Post Acute – A Viable Target for External Contractors

What Your Organization can do to Avoid the Risks

Jane Snecinski
Post Acute Advisors, LLC
P.O. Box 12078
Atlanta, GA 30355
www.postacuteadvisors.com

Post Acute - A Definition

- Any level of care that occurs "after" an acute care stay
 - LTAC (Long Term Acute Care Hospital)
 - Inpatient Rehabilitation
 - Skilled Nursing Facilities/Nursing Homes
 - Home Health
 - Outpatient Therapies
 - Hospice

Post Acute – Why Unique from a CMS Perspective

- Governed by different Regulations,
 Conditions of Participation, etc.
- Fine lines of differentiation regarding the medical necessity of being treated in several levels of care, in CMS' eyes
- May be a small piece of a larger healthcare system's "pie"
- Most often not included on the Compliance Plan of a larger healthcare system
 - Remember.....currently, many of these levels of care do not require a Compliance Plan

Is there a way for your Organization to Avoid the Risks?

At Risk Issues

▶ RAC Demonstration Project 2005 – 2008

Overpayments by Provider Type (1)	Impact (in millions)
Inpatient Rehabilitation Facility	\$59.7
Outpatient Hospital	\$44.0
Physician	\$19.9
Skilled Nursing Facility ++	\$16.3
Ambulance/Lab/Other	\$5.4
Durable Medical Equipment	\$6.3

At Risk Issues

- Medical Necessity complex review
- Basic billing issues automated review
 - Untimed units
 - Duplicative billing
 - Use of modifiers
- Specifics of regulations automated, semicomplex and complex review
 - SNF 3 day qualifying stay
 - Inpatient Rehabilitation Coverage Guidelines
 - Word on the street ZPICs not looking at coverage guidelines specifics
 - OIG looking at specifics

General observations

- All external contractors have post acute on the radar screen
 - RACs are doing limited review of post acute reviews
 - Connolly has the greatest number of post acute issues approved for review
 - MACs are doing the greatest volume of post acute reviews
 - ZPICs looking at isolated high volume of records by provider
 - OIG is also reviewing....and extrapolating
- Automated vs. complex review issues

Identified approved RAC issues

- DME (all inpatient, hospice) CGI, Connolly and HDI (hospice)
- Failure to correctly bill codes on the medically unlikely list - CGI, Connolly
- Post Acute transfers (underpayment) –
 Connolly automated
- Incorrect patient status (discharge from acute to a post acute level of care) - HDI
- Medical necessity LTACH HDI

Identified approved RAC issues

- Inpatient Rehabilitation
 - Late submissions of PAI semi-automated CGI, Connolly, HDI
 - Medical necessity inpatient rehabilitation complex – Connolly, HDI
 - Incorrect Patient Status (Discharge) inpatient rehabilitation – HDI

Identified Approved RAC Issues

- Skilled Nursing Facilities/Nursing Homes
 - RAP claim without corresponding home health claim
 Connolly
 - SNF Consolidated Billing CGI, HDI
 - Visits to patients in nursing facilities (physicians) –
 Connolly, HDI
 - Payments for DME in SNF under Part A Connolly
 - Ambulance SNF to SNF transfer Connolly
 - SNF Consolidated billing for therapies during a Part B SNF stay – HDI
 - Medical necessity SNF HDI

Identified Approved RAC Issues

- Outpatient therapy (all automated)
 - Untimed units CGI
 - Excisional debridement CGI
 - National CCI edits Part B Connolly, HDI
 - Part B therapies during an outpatient hospital stay/inpatient hospital stay

Identified Approved RAC Issues -

Hospice

- Ambulance transport during a SNF stay (to a diagnostic or therapeutic site) - Connolly, HDI
- Hospice related services Connolly, HDI
- Hospice related services Part B (physicians) –
 Connolly

Home Health

 Incorrect billing of Home Health Partial Episode Payment claims – Connolly

Question Not Answered

What happens if an inpatient stay is denied and the patient is subsequently admitted to a post acute setting?

Avoiding the Risks

- Implement internal auditing to catch 'mechanical issues'
- Include post acute reviews on your annual compliance work plan (internal/external reviews)
 - Proactively make changes
 - Self report/disclose
 - Re-bill
- Implement clinical reviews (internal/external)
 - Complete
 - Justify the stay
 - Be able to carry you through to ALJ level of appeal

What Happens to Post Acute under Health Care Reform?

Additional Questions?



Contact Information

Jane Snecinski, President

Post Acute Advisors

P.O. Box 12078

(P)678-472-0556

(F) 404-420-2200

Jane.snecinski@postacuteadvisors.com