

The National Medicaid Congress

Strategies for Navigating the New Medicaid

***An Overview of State Medicaid Policy
the Executive Branch Prospective***

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Background Florida Medicaid - Today

- ❖ *\$16 Billion.*
- ❖ *2.2 Million Beneficiaries.*
- ❖ *80,000 Providers.*
- ❖ *150 million claims per year.*
- ❖ *800,000 HMO/MCO enrollees.*
- ❖ *450,000 Dual Eligibles (Medicaid/Medicare).*
- ❖ *1,000,000 Fee-for-Service Recipients.*

Background

Florida Medicaid – Today (continued)

- ❖ *Benefit Plans – One-size-fits-all.*
- ❖ *No Incentive for Beneficiary Healthy Behaviors.*
- ❖ *Lack of Access to Specialists.*
- ❖ *No Incentive for Coordinated Efficient Care Delivery.*
- ❖ *Consequence:*
 - *Uncoordinated Care.*
 - *Overutilization.*
 - *Runaway Expenditures.*
 - *Fraud.*
 - *Compromised Health Outcomes.*
 - *“Medicaid Mills.”*

Florida Medicaid Reform*

1115 Waiver

- ❖ ***Consumer Choice:***
 - *Managed Care Plans.*
 - *Opt Out to Employer Insurance.*
- ❖ ***Comprehensive and Coordinated System:***
 - *Capitated Managed Care.*
 - *Fee-for Service Managed Care (reconciled).*
 - *Full Risk.*
- ❖ ***Competitive Marketplace:***
 - *Plans Compete for Enrollees.*
 - *Empowered Beneficiaries.*
 - *Risk Adjusted Rates based on health status.*

Florida Medicaid Reform 1115 Waiver (continued)

- ❖ *Defined Contribution.*
- ❖ *Improved Access to Care.*
- ❖ *Drastically Reduced fraud.*
- ❖ *Improved Outcomes.*

Medicaid Challenges

- ❖ *Long term Care.*
- ❖ *Dual Eligibles.*
- ❖ *Specialty Populations:*
 - *Disabled.*
 - *Chronic Mental Health.*
- ❖ *Federal Changes:*
 - *Medicare Part D.*
 - *Deficit Reduction Act (DRA).*
 - *Managed Care.*
 - *Oversight.*
 - *Funding.*