



Partnerships for Long-Term Care

Presented by

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Partnership States

- California
- Connecticut
- Indiana
- New York

Current Status

as of 12/31/05

- Policies Purchased – **230,518**
- Policies in Force (Active) – **186,278**

Current Status

as of 12/31/05

- Age at Purchase –
California – Median of 60
Connecticut – Average of 58
Indiana – Average of 61
New York – Mean of 62

Current Status

as of 12/31/05

- Number of Claimants – **3,332**
- Benefits Paid – ***over \$125 million***
- Number of Claimants Accessing Medicaid – **157***

** NY data as of 5/06.*

Goals

- Plan Ahead Without Risk of Impoverishment
- Enhance Policy Standards
- Public Education
- Constrain Growth of Medicaid Long-Term Care Expenses

Medicaid Asset Protection

- Dollar for Dollar Asset Protection
- Hybrid Models in IN & NY
- Deficit Reduction Act only allows Dollar for Dollar
- Dollar for Dollar Protection Allows Policyholders to Purchase Shorter, Comprehensive Coverage

Enhance Insurance Standards

- Compound Inflation Protection
- Minimum Daily Benefits
- Comprehensive Home Care Benefits
- Case Management
- Agent Training

Public Education

- Key Role of the State
- Consumer Materials, Presentations and Counseling
- Outreach to Financial Professionals
- Agent Training

Cost-Effectiveness

- In CT – Saved Over \$2.8 Million To Date
- 6.8% of Medicaid Long-Term Care Budget as Annual Savings Starting in 2020

Deficit Reduction Act

- Removed Recovery Restriction On New States Originally Passed in 1993
- Grandfathers Existing Partnership States (Includes Iowa)

Deficit Reduction Act (cont.)

- Dollar for Dollar Asset Protection
- Tax-Qualified Policies
- Age-Based Inflation Protection Requirements
- Agent Training
- Reporting
- Limits Flexibility for Additional Partnership Requirements

Partnership Expansion

- Many States Interested in Developing a Partnership Program
- Opportunities for Reciprocity Beyond Current Agreement Between CT & IN
- CMS Standards for Reporting & Reciprocity Needed

Challenges for New States

- Interagency Coordination
- Implementation of DRA Provisions:
 - Inflation Protection
 - Minimum Benefit Levels
 - Reporting
- Consumer Education