

From Medical Home to Medical Neighborhood to ACO and Beyond

The Medical Home Summit

4:00 – 5:00, June 6, 2016

Grand Hyatt, Washington, DC

Speakers

Emily Brower, MBA

Vice President for Population Health

Atrius Health, Newton, MA

Katherine A. Schneider, MD, Mphil, FAAFP

President and CEO

Delaware Valley ACO, Radnor, PA

Moderator:

Craig Schneider, Ph.D, MBA

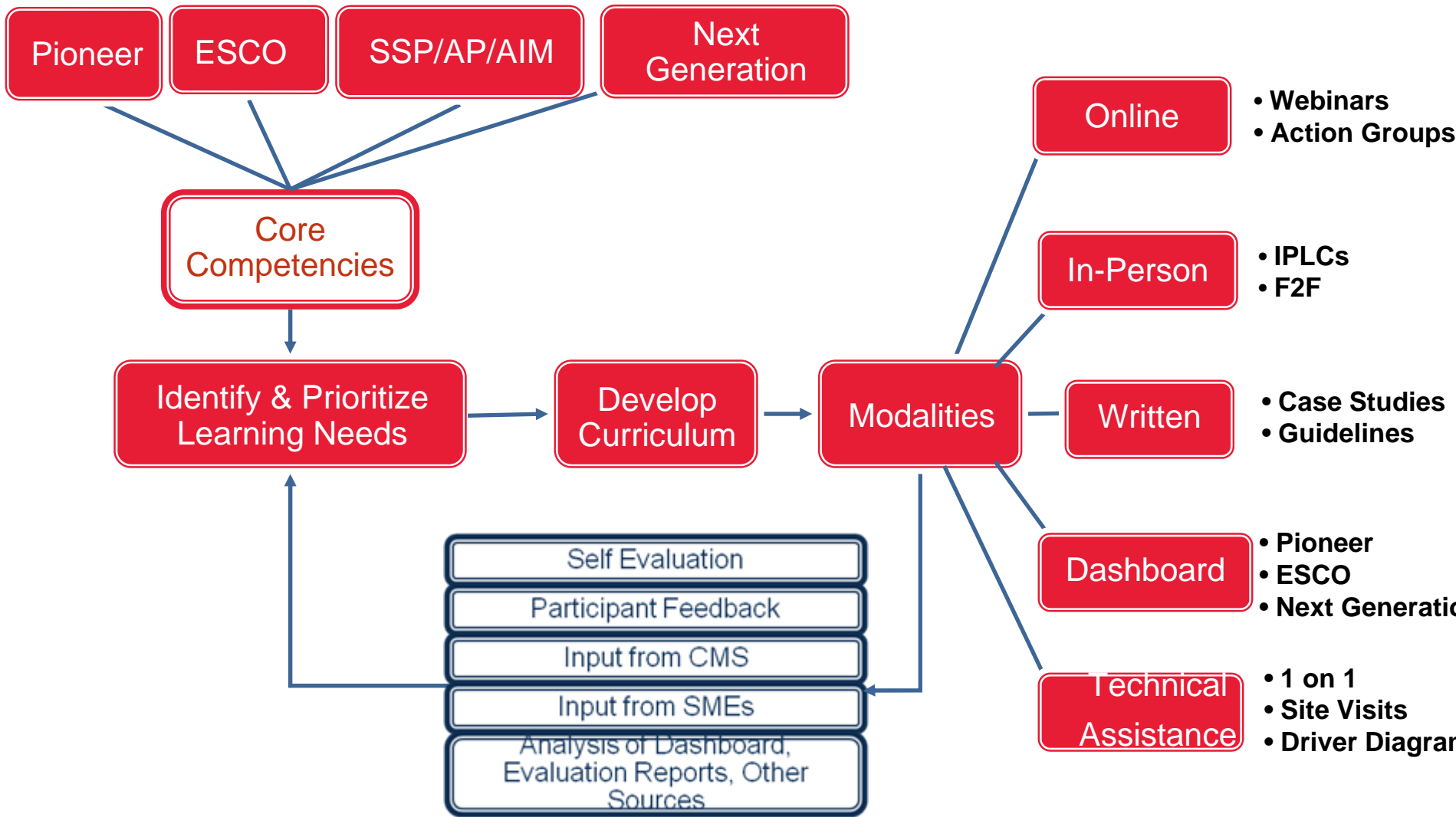
Senior Health Researcher

Mathematica Policy Research, Cambridge, MA

Overview of Medicare ACOs

Characteristic	Pioneer	SSP	ESCO	Next Generation
Start Date	January 2012 (one-time)	January 2012 (annual enroll)	October 2015	Jan. 2016 and Jan. 2017
Quality Measures	33 GPRO	33 GPRO	26 (various sources)	32 GPRO (no EHR measure)
Payment	5 options, 2-sided risk, 60-75% SS/SL, MSR/MSL 2%	Track 1: SS only, up to 50%. Track 2: 2-sided risk, up to 60%. Track 3: 2-sided, up to 75%.	LDOs: MSR 1%, SS/SL 70% PY1. SDOs: SS only (up to 50%).	2 options: SS/SL 80% or 100%, 1 st \$ risk/reward, 4 pmt. mechanisms
Beneficiary attribution	Prospective historic claims (voluntary PY4)	Prelim. prospective, final retro	Based on 1 st visit to dialysis facility	Prospective historic claims (voluntary PY2)
Number	9	437	13	18 in 2016 cohort
Minimum enrollment	15,000 (rural 5000)	5000	350	10,000 (rural 7500)

Learning System Model



Challenges for ACOs to Meet

- **Patient and beneficiary engagement**
 - Patient attribution – who are my patients, churn
 - Aligning incentives (much of care still FFS)
 - Integrating multiple EHRs, interoperability
 - Limited funding for transformation, eyeing return on investment
 - **Coordinating patient care within the ACO**
 - Data sharing
 - Lack of timely and complete data
 - **Behavioral health**
 - Collaboration in a competitive marketplace
 - Build provider network in rural areas
 - Organizational transformation
 - Leveraging private contracts, Medicaid
 - Participating in evolving models/programs (Pioneer, ESCO, Next Gen)
 - Integrating newly acquired organizations
 - **Optimizing use of care managers/navigators/guides in care team**
-