#### Statewide All-Payer Claims Databases: Connecting the Dots for Transparency and System Reform

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#### **Session Goals**

- Provide an overview of APCDs
- APCD Approaches
- Review general uses of APCD data to date
- Discuss future issues

#### **Background**

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National Association of Health Data Organizations and the All-Payer Claims Databases Council

NAHDO is a national non-profit membership association established in 1986 to promote the uniformity and availability of health care data for multiple uses and users

The University of New Hampshire's Institute for Health Policy and Practice established the Regional All Payer Health Information Council (NH, VT, ME, MA) for regional collaboration

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#### Our Work

- Early Stage Technical Assistance to States
- Shared Learning
- Catalyzing States to Achieve
   Mutual Goals

  APCD All-Payer Claims Database

www.apcdcouncil.org www.apcdshowcase.org

APCD Showcase
ALL-PAYER CLAIMS DATABASE

opening presented by the APCD Council

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#### Backdrop 2005-2013

- Increased Transparency Efforts (state, consumer, employer, etc.)
- Health Information Exchange (HITECH)
- Health Reform (PPACA)
- Payment Reform
  - Patient Centered Medical Home
  - Accountable Care Organizations

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### **Evolution of Health Data Programs**

- Hospital discharge data are widely used for quality measurement, population health, market assessment and planning
- With health care reform initiatives and demand for transparency, critical information gaps become more evident:
  - Outpatient care
  - Pharmacy use
  - Physician/clinic level information
- APCDs fill gaps---and work in tandem with, but do not replace hospital data systems

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Paradigm Shift: State Data Silos to "Connecting Dots" Across the System

(or why are states building APCDs?)

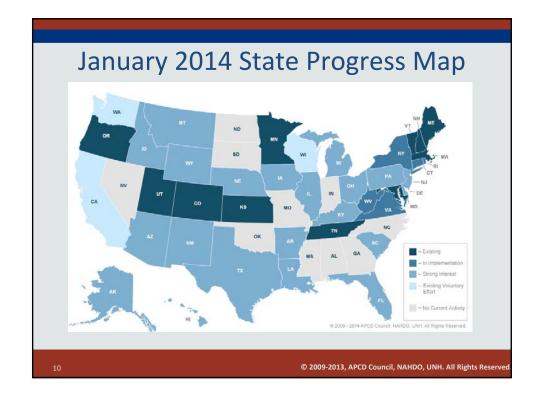
- States recognize the need for robust, interconnected repositories of data.
- Despite funding constraints, states are investing in their information infrastructure:
  - Enhancement of existing health care data
  - Expansion to outpatient/all payer claims databases
- Essential infrastructure (it's not all about the IT):
  - Patient identifiers
  - Physician identifiers
  - Payment fields
  - Data analysts

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#### **Definition of APCDs**

- Databases, created by state mandate, that typically include data derived from medical, pharmacy, and dental claims with eligibility and provider files from private and public payers:
  - Insurance carriers (medical, dental, TPAs, PBMs)
  - Public payers (Medicaid, Medicare)

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## **APCD Development Decisions**

- States consider a variety of factors about its APCD, including:
  - Business case
  - Authority, governance, and oversight
  - Funding
  - Who are the data submitters?
  - Technical solutions for aggregation and analysis
  - Data release

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# Legislative Authorized APCD Governance Structures (10/12)

	State Health Data	State Health	State Insurance	Governor's	Designated	Aligned With	Aligned With Medicaid
State	Organization		Department	Office	501(c)(3)	HIX Funding	Funding
Colorado							
Connecticut							
Kansas							
Maine							
Maryland							
Massachusetts							
Minnesota							
New Hampshire							
New York							
Oregon							
Rhode Island							
Tennessee							
Utah							
Vermont							
Virginia							
West Virginia							

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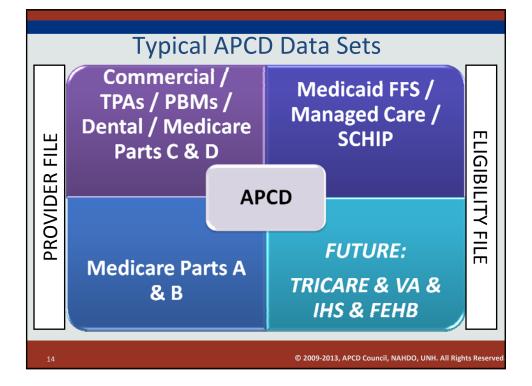
# Mandate or Voluntary?

Mandate	Voluntary		
Compliance across required submitters	Compliance can be a challenge		
Complete fields, even 'sensitive' fields	Sensitive fields may not be reported		
45 CFR §164.512 (HIPAA) allows a covered entity to disclose PHI to public health entities or as otherwise required	Business associate agreements must be negotiated, Data Use Agreements		
Data oversight boards and Public release of information required or permitted by state law	Who decides what is released and to whom may vary by initiative		
Public utility/common database	Ownership, access, release challenges		

TRANSPARENCY IN DATA, ANALYTICS, PROCESS

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#### **Typically Included Information**

- Member identification #
- Patient demographics(date Service dates of birth, gender, residence, - Service provider (name, relationship to subscriber)
- Type of product (HMO, POS, Indemnity, etc.)
- Type of contract (single) person, family, etc.)
- Diagnosis codes (including) E-codes)
- Procedure codes (ICD, CPT, Type of bill HCPC, CDT)
- NDC code / generic indicator / other Rx

- Revenue codes
- tax id, payer id, specialty code, city, state, zip code)
- Prescribing physician
- Plan charges & payments
- Member liabilities (co-pay, coinsurance, deductible)
- Date paid
- Facility type
- Other 835/837 fields

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#### **Typically Not Included Information**

- -Services provided to uninsured
- Denied claims
- -Workers' compensation claims
- Referrals
- -Test results from lab work, imaging, etc.
- -Provider affiliations
- Premium information
- Capitation fees
- Administrative fees
- Back end settlement amounts
- Back end P4P or PCMH payments

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# Health Costs: New Payment Reform Approaches Are Data-Intensive

- Both publicly funded programs and private insurance markets are talking a lot about Accountable Care Organizations and "all payer databases" as tools to contain health costs and improve quality.
  - (National Conference of State Legislatures)

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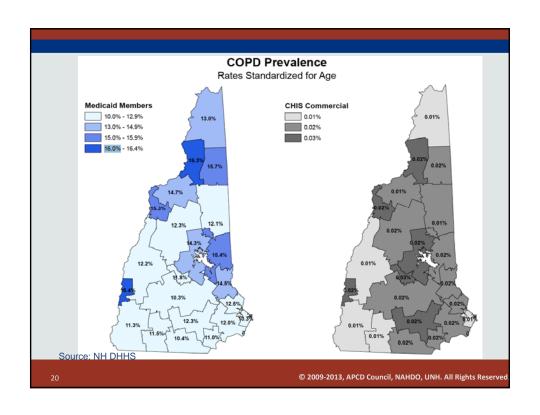
#### **ACOs**

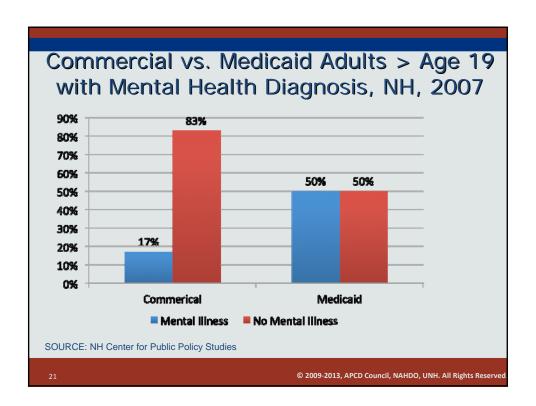
Accountable care entities that assume financial risk from more than one payer to manage their overall financial health.

- Access to APCDs will allow accountable care entities to
  - Assess total cost of care for each patient that is attributed to them, independent of where the care was provided
  - Conduct comprehensive evaluations of all clinical programs (such as those associated with care coordination or population management)
  - Develop alternative payment arrangements (such as bundled payments and bonus payments on entire patient population) for clinicians who are part of the accountable care network and with partnering providers.
  - Apply predictive analytics to identify program opportunities and those patients where intervention will count most

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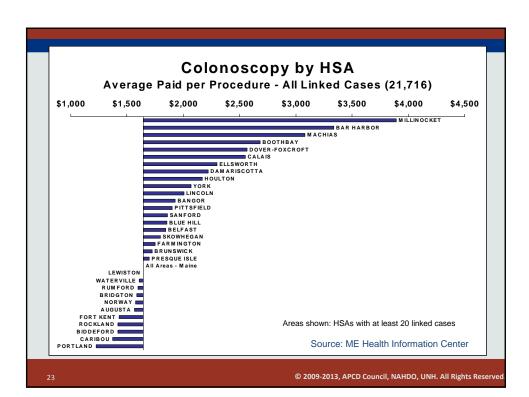




#### Medicaid Payment Rate Benchmarking

Average Payment Including Patient Share, 2006 Health Plan 1 Health Plan 2 Health Plan 3 NH Medicaid **Procedure Code** 99203 Office/Outpatient Visit New Patient, 30min \$124 \$115 \$130 \$42 99212 Office/Outpatient Visit Established Patient, 10min \$51 \$48 \$52 \$30 99391 Preventive Medicine Visit \$111 \$102 \$107 Established Patient Age <1 \$61 90806 Individual psychotherapy in \$71 office/outpatient, 45-50min \$72 \$71 \$61

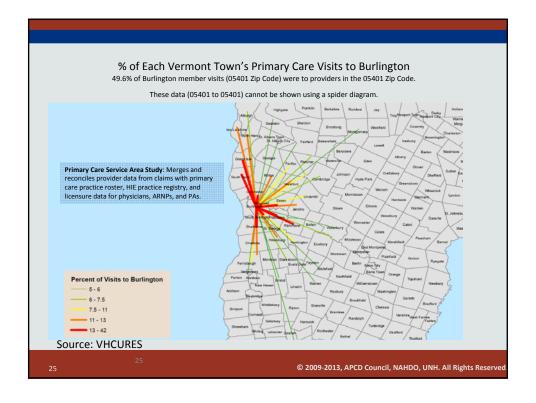
SOURCE: NH DHHS



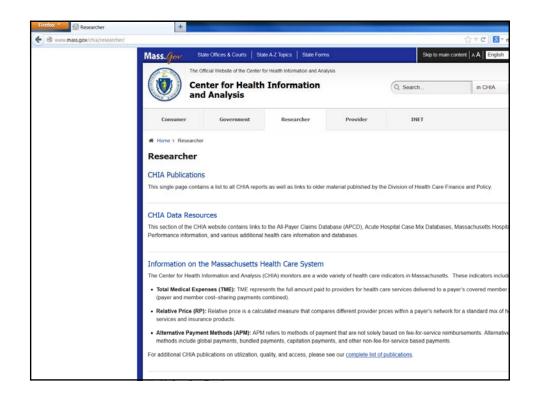
#### Preliminary Indicators Report, NH Medical Home Pilot Total Costs by Practice Site vs. Non-Medical Home Sites

Practice Site	Total Cost PMPM Baseline Period January 2008 – June 2009	Total Cost PMPM Pilot Period July 2009 – September 2010
Site #1	\$196	\$118
Site #2	\$218	\$158
Site #3	\$335	\$229
Site #4	\$172	\$110
Site #5	\$261	\$207
Site #6	n/a	\$225
Site #7	\$251	\$127
Site #8	\$182	\$128
Site #9	\$203	\$120
Total NH MH Sites	\$240	\$151
Total NH Non MH Sites	\$240	\$222

\*Notes: PRELIMINARY DATA: Excludes pharmacy data, is not risk adjusted, is not annualized, and unadjusted for contractual differences







# Needs and Future Priorities

## **Capturing Supplemental Information**

- Other fiscal information
  - Non-claims based payments, e.g.
    - Contract settlement payment
    - P4P payment
    - · Quality bonus payment
    - · Primary care centered medical home payment
  - Premium payments
- Benefit Structure Information
  - Plan Design details, e.g.
    - Deductible
    - Service limits

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# **Lessons Learned by States**

- Develop Multi-Stakeholder Approach
  - Form Provider and Payer Relationships
  - Establish trust and process to disagree respectively
- Establish a common vision and goals
- Be Transparent and create structures that value progress
- Understand Uses and Limitations
- Seize Integration & Linkage Opportunities
- Develop Use Cases

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# **Price Transparency Facilitators**

- At the minimum, publishing pricing information advances conversations about health care costs
- Rising out-of-pocket costs stimulate consumer interest
- State APCDs laying the groundwork: Maine and New Hampshire Health Cost Websites



# **Contact Information**

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