

# ACO/PCMH and the Role of Clinical Integration in Transitions of Care: Learn How to Successfully Use the Patient Journey Model and Tools for Improving Ratings

Leonard Fromer, M.D., FAAFP

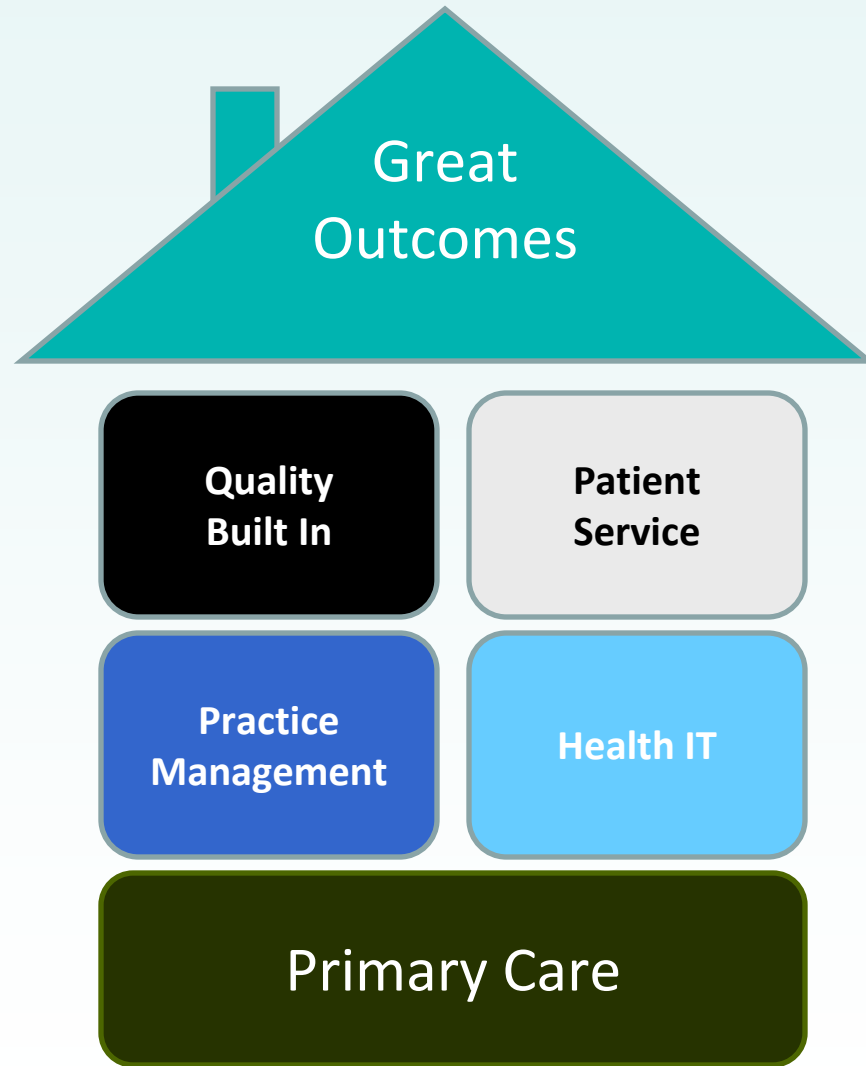
Executive Medical Director

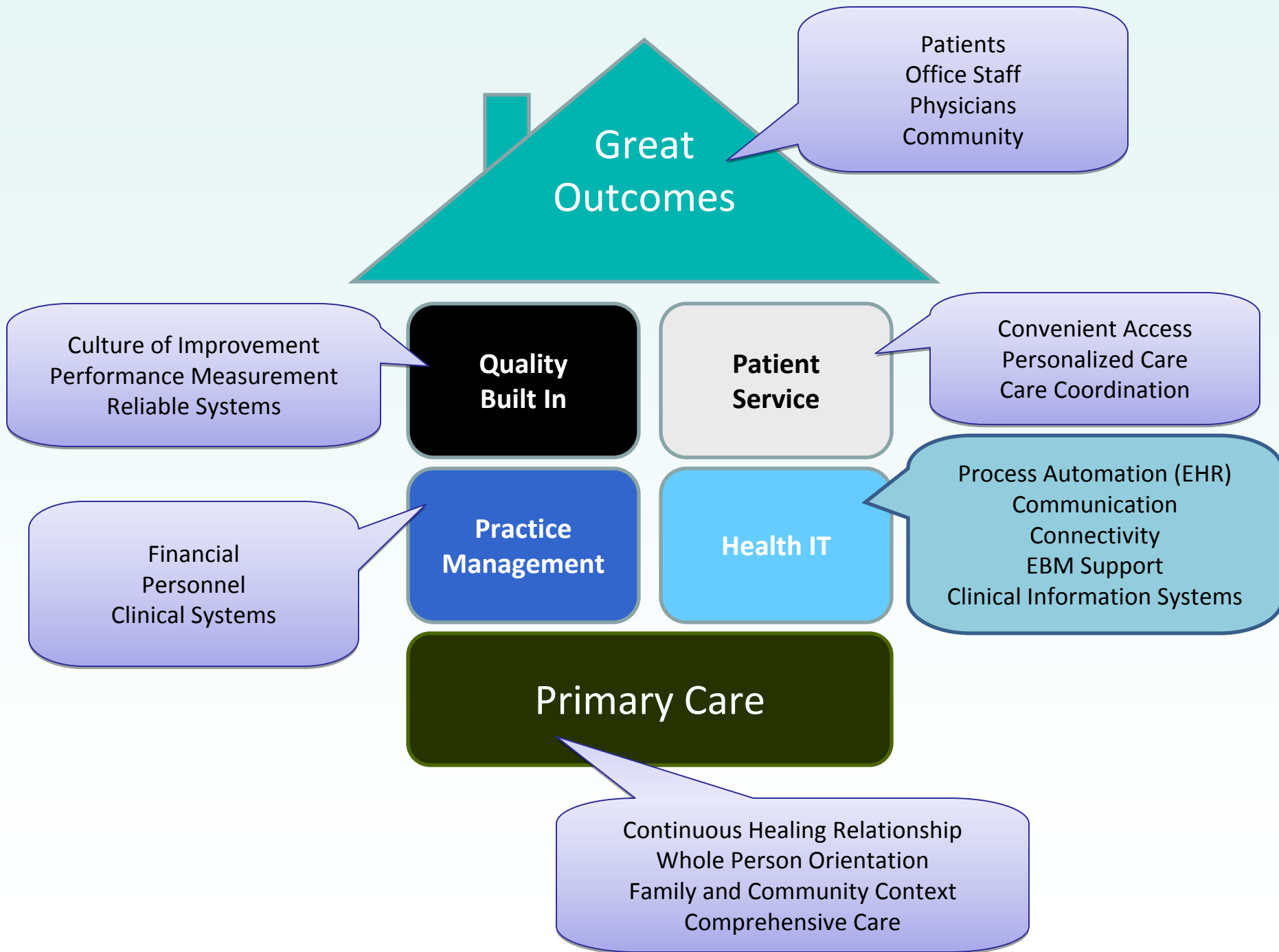
Group Practice Forum

[LenFromer@gpf.md](mailto:LenFromer@gpf.md)



GROUP  
PRACTICE  
FORUM





# Principles of The Patient Centered Medical Home/Accountable Care/Clinical Integration

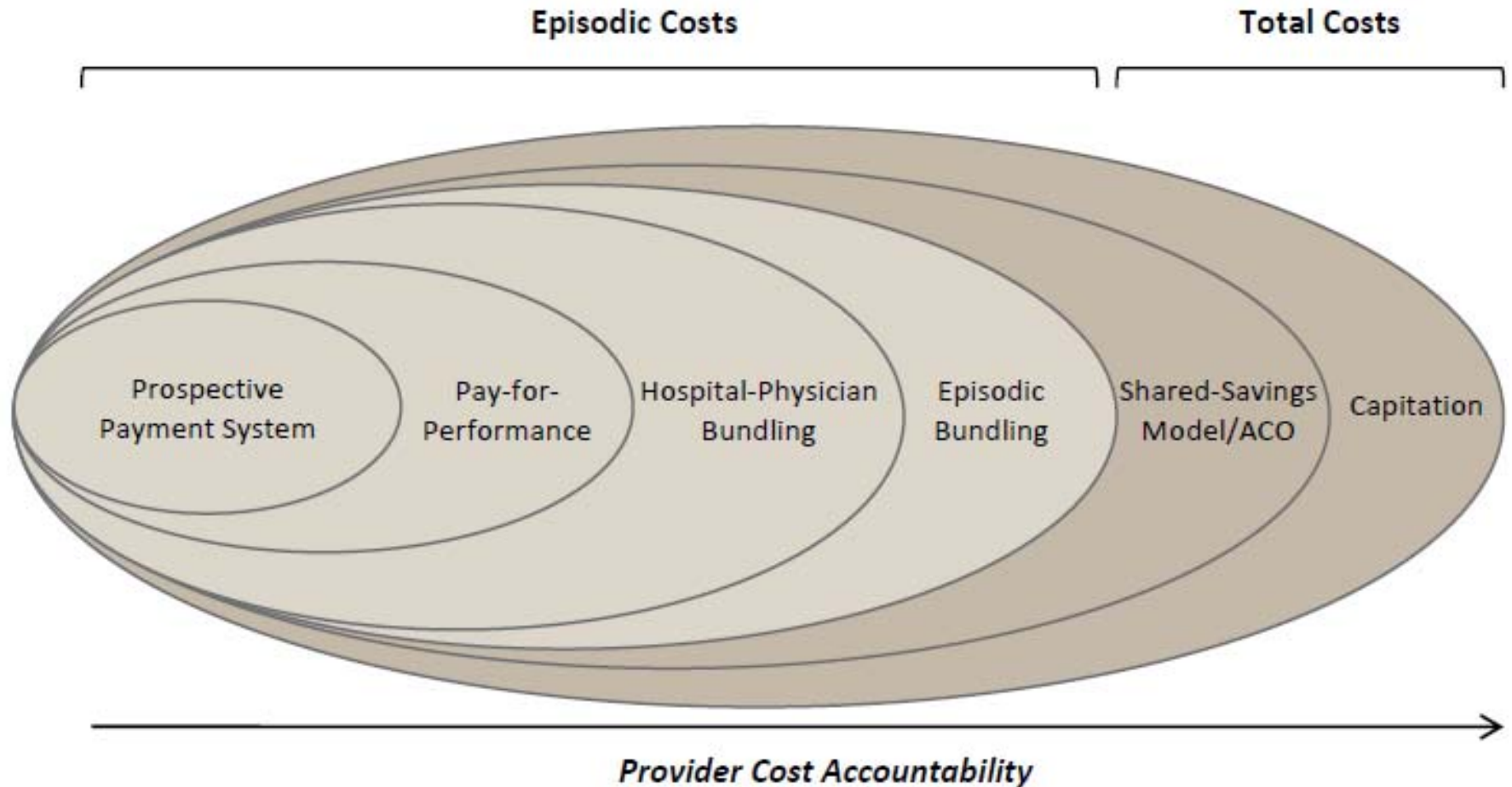
---

- Personal Physician trained to provide **continuous, comprehensive** care
- **Physician-Directed** Medical Practice
- **Whole Person** Orientation
- **Coordinated Care**
- **Quality and Safety**
- Enhanced **Access** to Care
- **Payment** appropriately recognizes added **value** provided to the overall system

“Better patient care for the best price”

# On the Path Toward Accountability


*Uncertainty of Timing, Not Direction, Our Principal Strategic Challenge*



Source: The Advisory Board, 2010

# Evolution of payment reform

## Past and Emerging Models of Accountability in Provider Payments



Supporting Better Performance		Paying for Better Performance		Paying for Higher Value	
<b>Pay for reporting.</b> Payment for reporting on specific measures of care. Data primarily claims-based.	<b>Payment for coordination.</b> Case management fee based on practice capabilities to support preventive and chronic disease care (e.g., medical home, interoperable HIT capacity).	<b>Pay for performance.</b> Provider fees tied to one or more objective measures of performance (e.g., guideline-based payment, nonpayment for preventable complications).	<b>Episode-based payments.</b> Case payment for a particular procedure or condition(s) based on quality and cost.	<b>Shared savings with quality improvement.</b> Providers share in savings due to better care coordination and disease management.	<b>Partial or full capitation with quality improvement.</b> Systems of care assume responsibility for patients across providers and settings over time.

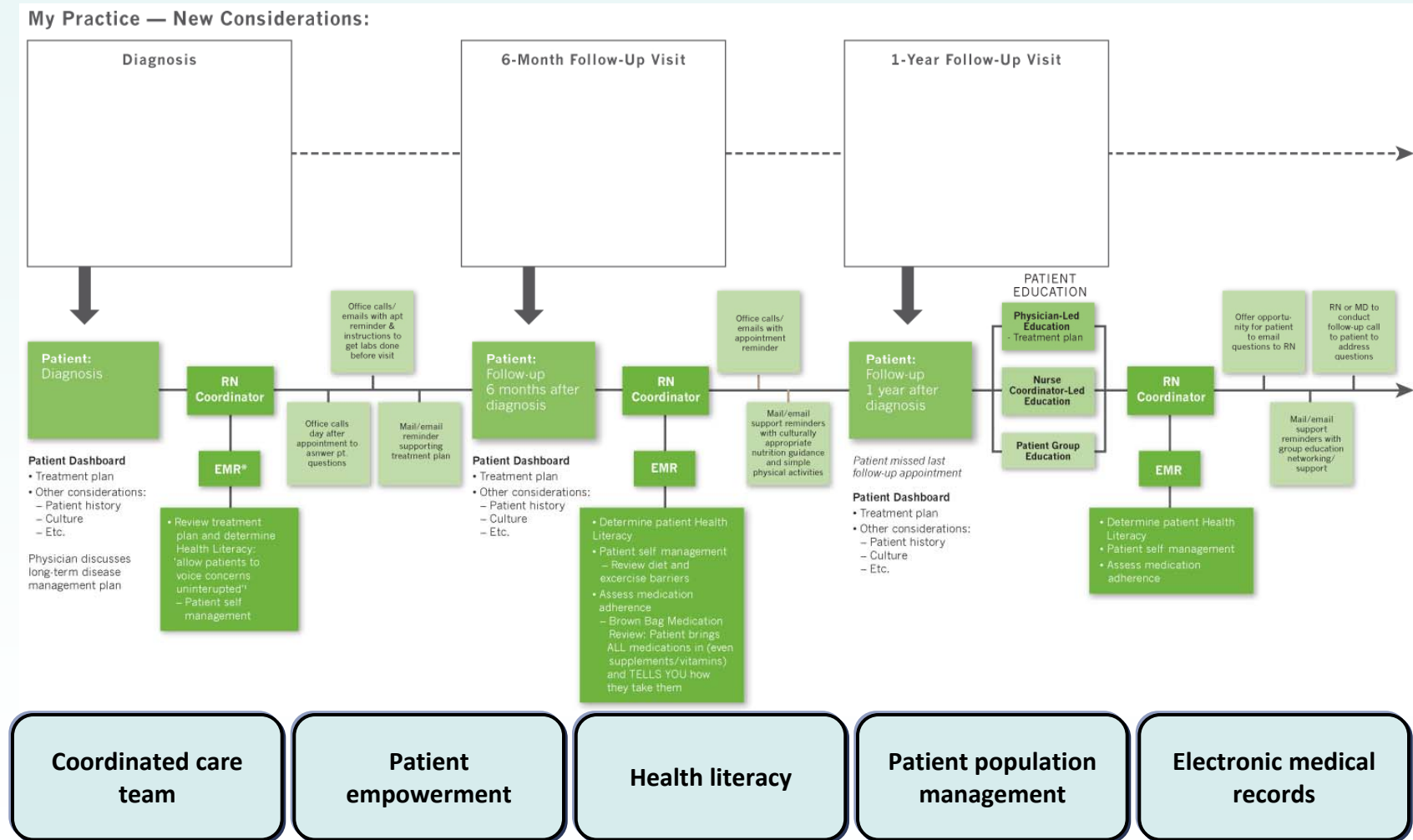
# Making It Real for You: Workflow Redesign

---

- Prevention and Wellness
- Chronic Diseases
- Population Management
- Care Teams
- Your Patients

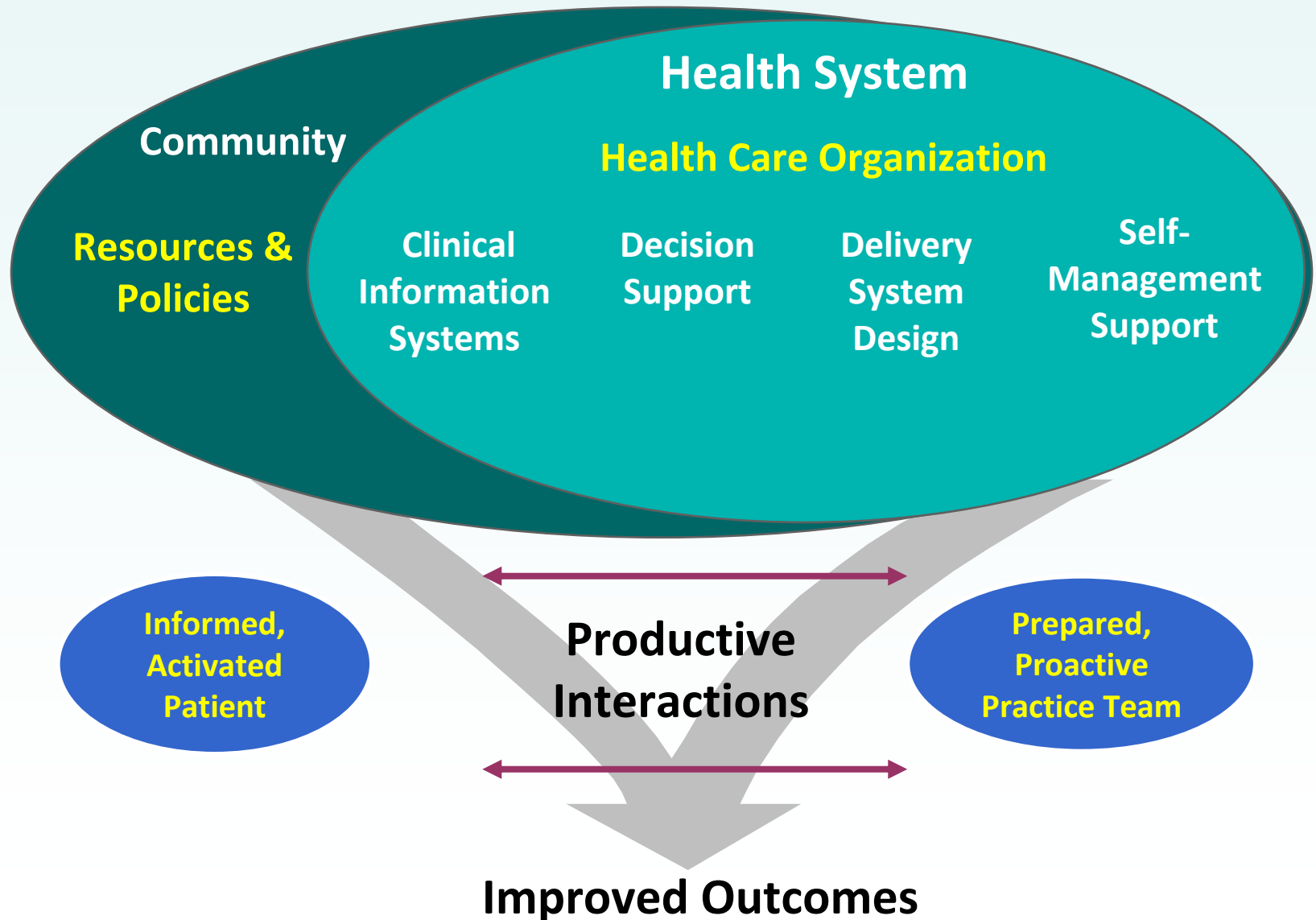
**The Patient Pathway**

# Patient Care Pathway Creates a Map of the Patient Experience through the Healthcare System





# Chronic Care Model (CCM)



# The Patient Dashboard:

## A Means to Assess, Monitor, and Modify

### Initial Visit

#### Patient Dashboard

Test	Data
Height	5'6"
Weight	160 lbs
BMI	25.8 kg/m <sup>2</sup> (overweight)
Average of 3 office BP measurements	140/89 mm Hg
Treatment	<ul style="list-style-type: none"><li>HTN management: ACE inhibitor (ramipril 10 mg qd); (second medication of choice)</li><li>Diabetes management: metformin 850 mg bid</li></ul>

### 6-Week Visit

#### Patient Dashboard

Test	Data
Height	5'6"
Weight	155 lbs
BMI	25.0 kg/m <sup>2</sup> (slightly overweight)
Fasting blood glucose	110 mg/dL
Average of 3 office BP measurements	127/78 mm Hg
Treatment	<ul style="list-style-type: none"><li>No change to meds</li><li>Continue nonpharmacologic interventions</li><li>Focus on lifestyle changes to control blood glucose</li></ul>

# The Patient Pathway Highlights Team-Based Care Models: Every Member Plays A Part

## Shared Responsibilities to Reach a Common Goal

	Patient Registry	Motivational interview	Checked medication adherence	Updated EMR	Distributed educational tools	Lifestyle SMBG (diet/exercise)	Outreach to patient after appointment
MD		✓ date	✓ date				
Nurse/NP/PA	✓ date			✓ date	✓ date	✓ date	
Office Staff	✓ date			✓ date		✓ date	✓ date
Pharmacy CDE		✓ date	✓ date		✓ date	✓ date	

# Evolution of Expectations for Physicians—Clinical Integration

---

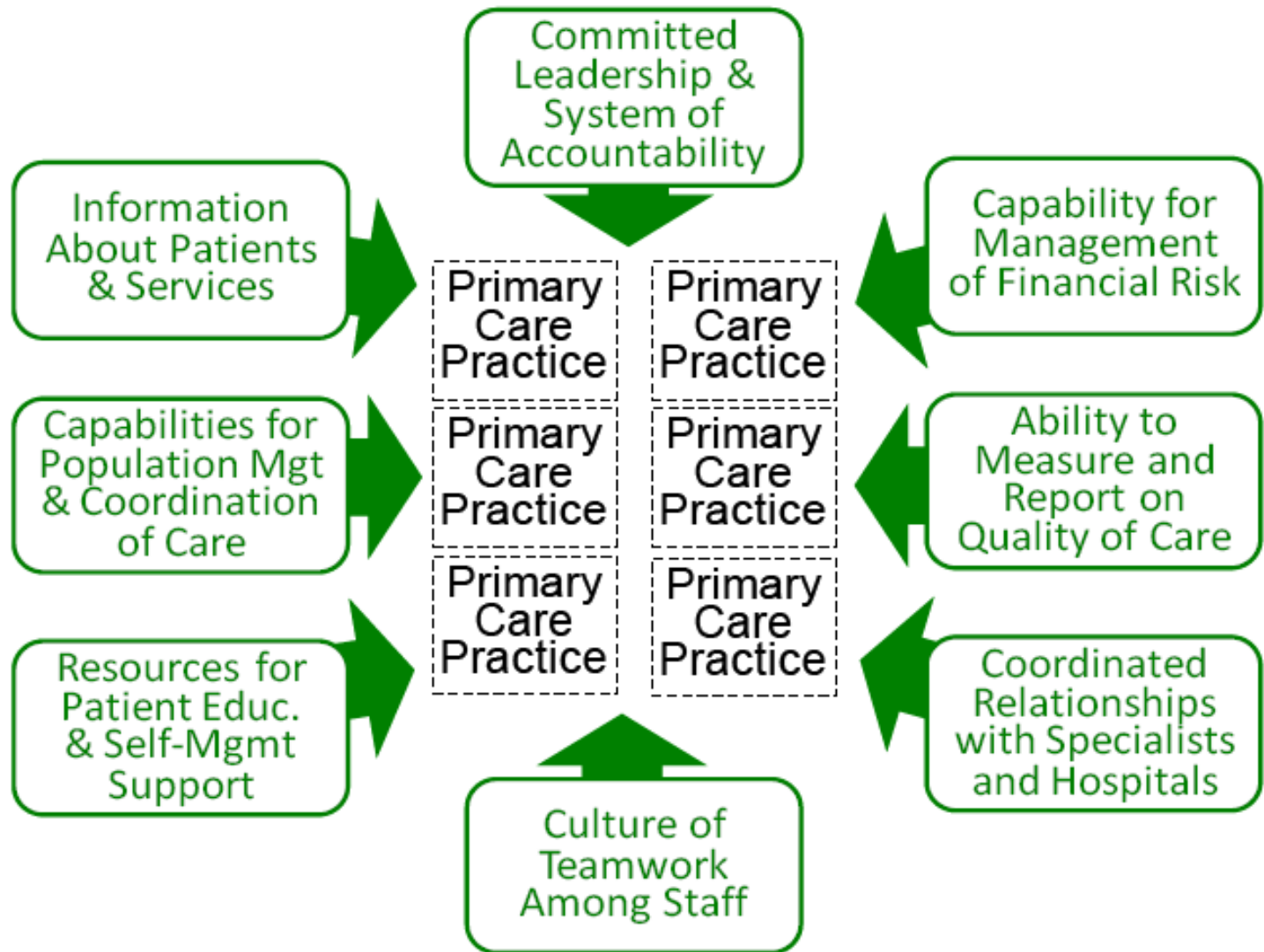
- Team-based care
- Focus on the top of license/training & interest
- Improved communication
- Improved data flow & access
- Right patient at the right time
- Patient-centered aligned incentives – outcomes, quality, cost
- External accountability – outcomes, quality, cost

# The Virtual Medical Home

---



# ACCOUNTABLE CARE ORGANIZATION



# The Bottom Line: Volume to Value

---

- Quality / Cost
  - Maximize the numerator
  - Decrease the denominator



# LEADERSHIP

*The leader always sets the trail for others to follow.*