



**CENTER FOR INTEGRATIVE MEDICINE
SPECTRUM HEALTH
THE MEDICAL GROUP**

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THE NUMBERS

- SU's
 - 950 individuals per year
 - 20,000 visits per year
 - \$50,000,000 in direct cost per year (includes MH/SUD treatment)
- SSU's
 - 2000 individuals per year (Kent County, 635K pop.)
 - 35,000 visits per year
 - \$87,500,000 in direct cost per year (includes MH/SUD treatment)
- State wide extrapolation based on population
 - 29,000 individuals per year
 - 600,000 ED visits per year (total state ED visits 4,493,665, 455/1000 pts)
 - \$1,500,000,000 in direct cost per year (includes MH/SUD treatment)



CLINIC CONCEPT

- Center for Integrative Medicine
 - Comprehensive bio-psycho-social evaluation
 - Risk reduction model of care
 - No firing of patients, no contracts
 - Care guides, Michigan Automated Prescription System (MAPS) check other systems
 - Take over care from PCP and specialists for time in the clinic. Write all prescriptions and order all tests.
- Outcomes from random patients (1st 100 pts)
 - 73% showed for first visit
 - 89% kept follow-up appointments
 - Greater than 65% reduction in visits
 - 2.7 million dollars in decreased charges in year 1 post first visit



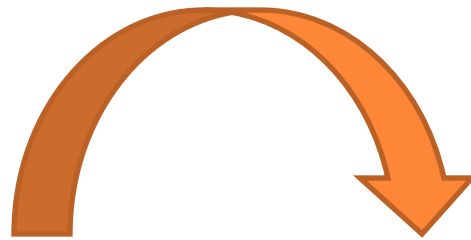
Unstable



Stable

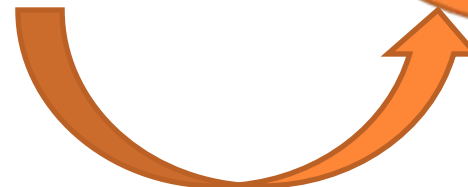


Functional



Fear
Intimidation
Violence
Immediate gratification

Anxiety
Desire to belong
Some delayed gratification



Independence

