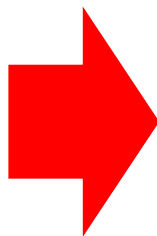


CHOICES FOR THE FUTURE

“VALUE-BASED PURCHASING”

- P4P for hundreds of process measures
- “Shared savings” with no changes to FFS
- “Transparency” about procedure prices but not the total cost of care
- Shifting of insurance risk to small providers
- Government-mandated prices & budgets
- High deductibles and high cost-sharing
- Narrow networks & “centers of excellence”

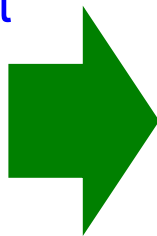


BAD OUTCOMES

- Small providers forced out of business
- Price increases from consolidated providers
- Shifts in care to higher-cost settings
- Overuse of expensive procedures
- Loss of innovation
- Large increases in insurance premiums
- Patients unable to afford necessary care

TRUE REFORMS

- Adequate payment for high-value services by specialists as well as primary care
- Condition-based payments to support the best outcomes, not just lower procedure costs
- Accountability for costs and quality that providers can control, not shifting “full risk”
- Accessible data on the utilization and prices for *all* services in *every* community
- Support for community-based, multi-stakeholder solutions to high-value delivery & payment



A SUSTAINABLE FUTURE

- Collaboration to develop innovative solutions for better quality and lower costs
- Competition to achieve the most effective implementation of solutions
- Savings from eliminating avoidable services, not denying access to needed care
- Rewards for providers based on cost and quality outcomes, not their size or structure
- Patients able to access affordable care that enables them to be healthy and productive