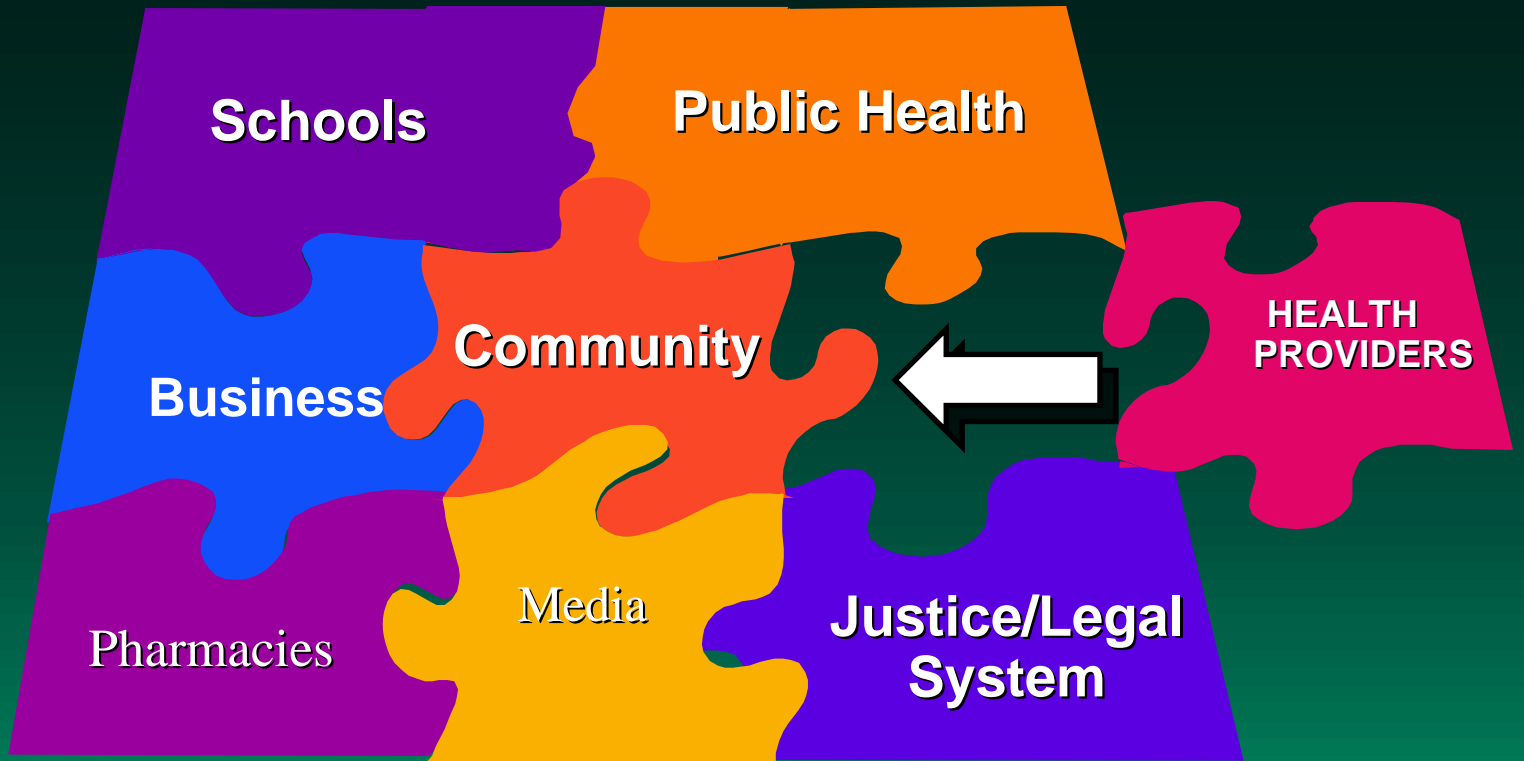


POPULATION HEALTH MANAGEMENT & IMPLICATIONS FOR ROI

- **Community Health Business Model**
- **Multi-sectoral Partnerships**
- **Implications for ROI**

PARTNERS



PARTNERS **PARTNERS**

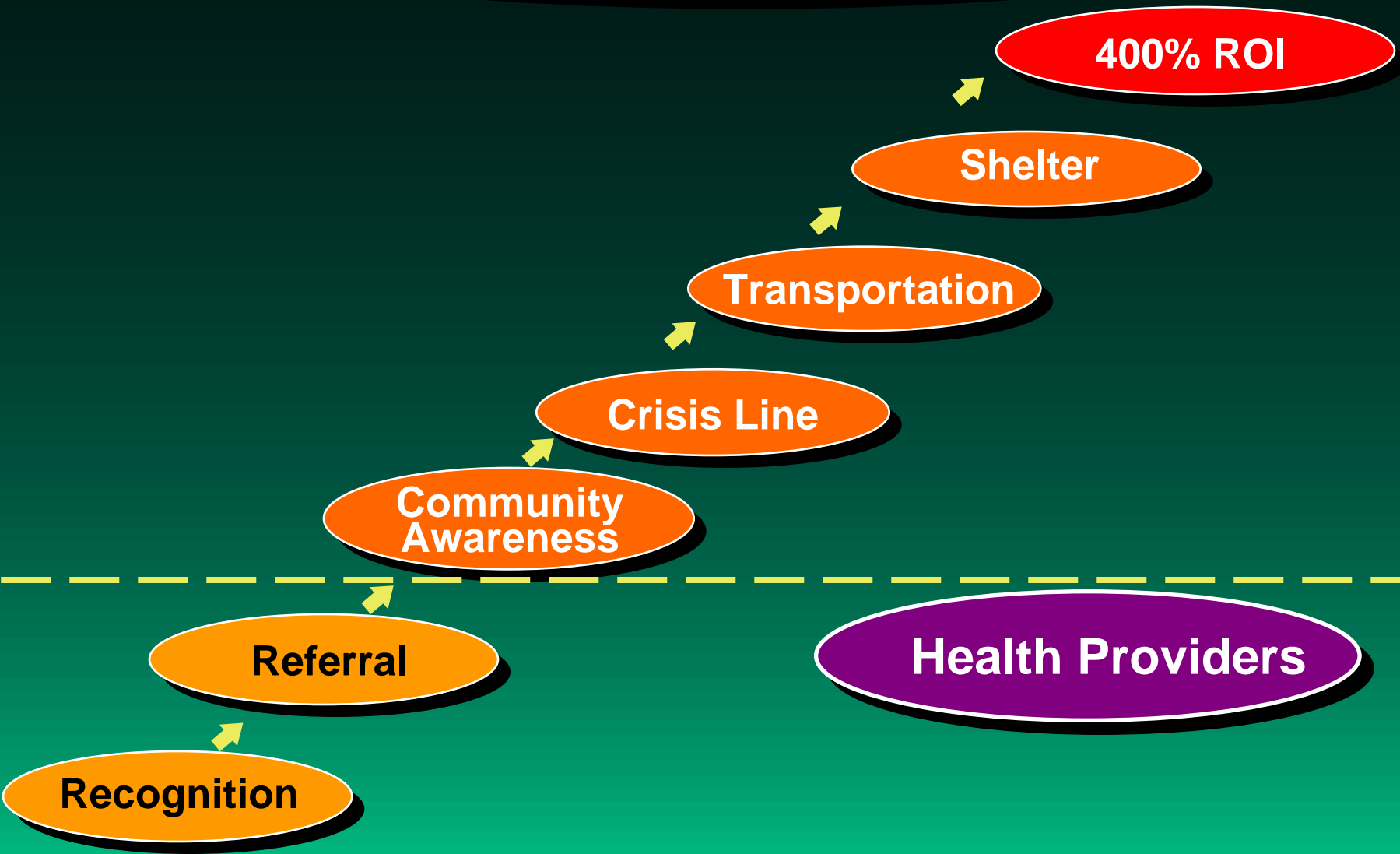
GREW TO

- **105 Partners**
- **Approx. 50 Organizations**
- **National Award Winning Model**

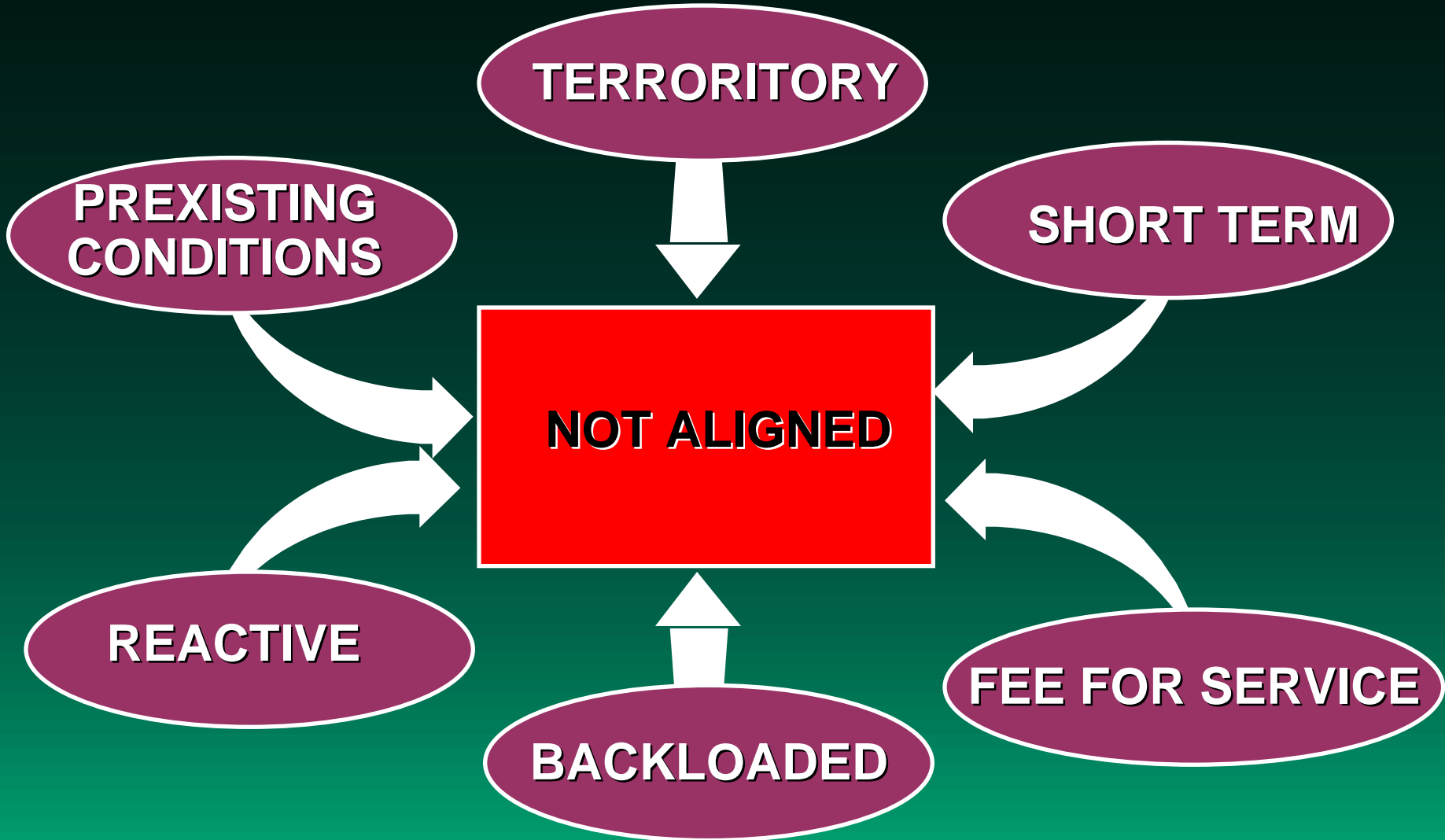
CHRONIC CONDITIONS POINTS OF IMPACT & COSTS



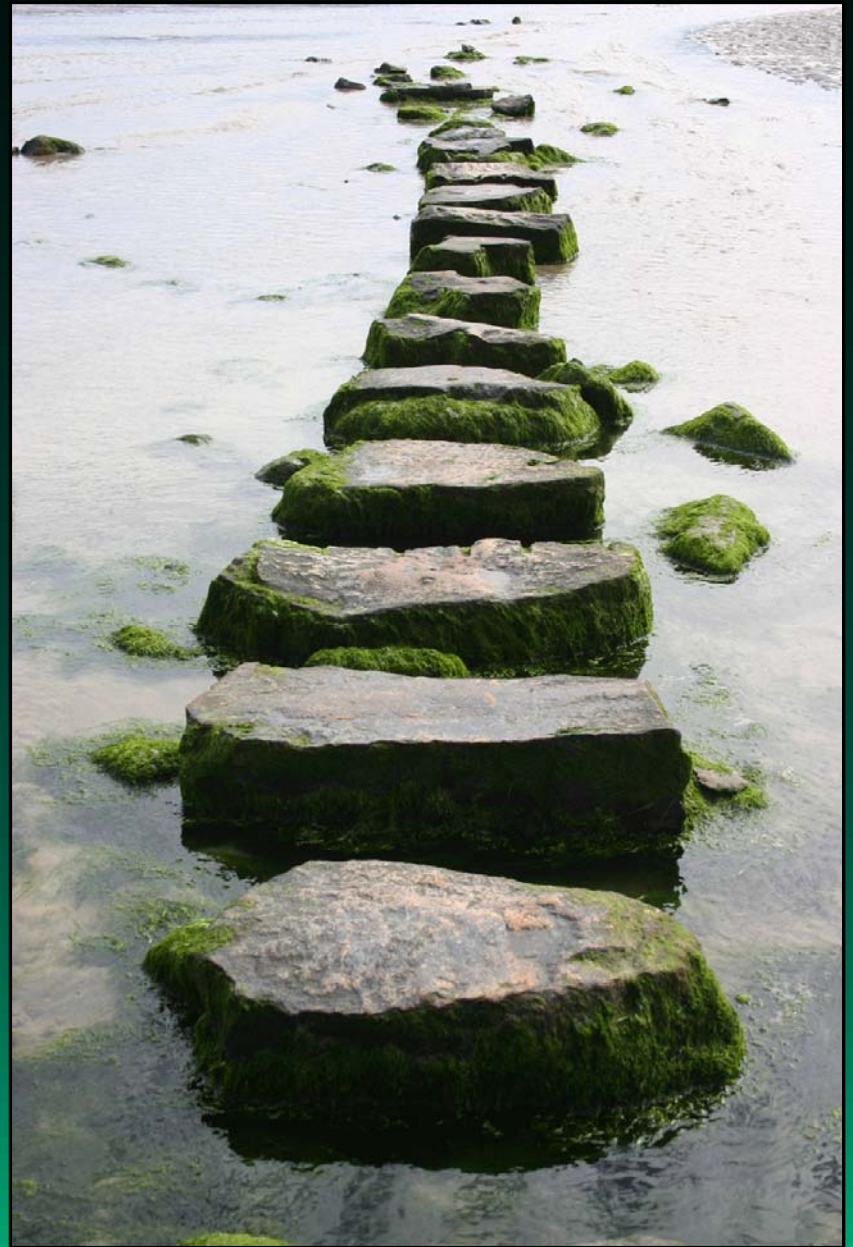
Collaborative Community Supports



ROI BARRIERS



NEXT STEPS





HEALTH CARE REFORM TRANSFORMATIVE

- PRE-EXISTING CONDITIONS
- RISE OF ACO'S
- READMISSION PENALTIES
- FRONT LOADING ON COST SAVINGS

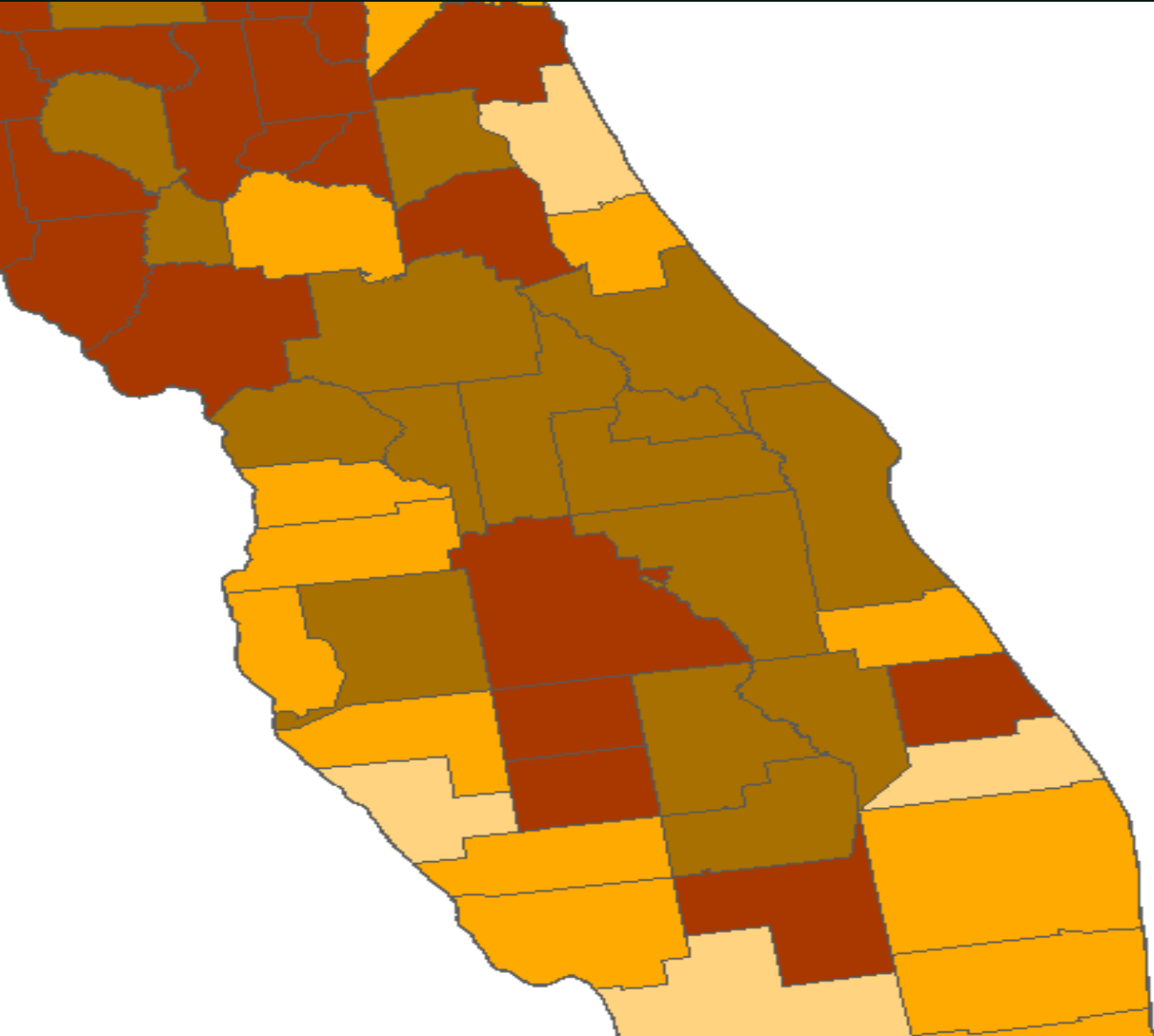


MARRIAGE

**ENROLLED & GENERAL
POPULATIONS**

CRITICAL HOTSPOTS

DIABETES



SHORT TERM ROI STRATEGY

PREVENTABLE HOSPITALIZATION/ER

\$\$\$\$\$

READMISSIONS

\$\$\$\$

HOSPITALIZATIONS

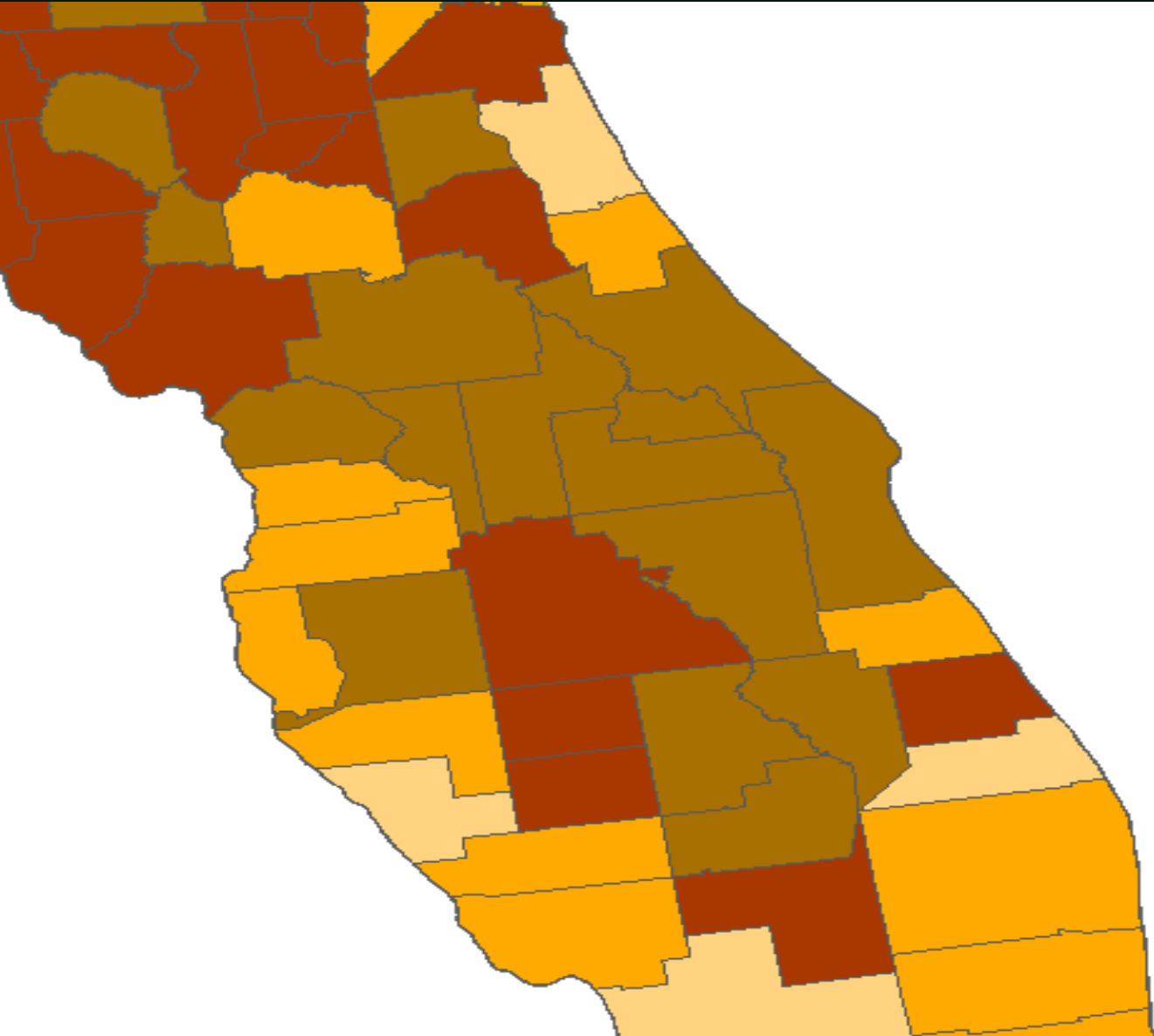
\$\$\$

EMERGENCY ROOM VISITS

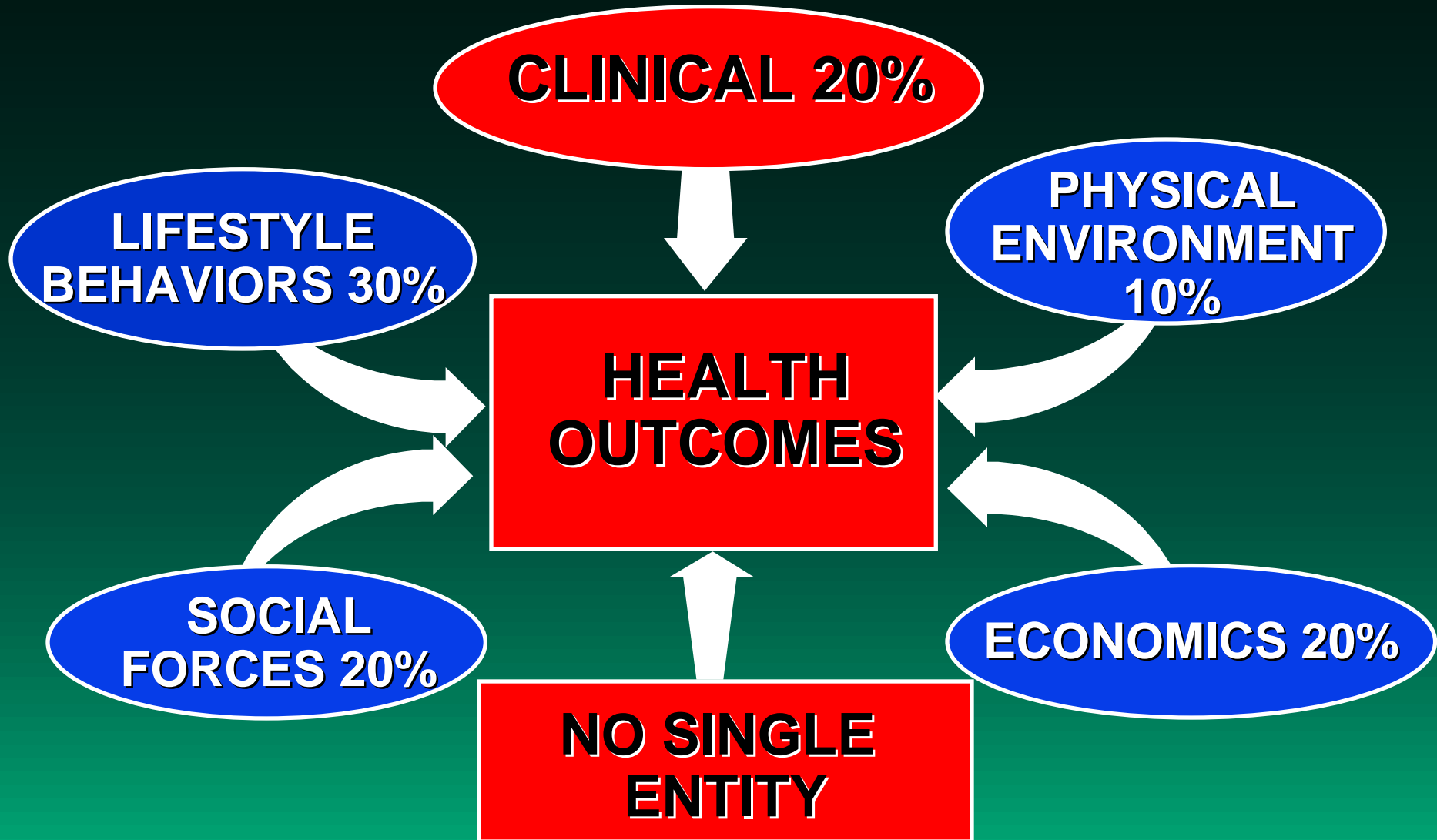


TIME LINE MAPPING

DIABETES



POPULATION HEALTH



LONG TERM ROI STRATEGY EXPENSIVE CHRONIC CONDITIONS

\$\$\$\$\$\$\$\$ COMMUNITY

\$\$\$\$ HEALTH PROVIDERS

\$\$\$ CASE MANAGEMENT

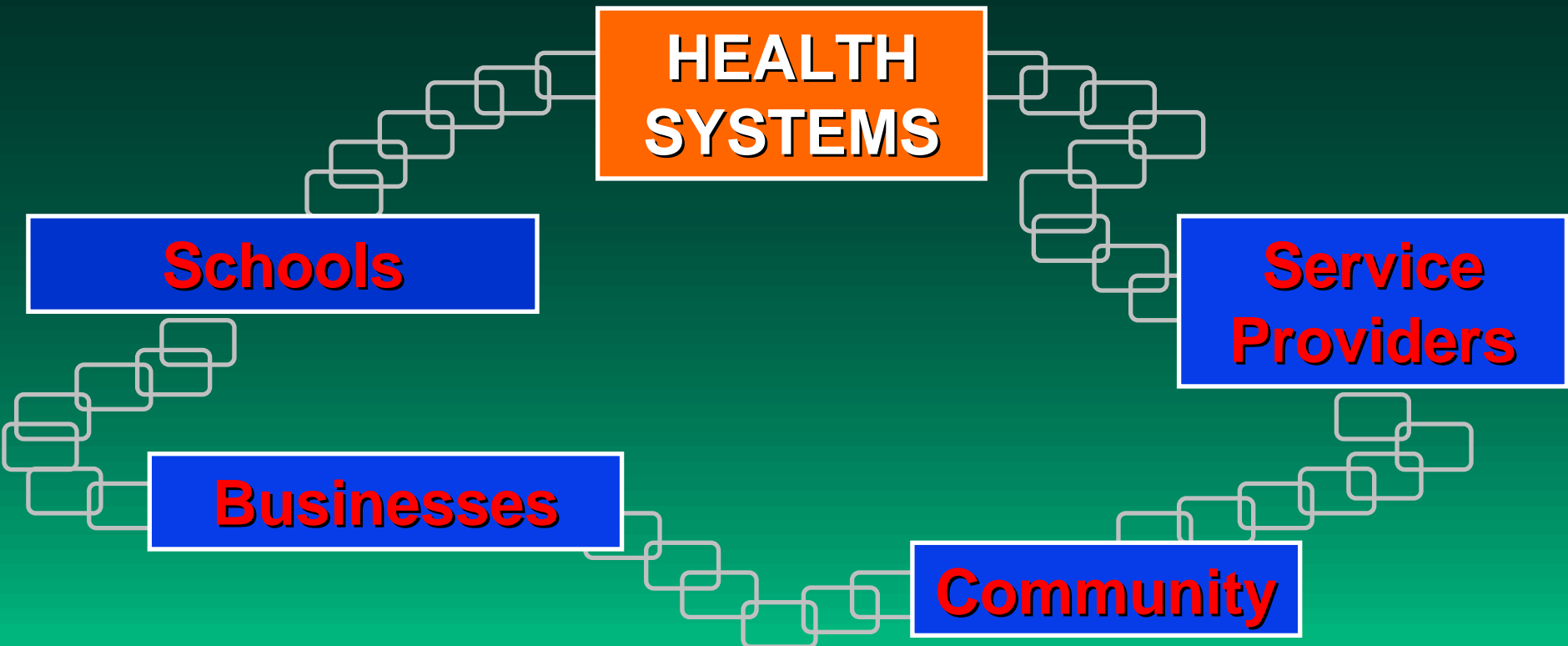
\$\$ ER VISITS

\$ HOSPITALIZATION





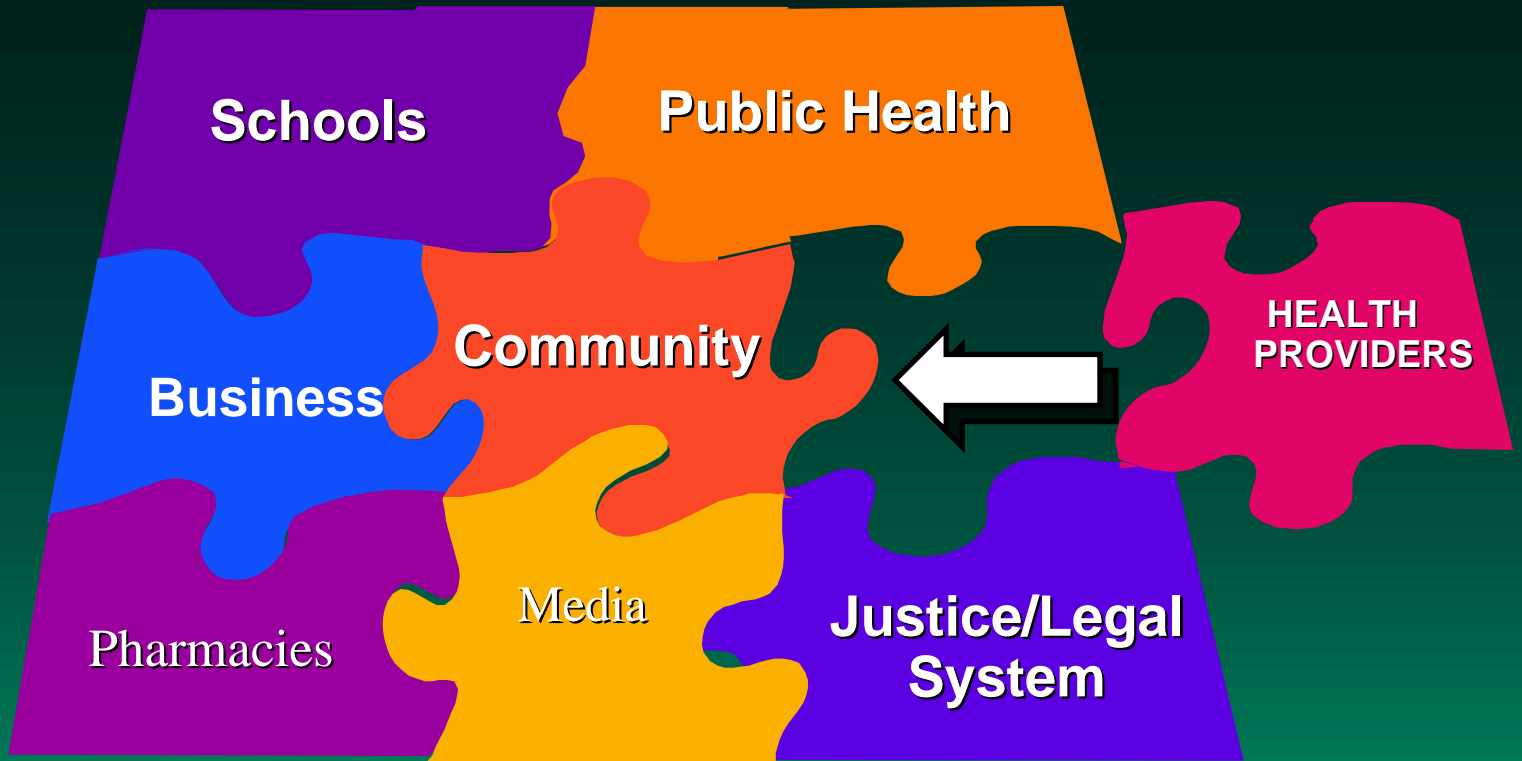
LEVERAGE INTEGRATED RESOURCES



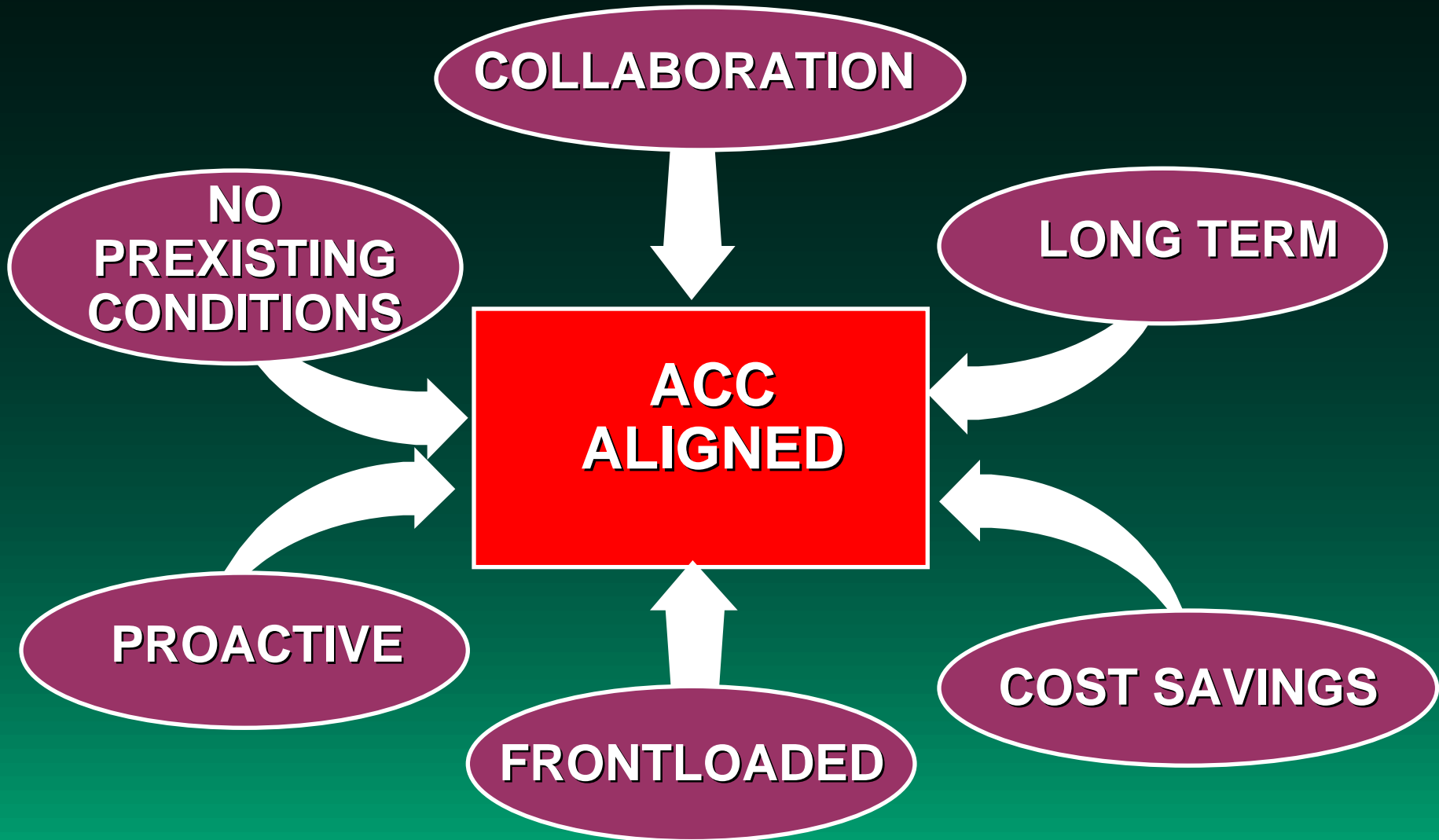
BACK TO THE FUTURE

**CDC-OHIO
HEALTHPARTNERS**

ACCOUNTABLE CARE COMMUNITIES



ROI INCENTIVES TODAY



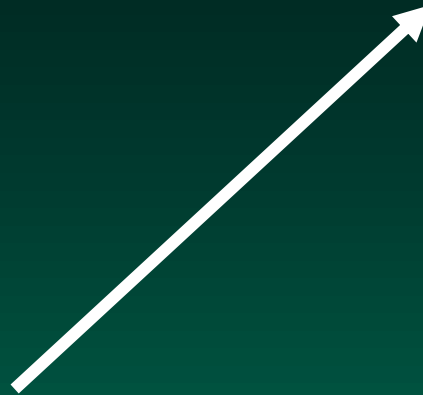
GAME CHANGER FOR ROI

Proactive

Community
Intervention
Partners

Reactive

Financial
Partners



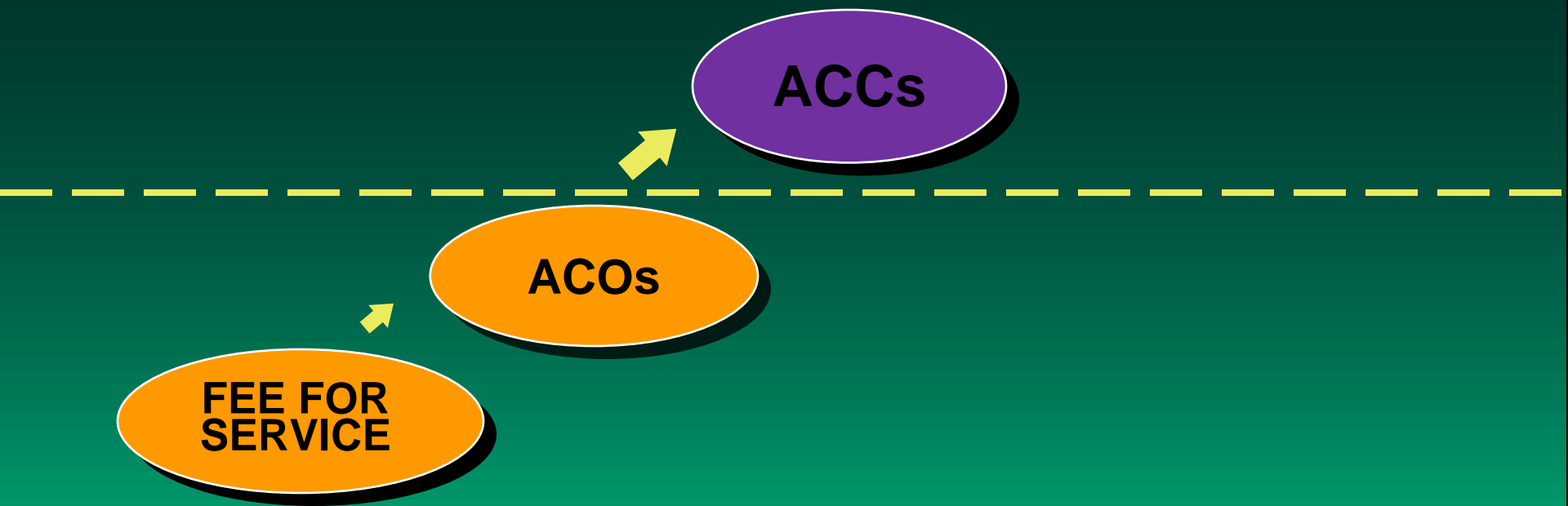
80%

**POPULATION HEALTH OUTCOMES
SHAPED OUTSIDE THE WALLS OF CARE DELIVERY**

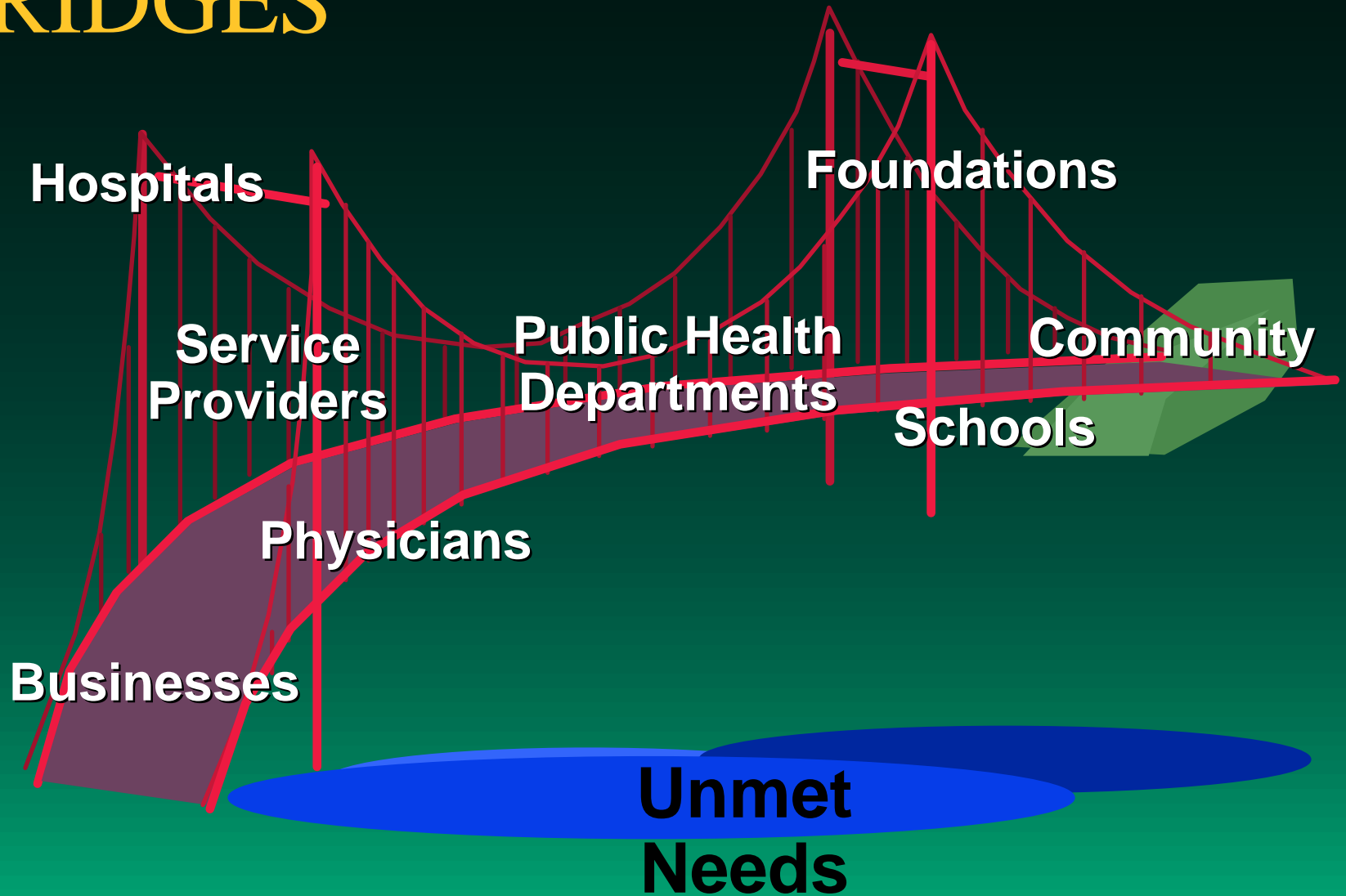
ACCs

ACOs

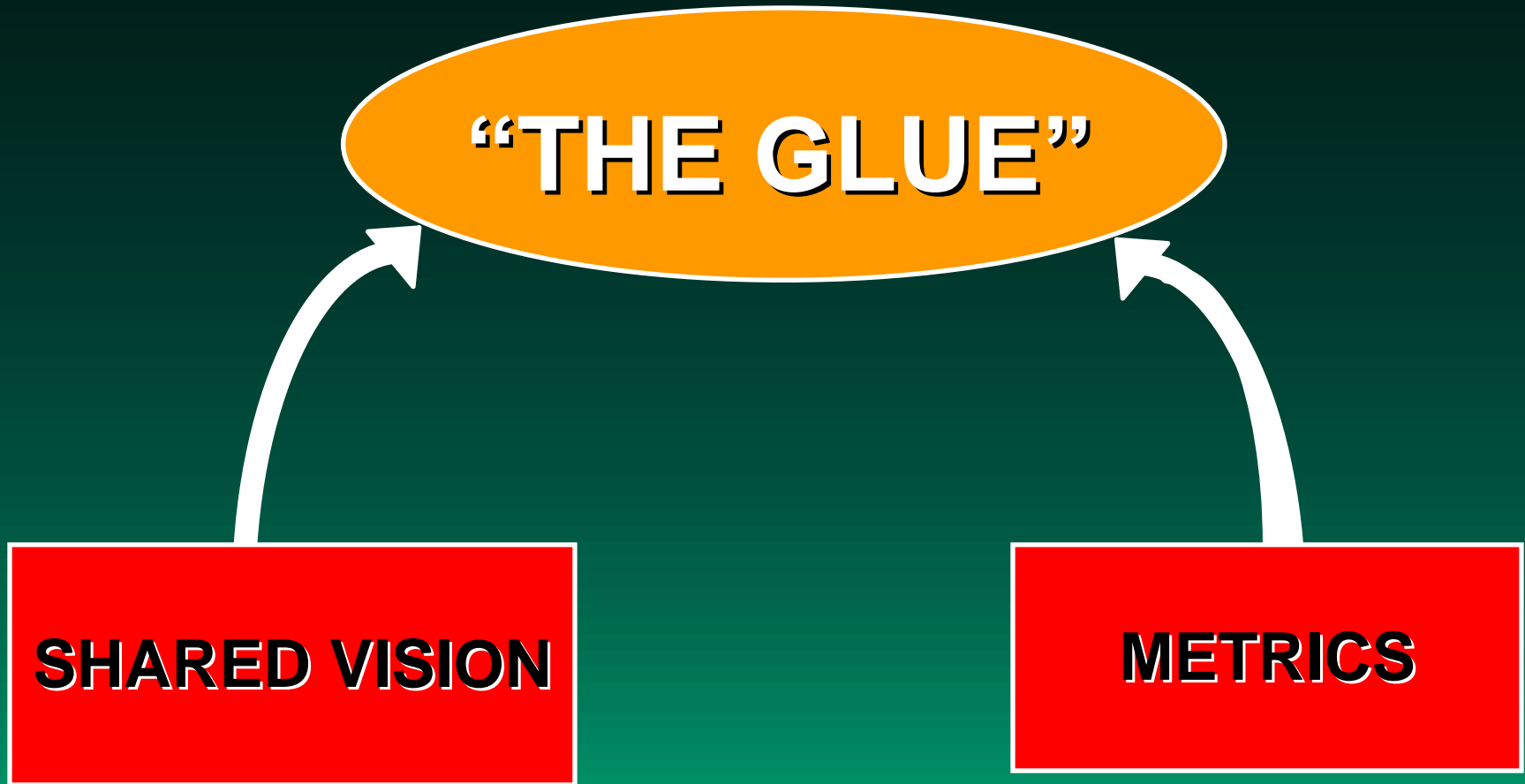
**FEE FOR
SERVICE**



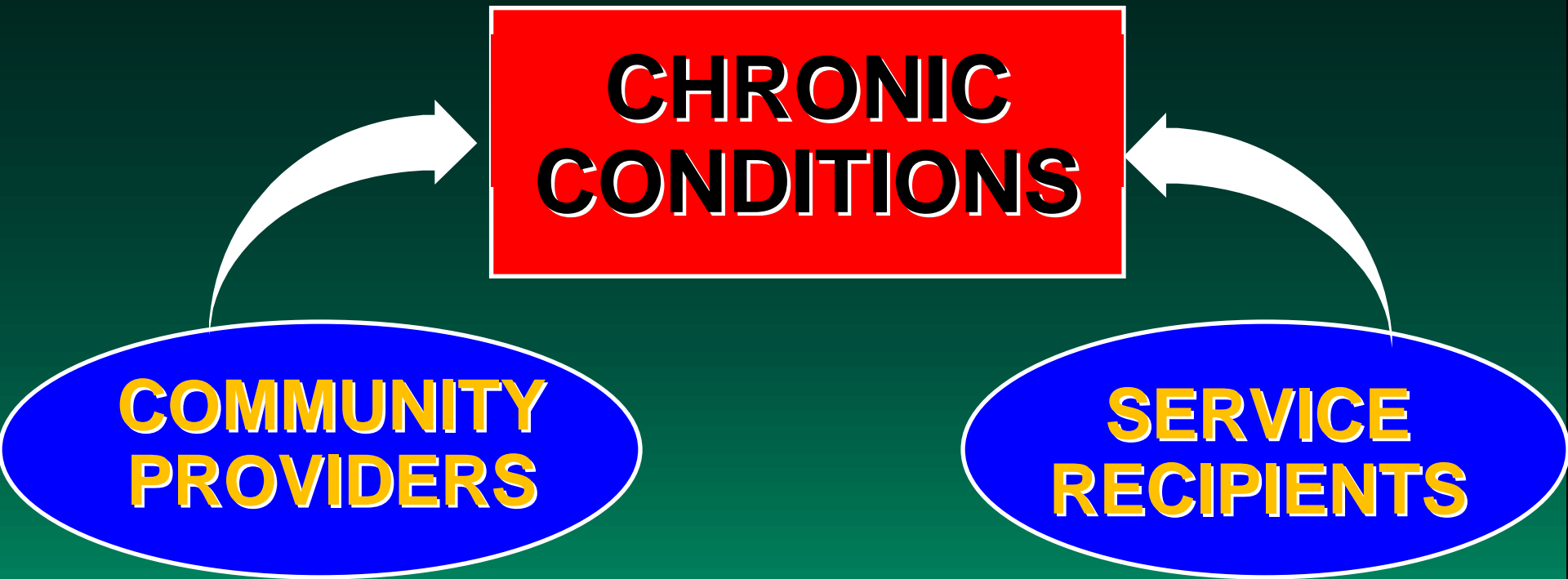
BUILDING PARTNERSHIP BRIDGES



WHAT SHOULD AN ACC LOOK LIKE?



STAKEHOLDERS SUMMIT



ACC ROI METRICS



BUSINESS MODEL

BENCHMARKS

MULTIPLIER EFFECT

ECONOMIES OF SCALE

SHARED LEARNING CURVES

EVIDENCED BASED



DISRUPTIVE INNOVATION

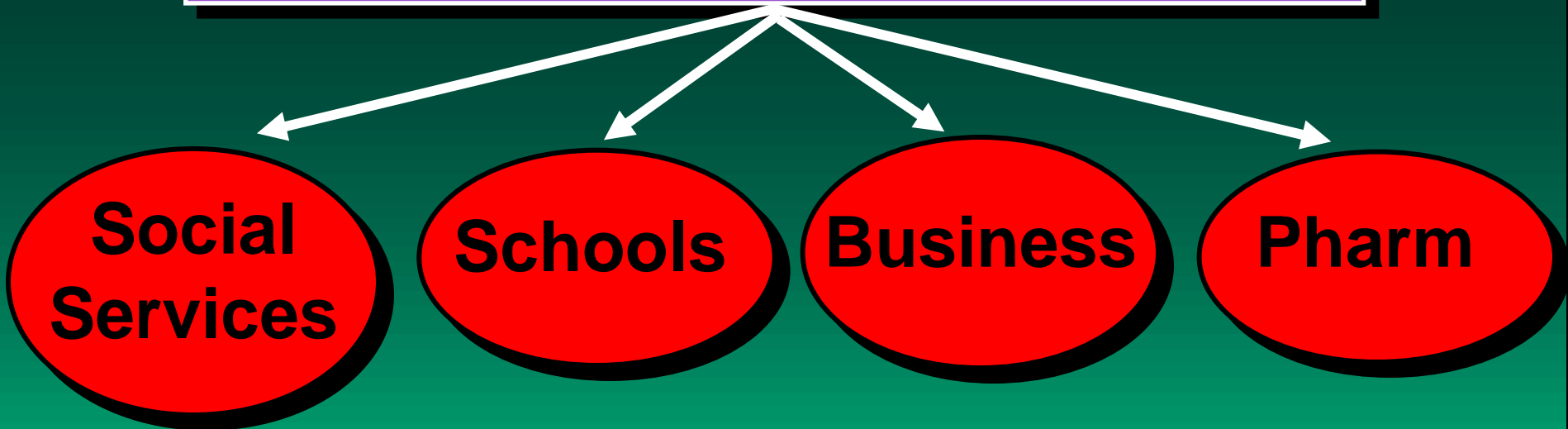
**LOW COST COMMUNITY
LEVERAGE POINTS**

**Social
Services**

Schools

Business

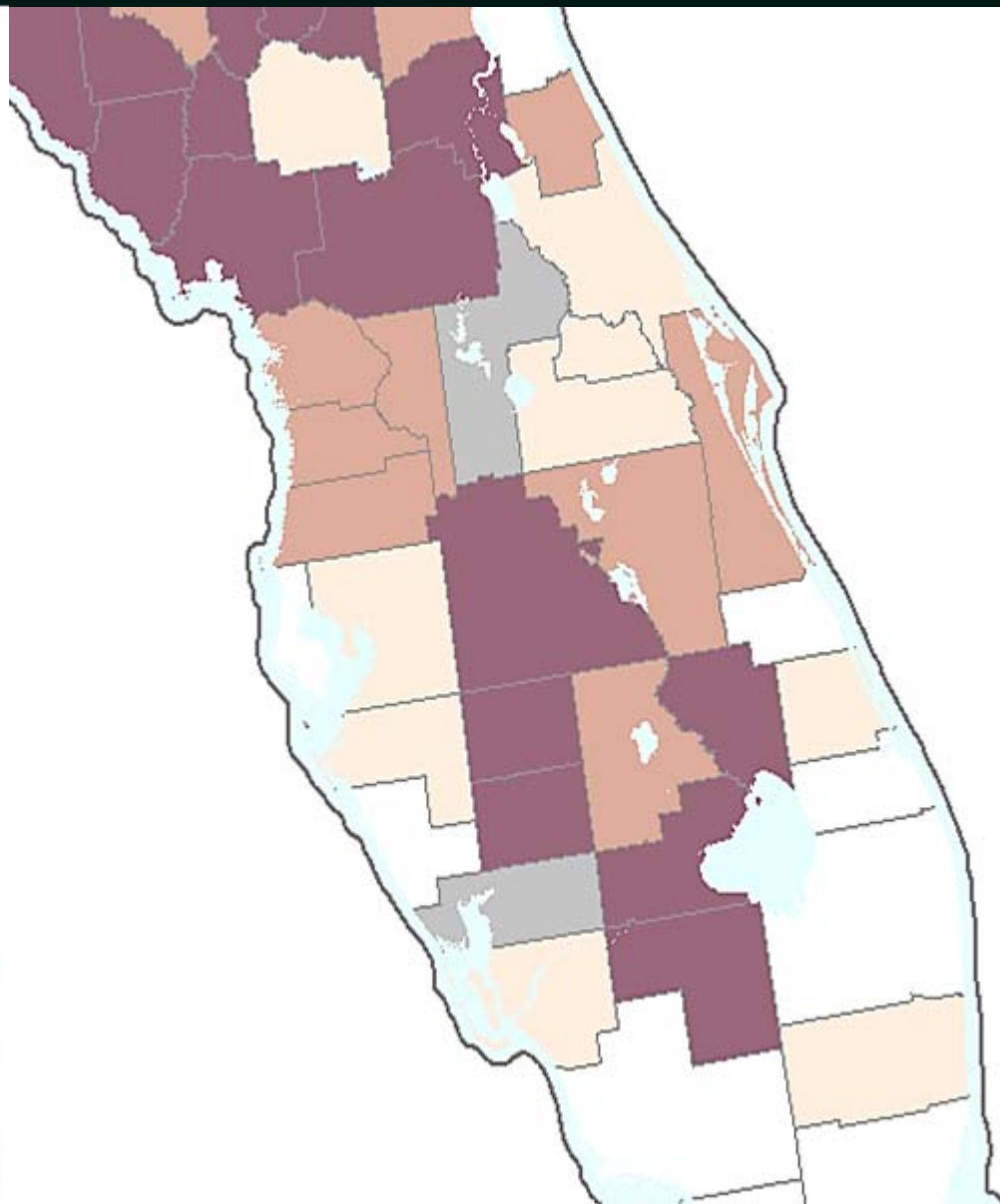
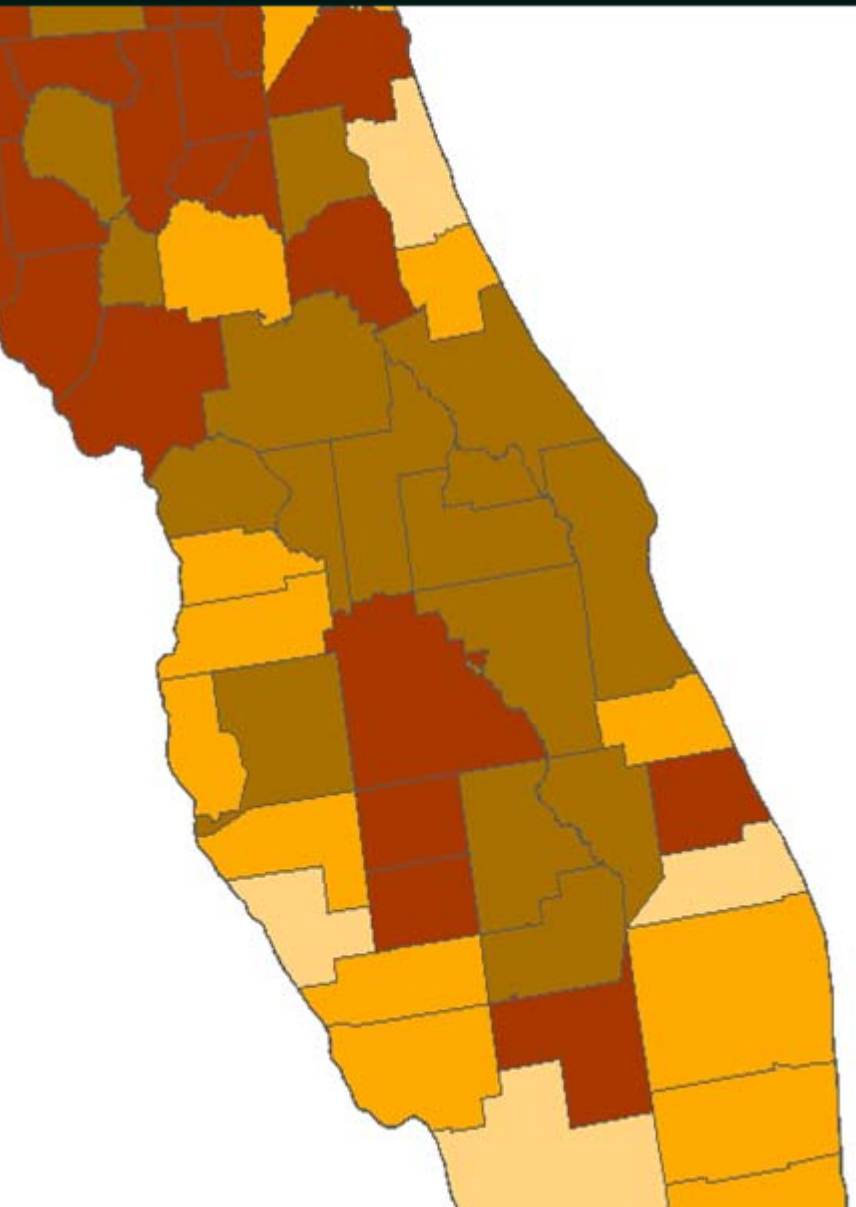
Pharm



CRITICAL HOTSPOTS

DIABETES

OBESITY



FROGS GONE WRONG

Deformed and dying—new research reveals why

A nine-legged American bullfrog with mutant skin bubbles

