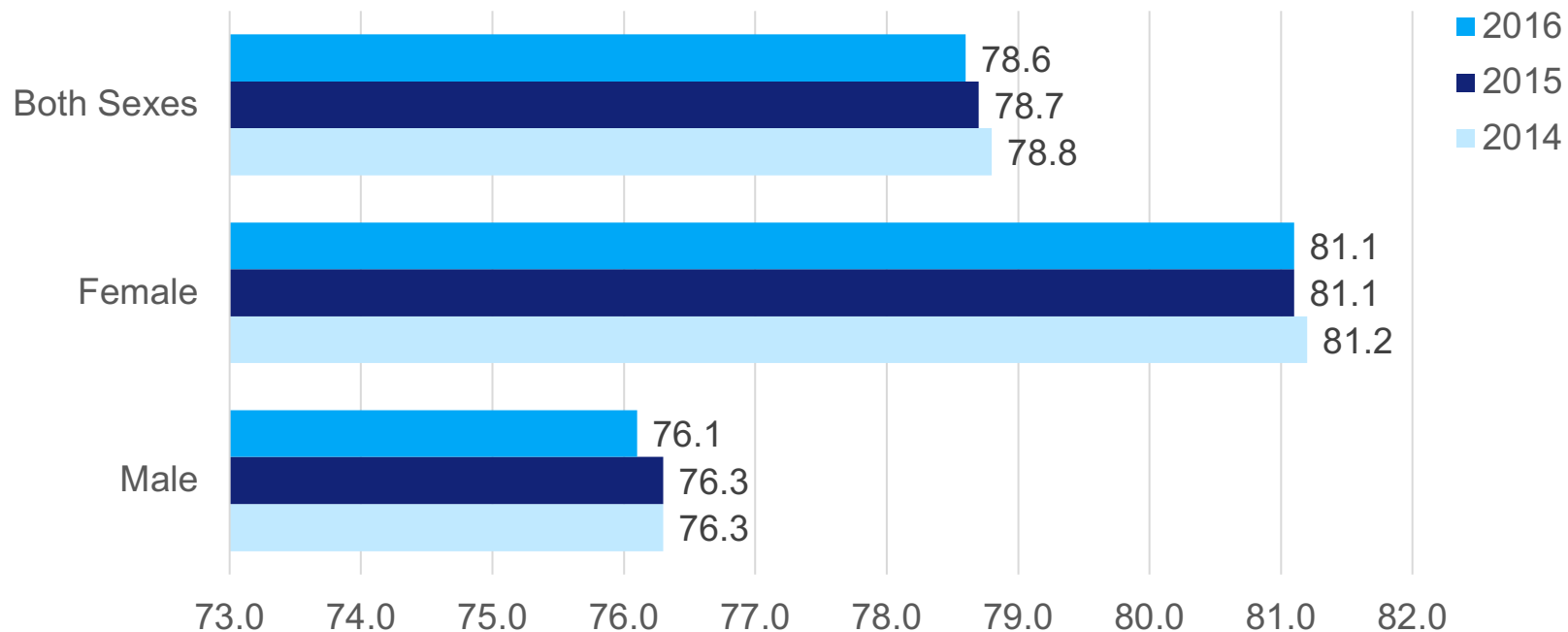
Source: CMS, Census Bureau



# HEALTH CARE EXPENDITURES AS A PERCENT OF GDP

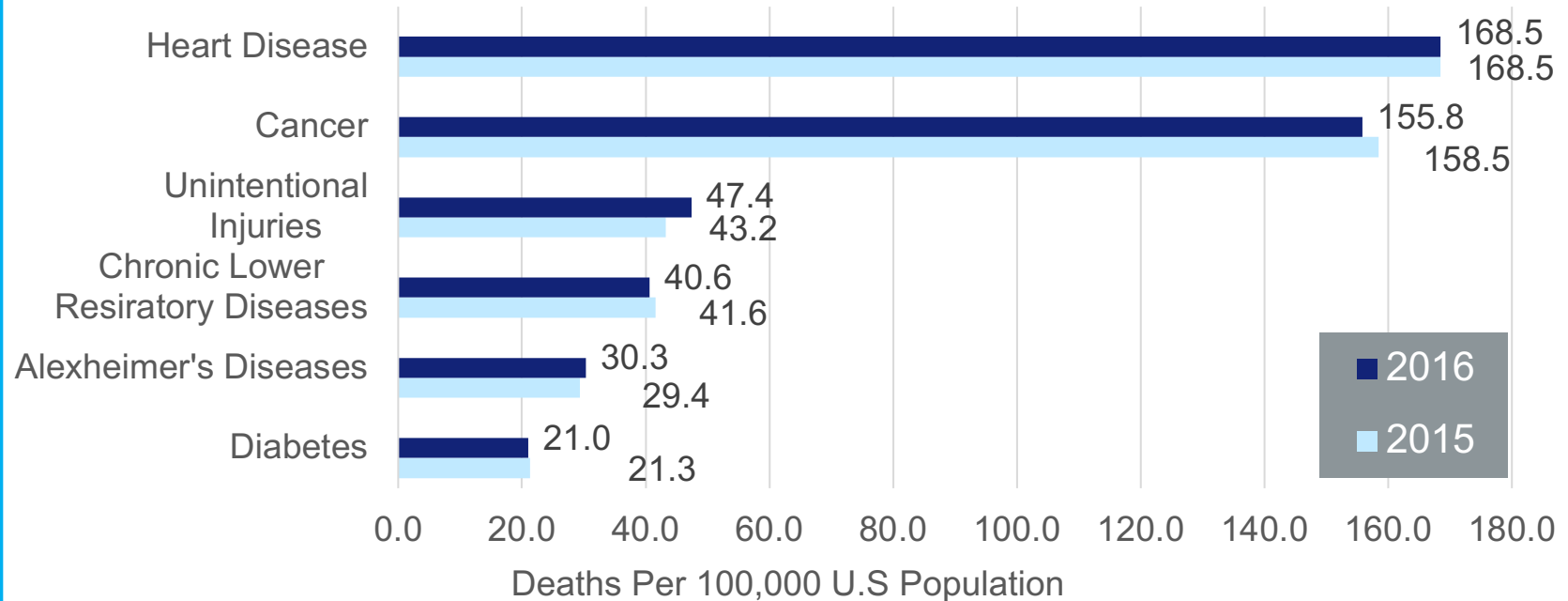


## THE PAST TWO YEARS, LIFE EXPECTANCY DECLINED



Source: CDC

# CHRONIC DISEASES ARE DRIVING MORTALITY **DECLINE**



Source: CDC



MY PARENTS

**EXPECTATIONS  
ARE CHANGING**





# NETFLIX



# EXPECTATIONS ARE CHANGING



Photo credit: Moody Man





**EXPECTATIONS  
ARE CHANGING**



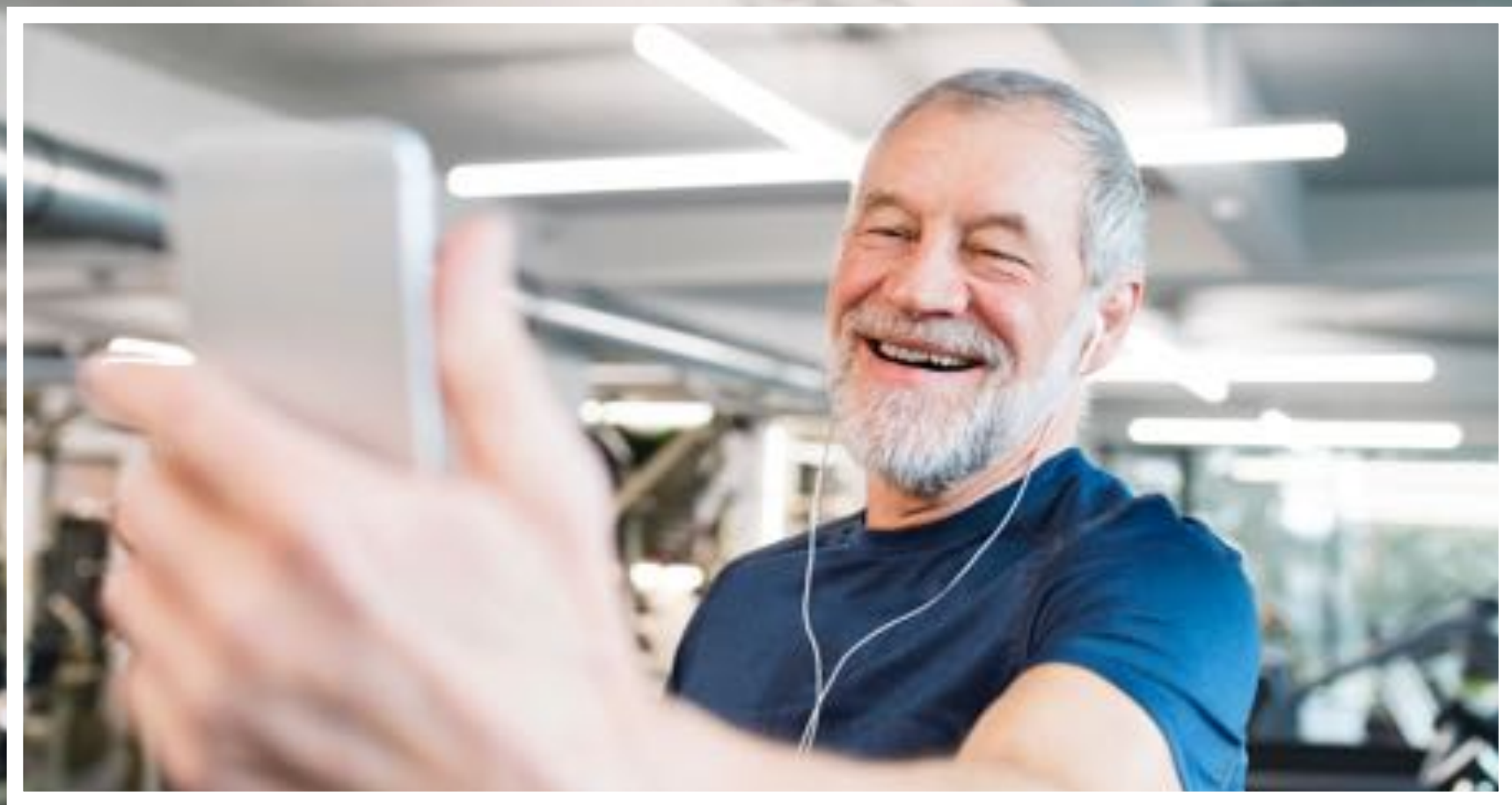


# EXPECTATIONS ARE CHANGING











# OUR MISSION

HELPING PEOPLE LIVE HEALTHIER LIVES  
AND HELPING MAKE THE HEALTH SYSTEM  
WORK BETTER FOR EVERYONE.



**3.5 MILLION AMERICANS  
MISS OR DELAY  
MEDICAL CARE...**

**...BECAUSE THEY  
DON'T HAVE  
TRANSPORTATION**

**NATIONAL MEDTRANS  
SOLVES THAT BY  
PERSONALIZING EACH  
EXPERIENCE**





**DAVID**

Monitoring his Type 2 Diabetes  
with Dexcom continuous glucose  
monitoring wearable device



PUBLIC PRIVATE  
PARTNERSHIPS **WORK**

BETTER **ACCESS,**

BETTER **QUALITY,**

BETTER **COST.**



IN MEDICARE...

**10M+** GAPS IN CARE  
CLOSED ANNUALLY

**1M+** 'HOUSECALL' VISITS  
ANNUALLY

**13%** FEWER EMERGENCY  
ROOM VISITS

**18%** FEWER  
HOSPITALIZATIONS



## THE MEDICARE ADVANTAGE EXPERIENCE...

**OVER 97%** OF PLANS  
OFFER VISION, HEARING,  
OR DENTAL BENEFITS

AS WELL AS:

- **REAL-TIME** ASSISTANCE
- REMOTE **PATIENT  
MONITORING** TOOLS
- HEALTH CARE  
**NAVIGATORS**





EVERY **DAY** MORE THAN  
**10,000** PEOPLE NEWLY  
MEDICARE **ELIGIBLE**

BY **2025** MEDICARE WILL BE  
A **\$1T** MARKET SERVING  
**73M** PEOPLE

OVER THE PAST **2** YEARS  
WE CAPTURED **60%** OF  
THE MEDICARE  
ADVANTAGE **GROWTH**





FROM  
BLURRY  
LINES...



...TO  
**MASTERPIECE**

