California Provider Directory Utility

Presented by Shelley Rouillard, Director

Value-Based Payment and Pay for Performance Summit March 1, 2018







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SACRAMENTO BUSINESS JOURNAL

State regulators approve Blue Shield's bid to buy Care1st

By Kathy Robertson – October 8, 2015





(2015, October 8). State regulators approve Blue Shield's bid to buy Care1st . *Sacramento Business Journal*. Retrieved from https://www.bizjournals.com/sacramento/news/2015/10/08/state-regulators-approve-blue-shields-bid-to-buy.html /





Key Responsibilities for the Directory Host Organization



Governance

- Trusted steward by establishing inclusive, consensus-based governance processes
- Establish committees with industry participants



Business requirements, technical build

- Develop and maintain data infrastructure, work flows and oversee technology vendors
- Reinforce high data-quality standards
- Measure, manage and report performance



Regulatory Compliance

 Support users in meeting SB 137 requirements, as well as other state and federal requirements



Communications & business development

- Outreach and recruitment of plans and providers
- Sustainable business model
- Operate in a fiscally responsible manner







News Releases

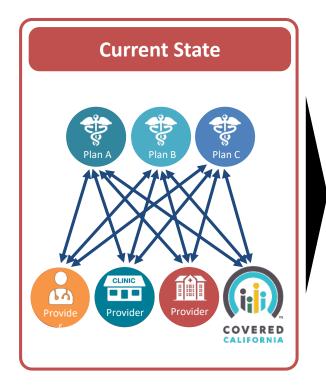
Blue Shield of California and Integrated Healthcare Association announce development of statewide provider directory utility

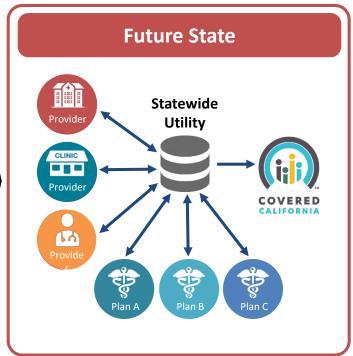
SAN FRANCISCO (October 02, 2017) — Blue Shield of California and Integrated Healthcare Association (IHA) have announced the development of a new statewide provider directory utility to ensure consumers throughout California have the most up-to-date and accurate information about providers when choosing a health plan.

(2017, October 2). Blue Shield of California and Integrated Healthcare Association announce development of statewide provider directory utility. *Blue Shield Media Center*. Retrieved from https://media.blueshieldca.com/2017/10/02/statewide-provider-directory-utility/



The Vision - Current & Future State









Market Research: Current Challenges and Costs

Interviews with over 30 plans, providers and purchasers to assess current processes and desired features provide insights to pain points and Utility value proposition

Challenges

- Both health plans and providers reported manual, labor-intensive processes
- Every organization cited data quality; specifically accuracy, completeness and timeliness, as ongoing major challenges

S Costs

- Providers varied in resources dedicated to directory management (0.5-7 FTEs). Most change 10-20% of providers data each month
- Cost to plans is high (\$millions). Up to 80,000 changes per month

"Sometimes, we get files where practitioners are listed as practicing at every group practice address; some providers are listed as practicing at 40 locations when we know this is not the case."

Market Research: Desired Directory Features



Both plans and providers want the Directory to have flexibility beyond SB 137 requirements



Support data exchange between providers and plans that minimizes manual data entry



Captures detailed Plan and Product information



Captures provider information variation across plans, networks and products



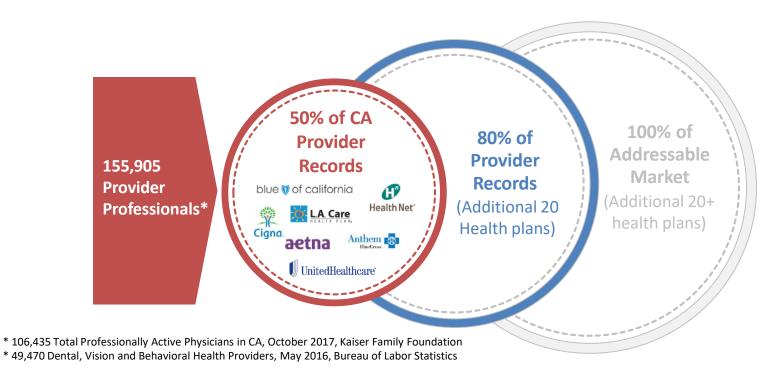
"The Utility should automate data exchange as much as possible and minimize manual data collection processes."



Ensure that Directory is easy for providers to use



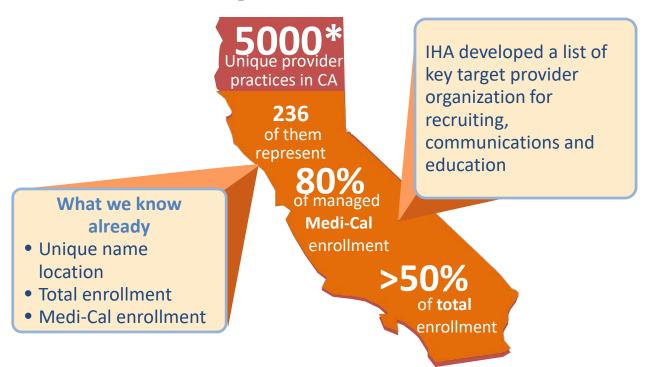
Market Research: Critical Mass







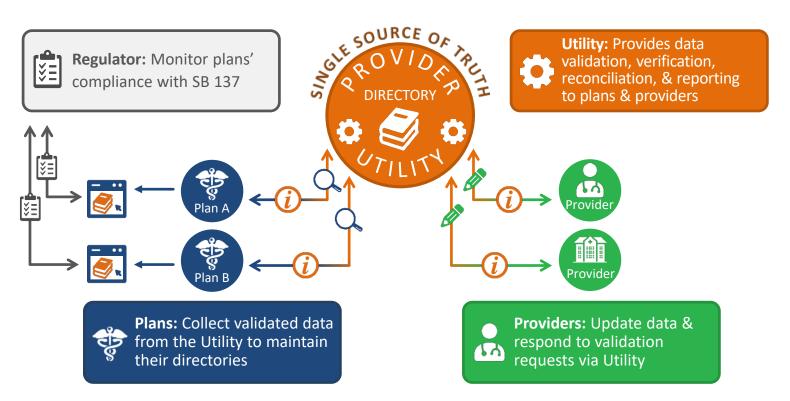
IHA will Expand Reach Across CA







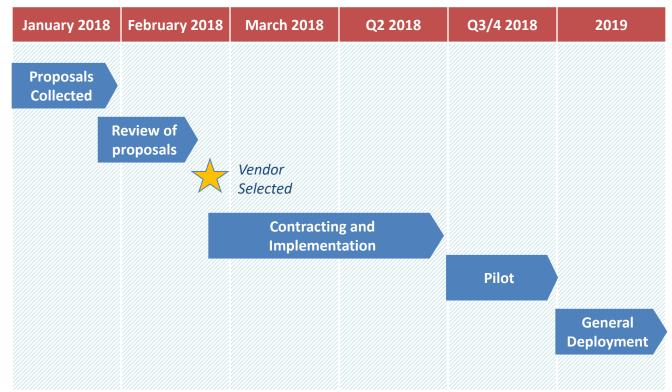
Roles & Responsibilities







Provider Directory Utility Timeline







How to Get Involved

Go to providerdirectoryca.org and sign up. We'll keep you informed throughout the year!

Or, contact us:

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