Bridges to Care

A MULTIDISCIPLINARY CARE COORDINATION DEVELOPED TO IMPROVE THE HEALTH OF HIGH UTILIZERS IN AURORA, COLORADO.











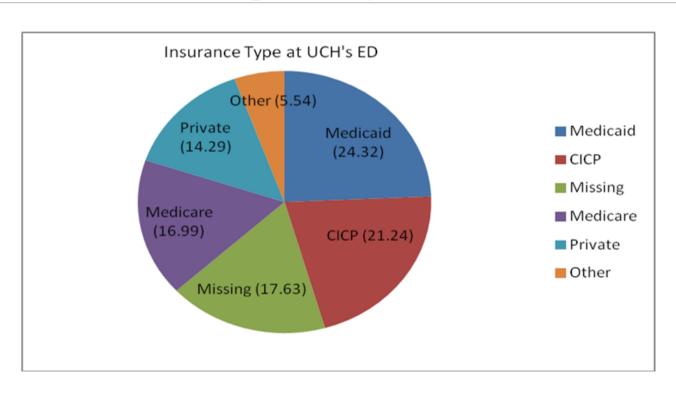
University of Colorado







UCH Emergency Department



THE NEW YORKER

MEDICAL REPORT

THE HOTSPOTTERS

Can we lower medical costs by giving the neediest patients better care?

by Atul Gawande JANUARY 24, 2011



Hot Spotters

3 or more ED visits in 1 year

10% of population = 70% of health care expenditures

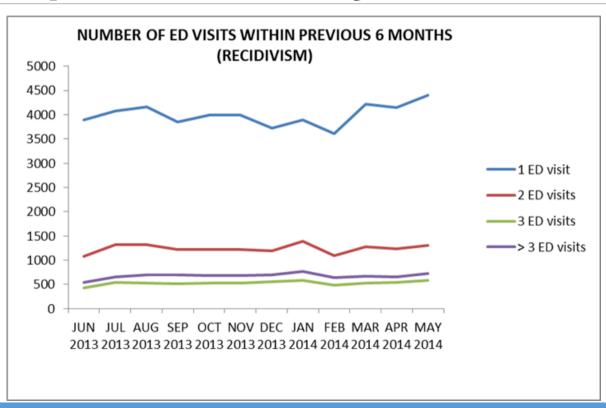
Medicaid: 2x rate of ED use than insured

New Yorker, 1/24/11: Dr. Jeff Brenner; Camden, N.J.

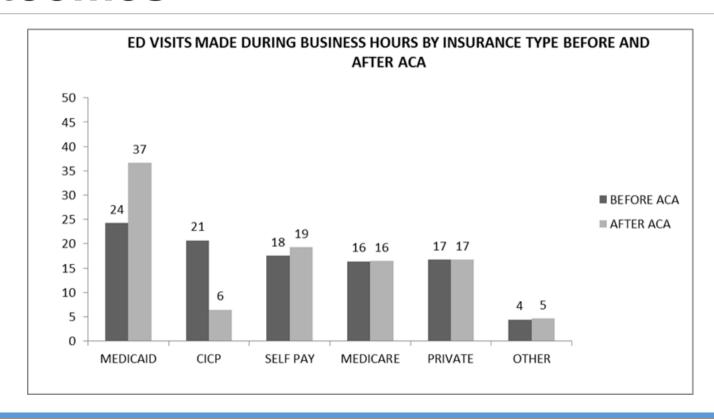
- 1% of 100,000 residents use medical services → 30% of total costs
- 2 high-rise apartments: high numbers of costly care
- "ED visits and hospitalization = failures of health system"



New patients or loyal customers?



Emergency Department (ED) Outcomes



Bridges to Care Goals

900 patients by June 2015

Demonstrate cost savings w/ ↓ ER & Inpatient use

Increase Medicaid enrollment

Decrease Illness Burden

Transition patients from home visits to clinic

Establish medical homes for patients

Demonstrate and develop sustainability plan



B2C Collaboration

Community organizations, primary care clinics, mental health clinics and UCH

Intensive care coordination services from multidisciplinary team for 60d

- Health coach promote healthy behavior lifestyle changes
- PCP promote preventive care and visits to the clinic
- Care coordinator connects clients with community resources
- Community organizer health advocacy training to promote better delivery of health care services
- Behavioral health assessment & interventions/referrals

Recruited in ED by a community health worker

Enrolled in Program

Adults with 3 or more visits to the ED in 6 months

Exclude patients with chief complaints related to acute mental health and substance abuse conditions, end stage chronic disease, and pregnant.



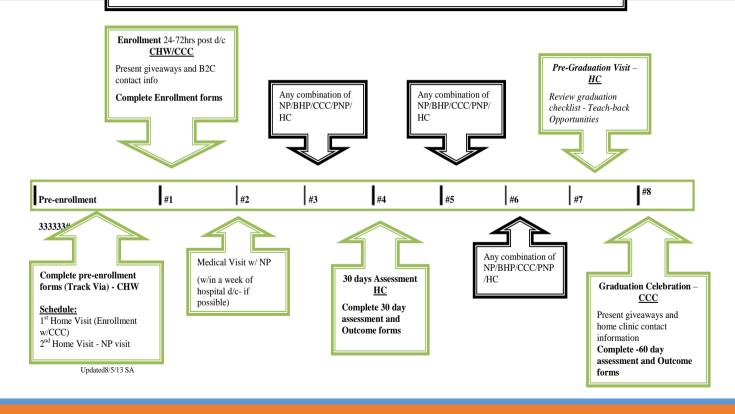
B2C Home Visit Timeline

THIS IS TO BE USED AS AN TOOL

NOT ALL PATIENTS WILL FOLLOW THIS TIMELINE EXACTLY.

60 day model (Minimum of 8 visits)

More home visits may be needed to graduate the patient from the program



How was it funded?

\$4.2M CMMI funded 3 year program 2011-2014, as part of multi-site study:

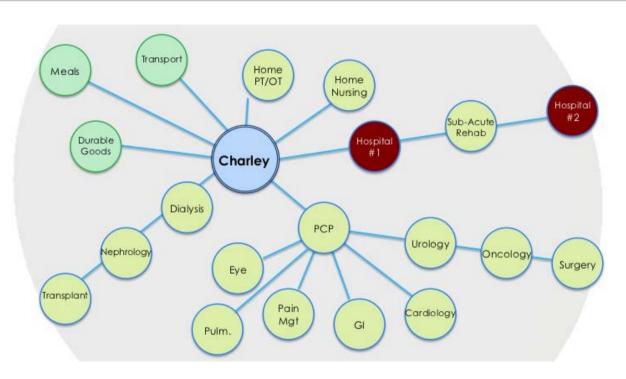
- Allentown, PA
- Aurora, CO
- Kansas city, MO
- San Diego, CA
- · Camden, NJ

Each site had its own care coordination team, ranging from having a care coordinator to a multidisciplinary team doing home visits

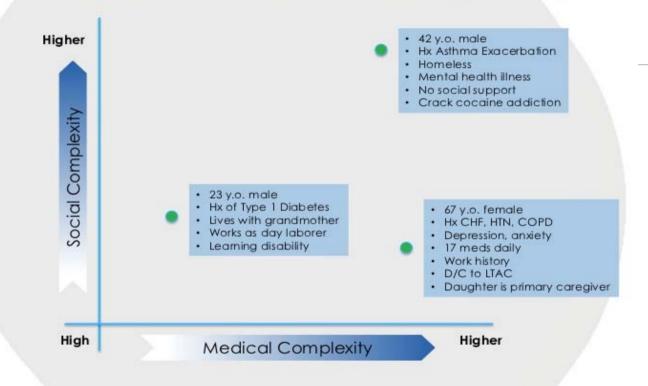
The Colorado site was the only site to integrate behavioral health services into the program, where all clients were screened and treated for behavioral health diagnosis

Findings

Typical Patient



Variations of Patient Complexity



B2C created customized care plans for patients

www.camdenhealth.org

Barriers to Participation in Program

Enrollment:



Barriers to Care

Financial Instability: unable to afford copays/meds, uninsured, period of unemployment, medical debt)

Lack of Transportation (47%)

Lack of Timely appointments (61%)

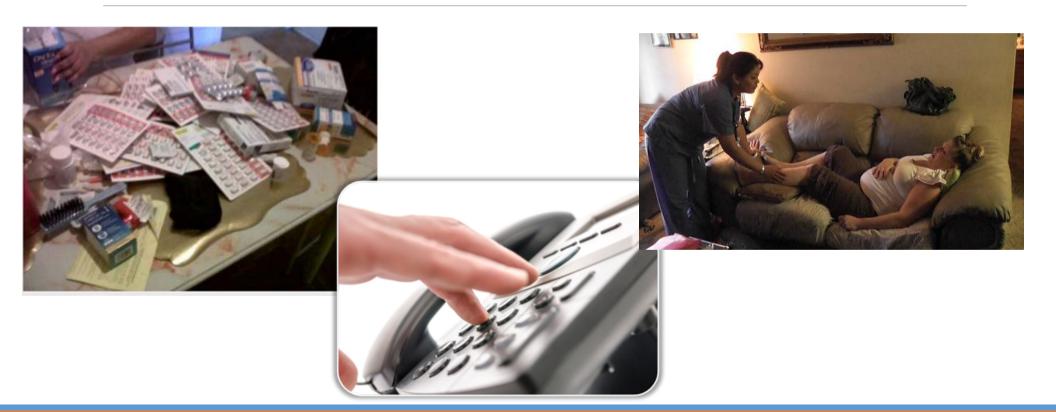
No Primary Care Provider (55%)

Lack Specialty care access (insurance status, ability to pay) (38%)

Current system does not pay for ED and outpatient collaboration

Current system does not have for home visits

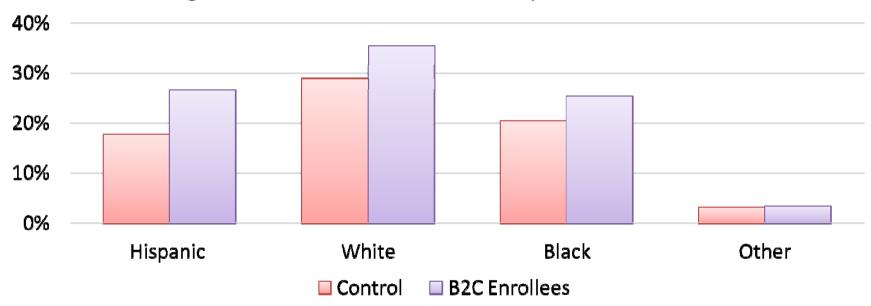
Home Based Initial Intervention



Results

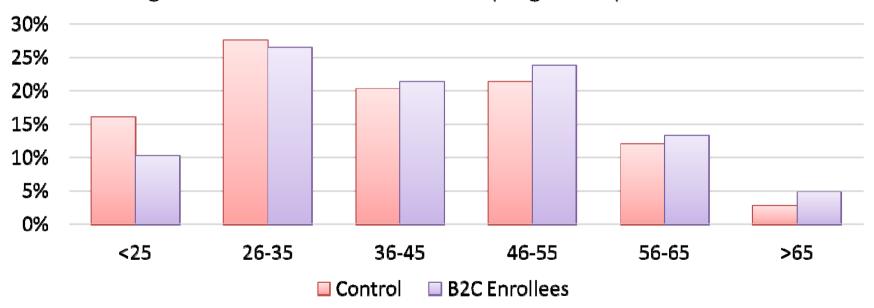
Most Are White or Hispanic

Bridges to Care versus Control Group Race Distribution



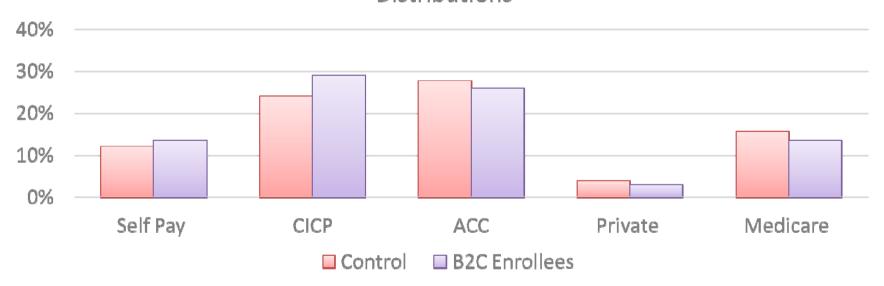
Hotspotters are Surprisingly Young

Bridges to Care versus Control Group Age Group Distributions

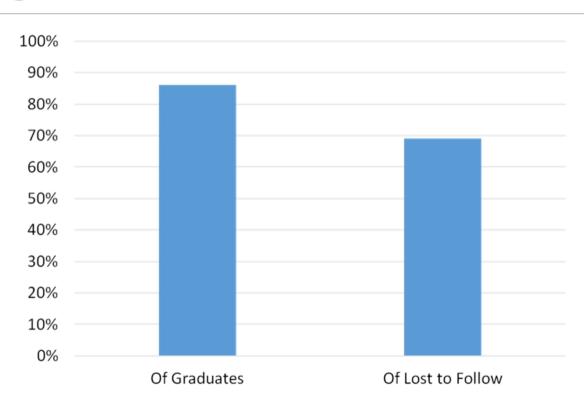


Mostly Medicaid Patients

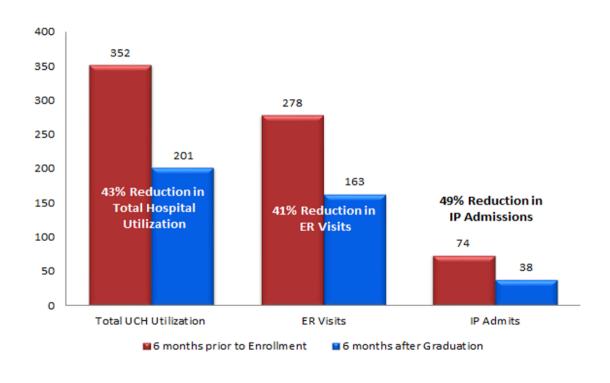
Bridges to Care (B2C) versus Control Group Insurance Status
Distributions



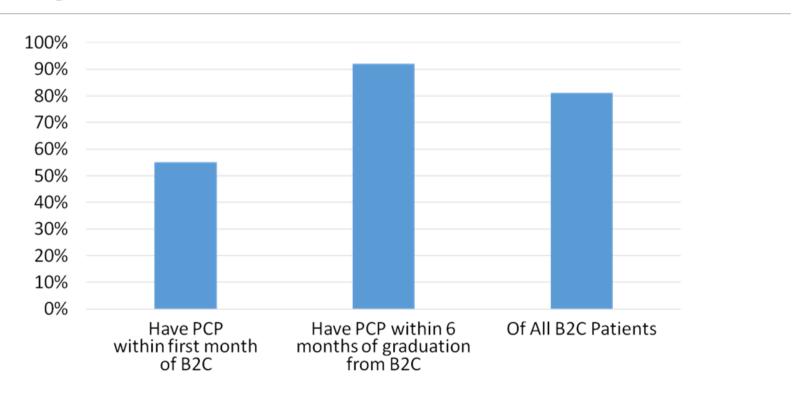
Many Have Behavioral Health Issues



Decreased High Cost Utilization



Graduates Established Medical Home

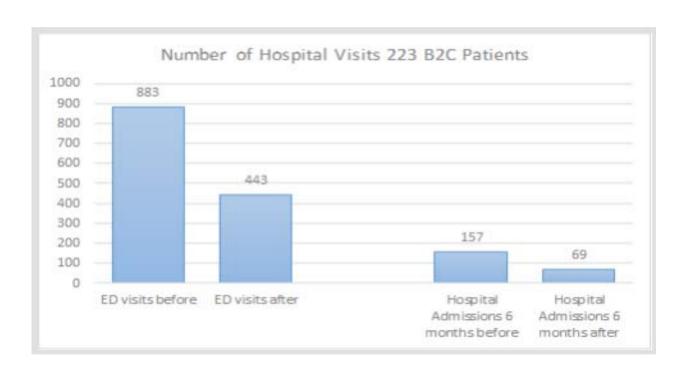


System Cost Decreased > 50%



Total site cost \$1.2M
Total saved \$13.5 M

Hospitalization Decreased 50%



Patient Stories

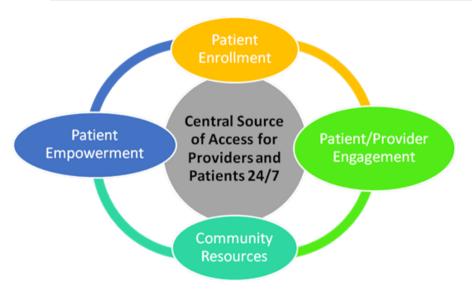


"B2C helped me be more confident in living with and managing my health condition."

"They helped me regain my health and also helped with mental/emotional and family issues."

[&]quot;It was more well-rounded care. The counseling aspect was very helpful."

Sustainability Plan for Intensive CM Programs





Physician Focused APM for EM...TBD

FFS +

Case management CPT codes

Episode payment

Short episode (ED visit trigger)

Public utility (PMPM)

Risk with outpatient provider as a bundle

Condition based payment

Global budget to manage population





Lessons Learned

Improving population health requires community collaboration. Must include primary care+ mental health services.

Care coordination reduces ED use for high utilizers ("hard to reach" populations) -B2C model works

We need to stop blaming the patients and build shared incentives for patients, community resources and providers.

Need to creating sustainable programs.

Require community engagement aligned incentives to be successful

Require financial investment upfront before ROI

- To build a team
- To build partnerships
- To recruit clients where they show up "in the ED



Thank You

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Greg Misky MD



University of Colorado Hospital physicians (left to right)
Jennifer Wiler, Greg Misky, and Roberta Capp have helped
to facilitate the B2C program. Photo: CU School of Medicine
Clinical Affairs Department