



Private Sector Participation in Medicare: Exceeding Expectations

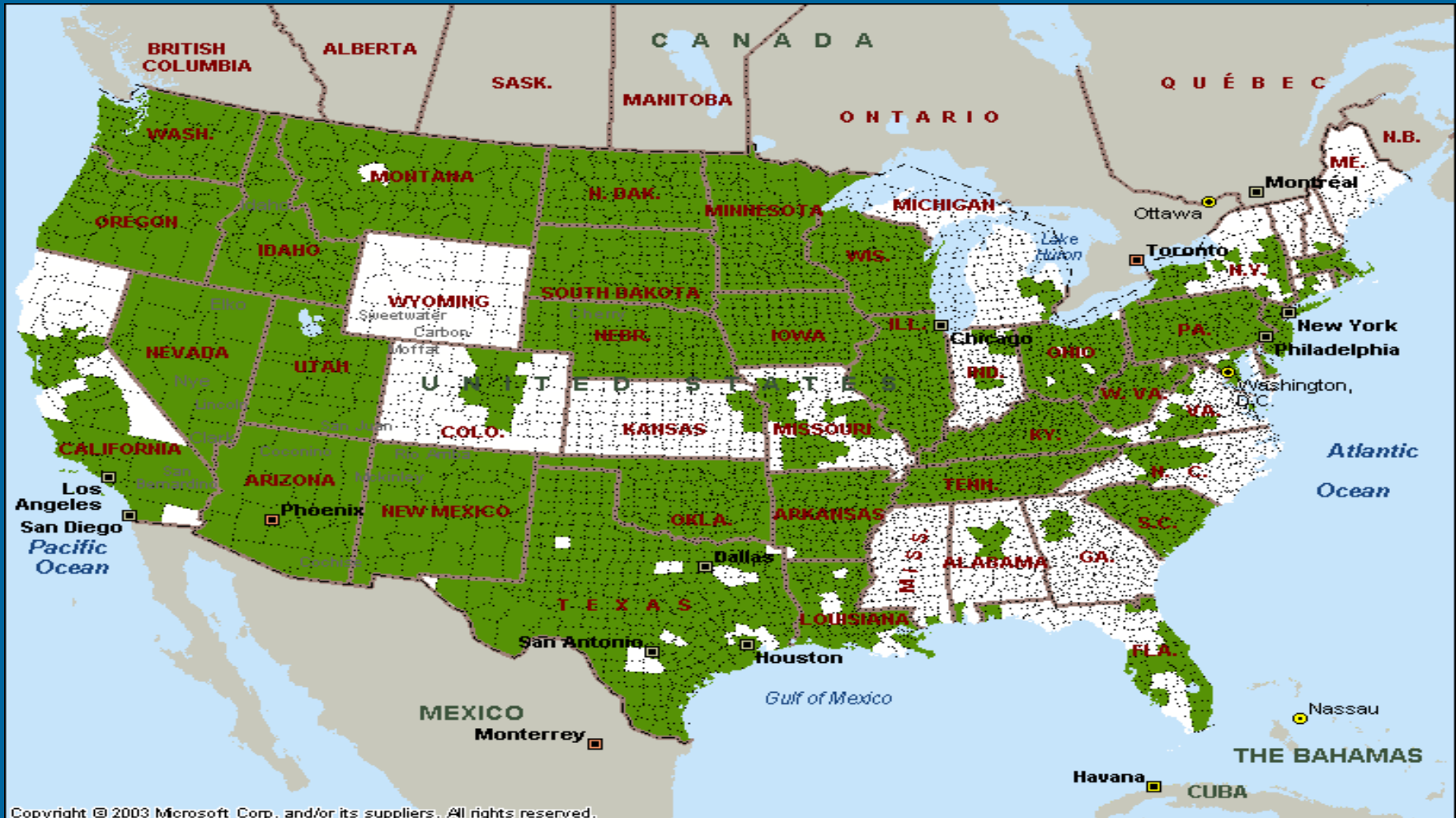
The Second National Medicare Prescription Drug Congress
Washington, DC
November 1, 2005

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Presentation Outline

- Where We Were Prior to MMA
 - Where We Are Now
 - Statutory Benefits
 - Benefits Available in the Market
 - Providing a Safety Net for Low-Income
 - Quality Performance
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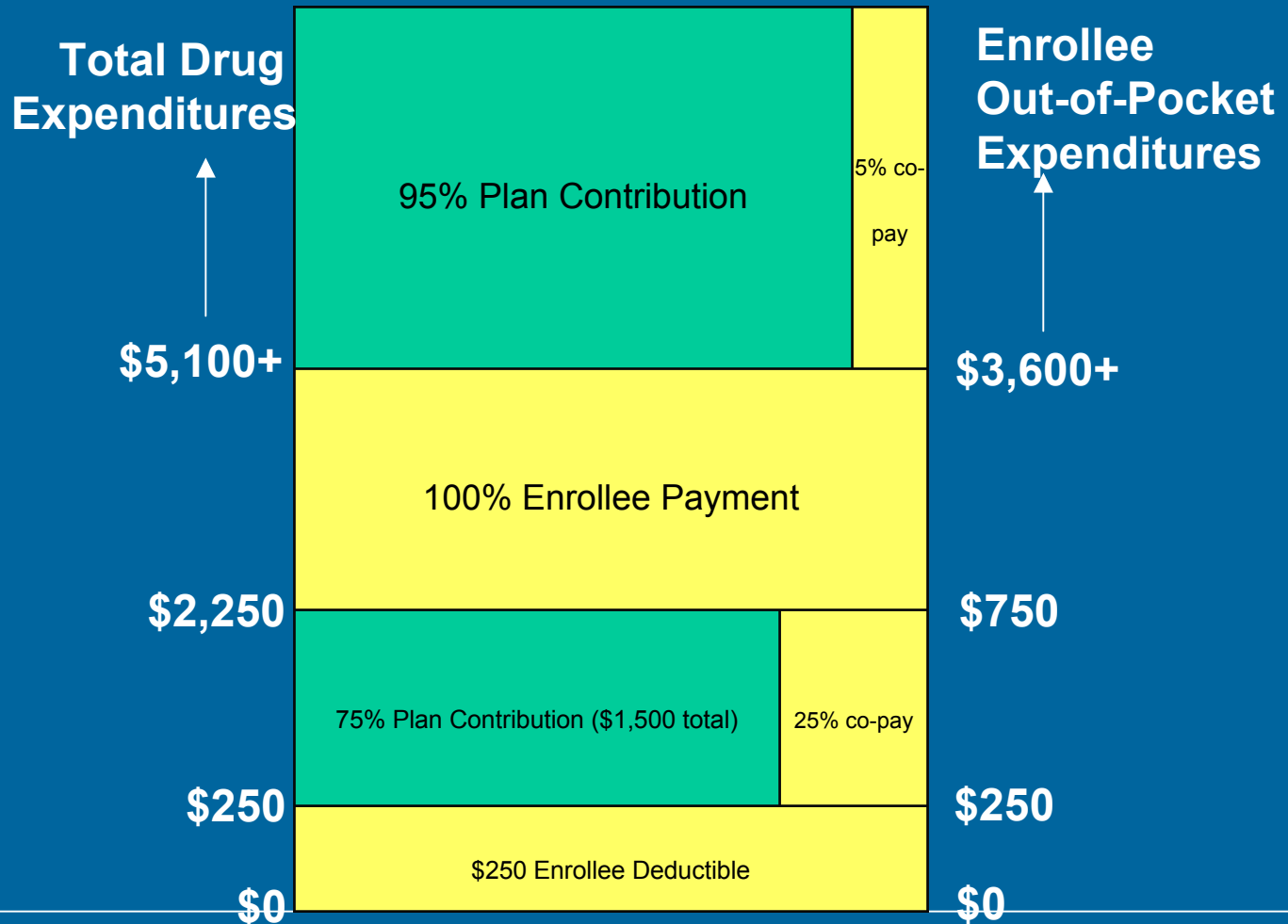
Where We Were Prior to MMA



Where We Will be in '06



Statutory Benefits

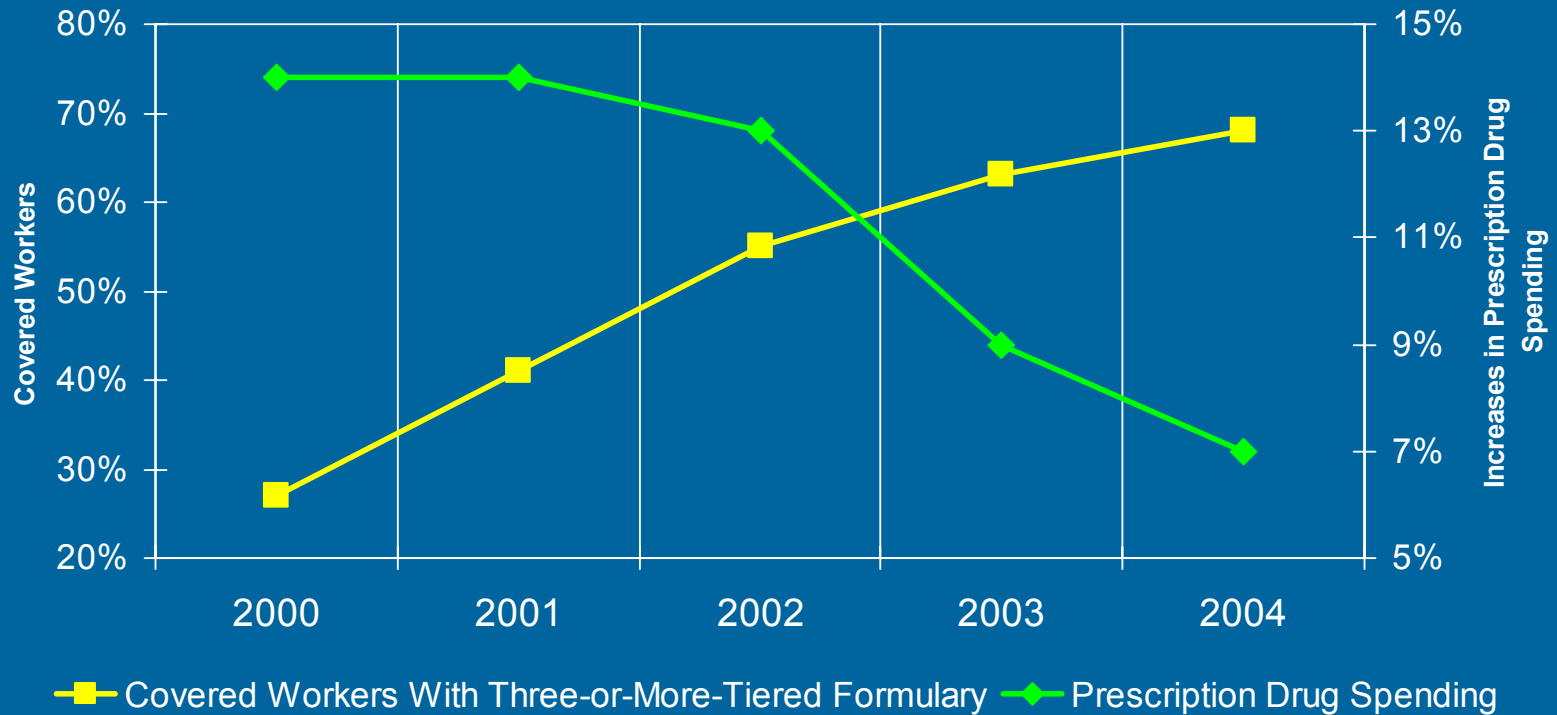


Benefits Available in Market

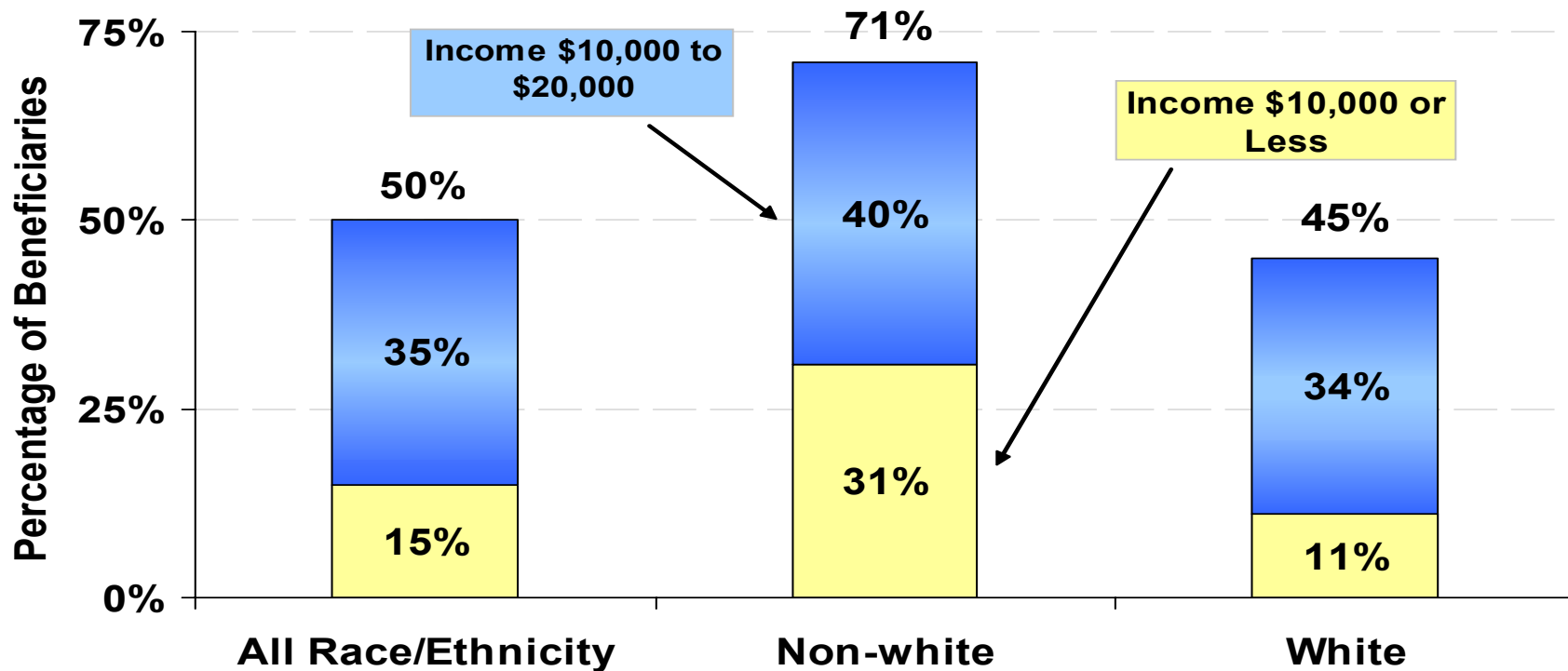
- MA Plans in 44 States Offer No Premium Plans
 - Regional PPOs in 7 States Offer No Premium Plans
 - MA Plans in 36 States Offer Coverage for Generic Drugs in “Donut”
 - 18 States will have Options which Include Coverage for Brand Names and Generics in “Donut”
 - 2/3 of MA Plans with Rx have no Deductibles
 - 15% have Reduced Deductibles
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How Do We Do It

Tiered Drug Formularies and Prescription Drug Spending



MA: A Low Income Safety Net



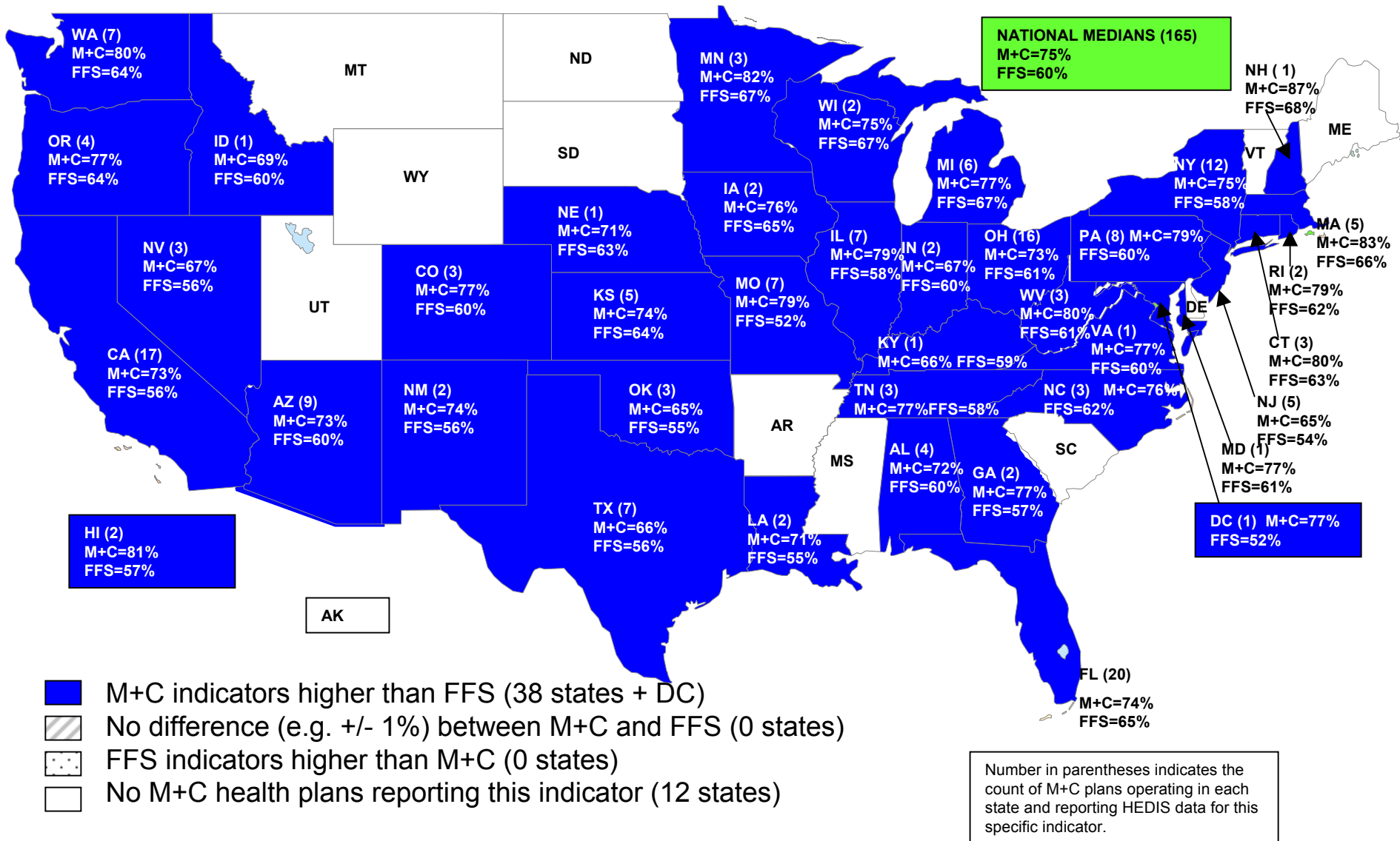
Source: Medicare Current Beneficiary Survey Access to Care files, 2002 (CMS).
Note: Calculations based on non-institutionalized Medicare beneficiaries and living in an area with at least one Medicare Advantage plan offering.

Quality Record

Breast Cancer Screening

Medicare+Choice HEDIS® 2001 vs. Medicare Fee-for-Service 2000 - 2001 Measures

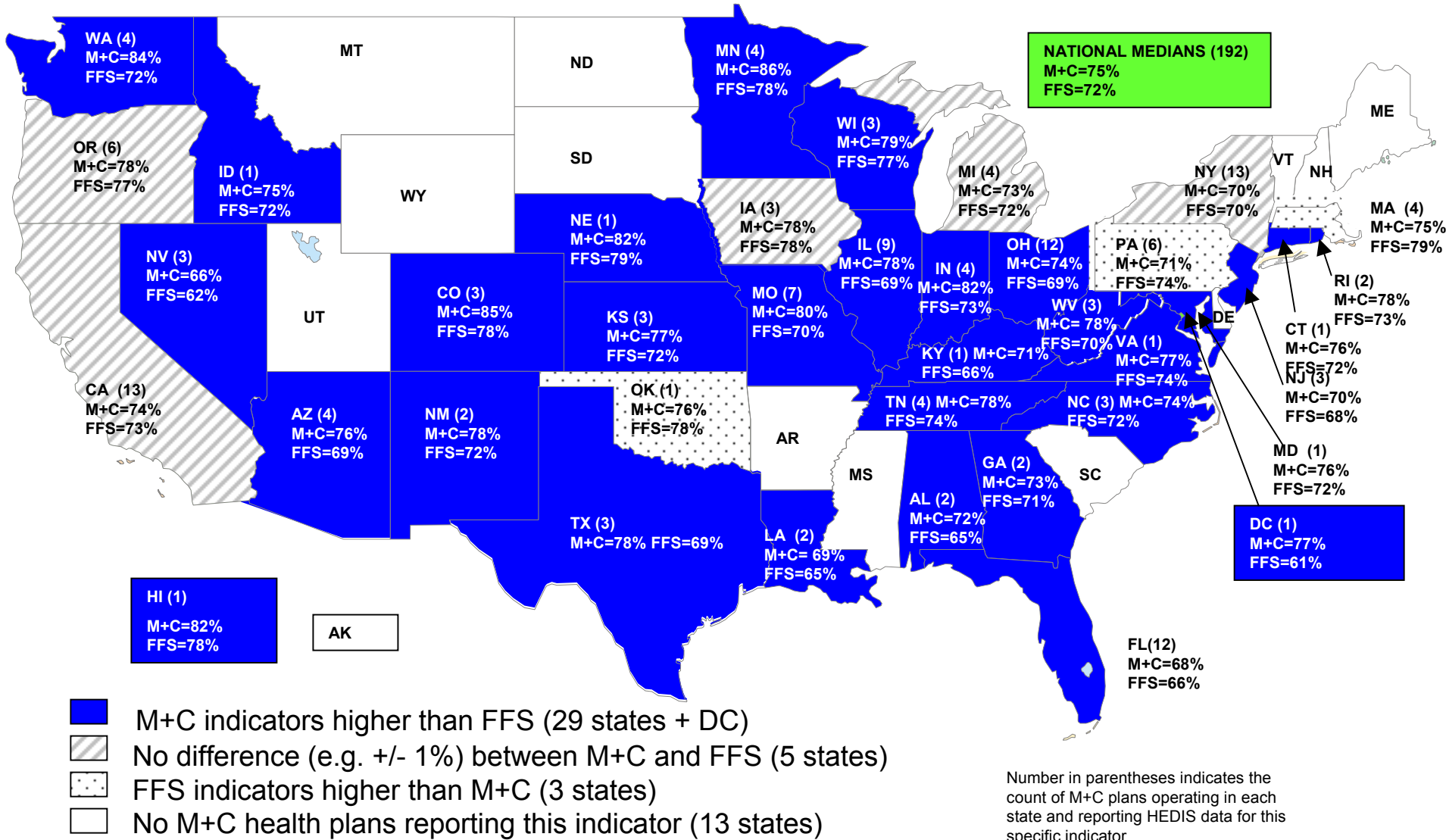
Median percentages of women ages 52-69 years old receiving mammograms at least every two years



Influenza Immunization

Medicare+Choice HEDIS 2001 Measures vs. Medicare Fee-for-Service 2000-2001 Measures

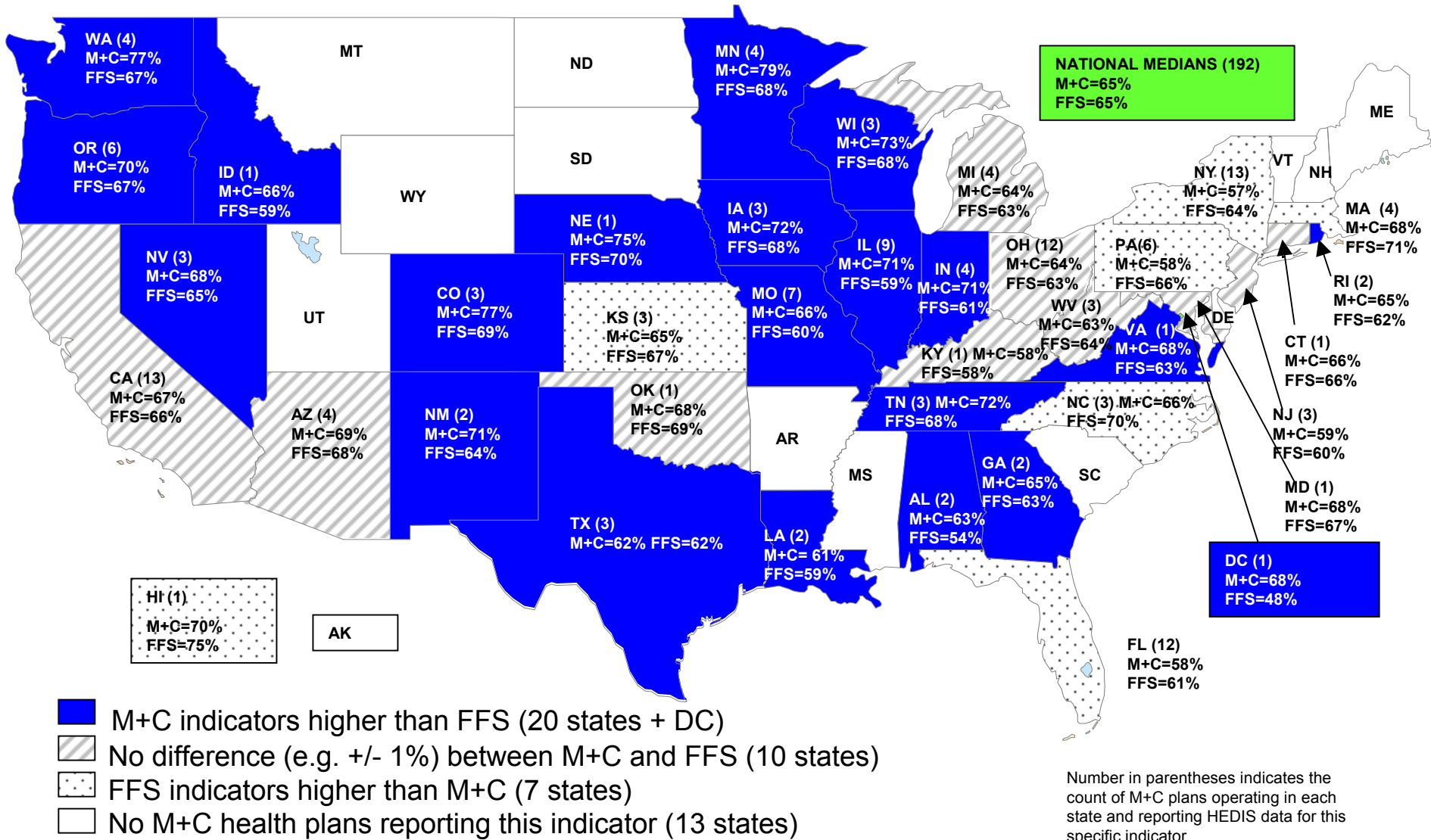
Median percentages of individuals ages 65 years or older who reported receiving an influenza immunization every year



Pneumococcal Immunization

Medicare+Choice HEDIS 2001 Measures vs. Medicare Fee-for-Service 2000-2001 Measures

Median percentage of individuals ages 65 years or older who reported receiving a pneumococcal immunization at least once



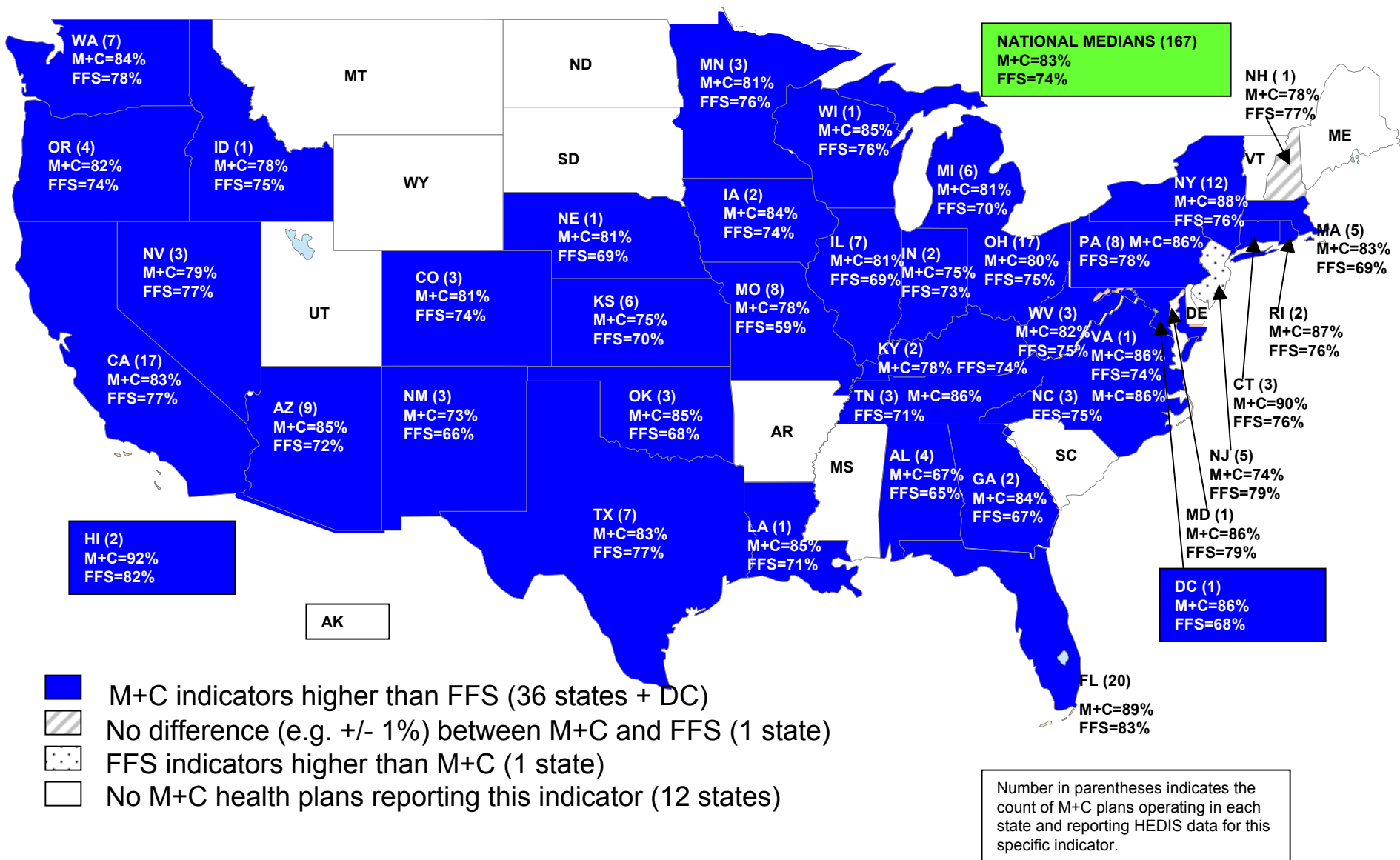
*Medicare+Choice: Data source: Consumer Assessment of Health Plans Study (CAHPS)

FFS: Jencks, et al. JAMA (1/2003) Data source: CDC's Behavioral Risk Factor Surveillance System Survey (BRFSS)

Diabetes Care: Lipid Screening

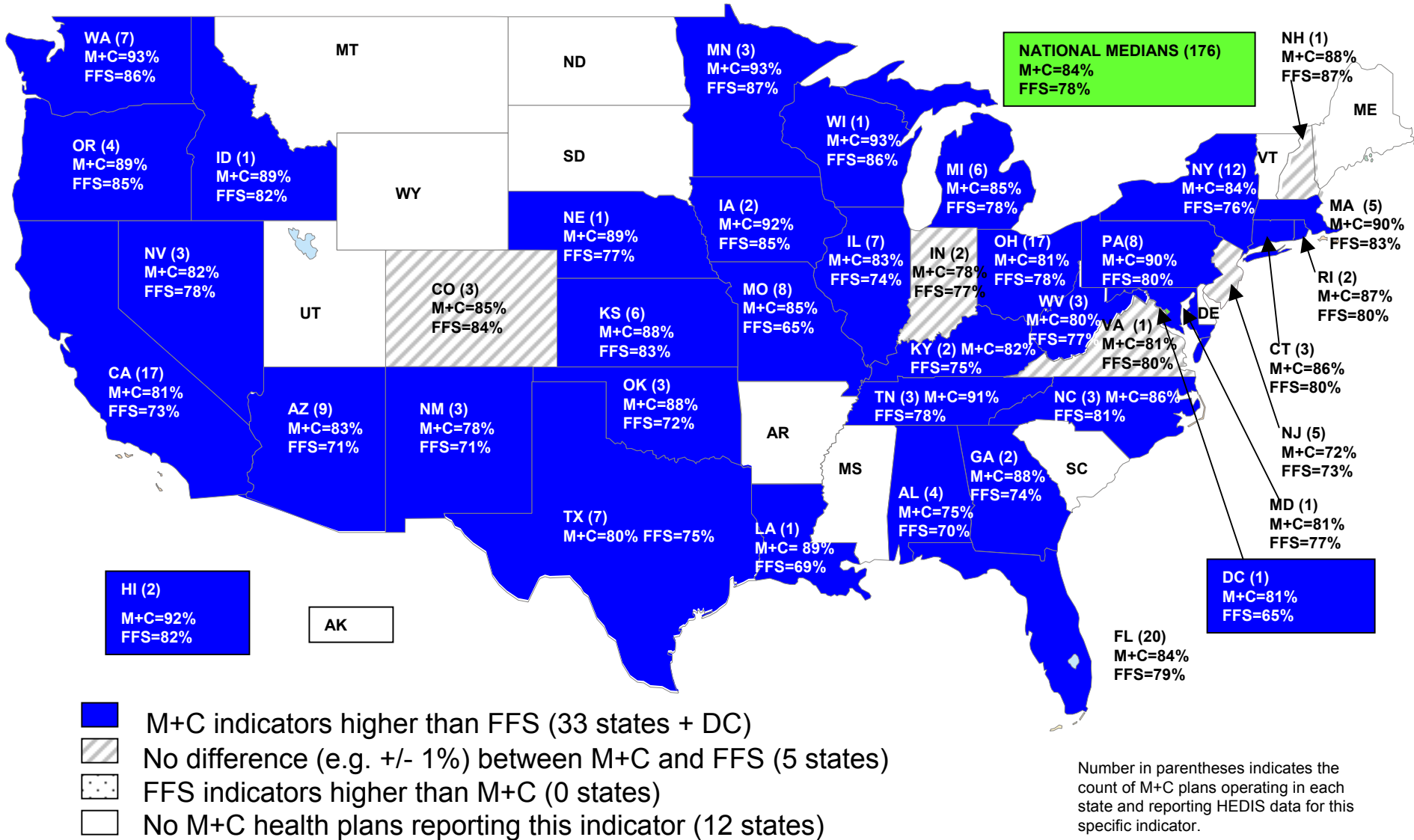
Medicare+Choice HEDIS 2001 Measures vs. Medicare Fee-for-Service 2000-2001 Measures

Median percentages of people with diabetes who had Lipid (LDL-C) profile tests every two years



Diabetes Care: A1C Testing

Medicare+Choice HEDIS 2001 Measures vs. Medicare Fee-for-Service 2000-2001 Measures
 Median percentage of people with diabetes who received a Hemoglobin A1C Test every year



Conclusion
